

# Speed up your treasury software selection

**Tech Evaluator: TMS** – Our TMS selection tool can help you navigate the vast treasury technology market quickly at a lower cost to select a suitable TMS vendor

## What is it?

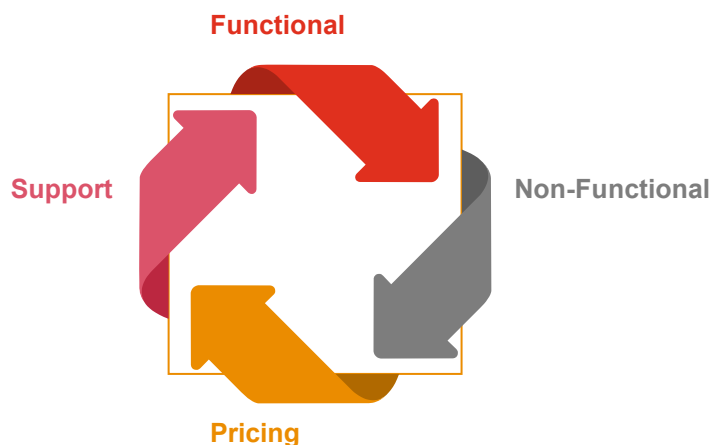
**Tech Evaluator: TMS** supports quick decision making by capturing and scoring vendor responses automatically for your functional and non-functional requirements. The calculations of vendor scores are tailored based on your priorities.

## How can Tech Evaluator: TMS help you?

- ✓ Questions inventory – Exhaustive inventory of questions covering treasury, support and IT requirements.
- ✓ Quicker process – Reduced time spent collating questions and analysing results (approximate 20 days full time<sup>1</sup>).
- ✓ Customisable – Questions and scoring criteria can be easily tailored to your requirements.
- ✓ Easy setup – Automated scoring template and reporting for vendor responses.
- ✓ Relevant scoring – Higher weightings applied for essential requirements throughout functional areas and across the four assessment area.
- ✓ Visualisation of results – Interactive report with filtering capabilities to easily interpret vendor responses
- ✓ Address key challenges - Supports the resolution of the five key selection challenges overleaf



## Scoring of treasury vendor responses



<sup>1</sup> Time saving calculation assumes total 4 weeks elapsed with 2 weeks saving on collating questions and 2 weeks full time saving from analysis and reporting of vendor responses.

With over 400 questions, the tool covers 15+ functional areas:

- |                                           |                                             |
|-------------------------------------------|---------------------------------------------|
| (1) Operating environment                 | (9) SWIFT connection and payment processing |
| (2) Interfacing requirements              | (10) Bank reconciliation                    |
| (3) Static data                           | (11) Reporting                              |
| (4) Internal and external deal capture    | (12) Accounting requirements                |
| (5) Cash management and forecasting       | (13) Bank account management                |
| (6) Debt, facilities including guarantees | (14) Bank fee analysis                      |
| (7) Market and credit risk management     | (15) Regulations                            |
| (8) Confirmations/settlements             |                                             |



## Having delivered several TMS selection projects, we regularly find five specific challenges that treasurers need to consider:

1. Do you know exactly what you want from a TMS?
2. How can you ensure that you are asking the right questions to the vendors to ensure your needs are met?
3. Are you comparing like for like when comparing large TMS functionality and pricing responses?
4. Is your decision being driven by vendor marketing?
5. Are you able to clearly communicate your decision to management without spending significant time compiling spreadsheets?

## The TMS selection process



## How can we support you?

Depending on your needs and timeline, we offer a flexible approach of how we can support you with use of the tool. See two possible support frameworks below with the possible outputs and estimated timeline:

### Basic support package – Simplified TMS selection

- Stakeholder discussions to understand requirements to meet current needs and vision
- Detailed list of RFP questions covering functional, support and technical requirements
- Analysis, scoring, pricing and reporting of responses
- Scrutiny of vendor responses based on market knowledge
- Vendor demo and demo scripts
- Client reference call questions

**Timeline: 1-2 months**

### In addition to the basic support package, we can support your TMS selection project with the following activities:

- Produce a treasury target operating model and blueprint for change
- Document your as-is processes
- Design to-be process and controls
- Compile a TMS implementation business case for change and cost benefit analysis

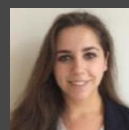
Our support will be tailored to your requirements.

**Timeline: 3-5 months**

## Get in touch for a demo:



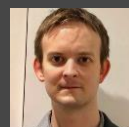
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