

1 Wednesday, 20 November 2019

2 (10.00 am)

3 Closing submissions by MR PHILLIPS (continued)

4 MR JUSTICE MARCUS SMITH: Good morning, Mr Phillips.

5 MR PHILLIPS: Good morning, my Lord.

6 My Lord, can I invite you to take up authorities
7 volume 2 at tab 56. This is the second of the pensions
8 cases.

9 MR JUSTICE MARCUS SMITH: Yes.

10 MR PHILLIPS: My Lord, this case is the AMP case and,
11 my Lord, your Lordship will see -- although I'm not
12 going to take your Lordship to every paragraph,
13 your Lordship will see that this involves a pension
14 scheme of a company called NPI and it involved an
15 amendment to increase incapacity benefits and the
16 trustees and a member of the board who approved the rule
17 changes had overlooked the fact that early leaver
18 pensions were calculated as if they were retiring
19 because of incapacity and it was a classic case of
20 unintended legal consequences, it was an unintended
21 legal consequences amendment.

22 MR JUSTICE MARCUS SMITH: Yes.

23 MR PHILLIPS: So if I can go to paragraph 64, my Lord, which
24 is on page 91 of the report. My Lord, your Lordship
25 sees that Mr Justice Lawrence Collins says:

1 "I have had the benefit of more elaborate argument
2 on the requirement of common accord in a case like the
3 present one. The rules give the trustees the power to
4 alter the rules by written resolution or deed after
5 obtaining the consent of the principal employer."

6 He refers to the rule:

7 "What happened in the present case is that NPI
8 proposed changes, they were formally approved by the
9 board's sub-committee after the trustees passed the
10 relevant resolution."

11 So, my Lord, your Lordship sees that what was
12 required was consent and your Lordship has seen the need
13 for noteholder assent in our case. And, my Lord, if
14 I can go forward to 67, where Mr Justice Lawrence
15 Collins summarises the test:

16 "Consequently what AMP has to show convincingly is
17 a continuing common intention by the trustees and NPI to
18 affect only incapacity benefits. It is clear from the
19 factual findings that there is overwhelming evidence
20 that their intentions were limited to improving the
21 benefits for those leaving on account of incapacity and
22 they had not the slightest intention to benefit early
23 leavers in general. If objective manifestation of their
24 intentions is a separate requirement, then there can be
25 no doubt that is fulfilled in abundance."

1 And, my Lord, your Lordship can see that it was only
2 incapacity benefits and it was limited to improving the
3 benefits of those leaving.

4 Then paragraph 69:

5 "The next question is whether the right to
6 rectification is affected by the fact that the trustees
7 and the board's sub-committee intended to pass or
8 consent to the very wording in the resolution."

9 So your Lordship sees the "very wording" point:

10 "It is plain that it is not so affected. In Re
11 Butlin's Settlement illustrates another general
12 proposition in the law of rectification which is that
13 rectification may be available even if the parties have
14 quite deliberately used the wording in the instrument."

15 Then on to paragraph 70 and your Lordship will have
16 a note of this already because this was referred to by
17 Mr Justice Henry Carr in FSHC and Four Seasons. He
18 says:

19 "Rectification may be available if the document
20 contains the very wording that it was intended to
21 contain but it has in law as a matter of true
22 construction an effect or meaning different from that
23 which was intended."

24 And he then refers to some cases and he says:

25 "It is sometimes said that equitable relief against

1 mistake is not available if the mistake relates only to
2 consequences of the transaction, or the advantages to be
3 gained by entering into it. This distinction seems to
4 have been derived from former cases."

5 And he goes on and if I can pick up six or seven
6 lines from the bottom:

7 "The cases certainly establish that relief may be
8 available if there is a mistake as to law of legal
9 consequences of an agreement or entitlement. In the
10 present case Mr Simmons ultimately accepted that if
11 there was a mistake it was a mistake as to legal effect
12 and not merely as to consequences."

13 And then 71:

14 "It is therefore quite unreal to contend that the
15 intention of the trustees and NPI was simply to pass
16 a resolution containing the words which it did in fact
17 contain, or that they did not intend or agree to abolish
18 the link between the calculations of benefits under [two
19 rules], nor can it be said that they intended, as was
20 held in *Lansing Linde*, simply to sign anything that
21 was put before them. The resolution was the subject of
22 preparation, advice and discussion. It was not the
23 result of a rubber-stamping exercise and the fact that,
24 as a result of an oversight or of negligence, it had an
25 effect going far beyond the intentions of the trustees

1 and NPI not only does not prevent rectification, but is
2 a ground for it."

3 Now, my Lord, what we take from these points -- and
4 I'm coming on to the evidence shortly -- is where you've
5 got an existing contract that is amended, if the
6 relevant person only intends to make limited changes,
7 which I have called change X, where X has been the
8 subject matter of preparation, advice and discussion,
9 which is what you see from the cases, then it follows
10 that you have an intention not to effect change Y.
11 That's what we get from the cases.

12 There may be a case like the case in Lansing where
13 the decision-makers have no particular intention with
14 regard to a set of amendments, so that there cannot be
15 a mistake if consequence Y occurs and that's because the
16 decision-maker is content, come what may, to approve any
17 legal consequence from their solicitors' drafting.

18 MR JUSTICE MARCUS SMITH: And you say one doesn't need the
19 common intention because this is effectively unilateral
20 change --

21 MR PHILLIPS: It is.

22 MR JUSTICE MARCUS SMITH: -- that hasn't been consented to,
23 but no more.

24 MR PHILLIPS: And of course in this case we've got the
25 intention of everybody because it is internal to

1 Lehmans, but this case is like the pension cases because
2 one has got an amendment to a note and it requires
3 consent and your Lordship has seen how that consent was
4 obtained.

5 Finally, the final third point I wanted to make on
6 the case is that there is no separate and additional
7 requirement that you have to have a positive, subjective
8 intention not to do Y and that is my learned friend's
9 case and that's clear from those authorities, my Lord.

10 Can I turn to the evidence.

11 MR JUSTICE MARCUS SMITH: Yes.

12 MR PHILLIPS: Your Lordship heard the evidence of Ms Dolby
13 as to her intention and as to that of a number of other
14 individuals, including Mr Rush and Mr Triolo, and as to
15 her own subjective intention her evidence was clear.
16 First, she confirmed she was not aware of any reasons
17 for the amendments other than tax and the only intention
18 she had was to defer interest to get a specific tax
19 benefit and I'm going to give your Lordship some
20 references, I'm going to refer to four -- I will turn up
21 four.

22 Day 3/90:2-17, she covered a further and we say
23 important point in her interview, which your Lordship
24 might like to turn this up, it is in C at tab 21, at
25 pages 284 to 285 and if you look at line 24 where she is

1 talking about the accounting treatment and she says:

2 "Potentially I guess we would have gone and got
3 a tax opinion on the whole structure before we
4 implemented ... been happy that we get a tax deduction
5 from it so it probably wasn't Allen & Overy's call."

6 And the point she makes here is that Allen & Overy
7 were not advising on the tax and for your Lordship's
8 note, there is a very detailed memorandum by PwC which
9 is at F, volume 5, 2391 to 2391 and they were referred
10 to in the exchange in Ms Dolby's interview and that
11 document, the tax advice, which is approximately
12 100 pages long, concluded the notes were debt not equity
13 and that interest was tax deductible. Crucially,
14 Mr Grant was not aware of the PwC memo and that you see
15 from Grant 1 at paragraph 57, which is C2/27.

16 So Allen & Overy were not dealing with tax.
17 Mr Dehal's concern related to the tax position under the
18 pre-existing notes and Allen & Overy had already advised
19 on that.

20 Now, on various occasions Ms Dolby confirmed that
21 the sole purpose of the transaction was to defer
22 interest and I just give you the notes. That's
23 Day3/96:10-11; Day3/96:24 to 97:2; Day3/101:10-17,
24 Day3/109:20-21 and Day3/110:9 and in particular at
25 page 110:18 she accepted that all she intended was that

1 the interest should be deferred or could be deferred to
2 achieve the tax benefit. She confirmed that she did not
3 have any issues with the original unamended condition 3
4 when it was issued in May 2007 because it wasn't of
5 a tax concern to her, Day3/66:10-11, and one can see
6 why, given PwC's memo. And your Lordship will note she
7 never instructed Allen & Overy to change the solvency
8 condition or the payability condition, no one at Lehman
9 asked for the mechanism to be changed, it was something,
10 as your Lordship has heard, that Mr Grant did
11 unilaterally.

12 She accepted that if the effect of the 2008
13 amendments was the ranking alteration, then it was
14 a disadvantage and she said she would have thought that
15 SLP3 would have needed to consider it and she said that
16 at Day 3 -- and actually I think for the next little bit
17 we should get hold of the Day 2 and Day 3 transcript,
18 my Lord. The first one is in Day 3.

19 MR JUSTICE MARCUS SMITH: Day 3?

20 MR PHILLIPS: I'm sorry, my Lord?

21 MR JUSTICE MARCUS SMITH: Day 3, yes.

22 MR PHILLIPS: Day 3, my Lord. Day 3 I just wanted to turn
23 up first at 104 and if your Lordship has that, do you
24 see from line 2, I put this to Ms Dolby:

25 "Question: Yes, and so you would expect Mr Grant to

1 have pointed out to the readers of this corporate
2 benefit memorandum, that when they consider the benefits
3 or the disadvantages, that they should have regard to
4 the fact that the ranking was being changed; do you
5 follow?

6 "Answer: Yes."

7 And then it is against that background that PLC
8 raises its second criticism, which I touched on
9 yesterday, which is she would have blindly approved
10 anything a lawyer put in front of her, having no
11 intention in respect of that document, and that's the
12 Lansing Linde approach. We are nowhere near that.

13 Ms Dolby's evidence was that had Mr Grant raised
14 a priority issue she would have discussed it with other
15 departments and she said that on -- if we can go back to
16 page 91 and you can see this section and I think really,
17 my Lord, let's just look through this section as we go:

18 "Question: So if Tom Grant had said to you: this
19 means that the sub-debt is going to take priority over
20 the sub-notes, or vice versa; what you are saying is
21 that if that had been drawn to your attention, you would
22 have discussed it with your legal and regulatory
23 colleagues, is that right?

24 "Answer: Yes. It wouldn't have created me a tax
25 problem, but it might have created the other guys in the

1 team, in the other departments, a problem, I don't know.

2 "Question: And if you had been made aware of that
3 change, you would have discussed it with them, is that
4 right?

5 "Answer: I would have hoped to have discussed it
6 with them.

7 "Question: Yes, so it would have been the sort of --
8 a change like that would have warranted some
9 discussions, wouldn't it?

10 "Answer: Yes, but I can't recall any discussions
11 happening.

12 "Question: No. What you wouldn't have done is you
13 wouldn't have just signed off without there being any
14 discussions, would you?

15 "Answer: I think it is unlikely, but I can't --
16 I can't recall can't recall."

17 What she is saying there is she can't recall there
18 being any discussions:

19 "Question: And you wouldn't have just signed it off,
20 if Mr Grant had said to you: I am changing all of this;
21 you wouldn't have just signed off on it because Mr Grant
22 had come up with it, would you?

23 "Answer: As I say in my statement, I think I would
24 have raised it with my colleagues, who were probably
25 more interested in it than I was.

1 "Question: And I don't know if you were in court
2 yesterday, but Mr Grant told us that if the amendments
3 had meant that the sub-debt would take priority over the
4 sub-notes, he would have told Ms McMorrow and taken
5 instructions, and that is what he told us yesterday. So
6 he would have -- says he would have raised it and you
7 would have discussed it; that's right, isn't it?

8 "Answer: I would hope so, yes."

9 So the evidence, my Lord, is inconsistent with
10 Allen & Overy having a general authority to make
11 amendments -- and I'm going to look at what Mr Grant
12 said in a minute. It's inconsistent with Allen & Overy
13 having a general authority to make amendments to the
14 document without discussing them with Lehmans first and
15 it is inconsistent with any suggestion that Lehmans
16 would have just signed off on something of that sort and
17 the second limb of their instructions that your Lordship
18 postulated yesterday was not wide enough to cover
19 a general approval of the amendments. There would have
20 to have been discussions between Allen & Overy and
21 Lehmans and internally within Lehmans.

22 Your Lordship will recollect what Mr Justice
23 Lawrence Collins said at paragraph 71 when rejecting
24 a similar argument inspired by the Lansing case: the
25 resolution was the subject of preparation, advice and

1 discussion. And that's exactly what we see in relation
2 to the amendments in this case. We see each of those
3 three steps here in Lehman, all discussions were focused
4 on deferring interest, a corporate benefit was produced
5 solely on that issue, lawyers were instructed solely for
6 that purpose and to confirm continuing LT2 status. That
7 was -- well, we will look in a minute. And by contrast
8 there was no discussion of a ranking alteration.

9 So your Lordship of course had the advantage of
10 hearing evidence from Mr Grant himself and to be clear,
11 we do not and never have said Mr Grant was the relevant
12 decision-maker; he was not. Nor do we say that Ms Dolby
13 adopted or shared his intention. Now, he did not
14 consider himself to have a general watching brief and
15 I think we need to go back to Day 2 for Mr Grant's
16 evidence please and I just wanted to start just a little
17 part -- yes. Can your Lordship go to page 97 please.

18 MR JUSTICE MARCUS SMITH: Yes.

19 MR PHILLIPS: Can you look at line 22:

20 "Answer: I saw my instructions as covering three key
21 areas. The most important one would be to make the
22 changes that I had been instructed to -- to make,
23 specifically relating to the deferral. Secondly, we
24 were being asked to confirm that as a matter of GENPRU,
25 the notes continued to be lower tier 2 capital, so I --

1 my instructions extended to making sure that those
2 changes wouldn't prejudice that capital treatment ..."

3 And of course your Lordship has seen that there was
4 a discussion and a requirement that Allen & Overy
5 continued their confirmation of that fact.

6 MR JUSTICE MARCUS SMITH: Yes.

7 MR PHILLIPS: Which they had given in the original waiver
8 application -- the original opinion, sorry, not a waiver
9 application, I misspoke:

10 "Answer: ... and, finally, the changes would need to
11 be done in a way which didn't impair the tax
12 treatment~..."

13 Impair the tax treatment, and that of course is the
14 tax treatment that arises out of the deferral:

15 "... by which I mean specifically either the
16 deductability or the withholding tax treatment of the
17 securities."

18 Now, Mr Grant, despite being pushed by Mr Beltrami
19 that there were other purposes, gave evidence that he
20 saw interest deferral as the key commercial change and
21 the other changes were not points that were intended to
22 change the core commercial rights of either issuer or
23 the holder. He said that at 124:16-21 which I don't
24 need to turn up.

25 To address Mr Dehal's tax concern Mr Grant's

1 evidence was that he intended to come up with language
2 which was to preserve the ranking of the securities --
3 he says that at page 131:22-25 -- and that the intention
4 was that by using the technique in 3(b), securities
5 continued to rank at the same level where they ranked
6 beforehand, which is at 134:25 to 136:4. His intention
7 was specifically to preserve ranking while addressing
8 the tax concern and if an alteration occurred, that was
9 contrary to what he was trying to do and he confirmed
10 again that his intention was to preserve ranking at
11 page 135:21-24.

12 Then, my Lord, if we can look at 139:8-11, because
13 this is the important other side of the
14 discussion/signing off and the question whether or not
15 Allen & Overy were instructed on a roving basis to just
16 produce whatever amendments they thought fit and he says
17 this:

18 "Answer: If I had thought that the amendment did
19 change the ranking I would have expected to have
20 a discussion with Sarah McMorrow at LBIE and seek her
21 instructions on that."

22 So your Lordship sees that what Mr Grant told you is
23 that if he thought he had changed the ranking he would
24 have had a discussion and taken instructions and on that
25 basis his instructions were not sufficiently general

1 that anything that he changed would be covered by those
2 instructions and there was no such discussion.

3 So to summarise the evidence, my Lord, first it is
4 a point in which Ms Dolby's intention was narrowly
5 focused on only effecting one right by the amendment,
6 the right to defer interest, to secure the discrete tax
7 benefit that we have heard about. She was the relevant
8 decision-maker and she did not have, to use
9 your Lordship's words yesterday, a secondary purpose.
10 She did not consider Allen & Overy to be her tax
11 advisors with a roving commission or what your Lordship
12 described as a watching brief to address any tax concern
13 they had. PwC were her advisors on the notes and they
14 had already opined on their tax treatment.

15 Second, your Lordship also heard from the
16 draftsman -- the draftsman gave evidence he actively
17 sought to avoid the ranking alteration. However, he
18 wasn't instructed to check the tax implications of
19 pre-amendment condition 3, he was not instructed to
20 remove the solvency condition and change the ranking
21 mechanism, your Lordship has seen it is something he did
22 unilaterally, and third, your Lordship heard that if
23 Mr Grant had intended to make this particular legal
24 change, the amendment of ranking, he said he would have
25 expected to tell the Lehman Group and to take

1 instructions, and similarly Ms Dolby's evidence was that
2 she would have expected to have been referred to about
3 such an alteration and then there would have been
4 discussions at Lehman. And her intention only to defer
5 interest was focused and specific. It was not at large
6 as regards the amendment and therefore if legal change Y
7 has occurred, as a result of the amendments, these were
8 contrary to the specific intention only to defer
9 interest without more.

10 My Lord, that deals with subjective intention and
11 before I move on, a general chilling effect type
12 argument was made in opening. It is said that if
13 your Lordship orders rectification it would mean that
14 rectification apparently responds to a solicitor's
15 initiative just because the initiative is not shared
16 expressly with the client and that was Day 1/156:5-9.
17 Well, with respect the point goes the other way. If, 1,
18 the instructing client does not intend the solicitor to
19 have a roving brief; and 2, the solicitor then amends
20 a provision he is not instructed to amend; and 3, with
21 the intention of not altering the parties' legal rights
22 regarding say ranking in a winding up and intending
23 instead specifically to preserve the status quo ante on
24 ranking, but for whatever reason on a true
25 interpretation the amendments have effected

1 a fundamental legal change to the detriment of the
2 client, then we say that is classic rectification and
3 non-rectification would be chilling.

4 Can I move on to outward expression of accord.

5 MR JUSTICE MARCUS SMITH: Yes.

6 MR PHILLIPS: Our position on outward expression of accord
7 is twofold. 1, we say it is not a requirement in a case
8 like this. As my learned friend Mr Arden points out,
9 correctly, in his submissions, that's paragraph 56, the
10 current facts are far closer to the pension cases and in
11 those cases mere consensus/consent is sufficient so
12 converging intentions suffice and we have shown
13 your Lordship condition 12. Second, all the internal
14 documents disclosed do in fact indicate an express
15 intention without more to defer interest.

16 On the first point, as your Lordship picked up
17 yesterday, the outward expression of accord is not
18 a requirement in cases where one does not require a true
19 meeting of minds, but where one party is merely
20 consenting to amendments. Lord Justice Leggatt referred
21 to the pensions cases and the lack of the outward
22 expression of accord treatment in paragraph 76, 78 and
23 79, which I know your Lordship has got, and there is
24 nothing to suggest that where there is no outward
25 expression of accord requirement prior to Four Seasons

1 in amendment cases, there is subsequently, so it hasn't
2 been introduced subsequently.

3 So when my learned friend Mr Beltrami in his
4 skeleton, 161.7, submits that our submission is there
5 need be no outward expression of accord in this case,
6 that it must be rejected after FSHC and is not
7 considered further here, that is mere assertion, that is
8 not supported by the authorities. Prior to Four Seasons
9 there was no requirement of an outward expression of
10 accord in the pensions type cases because where one is
11 dealing with an amendment only requiring consent, one is
12 not dealing with the sort of contract your Lordship and
13 I were discussing at the outset of our discussion of
14 rectification. So we say it is sufficient in this case
15 for there to be a convergence subjective intention and
16 there was.

17 On the second point, even if that was correct, if
18 one were to look at the matter objectively the same
19 conclusion would necessarily follow. An external
20 observer would conclude from the correspondence, the
21 minutes, the instructions to Allen & Overy, that the
22 common intention was to do no more and no less than
23 enable the deferral of interest and that comes across
24 very clearly in the rectification chronology which
25 I handed up to your Lordship yesterday.

1 MR JUSTICE MARCUS SMITH: Yes.

2 MR PHILLIPS: Can I then deal with attribution. We say
3 applying the correct legal approach Ms Dolby had the
4 relevant intention and she was either the
5 decision-maker, or shared her intention with the
6 technical decision-makers, or that her intention was
7 either adopted or given effect by the technical
8 decision-makers. So if I can just explain that.

9 First of all, I should take your Lordship to
10 Murray Holdings v Oscatello which is in authorities
11 bundle 6 at tab 142. This is Mr Justice Mann's
12 decision. Now, my Lord, the facts are not important for
13 current purposes, but just to tell your Lordship -- you
14 will see it from paragraph 1 -- the dispute related to
15 the construction or the rectification of a framework
16 agreement and paragraphs 193 and following deal with the
17 question of how the intentions of two individuals are
18 attributed to the principles, to Isis and Oscatello, and
19 Mr Justice Mann draws the principles together. If
20 your Lordship sees, he discusses it through that section
21 and he draws it together in paragraph 198 which I do
22 want to look at with your Lordship and what Mr Justice
23 Mann said is:

24 "What one derives are the following principles ..."

25 (a) and (b) are not particularly important so we can

1 look over:

2 "One is looking for the person who is in reality the
3 decision-maker ... (Reading to the words)... usually the
4 person with authority to bind the company."

5 So that's the starting point:

6 "Someone who is not a person with power to bind can
7 nonetheless be treated as the decision-maker if that is
8 the reality on the facts. The intention of a mere
9 negotiator may be relevant if it is shared with the
10 actual decision-maker but as it seems to me, that is
11 because the intention has become that of the actual
12 decision-maker."

13 And, my Lord, I'm going to be making the submissions
14 about the relationship between Ms Dolby and Mr Rush
15 shortly, but your Lordship can see where it's going.

16 "Where a person would normally be expected to be the
17 decision-maker, such as a board, leaves it to
18 a negotiator to negotiate a deal and produce contract by
19 instructing solicitors on the understanding that the
20 decision-maker would do a deal on those terms, then the
21 negotiator's intention is the relevant one, either
22 because the person is the decision-maker, or if that
23 description is not apt because the technical
24 decision-maker has simply adopted the intentions of the
25 negotiator."

1 So that is the legal framework and in their skeleton
2 at 152 PLC make a case that it needs to be extreme or
3 exceptional to fit into (c) to (e) and our response to
4 that is there is no apparent reason why it should be
5 because one can understand when one is looking at
6 decision-making why those are examples of where you look
7 to someone who is not the technical, authorised
8 decision-maker in order to ascertain the intention,
9 which is what one is looking at.

10 So turning to the facts, when one looks at the
11 reality here it is clear that Ms Dolby was the real
12 decision-maker. She instigated this discrete tax-driven
13 change. Her email served as the instructions to
14 Allen & Overy and we say it is clear that she supervised
15 the whole implementation process relating to the
16 amendment. She was the team leader and stepping back,
17 whilst it may be right that she did not have actual
18 authority, formally, to bind either LBHI2 or SLP3 to the
19 formal modification, the decision to implement this was
20 in fact implemented well before those formal steps were
21 taken and if you look at (c) of Murray v Oscanello and
22 ask about the reality of the facts, the reality of the
23 facts is that she should be treated as the technical
24 decision-maker.

25 Your Lordship may recall an interesting exchange in

1 relation to this with Ms Dolby, in relation to an email
2 chain in July 2008 between her and Mr Rush, who of
3 course was her boss and I'm going to come back to him
4 again in a minute. He was her direct superior in UK tax
5 and also a director of LBHI2. Those emails are at
6 F6/3201. I don't want to turn them up, but the past
7 tense was used -- your Lordship may recollect, the past
8 tense was used in that email: "We have put in place the
9 deferral of interest". And Ms Dolby then responded you
10 remember to Mr Rush's question about how much is this
11 deferring and she said it is 20 million a month and you
12 see that from F6/3203. And we put the curiosity to
13 Ms Dolby that in fact the formal resolution wasn't
14 passed until 3 September and she accepted that the
15 decision had already been made as at that date and there
16 may have been legal formalities afterwards, which is
17 Day3/123:9-12. She then rowed back a bit, as
18 your Lordship may recall, saying she wasn't sure if the
19 accounting treatment had in fact been put in place
20 in June 2008, noting that it was "very odd" and that was
21 at Day3/128:11, and "very unusual", Day3/128:8-9, that
22 deferral might have happened before the board meeting.
23 In fact it appears that is exactly what happened.

24 Mr O'Grady's evidence is that the book entries
25 settling interest on the LBHI2 subnotes continued up

1 until 1 June 2008 and for your Lordship's note that is
2 C8/126 at paragraph 90 and that evidence was not
3 challenged. So what appears to have been happening, in
4 other words the deferral of interest, happened
5 from June. Now, the formalities didn't happen
6 until September, but that is important. And
7 Mr O'Grady's evidence is supported by contemporaneous
8 documents and I will just give this for your Lordship's
9 note, it's F volume 6, 3103, on 30 June a Mr Ben Hall
10 wrote to Mr Gavin Netzel copying Ms Dolby saying:

11 "As discussed the other day there's an automatic
12 paydown generated on the first of each month between the
13 entities, so to meet Jackie's tax requirements and ahead
14 of the technology fix that you had to ..."

15 There was a technology fix going on:

16 "... we will need to manually kill this flow
17 tomorrow so as to leave the accounting interest on the
18 intercompany between these entities."

19 So "so as to meet Jackie's tax requirements" is very
20 clear. This is June 2008. They stopped the fund flows
21 manually. The deferral of interest kicked in
22 in June 2008, which is entirely in accord with
23 everything that we saw passing between Jackie Dolby and
24 Mr Rush and it just demonstrates that this didn't start
25 on 3 September when the resolutions were in fact passed

1 and so the nub of it was it was operative, from
2 a bookkeeping point of view, in June, long before
3 that September date.

4 Shared or adopted, so the fallback, if you like,
5 from that is that even if Ms Dolby was not in reality
6 the decision-maker, she accepted she was the driving
7 force in relation to all of these transactions, she led
8 the cross-departmental team that led the 2006
9 restructuring, the 2007 restructuring and then the 2008
10 amendments themselves and she acknowledged in her oral
11 evidence that she coordinated the amendment project
12 steps and instigated the change to be made, that's
13 Day3/86:12-13, and in this case she put the proposal to
14 Mr Rush for approval, and she told us Mr Rush already
15 knew about the transaction. It was tax-driven. He was
16 the head of the tax department, he adopted
17 recommendations made to him by Ms Dolby and she gave
18 evidence as to Mr Rush's intention.

19 She accepted that the purpose stated on the face of
20 the 2008 board minutes was exactly what Mr Rush would
21 have expected based on discussions she would have had
22 with him in the run-up and she said that on
23 Day3/129:9-12. And she noted by reference to
24 the July 2008 email exchange with Mr Rush that he sat in
25 if the office next to her and they spoke a lot, "but

1 yes, this email supports the fact that I was updating
2 him on a regular basis". So Mr Rush, who signs off
3 in September, was absolutely sharing Ms Dolby's
4 intention that this was to do with the deferral for tax
5 purposes.

6 She described it, she said she would often go into
7 his office, he knew what she was trying to do because he
8 had already signed off for her to continue with it and
9 critically she accepted Mr Rush shared her views about
10 the purpose of the transaction and for your Lordship's
11 note that's Day3/129:16-24, Day3/136:15-18. And her
12 acknowledgment that she shared Mr Rush's intention and
13 he shared her intention about the transaction is
14 significant in the context of Murray v Oscatello. The
15 position is very similar to that in Murray v Oscatello.
16 At paragraph 217 -- I'm going to turn it up --
17 Mr Justice Mann held that even though the negotiator,
18 a Mr Brown -- I see your Lordship is turning it up.

19 MR JUSTICE MARCUS SMITH: Yes, sorry.

20 MR PHILLIPS: No, not at all. Where he says:

21 "Since I have found that in effect she had the same
22 intention ...(Reading to the words)... does not
23 adversely affect the claimant's rectification claim."

24 She had the requisite intention herself. So what
25 Mr Justice Mann was saying was even though the

1 negotiator, Mr Brown, wasn't the decision-maker, the
2 actual decision-maker, Ms Peck, shared his intention and
3 that was sufficient for the purposes of the
4 rectification claim.

5 Ms Dolby also gave evidence about Mr Triolo's
6 intention. She accepted that an email attaching the
7 resolution was sent to Mr Triolo and Mr Steinberg on the
8 basis that they "will approve" it, that was
9 Day3/133:5-10, and it sounded like a forgone conclusion,
10 but she accepted Mr Triolo would have known about the
11 interest deferral because he was the one driving it from
12 a US tax perspective and she said that on 133:21-24.

13 When Mr Triolo was asked to sign the Delaware
14 consent, the final draft of the notes wasn't attached.
15 So all of this just points to the subjective intention
16 that he had, that he shared as well was that subjective
17 intention that we have seen Ms Dolby had. However one
18 looks at it one comes back to the same subjective
19 intention shared by everyone in it Lehman involved. It
20 was to do no more and no less than to defer interest.

21 Turning then to discretion, my learned friend
22 invites your Lordship not to exercise your discretion in
23 favour of rectification, even if the grounds are made
24 out.

25 For your Lordship's reference, declining the remedy

1 after its requirements are made out would require
2 exceptional circumstances and Mr Justice Vos as he then
3 was in *Barden v Commodities Research*, which is in
4 authorities 5, at page 110, there are no exceptional
5 circumstances.

6 PLC also complain about the nature and scale of the
7 rectification sought and that is neither here nor there.
8 If the court finds that condition 3(a) effected
9 an alteration to the ranking then we say that was
10 contrary to the common intention of the parties in the
11 context of a subsisting contract, and the remedy is
12 easily applied by removing the offending language, which
13 for these purposes is the amendments to condition 3(a).
14 And we remind you of the reference to *Chartbrook* in our
15 skeleton. There's no limit to the amount of red ink but
16 there's such a simple answer to this: it may be 30
17 lines, but it's one point.

18 MR JUSTICE MARCUS SMITH: Well, Mr Phillips, is that
19 actually right?

20 MR PHILLIPS: Which bit?

21 MR JUSTICE MARCUS SMITH: The deletion of the 30 lines being
22 the appropriate response, assuming that you are correct
23 on the other requirements for rectification. Because
24 reasoning it through, we are only getting to
25 rectification if I find that you lose on construction of

1 the amendments.

2 MR PHILLIPS: Absolutely, my Lord.

3 MR JUSTICE MARCUS SMITH: So let's suppose that I reach
4 a view on the wording that because of certain words that
5 have been used, the ranking was altered, isn't the
6 appropriate course to correct that deficiency, whatever
7 it might be, in those 30 lines so as to make the wording
8 compliant because there was of course always an
9 intention to change the manner in which the ranking of
10 these instruments was articulated?

11 MR PHILLIPS: My Lord, that is a very good point and I take
12 your Lordship's point. I take your Lordship's point.
13 Your Lordship's point is that one can continue with
14 a payability condition but one can take out anything
15 that might suggest that --

16 MR JUSTICE MARCUS SMITH: Yes, I mean it's a slightly tricky
17 question I ask you because of course no one has
18 articulated what the wording means.

19 MR PHILLIPS: I understand. How to do it. My Lord, can
20 I take that away as a matter of drafting. That's not
21 something that I'm going to try and deal with on my
22 feet, but I understand the point your Lordship is
23 making. The point that I was making was really the
24 simple point which is however many lines it is, it's one
25 point, but I take your Lordship's point that there may

1 be a smaller, a tighter amendment that one could make
2 perhaps by reference to --

3 MR JUSTICE MARCUS SMITH: If there had been an insertion of
4 these 30 lines simply by mistake, that there had been
5 a simple cut and paste on the word processor and the
6 thing had been signed, then of course you would say
7 "Of course it all goes out".

8 MR PHILLIPS: Yes.

9 MR JUSTICE MARCUS SMITH: But what we've got is a definite
10 desire that these words go in, provided they achieve
11 a certain end, which is what your case is. So if I find
12 that end is not achieved then it seems to me that the
13 rectification would be not to delete what everyone
14 wanted in but to correct it so as to match what everyone
15 wanted on your case.

16 MR PHILLIPS: I completely follow your Lordship's point, and
17 the point that is in there that was supposed to be there
18 is the assumption that they were entitled to receive
19 100% and I completely understand that point and what
20 I need to look at is the precise bottom-up mechanism
21 that was used and the reference to preference shares,
22 because without any disrespect to Mr Grant, all of that
23 was just not necessary to -- but anyway, my Lord, can
24 I --

25 MR JUSTICE MARCUS SMITH: No, of course.

1 MR PHILLIPS: I will take that away and we will filter it
2 down.

3 Now, my Lord, may I say something very, very brief
4 in relation to the amendments are not otherwise engaged.
5 We set out the reasons for this submission in our joint
6 position paper, in our reply position paper and in our
7 skeleton argument at pages 391 to 401 and my learned
8 friend Mr Beltrami made a couple of points in his
9 opening, but one of which was that the administration is
10 a distributing administration and not a "save the
11 company" administration, in other words it wasn't an
12 administration for the purposes of rescue.

13 MR JUSTICE MARCUS SMITH: Yes.

14 MR PHILLIPS: What your Lordship should be very careful
15 about, if I can put it this way, is not to say in
16 your Lordship's judgment that administration and winding
17 up are the same and the reason why I say that is that
18 what your Lordship sees is an acceleration provision and
19 if that was to be read -- as my learned friend did when
20 he took you to (inaudible) -- if that was to be read
21 widely as a suggestion that administration and winding
22 up are the same thing, functionally or otherwise, that
23 would then potentially impact more widely on parties
24 when they are restructuring because you cannot have
25 a whole series of accelerations going through banking

1 documents, through the market.

2 So what your Lordship should do, if I may
3 respectfully put it this way, when considering the
4 particular clause in this case, is to identify the
5 limits of its application to administrations other than
6 for the purposes of distribution. And with that,
7 my Lord, there is nothing more that I want to say about
8 it at this stage. Or at all actually seeing as this is
9 closing.

10 My Lord, can I move on to release?

11 MR JUSTICE MARCUS SMITH: Yes.

12 MR PHILLIPS: My Lord, the totality of the materials before
13 the court clearly show that the PLC subdebt has not been
14 released by the settlement agreement. This is obvious
15 from the plain meaning of the ordinary language used
16 both in the recitals and in section 802 itself. It is
17 the construction we advance that accords with commercial
18 common sense and if your Lordship was in any doubt about
19 the issue, the subsequent conduct of a number of parties
20 to the settlement agreement, some of whom are before
21 the court, clearly points as a matter of practical
22 construction to the PLC subdebt not having been released
23 as a result of the settlement agreement.

24 Your Lordship should have in mind that this issue
25 comes before the court in unusual circumstances. The

1 parties to the settlement agreement, by submission in
2 our case, by conduct, or in the case of LBL I'm going to
3 show your Lordship a letter, either reject or do not
4 support Deutsche Bank's construction. Not one party to
5 the settlement agreement has either made submissions or
6 given evidence in support of Deutsche Bank's case. Not
7 one party to the settlement agreement has argued that
8 a debt that they were liable to pay should not be paid
9 because on its assignment to LBHI it had been released.

10 Deutsche Bank was not a party to the settlement
11 agreement and ordinarily would not be able to make these
12 points and your Lordship should not forget that they
13 make submissions as an outsider to this agreement.

14 MR JUSTICE MARCUS SMITH: Well, yes, but they're not --

15 MR PHILLIPS: I'm not saying they have no locus, my Lord.

16 MR JUSTICE MARCUS SMITH: No, indeed, nor is it right to say
17 that they are seeking as a third party to benefit from
18 it. All they're doing is advancing a construction of
19 802 that --

20 MR PHILLIPS: No, I absolutely accept that. But the first
21 opening point, because it is unusual, is that the court
22 does not have, which is ordinarily the case, the two
23 parties to the release arguing about its effect and
24 scope.

25 MR JUSTICE MARCUS SMITH: No.

1 MR PHILLIPS: One hasn't got that. Now, instead what you do
2 have is a total of over £955 million sterling and
3 72 million euros has been distributed to LBHI by
4 UK parties to the settlement agreement on claims that
5 were acquired by LBHI after the date of the settlement
6 agreement. So it's about a billion.

7 The summary. As a matter of ordinary language,
8 section 802 does not release after-acquired claims. The
9 recitals refer to outstanding issues among the debtors
10 and the UK affiliates. The release in section 802 is
11 a release of extant causes of action existing between
12 the parties at the time of the settlement agreement.
13 Those causes of action have to be based on or connected
14 with alleged or related facts or circumstances in
15 existence at the date of the settlement agreement.

16 There were no facts or circumstances in existence
17 between LBHI and PLC with respect to the PLC subdebt
18 that could constitute a cause of action. Judge Smith
19 accepted this. The fact that the PLC subdebt was in
20 existence, without more, is not sufficient to meet this
21 requirement. The parties to the PLC subdebt were LBUKH
22 and PLC. Without a factual nexus between LBHI and PLC
23 there was no basis for what Judge Smith accepted was the
24 necessary pre-existing legal relationship. Judge Smith
25 described it as a "jural relationship".

1 A cause of action is based on pre-existing legal
2 rights and obligations. An after-acquired claim is not
3 based on pre-existing rights at all.

4 Deutsche Bank's fallback argument was that
5 after-acquired claims are unforeseen or unforeseeable.
6 However, absent a jural nexus, the releasor's state of
7 mind is irrelevant. An unforeseeable claim is
8 necessarily also an unforeseen and an unknown claim and
9 an after-acquired claim is a totally different creature.
10 It is one where the necessary pre-existing relationship
11 that might have given rise to a claim that is
12 unforeseeable, or unforeseen, or unknown, does not exist
13 and Judge Smith's subrogation analysis does not assist.
14 A right of subrogation is not an after-acquired claim,
15 it is a secondary claim based on a pre-existing primary
16 right. The analysis would be the same in London and in
17 New York, but in any event it doesn't assist in the
18 context of this settlement agreement because subrogation
19 claims were expressly included in the release by
20 specific terms, providing that they were claims based on
21 an asserted right of subrogation, indemnification,
22 contribution or reimbursement. I'm going to come back
23 to that because it deals with the subrogation point.

24 Finally, my Lord, Prosac doesn't assist. The
25 parties had agreed in Prosac to release all of claim 41

1 bar any potential subrogation right in the event of
2 a part payment by the Shiff estate. An assignment back
3 of claim 41 was contrary to the spirit of the
4 settlement, it was contrary to the purpose of the
5 release and it was an abuse. And, second, of course
6 this is the only US decision anyone has found where an
7 after-acquired claim has been released and that is
8 a very strong indicator that generally speaking
9 after-acquired claims are not released under release
10 clauses, no matter how general and we will come to look
11 at the reasons for that.

12 In relation to commercial common sense it was no
13 part of the commercial purpose of the settlement
14 agreement to release all after-acquired claims.

15 In relation to post-contractual conduct,
16 Mr Geraghty's claims schedule that we will look at,
17 showed us that LBHI has received dividends of
18 951 million sterling, 72 million euros in respect of
19 claims acquired from various UK affiliates and other
20 third parties. There are a total of 87 after-acquired
21 claims and dividends have been paid by 15 different
22 UK affiliates, if my ability to count things up on
23 a schedule is good enough. That again is a strong
24 indicator that the PLC subdebt was not released. Indeed
25 if the effect of the settlement agreement was to release

1 all after-acquired claims then the parties to the
2 settlement agreement have been proceeding on a mistaken
3 basis.

4 As to the two agreements relied on by Deutsche Bank,
5 the STG settlement agreement and the Deutsche Bank
6 settlement agreement, they are different agreements
7 between different parties.

8 Now, I will just say a little bit about the
9 background. Your Lordship heard from Mr Geraghty about
10 the background to the settlement agreement. Mr Geraghty
11 was heavily involved in the process of negotiating the
12 settlement agreement, he confirmed that on Day 3/96:1-3.
13 He was the only factual witness at the trial able to
14 assist your Lordship in relation to it. Deutsche Bank
15 expressed surprise in cross-examination that he was the
16 only LBHI witness to give evidence on the topic, the
17 suggestion being that his evidence was somehow
18 unrepresentative of the collective thinking.

19 Deutsche Bank did not seek to adduce evidence from
20 any of the other parties to the settlement agreement
21 and, as I have indicated to your Lordship, there are
22 parties present before your Lordship in court at the
23 moment. And it only put forward one witness,
24 a Mr Sutton, who wasn't a party to the agreement but his
25 evidence was withdrawn in late September and for

1 your Lordship's note there are letters at H/309 and 306.

2 Further, Mr Howell, one of LBHI2 administrators,
3 played a key role in negotiating the settlement
4 agreement which we deal with in footnote 7 of our
5 skeleton argument, and Mr McKay the liquidator of GP1
6 was also a party to the STG agreement and none of these
7 individuals gave evidence.

8 So "You are the only person giving evidence" point
9 really gets no one anywhere.

10 Mr Geraghty is immersed in the facts of the Lehman
11 insolvency, had a detailed grasp of both pre and
12 post-contractual situation. He put it at one point, he
13 said "I'm the only person in this room who was there",
14 I think, I seem to recollect. But the key points we
15 learned from Mr Geraghty about the background, both from
16 his witness statement and in cross-examination, are: 1,
17 the purpose of the settlement agreement was to settle
18 and resolve certain intercompany balances and claims
19 that were in dispute between the US debtors, the UK
20 affiliates. This was the population of the claims that
21 was contained in the agreement. In simple terms, on the
22 one hand there were the Lehman US entities, collectively
23 part of the Chapter 11 in the Southern District of
24 New York, and on the other hand the UK entities that
25 were mostly in administration, mostly under the control

1 of administrators from PwC. The claims in dispute did
2 not relate to claims held by one UK affiliate against
3 another UK affiliate and none of the issues concerned
4 allowing or releasing claims held by one UK affiliate
5 against another UK affiliate. And that would have
6 concerned issues between UK administrators and would
7 have been resolved between them.

8 As a result of the global close process, LBHI and
9 its affiliates achieved a final reconciliation of
10 intercompany balances as at 14 September. The UK
11 affiliates used a similar process. Mr Geraghty explains
12 it in paragraph 16 of his statement. And there was an
13 important meeting on 13 September 2011. Your Lordship
14 will have seen the agenda of the meeting, it is at F,
15 volume 7, 3713. The parties agreed to carve out what
16 they called excluded items, which were points that were
17 too complicated and these claims were expressly carved
18 out of the releases as they related to known issues that
19 continued to subsist between the parties and which
20 otherwise might have been released and Mr Geraghty deals
21 with that in paragraph 50.

22 As Mr Geraghty said in cross-examination, the
23 agreement was the outcome of claims over which the
24 parties had been fighting for 18 months and he said that
25 Day 4/11:18-20.

1 Mr Geraghty explained the commercial objective
2 underpinning the settlement agreement was that once the
3 bankruptcy date balances and net intercompany claims
4 between the US debtors and the UK affiliates at the
5 commencement of the bankruptcy had been agreed, the
6 debate would not be reopened. The pre-existing
7 intercompany claims between the US debtors and the UK
8 affiliates would be settled, the estates would be able
9 to get on with making distributions and that is what has
10 happened.

11 Mr Geraghty was cross-examined about this. It was
12 put to him the whole purpose of the agreement must have
13 been for the release to cover pre-existing claims but
14 also to use my learned friend Ms Tolaney's words,
15 "claims the parties might have in future so that things
16 didn't come out of the woodwork" and that was
17 Day 4/110:1-3. Mr Geraghty didn't agree with this. His
18 evidence was that it was no part of the commercial
19 purpose of the settlement agreement to compromise claims
20 of one UK affiliate against another UK affiliate, or to
21 prevent the acquisition of after-acquired claims by LBHI
22 as part of the wind-down process of the group.

23 Where one of the companies further down the chain
24 owes LBHI money, where there is a claim that LBHI has
25 got against one of the companies down the claim, LBHI

1 could wait for that to be turned into cash and then the
2 money could be distributed up to LBHI, or, as has been
3 happening, assets can be put up into LBHI and then the
4 funds follow later and that makes the administrations of
5 all these estates just much more efficient. And that's
6 what these administrators and the US company Chapter 11
7 have been doing. This is all part of efficiency to move
8 the cash ultimately to the external creditors.

9 MR JUSTICE MARCUS SMITH: Yes.

10 MR PHILLIPS: All of this has been borne out by the
11 subsequent conduct. As Mr Geraghty said in oral
12 evidence, all the subsequent activity in the eight years
13 that have passed is overwhelming proof that all the
14 other parties felt the same way.

15 Can I then look at 1202 of the settlement agreement,
16 my Lord, which is in bundle E, divider 16.

17 Sorry, I should first of all just remind
18 your Lordship of section 1202 which is at 504 of the
19 agreement. Does your Lordship see:

20 "The agreement and all claims and disputes relating
21 to the construction and application of the terms of this
22 agreement shall be governed by and construed in
23 accordance with the laws of the State of New York and
24 the bankruptcy code."

25 And that's important. It is important for a number

1 of reasons.

2 First, and your Lordship saw this when I put it to
3 Judge Smith, the bankruptcy code defines what is a claim
4 and how debts are to be proved, and the recitals to the
5 settlement agreement record that the UK affiliates had
6 filed proofs of claim against the debtors and those
7 claims could only have been made if the bankruptcy code
8 test was satisfied.

9 Second, Judge Smith quite properly accepted that he
10 is not an expert in the bankruptcy code and he told
11 your Lordship that he was unfamiliar with its
12 provisions.

13 Then, my Lord, if we can just remind ourselves of
14 paragraph 1 of Mr Justice Hildyard's order, which is in
15 tab 12 of bundle A, and it is just to remind
16 your Lordship that paragraph 1 of the order directed
17 that -- I'm sorry, my Lord.

18 MR JUSTICE MARCUS SMITH: I have it.

19 MR PHILLIPS: We haven't had to look at this but we should
20 just look because the questions were, first:

21 "What are the rules of contractual interpretation
22 under New York law and the bankruptcy code insofar as
23 relevant and applicable to the interpretation of 802?"

24 So Mr Justice Hildyard's order and the questions
25 that the experts were dealing with applied both to

1 New York law and the bankruptcy code.

2 MR JUSTICE MARCUS SMITH: Yes.

3 MR PHILLIPS: And, my Lord, your Lordship should have in
4 mind that the settlement agreement was sanctioned by the
5 Southern District of New York bankruptcy court. So the
6 US bankruptcy code is not as irrelevant as Deutsche Bank
7 suggest.

8 So then going back to the settlement agreement,
9 your Lordship has seen between whom the settlement
10 agreement is made on 457. I'm just going to walk
11 through. It is between the US debtors and the UK
12 affiliates. The US debtors your Lordship knows, the UK
13 affiliates are the UK administration companies and
14 the UK liquidation companies and the LBLIS group
15 companies who are described in footnote 2, the LBLIS.

16 Then, my Lord, the recitals. Your Lordship sees the
17 first recital is that:

18 "The UK affiliates filed the proofs of claim listed
19 in schedule 1 attached hereto collectively. The proofs
20 of claim against certain debtors."

21 So one has got UK companies filing proofs of claim
22 in the Chapter 11 bankruptcy, okay, that's the first
23 point. Then the second point was:

24 "Certain of the debtors have asserted they have
25 claims against certain UK affiliates, including claims

1 asserted by LBHI against LBIE and certain other UK
2 affiliates in respect of intercompany funding."

3 They've got funding claims. And again that's the US
4 having claims into the UK and of course in the UK if you
5 have a claim against a company in the UK in
6 administration, you know, one gets into all the prudent
7 provisions.

8 The last recital:

9 "The debtors and the UK affiliates desire to resolve
10 all disputes and all other outstanding issues among
11 them, except as expressly excluded herein, to avoid
12 extensive and expensive litigation."

13 So what you get from the recitals is it concerned
14 a resolution of intercompany claims between the
15 US debtors on the one hand and the UK affiliates on the
16 other; it is not between UK affiliate and UK affiliate.
17 It related to proofs of claim filed by the UK affiliates
18 filed against the US debtors and to claims of the
19 US debtors against the UK affiliates and the ability to
20 file proofs in those insolvencies was essential before
21 those claims were within the scope of the settlement
22 agreement and when your Lordship comes to consider what
23 disputes the parties contemplated, when they executed
24 the releases, your Lordship should have this well in
25 mind.

1 The disputes and outstanding issues were those that
2 have or could have been raised in the insolvency claim
3 processes and it was intended to avoid expensive and
4 time-consuming litigation in relation to those claims in
5 the future.

6 So then, my Lord, we get to the release at page 498.
7 First of all, there's a release that starts on 497 which
8 is the UK affiliates release and then we get to 802
9 which is the US debtors release.

10 MR JUSTICE MARCUS SMITH: Yes.

11 MR PHILLIPS: So can I just work through this.

12 "Upon the occurrence of the effective date ..."

13 And, my Lord, that is defined at page 463. It is
14 the earliest of two dates and in this case the earlier
15 date was the plan becoming effective in accordance with
16 its terms and that date was 6 March 2012 and
17 your Lordship will get that from Mr Geraghty at
18 paragraph 15.

19 Deutsche Bank seemed to characterise the effective
20 date as a condition precedent. We disagree. It states
21 when the agreement is effective and when the release
22 takes place. This happens upon occurrence of
23 6 March 2012.

24 There are then certain carve-outs to the release, so
25 "upon the occurrence" and then it says "except with

1 respect to" and then:

2 "1, the allowed claims and the admitted claims and
3 any rights and distribution entitlements in respect
4 thereof."

5 Allowed claims are defined at page 460. They are
6 the LBIE guarantee claims which are dealt with in
7 section 2.01 and three other defined claims that are
8 dealt with in section 2.02, 2.03 and 2.04 which
9 your Lordship will find at 476. So your Lordship has
10 got -- I'm giving your Lordship a framework as we walk
11 through.

12 MR JUSTICE MARCUS SMITH: Yes.

13 MR PHILLIPS: The admitted claims are defined at 460 and
14 they are two identified US debtor claims which are
15 defined at 469 and then other US debtor claims that are
16 dealt with in section 2.05 at page 477.

17 Going back to 802:

18 "2, the agreements, promises, settlements,
19 representations and warranties set forth in this
20 agreement ..."

21 So, in other words the parties' obligations under
22 the settlement agreement are not released:

23 "3, the performance of the obligations set forth
24 herein."

25 Which is the counterparty to that. And 4, the

1 excluded items. They are defined at page 463 and we
2 know from Mr Geraghty's evidence that these were
3 complicated claims left over deliberately for another
4 day and that's at paragraph 44 and that was
5 unchallenged.

6 The key point is that there were disputed items
7 between the US debtors and the UK affiliates that were
8 in existence at the time that would otherwise have been
9 released but which the parties decided not to release.
10 So this is not as all-encompassing as my learned friend
11 suggests. There were things that were going over to
12 another day.

13 Then, having got through the exceptions, we then get
14 to the words of the release itself:

15 "Each debtor ..."

16 And then you get:

17 "... on behalf of itself, its estates, its
18 successors and assigneds ..."

19 And in the brackets you get identified lots of who
20 they may be:

21 "... hereby fully and forever releases, discharges
22 and acquits each debtor released party ..."

23 And they are defined at 462:

24 "... from all causes of action."

25 I'm going to pause there. And then we get, in the

1 parathesis:

2 "... including in respect of a derivative claim by
3 any third party representative ..."

4 And so on, which doesn't matter. So it is:

5 "... releases each debtor released party from all
6 causes of action whether at law or in equity, whether
7 based in contract (including quasi contract, guarantee,
8 indemnity or estoppel) statute regulation, tort or
9 otherwise ..."

10 So that is then identifying types of claim, types of
11 claim that are included in the words "all causes of
12 action". And there is a fraud exclusion and we then
13 come to what those types of claim may be:

14 "Accrued or unaccrued, foreseen or unforeseen,
15 foreseeable or unforeseeable, known or unknown, matured
16 or unmatured, fixed or contingent, liquidated or
17 unliquidated, certain or contingent, in each case that
18 arise from or are based on or connected with alleged or
19 related to any facts or circumstances in existence at
20 the date hereof."

21 What you have there, my Lord, is a series of
22 juxtaposed concepts, so the first thing one has to look
23 at is a series of juxtaposed concepts. So it is accrued
24 or unaccrued, foreseen or unforeseen, known or unknown,
25 matured or unmatured, fixed or contingent, liquidated or

1 unliquidated, certain or contingent. So the one would
2 never include the other. Okay?

3 There are six objective elements. If one looks at
4 these, there are subjective and there are objective.
5 We're going to start with the objective. The six
6 objective elements: accrued or unaccrued, matured or
7 unmatured, fixed or contingent, liquidated or
8 unliquidated, certain or contingent and also foreseeable
9 or unforeseeable. Those are all objective.

10 There are then two subjective tests: known or
11 unknown, foreseen or unforeseen.

12 Now, looking, my Lord, at the objective elements,
13 a number of the objective elements overlap. So an
14 accrued claim can be a matured claim, it might be
15 a liquidated claim, or an unliquidated claim, it may be
16 a certain claim, it may be a contingent claim.
17 An unaccrued claim might be liquidated, or unliquidated,
18 unmatured, certain or contingent. So you can see that
19 amongst the objective, there are overlaps.

20 Any of the subjective elements can apply to any of
21 the objective elements, okay? So if you're looking at
22 any of the objective elements those might be known, or
23 unknown, and they might be foreseen, or unforeseen
24 and -- does your Lordship see the point? Yes. And an
25 unforeseeable claim will also be unknown and unforeseen

1 because it's unforeseeable.

2 So what you cannot do when construing this part of
3 the release is to parse each constituent word into just
4 that word and say "Well, what does that separately from
5 all other words refer to?". The subjective elements,
6 known/unknown, foreseen/unforeseen -- the subjective
7 elements have to be read in context with the objective
8 elements, so that you should have a claim that is either
9 accrued, unaccrued, matured, unmatured, fixed or
10 contingent, liquidated or unliquidated, certain or
11 contingent, and you then apply the state of mind to it.
12 And whilst foreseeable and unforeseeable is objective,
13 that's a state of mind, it's just an objective as
14 opposed to a subjective state of mind. But you have to
15 fit it into accrued/unaccrued, matured/unmatured, fixed
16 or contingent, liquidated or unliquidated, certain or
17 contingent, before you ask was it known or unknown, was
18 it foreseen or unforeseen, was it foreseeable or
19 unforeseeable?

20 The fact that something is unknown or unforeseeable
21 or any of the above does not mean you have a claim
22 because you have to fit into those objective parts first
23 and what we submit when you construe this, my Lord, is
24 it is illegitimate to take the subjective elements,
25 foreseen and unforeseen, and that say an after-acquired

1 claim was unforeseen, it may have been unforeseeable and
2 therefore after-acquired claims fall within clause 802.

3 The subjective state of mind, without first finding
4 the objective existence of a claim, is not enough. So
5 "I did not know I was going to acquire an after-acquired
6 claim, I did not know I was going to acquire a claim".
7 "I did not foresee I would acquire a claim", or "It was
8 unforeseeable that I would acquire a claim", are not
9 enough for you to have a claim you could release.

10 My Lord, I'm going to develop this even further.
11 And then in 3:

12 "Except as explicitly set forth in 2.04, any claims
13 based on a certificated right of subrogation,
14 indemnification, whether express or implied,
15 contribution or reimbursement, including any such
16 claims ..."

17 So those are included, your Lordship sees in
18 little 3:

19 "Claims based upon an asserted right of
20 subrogation."

21 So it is a claim based upon an asserted right, but
22 I will come back to that but just have that in mind for
23 this point when we come back to subrogation.

24 MR JUSTICE MARCUS SMITH: So it is not just a right of
25 subrogation, it is something which needs to be

1 communicated or stated?

2 MR PHILLIPS: It is an asserted -- the critical point is --
3 I'm going ahead, but my learned friend's re-examination
4 point linked -- he asked a question "When does
5 a subrogation claim arise?" and His Honour Judge Smith
6 said "Well, when the claim is made". Well, under the
7 contract it's actually whether or not there was an
8 asserted right of subrogation.

9 I will come back to that, if I may.

10 Each of those claims, my Lord, has to have a factual
11 nexus in existence prior to 6 March, which your Lordship
12 knows from the words "In each case that arise from, are
13 based on, connected with, alleged in or related to any
14 facts or circumstances in existence prior to the date
15 hereon", which is 6 March. So you have to have a claim,
16 you have a state of mind and the claim has got to exist
17 prior to -- all of that is being tested prior to
18 6 March, okay?

19 My Lord, I promise I will say even more about these,
20 but that is the structure of how this works.

21 MR JUSTICE MARCUS SMITH: Yes.

22 MR PHILLIPS: And then just quickly, section 4.04(b), which
23 your Lordship has seen, which is the no prior transfer
24 of claims at 493:

25 "Other than expressly set forth ..."

1 So:

2 "No UK affiliate may convey, transfer, assign or
3 participate any of the claims or receivables that are
4 allowed, compromised, settled, waived or released
5 hereunder, or any rights or interests hereunder and any
6 of the foregoing in whole or in part."

7 And what 4.04 as a whole indicates, and 4(b) in
8 particular indicates, is that the affiliate must own the
9 released claim at the effective date and, my Lord,
10 Deutsche Bank called this a boiler plate provision at
11 112/4, but your Lordship sees the warranty as to title.
12 Then 5.04, if I can just read 5.04(a), which is on 495:

13 "Each debtor owns all the claims it may have against
14 the UK affiliate including all claims released
15 hereunder."

16 So there is a warranty, my clients gave a warranty
17 that it owned all the claims, including all the claims
18 released under the agreement.

19 My Lord, if that's a convenient moment for the
20 shorthand writers.

21 MR JUSTICE MARCUS SMITH: Yes, thank you very much. We will
22 rise for five minutes.

23 MR PHILLIPS: Thank you, my Lord.

24 (11.21 am)

25 (Short Break)

1 (11.28 am)

2 MR PHILLIPS: My Lord, I'm turning then to the evidence and
3 to Judge Smith and on the effective date -- we took
4 Judge Smith to the position on 6 March 2012 and he
5 accepted that LBUKH had both matured and unmatured
6 claims against PLC arising from facts or matters
7 existing prior to that date which could form the basis
8 of a release and he also accepted that there were no
9 such facts and matters existing as between LBHI and PLC
10 as at that date which could form the basis of a release.

11 He agreed that for LBHI to release PLC it could have
12 agreed that, in the event that LBHI acquired the PLC
13 subdebt, it would release. So there could be a covenant
14 of prospective release. That could have been agreed but
15 of course we say it was not. That's Day 5/92 to 96.

16 On purpose he agreed that outstanding claims arise
17 from pre-existing facts. That was at page 111:6-7. He
18 agreed that accrued/unaccrued, foreseen/unforeseen
19 referred to actual disputes based on pre-existing facts,
20 future disputes based on pre-existing facts and
21 contingent disputes based on pre-existing facts and that
22 was at page 114.

23 He agreed that there were cases where even the
24 broadest release could be limited to the claims that are
25 shown to be in the contemplation of the parties and,

1 my Lord, your Lordship will recollect that we looked at
2 those authorities where the parties were settling and
3 releasing specific litigation claims and of course
4 your Lordship has the context here.

5 On general releases against specific releases he
6 agreed with your Lordship that an accurate description
7 of a general release was to describe a class of claim
8 and that was 113:16-21. Although I think it is fair to
9 say, my Lord, that there was an agreement that it's not
10 a term of art, the word "general release", and
11 your Lordship posited an example of a release that was
12 combined -- IP rights which did not extend to tort
13 rights and he agreed, having seen Long v Neill(?), that
14 unripe, unmatured and contingent claims all depended on
15 a pre-existing relationship. However, he was not
16 prepared to agree that the release in Long v Neill could
17 not extend to after-acquired claims which are not based
18 on a pre-existing right and that was at 114 to 145.

19 He was shown paragraph 25 of his report and he
20 agreed with our analysis of unmatured and unripe claims,
21 that they depend on an existing right and that in each
22 case the releasor does hold that right when the release
23 was granted and that was at 146:23-25. And that in each
24 case the releasor can release the claim because he holds
25 the right and that was a direct contradiction of

1 paragraph 25 of his report where he said -- and I'm
2 quoting:

3 "It would not be accurate to say that such claims
4 were claims that the releasor held at the time that the
5 release was granted."

6 Having accepted that the release of unripe and
7 unmatured claims is a release of claims that are held,
8 he said variously -- and this was at pages 147 to 153,
9 and I'm quoting:

10 "Answer: It is unforeseen. It is a claim that the
11 releasor does not foresee. Whether or not he or she has
12 it at the moment of the foresight is not expressed.
13 Second, when you are releasing unforeseen claims, one of
14 the many things that you don't foresee might be the
15 future acquisition of the claim."

16 And third, the question I asked is:

17 "Question: Well, what you are saying is that it is
18 not foreseen at the time you will acquire some --
19 a right at some time in the future?"

20 And he said "Well yes".

21 Now, with respect the evidence is confused and the
22 judge is wrong about this. There is no such analytical
23 difference between an unmatured and unknown claim on the
24 one hand which is a claim that arises out of a jural
25 relationship that the releasor has and an unforeseen

1 claim on the other. There is, however, a very material
2 difference between having a claim that one does not know
3 about and not knowing whether one will have a claim at
4 some point in the future once it has been acquired and
5 with respect, Judge Smith failed to grasp what is
6 a crucial distinction.

7 On subrogation he accepted that under the US
8 bankruptcy code it is not possible to file a claim in
9 relation to an after-acquired claim and that concept is
10 not caught within the definition of a claim in
11 section 1015 of the bankruptcy code and that was at
12 162:2-3, and he also explained that unmatured claims and
13 after-acquired claims are different things. That was in
14 162:6. And as we explained, that is because you have to
15 have a claim before you can file it.

16 However, he then said that an unmatured claim is not
17 a claim that can be sued upon and was therefore
18 different to an unmatured claim in a bankruptcy filing.
19 That was 163:16-21. With respect, that doesn't follow.
20 And even if he was correct in the context of the
21 settlement agreement, the context was claims made in
22 LBHI's Chapter 11 plan and the bankruptcy code is the
23 relevant benchmark.

24 His evidence was that subrogation claims are in
25 effect claims that are originally owned by one person

1 and then subsequently acquired by another and that was
2 165:14-15, although he also appeared to accept they are
3 based on pre-existing rights, that was 165:17-21, and of
4 course those two propositions are mutually inconsistent.
5 I will come back to subrogation claims.

6 Then Prosat. He appeared to accept that the purpose
7 of the settlement agreement was clear in that case in
8 the sense that all other routes to make a claim were
9 released by the agreement other than Shiff's rights of
10 potential subrogation in the event he made a part
11 payment on claim 50 and that was at 178:8-18, and he
12 agreed that the post transaction events in Prosat were
13 quite different from the facts of this case.

14 He insisted that the opposite interpretation would
15 open the door to abuse, whether or not the abuse was
16 committed, that was said at 183:11-15. And finally in
17 response to your Lordship's question, the judge said
18 that the holding he takes is that subject to exceptions
19 a release in the form of Prosat will as a general
20 proposition serve to release after-acquired claims and
21 he said that at 165:20-25.

22 He accepted the acquisition of Imagitas' claim
23 against Prosat was against the purpose of the settlement
24 agreement in that case and that was 180:10-18. He
25 didn't like the use of the description "against the

1 spirit" and preferred the reasoning of Judge Benitez to
2 Judge Alder. However, he admitted that he had not read
3 Judge Alder's decision. He said "I must confess I had
4 not read Judge Alder's decision" at 180:11 to 12.

5 So where does this leave us? My Lord, it remains
6 a relatively straightforward point. It is not a point
7 that has ever been taken to any party to the settlement
8 agreement including those before your Lordship.

9 There are three elements.

10 One, as a matter of ordinary language and the
11 purpose and context, clear on the face of the recitals,
12 the PLC subdebt was not released when LBUKH assigned the
13 claim to LBHI. It simply does not fall within
14 section 8.02.

15 Two, it is common ground between the experts in the
16 joint report that the New York courts should also
17 consider commercial common sense and that's at D4,
18 paragraph 11 and that militates in favour of our
19 construction.

20 Three, if your Lordship needs to consider it -- and
21 we say you don't -- then the subsequent conduct of the
22 parties to the settlement agreement, of whom of course
23 Deutsche Bank was not one, all point to the same
24 conclusion. If Deutsche Bank is correct then several UK
25 administrators have made payments totalling about

1 a billion sterling on claims that had in fact been
2 released.

3 So going back to the ordinary language, the purpose
4 and intent of the settlement agreement is clear from the
5 recitals. As I have shown your Lordship, it is to
6 settle outstanding issues between the debtors on the one
7 hand, the UK affiliates on the other; they are based on
8 pre-existing facts and pre-existing legal rights and
9 obligations; to compromise intercompany claims that
10 arose out of the global close process; and to avoid
11 unnecessary expense and litigation.

12 Deutsche Bank do not ascribe any, certainly no
13 sufficient, meaning to the word "outstanding". An
14 after-acquired claim is not an outstanding claim. It
15 necessarily falls outside the scope of the settlement
16 agreement. To support the textual context the evidence
17 more broadly shows that the purpose of the release was
18 to address US/UK intercompany claims that Mr Geraghty
19 said had been the subject of 18 months of disagreement.
20 And Deutsche Bank also take no account of the context of
21 the settlement agreement being the settlement of claims
22 in the US bankruptcy and the UK administrations. They
23 ignore entirely the definition of claims in the US
24 bankruptcy code, they seek to sidestep the reference to
25 the US bankruptcy code in 12.02 and when your Lordship

1 comes to ask what controversy the parties were concerned
2 to settle between them -- to use language that
3 your Lordship will have seen in the American cases since
4 1959: what controversy were they concerned to settle
5 between them -- your Lordship should have in mind that
6 they were settling claims in the US estates with the UK
7 affiliates and claims in the UK estates from the
8 US debtors.

9 The release relates to all causes of action based on
10 facts or matters existing as at the date of the
11 settlement agreement. They are released as at the
12 effective date and compare Deutsche Bank who incorrectly
13 suggest that LBHI have relied on different or
14 inconsistent dates.

15 The language of the release does not contemplate the
16 release of after-acquired claims. It contemplates the
17 release of causes of action based on pre-existing facts
18 and pre-existing rights and obligations. As the case
19 law shows us, that can -- and as the bankruptcy code
20 shows us, it can include contingent claims or unripe
21 claims or unmatured claims and indeed those claims can
22 be unforeseen. It can be very broad. However, it
23 cannot cover after-acquired claims where there are no
24 pre-existing facts or rights and obligations that bind
25 the relevant parties together. There needs to be

1 a sufficient factual nexus between the parties to the
2 release and the claim being released to form what
3 Judge Smith described as the jural relationship. And in
4 relation to this we showed Judge Smith, and
5 your Lordship will recollect, the in nexus between LBUKH
6 and PLC -- we must not lose sight of the fact that on
7 the effective date LBUKH held this claim and the lack of
8 any nexus between LBHI and PLC in relation to the
9 subdebt at the time of the settlement agreement.

10 Deutsche Bank rely on the fact that the three
11 facilities have been drawn down under the PLC subdebt as
12 being the relevant pre-existing facts and that's what
13 they say in their position paper at 31.2, they say it in
14 their skeleton argument at 121, they say it in their
15 oral opening and I'm quoting:

16 "The PLC subdebt facilities were agreed and utilised
17 prior to the settlement agreement. On the face of it
18 this requirement was met."

19 That was my learned friend on Day5/9:21-25. So they
20 are relying on the fact that there have been drawdowns
21 under the subdebt agreements. But the pre-existing
22 facts and circumstances in 802 need to be pre-existing
23 facts and circumstances existing between the relevant
24 parties to the release which can form the basis of
25 pre-existing rights and obligations that are the basis

1 of a release and that is the critical point and
2 Deutsche Bank are wrong. The facts and circumstances
3 cannot be independent and free-standing.

4 Can I just then address Deutsche Bank's specific
5 textual points. The first point is a broad
6 interpretation of the phrase "In each case that arise
7 from or are based on or connected with, with or alleged
8 in or related to facts and circumstances in existence
9 prior to the date here of", and that analysis doesn't
10 work and I will just give you some quick reasons.

11 The facts relied upon are the sums advanced under
12 the PLC subdebt, which it is said pre-existed. It is
13 said in their skeleton at 121.2 that any claim in
14 respect of the PLC subdebt arises from is based in,
15 connected with or alleged in or related to facts and
16 circumstances is because the claims are in respect of
17 a debt arising from the sums advanced.

18 The pre-existing subdebt agreements are not facts
19 that could underlie a cause of action between LBHI and
20 PLC because the facility agreements were between LBUKH
21 and PLC not LBHI and PLC. So again -- I hope I don't
22 labour the point too much, but there's no factual nexus
23 between LBHI and PLC in relation to the agreements.
24 They were agreements between different parties.

25 The second point is DB's reliance on the broad

1 wording of "causes of action". Initially Deutsche Bank
2 relied on the words as unmatured and unripe and unknown
3 and they described these in their submissions as
4 "plainly expressions of an intention to release claims
5 that the debtors did not have at the time of the
6 settlement agreement". It was the forward-looking
7 provision argument that they were developing and that is
8 inconsistent with Judge Smith who agreed that
9 accrued/unaccrued and so on referred to actual disputes
10 based on pre-existing facts, future disputes based on
11 pre-existing facts and contingent disputes based on
12 pre-existing facts and that's on page 114 on Day 5. And
13 he also agreed that in each case the releasor does hold
14 that right when the release is granted and that was at
15 146:23-24.

16 The fallback from that, since it now appears to be
17 common ground that these are all based on pre-existing
18 rights and obligations, is the reliance on unforeseen
19 and unforeseeable, as the words within the broad
20 definition that equate to after-acquired claims. We
21 have already explained that relying on the state of mind
22 without first finding the existence of the claim or the
23 legal right that gives rise to the claim is not enough,
24 and of course an unforeseen claim is subjectively
25 unforeseen, an unforeseeable claim is a claim that could

1 not be foreseen, so there is an objective element in
2 that it is impossible to foresee and we had all sorts of
3 examples, 9/11, the Madoff ponzi scheme, the LIBOR
4 rigging, all sorts of things that could be
5 unforeseeable. But it is not the fact that something
6 unforeseeable happened that means you could release
7 a claim. You have to have a claim.

8 So it may have been entirely unforeseeable to me
9 that 9/11 would have happened, but I haven't released
10 any claims in relation to that unforeseeable event,
11 unless between me and someone -- I mean suppose for
12 example that I was insured on the Twin Towers and
13 I could have agreed, I could have released my insurance
14 company, and it was completely unforeseeable that 9/11
15 was going to happen and that's an unforeseeable event,
16 but I have to have that legal nexus between me and the
17 insurance company before you start to ask whether or not
18 the event is unforeseeable.

19 An after-acquired claim is not an unforeseen claim,
20 or an unforeseeable claim and this, with respect to
21 Judge Smith, his evidence was unsatisfactory and
22 inconsistent. He just wasn't prepared to accept the
23 analytical difference between a pre-existing cause of
24 action that had not been foreseen and the inability to
25 foresee a cause of action that might be acquired in the

1 future and that distinction was part of an exchange on
2 Day 5 between pages 146 to 153 and eventually we moved
3 on, but, with the greatest of respect, Judge Smith's
4 analysis was wrong.

5 And Judge Gropper said several times in his evidence
6 that the key point is that one can only release claims
7 that are indeed claims of the releasor at the time of
8 the release. You can't release what you don't own. In
9 the context of this settlement agreement, you can't
10 release something that wasn't proveable.

11 The third point is the deemed inclusion point and
12 this is set out at 125 of the Deutsche Bank skeleton and
13 the argument runs that if a claim is not excluded
14 specifically from a general release, it must be released
15 and as a matter of analysis any rule of deemed inclusion
16 only arises if the claim falls within the scope of the
17 release clause in the first place. It's only then that
18 you can look to see whether or not it has been excluded,
19 so if the scope of the release clause is wide enough to
20 include the claim, then a failure to exclude it might
21 well confirm its inclusion, but if a claim isn't carved
22 out the reason might be that it is no part of the
23 release in the first place and you can't just say "It's
24 not excluded therefore it is included".

25 The fourth point was the subrogation point. That is

1 dealt with in 126 to 130 of Deutsche Bank's skeleton and
2 it is self-evidently wrong as a matter of New York law
3 and English law, which is very close to New York law in
4 this respect, but even if it was right it's actually
5 a point against Deutsche Bank and not a point in their
6 favour and let me explain why.

7 Deutsche Bank argue that a right of subrogation,
8 like an after-acquired claim, it is a claim that the
9 claimant has acquired from someone else. That's their
10 language. And the release clause includes claims based
11 on subrogation. Therefore it must include all
12 after-acquired claims. This is legally misconceived.
13 Under US bankruptcy law, guarantee rights and
14 obligations are not considered to be after-acquired or
15 future acquired claims. The same is the case in
16 relation to subrogation rights and with the greatest of
17 respect to Judge Smith, this is an area where
18 Judge Gropper's bankruptcy expertise was obvious and
19 where his evidence should be preferred and we would
20 respectfully suggest that your Lordship accepts the
21 evidence in the Gropper report on this point which is at
22 paragraphs 49 to 51, on which he was not cross-examined,
23 he was not challenged in oral evidence and that's D1/26
24 for your Lordship's note.

25 Now, we showed Judge Smith -- your Lordship will

1 remember this -- the relevant provisions of the US
2 bankruptcy code which show that unmatured and unaccrued
3 claims, like claims in relation to guarantees, are
4 claims that can be filed in the bankruptcy and of course
5 your Lordship knows it's the same here. He did not
6 appear to appreciate that claims under guarantees
7 operate differently to after-acquired claims. His view
8 is that rights of subrogation are comparable to
9 after-acquired claims, but it is inconsistent with the
10 starting point that unmatured and unaccrued claims are
11 based on pre-existing rights and of course all proveable
12 in the bankruptcy.

13 So to counter this, Deutsche Bank's final stand is
14 to argue that there is a distinction between
15 pre-existing rights of subrogation, so in other words if
16 you are a guarantor and you have a pre-existing right of
17 subrogation and subrogation claims which only arise when
18 the guarantee has been paid -- okay? And this is the
19 point that was put to Judge Smith in his re-examination,
20 it's the rationale behind the re-examination and it's
21 a bad point.

22 What Deutsche Bank ignore is that subrogation claims
23 are not subject to the general terms of the release.
24 They are expressly not dependent on when the claim is
25 made -- and I have shown your Lordship the clause. The

1 question when a subrogation claim arises is the wrong
2 question. Section 802 -- and I don't know if
3 your Lordship would be assisted by just getting it up
4 again, or turning to it.

5 MR JUSTICE MARCUS SMITH: Yes.

6 MR PHILLIPS: It provides in terms:

7 "Except as explicitly set forth in section 204 ..."

8 So we've got this:

9 "... any claims based upon ..."

10 And it is an "asserted right of subrogation, whether
11 express or implied" and so on. 802 did not turn on the
12 date when a claim was made, it turned on the assertion
13 of the right out of which the claim was based.

14 A subrogation claim is only included in the release if
15 it arises out of an asserted right and an asserted right
16 can only be a pre-existing right. So what you cannot do
17 with 802 is say that subrogation claims are covered by
18 802 and that shows you that after-acquired claims are
19 covered and that's the reasoning of Deutsche Bank's
20 argument and it is wrong because subrogation claims are
21 expressly provided for and it expressly depends upon the
22 asserted right. It doesn't depend upon the claim being
23 made and your Lordship will remember the question put to
24 Judge Smith "When is the claim made?"

25 MR JUSTICE MARCUS SMITH: Presumably -- you say that the use

1 of the term "asserted" ties in with the point that you
2 referred to a moment ago regarding Judge Gropper's
3 evidence that these claims are not after-acquired
4 claims, they are present claims which presumably, if you
5 don't assert in the bankruptcy, you lose the ability to
6 recover anything, is that right?

7 MR PHILLIPS: Well, absolutely. They are claims that have
8 to be asserted and of course go back, we're talking in
9 the whole settlement agreement about outstanding claims.

10 MR JUSTICE MARCUS SMITH: Yes.

11 MR PHILLIPS: And so what they're looking at in relation to
12 subrogation is they're looking to where there has been
13 an asserted right of subrogation or indemnification and
14 so on and that just tells your Lordship that it is
15 talking about pre-existing rights that are being
16 advanced, pre-existing rights that are being released
17 and settled.

18 MR JUSTICE MARCUS SMITH: You say it is a binary position.

19 MR PHILLIPS: Yes.

20 MR JUSTICE MARCUS SMITH: That either it's an asserted right
21 of subrogation, et cetera, in which case it is covered
22 by the terms of 802, or it is an unasserted right, in
23 which case it doesn't exist anyway.

24 MR PHILLIPS: It doesn't exist and it wouldn't fall within
25 802, but the point is that they rely on this in order to

1 say it applies to after-acquired claims and it plainly
2 does not work. The subrogation point proves the reserve
3 of Deutsche Bank's arguments because they are based on
4 the assertion of a right, they are based on
5 a pre-existing fact and after-acquired claims are not
6 based on pre-existing facts and that theme runs right
7 the way through this settlement agreement.

8 MR JUSTICE MARCUS SMITH: Yes, thank you.

9 MR PHILLIPS: Then, my Lord, Deutsche Bank's fifth point
10 places an unsustainable amount of reliance on the Prosat
11 decision, which we showed to both Judge Gropper and
12 Judge Smith and we went through the facts very slowly
13 because -- and your Lordship has seen it -- you have to
14 go through those facts carefully in order to understand
15 first of all what was being released, what claims were
16 being allowed to continue, in other words the right to
17 make a claim under 41 would arise if a dividend was paid
18 under 50, in order to understand why the court then said
19 that this is against the spirit or against the purpose
20 of the release.

21 So your Lordship has seen, it very specifically
22 governed the treatment of claims 41 and 50. If Mr Shiff
23 had made his payment under claim 50 that reduced
24 claim 41, he would be subrogated to the rights under 41
25 and those were the only circumstances in which

1 Mr Shiff's estate could make a claim on 41. And he
2 released all other rights.

3 The point was that he then took an assignment
4 claim 41, came along and said "I'm proving claim 41" and
5 they said "I'm sorry, whether it's against the spirit or
6 against the purpose, it doesn't matter, one can see that
7 it is completely against the intention of the settlement
8 agreement and it is no assistance for the simple
9 proposition that very widely drawn releases will release
10 after-acquired claims". And my Lord, in relation to
11 that it will not be lost on your Lordship that this is
12 the only one anyone has found.

13 So Prosat just doesn't assist on the present facts.
14 And your Lordship will recollect that Judge Smith agreed
15 that the facts are very different from the present case.
16 He agreed there's no question of abuse on our present
17 facts, as there was in Prosat, and the circumstances and
18 purpose of that agreement need to be kept very well in
19 mind.

20 MR JUSTICE MARCUS SMITH: Yes.

21 MR PHILLIPS: My Lord, can I just say something very short
22 then about the commercial considerations. It is a very
23 short point. Your Lordship will have seen that there is
24 a presumption against absurdity, which of course is
25 familiar to English lawyers, and that New York abhors

1 a forfeiture. The consequence of Deutsche Bank's
2 construction is that LBHI released a claim with a face
3 value of \$2 billion for no consideration, which is
4 a forfeiture, and if the court is in any doubt on the
5 construction, it's a point that assists and
6 your Lordship knows that this was put to Mr Geraghty in
7 oral evidence and he was shown our skeleton argument.
8 He quite rightly pointed out that it didn't say that the
9 claim is actually worth 2 billion, he was shown the
10 progress report which did not suggest the claim was
11 worth 2 billion and unsurprisingly, they didn't
12 attribute a value to it because at that time the senior
13 creditors hadn't all been paid. And he was then shown
14 the LBHI accounts and they didn't show the PLC subdebt
15 as an asset and Mr Geraghty agreed and again that's
16 unsurprising. LBHI's primary position in this
17 litigation is that SLP3 should prevail on the LBHI2
18 application and that affects the money flows to the PLC
19 subdebt. So the value of the PLC subdebt is uncertain.

20 And, my Lord, this wasn't a point made in the
21 written submissions, taken for the first time in
22 Mr Geraghty's oral evidence, which means that there
23 hasn't been a substantive response to it, but we do no
24 more than use the obvious analogy of claims under
25 a guarantee, or claims in litigation. They are only

1 ascribed a value on a balance sheet as a matter of
2 general accounting principles when there is a certain
3 prospect of recovery. It doesn't mean that in real
4 economic terms they have no value, that's merely how
5 they are accounted for, and in this context
6 Deutsche Bank dismissed the release as a mistake and
7 a bad bargain, which speaks volumes. Sophisticated
8 parties do not tend to release claims worth several
9 hundred or billions of dollars for no consideration and
10 we didn't take Judge Smith to it, Consolidated Edison at
11 D158, the New York Court said:

12 "It is inconceivable that sophisticated parties
13 would bargain away such a claim without any monetary
14 consideration."

15 And that sort of consideration applies here. So my
16 learned friends ignore two things: 1, the parties are
17 presumed to act sensibly; 2, outcomes which would result
18 in a forfeiture are to be avoided. And Deutsche Bank's
19 only response is to reverse the point and to try to
20 argue, contrary to the purpose of the settlement
21 agreement, to leave in place a substantial intercompany
22 liability, and the expression "leave in place", my Lord,
23 is telling because it was six and a half years later
24 when that particular subdebt was assigned up the chain
25 and Mr Geraghty said:

1 "The difference is that we spent a year and a half
2 working through populations of trades and issues so that
3 that territory was closed. This territory hadn't been
4 opened up yet, that was the difference."

5 And that was at Day4/113:12-15. So in reality it
6 was no part of the purpose of the settlement agreement
7 to release after-acquired claims, acquired many years
8 after the event.

9 My Lord, I've got some submissions on subsequent
10 conduct. I'm going to hand up part of the speaking note
11 shortly -- I would like to hand up part of the speaking
12 note and then I will just show you two things, if the
13 interests of time.

14 MR JUSTICE MARCUS SMITH: Yes.

15 MR PHILLIPS: My Lord, your Lordship is seeing the note that
16 I just spoke to, probably rather ineptly, as well as
17 what I just want to turn to. (Handed).

18 MR JUSTICE MARCUS SMITH: Thank you.

19 MR BELTRAMI: Can we have copies?

20 MR PHILLIPS: I know Mr Beltrami is acutely interested in
21 the subsequent conduct arguments on the release and
22 I would hate for him not to see this in its full glory.

23 My Lord, this was the final point on the release and
24 it is subsequent conduct and just to make it clear, we
25 say this isn't engaged because we submit that the

1 position is clear, but if your Lordship is in any doubt,
2 subsequent conduct is clear and unequivocal and
3 militates in our favour and I just want to show
4 your Lordship -- if your Lordship skips over the note
5 you will see that we refer to the claims schedule, the
6 STG agreement and the DBB agreement. I just want to
7 show you the claims schedule, which is at F10, at 5821.

8 MR JUSTICE MARCUS SMITH: Yes.

9 MR PHILLIPS: My Lord, this is the claims schedule. This is
10 claims that were acquired subsequently and we say are
11 not released, on which dividends have been paid and what
12 your Lordship can see is you see the assignors on the
13 left-hand side and you see the UK affiliate and then you
14 can see that, on the right-hand side, "Amount paid to
15 LBHI" in respect of the claim.

16 MR JUSTICE MARCUS SMITH: Yes.

17 MR PHILLIPS: And what is of interest is first of all you've
18 got Mable, then over the page Storm, then we get at 11
19 LB Refinancing, then Lehman Commercial Mortgage and
20 your Lordship sees that there are -- and I added them up
21 and I think I said there were 15 of them, but
22 your Lordship sees that there are individual UK
23 affiliates who have been paying dividends and I just
24 wanted to show your Lordship -- if you can look at 25
25 through to 32, that's Lehman Brothers Limited, LBL.

1 Just have that in mind because I'm about to show
2 your Lordship a letter.

3 Then at 38 to 40 we've got the STG claims, which
4 Mr Geraghty was cross-examined about and your Lordship
5 is aware of the fact that my learned friend
6 cross-examined him about a whole series of others, but
7 she actually got it wrong, but we dealt with that in
8 re-examination.

9 Then there are a lot of LBIE claims. LBIE is, if
10 you like, the main trading arm in the UK, it's the
11 bottom of that structure chart.

12 Then at 72 we see LBEL. Then, my Lord, on the last
13 page, 82 to 87, your Lordship sees PLC.

14 MR JUSTICE MARCUS SMITH: Yes.

15 MR PHILLIPS: That's my learned friend Mr Beltrami's clients
16 who have been paying us dividends on assigned claims and
17 your Lordship sees the figures on the right-hand side,
18 the aggregate total, 955 million sterling, 71 million
19 euros-odd, give or take. Those are sums paid on those
20 87 claims by those 14 or 15, I can't remember -- I got
21 it right first time -- UK affiliates and if my learned
22 friend is right, all of those claims should have been
23 released, they're all after-acquired. So that was the
24 first document that I wanted to show your Lordship.

25 I just draw your Lordship's attention to the two

1 points in the note when it says there has never been any
2 assertion by any of the parties to the claims schedule
3 that any of those claims were released upon transfer,
4 that's the first point, and the second point is the fact
5 that they have paid those distributions strongly
6 evidences that they have not been released. And I then
7 want to just show your Lordship one letter.

8 So, my Lord, when your Lordship comes to look at
9 this you will just see we set out the various arguments
10 in relation to subsequent conduct and we come to LBL and
11 I just wonder if we could look at bundle H I think. If
12 I could just ask your Lordship to turn to page 98, this
13 is a letter from Decherts to Sidley Austin, who is
14 Deutsche Bank's instructing solicitors, and as you can
15 see from the letter, Sidley Austin wrote a letter to
16 Decherts in relation to LBL, so that's Deutsche Bank
17 writing to LBL, and then this is the response:

18 "Your letter suggests that our clients ought to
19 apply to exclude any LBHI proofs relating to
20 pre-administration claims under 14.11 of the rules on
21 the basis that such claims may potentially have been
22 released and therefore have been improperly admitted."

23 I showed your Lordship the dividends that have been
24 paid.

25 "Our clients have admitted paid distributions in

1 respect of claims made by LBHI in LBL's estate in the
2 full knowledge of the terms of the settlement agreement.
3 In doing so it is evident from that conduct that the LBL
4 administrators did not consider the settlement agreement
5 to have released such claims. On that basis, based on
6 your correspondence to date, our clients decline to
7 interfere in the matter at this time."

8 LBL, and that's Mr Jervis, they were a party to the
9 settlement agreement, Deutsche Bank raised the point,
10 said "You have to stop paying dividends to LBHI" and
11 that is the response, and your Lordship has seen that
12 LBL have been making dividends to LBHI.

13 So that's the position of other parties to the
14 agreement.

15 Then, my Lord, you will see in the note we deal with
16 STG and I don't propose to do that orally. And the
17 third point we deal with is the DBB agreement which
18 actually Mr Geraghty wasn't taken to that point but we
19 have dealt with it here.

20 May I just say then something about partial release;
21 my Lord.

22 MR JUSTICE MARCUS SMITH: Yes.

23 MR PHILLIPS: If the PLC subdebt has not been released in
24 full, Deutsche Bank run an alternative argument that it
25 has been partially released and that is at

1 paragraphs 144 to 158 of their skeleton.

2 MR JUSTICE MARCUS SMITH: Yes.

3 MR PHILLIPS: My Lord, that argument was first raised very
4 shortly before the issuance of the PLC application and
5 I can just show your Lordship how it is addressed in the
6 position paper. Can I just show you A8/140 please.
7 This is Deutsche Bank's position order.

8 My Lord, this paragraph 33 -- and for reasons I'm
9 about to explain, I'm not going to invite close analysis
10 at this stage, but what they say is that:

11 If, contrary to Deutsche Bank's primary position,
12 LBHI's claims under the PLC subnotes have not been
13 released in full, Deutsche's alternative position is
14 that LBHI claims under the subdebt in administration are
15 released, discharged or diminished in part as
16 follows ..."

17 And they refer to Blakely and Amalgamated Investment
18 and they run a point based on clause 7(f) of the subdebt
19 and the point is that the proceeds of enforcement of the
20 guarantee are held on trust.

21 But anyway, if we can go to our reply which is in
22 10, and I just want to turn up 210, we deal with --
23 your Lordship sees paragraph 64.

24 MR JUSTICE MARCUS SMITH: Yes.

25 MR PHILLIPS: We deal with each of those points, explaining

1 why they are wrong.

2 The reason why I'm taking that to your Lordship is
3 that in paragraphs 144 to 158 of Deutsche Bank's
4 skeleton argument, the points advanced in their position
5 paper that we respond to here have all been dropped.
6 There's no *Re Blakely*, there's no amalgamated and
7 there's no trust point, so it's another of those
8 occasions where the case has changed and they have
9 raised two new points for the first time.

10 The first point, which they describe as
11 a fundamental principle -- and I'm quoting from them --
12 in the law of guarantees is that a part payment by
13 a surety diminishes the principal debt pro tanto and
14 they rely on a case called *Milverton* which is a case
15 reported in the *Estates Gazette* in the 1990s and in fact
16 when your Lordship looks at that case -- because it is
17 a landlord and tenant case -- it was a principal debtor
18 case, so it's not a guarantee and surety case anyway and
19 the reason why the debt was refused is that the
20 construction of the guarantee was it was a principal
21 debt.

22 So that's the first of the points and of course,
23 my Lord, this principle was so fundamental that they
24 didn't identify it until 11 days before the trial.

25 The second point is that they do now appear to

1 accept that Re Saas, which is the case that we referred
2 to in our position paper, is good law. They say it
3 doesn't apply on the facts because we are both creditor
4 and surety and, my Lord, it may be me, but the legal
5 reasoning is very difficult to follow.

6 So these are both new points and addressed very
7 briefly shortly before the trial and the proper way for
8 us to proceed in relation to those points is for us to
9 hear what they really are and then we will address them
10 insofar as we need to in reply.

11 My Lord, that then brings me to the discounting
12 issue.

13 MS TOLANEY: My Lord, can I just rise on that. We obviously
14 have put our case in our skeleton argument.

15 MR JUSTICE MARCUS SMITH: Yes.

16 MS TOLANEY: So it is a little surprising to be told that
17 these are new points and they need to be developed
18 orally.

19 MR JUSTICE MARCUS SMITH: Well, I think the point is that
20 they are new in your skeleton.

21 MR PHILLIPS: Yes.

22 MS TOLANEY: But the point is that my learned friend has
23 chosen to go first addressing the points in the
24 skeleton, so if he has no answer that's fine, but if he
25 raised new points in his reply --

1 MR JUSTICE MARCUS SMITH: Then he won't be able to do that.

2 MS TOLANEY: Indeed.

3 MR PHILLIPS: I'm not intending to raise new points, but
4 I would really like to know how my learned friend is
5 putting what appears on the face of it to be
6 an absolutely hopeless argument, but, you know, let's
7 see if she can do better than appears from the written
8 material.

9 Now, in relation to the discounting issue,
10 my Lord -- and I'm looking at the time -- I'm going to
11 hand up my speaking note, because what we discovered on
12 the discounting issue was 40 pages in the skeleton,
13 including lots of new points, so I'm dealing with it on
14 this speaking note. It is utterly impossible for me to
15 go through 40 pages of largely new material. (Handed).

16 My Lord, can I just give you the references on
17 discounting to our papers at A5/87 to 90, our reply
18 papers at A10/211 to 215, and our skeleton at 572 to
19 619, and I hope your Lordship will forgive me if I ask
20 your Lordship to consider what we have written here
21 before my learned friend comes to address your Lordship
22 on the discounting point, which should not be until
23 I think Friday -- it shouldn't be until Friday.
24 I apologise for doing that but I really don't have many
25 options.

1 So this is the fourth issue and our position is that
2 the quantum of PLC's liability under the subnotes for
3 distribution purposes falls to be discounted under
4 rule 14.44 of the rules and that the effect of that rule
5 is mandatory. I showed that to your Lordship in
6 opening, I showed your Lordship Lord Sumption's judgment
7 in relation to that, and your Lordship will have seen,
8 or may have seen that Deutsche Bank advance a number of
9 counter-arguments, all of which support a conclusion
10 that the PLC subnotes should either: 1, not be
11 discounted at all; or 2, discounted in some other way to
12 that which is proscribed under the rules; or 3, should
13 be entitled to interest accrued after the date of the
14 administration.

15 So those are the three points.

16 MR JUSTICE MARCUS SMITH: Yes.

17 MR PHILLIPS: So just going through my note, my Lord, if
18 I can just speak to parts of it.

19 MR JUSTICE MARCUS SMITH: Yes of course.

20 MR PHILLIPS: I want to turn to the second point because it
21 relates to the maturity date of the subnotes and the
22 fact that the ECAPS holders were fully notified of the
23 risks associated with holding them for such a long
24 period of time. Of all the subordinated debts at issue
25 in these proceedings, the Lehman Group elected to give

1 the subnotes the most distant maturity dates and
2 your Lordship has seen that: 30 years in the case of
3 each of the series of notes and I refer to the Group
4 presentation where it says:

5 "30-year subordination debt is issued out of UK SPV
6 ... (Reading to the words) ... preferred securities to
7 fund the purchase."

8 Each series of the notes was issued with a 30-year
9 maturity date as envisaged in the presentation and I am
10 actually just going to turn up the subnotes in a minute.
11 The initial point to note is that the 30-year maturity
12 date was an intentional feature of the notes and
13 Deutsche Bank is now suggesting that the notes should be
14 treated as if they were presently due, which is entirely
15 at odds with a key feature of the notes, which is their
16 maturity date. And, my Lord, as your Lordship knows,
17 the ECAPS were issued as perpetual preferred securities
18 and your Lordship has condition 4.1:

19 "The preferred securities have no final redemption
20 date and holders have no right to call for the
21 redemption of the preferred securities."

22 And, my Lord, your Lordship may recollect that there
23 was a discussion about what would happen when the
24 subdebt got to their end date because there were then
25 going to be replacement securities and the investment

1 considerations acknowledged the risks:

2 "The preferred securities no fixed and final
3 redemption date, no right to call for the redemption of
4 preferred securities, holders should be aware they may
5 be required to bear financial risks ..."

6 And so on.

7 So despite having no rights even to redeem the
8 ECAPS, Deutsche Bank is now suggesting that it should be
9 entitled to compel the early redemption of the subnotes.
10 So you've got perpetual ECAPS, the ECAPS holders have no
11 right to redeem and they now argue that they should be
12 entitled to compel the early redemption of the subnotes.
13 And your Lordship sees the way in which they do that.

14 Can I just remind your Lordship of the offering
15 circular which is in tab 9 at 124 and it is not
16 a difficult point to spot and we see it in all of them:

17 "Subordinated notes due to 2035."

18 MR JUSTICE MARCUS SMITH: Yes.

19 MR PHILLIPS: "Unless previously redeemed they will be
20 redeemed by the principal amount on 30 March 2035."

21 That's what one sees at the start. The offering
22 circular makes reference to redemption at the offer of
23 the issuer, subject to FSA approval, and
24 your Lordship -- so:

25 "The notes may also be redeemed at the option of the

1 issuer. The issuer may not redeem or purchase any notes
2 prior to their maturity date unless the FSA has given
3 its prior consent."

4 And then, my Lord, the one I wanted to just look at
5 was condition 6, just to turn up condition 6,
6 "Redemption and purchase". My Lord, I'm not going to go
7 through all the details, but what condition 6 does is it
8 deals with the various circumstances in which the PLC
9 subnotes might have been redeemed and those
10 circumstances are carefully defined and of course they
11 don't fall into it at this point.

12 Then, my Lord, if I can go on in my note to
13 paragraph 1 of the global note and again it's the same:

14 "The issuer promises to pay on 30 March 2035 or on
15 such earlier date as the principal amount in respect of
16 the global note may become due under the conditions."

17 So your Lordship sees this was all 2035, subject to
18 specific redemption points. And just to make the bald
19 points which are in my note at 12: PLC is subject to an
20 obligation to redeem the notes at their full principal
21 value at the maturity date in 2035, that is the date on
22 which the notes become due. Redemption under
23 condition 6(c) is carefully defined and circumscribed.
24 FSA permission is required to redeem after March 2010,
25 but ahead of the maturity date and there is no provision

1 permitting noteholders to accelerate the subholders.
2 The noteholders remedies are limited -- and this is not
3 unusual -- to instituting proceedings for insolvency.
4 That is their remedy. They can institute proceedings
5 for insolvency. They don't have a right to accelerate
6 the PLC subnotes.

7 I'm sorry that is slightly compressed.

8 Then, my Lord, your Lordship will remember the 2016
9 rules and the rules set out in detail how future debts
10 fall to be discounted in an administration. I showed it
11 to your Lordship, I don't intend to show your Lordship
12 again. The subnotes are quite plainly future debts.
13 Their quantum for distribution must be discounted in
14 accordance with the rules and with respect to my learned
15 friends, it is impossible to read those subnotes as
16 being anything other than future debts that mature in
17 2035.

18 My Lord, I mentioned this in opening, that
19 Deutsche Bank accepts that if the subnotes are properly
20 treated as future proveable claims, which is what they
21 are, discounting is unavoidable. So if they are future
22 proveable claims discounting is unavoidable.

23 I won't take your Lordship to the rules again
24 because I showed your Lordship most of those rules, but
25 14.2 which is on paragraph 16, which deals with what is

1 proveable -- and I don't know if you still have my
2 little red book, but we can read it from --

3 MR JUSTICE MARCUS SMITH: I do.

4 MR PHILLIPS: 14.2:

5 "All claims by creditors, except as provided in this
6 rule, are proveable as debts against the company whether
7 they are present, future, certain or contingent,
8 ascertained or sounding only in damages."

9 Does your Lordship see that?

10 MR JUSTICE MARCUS SMITH: I have that, yes.

11 MR PHILLIPS: And then it identifies in 2 the not proveable
12 exceptions. Does your Lordship see that?

13 MR JUSTICE MARCUS SMITH: I do.

14 MR PHILLIPS: And 14.2 and also 14.23 and then 14.4:

15 "There are debts that are not proveable until all
16 other claims off creditors have been paid in full with
17 interest."

18 And under (b):

19 "In administration or winding up a claim which by
20 virtue of the Act or any other enactment is a claim the
21 payment of which is to be postponed."

22 So it is clear that postponed debts are proveable
23 debts, it is clear that future debts are proveable debts
24 and a classic example of a postponed debt is a sum due
25 to a member of a company in his character as a member by

1 way of dividends and so on.

2 So it is significant, my Lord, that in paragraph 253
3 Deutsche Bank concede that:

4 "But for the subordination provisions the claims
5 would be proveable."

6 We know that they are proveable, we just know that
7 they are proveable at a particular time. We get that
8 from the Supreme Court, we get that from Waterfall I.
9 And your Lordship will see from 14.2 there is no
10 statutory exclusion based on whether or not a debt
11 contains a subordination provision. Provided you have
12 a debt, the debt is proveable. Unless the proof is
13 excluded or postponed under 14.2, which this isn't, none
14 of those categories apply.

15 And then we get to 14.44 which I have read but while
16 your Lordship has got it, it's always worth just turning
17 over to it:

18 "Debt payable at a future time."

19 It is the key provision, it provides:

20 "Where the creditor has proved that for the purposes
21 of dividend and no other purpose the amount of the
22 admitted proof must be discounted applying the formula."

23 Three points: it is engaged whenever the creditor
24 has proof of the debt; LBHI submits in relation to the
25 ranking issue GP1 is entitled to have its proof admitted

1 at the same time as LBHI's proof for the subdebt and
2 they rank pari passu; and a debt falls within 14.44
3 where it is a debt of which payment is not due at the
4 date of the declaration of a dividend. That's how it
5 works. That is the relevant question, so the relevant
6 question isn't whether or not payment is due at the
7 declaration -- sorry, the relevant question, as
8 your Lordship sees from the note, is whether or not
9 payment is due at the declaration of the dividend. And
10 the third point is that you have discounting.

11 Can I just show your Lordship Nortel please because
12 we haven't look at this yet. It is in A5 and it is at
13 118. This is Nortel in the Supreme Court and if I can
14 just tell your Lordship that the question was whether or
15 not a potential liability on the issuing of a financial
16 support direction fell under 1312 of the insolvency
17 rules, which is then the equivalent of rule 14.1 and the
18 distinction is between "subject to a liability" or "may
19 become subject". But the point was that you could have
20 an FSD, which was a financial support direction, issued
21 by the pensions regulator and the question was whether
22 or not that was proveable and it would only be proveable
23 if it was a contingent debt and that's the question and
24 the Court of Appeal had come up with this wonderful
25 concept of a black hole into which non-proveable

1 liabilities fell and that was completely disabused, the
2 world has been disabused of that particular canard. But
3 I just want to show you a couple of paragraphs. 72:

4 "No doubt the liability which is imposed on a target
5 ... (Reading to the words) ... by reason of any obligation
6 incurred."

7 So in order to be a proveable debt it has to be
8 a liability arising -- for the purposes of contingent
9 liability it has to be arising by reason of an
10 obligation incurred before.

11 74:

12 "The issue thus centres on the meaning of the word
13 'obligation' ... (Reading to the words) ... number of
14 different meanings and nuances ..."

15 And so on. And what they addressed is that the
16 nature of the obligation under the pensions legislation
17 was sufficient pre-existing obligation to make it
18 a contingent liability and therefore proveable. That's
19 what the ratio was all about.

20 Then I just want to look at 76. This is in
21 Neuberger, where he says:

22 "Where the liability arises other than under
23 a contract ..."

24 And we're going to look at what Lord Sumption said
25 about contracts:

1 "... the position is not necessarily so
2 straightforward."

3 Actually I should pick it up at 75, sorry:

4 "Where a liability arises after the insolvency event
5 as a result of a contract entered into by a company,
6 there is no real problem."

7 And the reason for that, my Lord, is there is
8 a legal relationship between the parties as a matter of
9 contract, so when you're asking "Is this debt proveable,
10 is it a liability proveable in the insolvency?", the
11 first thing that Lord Neuberger says -- and I'm going to
12 show you Lord Sumption as well -- is where it arises as
13 a result of a contract there's no real problem and of
14 course the reason why I'm relying on that is the
15 obligation under the subnotes arises on a contract. So:

16 "The contract insofar as it implies any actual or
17 contingent liabilities on the company can fairly be said
18 to impose the incurred obligation. Accordingly in such
19 a case the question whether a liability falls within (b)
20 will depend on whether the contract was entered into
21 before or after the insolvency."

22 And the same point -- and this is 131 -- and this is
23 Lord Sumption, Lords Mance and Clarke agreed with
24 Lord Sumption, and 131:

25 "The paradigm case of an obligation within the

1 subparagraph is a contract which was already in
2 existence before the company went into liquidation. It
3 is implicit in the argument of those who contend on this
4 appeal that there is no proveable debt in this case that
5 contract is not just the paradigm case but the only
6 one."

7 That's the paradigm case.

8 "When one asks what it is about a contract that
9 qualifies, it is as a relevant source of obligation.
10 The answer must be that when a subsisting contract gives
11 rise to a contingent debt or liability, a legal
12 relationship between the company and the creditor exists
13 from the moment the contract is made and before the
14 contingency occurs."

15 So that's the reasoning and your Lordship will be
16 interested to note, if you look at this again,
17 paragraph 93, you get the thread of policy being to
18 reduce the number of non-proveable liabilities over
19 time, so over time you can see a history in which
20 non-proveable liabilities have been reduced.

21 But the important point is that the decision in
22 Nortel is the end of Deutsche Bank's argument that the
23 claim on the subnotes might be non-proveable. That
24 submission is impossible. It arises on a contract,
25 your Lordship can see the contract, it is a contract to

1 pay in 2035. It is a contract for a future debt and
2 there are no two ways about this. Sorry to be quite so
3 blunt: there are no two ways about it.

4 I just want to show you bundle 6, again going back
5 to Waterfall I, because my learned friends -- and
6 Waterfall I was in 146 and if I can go back to 70 to 72,
7 your Lordship will remember we have looked at this in
8 the context of the contingent debt analysis and why
9 Deutsche Bank got very excited is because of
10 paragraph 71, because in paragraph 71 what
11 Lord Neuberger said is:

12 "On the face of it at any rate it seems a little
13 strange that a proof can be or has to be lodged for
14 a debt which ranks after statutory interest which can
15 only be paid on a surplus and non-proveable
16 liabilities."

17 So just pausing there, my Lord, as your Lordship
18 knows there is a waterfall and what the waterfall has
19 within it is of course statutory interest is only
20 payable when there is a surplus and then there are the
21 non-proveable liabilities which need to be paid and
22 where one has got subordinated debt -- and your Lordship
23 knows which subordinated debt they were looking at
24 here -- that subordinated debt on its terms, as they
25 rightly found, comes afterwards. So you have the

1 ranking of the subordinated debt coming after the
2 non-proveable debts and the statutory interest, but it
3 doesn't prove until after the two of them have been paid
4 because of the terms of the statutory interest and so
5 what Lord Neuberger then says is "Well, that might seem
6 a bit strange" and one can understand that point as far
7 as it goes because he then -- but this payment point, in
8 other words that you get paid after the statutory
9 interest and the proveable debts, the ranking point does
10 not effect the provability point and what Lord Neuberger
11 then said is he said:

12 "It may be that the proper analysis is that the
13 subordinated debt is a non-proveable debt which ranks
14 after all other non-proveable liabilities."

15 And he says it is unnecessary to decide that point
16 as it was not argued, and it was not argued and rightly
17 not argued because what he is doing is -- and
18 your Lordship gets the point immediately, it's not
19 argued and it's obiter and we can obviously make those
20 points -- he raised the question because of the, if you
21 like, commercial oddity of the subordinated debts coming
22 in underneath the interest and the non-proveable and
23 that is a consequence of the subordination provision,
24 but what your Lordship has seen is subordinated debt
25 isn't in a nice category within the rules, it is

1 a contractual function that provides that the
2 subordinated creditor can't prove until after certain
3 other people have been paid. The fact that those other
4 people who are entitled to be paid includes the interest
5 and the non-proveable debt might at first blush seem
6 a bit odd, but that's a function of the contract and
7 it's a function of the ranking. The ranking is
8 unchanged.

9 It does not mean that it becomes a non-proveable
10 claim, because a non-proveable claim is very limited,
11 your Lordship has seen it under the rules, and it is not
12 and cannot be a contract. Your Lordship has seen from
13 Nortel it cannot be a contract. That's the paradigm
14 case. So what you can't do is you can't sort of operate
15 this by reverse reasoning by saying "You get paid at
16 this point in the waterfall, there are non-proveable
17 claims that get paid above you in the waterfall, ergo
18 you must be a non-proveable but subordinated claim".
19 That was the question Lord Neuberger threw out in his
20 judgment. It hadn't been argued. Had it been argued
21 I have little doubt, and no doubt frankly, that that
22 would have been pointed out to Lord Neuberger, but he
23 didn't have the benefit of argument about that, and that
24 obiter comment goes no further than that. It is a --
25 well, I don't know if one should describe something said

1 by the President of the Supreme Court as amusing, but he
2 raises a question arising out of what you might think is
3 an unusual consequence, but to say that the debts are
4 not proveable would be wrong.

5 So I just remind your Lordship on page 13 of the
6 note that I showed your Lordship Lord Sumption
7 referring -- he was referring to the foreign currency
8 conversion claims and that's where he said where the
9 insolvency rules deal expressly with a matter in one
10 way, it is not open to the courts to deal with it in
11 a different and inconsistent way and that is a very
12 important principle, particularly in relation to all of
13 these arguments.

14 So our case on discounting is straightforward.
15 First of all, they are debts, they entered into
16 a contractual relationship; secondly, they are proveable
17 debts under 14.2; third, they are future debts that fall
18 within 14.44 and it follows that they need to be
19 discounted -- and this is mandatory -- they need to be
20 discounted in accordance with the formula in 14.44.

21 I'm just going to show your Lordship, we then go on
22 to deal with Deutsche Bank's skeleton and we identify
23 the propositions: first they make the contention the PLC
24 notes are presently due; secondly they make a contention
25 they are not due but should be made to be presently due,

1 I will explain that; and third they say they are
2 non-proveable liabilities, I have dealt with that; and
3 distinctly they make a number of points on future
4 interest which I'm going to come to at the end.

5 In relation to the presently due arguments, the
6 various arguments that they make are hopeless. They are
7 absolutely hopeless, I'm sorry. They're based on
8 contorted constructions of the subnotes and the
9 acceleration provisions and then they go on to say that
10 they accept that you could obviously read 6(c) more
11 narrowly and as only concerned with contractual
12 redemption outside an insolvency; well, yes, and that
13 doesn't work, so we can put that to one side.

14 Then we deal with the various -- we actually deal
15 with that argument at some length. I don't need to go
16 through that now. It doesn't work.

17 Then they go on to an implied term, an implied term
18 that the amounts payable become immediately due and
19 payable in their full face value amount in circumstances
20 where PLC has entered into a distributing
21 administration. Well, as an implied term one can
22 imagine that logically, if that was right, you would be
23 implying that all over the place in relation to future
24 debts. It doesn't meet the relevant test.

25 Then we get on to the ex parte James and

1 paragraph 74 arguments. This is always the last refuge
2 of the desperate, frankly. The line of argument is to
3 say that if the PLC subnotes can't be construed to be
4 presently due or be automatically accelerated on
5 entering a distributing insolvency, PLC's joint
6 administrators -- that's Mr Beltrami's clients -- ought
7 to be directed not to treat the liabilities under the
8 subnotes as future liabilities. They say that in 244 in
9 their skeleton. They say in particular:

10 "It would be unfairly prejudicial or unfair for the
11 administrators to take advantage of these legal rights
12 in the circumstances of the case."

13 I do say it is a remarkable submission, we do say
14 that, and I'm not going to take you to Nortel now, but
15 that sort of argument was run in Nortel, the
16 ex parte James "It would be unfairly prejudicial for
17 everyone to act in accordance with the rights under the
18 contract", and I will just say this, because we have it
19 in our note: at all three levels of Waterfall I,
20 the courts confirmed that you discount the future debts
21 and your Lordship sees that at all three levels. There
22 is no unfairness in discounting future debts for the
23 purposes of dividend and that is not surprising because
24 that's what the rules provide. It's expressly provided
25 in the rules. The court can't be asked to say "That's

1 all terribly unfair and therefore I'm going to do
2 something different", that's precisely what
3 Lord Sumption said that we can't do.

4 Then in our note we go on to deal with non-proveable
5 liabilities and I think I made the points that we make
6 in relation to Lord Neuberger, although I didn't do it
7 at this point, but I think, my Lord, you've got the
8 point. Which brings me to future interest.

9 So can I go to future interest?

10 MR JUSTICE MARCUS SMITH: Yes.

11 MR PHILLIPS: I think we're good.

12 Deutsche Bank's final contention is that if the PLC
13 subnotes are treated as a future proveable debt, then it
14 has a claim to prove for future interest.

15 MR JUSTICE MARCUS SMITH: Yes.

16 MR PHILLIPS: And our position is that this possibility is
17 both dealt with and precluded by the terms of 14.2 and
18 I think I ought to open those, 14.2. 14.23. There is
19 a mistake in our note, this is 14.23 that deals with
20 interest. My Lord, I did read this to your Lordship but
21 this really is important to have in mind. 14.23(i):

22 "Where a debt proved in insolvency proceedings bears
23 interest, that interest is proveable as part of the
24 debt, except insofar as it is payable in respect of any
25 period after the relevant date."

1 So future interest is not proveable. That's what
2 the rule says.

3 The PLC subnotes are debts which bear interest,
4 your Lordship has seen that. The interest on them is
5 proveable as part of the debt up to the date of the
6 administration, but not thereafter and the reason for
7 that is that regardless of whether a debt is
8 interest-bearing or not, for the period after an
9 administration interest is payable, statutory interest
10 is payable under 14.23(vii) at the judgment Act's rate
11 of 8%.

12 My Lord, the legal concept behind all of this is
13 very straightforward. An insolvency involving
14 distribution -- it is as simple as this -- notionally
15 takes place at a single moment. Notionally all the
16 assets are realised, all the debts then receive their
17 distributions notionally, the rights are all assessed at
18 that one moment, and so the right to interest runs up to
19 the date of the administration but thereafter you get
20 paid interest at the judgment debts rate. And, my Lord,
21 it is also worth noting that if Deutsche Bank is right
22 and is entitled to prove the contractual future
23 interest, in the event of a surplus it would also have
24 a claim to statutory interest on that future interest,
25 so that if they prove for future interest and we get to

1 statutory interest being payable, they would be paid
2 statutory interest on the sum that has been admitted for
3 future interest. They would be paid the statutory
4 interest and that would, with respect, be nonsensical.

5 So we say this is an instance where the 2016 rules
6 deal expressly with the matter, the treatment of an
7 interest-bearing debt, and where Deutsche Bank is asking
8 the court to depart from unambiguous statutory
9 provisions and your Lordship has seen Waterfall. And
10 then *Browne v Wingrove*, they rely on a 19th Century
11 case, *Browne v Wingrove* -- and I'm not going to turn it
12 up, but they rely on this case as establishing the
13 position prior to the insolvency rules 1986, to the
14 effect that interest on a future debt was treated as
15 being proveable, but as that case made plain there was
16 no settled statutory provision dealing with up future
17 interest at that point in time.

18 Your Lordship sees that it was a rule of practice
19 and Deutsche Bank properly concede that's the case and
20 the Court of Appeal noted the relevant statutory
21 provisions didn't include references to the mode of
22 dealing with interest after the date of the receiving
23 order.

24 The point that we make in our note is that by
25 contrast, 14.23 is not a rule of practice. It is part

1 of the mandatory rules applicable to all proved debts
2 regardless of whether they are future or present debts
3 and it is not possible now to adopt a judge-made
4 approach which came into being -- that approach came
5 into being at a time when there was no statutory
6 provision preventing proof for future interest, so there
7 is now no gap in the statutory scheme for judge-made law
8 to fill.

9 So we then deal with the question of
10 "bears interest" and we respectfully submit that the
11 argument that it should be treated as limited to
12 interest on debts which have fallen due is just wrong
13 and their approach is contrary to Waterfall IIA and we
14 just referred to this, David Richards held statutory
15 interest, under 288.7 of the rules, ran from the date of
16 administration and he reasoned that interest on future
17 debts could only be proved up to the date of
18 administration and, my Lord, we set out the quote there
19 and we refer to Waterfall II which agreed with David
20 Richards and what the Court of Appeal said:

21 "At first sight it is an attractive and persuasive
22 argument ... (Reading to the words)... and on which there
23 is no appeal."

24 So Deutsche Bank then come on to a list of policy
25 and general fairness arguments and in particular the

1 central claims are that Browne v Wingrove was not
2 criticised in the Cork Report in 1986 and I'm sure
3 your Lordship is familiar with this, but in 1986 -- the
4 1986 Act followed on from the Cork Report and the fact
5 that Browne v Wingrove wasn't criticised is frankly
6 neither here nor there.

7 A cursory consideration of the legislative history
8 of 14.23 and 14.44 is fatal and I just want to just
9 track through this. Deutsche Bank's approach simply
10 chooses to ignore the fact that the 1986 rules plainly
11 had the effect of codifying the law in such a way as to
12 depart from the Browne v Wingrove approach to future
13 interest and replace it with something different. The
14 starting point of course are the 1986 rules. 4.93 of
15 the 1986 rules was in materially the same form as 14.23
16 which we have looked at and provided that where a debt
17 proved in the liquidation bears interest, that interest
18 ask proveable insofar as payable in respect of any
19 period after the company went into liquidation. So it
20 must follow, if Deutsche Bank are right, that 4.93 was
21 restricted to presently due debts such as to permanent
22 proof of future interest.

23 Then we look at 11.13 which provided for the
24 discounting of future debts. That was the "then"
25 provision, the formula later amended to correspond to

1 14.44, but there was an additional provision as to
2 future debts and we set this out:

3 "11.13 provided other creditors are not entitled to
4 interest out of surplus funds any creditor to whom 1 and
5 2 apply has been paid the full amount of his debt."

6 So the discounting -- there's a catch-up before you
7 got paid interest, that was the point:

8 "The future creditor had a catch-up right to be paid
9 the full undiscounted amount of his debt prior to the
10 payment of statutory interest."

11 So the approach in Browne v Wingrove which permitted
12 the proof of future interest didn't subsist after the
13 insolvency rules, one can see it did not subsist, and
14 instead you had a stand-alone catch-up right and there
15 can be no suggestion that 4.93 was to provide the future
16 creditor with both a catch-up right and the right to
17 prove for future interest.

18 The stand-alone right -- that right was criticised
19 by Lord Millett as he then was in Park Air and following
20 Lord Millett's criticism there was a great deal of
21 excitement all around the insolvency legal market, as it
22 were, amendments were made to 11.13 which included the
23 deletion of 11.33. So the effect of the deletion was
24 that future creditor became entitled to claim statutory
25 interest and David Richards confirmed that in Waterfall.

1 So the catch-up goes, statutory interest comes in and
2 that's what was done.

3 So Deutsche Bank's case necessarily requires
4 the court to accept that the deletion of 11.13(iii) had
5 the effect of altering 4.93(i) of the rules because
6 there was no right under 4.93(i) for a future creditor
7 to prove a future interest when the rules first came
8 into force given that there was a stand-alone right and
9 that went, and what we say in our note is the notion
10 that the deletion of 11.13(iii) in and of itself altered
11 the original meaning of 4.93(i) is unsustainable. The
12 decision to delete 11.13(iii) conferred on the future
13 creditor the right to statutory interest. So they lost
14 the catch-up right and they got the right to
15 statutory interest and what my learned friends want to
16 say is that they can prove for the future interest, keep
17 the right to statutory interest and then of course they
18 have lost the catch-up right, but what we say is in view
19 of the legislative history of how future creditors'
20 claims have been treated since the 1986 rules there can
21 be little doubt that 14.23 of the rules, like its
22 predecessor 4.93, applies to all interest-bearing debts,
23 including future debts, only permitting proof of
24 interest up to the date of the insolvency and not
25 thereafter, there is mandatory discounting under 14.44,

1 there is a right to proof for interest under 14.23,
2 there is no right to proof of future interest, there's
3 no catch-up right, the position is clear.

4 So having considered this analysis, the new points
5 in Deutsche Bank's skeleton are either obviously wrong
6 or irrelevant.

7 That was a very long-winded way, I'm sorry, of
8 saying the answer to this question is, Lord Sumption, he
9 said we do what we're told in the rules and then the
10 application of two rules, 14.44 and 14.23, that apply to
11 discounting of future debts and the provisions as to
12 interest.

13 My Lord, those are our submissions.

14 MR JUSTICE MARCUS SMITH: With two minutes to spare. Well
15 done, Mr Phillips. Well, thank you very much.

16 Mr Beltrami, you will be on at 2 o'clock, is that
17 right?

18 MR BELTRAMI: My Lord, thank you, yes.

19 MR JUSTICE MARCUS SMITH: We will resume at 2 o'clock.

20 Thank you very much.

21 (1.00 pm)

22 (The luncheon adjournment)

23 (2.00 pm)

24 Closing submission by MR BELTRAMI

25 MR JUSTICE MARCUS SMITH: Mr Beltrami.

1 MR BELTRAMI: My Lord, can I indicate we hoped to have
2 a note for your Lordship. It is still in preparation
3 and will be overnight, but we hope to have it by
4 tomorrow morning.

5 MR JUSTICE MARCUS SMITH: Thank you very much.

6 MR BELTRAMI: Which will at least act as a record of I hope
7 of what I have said this morning and will assist for
8 tomorrow as well.

9 My Lord, as you are aware I appear in two roles in
10 the applications, neutral in the PLC application and as
11 a subordinated creditor on the LBHI2 application for the
12 benefit of the estate. Just one point to flag on the
13 PLC application, I mentioned in oral opening and
14 Mr Phillips mentioned this morning, that bit of the
15 Deutsche Bank case that the administrators be compelled
16 to redeem the notes early because otherwise they would
17 be acting unfairly and as I said in opening, obviously
18 we will abide by the order of the court and are neutral
19 on that. The only issue to mention is that it has been
20 raised that there may be -- I simply say this in the
21 abstract because it hasn't been looked into. A question
22 has been raised whether there would be -- that may be
23 a better way of putting it -- some tax consequence if
24 the administrators redeemed early 700 million euros of
25 notes. That hasn't been looked into. I'm not saying

1 there is or isn't such a consequence.

2 MR JUSTICE MARCUS SMITH: You're simply raising the --

3 MR BELTRAMI: The money hasn't been spent to find out. Only

4 to say if that were where we ended up on this

5 application I would ask for some time just to look into

6 that in case it were relevant, but I thought I would

7 just flag it as an issue.

8 MR JUSTICE MARCUS SMITH: Thank you.

9 MR BELTRAMI: Beyond that, my Lord, as far as the LBHI2

10 application and the appeals to the application are

11 concerned, the applications are distinct and different

12 and must be considered separately, even though of course

13 both raise priority issues.

14 Now, my learned friend sought to bring them together

15 effectively as a single issue in opening, I think in

16 closing too he referred to what he called the "juniority

17 construction" as if it were, if you like, a single

18 point, and it is certainly correct that he is facing

19 arguments in both applications that his clients are more

20 deeply subordinated than the competing creditors, but

21 otherwise we submit the issues of construction are

22 distinct and need to be considered separately,

23 specifically as far as the LBHI2 subnotes are concerned.

24 Those are the only instruments drawn under the GENPRU

25 regime, ie outside the standard form. They have,

1 we say, materially different wording to both the PLC
2 subnotes and the PLC subdebt and of course they were
3 then amended. So it's a different question.

4 Now, we have no strong views. I think your Lordship
5 raised the question at the end of last week as to the
6 order in which your Lordship addresses the questions,
7 but that's entirely a matter for your Lordship, but they
8 all need to be addressed and what we say is important is
9 that they are addressed separately.

10 MR JUSTICE MARCUS SMITH: I understand.

11 MR BELTRAMI: One word -- and not wanting to cause any heat
12 about this but just to mention it -- on the witnesses.

13 Only four witnesses gave evidence relevant to, or
14 primarily relevant to the LBHI2 application:

15 Ms Hutcherson, Mr Grant, Mr Miller and Ms Dolby. There
16 were limits to the admissibility of their evidence and
17 we will deal with some of that in a minute. They
18 largely sought to assist the court, to the extent able
19 and there's no question about it. The only issue to
20 mention and we don't think this is going to matter once
21 one looks into the issues, but we do suggest that it
22 would be appropriate to have some caution in relation to
23 Mr Grant's evidence. The case doesn't turn on it and it
24 may never need to be mentioned in your judgment.

25 However, he had been shown large chunks of the skeleton

1 arguments, slightly unusual for a witness, and he
2 appeared to us at least, at least sometimes, to be
3 concerned to argue the case or to defend his position.
4 In a sense nothing unsurprising about that because the
5 background to some of the arguments are a criticism of
6 Mr Grant and possibly a significant criticism of
7 Mr Grant and therefore it is unsurprising that to some
8 extent he sought to defend his position or what he
9 thought was the defence of his position.

10 It does mean that some of the things he said -- all
11 I'm saying is you need a little bit of caution.

12 Three examples. He refused to accept that
13 preference share ranking came below debt ranking as
14 a general proposition even though I think everyone else
15 agrees, that was I2, page 128 to 130. He sought to
16 emphasise in his witness statement and orally that it
17 was a winding up not an admin that was being referred to
18 but he then accepted that he just copied the wording
19 from somewhere else. And he was pretty adamant in his
20 witness statement and orally that he intended to
21 preserve the status quo, which is all very well and we
22 will have to look at that when we get to the
23 rectification argument, but the reality was, and I think
24 as he conceded, he had no idea what the status quo was
25 because he hadn't found out about the existence of the

1 subdebt.

2 So all that needs to be taken with a little bit of
3 caution is all we're saying about that. I don't think
4 ultimately it will matter for the judgment but some of
5 that needs to be viewed through those spectacles.

6 Last point just by way of introduction. My learned
7 friend made some comments yesterday, I think mainly
8 yesterday, of a forensic nature about cases changing and
9 evolving and we didn't -- as far as PLC are concerned we
10 don't essentially agree with that, if it matters, but
11 two points to mention just at this stage of what we say
12 are some pretty significant evolutions, if I can use
13 that word, on my learned friend's case. It goes to the
14 rectification argument which we will deal with I suspect
15 tomorrow, but the two highlight points I think of change
16 are first -- at least as I follow it -- a suggestion
17 that there is a special rule about intention in the case
18 of amendments, a novel argument we say in terms of it
19 wasn't appearing before, novel in terms of there's no
20 law about this that there is such a special rule, but
21 anyway, as I understood the argument there's a special
22 rule about amendments and when the court is asking the
23 question about intention, there's a different question
24 to ask in relation to amendments as opposed to ordinary
25 contracts. That was, we say, a significant change and

1 we will deal with that tomorrow.

2 The other significant change and it goes to
3 rectification, is that the actual decision-maker,
4 according to Mr Phillips this morning, was Ms Dolby.
5 Now, that's a change and it it's not an immaterial
6 change because all the way until this morning the actual
7 decision-makers on my learned friend's case were
8 expressly Ms Dolby and Ms McMorrow, so there were two of
9 them allegedly the actual decision-makers and today it
10 has changed just to Ms Dolby. And it's not an
11 insignificant change. As your Lordship is aware, there
12 is a technical cause of action and one has to be
13 rigorous about the analysis all the way through and the
14 fact that a change can be made such as that without any
15 indication of why or any heralding about it may suggest
16 to your Lordship that the rigour for other bits -- we
17 will have to go into all that, but we say that's
18 material.

19 Last point just on rectification in advance,
20 your Lordship discussed with Mr Phillips this morning
21 about whether a smaller amendment could achieve what he
22 says would suffice and your Lordship will remember it
23 has been our position throughout that one of the
24 problems with this case, apart from anything -- there
25 are many problems, but one of the problems is the

1 amendment sought is a massive axe which could never be
2 justified because it is just far too much. It doesn't
3 correspond with the facts.

4 If my learned friend wishes to try to amend that --
5 we will have to have a discussion about that if he
6 does -- but we don't believe that any amendment is
7 possible consistent with his case theory, ie one starts
8 and one stops on whatever it was, 5 June and everything
9 else is unauthorised and therefore unintended. So if he
10 is going to change his case, if he is going to suggest
11 that a narrow amendment -- we will look at it, but if
12 that requires a change of case, again we will have to
13 consider that.

14 So that's just a sort of prefatory observation about
15 rectification.

16 MR JUSTICE MARCUS SMITH: No, I understand, and in one sense
17 it is a somewhat unfair task that I'm not sure
18 I necessarily set Mr Phillips in this point. It just
19 seemed to me that there was a logical gap in the
20 submission that he was making and the excision of these
21 30 lines which I wanted to explore, but it does seem to
22 me quite difficult to require Mr Phillips -- if he wants
23 to produce something, by all means, but to require him
24 to produce a rectification to the 30 lines, in
25 circumstances where I haven't yet ruled as to whether

1 the construction favours him or doesn't, and if so why
2 it doesn't. It's actually quite a tall order to rewrite
3 those provisions now.

4 So it seems to me it's more a question that I need
5 to bear in mind when considering the overall
6 rectification case, that it isn't a case where 30 lines
7 must go, as I think Mr Phillips came close to accepting;
8 it's a case where something, but an unarticulated
9 something, needs to be adjusted and it was simply to
10 clarify my thinking that I made the point.

11 So I'm not necessarily expecting --

12 MR BELTRAMI: No, no.

13 MR JUSTICE MARCUS SMITH: -- an amendment from Mr Phillips.

14 If he wants to produce one of course I will look at it,
15 but it does seem to me that it was more a question of
16 how I should see the overall remedy that was being
17 sought in this context.

18 MR BELTRAMI: My Lord, yes, I wasn't demanding -- I was only
19 trying to explore the fact that as I understand the
20 case, one draws a line after what we call the first
21 draft, because the first draft does interest deferral
22 and everything after that line was unauthorised and
23 unnotified and needs to be rectified and that's the case
24 that's being presented for the court.

25 Now, if the answer to that is, hang on a minute,

1 that produces an answer which looks a bit odd, then
2 there is a problem with the case theory, but I don't
3 want to spend a lot of time on that now. We have more
4 on the list of issues to deal with.

5 MR JUSTICE MARCUS SMITH: Yes. Well, you have put your
6 finger on authorities being another --

7 MR BELTRAMI: Yes.

8 MR JUSTICE MARCUS SMITH: -- difficult question,
9 particularly in the light of Mr Grant's evidence.

10 MR BELTRAMI: Yes.

11 MR JUSTICE MARCUS SMITH: Where you went through the
12 purposes of the Allen & Overy review and he agreed that
13 there were three or perhaps four objectives that he had
14 in mind, one of which, but only one of which was the
15 deferral of interest.

16 MR BELTRAMI: One of which was the deferral of interest,
17 yes.

18 MR JUSTICE MARCUS SMITH: But there were others.

19 MR BELTRAMI: Your Lordship is -- we can maybe look forward
20 to that or otherwise tomorrow I suspect.

21 MR JUSTICE MARCUS SMITH: I'm grateful.

22 MR BELTRAMI: Now, my Lord, what I have is a number of
23 topics which I hope will be matched when you see the
24 speaking note, topic number one anyway, and there are
25 some if you like discursive point in a thematic basis

1 before we get on to the issues.

2 The first issue as we see identified is the
3 negotiability of the subnotes and therefore the limited
4 admissible relevant factual matrix, because we have
5 a dispute about that. That appears to us the key
6 outstanding area of dispute on the law of
7 interpretation.

8 We say the factual matrix for the subnotes is
9 limited because these were publicly listed negotiable
10 instruments. The relevant audience was wider than just
11 the Lehman Group and the critical question, as we said
12 in opening, is the objective characterisation of the
13 notes which were expressly created as negotiable
14 instruments.

15 Now, your Lordship has seen the notes many times but
16 just to highlight this point, if you go to bundle E4,
17 page 50, objectively and on their face these were
18 plainly written as tradeable notes. The first page
19 identifies them as issued in definitive form to be
20 listed on the Channel Islands Stock Exchange. If you go
21 to 54, clause 2:

22 "Form, denomination, title and transfer ... (Reading
23 to the words)... should be achieved."

24 58, paragraph 6, how to pay the noteholders.

25 Page 60 -- I will come to clause 12 on a different point

1 later on, probably tomorrow, provisions for the meetings
2 of noteholders and the qualified majorities for
3 noteholders and in fact it is two-thirds to agree what's
4 called a reserve matter, all of which clearly
5 anticipates there will be noteholders who are separate
6 and who need to have meetings.

7 And 65, provisions about taxation including
8 clause 3, taxation information for individuals.

9 There was also -- we can put that away and if you go
10 to bundle F4, at page 2257, which is the accompanying
11 procedures memorandum for how the notes were to be
12 operated, so 2258 is the certificate, or the
13 certificates held by the noteholders. 2259, the
14 provisions for transfer. 260, detailed provisions for
15 the meetings and again majorities, et cetera, and how
16 that should happen in the meetings, and 2266, these are
17 provisions for the registration and transfer of the
18 notes.

19 So all the way through the documents, as will be
20 expected, they anticipate on their face transferability
21 and provision amongst a class of noteholders.

22 Now, we say that's the appropriate and relevant
23 evidence. As far as the law is concerned, if you go to
24 bundle 5 please, authorities 5, 112, which is
25 Cherry Tree Investments which is in connection with the

1 factual matrix of a registered charge, so the facts are
2 different, but Lord Justice Lewison analysed those cases
3 which limit the factual matrix by reason of the
4 negotiability and if you go to 125 just below letter F,
5 having gone through all the cases:

6 "In all these cases the justification for the
7 restrictive approach ..."

8 That's factual matrix restrictive:

9 "... is that third parties might ... (Reading to the
10 words)... extraneous material."

11 And we say objectively these were drafted on the
12 basis that third parties might well need to do so.

13 We say it is an error, as we submit in opening, for
14 the court to answer this question by reference to this
15 subjective intention of parties at the time. That's
16 inconsistent with the objective approach. Your Lordship
17 suggested that there was a parallel with
18 *Street v Mountford*, which we have produced. Can we
19 maybe hand that up into the bundle. (Handed). There is
20 a supplemental bundle of authorities. Maybe we can put
21 it into the back of that.

22 Your Lordship will recollect it is the definitive
23 case about lease or licence depending on the terms of
24 the agreement and a specific factor in that case, as you
25 can see from the headnote on page 809, is that the party

1 concerned -- at the bottom of the page -- signed
2 a declaration to the effect that she understood the
3 agreement didn't give her a tenancy. So she had given
4 a, if you like, subjective statement of her views, but
5 that didn't cut much ice.

6 If you go on to 826 at letter F Lord Justice Slade
7 in the Court of Appeal was:

8 "... impressed ... (Reading to the words)... give me
9 a tenancy."

10 But then the answer to that from Lord Templeman at
11 letter H:

12 "The only intention which is relevant is the
13 intention demonstrated by the agreement to grant an
14 exclusive possession for the term of the rent."

15 That may be the bit your Lordship had in it mind.
16 We say the only intention which is relevant here is the
17 intention demonstrated objectively by the documents, not
18 by anything else.

19 My learned friend went to a decision of
20 Mr Justice Briggs in Excalibur which is bundle T4 -- we
21 don't need to turn it up -- T4, tab 98. In that case
22 the judge reduced the factual matrix when the relevant
23 audience was outside the Lehman Group in respect of
24 notes which were in fact used as security for third
25 party lending, so we don't understand how that gives

1 rise to a support for a suggestion that subjective
2 intention is a relevant enquiry. It's certainly not
3 what the judge said in that case.

4 But in any event, the evidence wouldn't support
5 my learned friend's case anyway, in particular
6 your Lordship will recollect the evidence of
7 Ms Hutcherson that there were teams of people within
8 Lehman examining tax and regulatory developments and
9 conditions and amending the structure to respond
10 accordingly and in particular there was no commitment to
11 the FSA to maintain the May 2007 structure. When we
12 asked her that -- this is bundle I/2, page 36 to 37 --
13 whether this was fixed in stone or whether it was
14 a matter of commitment, she said:

15 "Answer: No, we would never have -- we didn't commit
16 to something being permanent and forever because we knew
17 it would change."

18 Ie the conclusion from that is any intention at the
19 time was no more than a present intention, in
20 circumstances in which there was every chance that that
21 intention would change and as soon as you start
22 construing contracts on that basis, you get into obvious
23 difficulty because your approach to contractual
24 construction changes depending on when the intention
25 changes in the future and that simply can't work and

1 that's why subjectivity doesn't come into it.

2 Your Lordship will also recollect on the detail of
3 that if your Lordship still has bundle F4 -- you may
4 have put it away -- 1883. This was the preceding letter
5 to the FSA about the Liberty Hampshire transaction which
6 didn't actually happen, two weeks later they moved to
7 a different structure, but it was sufficiently advanced
8 for them to tell the FSA they were going to do it and
9 under that structure, as your Lordship may recollect,
10 1887, the idea was that \$725 million of the bond was
11 going to be transferred to the newly created Luxembourg
12 company, Luxembourg Finance, who were going to be
13 financed by Liberty Hampshire and I put it to
14 Ms Hutcherson and fair do's she didn't know the answer,
15 but we would suggest it is inconceivable that that
16 transaction could happen without the bond being given as
17 security for Liberty Hampshire. The Luxembourg company
18 was stated to be a newly formed company.
19 Liberty Hampshire wouldn't be lending a billion dollars
20 on an unsecured basis, they would be doing so on the
21 security of the note.

22 So it's an example of a potential structure, not
23 a actual structure, where even though the note wasn't
24 transferred out of Lehman it was used out of Lehman and
25 relied upon by third parties, which is a similar sort of

1 transaction to Excalibur.

2 So it can't possibly be said that there were no
3 conceivable circumstances in which these notes could
4 have been available to third parties either by transfer
5 or security, because that wasn't the case of exactly
6 what they were contemplating in that transaction.

7 So we say subjectivity doesn't come into it, but if
8 it does the evidence doesn't support it.

9 The question is what difference that makes to
10 your Lordship's task. The most likely difference, as we
11 see it, is in respect of the background history of the
12 internal funding, in particular that the subnotes were
13 used to replace the subdebt. We say that shouldn't be
14 part of the factual matrix for the court because that
15 piece of the story would be unknown to a relevant
16 audience.

17 What the relevant audience would know is explained
18 in bundle E, tab 4, page 63, where there is a statement
19 as to the use of proceeds and the statement is:

20 "The net proceeds of the issue of the notes
21 ...(Reading to the words)... general corporate
22 purposes."

23 That's the external story about these loans.
24 There's no external story about the repayment of
25 subdebt, the terms of the subdebt, whether it was

1 replicated or not replicated. That's behind the curtain
2 in terms of the objectivity required.

3 That's not just, if you like, a pure construction
4 question because it also goes to how the issue is framed
5 for the court. The way my learned friend has framed the
6 construction issue on the pre-amendment the position,
7 the way he put it in the written opening, 3355, was
8 whether the language of the subnotes altered the
9 status quo, the status quo being *pari passu* under the
10 existing subdebt and in closing he said -- this was
11 bundle I, tab 6, page 5 -- that my client needs to show
12 an alteration in the ranking.

13 It was also suggested, built onto that,
14 your Lordship will recollect, that there must be a clear
15 indication to depart from the original *pari passu* and
16 I will come on to the *pari passu* bit in a minute, but at
17 the moment I'm just framing the question and at
18 bundle I, tab 6, page 5, he says:

19 "Answer: There is no clear and unequivocal language
20 to effect a change."

21 Now, because of the right approach to factual
22 matrix, that is the wrong question. It includes an
23 inadmissible assumption that the questioner knows about
24 the pre-existing history of the Lehman debt. The only
25 relevant question for the court when approaching

1 pre-amendment and also later on post amendment, is what
2 do the words mean. There's no loading of the question
3 on the lines of "Do these words change something else?"
4 because the something else is not part of the factual
5 matrix.

6 Similar issues arise when your Lordship gets on to
7 the amendments. My learned friend in closing yesterday,
8 which is I/6/112, said relevant material for that
9 question are the board minutes and the Allen & Overy
10 letter about the purpose of the amendments. But again
11 maybe in terms of the rectification argument, we will
12 have to come on to that, but in terms of the
13 construction argument the same factual matrix issues
14 arise. The internal mechanics and intentions of the
15 parties, whether written in a document or expressed
16 orally, are not part of the factual matrix of
17 determining the issues of construction with which
18 your Lordship is faced.

19 There is also -- I will just mention it -- so that's
20 what he said. The factual matrix on the subnotes is
21 limited because of the tradeability point.

22 There is also a further question which in a sense
23 goes beyond the tradeability point which is that from
24 time to time my learned friend goes beyond what's
25 admissible on any view. So even if the relevant

1 audience is just within Lehman, you still can't include
2 evidence of subjective intent. And laced through the
3 written material and the oral submissions every now and
4 again are things about what Mr Miller thought or what
5 Ms Dolby thought or whatever and all of that may be
6 relevant for rectification but doesn't become relevant
7 for construction.

8 So it is limited. I'm conscious that for some of
9 the issues I'm going to deal with I fall into the trap
10 of referring to some of that evidence too. All of it is
11 with a caveat, if you like, that when the question comes
12 it's a narrow legal question, but obviously as it is
13 a bit of a free-for-all and the way some of the
14 arguments are going to go and we have had the evidence,
15 I can draw it to your Lordship's attention, so I'm
16 riding that horse too.

17 So that's the first issue, the admissibility of
18 factual matrix given the instruments concerned.

19 The second issue is the limited relevance, we say,
20 of the regulatory background in the forms. As far as
21 regulatory background is concerned, we say, as we said
22 orally in opening, it is admissible but of little
23 relevance for the issues for the court. It is clear on
24 the evidence there was no regulatory requirement to
25 layer subordinated debt, but equally there was no

1 regulatory prohibition against the layering of
2 regulatory debt and the reason for that, at least as
3 explained by Ms Hutcherson, was that it was irrelevant
4 to the FSA from a regulatory capital adequacy point of
5 view because what they were concerned about was that
6 customers and clients got paid first and that was who
7 they were protecting, but in any event the rules didn't
8 provide any such prohibition.

9 In any event, all of the instruments on their face
10 allowed for the potential layering of subordinated debt,
11 so the question as to construction is whether they did
12 so. That question has to be answered on the terms of
13 the instruments rather than what the regulations did and
14 didn't require.

15 Now, allied to that question -- that's a broad
16 issue -- is the reliance continually placed by my
17 learned friends on the regulatory forms and you will
18 recollect -- I read it out in opening -- my learned
19 friend's case that each of the relevant instruments was
20 based on or related to an existing standard form or
21 precedent, but the evidence shows the subdebt was
22 required to follow the form and subject to Ms Hilliard
23 it may or may not have done so but that's no part of my
24 case. The subnotes however had no precedent under
25 GENPRU.

1 Mr Miller's evidence was that he started with the
2 PLC subnote as a base document. Your Lordship will
3 remember that at F9/5250. That was a document which was
4 based on FSA 10 because that was the document for which
5 a waiver had to be obtained through the FSA IPRU regime.
6 So he started with that document but he then heavily
7 amended it. We don't have to go back to it but there
8 were significant amendments throughout, in particular
9 clause 3 which was almost entirely rewritten.

10 He was unable to identify the source of the
11 amendments, but, as I think we had a discussion, I'm not
12 sure it would be particularly relevant if he did because
13 it only begs the question as to what the source means.
14 But what is clear, as I think my learned friend
15 accepted, it wasn't FSA 10 or indeed FSA 5. So that
16 wasn't the source of his amendments to the PLC subnote
17 which then created the LBHI2 subnote.

18 His evidence in fact was that sophisticated parties
19 saw GENPRU as the opportunity to move away from standard
20 forms, so in a sense it was a deliberate choice to move
21 from standard forms and his evidence in his witness
22 statement was the need for flexibility. So the idea
23 that you ought to be guided by the standard forms when
24 this document didn't follow the standard forms and the
25 draftsmen specifically intended to move away from

1 standard forms we say doesn't stand up.

2 To be clear, and if it matters and if looked at
3 objectively, the subnotes -- and unsurprisingly given
4 what we have just discussed -- the subnotes do not
5 replicate the standard forms. Can you just look please
6 at bundle J2, tab 18, 1007. These are the former IMRO
7 forms which became, as I understand it, form 5 -- is
8 that right? Anyway, this is the form 5 being put
9 forward.

10 Your Lordship will see, 1009 has a definition of
11 senior creditors. The wording isn't the same as the
12 wording in the subnotes and in particular -- and we just
13 flag this and we will come back to it in due course --
14 the definition of senior creditors under (b) is:

15 "Subordinated creditor to the borrower other than
16 those whose claims are expressed to rank and do
17 rank ..."

18 It may seem a little bit picky at the moment
19 but if you can just note the word "and" because you will
20 see that's a difference and apparently important
21 difference when we look at the LBHI2 subnotes.

22 And 111 there's a solvency condition which is
23 7(b) (i) which your Lordship see just glancing down bears
24 no relation to the solvency condition that we're
25 concerned with in the LBHI2 subnotes.

1 So the FSA form I is not just moved away from by
2 Mr Miller but as a consequence of that is not a relevant
3 ancestor to what we have.

4 So in the light of all that evidence we say there's
5 no relevant link between the subnotes and the standard
6 forms. There's no assistance to be gained therefore
7 from the standard forms and the exercise of the court is
8 to be conducted in the light of the wording in fact
9 adopted.

10 The same point just to mention in passing about
11 bundle K, about which not much time has been spent. We
12 have always been unclear as to what use was intended by
13 these documents. They weren't adduced by any witnesses,
14 they weren't put to any witnesses, they obviously
15 weren't relied upon at the time by any draftsman. They
16 just seem to be other instruments which my learned
17 friends have obtained from the market. Not a promising
18 start for a probative document, but in any event again
19 the wording of those documents does not replicate
20 clause 3 of the LBHI2 subnotes. There are bits that are
21 similar and bits that are different. So we say that
22 doesn't help your Lordship either.

23 So overall when deciding the pre-amendment question
24 you are not going to be assisted, we say, by the FSA
25 forms and clearly post amendment is of no relevance at

1 all because the amendments were, on Mr Grant's evidence,
2 a bespoke solution.

3 And in any event -- I think I made this point in
4 opening -- even if individual clauses on their own had
5 standard meanings, which they don't, the question would
6 still arise as to what they mean when matched together
7 because the question for your Lordship is how do they
8 mesh together given the formulation of the two and that
9 was a point expressly made by Lord Neuberger in
10 Waterfall I. So that's the second issue about the
11 regulatory background and the regulatory forms.

12 The third issue, again something we discussed orally
13 in opening but we need to go back to, we say there's no
14 relevant extra-contractual principle that can resolve
15 the priority issue, so we maintain the case all the way
16 through that this is an issue of contractual
17 construction and that's at least in part
18 extra-contractual construction which seeks to obtain the
19 answer through the Insolvency Act pari passu principle
20 can't work. Now, it seems to be common ground, as
21 I understand it, that -- well, certainly we accept that
22 if instruments merely subordinate to some other debts
23 and don't deal with their position inter se, then they
24 are likely to be pari passu inter se. Either -- there
25 is a question -- we don't have to deal with it -- either

1 through the Insolvency Act or through some implied term
2 in the contract. But if they're not, if the contracts
3 aren't complete then pari passu may have a role to play.

4 All parties accept that the parties are able to
5 agree to subordinate their debts below others and that
6 the court will give agreements effect. There was
7 a distinction in oral opening about agreement to rank
8 below or agreement to rank above which is said to be
9 important. I don't think any point is made about that
10 because there is no suggestion here that if on the true
11 construction of these instruments the subnotes are
12 subordinated to the subdebt, it's not an effective
13 agreement so that's not an issue.

14 Now, it is clear also, we say, that when parties do
15 agree to subordinate their debts then the pari passu
16 rule is displaced. Sorry, when they agree to
17 subordinate their debts inter se, the pari passu rule is
18 displaced. I think you have had mention but not
19 actually looked at Golden Key. Can you go to
20 authorities bundle 3, tab 83. It is paragraph 3 to 6 of
21 Lady Justice Arden's judgment. Paragraph 3 begins with
22 the pari passu rule equality and equity but then quotes
23 from Cox v Bankside, Lord Justice Peter Gibson,
24 paragraph 4:

25 "The fairness ... (Reading to the words) ... express

1 or inferred."

2 And then paragraph 5:

3 "Pari passu provisions are commonly found in
4 debentures."

5 And then some discussion about that. Last sentence:

6 "Such an implication is now however possible
7 ... (Reading to the words) ... should be on some other
8 basis."

9 Now, my learned friend said yesterday that the
10 submission I just made, which is that the pari passu
11 rule is if the parties agree otherwise is wrong because
12 he said you never disapply the rule, you are simply
13 deferring your contractual right to prove and that was
14 yesterday, I, tab 6, page 65. It is important, we say,
15 not to be diverted by irrelevant distinctions. If there
16 is a contractual subordination then the pari passu rule
17 is disapplied as against the debt to which you are
18 subordinated. That's the point of the subordination.
19 So you are disapplying the rule against the debts,
20 against which you are subordinated, ie in respect of the
21 priority dispute in question and in respect of the
22 priority dispute before the court, the pari passu rule
23 is, we say, contractually disapplied.

24 Now, it may be true that once that issue has been
25 worked through the pari passu rule may come back when

1 the subdebt is able to prove. At that level, yes, it
2 hasn't gone for good, it hasn't been forgotten, but it
3 can come back when you come to prove against the debts
4 against which you are pari passu. That is technically
5 accurate but uninteresting and wholly irrelevant on the
6 facts. If the parties here agreed to subordinate their
7 debts they were not pari passu between themselves
8 because they displaced the pari passu rule. If it's of
9 difficulty for the other side I'm not saying it
10 disappears forever; it disappears as far as relevant.

11 So the consequence of that we say is that the
12 pari passu rule has a role only in gap filling, ie where
13 the contract runs out, ie where the parties haven't
14 agreed their ranking inter se.

15 Now, we had always understood and in fact still do
16 understand, at least in part, my learned friend's case
17 is the contract has run out on his case because that's
18 why he says you get the answer in the rule. As we said
19 orally, that is erroneous because these contracts don't
20 just provide for subordination against unsecured
21 creditors, they provide exhaustively for ranking against
22 all debts, including debts inter se, hence that's why
23 one has to engage the process of construction to see
24 what the answer is on that contractual question. You
25 don't do it, stop and then apply pari passu.

1 Now, in closing my learned friend said that his case
2 isn't that the contract has run out, but I think what
3 his case is is that somehow the contract imports
4 pari passu, so you get to pari passu not formally
5 through the pari passu rule but through contractually
6 the application of the pari passu rule, let's put it
7 that way. So I think he is saying it comes within the
8 contract, so it is not extra-contractual.

9 As we understand it, this argument has two stages,
10 or maybe two separate elements. The first is the
11 contention that the pari passu rule applies unless the
12 contract says something different, so it's an emphasis
13 point and it's the justification for the suggestion that
14 the contract must be in the clearest of language, the
15 high threshold, so you start as a default with
16 pari passu and therefore you are looking into whether
17 there is a contrary expression to disturb pari passu.
18 That was the way it was put yesterday, tab 6, page 27.

19 We say that isn't correct, it's not supported by any
20 case law, that one approaches a contractual
21 subordination provision by a starting position of
22 pari passu and asking whether there is sufficiently
23 clear to displace that. There is no such rule of
24 construction. We agree if the contract doesn't deal
25 with the position, pari passu may be the answer, but as

1 the contract on its face purports to deal exhaustively
2 then there's simply no default to begin with. There's
3 no room for pari passu. There's nothing to be disturbed
4 because the parties' agreement itself determines the
5 matter exhaustively.

6 So the first way it is put is that you start as the
7 default rule and ask is it really strong enough to
8 displace that rule, we say is the wrong way of looking
9 at it. The question is what does the contract purport
10 to do and if the contract purports to rank differently
11 then that's the answer.

12 The second part of the argument, I think, is to try
13 to extract value from the word "or" in the subnotes.
14 Can you go back please to bundle E, tab 4, page 55.
15 What you will no doubt remember is that in the
16 definition of senior creditors in the middle of page 55,
17 it is:

18 "Subordinated creditors other than ..."

19 We know all that:

20 "Those whose claims ... (Reading to the words)... the
21 claims of the noteholders."

22 So the argument is "Well, you look at the contract
23 and you focus on the word 'or'", there's a disjunctive
24 here. So you can either express to rank pari, or you
25 are just be pari and if you just be pari then you don't

1 need to express pari and therefore because you can be
2 pari under the Insolvency Act, you can be pari for the
3 purpose of that definition. This doesn't work either as
4 a matter of contract.

5 First, on our interpretation, as we have made
6 absolutely plain throughout, the answer is found in the
7 express words. So you're not into the "or" anyway,
8 you're always into the express words and we say the
9 express words give you the answer. So you never get to
10 this alternative, if it arose.

11 But putting that to one side, the mechanism we say
12 can't work because of course these have to be mutual
13 because we're looking at the documents together.
14 There's no corresponding mechanism in the subdebts. If
15 you go back to the subdebt, which is at tab 1, as we
16 know there's nothing at all about pari in relation to
17 other instruments, but more significantly, on page 7, in
18 relation to the definition of excluded liabilities the
19 wording is differently expressed. So liabilities were
20 expressed to be:

21 "... and in the opinion of the officer to rank
22 junior to subordinated liabilities."

23 So the "or" in the subnotes definition as far as
24 there is anything in the subdebt is an "and" in the
25 subdebt and of course "and" is a very different

1 formulation which doesn't work for my learned friend
2 because it has to be both express and rank as opposed to
3 express or rank and if it can't fit into the subdebt on
4 his analysis it can't fit into either, because they have
5 to work together.

6 So the focus that he now has on the word "or"
7 doesn't get any traction if there's no corresponding
8 "or", which there isn't, in the subdebt.

9 Now, a third separate question, what is meant by the
10 word "or" in the subnotes? We don't know and it may be
11 just an error -- it's not, as we saw -- that's why
12 I showed your Lordship it -- in the FSA Standard Form 5.
13 So the purported half source of this document doesn't
14 have the word "or", it has the word "and". So that's
15 not the source. And equally FSA 10 doesn't have the
16 word "or" in it. So quite where it comes from we don't
17 know.

18 It is also very difficult to give any real meaning
19 to it because if "or" means a disjunctive qualification,
20 you have two competing qualifications in this clause, so
21 it is unless you are expressed to rank pari, or you do
22 rank pari. So you have competing qualifications with no
23 resolution as to which takes priority. What if you are
24 expressed to rank pari but were different, or you didn't
25 express to rank pari but were pari? What's the answer?

1 If it's "or", how can you have a competing
2 qualification.

3 It would also mean that half the language here would
4 be redundant because the language "expressed to rank
5 pari" would be completely unnecessary if you are by
6 default ranking pari anyway. So that would be
7 meaningless because you wouldn't need to in any
8 circumstance "express to rank pari" because you could
9 always rely on your "or rank pari" as well.

10 So it doesn't appear to work in practice in terms of
11 two qualifications. If it does work it doesn't make any
12 sense because it has concepts which don't actually
13 operate. That's why we think it is probably an error,
14 for what it is worth.

15 Insofar as we can give any meaning to it, and we're
16 trying our best, or try to find some logical way it
17 might be said to work, is that it might refer to, or
18 might be said to refer to, if there were such a thing,
19 a mandatory rule. So one could have, in theory at
20 least, a mandatory overriding rule, essentially: no
21 matter what you say, this debt will be pari, or this
22 debt will be junior. So we know that there are some
23 regulations, for example, I think under GENPRU, or maybe
24 under IPRU, that tier 1 had to be over tier 2 or
25 whatever it is, but there could in theory -- I'm not

1 saying there is such a thing, but I'm trying to
2 postulate what this could possibly work for. If you had
3 a mandatory rule that said, for example, tier 2 debt
4 must always be below tier 3 debt or whatever -- there
5 isn't but one can speculate as to how this could work --
6 then in those circumstances I think you could find -- or
7 you're getting close to finding some meaning in those
8 words. So ie no matter what you express, if by some
9 mandatory overriding rule the answer is X then the
10 answer is X. I don't know. I'm just trying to work out
11 some way, if one has to find some possible meaning for
12 what may well be a mistake. That's a possibility.

13 But what it wouldn't accommodate we say is
14 pari passu because pari passu is not a mandatory
15 overriding rule, it's displaced by the contract. So it
16 doesn't override the parties' statements, it only works
17 if the parties don't make a statement.

18 So whatever way we cut it we say it's a very odd
19 word. It doesn't work with the subdebt. It looks as if
20 it is probably a mistake. If it works at all it might
21 work for a mandatory overriding rule but the pari passu
22 rule isn't one of those because the pari passu rule is
23 subject to the parties' agreement, not notwithstanding
24 the parties' agreement.

25 So that's what we say about that. That's why we say

1 that doesn't, notwithstanding their best endeavours,
2 provide an answer to this.

3 So next topic. The implementation of subordination.
4 Because it is important to understand, because of the
5 way the arguments have been going, the contractual
6 process by which subordination is achieved and I took
7 your Lordship in opening to Lord Justice Lewison's three
8 categories in paragraph 38 of the Court of Appeal
9 judgment in Waterfall I, which was we say -- and we will
10 have to look at this again -- an uncontroversial
11 statement of the different mechanisms which are adopted
12 to create subordination, and in particular through
13 a solvency condition which imposes conditions on
14 payment.

15 Now, my learned friend says, his Lordship will
16 recollect, that Lord Justice Lewison's analysis was
17 disproved, but we disagree about that. The issue in
18 Waterfall I was not about the mechanism of
19 subordination, ie how do you do it, but about the
20 consequences of subordination as regards proof in
21 an insolvency and in the specific context of the
22 agreements in that case in fact as well. So it is not
23 how to do it, but what happens when you have done it and
24 they are different questions.

25 So sadly can we start at bundle 5, Mr Justice

1 David Richards, which is bundle 5, tab 123,
2 paragraph 15. The issue in Waterfall I, or as far as
3 relevant the issue in Waterfall I, one can see from
4 paragraph 15. The two categories of questionable claim
5 in the waterfall were numbers 5 and 6, unsecured
6 proveable claims and statutory interest, and the
7 question was whether those ranked above the subordinated
8 debt or below the subordinated debt and if you go to
9 paragraph 18 at the bottom of that page, the wrinkle, or
10 at least one of the wrinkles -- if you go over the page,
11 still in the paragraph at letter C, is rule 2.887 of the
12 insolvency rules for the payment of that statutory
13 interest and if you look at rule 7 as set out:

14 "Any surplus remaining after payment of the debts
15 proved shall before being applied for any purpose be
16 applied in paying interest on those debts."

17 So the wrinkle was on the face of it the statutory
18 interest claim would come only after payment of the
19 debts proved and that's why the proving issue became
20 relevant because when you immediately see the argument
21 which was put on behalf of those claiming on the debt,
22 which is if the subdebt can be proved then they get
23 ahead of the statutory interest under that rule.

24 Now if you go next to paragraph 54, the issue was in
25 connection with subdebt agreements at the levy level but

1 pursuant I think to FSA 10. Under paragraph 54 one of
2 the clauses in the subdebt agreements, which we haven't
3 had to look at here, is that -- 54, this is clause 7,
4 subclauses (d) and (e):

5 "The lender undertook not without the prior written
6 consent of the FSA to attempt to obtain repayment of any
7 of the subordinated liabilities otherwise than in
8 accordance with the terms of this agreement."

9 So there is a clause in the subdebt agreement not to
10 attempt repayment without the prior written consent of
11 the FSA. We will just bear that in mind in a minute.

12 If you go to the arguments, at 57 there is an
13 argument as to whether the statutory interest was
14 a liability, we don't need to worry about that.

15 At 59 the argument came in about 2.88 and you can
16 see just above letter C those claiming the debt:

17 "They submit that liabilities mean ... (Reading to
18 the words)... statutory interest is to be paid."

19 So we can see the argument: we can prove our debt
20 therefore statutory interest must come after that. This
21 is why can proving became an issue in that case.

22 The court is not concerned with the mechanism of
23 subordination, but with the technical question that
24 falls within 2.887 and therefore when you can prove
25 debts.

1 If you go on to 68 to 69, the way it is disposed of:

2 "I do not consider the terms of 2.88 and section 189
3 ...(Reading to the words)... paragraphs (d) and (e) of
4 clause 7."

5 So the way Mr Justice Richards got round, if you
6 like, the 2.887 issue was that there was a contractual
7 preclusion by reference to clause 7 which meant they
8 couldn't do it.

9 Now, before we go any further can I ask you to go to
10 bundle F9, and page 5250, which is Mr Miller's amended
11 version of the PLC subnote which then became the
12 PLC subdebt and if you go to 5258, in the middle of that
13 page at section 4 there's a heading "FSA provisions".
14 This was the bit that came from IPRU 10 that was in the
15 subdebt that was the determining point in Waterfall, but
16 was crossed out. So you can see the provisions here
17 corresponding to 7(d) and (e):

18 "... need the consent of the FSA to set-off
19 ...(Reading to the words)... any security, guarantee or
20 indemnity ..."

21 Et cetera.

22 The original IPRU forms had this clause about
23 needing the FSA consent to do things. Subnotes didn't.
24 But the FSA consent provision, as we just saw, was the
25 reason why Mr Justice David Richards found that

1 paragraph 2.88 of the insolvency rules didn't create
2 a problem.

3 Going on if we can to the Court of Appeal, which is
4 tab 129, clause 38 we looked at and we say that was
5 simply looking out the ways that agreements can be drawn
6 in order to achieve subordination. Not saying anything
7 at this point about the Insolvency Act consequences,
8 just saying this is how you do it. You can do it
9 through three methods. My learned friend said he uses
10 the word "contingent" in his category 2 and that's
11 a term of art. Well, it may be but it's also a word and
12 the word connotes the fact that there's a condition and
13 there's a condition both in his category 2 and his
14 category 3.

15 That's what he is setting out, but if you then move
16 on -- that's 38. If you then move on to 39 he deals
17 with the proof point. There's no express provision on
18 the subordinated creditors lodging a proof and if you go
19 over the page:

20 "The judge considered clause 7(d) and/or clause (e)
21 ...(Reading to the words)... clause 7(d) says that ..."

22 He says what it says. His conclusion is that's not
23 the answer. So he says, as regards 2.88 and the
24 consequences, he doesn't think clause 7(d) provides the
25 answer, but the answer instead is at 41 provided by

1 Mr Snowden, as he then was, which is: don't have to
2 worry about that because you can still prove but a value
3 at nil and therefore that gets ranked, 2.887.

4 So it's nothing to do with the mechanism as
5 explained in 38, it is the Insolvency Act consequences
6 once the mechanism is engaged and what he decided was
7 you can prove after that mechanism but valued at nil.
8 Then when you get to the Supreme Court, which is
9 bundle 6, tab 146 -- I don't know, I wasn't in this
10 case, but it doesn't seem as if 2.88 got much airtime.
11 Certainly it's not very much in the judgment by this
12 stage for whatever reason, I don't know, maybe it was,
13 maybe it wasn't. But there was an issue, and it looks
14 to have been an independent issue by this stage, before
15 the Supreme Court. If you go to paragraph 37, about
16 that question of when you prove. No doubt it was
17 a relevant question in the administration and therefore
18 it was raised as a separate important question as
19 recorded at 37, Mr Justice David Richards' decision
20 which we looked at and then letter G:

21 "The Court of Appeal entitled to prove at nil."

22 And 38 there is an issue as to when you can prove.
23 So the parties have raised that issue. It is still
24 a live issue following the Court of Appeal decision.

25 When you then get to the analysis of Lord Neuberger,

1 this is why it looks like a separate issue by this
2 stage. If you go to 64 he has made his conclusion on
3 priorities. So the priority question appears to have
4 been answered at that stage but at 68 he then addresses
5 the separate and independent question when can LBHI2
6 lodge a proof. And just to make the obvious point, he
7 is not saying "What are the mechanisms for
8 subordination", he is talking the specific
9 Insolvency Act question of when you can lodge a proof
10 and what he says there, he disagrees -- we looked at 68.
11 At the bottom of that paragraph he expressly refers to
12 Lord Justice Lewison's paragraph 41, which is the "when
13 can they lodge a proof" point, without making any
14 reference to 38 and when he goes to the next paragraph,
15 69, if you go about four lines from the bottom -- he
16 disagrees with Lord Justice Lewison:

17 "As David Richards J said that would appear to fall
18 foul of clause 7."

19 So it looks as if what Lord Neuberger is doing is
20 agreeing with Mr Justice David Richards that the answer
21 is actually in clause 7 of the subdebt agreements and
22 that's why he concludes at 72:

23 "I would restore paragraph 1 of the order made by
24 David Richards J ... (Reading to the words)... assuming
25 they can prove."

1 So as far as we can see, the issue before Mr Justice
2 David Richards, the Court of Appeal and as determined
3 ultimately by Lord Neuberger, turned on the application
4 of clause 7 of the agreement which we don't have.

5 MR JUSTICE MARCUS SMITH: Yes, I see.

6 MR BELTRAMI: It may be, Mr Phillips may say -- and he may
7 be right, he may be wrong I don't know -- that there is
8 some more general proposition being made here, even
9 without clause 7. Looks a bit strange when he refers to
10 clause 7 but it may be said there is some general
11 proposition. But in any event, it's a proposition about
12 how you can prove a debt. So it's an Insolvency Act
13 question, when can you prove, and it is important no
14 doubt in many administrations or insolvencies to have
15 that answer. But none of that touches the question as
16 to how on earth you subordinate the agreements to begin
17 with and that's what Lord Justice Lewison was talking
18 about: how can you do it?

19 So we say Lord Justice Lewison's three categories
20 are frankly uncontroversial, helpful, but even if that
21 were wrong we still struggle to see where this is
22 supposed to go. As I understood Mr Phillips, what he
23 would say is "Well, because category 2 means you can't
24 prove a debt, it must have been a category 3 agreement",
25 ie to -- which was, if you remember -- shall we go back?

1 I don't want to misstate the position. If you go back
2 to authorities 5. It is tab 129, paragraph 38, simply
3 saying there are three mechanisms for achieving
4 subordination: you can do it by trust, you can do it by
5 conditional contract, or you can do it by an agreement
6 to defer proof:

7 "Contractual provision precluding the subordinated
8 creditor from proving insolvency of the debtor until all
9 other creditors have been paid."

10 He says: there you are, that's what, through the
11 Insolvency Act lens, is the consequence of this
12 agreement. Well, we say that's an unfair
13 characterisation of the sequence of the cases, but even
14 if it were right there's a very large "So what?" to all
15 that. We know there was a solvency condition in the
16 agreement, we know that's what, we say, effected the
17 subordination. If the consequence was they were
18 deferred from proving as opposed to they could prove for
19 nil, fine, that's not a question for your Lordship. The
20 question for your Lordship is how do you do it in the
21 first place? And we say you do it by introducing -- or
22 they did it here by introducing a conditional agreement
23 and both 2 and 3 are both conditional agreements of
24 course, because 2 is conditional insolvency here and 3
25 is conditional to all the other creditors have been

1 proved, which is actually a condition as well.

2 So the consequences of the Insolvency Act, we say,
3 are irrelevant to the question. The important outcome
4 of all those cases is there is a recognised method of
5 contractual subordination by rendering payment
6 conditional in insolvency. That's I think all I need to
7 get from that. That's what Lord Justice Lewison said,
8 no one said he was wrong and there's nothing to believe
9 that he was wrong.

10 In any event -- and this is where I am conscious to
11 some extent tripping over admissible questions albeit
12 probably relevant for rectification -- that's consistent
13 with the evidence of Mr Miller and Mr Grant.
14 Mr Miller -- because we asked both of them about that --
15 he agreed that a solvency condition is a method to
16 achieve subordination. That was bundle I/2, page 145 to
17 149. What he said in fact:

18 "Answer: It puts it behind the layer that you want
19 to put it behind."

20 So that's the method of doing, that that's all we're
21 trying to get out of this evidence and we say that's
22 clear in it terms of ranking.

23 Equally Mr Grant, I, tab 2, 118, is to the same
24 effect, that it is a method to achieve subordination.
25 And indeed the problem, if there was a problem in 2008,

1 the problem that created the further amendments to
2 clause 3, as Mr Grant accepted, was that the solvency
3 condition was the mechanism for achieving subordination,
4 so when it was removed there was a subordination problem
5 and that's bundle I/2/117. He says in terms if the
6 solvency condition was removed it wouldn't have included
7 a mechanism for that subordination to be effective. And
8 that's what we're trying to focus on, not what the
9 Insolvency Act consequences are, but that the solvency
10 condition is the method to make subordination effective
11 and that's completely consistent, we say, with both of
12 those witnesses' evidence.

13 The significance of the mechanism is it is what
14 makes the subordination effective, but also it enables
15 the calibration at the level of subordination desired.
16 In very simple terms, the more debts that are included
17 in the solvency condition, the deeper the subordination.
18 That's how you do it. That's the first evidence we say
19 on the initial draft mechanism.

20 The second mechanism to achieve subordination -- and
21 we can maybe stop after this one.

22 MR JUSTICE MARCUS SMITH: Yes.

23 MR BELTRAMI: Is to specify that a debt is payable at
24 preference share level. And again, both witnesses
25 agreed with that as a mechanism to achieve

1 subordination. Mr Miller -- I/2/142 -- and you will
2 remember his email of 17 February which is F1/176 where
3 he refers to that as a benchmark, to exactly the same
4 effect as Mr Grant's evidence -- I/2/118 to 119 -- he
5 referred to it as a reference point. So it is
6 a benchmark or a reference point and he said it is
7 a common tool to rank the subordinated claims by
8 reference to a preference share.

9 So as with a solvency condition, it's the means to
10 effect subordination with the ability to calibrate the
11 level of subordination which is desired, depending on
12 where to set the benchmark. So Mr Miller's email wanted
13 it ultra subordinated, you set the benchmark low; you
14 want it not so ultra subordinated, you set it high.
15 Your Lordship will remember, we looked at it several
16 times, that was the technique applied for the ECAPS
17 guarantees which ranked them at preference share level.

18 Now, my learned friend said in opening the detailed
19 terms of the guarantee set it out more specifically and
20 they did but the concept was the same. The concept was
21 exactly the same, not making them preference shares but
22 ensuring that they ranked equally to preference shares
23 was the concept used in the ECAPS and we say is the
24 concept used in the amendments. So both those
25 mechanisms or each of those mechanisms are adopted. One

1 in the original form through the solvency condition and
2 one in the amendments through the mechanism of
3 preference share ranking. And that's how we say in each
4 case the subordination was achieved.

5 My Lord, is that a convenient moment to stop?

6 MR JUSTICE MARCUS SMITH: Yes indeed, Mr Beltrami. We will
7 rise for five minutes.

8 (3.14 pm)

9 (Short Break)

10 (3.22 pm)

11 MR BELTRAMI: My Lord, my fifth topic is the solvency
12 condition itself, having I submit established that the
13 solvency condition is a method to effect subordination
14 it is appropriate to see what that method achieves. So
15 it is bundle E, tab 4, at page 55 and it is in two
16 different clauses. In clause 3(a) there's the solvency
17 condition and the terms of the condition -- and this
18 fits in with some other point about payability which we
19 will deal with later -- is that "until the condition is
20 satisfied no amount shall be payable". So the mechanism
21 in 3(a) is to impose the solvency condition which
22 precludes the payment of any sum.

23 And 3(b) then defines the word "solvent" under two
24 tests and before looking at the tests, the consequence
25 we say of the solvency condition is that until the tests

1 can be satisfied no payment can be made under the
2 subnotes which means that all other payments which are
3 not subject to the same tests must be paid before the
4 subnotes and that's the mechanism of subordination
5 through such a conditional clause.

6 As I say, when I say "payment" I'm not taking any
7 issue about when you prove, when you don't prove and all
8 the rest of that, it is when any sums shall be payable.

9 Now, the two conditions, clause 3(b), are what might
10 be called a cashflow test and a balance sheet test in
11 (i) and (ii). Our focus is on the cashflow test, all
12 the debts as they fall due. We know that doesn't come
13 from any FSA standard form, it is very close to the
14 Insolvency Act -- not quite the same words but very
15 close to the words in the Insolvency Act,
16 section 123.1(e) and our case is that that means all of
17 its debts and therefore unless and until the issuer is
18 able to pay all its debts then nothing is payable on the
19 subnotes and therefore even now therefore whilst there
20 is a deficit it is not able to pay all the debts as they
21 fall due and therefore nothing is due on the subnotes
22 and there's no question of pari passu sharing because
23 the aim and effect of a subordination provision is to
24 effect subordination and therefore the solvency
25 condition we say operates precisely as it was intended

1 to do and as objectively it does do, which calibrates
2 the level of subordination of the debts subject to it
3 and it calibrates these debts at the bottom.

4 Now, that test contrasts with the corresponding test
5 in the subdebts which is at E1, page 10. Because under
6 E1, page 10, clause 5.2, there is -- sorry, clause 5.1
7 has the similar conditional solvency test or mechanism
8 and clause 2, the definition of solvency is a single
9 test. It is a bit of a hybrid test I think between
10 cashflow and assets, it may not really matter. But it
11 is a single test in any event, but the important
12 difference is that for that test, whether it is cashflow
13 or assets -- it's a slight hybrid -- excludes certain
14 things. So it excludes subordinated liabilities and
15 excludes excluded liabilities. So it's a different sort
16 of test, not of the comprehensive nature we have seen in
17 the subnotes.

18 So it is engaged only for so long as there's
19 a deficit against unsubordinated liabilities because
20 everything else gets excluded from the test. And
21 therefore if there's a surplus over unsubordinated
22 liabilities, sums are payable on the subdebt and
23 therefore the solvency test is calibrated above we say
24 the double test in the subnotes.

25 At one point Mr Phillips said "Well, PLC's argument

1 differs depending on where you start", well it doesn't
2 differ depending on where you start, because for both of
3 them you have to go back to see what the other one says
4 and the difference wherever you start makes it plain, we
5 say, that there's a solvency test which is different and
6 it's more comprehensive and deeply rooted in the
7 subnotes than in the subdebts.

8 One can see this, if this is for a minute -- excuse
9 the forensic point. If you go to bundle B, tab 7,
10 my learned friend's helpful comparative table of the
11 various provisions in support of his symmetry argument
12 which I will address in a minute. If you go to internal
13 page 5 there's a comparison between the solvency
14 conditions in the two instruments and they have
15 helpfully in bold put the bits they are seeking to draw
16 attention to because they look kind of similar and the
17 bits unbold not, but you can see that the difference is
18 that they have bolded in subdebt language "pay its
19 liabilities" and bolded in notes language "Pay its
20 debts". One can immediately see they are entirely
21 different, because pay its liabilities then has other
22 than subordinated liabilities and excluding the excluded
23 liabilities, whereas pay its debts has nothing of the
24 sort.

25 MR JUSTICE MARCUS SMITH: Yes.

1 MR BELTRAMI: So whilst the bits in bold look a bit similar,
2 the actual context is entirely different. So I think
3 that's a forensic point, but just to for one minute.

4 MR JUSTICE MARCUS SMITH: None the worse for that,
5 Mr Beltrami. But going back to E4, page 55 then, we
6 have as you say the use of the word "debt" not defined
7 in the instrument.

8 MR BELTRAMI: Not defined, no.

9 MR JUSTICE MARCUS SMITH: I think according to what
10 Mr Phillips was saying in terms of the interaction
11 between (a) and (b), you are obviously right there's
12 a nexus between the two and (b) feeds into (a), and we
13 see that from the opening words of (b). I think that to
14 put Mr Phillips' point neutrally, he was suggesting that
15 the definition of debt -- which obviously I have to
16 find -- was coloured by the statement of purpose in 3(a)
17 and he made a great play of the use of the
18 "and accordingly lies" in line 4 and 6 and is it your case
19 that I simply have to construe debts as its natural
20 English word, it is a debt that is presently due; if it
21 is a debt that's presently due that's it and I don't
22 need to effect any narrower definition. Why is it
23 though that I should leave out of account the as it were
24 expression of purpose in 3(a)?

25 MR BELTRAMI: Well, my conclusion certainly is your Lordship

1 should give it its actual meaning.

2 MR JUSTICE MARCUS SMITH: Yes.

3 MR BELTRAMI: The answer to the point that Mr Phillips
4 raised we say is that it enables the two clauses in fact
5 to be read as a coherent whole and in fact it is for the
6 purposes of condition (a) and it enables and gives sense
7 to condition (a).

8 Can I take the three points I think that I made --
9 at least I have summarised the three points, which
10 I hope then will address your Lordship's question. But
11 to be very clear I don't simply say one looks at it as
12 debt in isolation and that's the answer. It is the way
13 the clause works as a whole and in very short-form we
14 say that the words "Its debts" informs the rest of the
15 clause and enables the rest of the clause to work.

16 Now, there are essentially three arguments -- or at
17 least I put it down in three ways, so if I can maybe
18 deal with it by reference to my note about that.

19 The first was that what the court is really
20 concerned with, or what the contract is really concerned
21 with is the first bit of 3(a). That was called the
22 dominant language at some point and I think it is the
23 key provisions at some point. So that first bit, it is
24 said, are statements of subordination to senior
25 creditors and therefore you have to go there and

1 interpret the word "its debts" at that point. And
2 therefore in effect what they say is that the solvency
3 condition can't change the subordination which is
4 already printed into the beginning of clause 3(a) in the
5 definition of senior creditors.

6 Now, we say that can't be right because it fails to
7 give effect to the clauses. Now, take this in stages.
8 First of all it is wrong to divide up bits of the
9 clauses and say "Look this is dominant, that's
10 dominant", one has to view it as a whole. Nevertheless,
11 even if that were a right exercise, we would say -- and
12 this is one of the reasons I laboured the
13 Lord Justice Lewison point -- that the dominant
14 provision, if that's the right starting point, would be
15 the solvency condition itself, because that is how the
16 subordination is achieved, ie it is the conditional
17 subordination which creates the subordinated debt, and
18 that is also -- I don't think you have looked at this --
19 consistent with the regulatory background to the GENPRU
20 and to IPRU.

21 Can I ask you to look at -- keep bundle E
22 obviously -- bundle J, tab 6, 181.

23 MR JUSTICE MARCUS SMITH: Yes.

24 MR BELTRAMI: There are a number of these in here because
25 there were different implementing regulations following

1 Basel I and Basel II, and so far as is material they are
2 to similar effect, so I just pick the 2006 one. If you
3 go to 181, so these are the regulations describing what
4 may under national regulations count for the purpose of
5 regulatory capital and right-hand column 181,
6 Article 64.3 at the top:

7 "Member states may include ...(Reading to the
8 words)... time of being settled."

9 So the focus of the regulations are that one has to
10 have provisions allowing for late payment in the event
11 of bankruptcy or liquidation. So that's another reason
12 why we say the solvency condition shouldn't be
13 downgraded in the way I think Mr Phillips wished to do
14 so.

15 But in any event, one has to remember also of
16 importance, at clause 3(a), whilst the initial wording
17 does say "subordinated to senior creditors", the term
18 "senior creditors" is just a name for the class to whom
19 the debts are subordinated, so it doesn't by itself tell
20 you who is in the class. So by saying "The rights of
21 the noteholders are subordinated to the senior
22 creditors", that does no more than frame the issue that
23 has to be addressed. A clause could have said
24 "subordinated to X, Y, Z creditors", it doesn't do that.
25 It simply says "subordinated to a class of creditors who

1 we're going to call senior creditors". That doesn't
2 itself tell you anything about the answer. You have to
3 go to the definition of senior creditors. The
4 definition of senior creditors contains the referential
5 bit that we have talked about and what we say is that
6 one gets the answer to the referential bit through the
7 solvency condition itself. This is how they work
8 together, because senior creditors are the creditors
9 above the subnotes. Who are the senior creditors? You
10 have to apply the test. You have to apply the test by
11 looking to the referential aspect. When you apply the
12 referential aspect you start by looking at the solvency
13 condition and you see that this solvency condition we
14 say on its face -- we can argue about that --
15 subordinates the subnotes to all debts.

16 So on the face of it "pursuant to the solvency
17 condition" on its terms is an expression of juniority to
18 all other debts.

19 MR JUSTICE MARCUS SMITH: Yes.

20 MR BELTRAMI: So you then go back to the subdebt, because it
21 has to be referential and the subdebt at page 7 has
22 a definition of excluded liabilities:

23 "... liabilities which are expressed to be and in
24 the opinion of the office holder do rank junior to the
25 subordinated liabilities."

1 So you get the answer in the subdebt because they
2 have a term for excluded liabilities being those which
3 are expressed to be junior. In the subnotes there is
4 an expression of juniority.

5 So this is why I say the two mesh together, because
6 the referential bit doesn't give you the answer of who.
7 You have to look for an expression. There's an
8 expression in the solvency condition. On my
9 construction of the solvency condition, that means when
10 one goes to the subdebt that the subdebt is necessarily
11 senior to the subnotes, because under the terms of the
12 subdebt the subnotes are expressed to rank junior to
13 them. So it's a combination of the two.

14 The definition of senior creditors is merely that,
15 a definition, so the term "senior creditors" is just
16 a term. The definition requires work to be done. The
17 work to be done we say is achieved through the solvency
18 condition because if it is right that the solvency
19 condition (i) includes all debts then there is a full
20 expression of juniority in this subdebt instrument which
21 means that it is an excluded liability in the subdebt
22 and there is the answer to the conundrum.

23 So you use both parts of the agreement -- you don't
24 single out one and say one is dominant over the other,
25 you use both parts of the agreement to find an answer.

1 And that's why the words "for the purpose of clause
2 3(a)" are interesting but don't qualify any of that
3 because it is a combined effort. It is for the purpose
4 of 3(a) because that tells you -- it is for the purpose
5 of 3(a) because it tells you who the senior creditors
6 are, on my approach, because once you have worked out
7 what the solvency condition means and plugged that into
8 the two agreements, it gives you the identity of who the
9 senior creditors are.

10 So "for the purpose of condition 3" doesn't in any
11 way qualify my interpretation, it explains my
12 interpretation: they have to work together.

13 And equally the word "accordingly" also works
14 together because accordingly, yes, one still has to do
15 the work to find out who the senior creditors are. You
16 find out who the senior creditors are by applying the
17 closely calibrated solvency condition which is, as we
18 know, the way to do it. So "accordingly" works -- for
19 the purpose of clause 3(a) works -- once you realise
20 there are two exercises going on here. Actually there
21 is one exercise going on, but it is to find the
22 definition of senior creditors; you find the definition
23 of senior creditors by applying the solvency test.

24 Of course if the solvency were differently
25 calibrated you would have a potentially different

1 category of senior creditors. That's the way solvency
2 conditions work.

3 So we do say -- and going back to your Lordship's
4 question -- let me just take a step back. In seeking to
5 answer your Lordship's question I said -- the first
6 submission was Mr Phillips' approach involves
7 a fragmentation of the two clauses and an assumption
8 that the definition of senior creditors provides the
9 answer and at one point he said "The solvency condition
10 just implements the subordination to senior creditors,
11 it does not do anything different". That's
12 a fragmentation to say "Well, senior creditors are
13 senior creditors, don't worry about the solvency
14 condition, it can't change the definition". That is not
15 really realistic when one sees what the definition
16 actually is. It doesn't involve a fragmentation, it
17 involves a composition between the two and the
18 insolvency test we say informs the definition of senior
19 creditors and that's how they work together.

20 So that's my response to what I would say is
21 Mr Phillips' first argument, which is the answer is in
22 the definitions. We say it isn't in the definitions,
23 it's in the composition and the "accordingly" and the
24 "for the purpose of" work perfectly with that.

25 The second argument is that the words "its debt"

1 don't mean what they say and what they actually mean is
2 "debts to senior creditors". And of course if it meant
3 debts to senior creditors then there would be
4 a differently calibrated solvency condition and
5 potentially -- one can even test my theory this way:
6 there would be a potentially different class of senior
7 creditors. So you can see how they work together. If
8 he is right on the wording, the senior creditors class
9 changes and that shows how they interact together. If
10 I'm right on the wording, the senior creditor class is
11 what I say it is. But it just in a sense highlights why
12 that is the pivot which enables the class to be
13 identified.

14 So he has to say "Well, those words don't mean 'its
15 debts', they must mean 'its debts to senior creditors'",
16 to which we say, well it doesn't, or at least there is
17 no reason why the court should conclude that it does.

18 MR JUSTICE MARCUS SMITH: And do you draw support from the
19 second set of brackets in line 3?

20 MR BELTRAMI: Yes, we do. We very much do. Because there's
21 a contrast.

22 MR JUSTICE MARCUS SMITH: It is "excludes", or it qualifies
23 liabilities.

24 MR BELTRAMI: Yes, there is an evident contrast between the
25 two tests. The first is that both have to be satisfied

1 but the evident contrast between the two, the different
2 terminology and the balance sheet test, which is (ii),
3 expressly excludes liabilities to persons who are not
4 senior creditors.

5 Now, Mr Phillips' answer to that is there should be
6 what he described yesterday, a unitary construction, so
7 that involves the -- it might be a novel prospect --
8 novel rule of construction that if the draftsman has
9 chosen a contrast it is appropriate to cross the
10 contrast out and make it unitary. Now, we say there's
11 no -- I mean it might assist his case if he gets there,
12 but there's no rule of construction or frankly common
13 sense that would enable that to be achieved. These are,
14 it must be remembered, highly sophisticated contracts
15 drafted by specialist lawyers, for vast sums of money,
16 for important banking regulatory capital.

17 So it's not a complete answer to that but it's the
18 basis on which one approaches the document and where
19 a draftsman has, we say, first of all used words
20 "its debts" which are on their face unlimited and
21 secondly drawn a clear contrast between the cashflow bit
22 and the balance sheet bit, then the court should give
23 effect to that contrast rather than cross it out. That
24 would be, we say, an eccentric way to approach the
25 construction of those words.

1 And it is not suggested of course that there's any
2 mistake here, or there's no claim to rectification and
3 we say the contrast in wording is -- well, the wording
4 itself is clear. The contrast in wording underlines
5 that and, as your Lordship may be aware, can you -- if
6 you go to authorities bundle 5 -- probably aware -- 111,
7 this is the Eurosail case, which considered the
8 Insolvency Act test, but only to indicate -- if you go
9 to paragraph 37. Under the Insolvency Act there is the
10 cashflow test and the balance sheet test as well and
11 what Lord Walker explained in paragraph 37 is they both
12 do different things. So the cashflow test, as he says
13 in letter F:

14 "... is concerned not simply with the petitioner's
15 ...(Reading to the words)... in the reasonably near
16 future."

17 And at G:

18 "Express reference to assets and liabilities [which
19 is the balance sheet test] is a recognition ...(Reading
20 to the words)... are burden of proof must be
21 implied ..."

22 So what he is explaining is they are different tests
23 for different purposes. The cashflow test is in broad
24 terms short-term, the balance sheet test is long-term.
25 Under the terms here both had to be satisfied. But

1 there's no reason why they have to use the same concepts
2 and if on their face they don't, they don't.

3 MR JUSTICE MARCUS SMITH: And obviously for the purposes of
4 assessing ranking I'm considering ability to pay debts
5 as they fall due in a non-insolvency situation; I have
6 to do that.

7 MR BELTRAMI: Well, of course we are in a --

8 MR JUSTICE MARCUS SMITH: I know where we are, yes.

9 MR BELTRAMI: But pre-amendment this condition applied
10 throughout, so in and out of insolvency of course.

11 MR JUSTICE MARCUS SMITH: Yes.

12 MR BELTRAMI: And there's no question, nobody has suggested
13 that LBHI2 is able to pay its debts as they fall due.

14 MR JUSTICE MARCUS SMITH: No, no, what I mean is if I am
15 trying to work out whether under this contractual
16 definition of solvent the issuer is or is not solvent,
17 I need (i) to be able to assess what debts are falling
18 due in the short-term. Now, there's no point in
19 applying that test in an insolvency situation because we
20 have an acceleration of everything.

21 MR BELTRAMI: Well, no.

22 MR JUSTICE MARCUS SMITH: No?

23 MR BELTRAMI: I mean there's a bit -- (inaudible) context,
24 but the debts are still due --

25 MR JUSTICE MARCUS SMITH: Yes.

1 MR BELTRAMI: -- and they can't be paid. I mean there's
2 a process about by which there's a distribution of
3 assets --

4 MR JUSTICE MARCUS SMITH: Well, no, I mean you could have
5 a debt that was due in 400 years time.

6 MR BELTRAMI: That would -- yes, it may be Lehman is going
7 to last for 400 years, that would be interesting.
8 I don't think that's on the facts of this case an issue.
9 The relevant debt -- of course we're only concerned --

10 MR JUSTICE MARCUS SMITH: It may not be, but I'm interested
11 in understanding how this provision works.

12 MR BELTRAMI: It may be the answer is we can confine it to
13 the facts that we have here because the position is that
14 the unsecured debts have all been paid, so they are --
15 otherwise we wouldn't be arguing about the subordinated
16 debts. So they're out of the picture. There are
17 only -- I may be oversimplifying this but there are
18 only -- and that's why we're having this battle -- two
19 sets of subordinated debts. The two sets of
20 subordinated debts are the notes which were due in 2017,
21 so they're currently due, and the debt which was --
22 I think it was five years, was it, but in any event it
23 is long due, if you like. It's not outstanding, it
24 wasn't a 400-year term.

25 MR JUSTICE MARCUS SMITH: Yes. No, I --

1 MR BELTRAMI: So the debts that are left -- put it this way.
2 The debts which are left LBHI2 cannot pay if they fall
3 due.
4 MR JUSTICE MARCUS SMITH: Yes and what you're saying is
5 "Don't worry, they're both due now", so that's fine.
6 MR BELTRAMI: They're both due and can't be paid.
7 MR JUSTICE MARCUS SMITH: This wording is intended to be
8 general, particularly if you're right about the broad
9 meaning to be attached to the word "debt".
10 MR BELTRAMI: Yes.
11 MR JUSTICE MARCUS SMITH: So all I'm asking is if one has
12 a situation where a debt was not due next week but due
13 in a decade's time, that will be left out of account for
14 the purposes of (i).
15 MR BELTRAMI: Yes.
16 MR JUSTICE MARCUS SMITH: Yes.
17 MR BELTRAMI: That's right, yes. That's why they've got --
18 I suppose -- well, I say "That's why". That is covered
19 by the balance sheet test.
20 MR JUSTICE MARCUS SMITH: No, that's what I'm getting at.
21 MR BELTRAMI: Yes exactly.
22 MR JUSTICE MARCUS SMITH: I want to be clear.
23 MR BELTRAMI: Sorry, I was so eager to get what I thought
24 was the question answered that I don't think I followed
25 what it was.

1 Your Lordship is right, in a different scenario
2 there could be a situation even in an insolvent
3 situation or potentially a solvent situation where LBHI2
4 could pay debts as they fell due in the near future but
5 at a balance sheet deficit longer-term, in which case
6 the solvency condition would also kick in at that point,
7 because both have to be satisfied.

8 MR JUSTICE MARCUS SMITH: Yes. It is an "and" not an "or"
9 there, I quite see that. Yes, thank you.

10 MR BELTRAMI: But we do say that there is no rationale for
11 confining the word "debts" to something else which isn't
12 even stated and there's no reason to need to do that
13 when, as I say, it is possible and indeed we say correct
14 to construe 3(a) and 3(b) as a composite whole and find
15 the answer to the definition of senior creditors through
16 the application of the solvency condition.

17 One of the problems for my friend is that he starts
18 with the senior creditors, he doesn't give effect to the
19 solvency condition, so his approach doesn't actually
20 give effect to the language at all. It ignores the
21 solvency condition.

22 So the first point is we say a composite whole gives
23 the answer.

24 The second point is we say the words mean what they
25 say they mean and there's really no basis to say the

1 contrary.

2 The third suggestion of my learned friend is if we
3 were right, the test would be otherwise unworkable and
4 that was stated in his skeleton without further and
5 better particulars, but it was said in oral closing that
6 imagine if another debt was expressed to be junior to
7 this this one and he is right, you know, to this extent.
8 If another debt were expressed to be junior to this one
9 then one would have to work out what the answer was
10 because it wouldn't be straightforward. But that isn't
11 this situation. It doesn't mean it doesn't work, it
12 means you have to work hard to get the answer. And also
13 it might be thought unlikely that it ever would be the
14 case. If the solvency condition means what we say it
15 means, there's no suggestion that anyone would be
16 interested in writing a debt expressly junior to this
17 one.

18 So it is a rather hypothetical scenario which
19 doesn't arise, we say would be unlikely to arise, but it
20 doesn't really matter because one can always dream up
21 all sorts of complicated situations in any scenario that
22 might create a problem. It wouldn't mean it wouldn't
23 work, it would mean you would have to have your head
24 scratching to find the answer, but we don't have that
25 problem.

1 MR JUSTICE MARCUS SMITH: No indeed, but oftentimes testing
2 a form of wording against an admittedly hypothetical
3 extreme counterfactual example can give you an insight
4 into how the provision is to work. So even if the case
5 doesn't arise on the present facts, I still find some
6 utility in traversing them.

7 MR BELTRAMI: All right. In those circumstances there would
8 be a difficult issue of construction to determine in
9 which case two contracts would on their face create
10 conflicting answers.

11 MR JUSTICE MARCUS SMITH: Yes.

12 MR BELTRAMI: That doesn't mean that my definition wouldn't
13 work. It would mean that there would be a difficult
14 issue of construction.

15 MR JUSTICE MARCUS SMITH: Okay. So going then to the other
16 contract you say I must look at, the one at E1.

17 MR BELTRAMI: Yes.

18 MR JUSTICE MARCUS SMITH: Now, here we have the various
19 definitions of liabilities and we have what I think
20 Mr Phillips called it the circularity problem as between
21 these three instruments that we have at tabs 1, 2 and 3
22 which I think, do correct me if I am wrong, everyone
23 accepts require some form of intervention.

24 MR BELTRAMI: Yes.

25 MR JUSTICE MARCUS SMITH: So presumably you would accept

1 that I've got to work out what sort of intervention is
2 required before I apply the question of what ranking one
3 gets when one contrasts let us say E1 with E5.

4 MR BELTRAMI: Well, yes and no now. There is an issue about
5 the position between the three subdebts.

6 MR JUSTICE MARCUS SMITH: Yes.

7 MR BELTRAMI: I can take it out of turn --

8 MR JUSTICE MARCUS SMITH: I don't want to take you out of
9 turn if --

10 MR BELTRAMI: There seems to be common ground as to what the
11 answer is. I think some -- in that inter se question,
12 some disagreement as to how you get to the answer.

13 MR JUSTICE MARCUS SMITH: Well, that I think is the issue.

14 MR BELTRAMI: It is the issue, but we wouldn't accept that
15 you really need -- if I'm right on this solvency
16 condition you don't need to worry about -- or the answer
17 to the inter se question doesn't really impact on that
18 because if I'm right on the solvency condition and going
19 back to, say, the first subdebt on page 7, the solvency
20 condition operates as an expression of juniority, that's
21 its effect. So you have -- and completely separate --
22 and this is not at all relevant for the inter se at all.
23 This is why I say they work together. If the solvency
24 condition does, as I say, operate as an expression of
25 juniority, the subnotes are by definition within

1 excluded liabilities. You don't need to have any
2 massage on this agreement at all, no implied terms
3 required, no surgery is required, it is merely
4 application, because the definition of excluded
5 liabilities is liabilities expressed to be junior and we
6 say if you look at the solvency condition and understand
7 what it is intended to achieve, that is an expression of
8 juniority.

9 MR JUSTICE MARCUS SMITH: I see.

10 MR BELTRAMI: So you don't need to worry about -- the
11 inter se you need some surgery because they're the same.

12 MR JUSTICE MARCUS SMITH: Okay, I understand.

13 MR BELTRAMI: But you don't need surgery on this one.

14 Maybe I should just deal with the inter se point, as
15 you have raised it.

16 MR JUSTICE MARCUS SMITH: Only if you are happy to do so.

17 I'm more than happy to --

18 MR BELTRAMI: We can do that, my Lord.

19 MR JUSTICE MARCUS SMITH: Very well.

20 MR BELTRAMI: I say because of what I just said it doesn't
21 matter, but there is an issue for the court as to the
22 ranking -- or there may be an issue as to the ranking
23 inter se because it feeds into some of the arguments.
24 And we accept the answer is *pari passu*. This was
25 described -- this is one of these points was described

1 by my learned friend as a concession with the
2 introduction it was now accepted as *pari passu*, but we
3 actually accept that in our position paper, so it is
4 nothing actually new at all.

5 Two points arise. First of all it is by reason of
6 process of construction and we say the process of
7 construction has to arise because of the inherent
8 difficulty of construing these three contracts together,
9 because they are on the same terms, the solvency
10 condition is the same, the referential provisions are
11 the same. It's not a case of linguistic small
12 differences or otherwise, they are identical, identical.

13 So you do have a problem applying each contract to
14 the others because if you apply on its face and with the
15 default of being senior liabilities, each one is junior
16 to the other, in which case you go round in a circle
17 forever.

18 So it can't work. You have to do something with the
19 wording because the wording of each contract is the same
20 and that's just an obvious process of construction.

21 Now, what we have suggested is the minimum necessary
22 to solve that problem and the minimum necessary to solve
23 that problem is that the definition of subordinated
24 liabilities on page 8 means not just liabilities in
25 respect of the loan or each advance, but includes the

1 other two loans. So one can deal with the problem of
2 circularity just by expanding -- whether you call it
3 implied term or just a matter of interpretation for
4 sense -- the definition of subordinated liabilities and
5 you may or may not need an implied term that those three
6 are pari passu, although I think it would probably
7 follow (inaudible) liabilities. But we say that's the
8 minimum necessary to break the circle that everyone
9 agrees must be broken.

10 MR JUSTICE MARCUS SMITH: But that isn't the test for an
11 implied term, is it?

12 MR BELTRAMI: Well, the implied term has to be -- well, two
13 things. It has to be necessary and we say it is
14 necessary to break the circle but also, whether it is --
15 it must be part of the test, the minimum necessary to be
16 necessary, if you like, because you don't go implying
17 a term more than you need to. I mean the fact of
18 necessity itself imports the idea.

19 MR JUSTICE MARCUS SMITH: I entirely take the point about
20 there being a need for a change, but it seems to me that
21 if you were to suggest to the draftsman of this
22 particular contract that there was a problem with
23 identically framed contracts and you say "Tell you what,
24 I've got the answer here, we will add into this
25 definition of subordinated liabilities not simply

1 advances under this particular instrument but also the
2 advances under the instrument which you have effected on
3 the same day", the one in tab 2, and wouldn't then the
4 draftsman say "Well, okay, I accept that actually
5 there's a coincidence of timing here, but I might very
6 well execute an identical instrument three months
7 hence"?

8 MR BELTRAMI: Yes.

9 MR JUSTICE MARCUS SMITH: And how is that going to be
10 catered for in my implied term if we're simply referring
11 to specific instruments in that way?

12 MR BELTRAMI: Well --

13 MR JUSTICE MARCUS SMITH: That's where I'm getting at in
14 terms of width. I can see that one can solve the
15 problem by saying "Let's just expand subordinated
16 liabilities to include not merely advance under this
17 agreement but advances under the sister agreement" and
18 that does solve the problem, but it isn't actually
19 a very satisfactory solution and were one to point it
20 out to the draftsman the draftsman would say "Well
21 actually I'm going to have to think quite hard about how
22 I'm going to achieve commercial sense when one has got
23 sister agreements".

24 MR BELTRAMI: Well, the reason I sought to suggest it is
25 narrow is that these three agreements, same parties,

1 same day, same words and that would be the minimum
2 necessary to solve that problem. Now, I think
3 your Lordship's point is, well, it might solve that
4 problem but it doesn't solve a broader problem about
5 what happens if there's another agreement --

6 MR JUSTICE MARCUS SMITH: Yes.

7 MR BELTRAMI: -- with the same characteristics.

8 MR JUSTICE MARCUS SMITH: Yes.

9 MR BELTRAMI: Now, it is always a bit difficult
10 hypothesising what someone might or might not think and
11 one answer might be "Well, we will deal with that when
12 it arises", but another answer -- I think the minimum --
13 the immediate answer would be "Well, all right, those
14 agreements and any other agreements on identical terms".
15 There's no reason at all to go wider than that because
16 it's the identical terms that creates the circularity.
17 So I think it would be -- one has -- I suppose one has
18 to do the exercise of what would the reasonable person
19 think or not think. It's a pretty flexible exercise to
20 some extent.

21 I don't think it can be assumed the reasonable
22 draftsman would want to plan ahead because one doesn't
23 know what will happen and it could be dealt with when it
24 does happen. So there's no necessity to plan ahead, but
25 if one were to plan ahead then one would only plan

1 ahead, I would submit, for the same characteristics.

2 So grudgingly, I think, I could see one could expand
3 that. I don't think it would be actually necessary or
4 appropriate, but one could expand it to be these
5 agreements and any other agreements executed on
6 identical terms. I don't think there's any real harm in
7 that but I say grudgingly -- I don't think it moves very
8 far from where I am but the critical point is the
9 problem arises because the wording is identical and the
10 solution responds to that identical wording.

11 MR JUSTICE MARCUS SMITH: Yes I see.

12 MR BELTRAMI: Now, what my learned friend has suggested is
13 a different implied term of a much broader nature.

14 MR JUSTICE MARCUS SMITH: Yes.

15 MR BELTRAMI: And we should maybe go to it. It's Day 6, so
16 it is bundle I, Day 6, page 21, and it is the top of
17 page 21, the words:

18 "The words 'all other liabilities of the lender
19 which rank or are expressed to rank pari passu with the
20 liabilities of the lender under this agreement' would be
21 included on our implied term ..."

22 So they want a much broader implied term which
23 covers essentially all other types of debt which might
24 create a subordination question and two things about
25 that.

1 First, the reasonable reader confronted with the
2 immediate problem of circularity or three identical
3 agreements would not say "Well, I will solve this by
4 a much broader clause that might deal with all sorts of
5 other agreements", there's no reason to jump to that.

6 But secondly, your Lordship would note -- and the
7 more one looks at it the more one can see this point
8 comes back again -- that the implied term which has been
9 put here has the "or" in it, the all important "or",
10 because you remember the "or" ranks *pari passu*
11 distinctively from "express", because they need that to
12 maintain the theory. But why on earth would the
13 reasonable draftsman insert a clause with the "or" in it
14 when we know this clause itself, in relation to
15 expression of juniority, is "and"? So the very document
16 has a different sort of formulation in respect of
17 expression of juniority.

18 So this is this problem I have with this great "or"
19 point and one can see what's being sought here is, under
20 the guise of an amendment to solve the *inter se* problem,
21 they want to get an implied term to enable their "or"
22 argument to fly.

23 MR JUSTICE MARCUS SMITH: I think that's why I raised this
24 question at this point because it does seem to me --
25 I know you say it doesn't make any difference, but I'm

1 going to have to resolve the width of the implied term
2 and reach a conclusion. Before I go to the question of
3 applying the two provisions that I found the meaning of,
4 it would make no sense to park the implied term until
5 later.

6 MR BELTRAMI: So be it. We would say in summary then it
7 should be the minimum necessary to solve the problem and
8 your Lordship knows what I say about that.

9 It certainly can't be what is suggested because it
10 doesn't -- it solves much more than a problem -- it
11 solves my learned friend's problem but the reasonable
12 drafter in 2008 wouldn't have thought about that.

13 But third, and more general point, we are talking
14 about how to amend or set an implied term to an FSA
15 standard form and one doesn't know how many times this
16 has been used in the past or what transactions have been
17 (inaudible) on the back of it, so it's another reason
18 for any implication for the minimum necessary that we're
19 concerned with because the sort of in broad term
20 my learned friend, I don't know what the consequences
21 would be to that, but it engages a much wider picture
22 than we need to deal with in this case, so one has to be
23 careful where one goes on that and in my submission the
24 answer can be given narrowly in the context of this case
25 because of the facts that we have.

1 MR JUSTICE MARCUS SMITH: So oddly enough, your -- which
2 topic was it? Your limited relevance of regulatory
3 background topic actually pops up and bites us here,
4 because I think you are quite rightly saying that if one
5 is talking about documents that have a certain currency
6 in the market, a wide implied term which might make
7 perfect sense in a bilateral situation is something that
8 one must weigh carefully given the fact that these
9 instruments have a broader currency and no doubt what
10 will be said is that what is sauce for the goose at
11 E tab 1 is sauce for the gander in a hypothetical
12 identically worded agreement somewhere else in the
13 market.

14 MR BELTRAMI: Yes.

15 MR PHILLIPS: My Lord, I don't like rising but I do want to
16 remind my learned friend and your Lordship that that
17 definition of subordinated liabilities is the definition
18 that we see in all the PLC subnotes that went through
19 the waiver application, so we do have that material and
20 it is before your Lordship. So that's where the "or"
21 ranks --

22 MR JUSTICE MARCUS SMITH: No, I understand, it is just not
23 present in this agreement.

24 MR PHILLIPS: Because my learned friend was suggesting that
25 he didn't know what was in the market, I just thought

1 I would remind him.

2 MR BELTRAMI: Well, I'm very grateful for that I'm sure.

3 Anyway, my Lord, so that's what we say about that.

4 Your Lordship clearly feels that you need to address
5 that question and if it may well be you do. I would
6 urge you to address it with the minimum necessary
7 surgery to get there.

8 MR JUSTICE MARCUS SMITH: No, I think -- well, I presently
9 think that one needs to understand how one resolves, as
10 it were, the narrow issue in order to construe the
11 contract broadly because if one has a problem, even if
12 it is a problem that doesn't arise, in terms of the
13 wording as it stands between these two instruments, if
14 there's a contention -- and clearly there is, because
15 all the parties agree there's a nonsense here -- that in
16 order to make this agreement work there is the need to
17 imply a term that will make a difference to -- I know
18 there is an argument there as well -- may make
19 a difference as to how these agreements interact, then
20 I think I have to deal with them.

21 MR BELTRAMI: My Lord, I think the way it probably works is
22 this. On my case on the solvency condition, there is no
23 problem. So you don't need to worry about implying
24 a term to get to the answer that I say the contract
25 takes you. So it may be of background interest but it's

1 not part of the analysis.

2 MR JUSTICE MARCUS SMITH: Yes.

3 MR BELTRAMI: Now, I think on my learned friend's analysis
4 you have to imply something to get to where he wants to
5 go, because obviously there's nothing pari passu in the
6 subdebt at all. So it may well be that if your Lordship
7 is with me on my construction it's not a necessary
8 feature of the road of travel to determine the inter se
9 problem. If your Lordship goes down Mr Phillips' route,
10 then the inter se problem may well be a necessary part
11 of the road.

12 MR JUSTICE MARCUS SMITH: That may be right. I think the
13 provisional view I take is that one isn't going to know
14 what difference it will make until one has worked out
15 how the E1 instrument changes and then you may be right,
16 it doesn't matter, but, as you say, Mr Phillips is
17 contending for a significantly different implied term to
18 the one that you and Deutsche Bank are contending.

19 MR BELTRAMI: Yes. That's right. And we also say you
20 don't -- anyway, you have my point.

21 MR JUSTICE MARCUS SMITH: Yes. I know where the battle
22 lines are.

23 MR BELTRAMI: Now, can I just go back to -- as your Lordship
24 is aware, the two ways we put the construction argument
25 is we say the solvency condition, in the way I have

1 explained, takes you to the answer because it informs
2 the definition of senior creditors and excluded
3 liabilities. So it doesn't require surgery, it just
4 requires an application of the test and the various sets
5 of words.

6 Now, it is only if Mr Phillips is right on that
7 point and I'm wrong on that point that one has to
8 consider separately, if you like, the rest of the
9 wording, because if one goes back to page 55, my
10 submission is, when taken as a composite whole, the
11 solvency condition gives you the answer, tells you who
12 the senior creditors are and therefore that is the
13 solution.

14 If the solvency condition either means something
15 else, or in some way is sort of downgraded in terms of
16 relevance, and the conclusion is that the solvency
17 condition doesn't give you the answer, then you have to
18 sort of exclude that from the analysis and work out
19 whether there is an answer in the rest of it and this is
20 where we get to the referential structure bit. And
21 I dealt with this in opening, I'm not entirely sure
22 I can say all that much more now because nothing much
23 has changed in the evidence. As your Lordship is aware,
24 both documents cross-refer to the other.

25 Now, they don't cross-refer to the other in the same

1 way as the three PLC subdebts and LBHI2 subdebts
2 cross-refer to each other because the wording is not
3 identical. So the question is, (inaudible) solvency
4 condition, whether the court can find sufficient
5 differences in the wording to justify a priority
6 argument or whether the answer is a pari argument, and
7 as your Lordship is aware, our submission on that part
8 of the case is that you do find a difference in the
9 wording through the different definitions being used.
10 So you find a difference in the wording in the LBHI2
11 subnotes because they expressly include as a category of
12 potentially senior creditors, subordinated creditors
13 subject to the qualification.

14 So we say that sets -- I think we said in our
15 skeleton that gives you a default "subject to". That
16 has to be compared with the subdebt which uses different
17 language and we say that when the subnotes require or
18 say "default subject to express juniority", you don't
19 get that level of express juniority in the subdebt.

20 Now, as I said in opening, I accept that the
21 contrary argument is that you can get to the same answer
22 by the definition of senior liabilities because senior
23 liabilities implicitly could include subordinated
24 liabilities, so we have made it clear throughout that
25 we're not saying that this element of the case is --

1 we're not saying any element of the case, but this
2 element of the case is black and white. But the
3 exercise for the court faced with these two forms of
4 instruments, using we say different wording, is whether
5 a solution can be found and there only are two options
6 for the court. Our suggestion is that the express
7 reference to subordinated liabilities in the subdebt,
8 when contrasted with the absence of such an express
9 reference in the subdebt, gives you enough of
10 a difference to come to an answer.

11 That has to be compared against the alternative and
12 the alternative involves the broad implication of terms
13 which we have just looked at and we say it's not
14 necessary to have such a broad implication of terms if
15 the wording can give you an answer and we also say that
16 it is much harder to come to a solution of *pari passu*
17 sharing by reason of surgery when the LBHI2 subdebt
18 doesn't allow for *pari* at all on its face and where it
19 is my learned friend's case, as I understand it, that
20 neither instrument expresses *pari*.

21 So you have to do a lot of work to find an answer of
22 *pari* in my learned friend's case and that is probably
23 the reason why we have all these other offshoots about
24 the default rule and the regulatory position and all the
25 rest of it, because the nub problem is that when one

1 actually approaches the language it's hard to get to
2 an answer of pari. It doesn't allow it expressly,
3 neither document says "pari", so how on earth do you get
4 there? You almost get there because you can't think of
5 anything else. "Nothing gives me the answer there,
6 gosh, I'll have pari ... I'll do a lot of work in these
7 agreements to get ..."

8 So those are the two alternative arrangements one
9 has to approach on this alternative construction
10 argument and we say when the alternative is that
11 difficult and frankly at the moment still really
12 unexplained answer how you can get there on what was
13 being used, we say the better answer is to draw the
14 distinction between the wording being used. So that's
15 what we say the answer to that if the insolvency
16 condition doesn't provide the answer and it's as simple
17 as that and it's a construction question which
18 your Lordship will have to determine.

19 MR JUSTICE MARCUS SMITH: Yes, thank you.

20 MR BELTRAMI: Now, just on some of those additional
21 points -- can we maybe run to 4.30? Would that be
22 possible, my Lord?

23 MR JUSTICE MARCUS SMITH: Yes of course.

24 MR BELTRAMI: Thank you.

25 Just to say something about my learned friend's same

1 senior creditors/symmetry argument and we said some of
2 this in opening. A lot of energy is devoted to
3 establishing that they have the same senior creditors,
4 but there is an important precision required as to that
5 word. It seems that what they mean is they have common
6 senior creditors, ie the unsecured creditors, and if
7 that's what it means they may well be right but it's
8 irrelevant because it doesn't touch on the position
9 inter se.

10 That must be addressed as a matter of construction.
11 If in contrast what they mean when they say "the same
12 creditors" are identical creditors then that's
13 problematic because that's a conclusion not a premise.
14 It's a conclusion from the exercise of construction.

15 MR JUSTICE MARCUS SMITH: You say that common is not the
16 same as same.

17 MR BELTRAMI: Exactly. And you only get to same if it means
18 identical through the exercise of construction. And if
19 you get there that's the answer, it's not a premise to
20 get to the answer which is the way it is being put.

21 So none of that we say -- that's just in a sense
22 playing with words because it doesn't actually address
23 the issue we have to deal with in an exhaustive scheme:
24 what is the answer inter se.

25 Now, it also feeds into the argument which is also

1 being made, I think mainly yesterday, about symmetry and
2 my learned friend's description of what he said was
3 categorical symmetry, by which he seems to mean I think
4 that each set of instruments are similar categories of
5 creditors: above, below and equal. And that may or may
6 not be, in the abstract -- that may not be right in the
7 abstract, indeed it has to be right in the abstract
8 because those are the categories of creditors any party
9 may have. It just reflects the realities there can only
10 be three categories: above, below and equal. For what
11 it is worth, they're not even called the same thing, the
12 two instruments, but the fact that each has the same
13 three categories of debt produces, if you like,
14 categorical symmetry but again doesn't answer the
15 construction question we've got.

16 You can go round the houses a number of times about
17 same creditors and categorical symmetry and all the rest
18 of it, but you have to deal with the words and these are
19 just we would say bypasses of the approach rather than
20 addressing the approach.

21 Next topic, can I deal briefly with the market
22 practice case which is also being put, because it was
23 suggested and suggested orally yesterday that as
24 a general rule lower tier 2 debt and tier 3 debt ranked
25 pari passu, so there's an attempt to put in expert

1 evidence as to market practice and in support there are
2 two commentaries by US bankers in the files: there's an
3 A&O work note, there's a Basel working paper and now
4 supposedly there's some evidence from Mr Miller. A few
5 points on that.

6 First it is wrong as a matter of procedure. There
7 is no expert evidence before the court. No permission
8 has been granted, none has been adduced, and that is the
9 only mechanism to adduce such evidence. You can't
10 adduce expert evidence through a book and you can't
11 adduce expert evidence by asking a witness of fact about
12 his opinion, or even if anybody asks a witness of fact
13 about the opinion. It doesn't make it expert evidence
14 because the other side does it. Opinion evidence is not
15 before the court. Had expert evidence properly been
16 called, we could have examined it and explored it. We
17 haven't had that opportunity. So as a matter of
18 procedure, there is no opinion evidence before
19 the court.

20 It is wrong in any event as a matter of substance
21 because what has been said is not in fact evidence of
22 market practice at all. I don't think you have been
23 taken to the book so I don't do so but what they seem to
24 say is nothing more than statements of fact, ie there's
25 no regulatory requirement to layer subdebt, which we all

1 know. None of them say "There's a market practice to do
2 X, Y, Z", they simply talk about the absence of any --
3 or the fact that it is not layered as a matter of
4 obligation.

5 The evidence of Mr Miller is to the same effect. He
6 said -- I think there was an answer to a question from
7 your Lordship which is bundle I/3/21, he regarded
8 a default of pari passu absent contrary provision in the
9 instrument, which says nothing more than if you don't
10 say anything about it then obviously pari passu will be
11 the answer, which is no doubt correct, but that doesn't
12 tell you anything about market practice, says nothing
13 more than the books, says really regulations don't
14 require it, and he then immediately qualified that by
15 agreeing that it all depends on the terms of the
16 contract.

17 He did not say -- and if he had said it would have
18 been inadmissible and irrelevant -- that there was
19 a strong presumption that clear wording was required or
20 anything of the sort. That's not what he said.

21 Even if it somehow any of this were admissible and
22 it were evidence of market practice, it wouldn't be of
23 particular interest to your Lordship because no one
24 suggests that there was an universal practice of
25 pari passu. One has no idea how, if there was

1 a practice, universal it was. All the instruments we
2 know allowed for the layering of debt and the question
3 is what the instruments did, not what someone else might
4 or might not have done in the market.

5 We specifically disagree with the way it is sought
6 to be put -- it's something I mentioned a bit earlier --
7 ie that there is a default position of pari passu and
8 the question for your Lordship is whether there is
9 sufficient material to show an express contrary
10 intention to disapply that default. That can't be the
11 right approach. And whatever Mr Miller was saying, he
12 was not laying down a primary rule of construction,
13 which is what it has become. So apparently his expert
14 evidence on market practice is something that affects
15 the construction of a contract. That can't be right.

16 The question simply remains what the agreement says
17 and there's no presumption either way that it means one
18 thing or the other and one doesn't start from a position
19 which has to be moved off from their position.

20 So that's I think all on expert evidence or the
21 absence of it.

22 Now, I see I have I think happily reached the end of
23 my topics on pre-amendment construction so this may be
24 a convenient moment I think.

25 MR JUSTICE MARCUS SMITH: Yes, well, thank you, Mr Beltrami.

1 We will resume tomorrow. It seems to me I should extend
2 the same offer at least to you as I did to Mr Phillips.

3 MR BELTRAMI: I think I would gratefully accept it, my Lord.

4 MR JUSTICE MARCUS SMITH: In that case it will be 10 o'clock
5 tomorrow morning.

6 (4.25 pm)

7 (The hearing adjourned until 10.00 am on Thursday,
8 21 November 2019)

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(continued)

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