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Tuesday, 5 October 2021

(10.30 am)

Submissions by MR PHILLIPS (continued)

LORD JUSTICE LEWISON: Yes, Mr Phillips.

MR PHILIPPS: Thank you. Good morning, my Lords, my Lady.

I want to address you for 15 minutes on three short topics.

The first is the judge's 'so what' conclusions.

The second is two points made by my learned friends on intention, one of which specifically addresses the points raised by your Lordships yesterday about Mr Grant's tax sensitivities email.

And thirdly, two points on outward expression of accord, one which completes an answer that I gave to my Lord, Lord Justice Lewison, yesterday.

So starting with 'so what', when I left off yesterday I had been addressing your Lordships on the judge's 'so what' conclusion, and the short point is that it is inconsistent with the evidence of both Ms Dolby and Mr Grant. I showed you yesterday Ms Dolby's evidence that if the effect of the amendments was to alter ranking then SLP3 would have need to consider it properly.

If I could ask you to take up the judgment, which is at C2/22, page 431, in relation to Mr Grant. I wanted

1 to go if I may to page 431 and to footnote 229. It's  
2 a footnote to the sentence that you see in D:

3 "The point is that no one focused on the question of  
4 relative subordination. The point was not raised."

5 And the footnote records:

6 "It's important to understand the evidence of  
7 Mr Grant in this light."

8 And he refers to a paragraph in Mr Grant's evidence  
9 where he said:

10 "It was important when making the amendments that  
11 they did not prejudice the subordination of the  
12 Sub-Notes, so I needed to be mindful of that when  
13 addressing the tax comments, simply stating that the  
14 insolvency condition did not operate on a winding up,  
15 would have solved the tax concern but potentially  
16 undermined the subordination.

17 "I accept this evidence, but Mr Grant was referring  
18 to the importance of ensuring for regulatory capital  
19 purposes that LBHI2 Sub-Notes remained subordinated to  
20 the unsubordinated creditors."

21 And with respect, that's not Mr Grant's evidence.

22 And if I could just take you to supplemental bundle 1,  
23 at tab 1, page 19.

24 LADY JUSTICE ASPLIN: 19?

25 MR PHILIPPS: 19, my Lady, yes.

1 LADY JUSTICE ASPLIN: Thank you.

2 MR PHILIPPS: This is Mr Grant's statement. And he says:

3 "The amendments were intended to refer to the same  
4 point in the Waterfall --

5 LORD JUSTICE LEWISON: Where are you reading from?

6 MR PHILIPPS: Paragraph 53 my Lord, bottom of the page:

7 "The amendments were intended to refer to the same  
8 point in the Waterfall as the original drafting. There  
9 was intended to be no difference in where the LBHI2  
10 Sub-Notes ranked or how much they were paid, whether  
11 assessed on a going concern or a gone concern basis."

12 Then over the page:

13 "The drafting was intended to preserve the status  
14 quo but used different wording in order to assist the  
15 tax analysis."

16 And that is not a statement about the LBHI2  
17 Sub-Notes remaining subordinated to the unsubordinated  
18 debts, which is the point that the learned judge took in  
19 his judgment; it is a statement about the Sub-Notes  
20 staying in the same point in the Waterfall for  
21 ranking purposes. In Mr Grant's words, the drafting was  
22 intending to preserve the status quo.

23 So that was the 'so what' point. If I may move on  
24 to the second point, which is two points that arise out  
25 of my learned friend's submissions. If your Lordships

1 take bundle C1, tab 8, and if you could go to page 131  
2 and paragraph 92.

3 It's a point which we touched on, which is that they  
4 rely on what they describe as the commonplace situation  
5 where commercial parties are content to agree changes  
6 proposed by their lawyers on the understanding that the  
7 amendments carry the meaning which the law attributes  
8 to them.

9 In our submission, that cannot be correct where  
10 an amendment includes a fundamental legal change that  
11 the lawyer was not instructed to make, which was never  
12 specifically flagged to the client and which was not  
13 intended by the relevant lawyer. But in any event,  
14 contrary to PLC's case, Ms Dolby's evidence was not that  
15 she would have just gone along with anything that A&O  
16 drafted; she would have had to discuss it with her  
17 colleagues. And I think I showed that to you yesterday.

18 LORD JUSTICE LEWISON: Yes.

19 MR PHILIPPS: For your notes that's at Day 3, 91, line 22,  
20 to 92, line 8.

21 It's also relevant in the context of Mr Grant's tax  
22 sensitivities email. My Lord, Lord Justice Henderson,  
23 put it to me yesterday, and it's at page 165 of the  
24 transcript, that as a result of the tax sensitivities  
25 email the tax issue was sufficiently flagged to the

1 Lehman Group, who did not enquire further into what the  
2 amendments had done in relation to unspecified  
3 sensitivities, and that Lehman were happy to make  
4 necessary changes to address tax sensitivities.

5 My Lord, Lord Justice Lewison, sets out very early,  
6 in our submission, on rectification that if the wording  
7 which was inserted to deal with the particular problem  
8 was all removed then that would leave the particular tax  
9 problem unresolved. And my Lord, that was on page 117  
10 but I'm sure your Lordship remembers.

11 There are three short points, short but important  
12 points, that we make in relation to that. The first  
13 point is that Ms Dolby was already satisfied that the  
14 notes were tax deductible. This was because PwC had  
15 already provided a detailed opinion on the unamended  
16 notes and said that Lehman would get their  
17 tax deduction.

18 If I can show you in supplemental bundle 1 at tab 4,  
19 and it's at page 56, my Lords. This is a transcript of  
20 an interview conducted by all the parties with Ms Dolby,  
21 which is also referred to in the evidence but I want to  
22 show this to you. Can I pick it up on page 56, which is  
23 internal 21 at line 33, where she's talking about the  
24 tax deductability of the notes, and she said:

25 "Potentially, but I guess -- not I guess; we would

1           have gone and got a tax opinion on the whole structure  
2           before we implemented it. So we would have been happy  
3           that we should get a tax deduction from this. So it  
4           probably wasn't A&O's call. We would have gone and done  
5           our due diligence --"

6 LORD JUSTICE LEWISON: Sorry, I'm behind you. Where are we?

7 MR PHILIPPS: I'm so sorry, my Lord. I started at line 33  
8           on page 56 which is internal 21.

9 LORD JUSTICE LEWISON: Yes.

10 MR PHILIPPS: I'm so sorry. She says:

11           "But I guess -- not I guess; we would have gone  
12           and got a tax opinion on the whole structure before we  
13           implemented it. So we would have been happy that we  
14           would get a tax deduction from it. So it probably  
15           wasn't A&O's call. We would have gone and done our  
16           due diligence on that before we even started the  
17           structure side."

18           And then:

19           "Yes, but if there was, we would have gone and  
20           spoke -- I can't even remember who we used [we know it  
21           was PwC] but we would have gone to an external adviser  
22           and said 'we need a tax deduction for this'. They would  
23           have gone through: is this equity? Is this debt? If  
24           it's equity you don't get a tax deduction."

25           Mr Lawford(?) then says:

1           "I think it was PwC. That would have been done  
2 before the LBHI2 Sub-Notes were issued?"

3           "Yes, it we'd have done all that -- all the -- we'd  
4 have got an opinion before we implemented the  
5 structure."

6           So it's put to her:

7           "You wouldn't have asked or wanted A&O to consider  
8 that question?"

9           "A&O weren't my tax advisers."

10          So the point is, this wasn't within A&O's remit  
11 at all.

12 LORD JUSTICE LEWISON: Would that take you very far? If it  
13 wasn't within A&O's remit, I would have expected  
14 Ms Dolby, faced with the Grant email, to say, "What do  
15 think you are doing? You are not our tax advisers. Why  
16 are you changing the wording to deal with tax  
17 sensitivities? PwC are advising us about tax". But  
18 she didn't.

19 MR PHILIPPS: Which comes on to the point I'm about to make,  
20 which is that the advice was that there was no problem.  
21 That's really quite important.

22 LORD JUSTICE LEWISON: That's another reason she might have  
23 said, "Why should I accept these amendments? There  
24 isn't a problem".

25 MR PHILIPPS: Yes, and in her evidence she says: I can't

1 understand why I didn't pick that up, but I didn't.

2 That was her --

3 LORD JUSTICE LEWISON: Is there a finding that there was no  
4 tax problem?

5 MR PHILIPPS: No, but I'm about to explain that to your  
6 Lordships.

7 LORD JUSTICE HENDERSON: There is a further point, isn't  
8 there, though, because A&O are obviously highly  
9 experienced solicitors, so whatever the precise scope of  
10 their remit, I mean, if they perceive there is  
11 a potential tax problem surely it's only natural and  
12 indeed right and proper that they should draw attention  
13 to it?

14 MR PHILIPPS: Yes. And you have seen the evidence in  
15 relation to the limited -- it was very limited. They  
16 didn't explain it. They didn't -- or anything of  
17 that sort --

18 LORD JUSTICE HENDERSON: Well, it all seems to have gone  
19 slightly(?) by default, but it seems unfair to me to  
20 criticise them for actually raising a point which  
21 obviously was taken by them in good faith.

22 MR PHILIPPS: And it was a non-point, which is the point  
23 that I'm about to deal with.

24 So the points that you need to bear in mind -- and  
25 with respect, this is important -- are number 1, Lehman



1 thought these notes were tax deductible. They had had  
2 advice from PwC that these notes were tax deductible.

3 Number 2, these were not --

4 LORD JUSTICE LEWISON: In their unamended form?

5 MR PHILLIPS: In their unamended form, yes, my Lord. And  
6 when I get to point 5, I will draw something important  
7 out of it.

8 These were not necessary amendments from Lehmans'  
9 perspective at all. They were not intended to make  
10 changes, the drafting. It was only to preserve and  
11 reinforce the status quo. You have seen that from  
12 Mr Grant's evidence. They did not in fact make changes  
13 to the tax status. And in light of that -- if the  
14 wording were removed it would have no substantive effect  
15 on the tax position and there would be no tax problem  
16 left unresolved, which goes back to my Lord Mr Justice  
17 Lewison's question at the start. The tax problem was  
18 illusory. It wasn't real.

19 And this is the final point: if that tax problem was  
20 real, it exists and existed in relation to every  
21 standard form subordinated debt used for capital  
22 purposes. It existed on every standard form that used  
23 conditionality, which of course you have seen and you  
24 know they all did.

25 LORD JUSTICE LEWISON: What was the point that the tax

1           problem was illusory, argued before the judge? Did he  
2           make any findings about that?

3   MR PHILIPPS: No, and one of the reasons for that is that  
4           it's very much a question that's come up.

5           Your Lordship --

6   LORD JUSTICE LEWISON: Well, how can we decide without --

7   MR BELTRAMI: I'm not going to interfere with my learned  
8           friend's 50 minutes, but this was not argued before the  
9           judge. It is not in the notice of appeal. I don't  
10          think there is any evidence before the court about it at  
11          all. It's a total surprise to me. So I'm not quite  
12          sure why --

13   MR PHILIPPS: I'm surprised my learned friend is surprised.

14           But your Lordship asked a question. This is the  
15          answer to the question. So your Lordship asked the  
16          question: you would leave a tax problem unresolved? The  
17          answer to is that question is, no, you wouldn't.

18   LORD JUSTICE LEWISON: I'm not sure that we can just brush  
19          it aside like that without either any evidence or  
20          any finding.

21   MR PHILIPPS: Well, my Lord, I've given you materials and  
22          your Lordships will deal with the materials. I was  
23          responding directly to a question your Lordship asked,  
24          because the point that I wouldn't want your Lordships to  
25          have in mind is that there is a tax problem that would

1           be left unresolved if we took the language out.

2   LORD JUSTICE HENDERSON: I mean, there was a perceived tax  
3           problem. That's really as far as we can take it, isn't  
4           it? You say there was no substance to it. It's not for  
5           us to begin doing an independent investigation of our  
6           own about the merits of the point.

7   MR PHILLIPS: No, I understand, my Lord. What I can say in  
8           relation to that is that Mr Dehal(?) perceived there was  
9           a tax problem. And Allen & Overy did not know -- and  
10          there is evidence to this effect -- that PwC had already  
11          advised on the tax issues. Yes.

12   LADY JUSTICE ASPLIN: I have to say that I'm still slightly  
13          lost about the effect that that has on the intention of  
14          Lehmans and Ms Dolby, because she received that email  
15          from Mr Grant and saw what was in it, and everyone  
16          proceeded on the basis of the draft. So they intended  
17          the wording which was inserted.

18   MR PHILIPPS: My Lady, with respect, that's putting it too  
19          high, because you have Jackie Dolby's direct evidence  
20          that all she was intending to do was to defer the  
21          interest. We have seen that mass of evidence and I'm  
22          not going to repeat it all.

23   LADY JUSTICE ASPLIN: No, okay.

24   LORD JUSTICE LEWISON: We have your points.

25   MR PHILIPPS: Exactly. I think you have the point.

1           Can I just deal with the second point because, I'm  
2           sorry, that took me slightly out of course. PLC and  
3           Deutsche Bank both say that the mistake is not one of  
4           legal effect but one of commercial consequences. And  
5           I just make three short points:

6           The distinction between legal rights and commercial  
7           consequences is very clear from the case law -- and  
8           I won't take you to FSHC.

9           Secondly, on the judge's finding and on PLC's  
10          argument the effect of the amendments was to subordinate  
11          the debts to all debts including UT debt, save for the  
12          debts using the preference share mechanism. We went  
13          through that yesterday. And that is a significant legal  
14          change. That is not a commercial consequence.

15          And the third point is to remind you of AMP:  
16          rectification may still be available even if the parties  
17          had quite deliberately used the wording in the  
18          instrument. And one must not lose sight of that point.

19          Yes, there was wording in the instrument. Yes,  
20          there was a reference to tax sensitivities. But against  
21          all of the other material, we would respectfully submit  
22          that that does not take you to the point and say, they  
23          just said we will accept this language, and it's the  
24          commercial consequences of that language.

25          Can I then just deal with outward expression

1 of accord. You will have picked up from the judgment in  
2 paragraph 268 his conclusion that flowed from his  
3 finding that there was no subjective continuing common  
4 intention.

5 We say the judge erred in two respects: first, he  
6 was wrong to find there was a requirement to prove an  
7 outward expression of accord. Secondly, even if there  
8 was such a requirement we say it is made out on the  
9 facts. No requirement for outward intention.  
10 Your Lordships are familiar with the pensions cases.  
11 Where an agreement is being amended by a mechanism,  
12 consensus or consent suffices and there is no need for  
13 an outward expression of accord.

14 And your Lordships have AMP but, for your note, 64  
15 to 66 deals with converging intention sufficing in  
16 pensions cases. I showed your Lordships condition 12A  
17 of the notes yesterday. And we say that that brings  
18 this case in line with the pensions cases.

19 Now, there's one point of correction of myself.  
20 My Lord, Lord Justice Lewison, asked whether the  
21 amendments could be made in whatever form, your Lordship  
22 will remember, from the Issuer, with the consent of  
23 100 per cent of the noteholders. And in my answer  
24 I referred to the fact that they were listed, which you  
25 will see in 146 of the transcript.

1           That answer was incomplete, and I should have made  
2           the more important point, which is that these notes were  
3           regulatory debt, and with LT2 status, and they could  
4           only be amended with the FSA's consent.

5           And there are two documents, if I may just show you.  
6           The first is in supplemental bundle 2 at tab 35, which  
7           is on page 501. What this is is the LT2 opinion in the  
8           amended June 2008 note. It refers to the original  
9           opinion. And if I can just show you the second  
10          paragraph:

11          "At the time of the issue of the notes you asked us  
12          to confirm whether the notes would qualify for inclusion  
13          as lower tier 2 capital resources under GENPRU. We  
14          provided this confirmation in a letter to you dated  
15          1 May.

16          "You intend to ...(Reading to the words)... the  
17          amendment to allow the Issuer to defer payments on the  
18          notes. Following such amendment, the conditions will be  
19          in or substantially in the form of annex 1. On the  
20          basis of the foregoing, we confirm ...(Reading to the  
21          words)... and effect in relation to the notes after the  
22          amendment."

23          And then if you could just go forward to tab 39  
24          which is the emails passing between Lehman's and the FSA  
25          on this point. It's on page 516. Starting at the

1 bottom, Mr Edgy(?) of the FSA says:

2 "We confirm that there is no reason for us to object  
3 to this change in the terms of lower tier 2 instrument."

4 One email. Clare Redwoods of Lehmans:

5 "You asked for a little more detail on the rationale  
6 for making the change ...(Reading to the words)... is  
7 designed to provide Lehmans with flexibility around its  
8 US tax planning."

9 I'm not sure I made that clear: the tax problem that  
10 they were deferring interest for was a US tax  
11 planning point.

12 "For tax purposes, any deferral of cash payment of  
13 interest on the notes will result in tax deduction for  
14 interest being deferred until the cash payments are  
15 actually made. This is purely a US tax planning  
16 initiative and would have no net impact on UK tax."

17 You can see, there is Lehmans telling the FSA that  
18 they did not intend to have any UK tax impact.

19 So that is more important: if they wanted it to  
20 remain LT2 debt, they would always have needed the FSA's  
21 consent. And of course, you know there is a history of  
22 the standard forms which could be amended with consent.

23 LORD JUSTICE LEWISON: Yes. The question I think I asked  
24 you was whether they could agree as a matter  
25 of contract.

1 MR PHILIPPS: As a matter of contract, absolutely, my Lord,  
2 yes. But in the context of regulatory LT2 debt, there  
3 are constraints.

4 Finally on outward expression on the facts, we have  
5 addressed in our skeleton -- can I make two short points  
6 because I haven't covered it:

7 The intention only to defer the date for payment of  
8 interest was communicated through the Lehman Group and  
9 to third parties. And your Lordships have seen the  
10 evidence of Ms Dolby of her discussions with Mr Rush and  
11 her correspondence with Mr Triolo. We also say that it  
12 is significant that the same individuals in the  
13 cross-departmental group, including Ms Dolby, acted on  
14 both sides of the transaction, such that what was known  
15 by one party was also known by the other party and  
16 therefore communicated between them, which is how  
17 intention and knowledge crossed the line, if, of course,  
18 it is necessary for us to show that it did. But you  
19 have the other point.

20 Finally, and then I will sit down, may I answer  
21 your Lordship's question on Mr Justice David Richards.  
22 You asked me the question at transcript page 33. And  
23 the answer in terms of page references of where  
24 Mr Justice David Richards dealt with the point is  
25 paragraphs 65 to 69 of Waterfall 1.



1           But I want to show you paragraph 122(2) of the  
2           learned judge in this case's judgment, which is C2/22 at  
3           page 381, because he explains that it is the  
4           subordination that means you cannot prove it after the  
5           senior debts. It does not turn on whether you have  
6           a clause like clause 7.

7           So do you mind if I just show your Lordships the  
8           judge's reasoning, because I respectfully agree with the  
9           learned judge.

10       LORD JUSTICE LEWISON: Paragraph 122.

11       MR PHILIPPS: 122(2), my Lord. What the learned judge  
12       said was:

13           "Both David Richards and the Supreme Court held that  
14           the reason the proof could be not lodged by the  
15           subordinated creditor was because that would breach  
16           ...(Reading to the words)... the agreement between the  
17           debtor and the subordinated creditor."

18           He then refers to clause 7, which is the point that  
19           your Lordship was making to me:

20           "... of the agreement before the courts ...(Reading  
21           to the words)... provision that may or may not [and that  
22           is important] be replicated in other subordination  
23           agreements.

24           "However, as it seems to me, where there is  
25           a provision actually subordinating a debt, ie a case of



1           First, I have a few introductory comments. Then  
2           I want to say something about the subordination analysis  
3           in general. Then ranking by reference to the amended  
4           notes. Then going back to ranking by reference to the  
5           unamended notes. And then rectification.

6           So that is the sequence, I think pretty much  
7           following from what Mr Phillips did too.

8           Introductory comments. And some are straightforward  
9           and some are a bit more intricate:

10          First, and rather obviously, the issue between  
11          Mr Phillips and myself is as to the relative ranking of  
12          these two instruments. That is an issue of contractual  
13          interpretation and contractual application -- and they  
14          are slightly different, as we will see going through --  
15          to which all the normal rules apply, and there is no  
16          credible suggestion that the judge made an error in his  
17          approach to interpretation or application.

18          Second, there's no special rule when interpreting  
19          an amended agreement. The task is to interpret the  
20          agreement as at the date it was concluded, namely the  
21          date of the amendment. And that is straightforward too.

22          However, I mention that because it's wrong to  
23          approach the question -- and at trial and to some extent  
24          yesterday Mr Phillips sought to approach the question --  
25          by construing the pre-existing contract and asking: was

1           there an intent to change it?

2           That is the wrong approach, because that leads into  
3           subjective intention and factual matrix problems et  
4           cetera. One has to construe this agreement on its face  
5           as at the date of the amendment, without a prior  
6           assumption as to what the pre-existing contract did or  
7           whatever the intention was in relation to it.

8           Third, these contracts fall to be interpreted  
9           largely by their words and the contractual context  
10          rather than by reference to any wider factual matrix.  
11          As your Lordships and Ladyship will now be aware, the  
12          Sub-Debt agreement took a standard regulatory form  
13          pursuant to the IPRU(INV) rules, which required Sub-Debt  
14          agreements to have a fixed term. It's in the bundle and  
15          we don't have to turn it up, but there were standard  
16          forms and these were those standard forms under rule 10.

17          So the scope for factual matrix is inherently  
18          attenuated for a standard form agreement. Equally, so  
19          far as the Sub-Notes are concerned, by the time the  
20          Sub-Notes came to be created in 2007, IPRU(INV) had been  
21          replaced by GENPRU. And under GENPRU, the  
22          General Prudential sourcebook, no standard form was  
23          required. They did away with standard forms. All that  
24          was required was that the content sufficed to  
25          satisfy GENPRU.

1           We don't need to turn up the details because that  
2           I think is common ground.

3           In fact, and this was explored in the evidence, the  
4           precise scope of the template for the Sub-Notes was  
5           never identified. Nevertheless, by their terms they  
6           were transferable to third parties and therefore, as  
7           my Lord, Lord Justice Lewison, indicated yesterday, that  
8           in itself also narrows down necessarily the scope of  
9           factual matrix in relation to those contracts.

10          SLP3 has maintained the case as they put it that  
11          there was never any intention to transfer the notes out  
12          of Lehman. But as I think the discussion went  
13          yesterday, that's a resort on the face of it probably  
14          subject to intent, it is certainly a resort to factual  
15          matrix, and it is not, we submit, relevant to this  
16          question, which is that when working out how to construe  
17          the notes one has to see on the face what they  
18          objectively said. Objectively, these were negotiable  
19          instruments and therefore one has to construe them as  
20          such, and therefore the scope of a factual metric is  
21          necessarily limited because of that objective analysis.

22          In fact, for what it's worth -- and I won't go to  
23          the detail -- the evidence supporting the idea that  
24          there wasn't any intention to transfer out of the Lehman  
25          Group was rather thinner than has been suggested. The

1 evidence in fact was that there is no present intention  
2 to transfer out of the Lehman Group. Ms Hutcherson  
3 indicated there were tax considerations every day of the  
4 week, frankly, in Lehman, and one day you might do one  
5 thing and the next day you might do something else.

6 So it was only at best a present intention to keep  
7 it within Lehman Group and no one would know what would  
8 happen in the future and what tax whizz would be  
9 identified at a later date. It didn't happen. So the  
10 evidence is rather limited anyway, but it is not, we  
11 submit, as a matter of law, relevant.

12 The fourth introductory point: there was a lot of  
13 focus at trial and yesterday or some focus yesterday on  
14 the regulatory position. We do accept that the  
15 regulatory position is in theory factual matrix for the  
16 construction of these instruments, because they were  
17 issued in the context of the regulatory regime. So in  
18 theory that is an exception to factual matrix and in  
19 theory it's available.

20 However, the only relevance of the regulatory  
21 position in this case to the ranking issue between these  
22 parties is that the regulatory regime was not concerned  
23 at all with relative ranking of subordinated debt. That  
24 was a finding of the judge. At paragraph 61(3)(c) of  
25 his judgment, he noted that as far as the regulator was

1           concerned this was not an issue. The regulator's  
2           concern was that all subordinated debt be subordinated  
3           to all unsubordinated debt. And one can see that, in  
4           fact --

5   LORD JUSTICE LEWISON: Well, we have that finding.

6   MR BELTRAMI: We have that finding. So it was no part of  
7           the regulatory regime to specify layers of regulatory  
8           finding and therefore there was no requirement or  
9           preference of pari passu, as a matter of regulation.

10           Yesterday, Mr Phillips made reference, you will  
11           remember, to the Basel Working Paper which made  
12           a passing reference to pari passu. He didn't really  
13           explain, with respect, what he sought to derive from it.

14           There's no evidential case in relation to that.  
15           There's no context for it. It just is a document for  
16           what it says for what it says, and there is no challenge  
17           to the judge's finding about the regulatory position  
18           anyway. It wasn't transferred into GENPRU that there  
19           was any pari passu preference. So whatever the Basel  
20           Working Paper may or may not have said about pari passu  
21           for whatever reason and whatever it meant does not  
22           dislodge the primary position, which is that as a matter  
23           of regulation this is not a relevant consideration.

24           The fifth introductory point is that SLP3 has  
25           sought, at trial and on appeal, to place reliance on

1 a supposed market expectation or custom of pari passu  
2 ranking between regulatory capital of the same tier.

3 LORD JUSTICE LEWISON: I don't think it's put as high as  
4 custom in the legal sense of it.

5 MR BELTRAMI: Well, some form of expectation -- well,  
6 expectation I think is certainly --

7 LORD JUSTICE LEWISON: Certain notorious et cetera  
8 et cetera, you need to show for custom.

9 MR BELTRAMI: Maybe even they can't go that high, perhaps,  
10 but it's sought to be suggested that there is some  
11 relevance in a market expectation of pari passu. The  
12 judge made no reference to that and he was, we say,  
13 right, and certainly entitled to do so.

14 It derives, so far as it derives at all, from the  
15 evidence of Mr Miller, which I will take you to in  
16 a second. But the background to that is that SLP3 had  
17 asserted some form of market practice in support of  
18 pari passu distribution in its position paper. So there  
19 was an origin to this point. There weren't pleadings in  
20 this case; there were position papers which essentially  
21 took the form of pleadings, albeit a bit fuller.

22 If I can turn up core bundle 2, please, page 525.  
23 It's paragraph 24(6)(ii). This is the SLP3 position  
24 paper. And at subparagraph 6(iii) it was asserted that  
25 regulatory context and market practice --



1 [overspeaking] --

2 LORD JUSTICE LEWISON: 125.

3 MR BELTRAMI: 525(6)(ii). I think it's mainly the second

4 sentence:

5 "... no regulatory need for one instrument to rank

6 differently from another."

7 Which is the reverse point of there was no

8 regulatory concern about it.

9 "And ordinary market practice was for dated

10 subordinated debts to rank pari passu."

11 So they kicked off with an assertion of practice.

12 The response to that is -- sorry to take this through

13 but it is still relied on -- if you go to 642, which is

14 tab 62. This is the PLC response, 48(vi)(d).

15 LORD JUSTICE LEWISON: Sorry, where are we now?

16 MR BELTRAMI: 642 --

17 LORD JUSTICE HENDERSON: That may be the wrong reference.

18 MR BELTRAMI: Sorry, just give me one second. (Pause). In

19 any event, the response was that that submission would

20 need expert evidence if you are going to advance it.

21 I have been given 560.

22 LORD JUSTICE LEWISON: So we are in a different document.

23 MR BELTRAMI: Yes, I do apologise for that. This is our

24 position paper. 560(d), where we say this would require

25 expert evidence. Reserve position until we see

1           admissible evidence. We don't need to go through the  
2           next reference. SLP3, when it came to the CMC,  
3           expressly declined to seek expert evidence. They said,  
4           we are not seeking expert evidence on that point. So  
5           there was no order for expert evidence in relation  
6           to it.

7           What then happened is that Mr Miller was called as  
8           a witness of fact. He had been involved in the drafting  
9           of the notes. So he was called as witness of fact and  
10          in fact most of his evidence is probably inadmissible  
11          anyway, but he was called as a witness of fact and he  
12          was the one who spoke of some form of expectation about  
13          pari passu. And that's why we submit the judge was  
14          right not to take it into account. When he said to the  
15          judge this is purported expert evidence, which isn't  
16          expert evidence because it's opinion evidence, it isn't  
17          evidence that he can properly give.

18          In any event, what he actually said was again rather  
19          weaker than has been asserted. If you go, please --  
20          sorry to go to the next bundle -- to supplemental  
21          bundle 2, tab 53, page 559. In the top left quartile,  
22          page 21, letter 18 from the judge's question:

23                 "To be clear, the last sentence ...(Reading to the  
24                 words)... a description of the default that would  
25                 pertain absent a contrary provision in the instrument.

1           "That would be right. That would be the convention  
2 or default setting."

3           Then if you go down to the left-hand quartile from  
4 letter 12, Ms Hilliard was asking:

5           "What you were saying, Mr Miller, as far as you were  
6 concerned, you know, you would expect instruments in  
7 lower tier 2 and 3 to rank pari passu.

8           "As a general matter, yes.

9           "You would also accept that ultimately it depends on  
10 the terms of the agreement itself, doesn't it?

11          "Yes, yes, it does."

12          So what he was saying is what we would expect (him?)  
13 to be saying was it depends on the terms of the  
14 contract. So we would submit it doesn't again help that  
15 evidence, even if admissible, and even if the judge  
16 wrongly didn't have regard to it, it wouldn't help  
17 really in terms of a factual matrix argument.

18          The sixth introductory submission is that a focus of  
19 SLP3's case is on Insolvency Rules 14.12, the pari passu  
20 principle. And to be clear, we do not seek to diminish  
21 the importance of that principle in the insolvency  
22 regime. We accept that that's the default rule. And  
23 whether you say it's the starting point or the end point  
24 is a matter of terminology. It's the default rule  
25 absent a contractual provision to the contrary.

1           We accept, as per Golden Key which Mr Phillips took  
2           you to, that the existence of the rule may be said in  
3           some sense to be part of factual matrix, for what that's  
4           worth. But the judge found that the contracts displaced  
5           the pari passu rule. And we submit he was right to do  
6           so. So we never actually get to the pari passu rule  
7           because as a matter of contractual interpretation that  
8           was displaced.

9           Where we take issue with SLP3 on this point is their  
10          attempt to elevate the pari passu rule into some form of  
11          principle of construction. The way it's put in my  
12          learned friend's skeleton is -- we don't need to turn it  
13          up -- at paragraph 47 he says:

14          "In the absence of clear and unequivocal language to  
15          the contrary, the judge should have applied the  
16          default rule."

17          And that, we submit, puts the matter far too high.  
18          There is no such principle of interpretation that  
19          requires, quote, "clear and unequivocal language" to  
20          displace pari passu. The rule simply yields to contrary  
21          intent. And one can see --

22   LORD JUSTICE LEWISON: I think that's what

23          Lady Justice Arden said in Golden Key, that it doesn't  
24          evince a different intent.

25   MR BELTRAMI: Exactly, and that's the question. So one

1 doesn't get a leg-up, if you like, by the existence of  
2 the rule. One has to interpret the contract.

3 Now, the sixth point: SLP3 also focus throughout the  
4 argument on a question as to whether and when a creditor  
5 can prove for the debt. We accept also -- don't seem to  
6 diminish that -- that the proof-of-debt process is  
7 a necessary part of an insolvency regime. We also  
8 accept that in some priority disputes it may matter  
9 whether a debt is provable and, if so, when. And  
10 a prime example of that, as we'll have a look at I'm  
11 afraid, is Waterfall 1, where it mattered. It doesn't  
12 matter here.

13 The issue here is between the relative ranking of  
14 two provable debts, as a matter of contract. The  
15 outcome of that ranking issue may or may not have  
16 an impact on when the debts can be proved. But that's  
17 a matter of insolvency process for the next stage. What  
18 you can't do is answer the ranking issue by trying to  
19 ask when the debt can be proved, because you are going  
20 the wrong way round. This issue is not an insolvency  
21 issue per se; it's a contractual issue.

22 So those are my introductory points. If I can move  
23 on to subordination analysis, and perhaps pick it up, if  
24 we can, by going back to the judgment, at core bundle 2  
25 tab 22 page 368. This is where the judge identified

1           what he regarded as three mechanisms to achieve  
2           subordination:

3           Trust subordination, contingent debt subordination  
4           and simple contractual subordination. As a description  
5           of common mechanisms by which subordination can be  
6           effected, this was, we say, uncontroversial and plainly  
7           right. It accords with the analysis that we see in  
8           Fuller, if you pick up --

9   LORD JUSTICE LEWISON: The quotation at paragraph 88?

10   MR BELTRAMI: Well, there's rather more to it in the actual  
11           judgment, in the actual passage itself. If we can just  
12           pick up the authority at authorities bundle 4,  
13           tab 70/2359. What Mr Fuller explains is, 1156, he  
14           speaks of contingent debt subordination. Your Lordships  
15           can see that. But more significantly, as we'll see  
16           going through, he identifies two ways to achieve what he  
17           calls contingent debt subordination:

18           "The junior creditor agreeing that in a winding up  
19           he's only entitled to what he would have received had he  
20           been the holder of a first ranking preference share."

21           So it's a preference share mechanism.

22           And the second mechanism is a solvency test:

23           "... taking account of the senior debt and any other  
24           subordinated debt intended to rank ahead of the junior  
25           debt but excluding the junior debt or a combination of

1 the two."

2 So two potential mechanisms to achieve what he calls  
3 contingent debt subordination, the preference share  
4 mechanism and the insolvency mechanism. And if you go  
5 down to 1158 over the page, he says:

6 "There do not appear to be any cases specifically  
7 upholding the validity of contingent debt subordination.  
8 Thus trust subordination and simple contractual have  
9 both been held valid. It seems inconceivable that  
10 contingent debt subordination is not also valid."

11 So that's what Fuller said about mechanisms. And  
12 it's also consistent, we say, with what my Lord,  
13 Lord Justice Lewison, said in Waterfall 1. Apologies  
14 for jumping round again. It's in authorities bundle 3,  
15 tab 53, at page 1603. This is paragraph 38.

16 LADY JUSTICE ASPLIN: Page --

17 MR BELTRAMI: 1603, paragraph 38. And clearly anything we  
18 say here is with deference to my Lord, but as we read  
19 paragraph 38 what your Lordship was doing was merely  
20 setting out mechanisms by which subordination could be  
21 achieved, including in the second one the right to  
22 repayment as being contingent on the satisfaction of  
23 conditional conditions."

24 The judge picked up Fuller and your Lordship's  
25 descriptions of how you can do it, which in our

1 submission is not controversial. It is important to  
2 appreciate that there's no particular magic or  
3 significance to those categorisations identified by the  
4 judge and there are no special words required to achieve  
5 subordination.

6 And nor are the categories necessarily mutually  
7 inconsistent. In a sense they are all contractual.  
8 They all have a contractual bit. So there is no real  
9 magic to any of that. They are merely contractual  
10 methods by which the outcome of subordination can be  
11 achieved. There's no reason why it can't be done  
12 provided it doesn't interfere with any policy.

13 Of course, there was a debate as to whether it did  
14 interfere with the policy before, but that debate has  
15 been resolved after Maxwell and subsequent cases.

16 And that's why we submit that your Lordship's  
17 descriptions in paragraph 38 aren't controversial. And  
18 we don't understand SLP3 to be challenging them as  
19 descriptions of methods, and in particular that  
20 subordination can be effected by conditionality tests.  
21 We don't understand that to be an issue.

22 Now, one possible error from the judge, as we have  
23 indicated in our skeleton having set out the various  
24 categories, is that he may have treated the categories  
25 as rather too rigid, because, as we know, he decided



1           that by reference, for example, to clause 5.1 of the  
2           Sub-Debt there were two distinct forms of subordination  
3           within the single clause, what he called simple  
4           contractual and what he called contingent debt.

5           And he saw them as distinct and he interpreted the  
6           word "accordingly" meaning "and also" or "in addition".  
7           So there were two.

8           We submit it's not impossible to end up there, but  
9           it's a rather uncomfortable conclusion and it appears to  
10          be an unlikely conclusion because you may end up with  
11          two potentially inconsistent subordination clauses in  
12          the same agreement and therefore they might produce  
13          different and inconsistent ranking outcomes. Therefore  
14          the better approach as a matter of interpretation is to  
15          strive for a single subordination provision out of that  
16          clause as more likely to reflect the commercial intent,  
17          because conflicting subordination provisions are not  
18          likely to reflect the commercial intent.

19       LORD JUSTICE LEWISON: I think yesterday Mr Phillips said  
20          that "accordingly" meant "in consequence" or something  
21          along those lines.

22       MR BELTRAMI: Your Lordship put to him that it meant "in  
23          consequence", and he said yes. That is in a sense what  
24          we say it means. I shall explain that in a minute. But  
25          we are happy with "in consequence". In terms of how you

1 interpret this clause, it doesn't, in a sense, really  
2 matter how it is achieved provided the clause is applied  
3 as a whole.

4 And what it means critically -- and this I think is  
5 the big difference or one of the big differences between  
6 us -- is that the application of the conditions may  
7 themselves inform the content of the definitions. You  
8 don't go through the definitions, find your answer and  
9 then say, well, do the insolvency conditions affect  
10 that? You apply them together such that the application  
11 of the conditions itself informs or may inform  
12 the definitions.

13 Now, as to how to achieve that, we submit -- and  
14 maybe it's best to pull it up. I know your Lordships  
15 have seen it probably too often already, but it's at  
16 core bundle 3, tab 38, page 678.

17 We can do it by reference to this one but obviously  
18 we apply both set of instruments. What we submit is  
19 that the better approach, starting from a position where  
20 one has to read them as a whole, is to read the first  
21 clause, ie the bit about "the rights of the lender are  
22 subordinated to the senior liabilities and  
23 accordingly", before we get to "accordingly", as in  
24 a sense confirmation that the debt is subordinated debt,  
25 which is important for regulatory purposes, of course

1           that that has to be the starting point.

2           That is the intent. These are going to be  
3           subordinated instruments.

4           The second clause after "accordingly" is the  
5           mechanism by which that subordination is achieved. And  
6           what the mechanism does is it lays out a practical test  
7           which can be applied whenever a payment comes to be  
8           made, in order to see whether it can be made in priority  
9           to other payments.

10          And that is, of course, one of the Fuller  
11          contingencies we looked at, exactly the way he  
12          identified it.

13          That is why we read "accordingly" -- well, we  
14          suggested "and therefore", but I think "in consequence"  
15          is essentially the same. I think your Lordships put it  
16          this way, or one of your Lordships or Ladyship put it  
17          this way: there is a general principle and the  
18          consequences.

19          And that is what we say works here. The general  
20          principle of subordination and the mechanism to  
21          implement it.

22          It's also consistent, we say, with the way these  
23          provisions have been considered or at least have been  
24          commented on. If we can go back, please, to the  
25          authorities bundle. Keep out volume 3 because that has

1 the agreements. Authorities bundle 3, tab 54,  
2 page 1662. Tab 54.

3 This is, just so you have it, at page 54 another  
4 Lehman Brothers -- one of the many Lehman Brothers  
5 debates. This is my Lord Mr Justice Henderson as he  
6 then was, again considering the same instrument. So it  
7 has been before the court a number of times.

8 But if you go to 1662, again I don't think I can  
9 hold your Lordship to this because I don't think it  
10 really matters for the purposes of the case. But just  
11 the way it's expressed is consistent, we say, with the  
12 way it ought to be expressed. If you go to paragraph 17  
13 at the bottom of that page, having set out the  
14 provisions in clause 5.1, what your Lordship says is:

15 "In order to give effect to the principle of  
16 subordination, payment of any amount by LB UK H in  
17 respect of the loan is then made conditional upon the  
18 matters set out in subparagraph 5.1(a)."

19 I don't think I can hold your Lordship to it.

20 LORD JUSTICE HENDERSON: I don't recollect there being any  
21 issue. That was really my attempt to express in words  
22 what I think I understood from a reading of the clause,  
23 which very much accords with how you are putting it.

24 MR BELTRAMI: That is the only reason I am putting it there.  
25 We would say it's the natural way -- once one accepts

1           one reads it together, it's the natural way to put the  
2           two together, the statement of intent and then the  
3           mechanism that gives effect to that statement of intent.  
4           And that, we say, is the legitimate and appropriate way  
5           to construe these.

6           Mr Phillips said yesterday that PLC attach no weight  
7           to the definitional wording. He also said that on our  
8           case conditionalities have a freestanding effect  
9           regardless of the definitional wording."

10          Neither is correct. To be clear, we are not seeking  
11          to avoid the definitions. The definitions are clearly  
12          part of the clause. But we are seeking to apply the  
13          definitions by reference to the mechanism. That's where  
14          they interact.

15          Now, having sought to give your Lordships a road map  
16          ahead to approach the clause, I'm afraid I have to deal  
17          with a point of we say complete irrelevance to your  
18          Lordships but, as such a long time has been spent on it  
19          as before the judge, I have to deal with it,  
20          I hope briefly.

21          It was pushed before the judge and the  
22          Court of Appeal. Frankly we don't think we are in the  
23          same battlefield here. That is the relevance in this  
24          case of Waterfall 1. We submit that Mr Justice David  
25          Richards' judgment has a background relevance insofar as

1 he sets out the regulatory position and therefore that's  
2 of great interest in terms of the background even to  
3 this case.

4 The Court of Appeal judgment has relevance in  
5 describing those mechanisms for subordination  
6 paragraphs 38. Other than that, we submit there's  
7 nothing of any assistance in Waterfall 1, because the  
8 issues in that case are entirely different.

9 At the end of Mr Phillips' exposition of the various  
10 cases, as, if you like, the conclusion, he submitted  
11 yesterday that the Supreme Court had decided that  
12 clause 5(1)(b) of the Sub-Debt agreement does not create  
13 a contingent debt. That was, your Lordship may  
14 recollect, where we got to after the exposition.

15 Now, we submit that that's wrong, or at least that's  
16 not what the Supreme Court decided, but we advance no  
17 case as to whether or not those were "contingent debts."  
18 That is a concept relevant to insolvency, which may be  
19 of relevance to timing of proofs, may have relevance to  
20 value of proofs, but those are the issues. It's a term  
21 of art which is irrelevant(?) in the insolvency context.  
22 It has no relevance to the contractual ranking issue.

23 SLP3 don't deny that subordination can be achieved  
24 by conditionalities. So whether ultimately the  
25 conclusion is that you can describe this as a contingent

1 debt or not is again the next stage, not this stage.

2 The argument really goes no further, we submit, than  
3 Mr Justice Vinelott in Maxwell. And if I can ask you to  
4 turn up, please, authorities bundle 1, tab 17, page 317.

5 Page 317. Your Lordships and your Ladyship will  
6 recollect from yesterday that this was the first case  
7 that gave a green light for subordination provisions and  
8 the absence of a conflict with *pari passu*.

9 Now, 317G, having gone through the cases,  
10 Mr Justice Vinelott said:

11 "I have some doubt whether in English law  
12 a subordinated debt is accurately described as  
13 a contingent liability."

14 That comes from the South African case of *ex parte*  
15 *Villiers*. So again, he is talking about a term of art,  
16 whether, if you do have a subordinated debt, whether you  
17 get into that particular term.

18 The next paragraph below at H:

19 "However, nothing turns on the question whether  
20 a subordinated debt is aptly described as a contingent  
21 claim. The essential feature pointed to by Goldstone  
22 J. A. is that it is a debt payable only to the extent  
23 that there is a surplus after meeting the claims of  
24 other creditors."

25 The same applies here, my Lords and my Lady.

1 Nothing turns in this case on whether either of these  
2 debts is accurately described as a contingent debt or  
3 not. The only question is what is the priority of these  
4 debts.

5 Let me just say just five minutes on Waterfall 1  
6 just to suggest what that was about, it's nothing to do  
7 with what your Lordships are concerned with. In  
8 Waterfall 1 the timing, with deference, the timing of  
9 the proof was, unlike this case, a potentially relevant  
10 issue. That was because the priority issue was entirely  
11 different. It wasn't a matter of contractual ranking  
12 between two subordinated debts. It was as between  
13 a subordinated debt on the one hand and different  
14 categories of debt, namely statutory interest and  
15 non-provable debts, and that gave rise to issue as to  
16 the Waterfall.

17 Because if we can go to Waterfall 1, David Richards,  
18 authorities bundle 3, tab 51 page 1480, this is  
19 David Richards, this is Mr Justice David Richards'  
20 judgment in Waterfall 1. At paragraph 13 he sets out  
21 the famous Waterfall from Nortel. One can immediately  
22 see, and the issue arose between 5, 6 and 7 because  
23 number 5 in the Waterfall is unsecured provable debts, 6  
24 statutory interest and 7 unprovable liabilities, and the  
25 real question was whether these subordinated debts were



1 unsecured provable debts, in which case it would come in  
2 at number 5, or wherever they were themselves  
3 subordinated to the statutory interest and non-provable  
4 liabilities. One can easily see why provable was  
5 a relevant point there because on the face of  
6 the Waterfall, if it was provable, it came in at  
7 number 5. Of course the decision was it didn't, it came  
8 in at number 7 or 8 or 9 or whatever. But that was  
9 context of debate in Waterfall 1 and the need to  
10 determine the question of provability.

11 The argument from the creditors' point of view is  
12 that because it was provable it should go ahead of 6 and  
13 7. In addition to relying upon the Waterfall they also  
14 relied upon Insolvency Rules 2.887. If you go to 1481,  
15 the next page, C, this is the provision in the  
16 Insolvency Rules, there is something similar in the Act  
17 under section 189 in relation to winding up. But 2.887  
18 on face of it in relation to statutory interest says:

19 "Any surplus remaining after payment of the debt  
20 proved shall before being applied for any purpose be  
21 applied in paying interest."

22 So again on the face of it statutory interest arose  
23 after payment of the debts proved. So again the  
24 creditors say: well, here you are, it must come after  
25 these debts even though they were subordinated. So

1           these were more technical requirements that gave rise to  
2           the provability question.

3           As to the ranking itself, there were various  
4           construction issues on clause 5(1) precisely what the  
5           solvency condition meant it didn't mean and that had to  
6           be resolved. The relevant bit for our purposes I think,  
7           if you go to paragraph 54 in this judgment, is that  
8           Mr Justice David Richards also refers to clauses 7(d)  
9           and 7(e) of the Sub-Debt agreement. Clause 7(d) said  
10          that the creditor couldn't attempt to obtain repayment  
11          otherwise in accordance with the terms of the agreement.  
12          And (e), it couldn't take or omit to take action whereby  
13          the subordination of the subordinated liabilities might  
14          be terminated or adversely effected.

15          So that was sought to be, as it turned out to be,  
16          a very relevant point, as we'll see. If you go to 58 --

17   LORD JUSTICE LEWISON: This is the Supreme Court now.

18   MR BELTRAMI: No, still in this judgment.

19   LORD JUSTICE LEWISON: I see, paragraph 58.

20   MR BELTRAMI: Paragraph 58. Then 59, this is arguments  
21          available. If you go to 59 about six lines down:

22          "The relevant provisions of the applicable  
23          insolvency regime are, for present purposes, the  
24          provisions in the Insolvency Rules for the proof  
25          of debts and the provision of rule 2.88 as they apply to

1 statutory interest."

2 That was point being raised in relation to 2.88.

3 But the answer to that and the answer to the Waterfall  
4 point as well as given by Mr Justice David Richards in  
5 paragraph 68 on page 1491:

6 " ... I do not consider that the terms of  
7 rule 2.88(7) and section 189(2) [that is the winding up  
8 equivalent] provide the support for which Mr Trace and  
9 Mr Isaacs contend."

10 It sets it all out. Then:

11 "The answer to this point lies in my judgment, as  
12 Mr Trower for the administrators of LBIE submits, in the  
13 provisions of clause 7(d) and (e). I have earlier  
14 quoted these provisions. The expression 'the debts  
15 proved' means all of those debts admitted to proof by  
16 the administrator, because it is only those debts which  
17 will be paid out of the available assets. In my  
18 judgment, the lodging of a proof in respect of the  
19 subordinated loan debts coupled with an attempt to  
20 require the administrator [conflicts with the clause]."

21 So what Mr Justice David Richards said was that by  
22 reason of clause 7 (d) and (e) you can't prove, so you  
23 don't count as a provable debt, therefore you go back to  
24 the end of queue.

25 LORD JUSTICE LEWISON: That was point of disagreement

1           between and him and the Supreme Court and me.

2   MR BELTRAMI: Yes, exactly. Can I just -- your Lordship has  
3           given me the answer but I'm glad -- if we now go back to  
4           the Court of Appeal. Tab 53/1603. What your Lordship  
5           was considering, we looked at 38, 39 --

6   LORD JUSTICE LEWISON: Which paragraph was it?

7   MR BELTRAMI: It's 39 on 1603. You say: well, 7(d) is  
8           neutral. Therefore the question for 7(e) does it affect  
9           subordination, ie it only prohibits lodging of a proof  
10          if the lodging of the proof would by itself impact in  
11          subordination. And what your Lordship said was it  
12          doesn't impact on subordination, because if you do  
13          submit a proof it's valued at nil. Therefore the  
14          conclusion your Lordship came to is it's irrelevant  
15          whether you lodge a proof or not, because either you  
16          don't and you don't get anything and if you do it's  
17          valued at. Therefore it's not a breach of clause 7(e)  
18          because it makes no impact on subordination.

19                That is the conclusion your Lordship came to at 62  
20                on page 1608:

21                "I conclude, therefore, that the subordinated debt  
22                is repayable on contingencies that include (a) payment  
23                of statutory interest and (b) payment of any  
24                non-provable liabilities. Any valuation of the  
25                contingent debt must take account of both contingencies.

1           In that way the lodging of a proof will not adversely  
2           affect the subordination."

3           So the lodging of proof point was irrelevant on  
4           your Lordship's judgment and that was the point that  
5           Lord Neuberger disagreed with.

6           Moving onto the Supreme Court, tab 58, page 1839,  
7           volume 4.

8   LORD JUSTICE LEWISON:   Yes.

9   MR BELTRAMI:   We can start at 37.  37 is where his Lordship  
10           deals with the ranking issue.  That was the contractual  
11           issue, what does clause 5(1)(b) mean and how is it  
12           applied in relation to statutory interest, non-provable  
13           debts et cetera.  That was the primary argument about  
14           what the ranking question was.  That took his Lordship  
15           all the way down to 67, which concluded on the ranking  
16           issue.  These were, if you like, ultra subordinated even  
17           below statutory interest and that was a matter of  
18           construction of the agreement clause 5.

19           He then went on, in a sense almost by way of aside,  
20           from 68, when can they lodge a proof and it essentially  
21           didn't matter at that stage, he only decided the ranking  
22           issue but as it was still up for grabs, he then went on  
23           to decide the proof point and his concern with  
24           your Lordship's analysis was that even on a contingent  
25           basis if you lodge a proof it's not necessarily valued

1 at nil. So you can't, if you like, get out of clause  
2 7(e) by valuing it at nil because it might not be valued  
3 at nil, it might be valued at something else and if you  
4 value it at something else you are undermining  
5 subordination.

6 That's paragraph 68. That's why he then reverted to  
7 Mr Justice David Richards' analysis, which would be the  
8 logical conclusion if your Lordships' assumption were  
9 wrong about the valuation, that 7(e) does interfere with  
10 subordination and therefore by reason of 7(e) they  
11 couldn't lodge a proof. That was how he dealt with that  
12 issue in that case.

13 He then went on to discuss the question at 70, or he  
14 raised the issue whether these were provable debts at  
15 all. And that issue, as I understand it, is a matter of  
16 great debate in insolvency circles that has not been  
17 resolved, but again it's not for now, but that was  
18 a different question again. But the narrow proving of  
19 debt question turned on clause 7(e) as between all the  
20 judges and the particular disagreement between  
21 Lord Neuberger and your Lordship was whether if you  
22 submit a proof on a contingent debt basis it's valued at  
23 nil or not. He wasn't even saying it's not a contingent  
24 debt, by the way, he was simply saying you don't  
25 necessarily value it at nil. That was the source of

1           disagreement.

2           So, sorry for doing that. But that's how we  
3           interpret those judgments. All of that, to be clear, is  
4           a long way away from anything your Lordships and  
5           Ladyship have to deal with here because for the reasons  
6           I explained none of this arises on our case.

7           Can I now move on eventually to ranking under the  
8           amended Sub-Notes. Just to say at the outset, we submit  
9           there are two principal errors and I flagged them  
10          already from SLP3 in the interpretation I gave  
11          your Lordship and your Ladyship yesterday in relation to  
12          the amended notes. The first is that all the  
13          submissions are continually infused with the concept of  
14          change. The persistent case before the judge was you  
15          start with the unamended notes and then ask whether  
16          there intent to change.

17          My Lord, Mr Justice Lewison, sort of pushed  
18          Mr Phillips off that point by saying let's go straight  
19          to amended notes, in which case the argument in a sense  
20          really couldn't begin but throughout the submissions he  
21          kept coming back to the point, kept saying, well, this  
22          hasn't been altered, that hasn't been altered, therefore  
23          this makes a difference. All that is swept away in  
24          terms of the analysis. One is not concerned with what  
25          has been altered or not, one is concerned with what the

1 agreement actually says. So that's the first error.

2 The second error, as I flagged earlier, although  
3 SLP3 criticised the judge for his twin subordination  
4 analysis and say repeatedly, as Mr Phillips said, they  
5 have to be construed as a whole, they don't really live  
6 up to that promise because their approach is to derive  
7 the subordination outcome from the definitions and then  
8 to say, well, the solvency condition can't change that.  
9 The words used there: their identity can't be changed.  
10 At page 54 on the transcript yesterday what Mr Phillips  
11 said:

12 "The conditionalities do not alter the legal  
13 characteristics of senior creditors."

14 The way he put it. To which we say: well, why not?  
15 Why do the conditionalities not assist in defining the  
16 characteristics of senior creditors? On Mr Phillips'  
17 approach you set the list in Aspick(?) by looking at the  
18 definitions and then say: well, the conditionalities  
19 can't change that. That's not interpreting this clause  
20 as a whole, it's doing worse than the judge, it's only  
21 interpreting the first half.

22 We say that's a fundamentally erroneous approach.  
23 It only looks at the definitions. But it also  
24 misunderstands, we submit, what purpose the definitions  
25 serve in the agreements. These agreements when they



1 refer to senior creditors and senior liabilities, they  
2 don't contain a list of all senior creditors and all  
3 liabilities. It's not a matter of identity, they don't  
4 list them and say A to E are qualified, these ones  
5 aren't. Instead the definition is merely a test, the  
6 application of which will determine who is and who isn't  
7 a senior creditor in any given situation. So you don't  
8 change the definition, no one is changing the defence,  
9 it's in the application of the definition. And the  
10 application of the definition is perfectly capable of  
11 being changed by the solvency condition.

12 We submit that in order to give effect to solvency  
13 decision one must at least be open to the possibility  
14 that that can change the application of the senior  
15 creditors' population. But that is what SLP3  
16 steadfastly refused to do. They cast the senior  
17 creditors definition in stone as if it is a list but it  
18 isn't, it's to be construed together, and that's why  
19 I said earlier one starts with the statement of intent,  
20 one looks at the mechanism. Now, the real question is  
21 does that mechanism amount to an expression of  
22 juniority? Because if it does, you can then apply that  
23 to the test. That's the real issue for the court, in my  
24 submission.

25 On the judge's approach, he addressed the amended

1 notes, he concluded that the provisions were, as he  
2 described it, unequivocal and that they had a very clear  
3 meaning. He did describe the process that led to the  
4 amendments, that was just essentially by way of  
5 background and I don't think anyone is suggesting that  
6 makes a difference to this. We submit that his judgment  
7 on construction was clear and correct.

8 If one goes to the amended notes now at  
9 core bundle 3 tab 42, as we know it's clause 3, what the  
10 amended -- I'll just call it the notes in fact, but what  
11 the notes achieve after setting out the initial  
12 statement of intent of subordination is to provide  
13 a mechanism of subordination in two scenarios. The  
14 first scenario is outside a winding up. And in that  
15 scenario the payment in the notes is subject to  
16 a solvency condition. I may come back to that in due  
17 course.

18 In the second scenario, inside a winding up the  
19 solvency test is disapplied and is replaced by a regime  
20 which ranks the Sub-Notes at the level of notional  
21 preference shares with certain specific characteristics,  
22 which we'll look at. Those characteristics closely  
23 defined the ranking of the Sub-Notes. And specifically,  
24 we say, placed the Sub-Notes below all other debt, other  
25 than any debt of the notional holders, of which there

1           are none.

2           We submit that that was the judge's approach and we  
3           submit he was plainly right for the following reasons.  
4           First, the creation of the two scenarios is what the  
5           words actually say. What the words say is there was  
6           a conditionality by reference to insolvency, and then  
7           the conditionality shall not apply where there's  
8           a winding up and therefore a different scenario. So  
9           there's a test outside an informal insolvency and a test  
10          inside an informal insolvency and the two regimes are  
11          necessarily mutually exclusive. That is what the words  
12          say.

13          Second, it's plain, we submit, that both scenarios  
14          are concerned with and address the ranking of the  
15          Sub-Notes. The subject-matter of clause 3 is status and  
16          subordination. That's what the clause is about. The  
17          wording introduces the operative -- the word  
18          "accordingly", as we submitted earlier, introduces the  
19          operative provisions which implement the subordination.  
20          And they use the very techniques described by Fuller in  
21          his passage that we looked at. There are two techniques  
22          that he refers to and there are two techniques that he  
23          used in different regimes: solvency conditions and  
24          preference share valuation, the very things he describes  
25          are being used to subordinate instruments.

1           Third, this specific drafting technique of ranking  
2           debt at a preference share level was used by Lehman in  
3           other instruments which were before the court and  
4           I think are now before this court.

5   LORD JUSTICE LEWISON:   How does that help to construe this  
6           instrument?

7   MR BELTRAMI:   Only to say this, my Lord: that technique has  
8           been recognised by all these parties as effective for  
9           that purpose.   So it was common ground on the other  
10           instruments using the same technique or similar  
11           technique that it achieves subordination by reference to  
12           the preference share concept.

13   LORD JUSTICE LEWISON:   To borrow a phrase from the judge, so  
14           what?

15   MR BELTRAMI:   Well, okay.   I won't push that point.

16           Fourth, now third, the use of the technique, we  
17           submit, carefully calibrates the ranking position by  
18           reference to the type of instrument concerned.   And  
19           thereby it inherently creates, by reference to my Lady's  
20           point yesterday, both a floor and a ceiling for ranking  
21           purposes.   Because we know whenever there's  
22           a distribution in a winding up there is a waterfall and  
23           that waterfall reflects, absent contractual differences,  
24           the type of instruments involved.   And we know by the  
25           reference to the waterfall that creditors and

1           shareholders extend different positions in the waterfall  
2           and it's very clear that shareholder level, including  
3           preference shareholder level, is below debt level. One  
4           knows that from Waterfall.

5           The preference share fix into the waterfall above  
6           ordinary shares but below debt. And therefore  
7           inherently, my Lords and my Lady, this provides  
8           a ceiling and a floor because it ranks notionally the  
9           recovery on this Sub-Debt equivalent to a preference  
10          share with those characteristics. And by doing so it  
11          necessarily places a brick in the wall -- I'm mixing my  
12          metaphors I'm afraid -- a ceiling and a floor because  
13          that is inherent in the characteristic of a preference  
14          share.

15          So far as relevant, because there were some points  
16          floating around, we don't say that it turns the debt  
17          into preference shares, it clearly doesn't. It's  
18          a deeming provision for the purpose of ranking. We  
19          don't say that deemed ranking is the same as ordinary  
20          preference shares, because it's not. It says that. We  
21          do say that it necessarily deems the Sub-Notes below all  
22          other possible forms of debt, other than notional  
23          holders. But of course there aren't any notional  
24          holders so it's a bit of a red herring, the notional  
25          holder point. We do say it clearly and explicitly deems

1           the Sub-Note necessarily to rank below all forms of debt  
2           other than notional holders.

3   LORD JUSTICE LEWISON: Does the assumption that the notional  
4           preference shareholder is entitled to a 100 per cent  
5           return on principal and interest necessarily rank the  
6           notional preference shareholder above real preference  
7           shareholders?

8   MR BELTRAMI: No. The 100 per cent -- my interpretation of  
9           the 100 per cent is they needed to put 100 per cent in  
10          because these were ultimately debts. So they weren't  
11          preference shares, they were debts. Therefore it needed  
12          to ensure that even though they were ranking at  
13          a preference share level they were still talking about  
14          the value of the debt. So the amount to be proved would  
15          be 100 per cent.

16   LORD JUSTICE LEWISON: I follow that. But if they were to  
17          rank equally with, as it were, real preference  
18          shareholders, they might have to share *pari passu* with  
19          whatever's left after everything else has been paid.

20   MR BELTRAMI: Yes.

21   LORD JUSTICE LEWISON: But the deeming provision, one might  
22          think, says: well, no, they haven't got to muck in with  
23          all the real preference shareholders, they are above  
24          them because they are notionally entitled to  
25          100 per cent return.

1 MR BELTRAMI: The deeming provision makes it clear that  
2 there is a layer of preference shareholding for ranking  
3 purposes. There is, if you like, an ordinary commoner  
4 gardening preference shareholding and they fit in normal  
5 place. What they call notional holders, if there are  
6 any, they fit in just above them. And there are these  
7 things which they fit in just above them. So they're  
8 never competing with the real preference shareholders,  
9 they are only competing -- well, they're not competing  
10 with anyone in fact, they are competing only when this  
11 is money left after the full debt has been made.

12 LADY JUSTICE ASPLIN: It's just a means of placement.

13 MR BELTRAMI: It's a means of placement. but, importantly,  
14 it's not a means of placing a floor, it must be a means  
15 of placing a floor and a ceiling because the concept of  
16 a preference share does that. Because the Waterfall  
17 tells you it does that. That was the critical point, we  
18 submit, from the judge' point of view, that you can't  
19 have a halfway house, you can't have a one-way ranking,  
20 it's -- the concept is both ways. There is no  
21 difficulty in the ranking of the preference shares  
22 versus the notional versus these things. Equally  
23 there's no difficulty with these things versus other  
24 subordinated debts because all have a place, there is  
25 infinite number of ranks you could have and these notes

1 place very precisely the ranking position of these  
2 instruments.

3 LORD JUSTICE HENDERSON: And the whole purpose of the  
4 deeming, to state the obvious, is to provide an answer  
5 to ranking question, if you like.

6 MR BELTRAMI: Yes.

7 LORD JUSTICE HENDERSON: I say that because there's a lot of  
8 authority, as I'm sure you are aware, on the  
9 construction of deeming provisions in statutory  
10 contexts. So the general test which emerges is you only  
11 press the deeming as far as on an interpretation of the  
12 statute as a whole it's intended to go, which is perhaps  
13 a statement of the obvious. But here on any view the  
14 deeming for which you contend is absolutely central.  
15 Its purpose, I'm sorry, is absolutely centrally to  
16 achieve a ranking outcome.

17 MR BELTRAMI: Yes, absolutely. It's the only thing it can  
18 do.

19 LORD JUSTICE HENDERSON: It's the only thing it can do and  
20 it's the only reason for having it in the first place.  
21 There is no possible argument that this is somehow  
22 outside the scope of the deeming or anything of that  
23 nature, I find it hard to see how that argument would  
24 run.

25 MR BELTRAMI: As your Lordship and Ladyship may be aware,



1 I think it's a point we come on to later, at other times  
2 Lehmans did convert debt into preference shares, so they  
3 did take the step of saying these are now preference  
4 shares and that would have had a consequential impact,  
5 obviously, on ranking too. But these weren't converted  
6 into preference shares, but they simply and could only,  
7 as you say, rank them as preference shares, and that's,  
8 we say, the plain and obvious purpose, the objective  
9 purpose of the words used.

10 LORD JUSTICE LEWISON: Does that produce or at least  
11 potentially produce a different ranking according to  
12 whether you apply the solvency test or the insolvency  
13 test? That was one of the points Mr Phillips made  
14 yesterday and he said that would be a quite irrational  
15 outcome.

16 MR BELTRAMI: Yes. I was going to come to that. Let me  
17 just take that out of --

18 LORD JUSTICE LEWISON: You come to it in your own time.

19 MR BELTRAMI: I will come to it. Because there are a number  
20 of points in response to it, so I was going to come back  
21 to those particular points that you raise.

22 LORD JUSTICE LEWISON: Yes.

23 MR BELTRAMI: What one then does when one appreciates, we  
24 submit, what this clause does is one then plugs that  
25 into the agreements, because we submit that a ranking at

1 preference share level, if it means what I submit it  
2 does mean, it amounts to an expression of juniority over  
3 other subordinated debt, because that is the consequence  
4 of that deeming provision. Leaving out notional  
5 holders, they weren't in any way, what that clause does  
6 is say these notes are subordinated to other  
7 subordinated debt.

8 Therefore, when one goes back to the instruments,  
9 one plug -- when I said earlier interpretation  
10 application, the interpretation doesn't change, the  
11 application may change -- one goes back to the Sub-Debt  
12 Agreement, was this an excluded liability? It's  
13 an excluded liability if it contains an expression of  
14 juniority. We submit the solvency condition in the  
15 Sub-Notes were an expression of juniority for the  
16 purposes of the Sub-Debt and therefore they were  
17 an excluded liability for the purposes of the Sub-Debt.

18 That is the key critical difference, that cracks  
19 this nut. Because we know, and the judge found and  
20 there's no challenge to it, the Sub-Debt agreements  
21 contain no expression of juniority. As a result of  
22 that, if you go back to Sub-Notes, the Sub-Debt  
23 Agreements were senior creditors because they had no  
24 expression of juniority in their insolvency condition  
25 and therefore you have a perfect match. You have this

1 call it Claim B, the Sub-Notes were excluded liabilities  
2 for the purpose of the Sub-Debt because they contained  
3 an expression of juniority. The Sub-Debt were senior  
4 creditors in the Sub-Notes because they contained no  
5 expression of juniority. That's why I said earlier one  
6 meshes the definitions together and applies them.

7 What do SLP say about all this? Leaving aside the  
8 intend to change point, which I've mentioned, the  
9 primary argument seems to be, as I said earlier, that  
10 you get all you need from the definition of senior  
11 creditors. But we submit that simply begs the question,  
12 because you can't apply that definition without asking  
13 the question: does this solvency condition amount to  
14 an expression of juniority? So they are asking the  
15 wrong question and therefore coming to the wrong answer.

16 But beyond that they make various attacks on the  
17 conditionality itself and I have to deal with those,  
18 clearly, as to what it means.

19 The first point, and I think this came up through  
20 a number of the arguments, is that the preference share  
21 wording sets just a floor and not a ceiling by use of  
22 the word "over" in particular. But we submit that is  
23 simply an impossible construction of what this agreement  
24 does.

25 First, it doesn't reflect the words used. The words

1            simply don't say you are entitled to return over X, Y,  
2            Z, they say entitled to a right of payment as if the  
3            holder of a class of preference shares. That is  
4            a critical bit of ranking, we submit.

5            Secondly, as I said earlier, preference share has  
6            a clear and recognised place in the insolvency  
7            waterfall. So there's no doubt about where it fits.

8            Third, we submit it would be -- it's written down  
9            here commercially absurd but I suspect that is going to  
10           put it too high -- let me just say strange to have  
11           a one-way ranking provision, which is my learned  
12           friend's case I think, ie you simply set out all these  
13           provisions about preference shares for the purposes of  
14           defining the floor, but no statement of a ceiling. We  
15           would submit that would be a strange outcome of  
16           interpretation. No reason is given why someone would  
17           want to do that. And it's not enough to say the  
18           definition does that for you because then you run into  
19           the problem about not applying the definition versus the  
20           test.

21           But fourth, moving on from that, on SLP's argument  
22           that this is all about a floor, the entire drafting  
23           exercise would have served no purpose, because absent  
24           all this wording of course the debt ranks ahead of  
25           preference shares. So if they're saying this is just to

1 clarify that it ranks ahead of preference shares, it's  
2 absolutely meaningless. There would have been no  
3 purpose at all to do that. Maybe it helps, I don't  
4 know, under rectification but there would be no purpose  
5 at all in setting a floor which is already set. The  
6 only objective purpose of this, consistent with the  
7 concept of preference share, is floor and ceiling.

8 Even more strange, fifth point, when the alternative  
9 regime, and I will come on to that alternative regime in  
10 a minute, does have a floor and a ceiling through the  
11 solvency condition. It would be very strange, even more  
12 strange if you like, to have two regimes, one with  
13 a floor and a ceiling and one with just a floor. There  
14 is no, we submit, logic or purpose in that submission,  
15 which places far too much weight over the word "over"  
16 and doesn't actually reflect what the clause actually  
17 says.

18 The second argument, and I think now I can deal with  
19 my Lord's point, or try to, is the suggestion that it  
20 then produces different regimes inside and outside  
21 a winding up. The first answer to that is, to  
22 paraphrase: so what, if that's what the clause actually  
23 says? Because, as I say, there are two regimes set out  
24 in the clause. But I think I can say a bit more than  
25 that because it's not in any way unusual, we submit, to

1 have different tests for ranking in and out of a formal  
2 insolvency.

3 Even if one goes back to the Sub-Debt agreement,  
4 core bundle 3, tab 38, page 678, clause 5(1), that's two  
5 regime. Different tests. So under 678 under 5(1)(a)  
6 there a particular test in an insolvency by reference  
7 to -- sorry -- outside of an insolvency by reference to  
8 financial resources requirements, which are a reference  
9 to the regulatory regime. And (d), a solvency test to  
10 apply to all of them. So even on face of the Sub-Debt  
11 there is at least potential for there to be different  
12 ranking outcomes in and out of insolvency when on the  
13 face of it there is different test which has to be  
14 applied in and out of insolvency.

15 But even more than that, subordination provisions  
16 are often triggered only in a formal insolvency, which  
17 necessarily means that at least in concept the ranking  
18 can change by reason of an insolvency. If one goes  
19 back, I'm afraid, to authorities bundle 1 and tab 13,  
20 page 304, which is Maxwell again.

21 LORD JUSTICE LEWISON: Back into Maxwell.

22 MR BELTRAMI: Back into Maxwell. In a sense an obvious  
23 point, but the subordination provision at the bottom of  
24 304 in Maxwell was triggered on insolvency. So last  
25 line:

1           " ... constitutes an unsecured and subordinated  
2           obligation of the guarantor in that in any case of any  
3           distribution of assets by the guarantor, whether in cash  
4           or otherwise, in liquidation or bankruptcy of the  
5           guarantor ..."

6           Then there's the payment out conclusion. Very often  
7           these subordination provisions only take effect in  
8           insolvency. The consequence being that notionally at  
9           least ranking changes in insolvency. Because  
10          pre-insolvency they haven't triggered. So there's no  
11          difficulty in concept in having a different regime  
12          before and after insolvency; indeed that's inherent in  
13          some of these clauses, which are only operative on  
14          insolvency.

15          Nor, we submit, is it surprising or relevant because  
16          it's only really in a formal insolvency that ranking  
17          matters. Outside insolvency, if you have the money to  
18          pay, the ranking issue is -- it may be of academic  
19          interest but it's not of any practical interest if you  
20          can pay all your creditors. It becomes relevant in  
21          insolvency.

22          LORD JUSTICE LEWISON: Mr Phillips disagreed. He said that  
23          where you are in the ranking in the event of  
24          an insolvency greatly affects, effectively, the market  
25          value of whatever it is that you have.

1 MR BELTRAMI: What I think he was saying about that is that  
2 the fact that there is an insolvency trigger may affect  
3 your perception of the instrument before insolvency.  
4 But what he's not saying, I didn't think he was saying,  
5 is that the ranking issue otherwise is of any relevance  
6 before insolvency because the ranking issue, it doesn't  
7 matter. It's only relevant insofar as insolvency is  
8 an outcome. But before insolvency, we submit, the fact  
9 that there are two regimes isn't a difficulty. Equally,  
10 one could also say, it's also right, that it's the  
11 insolvency trigger that is relevant for regulatory  
12 purposes.

13 If you go please to authorities bundle 2,  
14 tab 36/891, a decision of Mr Justice Blair Kaupthing,  
15 Singer & Friedlander. This was a subordination issue in  
16 a regulated context. So it had slightly more relevancy,  
17 I suppose, so far as any of this is relevant. If you go  
18 to paragraph 5, and you can see the subordination  
19 provision in that instrument, the bits underlined again  
20 indicate that the subordination provision is triggered  
21 in the event of a winding up. So once again no  
22 subordination pre-winding up, but subordination in  
23 winding up. So you have again inherently two regimes.  
24 The reason why one sees these regimes, or at least  
25 appears to be the reason one sees these regimes, is if



1           you then move to paragraph 11, the judge at paragraph 11  
2           explains that:

3           " It is because such subordination provisions are  
4           effective in an insolvency that subordinated debt can  
5           qualify for inclusion in the capital of the issuing bank  
6           for regulatory purposes."

7           That's what matters. The reason, or at least the  
8           support for that, is at paragraph 12, is a reference to  
9           the EC Directive following the, I think, Val I(?)  
10          I suspect, and you see the quote, the requirement for  
11          subordinated capital is that:

12          " ... binding agreements exists under which, in the  
13          event of the bankruptcy or liquidation [there's  
14          subordination]."

15          So there's no point here that you can have different  
16          regimes before and after insolvency. On the face of it  
17          lots of subordination provisions do have different  
18          ranking regimes before and after insolvency and for  
19          regulatory purposes what matters is if you have a post  
20          insolvency subordination regime. So we do submit one  
21          goes to the words of clause 3 and the consequence that  
22          that might give rise to different regimes is not  
23          a consequence that displaces the words, at the very  
24          least.

25          As it happens, we also submit, and I will come on to

1 this on the unamended notes point, that certainly in  
2 this case there's no actual difference because of course  
3 we say on the solvency condition the same conclusion  
4 obtains. So I'm not saying in a different scenario on  
5 different facts you might have a different conclusion.  
6 On the facts of this case we submit, and I'm going to  
7 argue this, that under the solvency condition, ie  
8 pre-winding up under the amended notes or in all case  
9 under the unamended notes, Claim B still subordinates to  
10 Claim A. So there's no actually difference between the  
11 two.

12 LORD JUSTICE LEWISON: That may or may not be so but if we  
13 are looking at the interpretation of the instrument we  
14 can't confine it to a particular set of facts.

15 MR BELTRAMI: Of course it has to be considered in the  
16 round. That's why we submit in the round: so what, for  
17 the reason I've mentioned.

18 The third submission by SLP3 against my  
19 interpretation is that it leads, it was said, to some  
20 inconsistency with the definition of senior creditors in  
21 the Sub-Note, because the definition of senior creditors  
22 in the Sub-Note contemplates that the Sub-Notes might be  
23 senior to other subordinated debt. Your Lordship will  
24 recognise this point. There's a potential for layering  
25 of debt in the Sub-Notes and they say: well, hang on

1 a minute, if you are subordinating to the bottom of  
2 queue you are inconsistent with the contemplation that  
3 these Sub-Notes might be higher than something else.

4 LORD JUSTICE LEWISON: Might be higher, might be lower.

5 MR BELTRAMI: Might be higher, might be lower and we've got  
6 the notional holders. On the face of clause 3 there is  
7 a theoretical at least subordinated debt above which the  
8 Sub-Notes will sit. So there's no inconsistency in the  
9 definitions of subordinated creditors. It's merely  
10 a contemplation that there could be layering and if  
11 there is a contemplation that it could be layering  
12 above, that is catered for too. I would submit that  
13 that sort of argument wouldn't not matter because it's  
14 so remote but I've got a sort of neat answer for it,  
15 that it's actually catered for, as it happens, through  
16 the notional holder regime.

17 More generally we do submit, and the argument comes  
18 in once or twice, that when construing these instruments  
19 we submit it's not helpful, not immensely helpful, to  
20 speculate about what some other instrument might or  
21 might not say that might or might not be inconsistent  
22 with what this instrument says. And the example has  
23 been given against me is: well, how can the Sub-Notes  
24 subordinate to the preference share level, what would  
25 happen if another subordinated debt had a contract that

1           said we are subordinated to the Sub-Notes? You would  
2           have another contract that expressly contradicted what  
3           I say this agreement says. We sat that is not  
4           particularly helpful, it's not really a matter of  
5           interpretation, one interprets the agreement that goes  
6           to application. Theoretically it's possible, it didn't  
7           happen but it's possible I suppose, because of this  
8           cross-referral technique another instrument could  
9           cross-refer inconsistently. It does not, we submit,  
10          change the interpretation of what the agreement says but  
11          it's possible that in some world or other somebody might  
12          put a spanner in the works.

13                 If that were to happen, we would submit that it's  
14          a matter of application, how do you then apply these  
15          together through that cross referral technique, and you  
16          might end up somewhere where the judge has ended up,  
17          saying, well, it doesn't work and therefore you revert  
18          to parrying(?) or something, there might be a outcome  
19          outside the contract. But it's not help, we submit, in  
20          construing what the words say to say: well, something  
21          else might come into play which might make that  
22          a difficult application because, that's a different  
23          question, it's about application of an inconsistent  
24          contract as opposed to the proper interpretation of this  
25          contract. So we submit that that isn't especially

1 helpful.

2 The fourth submission, I think, was that somehow the  
3 explanatory note helps your Lordship and Ladyship in the  
4 construction. The judge was right in his treatment of  
5 this note, we submit. He saw it equivalent to  
6 a recital. We say it was something of that order. It's  
7 an operative term, it doesn't give performance  
8 obligations but some indication of intent, I suppose,  
9 and that's why it's something similar to a recital. But  
10 it doesn't have the weight, it's not irrelevant but it  
11 doesn't have the weight to change the interpretation of  
12 the actual words used.

13 It's certainly wrong to approach the exercise, as  
14 submitted to you yesterday, by starting with the recital  
15 and then proceeding on the basis that must be right  
16 therefore everything else has to bend to its  
17 construction. That can't be the right approach.

18 In any event we submit that the recital isn't  
19 inconsistent with our submission and, if anything, it's  
20 consistent with it.

21 Do you need to turn it up or do you have it? It's  
22 tab 42. It confirms that amendments are concerned with  
23 ranking number 1. It confirms that the effect of  
24 ranking is the winding up, number 2. It's intended to  
25 ensure that the notes rank above any upper tier 2. The

1 expectation, we submit, on the face of the contract is  
2 that the upper tier 2 will be the notional holders. The  
3 upper tier 2 notional holders could be put at  
4 a preference share level. It's a reasonable inference,  
5 we submit, that had the draftsman intended to provide  
6 a deemed preference share was to rank pari passu with  
7 a debt, in a sense I know of course that's not the best  
8 approach to interpretation so I say that with a bit of  
9 a tin hat. But we do submit one doesn't get anything  
10 out of this, it says no more than the actual words say  
11 themselves in the operative terms.

12 LORD JUSTICE LEWISON: Tier 1 capital would be shareholders.

13 MR BELTRAMI: Tier 1 would be shareholders.

14 LORD JUSTICE LEWISON: What about upper tier 2?

15 MR BELTRAMI: Upper tier 2 can be shareholders or undated  
16 subordinated debt. And what we submit reading the  
17 clauses together, and I can't for the moment revert to  
18 the rectification evidence, but there we are, but  
19 reading the two together the expectation is that the  
20 upper tier 2 shareholders would be the notional holders  
21 because the notional holders are debt who are ranked at  
22 a preference share level.

23 So we submit that when one reads those two clauses  
24 they fit absolutely precisely. The wording of the  
25 operate terms confirms that even though they are ranked

1 at preference share level, they are nevertheless ranked  
2 above notional holders. And notional holders are debt  
3 holders ranked at a lower level of preference share. We  
4 submit reading the two together certainly there's no  
5 relevant inconsistency, that when he refers to  
6 upper tier 2 holders as being below this instrument,  
7 what is being contemplated in this explanatory note  
8 insofar as one can ring any meaning out of it is  
9 upper tier 2 shareholders could become notional holders.  
10 There's no other category of debt referred to in the  
11 instrument.

12 So we submit it's entirely consistent. But we're  
13 a long way away from the suggestion it's so inconsistent  
14 that this document interrupts the meaning of the words.

15 The fifth submission, I think we dealt with this  
16 briefly, was the point of the 100 per cent, that somehow  
17 that interfered with the analysis. I think that is  
18 a throw over to the point which is being made: it's not  
19 a real preference share. Of course it's not a real  
20 preference share but it's a notional preference share.  
21 As part as the drafting process it was clearly thought  
22 necessary to ensure that because it was still a debt  
23 there was a value to be put on the debt which could be  
24 proved. So it would be proved for the value of the debt  
25 but ranked a preference share. That's all that does.

1           The last point on this is by reference to my learned  
2 friend's skeleton which I shall deal with briefly. At  
3 paragraphs 82 and onwards he makes some points about the  
4 factual matrix in the interpretation of this instrument.  
5 For the reasons we submitted earlier, the factual matrix  
6 being the supposed purpose within Lehman of the  
7 amendments, and we submit for the reasons your Lordships  
8 are aware that that isn't going to be relevant or  
9 helpful. In fact there's a lot that could be said about  
10 the purpose of these instruments and if one actually has  
11 to get in there the purpose will be the purpose  
12 objectively apparent on face of the agreement and the  
13 purpose of this agreement, we submit, in relation to  
14 clause 3 was to deal with status and subordination  
15 within the meaning of the term. I'm not sure that is  
16 factual matrix anyway but we submit that doesn't assist  
17 your Lordships.

18           That's where we get to on the amended notes. We  
19 submit interpretation given by judge is right and I have  
20 sought to explain how that fits in with the two clauses.

21           Can I now move back in time to the unamended notes  
22 but first in order to do so to identify the potential  
23 relevance of that. You may have picked up from the  
24 judgment there was bit of debate as to whether it was  
25 necessary to go into any of that at all and I think



1           your Lordship's question was one raised by judge is: why  
2           am I dealing with something from history? But I suppose  
3           it's relevant to the rectification case so we have  
4           to deal with it.

5   LORD JUSTICE LEWISON: I see that. If there was in fact no  
6           change in ranking between the unamended notes and the  
7           amended notes then there's no relevant mistake.

8   MR BELTRAMI: So we have to deal with that focus. Yes,  
9           that's of relevance, I think. The judge concluded in  
10          his judgment on this issue, the unamended notes, that  
11          Claim B ranked ahead of Claim A. Both parties agree he  
12          was wrong about that. Although we disagree as to how  
13          far he was wrong. Mr Phillips said it ought to have  
14          been pari and we say he ought to have held Claim A in  
15          priority over Claim B.

16                 We can deal briefly with the judge's error. He  
17                 sought to apply the cross-referencing provisions in the  
18                 two sets of definitions and but, we submit, misapplied  
19                 them on his own reasoning and there was in a sense  
20                 a rather clear error one can see in the reasoning. It's  
21                 set out in our skeleton at 32 to 36. I don't want to  
22                 spend a long time on it because there are more important  
23                 things to deal with but if you go top judgment, CB2/22  
24                 page 401. In fact it's the page before, it says table.  
25                 But the table sets out the process of reasoning and of

1 course the process of reasoning involves the  
2 cross-referring to the other instruments that we are now  
3 familiar with.

4 LORD JUSTICE LEWISON: The table starts on page 400.

5 MR BELTRAMI: Yes, it starts on 400, paragraph 158, but if  
6 you go to page 401 it's his letter 4D, where he sets  
7 meat of it. Your Lordship can read it but if I can  
8 indicate where the problem arises. He's in the Sub-Note  
9 for the moment. He says:

10 "Senior creditors are defined as subordinated  
11 creditors other than those whose claimed the rank or  
12 expressed rank is pari passu."

13 In other words excluded from the definition of  
14 senior creditors are those whose claimed rank or  
15 expressed rank is pari passu."

16 So you exclude that:

17 "This in turn requires reference back to the  
18 provision in the Sub-Debt which is claimed."

19 He says:

20 "PLC claims do not fall within this definition. [We  
21 agree with that]. They are on their own terms  
22 subordinated and are not expressed to rank pari passu or  
23 junior to SLP's rights."

24 So far so good.

25 LORD JUSTICE LEWISON: Therefore you say they are not within

1 the exclusion, therefore they are senior creditors.

2 MR BELTRAMI: Yes, exactly, but that's the mistake. On the  
3 judge's approach the Sub-Debt ought to have been senior  
4 creditors in the Sub-Notes. The Sub-Notes ought to have  
5 been senior liabilities in the Sub-Debt. You have the  
6 impasse on the judge's approach. How you then solve  
7 that impasse is not part of my submission because we  
8 submit there is no impasse. I can quite see *pari passu*  
9 might be the answer one way or the another but that's  
10 not the matter of our case because we say there's no  
11 such impasse. But assuming there was that error, it's  
12 at least *pari*, put it that way.

13 However, the critical distinction which the judge  
14 didn't apply when he undertook his exercise was the  
15 material difference in the solvency conditions between  
16 the two sets of instruments: the Sub-Debt and the  
17 unamended Sub-Notes.

18 If we can go back please to the Sub-Debt at  
19 core bundle 3, tab 38. Page 679 has the solvency test  
20 at clause 5(2), and the solvency test, there's a single  
21 solvency test, I'm trying to work out whether you call  
22 it a cash flow or a balance sheet. It's a bit of a mix  
23 of the two but it's a solvency test by reference to the  
24 concepts within the definition. So it's by reference  
25 to, as we see, senior liabilities, subordinated

1 liabilities et cetera. So it's a single solvency test  
2 which plugs in the definitional terms.

3 To make the obvious point, in so doing makes no  
4 overt -- contains no expression of juniority over  
5 anything else because it simply applies the definitions  
6 and goes to the definitions, the judge has already found  
7 there is no expression of juniority in any of this.

8 If one then goes to the unamended Sub-Notes, which  
9 are at tab 41, there is a solvency test at page 723 in  
10 materially different form. Specifically, there are two  
11 distinction solvency tests in clause 3(b). A cash flow  
12 test and something that looks like a balance sheet test,  
13 if those are the right terms to use. By clause 3(a) the  
14 solvency condition must be satisfied before any payment  
15 can be made, the two limbs are joined by and, and the  
16 judge held and it's not disputed that these are  
17 cumulative, ie they both must be satisfied. There is no  
18 challenge to that finding, judgment 171 subparagraph  
19 (2).

20 Under the first one, which is the one we wish to  
21 focus on, the cash flow condition, the precondition of  
22 payment, and remembering about Fuller, this is how you  
23 achieve subordination, by calibrating where you've set  
24 the insolvency test, the pre-condition of payment is it  
25 must be paid "if debts" as they fall due.

1           We submit two elements to consider in those words,  
2           how one applies them. First, the meaning of its debts.  
3           That wasn't expressly considered by the judge in his  
4           judgment. But we submit it could only really have one  
5           meaning. I will come back on the submissions against me  
6           in a minute but we say it must mean all of its  
7           obligations to all other creditors, ie its debts means  
8           all of its debts and therefore including its other  
9           subordinated debts there is no route, we submit, as  
10          a matter of interpretation or reason to place  
11          a limitation on the words used, for example to mean it's  
12          unsubordinated debts. Because that's not what the words  
13          say.

14       LORD JUSTICE LEWISON: You are using the word debts, are  
15          you, in the insolvency sense? So include, for instance,  
16          claim sounding in damages, which are within the  
17          insolvency concept of debts but wouldn't normally be  
18          thought of as debt at common law.

19       MR BELTRAMI: I don't think I need to go that far. I'm only  
20          concerned in debts in terms of genuine common law debts,  
21          but I see no reason why it wouldn't have that  
22          wider connotation.

23                We submit that is in a sense the easy bit of -- we  
24                submit that there can only be one answer to that. The  
25                second question which the judge did deal with is

1           whether -- or it's a question of when you apply this  
2           test, ie is it whenever another debt actually becomes  
3           due, so that it's not satisfied on that date, it can  
4           never be satisfied, it's a one-off trigger; or is it to  
5           be applied whenever a payment comes to be made, you  
6           ask: can you now pay your debts as they are currently  
7           due, a sort of running test, and by reference to all  
8           debts due and unpaid.

9           The judge concluded it wasn't a one-off trigger.  
10          But it had to be tested from time to time when a payment  
11          comes to be made. And we submit -- I think both would  
12          suffice for my purposes, but we submit he was plainly  
13          right in so doing, that it comes to be applied whenever  
14          a payment under the notes falls to be made, the question  
15          is: can they now pay all these debts presently due?

16          That's what we say those terms mean.

17          The problem from the judge's analysis in his  
18          judgment is that having reached that point in analysis  
19          about debts presently due he kind of ignored this bit of  
20          it. He didn't give effect to this solvency condition,  
21          he then jumped to the second solvency condition and  
22          started talking about that. He didn't as you will  
23          see (inaudible) judgment deal with the effect of this  
24          cash flow condition. What we submit --

25   LORD JUSTICE LEWISON: Just give us a couple of paragraph

1 references. No need to take us to them about where in  
2 the judgment does he deal with this?

3 MR BELTRAMI: It's 171. If you go to page 396 -- this is  
4 171, he's dealing with the solvency condition in the  
5 Sub-Note. At 171(3) which is on page 396, this is where  
6 he deals with the 'its(?) debts' point, and this is  
7 where he concludes the time to time -- you see  
8 171(3)(d), that is the conclusion time to time. He then  
9 says, turning to the second limb of the solvency test,  
10 and he says something about that. We don't get any  
11 more. What he doesn't do, he doesn't plug that into  
12 the analysis.

13 We submit, taking the same technique I advanced in  
14 relation to the amended notes, that the solvency  
15 condition when properly interpreted is a further  
16 expression of juniority in the Sub-Notes, because it's  
17 necessarily an expression of juniority to all other  
18 debts as and when they fall due. Therefore again, same  
19 process, one goes back to the Sub-Debt, there is  
20 an expression of juniority, therefore the Sub-Notes are  
21 an excluded liability. Conversely the Sub-Debts were  
22 a senior liability.

23 So the key in both these analyses is to identify the  
24 solvency condition as amounting to an expression of  
25 juniority over the other Sub-Debt. We submit

1 a cash flow condition in these terms, in these broad  
2 terms, is an expression of juniority over all other debt  
3 including all the Sub-Debts.

4 I can deal with these submissions against that  
5 position. Apologies, I haven't got it all written down.  
6 But the first submission, is a general point which comes  
7 across all these submissions, is that the whole thing is  
8 answered by the definition of senior creditors. In our  
9 submission that's is only half the exercise, one has to  
10 see if the solvency condition affects that definition,  
11 your Lordships have that point.

12 The second submission more particularly on this  
13 point, which is that it's debts doesn't mean it's debts,  
14 but only its debts owed to senior creditors. So it's  
15 a submission on interpretation that one qualifies those  
16 words for the purposes of the cash flow test. We submit  
17 that would be an erroneous interpretation of the words.  
18 First, it's not what the words say. They don't say it's  
19 debts owed to the senior creditors.

20 Secondly, all the more so when the clause draws  
21 a distinction, we submit an overt distinction, in the  
22 two tests between its debts at (d) in (i) and (ii) which  
23 refers back to the definitions. (ii) refers to assets,  
24 refers to liabilities and refers to senior creditors.  
25 So there is an overt contradistinction in the two



1 clauses between the two concepts being used. We submit  
2 that where the clause specifically uses different  
3 language to deal with different concepts it would be  
4 wrong to construe them as if they mean the same thing  
5 because that is SLP3's argument.

6 The third point advanced -- I think this was  
7 advanced -- is that it might be suggested, if you go  
8 back to the clause, the bit in parenthesis at the end  
9 should qualify both tests. I can say no more than it is  
10 a matter of interpretation. We submit that would be  
11 a very curious interpretation of this clause when  
12 the bit in parenthesis expressly uses the words  
13 "Liabilities" and "Senior" creditors, and we submit  
14 qualifying the words "Liabilities", as opposed to  
15 something of a different nature in (i).

16 I can't say as a matter of language it couldn't be  
17 possible to read that parenthesis as qualifying both,  
18 because I think the punctuation permits it, but I would  
19 submit as a matter of ordinary interpretation it would  
20 be the wrong approach and that the right approach is to  
21 read that qualification as applying to the "Liabilities"  
22 which it's actually talking about.

23 The fourth point is a point that I think I have  
24 already covered, which is that this is an equivalent  
25 point covered which is that -- actually that's

1 an entirely different point; I misread that. If you  
2 have these two tests they are different and therefore  
3 they might result in different outcomes, because you  
4 might have a cash-flow problem or a balance sheet  
5 problem and they might produce different outcomes, and  
6 therefore might have a different conclusion of ranking.

7 In a sense, if they result in the same thing there  
8 would be no point having them. They had put in, we say  
9 correctly, cumulatively necessarily they are referring  
10 to different things, and the process of subordination  
11 ensures, we submit -- or the right approach to this is  
12 that the consequences of these notes are very, very far  
13 subordinated, if you like.

14 LORD JUSTICE LEWISON: Even in an ordinary insolvency  
15 situation you might be cash flow insolvent but your  
16 assets exceed your liability, conversely your  
17 liabilities may not exceed your assets but you can pay  
18 your debts as they fall due. Either way you are  
19 insolvent.

20 MR BELTRAMI: Either way you are insolvent, exactly. Two  
21 tests means there can be two different ways of getting  
22 there. Equally here two tests means there could be two  
23 different ways of ensuring subordination. The end  
24 result is to ensure as much subordination as they could.  
25 Well that's the effect of this artifice. By having two

1 different tests both must be satisfied therefore there's  
2 a greater chance that these notes come to the end of the  
3 queue. So there's no difficulty in having different  
4 tests, indeed that is the essence of the clause.

5 And the last point on I think this construction  
6 issue is a similar point to -- which is that well, how  
7 would this work if another instrument subordinates  
8 itself to this? Again same problem, you have  
9 a potential conflict down the line with the hypothetical  
10 instrument. It could in theory exist, it doesn't but it  
11 could, but that would be a problem of application not  
12 interpretation. Same reason as said before. So the  
13 rogue instrument which interferes with this isn't in my  
14 submission a reason to change the interpretation of what  
15 the clause says.

16 That is what I understood to be the response to  
17 that.

18 Can I now deal with the additional points made in my  
19 learned friend's skeleton -- I'm not sure I have fully  
20 covered them -- on the unamended notes ranking issue.  
21 Can I ask you to turn up the skeleton at CB1, tab 7,  
22 page 71. From paragraph 45 onwards there is what  
23 I understand to be SLP3's positive case on the  
24 construction of these instruments. Having said the  
25 judge got it wrong, which we are in agreement about,

1           there is then the positive case they advance why  
2           pari passu ought to be the answer. And just in passing,  
3           they don't deal with the solvency condition in this  
4           analysis so it's a bit of a side wind, we say they  
5           missed the point, if you like, but let's deal with what  
6           they have said. There are two aspects to it. The first  
7           aspect, if you look at 47, is the pari passu preference  
8           which I have already dealt with. As a matter of  
9           approach that's the wrong approach.

10           The second aspect, slightly more intricate, begins  
11           from 48, which -- your Lordships have read it so I won't  
12           ask you to read it immediately. It essentially involves  
13           framing the question, a rather different question, as to  
14           whether the Sub-Debt and the Sub-Notes are subordinated  
15           to the "same senior creditors". This featured very much  
16           in the argument before the judge, and having framed that  
17           question they give the answer -- in fact you can see the  
18           answer at 45, the last sentence:

19           "They are subordinated to the same senior creditors  
20           such that they are not subordinated to each other."

21           So the argument was well you can ask, are they  
22           subordinated to the same set? and if they are that gives  
23           you the answer.

24           There are various references to the clauses being  
25           symmetrical and looking at the same sort of thing and

1           therefore having the same set of creditors. We have  
2           already submitted this is an unhelpful approach for the  
3           court below and for your Lordships. Essentially it's  
4           seeking a shortcut which doesn't really work, through  
5           a bit of ambiguity in the language. And as we said in  
6           our skeleton it produces an answer which is either  
7           irrelevant or unfounded. Because one has to qualify  
8           what one means by saying -- the question is: do they  
9           have common senior creditors? The answer is yes. All  
10          the unsubordinated creditors are common senior  
11          creditors. So to that extent yes, fine, but that  
12          doesn't help us in ranking inter se.

13                 If the answer is well do they have exactly the same  
14          senior creditors? the answer is well, we look at the  
15          contract to see what it says, you can't get the answer  
16          by saying they have the same senior creditors and that's  
17          the problem with the analysis. Your Lordships can refer  
18          to the skeleton if you want

19   LORD JUSTICE LEWISON: 39,000 people didn't win the London  
20          Marathon, doesn't mean they all came second.

21   MR BELTRAMI: We have sought to pick up the problem --  
22          your Lordship is already ahead of me. It's paragraph 21  
23          of that skeleton, page 62.

24   LORD JUSTICE LEWISON: Your skeleton?

25   MR BELTRAMI: No, my learned friend's skeleton.

1 LORD JUSTICE LEWISON: Where do we go? Paragraph 21?

2 MR BELTRAMI: Page 62, paragraph 21. And it's the  
3 syllogism, and this is the essence of their case. It  
4 says:

5 "For two subordinated extra ranked ...(Reading to  
6 the words)... subordinated to the same senior  
7 liabilities. If A subordinates his debt to C and B  
8 subordinates its debt to C, A and B will prove at the  
9 same time and will rank pari."

10 Your Lordship will see the gap in that.

11 That assumes that they rank at the same level. So  
12 it assumes classically what it seeks to prove. So all  
13 the stuff you see in my learned friend's skeleton about  
14 symmetry and same creditors and all the rest of it  
15 doesn't answer the question we have to deal with, which  
16 is ranking.

17 My Lord, that's all I wish to say about the  
18 unamended notes. I can flag but not deal with the  
19 residual point, just to mention it, as you will probably  
20 recollect from the judgment. The judge also considered  
21 separately a ranking issue as between or equal claims  
22 A(i), (ii) and (iii). That created a lot of problems in  
23 its application, because potentially it impacted on the  
24 solvency condition, which was resolved eventually by  
25 the judge.

1           The problem, of course, in those instruments is they  
2           do say the same thing. So that can't be correct on the  
3           question of how you find the answer(?). And he found  
4           the answer that as a matter of law they revert to pari.  
5           We suggest that -- no one disputes the answer. We  
6           suggest it may be possible to find an implied term to  
7           deal with that, but it doesn't really matter in the  
8           sense it doesn't impact on anything we have to concern  
9           ourselves with.

10           The knock-on point was, if they do revert to  
11           pari passu but not otherwise excluded liabilities, how  
12           does that impact on the solvency condition? The judge  
13           dealt with that as what I will say is as a matter of law  
14           it doesn't. We don't disagree with that. We think  
15           there may be a better answer through an implied term but  
16           it's in our skeleton and I don't think I need to trouble  
17           your Lordship because no one is arguing what he decided  
18           was a wrong conclusion. But what he decided wasn't  
19           relevant to the issue I'm arguing, so I thought I would  
20           mention it but not otherwise deal with it.

21           That takes me in good time on to the question of  
22           rectification.

23   LORD JUSTICE LEWISON: And for the purpose of this part of  
24           your argument, we assume that you are wrong in your  
25           interpretation of the unamended notes and that either

1           they rank pari passu or alternatively they outrank  
2           (inaudible word). It doesn't really matter which for  
3           this purpose, does it?

4   MR BELTRAMI: They were changed, yes. The claim advanced,  
5           as your Lordship and Ladyship are aware at trial, was  
6           a rectification on the ground of mutual mistake. For  
7           over 30 lines of the amended notes, essentially the  
8           whole of the new clause 3A, subject to small little bits  
9           that were left. We do submit, therefore, that this case  
10          was misconceived at trial and there is really no  
11          prospect ...

12                 I have four points to run at, any one of which kicks  
13                 this out. I will (not?) deal with all of them, but the  
14                 points are these:

15                 First of all, there was no evidence at all about the  
16                 intention of the actual decision-makers. That's my  
17                 respondent's notice point but it logically comes first  
18                 and it frames the other questions so I will have to deal  
19                 with that first if the court will forgive me. So no  
20                 evidence about the intention of the actual  
21                 decision-makers.

22                 Second, there was no mistaken intention on the part  
23                 of Ms Dolby or Ms McMorrow who were alleged to be the  
24                 decision-makers.

25                 Third, no objective manifestation of accord.



1           And the fourth point, my Lord Lord Justice Lewison  
2           began with yesterday, the case is structurally  
3           impossible and collapses under its own weight because  
4           what they seek to rectify can't on any view of the facts  
5           be available for rectification. Because it's plainly  
6           wrong. That was a point which had been raised by the  
7           judge, and then as you say what your case is, it's  
8           a narrower bit of rectification is what you are actually  
9           after, but no such case was ever advanced. They always  
10          went for a jackpot which is everything and it simply  
11          can't work on the evidence, but I will come on to that  
12          in due course.

13           So if I can briefly recap on the factual material,  
14          so far as I think relevant, just to put it in context.

15           As your Lordship and ladyship are aware, sub-notes  
16          are issued in 2007. By 2008 it was perceived there  
17          might be a US tax benefit by deferring the payment of  
18          interest under the notes. The process was started on  
19          2 June 2008. And if you can turn, please, to  
20          supplemental bundle 2, page 416.

21           It starts off, just so your Lordships and  
22          your Ladyship are aware, with personnel. Ms Dolby  
23          worked in the European tax department of Lehman UK and  
24          she is emailing at the middle of the page Ms McMorrow,  
25          who is an in-house lawyer at Lehman UK. Ms Dolby gave

1 evidence. Ms McMorrow didn't give evidence. The  
2 instructions went to A&O and were assigned to Mr Grant,  
3 who did give evidence.

4 Moving on to 417, as you have seen, on 5 June  
5 Mr Grant sent what we referred to as draft 1, and said  
6 in the terms of the email that he was going to have them  
7 blessed by Amrit -- that is the fourth paragraph -- who  
8 was the tax associate at A&O.

9 So far as draft 1 is concerned, if you move, please,  
10 to page 421, which is that draft, there was no change to  
11 clause 3 on page 421, which remained unaffected. There  
12 was a change to clause 4(f) on page 422 which permitted  
13 the deferral of interest.

14 So the original instructions and intent were  
15 achieved in draft 1 by clause 4(f) and that was as far  
16 as that bit of it was concerned, that wasn't -- there  
17 were some consequential amendments as well but that was  
18 never changed. That was done in draft 1 by 5 June.

19 At or around that time, Mr Grant, on the evidence,  
20 spoke to Mr Dehal, who identified a different --  
21 Mr Phillips was right, there were two -- a different tax  
22 related issue around the solvency condition at clause 3,  
23 and he proposed that the solvency condition be removed  
24 on a winding up.

25 I think it may be best to have both supplemental

1 bundles out rather than anything else for the moment.

2 Let's carry on and see how we get on.

3 That suggestion from Mr Dehal led to an internal  
4 drafting exercise by Mr Grant. And still in this  
5 bundle, if you go to 433, on 11 June, this is an email  
6 he sent. I think Mr Thomas was a trainee. This was an  
7 internal email of his then current thought process.

8 What he had done in this, if you like, intermediate  
9 draft is, if you then go on to page 437, he had made  
10 an amendment -- this didn't get to Lehman; this is an  
11 internal version -- an amendment to 3(a) which simply  
12 removed the solvency condition on the winding up. So  
13 that in a sense dealt with Mr Dehal's concern that the  
14 existence of a solvency condition might create a tax  
15 problem. So the immediate response was to remove it.

16 Just to note on that, this on its face was an overt  
17 change to the subordination provision, responsive to the  
18 tax concern. And by doing so that created a two stream  
19 process, ie in and out of insolvency.

20 This change was not directly related to the deferral  
21 of interest, because the problem arose on the original  
22 notes anyway. Now, I say "the problem"; there's been no  
23 finding there was no problem. It wasn't even argued  
24 there was no problem. The problem arose in the  
25 original notes.

1           What Mr Grant said, and this is where we have to go  
2           to bundle 1, I'm afraid.

3   LORD JUSTICE LEWISON:   Supplementary 1.

4   MR BELTRAMI:   Supplementary 1, tab 1, page 15.

5           Paragraph 35.  He said in the second line:

6           "The concern about tax deductibility did not relate  
7           to the new provisions.  The potential issue would also  
8           have arisen in the original notes, although the proposed  
9           interest deferral could potentially have exacerbated  
10          the problem."

11          So his evidence, on which he wasn't challenged, was  
12          that there was a link between the tax concern and the  
13          interest deferral proposal.  That issue wasn't explored  
14          any further.  That's what his evidence was.  In any  
15          event we saw the intermediate draft.  So it removed the  
16          insolvency condition.

17          That then led to a further concern within A&O.  By  
18          that stage the draft had been circulated to Mr Grant's  
19          superior and Claude Mozel the partner in charge and to  
20          Jeff Fuller the structured finance specialist.  And  
21          somebody realised -- and obviously Mr Grant could not  
22          remember how it emerged -- but somebody realised that if  
23          you remove the solvency condition you are removing  
24          subordination, or you might be removing subordination.  
25          And that might create a regulatory issue by taking

1           subordination away.

2           And you can see that if we go back, I'm sorry, to  
3           supplemental 2, page 548. This is Mr Grant's evidence  
4           about coming up with identifying this new problem. Top  
5           left-hand corner, 117, line 7. His problem was:

6           "If the language had stayed in the form that we  
7           last saw it ..."

8           That's the --

9   LORD JUSTICE HENDERSON: Hang on a minute. I'm not with  
10          you yet.

11   MR BELTRAMI: Supplemental 548, top left, page 117.

12   LORD JUSTICE LEWISON: Page 117.

13   MR BELTRAMI: Line 7. He says:

14          "If the language had stayed in the form that we last  
15          saw it [that is the intermediate one we just looked at]  
16          it would have said the notes were subordinated senior  
17          creditors but wouldn't have included a mechanism for  
18          that subordination to be effective."

19          Then the risk of flouting the rules, he said it  
20          certainly wouldn't have been a typical way to achieve  
21          subordination:

22          "Simply saying that something has subordinated  
23          senior creditors wouldn't commonly be used, and wouldn't  
24          at that time ...(Reading to the words)... be commonly  
25          used for subordination. ...(Reading to the words)..."

1 another effective tool to achieve it. And having  
2 removed the solvency condition, by that time I'd  
3 realised we needed to find another way of achieving  
4 effective subordination for security."

5 So his perception anyway was that the conditionality  
6 effected the subordination, and if you remove the  
7 conditionality you risk at least moving the  
8 subordination. So we needed to find another way. And  
9 that is how draft 2 evolved. So the first concern was  
10 to facilitate the deferral of interest. The second  
11 concern was to remove the solvency condition to solve  
12 Mr Dehal's tax problem. And the third concern was to  
13 find another way to deal with subordination having  
14 removed the solvency condition. And the purpose of the  
15 amendments was to do them all(?).

16 Mr Grant, as you then remember, produced what we  
17 call draft 2 to deal with the tax and subordination  
18 concerns. And that was sent to Lehman on 12 June at  
19 page 448, which you have of course seen and much been  
20 talked about it.

21 This is where he expressly flagged that there were  
22 no changes for tax reasons. And to be clear, as we  
23 said, the original draft dealt with deferral interest.  
24 So that all had been done and dusted. This was a new  
25 draft with new changes which were -- it's expressly to

1 deal with tax sensitivities arising out of the issues  
2 raised. So no question that this is somehow -- I'm not  
3 sure it really matters -- that this was somehow  
4 overlooked or behind the scenes. It was on the face of  
5 the email.

6 As to what then was sent -- I'm being told to see  
7 who it was sent to. It was sent to everybody,  
8 Jackie Dolby, Harold Davay(?), who was a lawyer,  
9 Emily Upton, who you will see later was one of  
10 decision-makers, Ms McMorrow, who was in-house counsel,  
11 Anne-Claude Mozel, partner, and Sophie Tomlinson  
12 (inaudible).

13 As for what was sent, if you go to 458 --

14 LORD JUSTICE LEWISON: This is in the form that we now see,  
15 isn't it?

16 MR BELTRAMI: In unamended form, yes. This bit of it, yes.  
17 There was a further -- a different point later on. What  
18 they were sent, having been told these new amendments  
19 dealt with tax considerations, they were then sent this.  
20 And on page 458 there is a whole new chapter of  
21 section 3 set out in blue, which identified the new  
22 changes to deal with the new issue. And that  
23 introduced, we submit -- well, if I'm right in this  
24 argument we have got to this point -- a whole new  
25 subordination regime in a winding up by reference to

1 preference shares. But if I'm wrong on the argument  
2 about construction we don't need to -- so in the same  
3 way as you assume that I am wrong on the unamended  
4 notes, you have to assume I'm right on the  
5 amended notes.

6 So on face of it this produced a whole new regime by  
7 reference to the deemed preference share. Now, just in  
8 passing, this was the product of collaboration between  
9 A&O. It was specifically, on Mr Grant's contemporaneous  
10 record, to deal with ranking.

11 If you go to page 499, towards the bottom of  
12 page 499, an internal email from Mr Grant, I think on  
13 11 June and 12 June while he was trying to work out how  
14 to do this. Near the bottom is internal email from  
15 Mr Grant and Claude Mozel discussing a meeting:

16 "I have been having a lot of trouble on the notes  
17 since this morning because the tax comments are contrary  
18 to what we need for ranking."

19 So no question that what he was seeking to do was  
20 address ranking in these amendments. And we know that  
21 the way he did that was by using the preference share  
22 technique which we discussed as a reference point for  
23 subordination.

24 Then if you go back, please, to 548, what he did --  
25 I think that's the bit he examined -- was that he was



1 looking for a different reference point. And he found  
2 one through the preference share technique.

3 LORD JUSTICE LEWISON: You are on page 118, are you?

4 MR BELTRAMI: Yes. 118. He talks about the solvency  
5 condition. And then he talks about his drafting tool.  
6 And we submit that was specifically done to achieve  
7 a ranking position. And it was, even in his mind,  
8 intended to achieve, if you like, above and below in  
9 terms of ranking. So his intention was somehow to put  
10 a floor on it. That was contrary to his evidence.

11 If you go to supplemental bundle 1 again, to tab 1,  
12 page 17. This is for the purposes of rectification  
13 about the explanatory note, but at 117, this is  
14 Mr Grant's witness statement. We pick it up at 42 and  
15 he is explaining how he got to the process he got to:

16 "The new drafting adopted a tried and tested  
17 approach which had been used for upper tier 2  
18 subordinated bonds."

19 So the preference share technique had been used by  
20 him as the means for subordinating upper tier 2.

21 Then 43:

22 "The method was traditionally used for undated  
23 subordinated debt which would occur(?) at upper tier 2."

24 That is how we get notional holders.

25 Then 45:

1           "The typical upper tier 2 did not change the debt  
2           into equity. It just stated that it ranked immediately  
3           above all issued equity."

4           So that is what the typical upper tier 2 preference  
5           share subordination provision holds, just above equity.  
6           Then he says he was doing this for lower tier 2. That's  
7           what he calls a bespoke solution to deal with the issue.  
8           But if you then go back to 45:

9           "The typical upper tier 2 did not change the debt  
10          into equity ...(Reading to the words)... above all  
11          issue. The formulation I used for drafting amendments  
12          sought to apply and extend the notional preference share  
13          concept to lower tier 2 security."

14          That's fine. But he then says at 46 over the page:

15          "The wording differed from the usual form of  
16          upper tier 2 securities. Rather than ranking as if the  
17          noteholder held a notional share which had a  
18          preferential right to return of assets of a holders of  
19          all class of issued shares, the noteholders themselves  
20          also ranked above the holders of notional shares."

21          So he's identifying the notional holder bit. He  
22          then concludes, if you go further to page 19, on the  
23          last sentence of 52:

24          "Whereas before the amendments conditions only  
25          described what ranked above the LBHI2 notes, the amended

1 conditions described what ranks above the LBHI2 notes  
2 and also what ranks below them."

3 So even his subjective intention in placing the  
4 preference share concept was to rank these notes above  
5 and below.

6 LORD JUSTICE LEWISON: Is that a convenient moment,  
7 Mr Beltrami?

8 MR BELTRAMI: My Lord, yes.

9 LORD JUSTICE LEWISON: If I say 2.00 rather than five past  
10 two, would that inconvenience anybody?

11 MR BELTRAMI: 2.00.

12 (1.05 pm)

13 (The short adjournment)

14 (2.00 pm)

15 LORD JUSTICE LEWISON: Yes, Mr Bell.

16 MR BELTRAMI: My Lords and my Lady, I was just working  
17 through the factual piece before we go on to the  
18 arguments.

19 We had stopped at 12 June where Lehman sent draft 2  
20 with the flagging, and we looked at that. There was  
21 then a period of time when Allen & Overy produced  
22 an updated regulatory letter and there was contact with  
23 the FSA and further internal consideration was given  
24 within Lehman as to whether, given their ranking, the  
25 notes were still debt rather than equity.

1           So the specific ranking point hadn't been resolved  
2           or at least hadn't been concluded. If you can turn,  
3           please, to supplemental bundle 2, tab 41, page 520, it's  
4           an email on page 520 of 28 August 2008, so several  
5           months after the draft and just before in fact it was  
6           signed off. It's from Clare Homer from Lehman,  
7           addressed to number of people. And the context of this  
8           was I think Mr Grant had said, well, can you just check  
9           that, with the amendments to the notes, they still  
10          remain debt rather than equity, and therefore as to  
11          whether it was a tax point.

12          It went to Clare Homer, who I think was an expert in  
13          the regulation of tax, and as you will see halfway down,  
14          as part of her consideration at that stage even in  
15          August she was giving thought to the seniority of the  
16          notes and ranking position --

17   LORD JUSTICE LEWISON: Sorry, where are you?

18   MR BELTRAMI: Sorry, under the heading, "Terms of floating  
19          rates ...(Reading to the words)... subordinated notes".  
20          The fourth bullet point.

21   LADY JUSTICE ASPLIN: I'm sorry, I am at the wrong page.

22          520 -- 518?

23   MR BELTRAMI: Sorry.

24   LADY JUSTICE ASPLIN: Was it 43?

25   MR BELTRAMI: No, it's entirely my fault. It's a bad start.

1           It's 518. I do apologise.

2   LADY JUSTICE ASPLIN: Thank you.

3   LORD JUSTICE LEWISON: 518, under UK GAP --

4   MR BELTRAMI: Just above that.

5           Under that heading, "Terms of floating rate ...  
6           subordinated notes", she was considering whether,  
7           pursuant to the amendments, they retained status as debt  
8           or equity. And one of the specific considerations given  
9           by Lehman at that stage was as to their seniority under  
10          the amendments.

11          So even at that stage Lehman were still actively  
12          considering what the ranking position was pursuant to  
13          the amendments.

14          The idea from Mr Phillips that it was all decided  
15          months ago is simply wrong as a matter of fact. The  
16          idea that it was ignored is wrong as a matter of fact.  
17          Even at this stage, they were looking at these notes to  
18          try to work out what the ranking was. That was for  
19          tax purposes.

20          That was the end of August. Then, as I think you  
21          have been shown but can I just finish off the piece, if  
22          you go to 524 we then have the resolutions and  
23          agreements authorising the amendments. And at 524  
24          there's the resolution of LBHI2, and you will see that  
25          it is a board minute with Mr Rush and Mr Jameson.

1 Mr Rush was Ms Dolby's superior in the tax department.

2 I'm having difficulty, apologies, with my  
3 referencing. Can I ask you to go to 522. That's the  
4 LBHI2 board minutes with Mr Rush and Mr Jameson. So  
5 Mr Rush was a superior of Ms Dolby. He didn't give  
6 evidence. And Mr Jameson was the corporate counsel and  
7 he didn't give evidence. That was for LBHI2 authorising  
8 the amendments.

9 And the way it was done for SLP3 is, if you go to  
10 524 the written resolution was signed by Emily Upton,  
11 who was in-house counsel for SLP3 and didn't give  
12 evidence, countersigned by Mr Rush on behalf of LBHI2.  
13 And so far as the ultimate approval for SLP3 was  
14 concerned, if you go to 528 it's the electronic consent,  
15 I think -- the parent or the general partner of SLP3,  
16 and it's signed by Mr Triolo on behalf of the sole  
17 general partner. He was senior vice president in the  
18 United States tax department, involved with US tax on  
19 the evidence, and he didn't give evidence either.

20 So just summarising, before we go to the detail, the  
21 points on the evidence:

22 The evidence was sparse. I've taken your Lordships  
23 and your Ladyship through the substantive bits as far as  
24 I can see. The evidence was sparse and largely built on  
25 such documents as there were and clearly on

1 reconstruction by the witnesses from those documents.  
2 That reconstruction was limited, given the fact that  
3 there were only two even potentially relevant witnesses,  
4 namely Ms Dolby and Mr Grant. I will come back to that  
5 point in a minute. And given the passage of time,  
6 understandably they had little independent recollection.

7 So we simply do not know, and the trial judge did  
8 not know, whether there were any discussions about any  
9 relevant matters by anyone else within Lehman or what  
10 anyone else thought about ranking for example. None of  
11 that evidence was available. The only evidence was put  
12 through Ms Dolby and to some extent Mr Grant. So that's  
13 the evidence.

14 The drafting process, as I submitted before lunch,  
15 presented an evolution, dealing with different concerns  
16 at different times, but ended up dealing with interest  
17 deferral, tax and consequential subordination. Those  
18 are the three issues that were addressed.

19 They were highlighted in blue and flagged for Lehman  
20 so they were made well aware that those amendments were  
21 being made and the reason for them. And it was apparent  
22 in any event on the face of the drafts, through the blue  
23 amendments, that the amendments were going much wider  
24 than pure interest deferral. That had been draft 1.  
25 These very substantial amendments were in draft 2.

1           So that is the facts. Now, the judge set out the  
2           law on rectification for mutual mistake in his judgment,  
3           257/258. Since FSHC, we anticipate no or no sensible  
4           dispute about that. As the judge noted, the parties  
5           seeking rectification must demonstrate to the relevant  
6           necessary standard of proof a continuing common  
7           intention which, as a result of a mistake, the document  
8           failed accurately to record. And that requires  
9           convincing proof to displace the natural presumption  
10          that the written contract was an accurate record of what  
11          was agreed.

12          And equally, and I will come back to this point,  
13          where there's no antecedent contract and it is just  
14          a matter of common mutual understanding, the party must  
15          show the existence of a subjective common intention and  
16          that this was manifested by an outward expression of  
17          accord, as FSHC confirmed. And I will come back to the  
18          point that is taken on that in due course.

19          Now, from time to time, and sort of yesterday, SLP  
20          has sought to suggest that there's a dispute of law,  
21          I think, certainly before the judge and I think now,  
22          contending that there is some lesser or different rule  
23          for amendments exactly as to what you have to show.

24          But that is wrong. It's simply a matter of  
25          evidence. It's also irrelevant given the actual



1 findings from the judge, but I'll deal with that when  
2 I come on to it.

3 On his judgment, paragraph 260, the judge dismissed  
4 the claim on three factual bases. First, there was no  
5 discernible intention by LBHI2 about relative ranking  
6 beyond that evinced by the objective construction.  
7 Secondly, equally, no discernible intention on the part  
8 of SLP3 beyond that evinced by objective construction.  
9 And third, no outward manifestation of accord in  
10 any event.

11 So that's where the judge is. Now, as I indicated  
12 before lunch, I have four headings. The first heading  
13 is out of sequence in the sense that it's the  
14 respondents' notice point, but it is logically the  
15 anterior point, which is that there was no evidence at  
16 all about the intentions of the actual decision-makers,  
17 because clearly in any corporate question one must first  
18 ask who's intention is relevant before then asking what  
19 that intention was.

20 The judge indicated in his judgment that he did not  
21 need to decide that point because he concluded there was  
22 no mistaken intention anyway and so it wasn't necessary.

23 That, we submit, was clearly right. But the logical  
24 first step is to say, well, hang on a minute; who are  
25 you even talking about here?

1           If your Lordships and your Ladyship will forgive me,  
2           that is a point I wanted to start with or to frame the  
3           rest of it in any event.

4           Our primary position is that the rectification case  
5           came to court essentially on a threadbare and unprovable  
6           basis because they simply never had any evidence as to  
7           the intentions of any relevant attributable individual,  
8           which in this context, in the context of rectification,  
9           means the decision-makers. That is what one is  
10          looking for.

11          The normal way to advance a case on rectification is  
12          by exploring the evidence of the attributable parties,  
13          ideally from oral evidence if you can. If not, it's  
14          still possible from other documentary evidence or  
15          indirect oral evidence from others, albeit at that point  
16          you are into in inferences et cetera. It is possible  
17          but it is harder, but it's available.

18          However, what one sees in rectification cases, as in  
19          fact in FSHC has commented, is the evidence being  
20          "thrashed out in the witness box."

21          Your Lordship will have seen that in several cases.  
22          In FSHC at paragraph 38, in that case there are about  
23          a dozen witnesses involved in the process, all of whose  
24          evidence was examined. And that is the normal --  
25          immutable position, it's the normal position on

1           rectification because one has to get to the evidence of  
2           the relevant person. Turning up with somebody and  
3           saying, well, she'll do, isn't a good starting point.

4           Now, so far as the test of attribution for  
5           rectification is concerned for rectification, it was  
6           most comprehensively explained by Mr Justice Mann in a  
7           case called Murray v Oscatello, which is in authorities  
8           bundle 3, tab 56. And can I ask you to turn to tab 56,  
9           page 1782.

10           After reviewing the authority, including a number of  
11           Court of Appeal authorities, Mr Justice Mann set out  
12           principles at paragraph 198, which I don't believe were  
13           disputed before the trial judge. And can I ask the  
14           court to read what the principles are.

15   LORD JUSTICE LEWISON: Sorry, Mr Beltrami, you are dropping  
16           your voice every now and again. Which paragraph?

17   MR BELTRAMI: I'm not doing well so far. It's 198.

18   LORD JUSTICE LEWISON: Yes.

19   MR BELTRAMI: So the principles A to E. Can I ask the court  
20           to read the principles, which I don't understand to be  
21           in dispute, as the starting point for identifying the  
22           persons whose intention is attributable to the  
23           contracting parties. (Pause).

24           As you will see from that, the focus is on the  
25           person who is the decision-maker as quoted, and that

1 will usually be the person with authority to bind the  
2 company. It may be someone else, if that is the reality  
3 on the facts, and it may be possible to attribute the  
4 intention of a negotiator so-called, either because he's  
5 the actual decision-maker in fact or in reality, or  
6 through some process of adoption if it can be said that  
7 the actual decision-maker adopted or shared the  
8 intentions of the negotiator.

9 So that is what one is looking for in identifying  
10 the relevant persons.

11 In that case, and it is one of those cases where the  
12 facts are interesting but I won't trouble you with them,  
13 the ultimately difference was between -- in that case  
14 the negotiators had a certain intention. And the  
15 question was, was that attributable to Isis, which was a  
16 Kaupthing service company, and Oscatello, which was a  
17 trust company? And Isis used corporate service  
18 providers whose director simply turned up one day and  
19 rubber-stamped a minute.

20 And the judge said, well, hang on a minute, they  
21 weren't the real decision-makers. The real  
22 decision-maker was the negotiator who was doing  
23 the deal.

24 Oscatello, the trust company, didn't do much more,  
25 to be fair, but had a bit more supervisory control over

1           what happened, ie they didn't do nothing but they may  
2           not have done very much. And the judge said, well, it  
3           may be it was likely they would do what the negotiator  
4           proposed, but it wasn't inevitable they would do what  
5           the negotiator proposed. And that was the difference,  
6           in that judge's view, on that case, ie it really has to  
7           be, if the one is moving away from the authorised  
8           decision-makers, essentially an inert party, a corporate  
9           service provider who makes no actual decision at all,  
10          who just does what he's told in reality. As soon as you  
11          get into the position where the actual decision-maker is  
12          making a real decision, then that is the person whose  
13          intention is then attributable to the company.

14                 It still means that as a matter of evidence one can  
15                 say, well, that intention was adopted, or he adopted  
16                 someone else's intention, but that's a matter of  
17                 evidence. But that's the question: who is the actual  
18                 decision-maker? What are the intentions of the actual  
19                 decision-maker for rectification purposes?

20                 And an example of the failure to provide evidence to  
21                 answer that question can be seen in the George Wimpey  
22                 case, which is authorities bundle 2, tab 30, page 653.

23                 This was a case where a dispute had been negotiated  
24                 for Wimpey by a Mr Kerridge, but Mr Kerridge had no  
25                 authority to contract for Wimpey. The contract was

1 approved by the board and executed by Mr Hewitt, the  
2 solicitor. There was a case in fact of unilateral  
3 mistake but nothing much turned on that. The problem  
4 for Wimpey was that whatever Mr Kerridge's opinions or  
5 intentions were, they had not brought to court evidence  
6 of the decision-makers, namely the board members who had  
7 made the decision in order to contract.

8 And if you go to page 664 one can see the problem.

9 And at 48, maybe I can ask you to read 48 and 49.

10 LORD JUSTICE LEWISON: Yes. (Pause).

11 MR BELTRAMI: Clearly every case must turn on its own facts.

12 I can't obviously cite it for that purpose, but it's  
13 an indication of what happens if you come to court on  
14 a rectification case without the right people. If you  
15 don't have the right decision-makers, you can't provide  
16 the evidence -- or you are not likely to be able to  
17 provide the evidence of what their intentions were.

18 And it doesn't work to say, well, we have somebody  
19 who had something to do with it, so that person will do  
20 instead. One always has to focus on who the  
21 decision-makers are and then ask is there evidence  
22 sufficient for rectification for their intentions to be  
23 established?

24 LORD JUSTICE LEWISON: There could, I suppose, have been  
25 evidence from Ms Dolby to say, well, the board always do

1 I what I recommend.

2 MR BELTRAMI: I will take you to the evidence of Ms Dolby.

3 But your Lordship is right, we will see what she says,  
4 but there could have been. That is why I am saying you  
5 can get there through other evidence if there is such  
6 other evidence. In fact she said the opposite, but ...

7 So the immediate difficulty, before we even get down  
8 to any of the detail, facing SLP3 is that the starting  
9 point for Mr Justice Mann's analysis is likely to be the  
10 persons with authority to bind the companies. Here,  
11 that was Mr Rush, Mr Jameson, Ms Upton possibly, and  
12 Mr Triolo, none of whom gave evidence and none of whose  
13 intentions were therefore explored in evidence.

14 Now, the case on who the decision-makers were has,  
15 to be fair to my learned friends, fluctuated a bit over  
16 time. In opening it was Ms Dolby and Ms McMorrow. In  
17 closing the focus went on Ms Dolby. My learned friend's  
18 skeleton before this court, footnote 96, is the  
19 assertion that it's Ms Dolby and Ms McMorrow, with no  
20 detail at all, it's just an assertion. And yesterday  
21 the submission was that Ms Dolby was a relevant  
22 decision-maker.

23 So one or both of those have been floating around as  
24 the relevant decision-makers.

25 The difficulty in asking the question "who were the

1 decision-makers?" is first of all none of the authorised  
2 decision-makers gave evidence so none of them was able  
3 to explain "We just did what we were told", for example.  
4 So that was not before the court. Not conclusive, but  
5 that wasn't before the court.

6 There was no evidence from Ms Dolby or -- I think  
7 Ms McMorrow wasn't there -- no evidence from Ms Dolby  
8 that those were not the true decision-makers. There's  
9 no evidence that they delegated their role to her or  
10 didn't operate it properly or just acted as  
11 a rubber-stamp for what she, in her role in the tax  
12 department, was working on.

13 And such evidence as there was was contrary to that.  
14 If you can go to supplemental bundle 2, tab 54,  
15 page 568. This is Ms Dolby's cross-examination. We  
16 pick it up at 113 at the top left. Maybe I can ask you  
17 to read pages 113 and 114 as to the process, as one  
18 might expect by the way, within Lehman and how decisions  
19 were made. (Pause).

20 These decisions were made through committees,  
21 through departments, and all the way up to the board,  
22 who would then request them or focus on them as  
23 appropriate. Ms Dolby was one cog in the process in the  
24 tax department. But this is not a process, we would  
25 submit, where the authorised decision-makers can be said



1 to have delegated the decision-making role to somebody  
2 in the tax department. It is contrary to what she  
3 describes there.

4 But more than that -- I keep on saying that: and  
5 another point, and another point -- she gave  
6 incontrovertible evidence -- and the reason it's  
7 incontrovertible evidence I will explain -- that in  
8 terms she was not a decision-maker. Her role was that  
9 she was second-in-charge in the European tax department  
10 under Mr Rush. And tax was just one department involved  
11 in these complex structurings.

12 She was asked several times whether she was  
13 a decision-maker, and each time she denied it.

14 This arose before the evidence of the trial.  
15 Ms Dolby had been interviewed through, I think, some  
16 common agreement between the parties, through  
17 an informal interview between the parties. The content  
18 of the interview was adduced by SLP3 by way of a  
19 Civil Evidence Act notice. So it was their evidence  
20 which they advanced before the trial judge as to her  
21 evidence on this interview.

22 If you can go, please, to supplemental bundle 1, to  
23 tab 4, page 59. We pick it up at line 20. She  
24 was asked:

25 "Question: Did you make the ultimate decisions for

1 any Lehman entity?

2 "Answer: I wouldn't make the ultimate decisions  
3 about a project ...(Reading to the words)... Lehman  
4 entities. I'd present it to management and they would  
5 make the ultimate decision."

6 Over the page at line 4:

7 "I wouldn't be saying: you should be doing this;  
8 I've done this transaction; you should be signing off.  
9 I would be saying: this transaction has tax related  
10 ...(Reading to the words)... already been aware of it.  
11 He'd say to me periodically, how's it going?"

12 Then the question is:

13 "Question: Presumably the transaction involved more  
14 than just tax-related matters. The ultimate decision  
15 would require ...(Reading to the words)... agreeing to  
16 different things?

17 "Answer: Yes, and tax would be just one of them."

18 So she was one department in the process. And if  
19 you then go to 61, she is asked again at line 3:

20 "I wouldn't say I made the decision. I would have  
21 proposed the structure. Someone higher than me,  
22 management or director, would have made the decision we  
23 are going ahead with the structure."

24 Now, that, as I say, was SLP3's own evidence.  
25 Difficult, we would submit, to maintain a case that she

1 was the decision-maker when their own evidence was that  
2 she wasn't.

3           Once that's gone, as it must have gone, we're left  
4 with the argument that the decision-makers must be  
5 evidential argument that the decision-makers, being  
6 Mr Triolo and Mr Rush, must have just adopted her  
7 intentions, because that's all that's left, on  
8 Mr Justice Mann's analysis.

9           Somebody else is the decision-maker, wrong, or they  
10 are the decision-maker but they adopt the analysis of  
11 someone else. There's an evidential route to get there,  
12 but there was no evidence in support of it. They didn't  
13 give evidence as to whether they did or did not do  
14 anything Ms Dolby said, so one could not conclude it  
15 from what they said. And Ms Dolby didn't suggest that  
16 they just adopted her intentions. She indicated she was  
17 part of one department. The decision-makers had to deal  
18 with everything, and the decision-makers made their own  
19 decisions. So she didn't say they just adopted whatever  
20 she thought.

21           The actual evidence from the passage I took your  
22 Lordships and your Ladyship to in the judgment is that  
23 Mr Rush played an active role, asking questions and  
24 dealing with issues. And so far as Mr Triolo is  
25 concerned there is simply no evidence at all as to the

1 circumstances in which he came to sign the document.

2 Still in this interview note, if you go to page 55,  
3 this is still Ms Dolby, still SLP3's evidence. And  
4 remember, of course, they have to adopt the intentions  
5 on both sides of the transaction. At 23, she's asked  
6 about Mr Triolo. And 26:

7 "Is it likely that Jon Triolo would have signed the  
8 consent on the basis of what was described in it rather  
9 than requesting separately a copy of the amended  
10 document?

11 "Answer: I can't really comment on that. I wouldn't  
12 know how he went about authorising this. He might have  
13 requested it. I wouldn't know."

14 So her evidence, ie SLP's evidence, is she didn't  
15 know what Mr Triolo did and didn't do when he came to  
16 sign this document. So there's no evidential basis on  
17 which the court could have concluded that Mr Triolo  
18 adopted her intentions. Her own evidence was that  
19 nobody did.

20 And all that's left from all that is the residue  
21 which I think you got yesterday that Mr Phillips  
22 extracted in cross-examination a statement from Ms Dolby  
23 that Mr Rush shared her intention that the amendment was  
24 to defer interest. Mr Phillips took you to it  
25 yesterday. It's page 571 of the bundle, that Mr Rush

1 shared her intention.

2 But that, at best, is evidence that he understood  
3 the origin of the amendment. And no one disputes that  
4 he would have understood the origin of the amendment.  
5 What it isn't is evidence as to what he understood that  
6 the amendment actually did in terms of ranking, whether  
7 he had any understanding at all, whether he had no  
8 understanding, whether he understood it rightly  
9 or wrongly.

10 There has never been any evidence of their  
11 intention. And in the absence of any evidence of their  
12 intention, this case on rectification was never going to  
13 go anywhere.

14 LORD JUSTICE LEWISON: What was the basis of Ms Dolby's  
15 acceptance of the proposition that Mr Rush shared the  
16 intention? Is there evidence of some conversation  
17 between them?

18 MR BELTRAMI: Well, she did indicate that she spoke to  
19 Mr Rush about this from time to time. But we would  
20 submit that all that evidence meant was, well, if you  
21 looked at the board minutes that said the purpose of  
22 this is to defer interest, of course she would say,  
23 well, yes, he knew the purpose was to defer interest.  
24 That's as far as it goes. It says nothing at all about  
25 what he actually thought about these amendments.

1 LADY JUSTICE ASPLIN: I think she does say -- or the  
2 question is put to her on page 571:

3 "And you did not discuss ranking alteration with  
4 Mr Rush; that's right?"

5 And she says, "Yes".

6 MR BELTRAMI: Yes. So she had no way of knowing what he  
7 thought about ranking. And she had no intentions  
8 communicated of that ranking to him.

9 My Lord, that's why I started with the  
10 attribution point. The next stage -- assuming somehow  
11 we get through that, the question is, it has to be  
12 Ms Dolby or possibly Ms McMorrow or both. I mean,  
13 frankly, one of the many difficulties of this case is  
14 that if anybody's intention other than the authorised  
15 directors is going to be relevant, one would assume it  
16 would be have been Ms McMorrow of those two, because she  
17 was the legal counsel. So she might in theory,  
18 I suppose, have had some relevance to intention one way  
19 or the other. But she didn't give evidence, so she is  
20 out of the picture. So we are really left with  
21 Ms Dolby.

22 So the second question is, was there evidence or  
23 ought the judge to have concluded on the evidence that  
24 Ms Dolby had a mistaken intention about ranking?

25 As I said earlier, the judge found as a fact that

1 the parties had no intention other than to signing up to  
2 the amendments, whatever their objective  
3 construction was.

4 The judge was able to assess Ms Dolby's evidence of  
5 course. And conclude that she therefore had no relevant  
6 mistaken intention. He was certainly entitled and we  
7 submit right to reach that conclusion for several  
8 reasons. First, because it's quite clear, I don't even  
9 think it's this dispute she had no relevant intention as  
10 regards ranking. This being something which on her  
11 evidence to which she gave no thought at all. Either  
12 before or after the amendment. She had no relevant  
13 intention either way and she had no knowledge of whether  
14 anyone else had a relevant intention either way.

15 There are two reasons for that. The first is, on  
16 the evidence no one at Lehman thought this would ever be  
17 relevant. It would never be relevant, a) because no one  
18 thought Lehman would collapse, but (b) if they had  
19 thought about it, no one thought that if it collapsed  
20 subordinated debt ranking would matter.

21 I'm not sure how many solvent administrations there  
22 had been. But this is such an unusual circumstance.  
23 That's why Mr Phillips submitted that this was  
24 a fundamental change and material, et cetera. It was  
25 nowhere near anybody's radar or thought in any

1 way important.

2 That is the first reason she gave it no thought: she  
3 never thought it would arise. The second reason she  
4 gave is it was not a matter for her. It had no tax  
5 implications. It wasn't within her department, which is  
6 what she said repeatedly. If we go back to the  
7 interview and go back to page 39, please.

8 LADY JUSTICE ASPLIN: I'm sorry, you are going to have to  
9 give me that again.

10 MR BELTRAMI: It's tab 4, page 39.

11 LADY JUSTICE ASPLIN: Thank you.

12 MR BELTRAMI: So from line 20 on page 39 she is asked:

13 "Was the potential ranking of the debt in  
14 an insolvency a factor in choosing the interest rate?"

15 That's on the note:

16 "I wouldn't have been involved in interest rate.  
17 Treasury would have just told me what was the  
18 appropriate rate. I can't comment on that."

19 And then she says at 27:

20 "The ECAPS issue ...(Reading to the words)... an  
21 initiative led by the treasury team. I was involved in  
22 the periphery because I think the benefit of doing it  
23 was that we ended up getting a tax deduction. The  
24 initial issuance I would have been involved in from  
25 a tax perspective but other than that I didn't really



1 get involved post the confirmation of the  
2 tax treatment."

3 Then if you move on to page 40, line 23, she's asked  
4 about the A&O opinion for the purposes of a waiver  
5 application, and she is asked at 26:

6 "Do you recall there being any discussion about the  
7 ranking or prioritisation of the PLC Sub-Debt against  
8 other debt?

9 "Answer: I don't recall. But I wouldn't have been  
10 involve in those discussions, I don't think.

11 "Question: If there had been discussions like that,  
12 who would have been involved?

13 "Answer: The red guys and the treasury guys."

14 This wasn't even a matter for Ms Dolby.

15 Then over the page:

16 "Did you personally have any expectation as to how  
17 the notes and debt would rank against each other.

18 "Answer: No.

19 "Question: Was there any consideration, to your  
20 knowledge, in respect of ranking?

21 "Answer: I've got no knowledge of that."

22 Line 12:

23 "That would be a regulatory requirement.

24 "Answer: My regulatory colleagues would have  
25 instigated that. I wouldn't have knowledge of it or

1           been involved."

2           Then if you go to page 61, line 16:

3           "To the extent you did advise people, was that  
4           advice tax related or limited to tax advice?

5           "Answer: Yes."

6           Then 72, line 6 she was asked about ranking:

7           "Did you think about it?"

8           She says at line 6:

9           "Subordination and ranking wouldn't have been at the  
10          forefront of my mind, if it was in my mind at all.

11          "Question: Do you recalling thinking about  
12          subordination?

13          "Answer: I mean, that wasn't tax. Tax weren't  
14          interested in that. That would have been a regulatory  
15          and potentially treasury, but it wasn't a thing that we  
16          were interested in."

17          So just to recap, the sole person being put forward  
18          to the court as the relevant person for a mistaken  
19          intention had no interest in this. It wasn't  
20          her department.

21          So when you go back to the cross-examination  
22          Mr Phillips took you to, that she only intended to defer  
23          interest, of course she did. That was the only tax bit  
24          that she was interested in.

25          So ultimately it's to say no more than -- and this

1 is as far as they managed to get on the evidence -- she  
2 was not concerned with something she was not concerned  
3 with. So that's as far as it goes.

4 So we submit she self-evidently made no mistake  
5 about it. It also illustrates equally why the case that  
6 she's the decision-maker simply can't stand up, because  
7 she has a narrow silo interest. She's not  
8 a decision-maker across the piece. She says that  
9 herself several times.

10 LORD JUSTICE LEWISON: Next point.

11 MR BELTRAMI: Next point. More broadly on her evidence she  
12 was content to leave the drafting to Allen & Overy, even  
13 assuming she was somehow relevant and all the rest of  
14 it. And that's -- I think the court has this but it's  
15 the witness statement, supplemental bundle 1, tab 5,  
16 page 80, and there was no challenge to this evidence,  
17 where she says -- and I think the court has it:

18 "I had no particular reason to second guess their  
19 drafting. Ms McMorrow would have been reviewing the  
20 documentation. We ...(Reading to the words)... happy  
21 with the process. ...(Reading to the words)... finalise  
22 for execution."

23 Now, she didn't say -- and Mr Phillips made this  
24 point, and it doesn't matter -- that she just never read  
25 anything and just left it all to somebody else. But

1           what she did say, we submit, and not challenged, was  
2           that she was not going to second guess. She wasn't  
3           going to go down every clause and paragraph in their  
4           amendments and work out exactly what it was and what it  
5           achieved and whether it achieved the purpose that she  
6           wanted it to do. To that extent, she was prepared to  
7           allow Allen & Overy Allen to draft the provisions they  
8           considered needed to be drafted and to proceed on the  
9           basis that they were the right provisions for Lehman.

10           And that, we say, is a very commonplace approach to  
11           any corporate constitution having drafted documents. It  
12           could never be a position in rectification that as soon  
13           as you identify a provision which the clients didn't  
14           interrogate, somehow that's a mistake.

15           There must always be a process by which a client is  
16           able to leave it in the hands of the lawyers and bear  
17           the consequences of doing so. It's not a --

18   LORD JUSTICE LEWISON: It depends, doesn't it? If you  
19           instruct your lawyer to do A, and he does A and B, you  
20           might be able to say he made a mistake.

21   MR BELTRAMI: Your Lordship is absolutely right. And this  
22           is a point that I think your Lordship made, and we made.  
23           I'm got going to go back to it. On one view, the case  
24           really being advanced is a case on authority. It's not  
25           called that, because it can't be a case on authority,

1 for all sorts of other reasons. But in one sense the  
2 real case being advanced is, well, we wanted to do X;  
3 you went off on a frolic of your own and did Y; you  
4 weren't authorised to do that.

5 If that had been the case, different trial, for all  
6 sorts of reasons it would have failed, but in a sense  
7 that is ultimately the complaint. But there's no such  
8 complaint here. It's not alleged there's a lack of  
9 authority. So if there's no lack of authority and the  
10 client is prepared to go along with the drafting, you  
11 are only into rectification. And we would submit that  
12 you can't be into rectification on those facts.

13 So that was her positive evidence. It wasn't even  
14 an absence of evidence of her intention, her positive  
15 evidence and intention was that she was prepared to let  
16 Allen & Overy do the drafting. That was what we submit  
17 assisted the judge in his conclusion that the only  
18 intention within Lehman was for the objective meaning of  
19 these notes.

20 Now, third, going slightly out of the sequence but,  
21 third, the amendments weren't a mistake by  
22 Allen & Overy.

23 Now, we must be a bit careful with Allen & Overy  
24 because no one has suggested that they were the  
25 decision-makers and no one has suggested their decisions

1           were adopted. So in a sense, Mr Grant's evidence is not  
2           actually evidence relevant to rectification. It might  
3           be background, but there's been no link up to Lehman for  
4           his evidence.

5           But nevertheless we know that the amendments were  
6           specifically and intentionally drafted by them, after  
7           careful deliberation, to resolve a particular problem  
8           which they had identified. There was a tax problem and  
9           a consequential subordination problem. So it was  
10          a deliberate drafting process to achieve a result which  
11          they intended to achieve. And from their perspective  
12          that wasn't a mistake, because they achieved the result  
13          that they intended to achieve.

14          Now, there is a suggestion, or there was  
15          a suggestion on the evidence, that Mr Grant didn't  
16          intend to change ranking.

17          Now, one always has to treat that with a bit of a  
18          pinch of salt. On his evidence, he didn't even know  
19          there was other subordinated debt. He didn't even know  
20          there was a ranking question against other debt. He  
21          didn't know the ranking position was about the other  
22          debt because he didn't know it existed.

23          So for him to say after the event, I didn't intend  
24          to change ranking, isn't really evidence of fact,  
25          because he didn't know there was a ranking issue to

1 be addressed.

2 What he knew was that there was a subordination  
3 issue to be addressed, which he addressed effectively.  
4 And we say that did not give rise to a mistake in his  
5 context even if his intention had been relevant.

6 LORD JUSTICE LEWISON: I mean, if you say: I've drafted this  
7 but I didn't mean to change the ranking, I would expect  
8 the drafter to have had a view about what the  
9 pre-existing ranking was.

10 MR BELTRAMI: He didn't even know there was a ranking,  
11 because in his evidence he didn't know there was other  
12 debt. One doesn't -- it's difficult to grapple with  
13 that. And we do say, I mean, as a technical point about  
14 consequence et cetera, what he's talking about when he  
15 says "I didn't intend to mean ranking" is not that it's  
16 so much the legal effect of the document, because the  
17 document is a document. The document subordinates, on  
18 my construction, the notes at a certain level.

19 There's no mistake about that. That's what they do  
20 and that's what we say he intended to do because he  
21 drafted it so as to subordinate them at that level.

22 What he says he didn't intend is, if you like, the  
23 sort of factual consequence of that, which is that if  
24 you do subordinate at that level, some other debt might  
25 find itself above you. And that isn't a legal effect of

1 the document. It's a factual effect if that other  
2 document does or doesn't exist and say something.

3 So one has to be quite careful as to what the  
4 mistake supposedly is. And in terms of what the  
5 document does it does exactly what he intended it to do.

6 What he says in his evidence he didn't know was the  
7 factual consequence of that, which wouldn't be  
8 sufficient for rectification anyway.

9 So that's my third point, Allen & Overy.

10 The fourth point is -- sort of a build-up but in  
11 contrast to some other cases such as FSHC the amendments  
12 can't be said to have been overlooked by Lehman. That's  
13 why I took your Lordships and Ladyship through the  
14 facts. They were staring them in their face. They were  
15 all over the blue amendments. They were flagged by way  
16 of email. We have set out in our skeleton -- we don't  
17 need to turn it up -- 93(b). All the people in Lehman  
18 we identified who saw them because they were the  
19 recipients of a number of emails.

20 And we know in that email that I showed you from  
21 August they were specifically looking at the notes in  
22 order to decide a tax issue by reference to ranking. So  
23 it can't be said it bypassed Lehman. The documents were  
24 there in their face and flagged. And we say again that  
25 is inconsistent with an idea of rectification.



1           The fifth point is the judge's finding that not only  
2           was this a matter never discussed but that, had it been  
3           discussed, it would have been regarded as a matter of  
4           indifference to the parties, and if it had been raised,  
5           would have been dismissed as irrelevant.

6           That's judgment paragraph 262. That finding -- and  
7           I know the finding is sought to be challenged, but that  
8           finding by itself, we submit, is fatal to any case of  
9           rectification. It's one thing to say, well, it wasn't  
10          discussed. We submit that isn't nearly enough on the  
11          facts of this case. But if the conclusion is that even  
12          if it had been discussed it would have been dismissed as  
13          irrelevant, it is, we say, impossible to conclude there  
14          was relevant mistake for the purposes of rectification.

15          There is no case remotely similar to that effect or  
16          that factual finding in the bundle at all. Mr Phillips  
17          did describe it as a fundamental change, but the judge  
18          found as a fact that it would have been a matter  
19          of indifference.

20          We say he was perfectly entitled to make that,  
21          having heard all the evidence before him. In  
22          particular, in light of the regulatory indifference, no  
23          difference for regulation purposes. Clear evidence it  
24          was never discussed because no one ever thought it would  
25          arise or be relevant. Evidence that the amendments were

1           flagged but nobody thought: does that create a problem?

2           Nobody, on the evidence, not Ms Dolby or  
3           Ms Hutcherson, who was the other potential candidate,  
4           was able to say that it would have made a difference.  
5           The highest it went, if you go to Ms Dolby's witness  
6           statement --

7   LORD JUSTICE LEWISON: She says she would have discussed it.

8   MR BELTRAMI: She would have discussed it, but where does  
9           that take you on the discussion? Because the judge's  
10          finding is that even if you had discussed it it would  
11          have been met with indifference.

12          Nobody was able to take that next stage, that had it  
13          been discussed we would have done something about it.  
14          So there was an absence of evidence of that  
15          critical bit. That they would have discussed -- I think  
16          in fact it was "may have discussed" -- doesn't suffice  
17          or doesn't amount or isn't sufficient to challenge the  
18          finding of indifference.

19          And the final point, just going through the facts.  
20          We know this was a deliberate change by Allen & Overy  
21          for a deliberate tax purpose. So on that hypothetical,  
22          had it been raised, one would assume that Allen & Overy  
23          would have explained why they had done it. And in  
24          circumstances where no one in Lehman thought this issue  
25          of ranking was of any relevance at all, the judge was

1 perfectly entitled to conclude that that the conclusion  
2 had been it doesn't matter.

3 And also don't forget that because -- one mustn't  
4 forget that this rectification thing is for the whole of  
5 clause 3A. The whole thing has to go. So my learned  
6 friend's hypothesis has to be that the judge ought to  
7 have concluded that had this been raised, Ms Dolby would  
8 have discussed it with somebody, somebody would have  
9 said, "Get rid of the whole thing". It wouldn't be  
10 enough for them to say, "Just change the ranking  
11 provision", because that's not their case. Their case  
12 has to be that the whole baby has to go out with the  
13 bathwater, even though Allen & Overy are saying there is  
14 a tax issue which we are dealing with.

15 Now, that is so far removed from the evidence, and  
16 there is no evidence to support it at all, that there  
17 is, with respect, no basis at all to challenge the  
18 judge's finding of 'so what'.

19 And if they can't challenge the judge's decision of  
20 'so what', there can't be a case on rectification.

21 The final point on this is that there is essentially  
22 a single theme running through much of SLP's case on  
23 rectification, which is that the change in ranking  
24 didn't fall within the supposed purpose of the  
25 amendments. Your Lordships and your Ladyship know the

1 point: namely to defer interest. And reference to board  
2 minutes et cetera. There you are. That's the purpose.

3 LORD JUSTICE LEWISON: You have been over that, haven't you?

4 MR BELTRAMI: I think I have been over that. Can I just  
5 show you -- your Lordship has the point. On the face of  
6 it it was a lot more than that. We know from the  
7 evidence it was a lot more than that. Mr Grant  
8 confirmed in his evidence it was more than that. Let me  
9 just give you that in case you don't have it, which is  
10 bundle 2, supplemental 2, page 549.

11 LORD JUSTICE LEWISON: Do you have a tab number?

12 MR BELTRAMI: Tab 51, I hope. And it's on the right-hand  
13 column. I asked him specifically about the bit about  
14 these documents. And from line 9, that was  
15 a reference --

16 LORD JUSTICE HENDERSON: Sorry, which page are we on?

17 MR BELTRAMI: Top right.

18 LORD JUSTICE LEWISON: 123?

19 MR BELTRAMI: 123, top right, line 9. I'm asking about one  
20 of the documents. I think it was the core(?). One of  
21 these purpose documents anyway:

22 "Question: That was a reference to the initial  
23 driver of the notes rather than being an exclusive  
24 statement of all of the purposes of the amendments?

25 "Answer: Yes, that was a reference to the core

1 commercial change that was being made.

2 "Question: The core commercial change -- wasn't a  
3 comprehensive statement?

4 "Answer: That's right."

5 So in a sense it's a statement of the obvious. We  
6 have seen that from the evidence. But to try to mount  
7 a case now there should be rectification because there  
8 was a single purpose, first of all it's not consistent  
9 with the evidence we have looked at, and not even  
10 consistent with Mr Grant's evidence that this was  
11 nothing more than a statement of a purpose, not the  
12 statement of the purpose.

13 So the conclusion from all of that is that in terms  
14 of intention the judge was entitled and right to find  
15 that there was no intention beyond the objective reading  
16 of the notes, and therefore there was no mistaken  
17 intention, even if Ms Dolby's intention is the relevant  
18 intention for this purpose.

19 Third point: no outward manifestation of accord.  
20 And all these are independent objections. FSHC confirms  
21 the absolute requirement and independent requirement of  
22 the outward manifestation of accord in order to support  
23 a common intention rectification case.

24 And that's paragraph 176 of Lord Justice Leggatt's  
25 judgment, amongst other cases. And the judge had

1 a separate conclusion that there was no such outward  
2 manifestation here.

3 Now, the contention from SLP3 is that that  
4 requirement does not obtain in this case because this is  
5 more like a pension case. And as Lord Justice Leggatt  
6 explained, there's a sort of special rule for unilateral  
7 documents -- starting with unilateral documents, moving  
8 into pension documents, where a unilateral document is  
9 clearly just one intention, that is important, in  
10 pension type documents what Lord Justice Leggatt says,  
11 and I won't through the detail, is that you still need  
12 a common intention but there doesn't need to be  
13 an outward manifestation of accord, in circumstances  
14 which it's a sort of hybrid document where one party,  
15 the trustee, has the power to amend and the other party,  
16 normally the company, can only consent to it.

17 So it's not really an agreement, a contract, as  
18 such. It's a sort of hybrid document where there's  
19 a power to make an amendment subject to a right  
20 to consent.

21 And that's what is explained in FSHC as to why those  
22 type of documents don't carry with them the requirement  
23 of outward expression or manifestation of accord. Both  
24 have the same meaning or intention, but they don't  
25 necessarily have to share that intention between them,

1 because it's not quite a contract; it's something  
2 in between.

3 Now, what's sought to be alleged here is that  
4 they're in that category, they're in the pension type  
5 document rather than a contract type document, and  
6 therefore they can avoid the need for outward  
7 manifestation of accord.

8 And that takes us to clause 12 of the notes. We can  
9 pick that back up if we may at core bundle 3, tab 41,  
10 page 728.

11 To be clear, before we go back to this clause, we  
12 submit this argument is entirely wrong. These notes are  
13 commercial contracts. Of course they are commercial  
14 contracts. They are multilateral commercial contractors  
15 between the Issuer and the noteholders, and, we say, in  
16 fact a regular species of commercial contract.

17 Any amendments to such an agreement, subject to one  
18 point which I'll show you, in the normal way requires  
19 the consent of both contracting parties, as with any  
20 other commercial contract.

21 And therefore we are full square within the normal  
22 rule as per Lord Justice Leggatt where manifestation of  
23 accord is required.

24 The reference to clause 12A has nothing to do with  
25 this at all. The reference to 12A concerns the means by

1           which the noteholders are deemed to agree. So sometimes  
2           called a cramming down provision. I think my Lord  
3           Lord Justice Lewison referred to this. There could be  
4           100 per cent noteholders' agreement. Pursuant to  
5           clause 12A, if there's a reserve matter there could be  
6           an extraordinary resolution, which requires, I think,  
7           75 per cent or 68 per cent or whatever it is. I think  
8           it's 75 per cent.

9           But the purpose of that is to say, not all the  
10          noteholders have to agree. They can still be bound if  
11          the relevant majority agrees for them. So their bit of  
12          the contract can be processed with other than  
13          100 per cent agreement, because clearly as  
14          a multilateral contract everyone would have to agree, in  
15          theory, for any change.

16          And what this provision says is that when you are  
17          looking at the noteholders they don't all have to agree;  
18          some can be forced to agree if there's a relevant  
19          majority. And that's a matter of process within  
20          the noteholders.

21          But it doesn't say "and that will do the job",  
22          because what you then have to have is the agreement of  
23          the Issuer.

24          And this says nothing about the agreement of  
25          the Issuer. This contract couldn't be amended without



1 the agreement of the noteholders and the Issuer. All  
2 this does is say what will suffice for the noteholders'  
3 agreement. You still have to have the agreement of the  
4 Issuer. And that is why this is still a normal  
5 contract. This is why it's nothing to do with the point  
6 that Lord Justice Leggatt made.

7 This is not a contract that can be changed by one  
8 party, to which the other party has to consent. This is  
9 a contract to which both parties have to consent to any  
10 amendment. And clause 12A indicates how a noteholder  
11 can be deemed to consent. It says nothing at all about  
12 the Issuer. So it's completely irrelevant to  
13 this point.

14 Now, the only other issue, and in contrast almost,  
15 if you like, is 12B, just out of interest, while we're  
16 there. And that provides for some circumstances in  
17 which the registrar may, without the consent of the  
18 noteholders, agree to a modification in limited form.

19 So there's some process by which a registrar can  
20 effect an amendment, essentially as you might -- not  
21 expansive(?) material. So that is, on the face of it,  
22 something that wouldn't have to be done by agreement.

23 But we're not in that territory at all. What we are  
24 in the territory of here is an agreement to defer  
25 interest and to make other changes to the notes. And we

1 submit there's absolutely nothing in clause 12 to  
2 suggest that an agreement to make that amendment would  
3 not require the consent of both contracting parties in  
4 the normal way.

5 LORD JUSTICE LEWISON: The registrar -- I wondered if this  
6 was something to do with companies registration or Stock  
7 Exchange registration which turns out to be Lehman is  
8 the registrar on the definitions.

9 MR BELTRAMI: Well, I hope that wasn't the cause of all the  
10 problems. Who knows? But yes. Anyway, there's a small  
11 facility to make minor changes unilaterally, but there's  
12 no suggestion of unilateral amendments to anything else.  
13 There's just a process by which noteholders' agreement  
14 can be crammed down.

15 So because of that, I'm afraid we need an objective  
16 manifestation of accord.

17 Just to pick up one point, my learned friend also  
18 says, well, if you look at the resolution it uses the  
19 word "consent". The SLP3 resolution was consented to by  
20 LBHI2 as issuer.

21 But, fine, they used whatever wording they used. It  
22 doesn't affect the construction of the agreement, which  
23 is a multilateral contract requiring the agreement of  
24 the parties.

25 Now, if I'm right on that the question is, was the

1 judge right to conclude that there wasn't objective  
2 manifestation of accord? The only documents that are  
3 relied upon in support of the objective manifestation of  
4 accord are those documents about purpose. So we are  
5 going round in a circle.

6 So if there was such a requirement, which plainly  
7 there was, there was no objective manifestation of  
8 accord, on the judge's findings. And he was quite right  
9 to make that.

10 So that's my third point. My last point, which  
11 I know the court has, is -- I say "last point", and then  
12 I'm going to respond -- that the claim collapses under  
13 its weight, simply almost proves too much, such that  
14 it's impossible. The only claim to rectification before  
15 the judge was the one that the court now sees, to remove  
16 virtually the entirety of clause 3, as proposed in draft  
17 2, and essentially to restore draft 1. So one goes back  
18 to 5 June, on the SLP3's case.

19 There was never any alternative case. But to  
20 succeed on that case the submission has to be that  
21 Lehman's actual intention was that the entirety of  
22 clause 3 should have no legal effect, ie that the whole  
23 exercise was a mistake. So it was a mistake to include  
24 Mr Dehal's tax changes and a mistake to include  
25 Mr Grant's consequential ranking changes. But there is,

1 we submit, no possible basis, even on the most  
2 favourable interpretation of the facts, to rewrite the  
3 tax changes, and indeed very dangerous now to do so, to  
4 restore Lehman's position and expose them, on the face  
5 of it, to a potential tax problem which they have  
6 resolved through that process.

7 Now, in any event it can't be characterised as  
8 a mistake. It was specifically intended by  
9 Allen & Overy. It was specifically flagged with Lehman.  
10 And it was for a particular purpose, not even alleged at  
11 trial to be erroneous, let alone established at trial to  
12 be erroneous. And it would be simply an impossible  
13 conclusion in a rectification case to throw out the  
14 whole of the clause.

15 But on the assumption that the tax changes must stay  
16 in, the subordination changes must stay in, because  
17 those were specifically intended to resolve the  
18 subordination problem consequential on the tax issue.

19 The real case -- I say "the real case" -- if they  
20 could get over everything else, their case which they  
21 ought to have advanced is not the case which they did  
22 advance and refused to resile from, but that somehow  
23 clause 3 should be rectified to have a sort of saving  
24 provision to say, well, nothing affects subordination  
25 against other debt, or something like that. I don't

1 know. Some sort of provision which could preserve the  
2 tax position, possibly. And we don't know if it would  
3 or wouldn't preserve the tax position, of course. That  
4 would be another discussion. But some provision to deal  
5 with the ranking problem and preserve all the rest  
6 of it.

7 That, in a sense, is the only, frankly, credible  
8 case that could have been conceived in this. It hasn't  
9 been advanced so we don't have to deal with it.

10 It appears to us it probably hasn't been advanced,  
11 because it is not really consistent with their purpose  
12 case. It seems that they wanted to run the purpose  
13 point: look at the board minutes; the purpose was  
14 deferral of interest; everything else should be  
15 rectified; it seems to me that's why we are where  
16 we are. That point doesn't work, for the reasons I have  
17 explained. We are left with a sort of monster which  
18 simply can't reflect the evidence.

19 So that's my fourth point. It just breaks under  
20 certain(?) weight. Your Lordships have that point.

21 Can I now deal -- and we are making very good  
22 time -- the grounds of appeal or the arguments on appeal  
23 in relation to the rectification case.

24 Maybe we can pick it up best from my learned  
25 friend's skeleton, which is CB1, tab 7, page 91.

1           Core bundle 1.

2   LORD JUSTICE LEWISON:  You have already given your answers  
3           to these so you needn't go over them again.

4   MR BELTRAMI:  I shall certainly try not to do so.

5           101, the first complaint is the judge failed to  
6           consider relevant evidence.  To which we say, well, this  
7           couldn't possibly be a self-standing ground of appeal.  
8           He simply considered the evidence wasn't enough for  
9           rectification.  He was perfectly entitled to do so.  He  
10          didn't set it all out.  Had he set it out, we'd have a  
11          longer judgment but with same answer.  So that is not  
12          a ground of appeal.

13          The second objection, 107, is about intention.  This  
14          raises one legal issue which I'm going to have to deal  
15          with at some level.  It begins at 107 of the skeleton.  
16          As we see it it's a factual challenge which almost looks  
17          like or is made to look like a legal challenge, about  
18          what you have to prove for intention, particularly for  
19          amendments.

20          Now, it's clear as a matter of law, we submit, that  
21          rectification is possible only where a written contract  
22          conflicts with the terms which the parties positively  
23          agreed.  It's not enough that the written contract  
24          provides for something they didn't agree.

25          So it has to be a positive conflict as opposed to

1 dealing with something they didn't agree to because they  
2 didn't discuss it or forgot it or whatever.

3 And that is, we say, clear on the authorities. If  
4 you go to -- the first one is Lloyd v Stanbury,  
5 authorities bundle 1, tab 6, page 89. In this case it  
6 was a sale of land by reference to an Ordnance Survey  
7 plot and it included a plot which the vendor claimed he  
8 intended to retain and that was included by mistake.  
9 And the question was whether there was a right to  
10 rectify that on the grounds of mutual mistake.

11 If you go to page 97, Mr Justice Brightman explained  
12 what needed to be shown for the rectification case. And  
13 at 97F:

14 "If the defence of rectification is to succeed  
15 I must be convinced that it was not the intention of  
16 either party that the plot should be included in the  
17 contract. It is not sufficient that there should be  
18 convincing proof that the written contract didn't  
19 represent the true intention. I must also be satisfied  
20 that there was a common intention that it should  
21 be excluded. There's a difference between not thinking  
22 about it and having a positive contrary intention."

23 And one can see that as it then played out in his  
24 analysis. Over the page on 98, top of the page, talking  
25 about the purchaser, I think:

1            "... highly unlikely he was interested in the  
2            question of precise boundaries. He was content to leave  
3            the exact location to his legal advisers and he didn't  
4            have the least idea who was going to be the owner of  
5            the plot."

6            So this is one case where one party had not thought  
7            about the point, but that was not enough. They both had  
8            to think it wasn't included, as opposed to they both had  
9            to think nothing about it at all.

10           Can I take you to a more recent case, which is Ralph  
11           v Ralph, at authorities bundle 4, tab 68. This was  
12           a slightly unfortunate case in many ways. It was a case  
13           to rectify the Land Registry form where parties had  
14           ticked the box for tenancy in common in circumstances  
15           where, if you go to paragraph 1:

16           "The question is whether a Land Registry form signed  
17           by the transferor but not the transferees should be  
18           rectified to remove a manuscript cross from the box."

19           On the grounds, as said in the paragraph, the trial  
20           judge held in the evidence no such thing had been actual  
21           agreed between the parties.

22           LORD JUSTICE LEWISON: They didn't agree that the manuscript  
23           box should be crossed.

24           MR BELTRAMI: Yes. There's the problem. They hadn't agreed  
25           it. They hadn't agreed anything about it, is the



1 problem. If you then move down to paragraph 3, then  
2 just over the page on 2337:

3 "I am entirely satisfied it was never intended by  
4 either party they should be joint owners in equity."

5 So they didn't intend to be joint owners. And at  
6 paragraph 7, the appeal. I think the judge granted  
7 rectification. He said:

8 "The main ground of appeal was inadmissible. There  
9 was no positive subject of common agreement between them  
10 and no sufficient outward expression of accord."

11 So ie they hadn't agreed anything. And the way it  
12 was then dealt with, if you move down to paragraph 34:

13 "... not necessary to decide whether the need for  
14 outward expression of accord."

15 That's because it wasn't a normal contract,  
16 of course:

17 "That's because, as I see the facts ...(Reading to  
18 the words)... the trial judge did not find any  
19 continuing common intention at the time of completion of  
20 the purchase as to the beneficial interest that each was  
21 to hold."

22 So the absence of intention was inadequate. And  
23 then 37, to confirm:

24 "There is no suggestion ...(Reading to the words)...  
25 the trial judge thought it had been proved to be

1 a continuing common intention that the property should  
2 not be held for themselves in equal shares. The most  
3 that can be said is that the trial judge found they had  
4 not agreed the property should be held in equal shares."

5 So kind of harsh, but rectification, I'm afraid, is  
6 harsh, and it's limited, and we know that. But clear  
7 exposition of the need for a positive contrary intention  
8 as opposed to no intention, which ends up inconsistent.

9 LORD JUSTICE LEWISON: I have at the back of my mind there  
10 is a case called Kemp v Neptune Concrete, which says  
11 something along these lines. I think it's a decision of  
12 this court in the '70s or '80s.

13 MR BELTRAMI: We can try to dig that up overnight, my Lord.

14 If we just go back to 35 because it feeds into  
15 a point about FSHC:

16 "In discussing this difference between positive  
17 intention and absence of intention, the reference FSHC  
18 see the deed would only provide the missing security."

19 And there may be an ambiguity in the word "only",  
20 but the idea was that it was only that and  
21 nothing other.

22 Now, that is the rule. There is no different rule  
23 of law when dealing with amendments. There's no special  
24 rule of law that in rectification you need to prove  
25 something different when dealing with amendments.

1           However, we accept, and it must be right, that in  
2           any case of rectification the court can infer an actual  
3           common intention. You don't have to have direct  
4           evidence of such. You can infer it from the evidence  
5           that you have.

6           That's the test. But the court can infer it from  
7           the evidence. And equally we accept that in a case of  
8           an amendment a clear positive intention to make one  
9           change might be evidence in support of a finding that  
10          there was intention not to make a different change. So  
11          it's evidence and it's capable of being inferred. And  
12          maybe in an amendment there's a greater run at it, all  
13          things being equal, than in a fresh contract from  
14          the start.

15          But that's not a rule of law. It's just a rule of  
16          evidence as to what one gets from the material one has.  
17          What is important and what one is looking for is the  
18          actual positive intention.

19          If one goes back now to the skeleton, core bundle 1,  
20          tab 7, page 89, paragraph 91. There are two  
21          contentions -- two principles.

22          In paragraph 91 there are two propositions being  
23          advanced, not to include the circumstance where the  
24          judge himself specifically acknowledged the rules in  
25          employee pension schemes ...

1           Sorry, that's the wrong reference. I apologise.

2           It's paragraph 93. These are two propositions:

3           "He ought to have applied these two principles."

4           And the first principle is, 93.1:

5           "If decision-makers had a subjective intention only  
6           to make a specific change, it 'necessarily follows they  
7           didn't intend to make a further change'."

8           That's the first proposition. And the second  
9           proposition is at 2:

10          "If change X has been the subject of discussion, the  
11          absence of discussion about Y may be evidence that  
12          parties didn't subjectively intend."

13          Now, I quarrel with the first one. That's not --  
14          when it says "necessarily follows" it sounds like it's  
15          supposed to be a principle of law. It can only be  
16          an argument about evidential significance. But it's  
17          only ever in the way it's framed a circular statement,  
18          because it all depends on what one means by "intention  
19          only to make a specific change".

20          And this is where one gets into this semantic debate  
21          about purpose et cetera. As we have said in our  
22          skeleton, there is a difference between you intend to  
23          make change X and you intend to make no further  
24          exchanges, or you intend to make change X and you are  
25          indifferent to further changes. And that is the

1 difference. And both of them can be conveniently  
2 described as: you only intend to make change X. But  
3 they have different analyses.

4 And we submit it doesn't really matter in our case  
5 because the judge found they didn't intend only to make  
6 change X. And on the evidence they didn't intend to  
7 make change X because there were other agreements on the  
8 face of the agreement which they must have intended.

9 But even if they had got that far, even if they had  
10 established only intention to make change X, that's only  
11 half the question, because the real question is, do you  
12 intend to make change Y? Or are you indifferent to make  
13 change Y?

14 And again, on the judge's findings they had no  
15 intention in relation to change Y one way or the other.  
16 So we're back into these cases where there's no  
17 intention -- at best on SLP3's case, we are back into  
18 these cases where there's no intention either way.

19 So that first proposition doesn't advance the  
20 argument.

21 The second proposition is a matter of evidence. We  
22 accept that discussion may assist the inferences to be  
23 drawn. But the trouble is, the judge didn't draw those  
24 inferences. And we submit he was perfectly entitled to  
25 do so.

1           That's the response to that.

2           We do say that this case stands in stark contrast to  
3           the cases that were referred to in my learned friend's  
4           skeleton where inferences were drawn. I won't take you  
5           to them because it's different facts et cetera. But in  
6           both, for example AMP, certainly AMP and Barker, the  
7           pensions case, the evidence was they would never have  
8           agreed this. The evidence was it made a massive  
9           difference. What they intended to amend was something  
10          which would have had minimal financial impact, and on  
11          one view might have benefited the fund. The consequence  
12          of the amendment was the acquired liabilities of  
13          something like £30 million. And the evidence was, had  
14          they known that, they obviously wouldn't have done it.

15          So it's a different scenario where one infers  
16          intention not to make change Y, in that sort of  
17          circumstance. Similarly, in FSHC the facts were  
18          extraordinary. They intended to complete the security  
19          by putting in one piece of a security arrangement which  
20          had been agreed in an earlier transaction and they had  
21          forgotten to complete. So the intention was to put in  
22          that one piece of security in order to fill what they  
23          had earlier agreed.

24          They did it by way of accession deed. The accession  
25          deed also lumped in a lot of other liabilities. And all

1 of a sudden the whole business was under threat because  
2 they lumped in liabilities which they had never agreed  
3 to do. It was called absurd, commercially hopeless and  
4 all the rest, and again they would never have touched it  
5 with a bargepole had they known that was  
6 the consequence.

7 So those are the sort of fact patterns where one can  
8 infer from an absence of a discussion an intention not  
9 to make change Y. But they are all extreme situations  
10 where it's obvious that the party concerned would not  
11 have agreed to the change had he known it had been made.

12 And that goes right back to judge's finding about  
13 'so what'. That is why 'so what' is so fatal to so much  
14 of this case. As soon as you are in that situation you  
15 are not in the same (inaudible).

16 So that's all that. I think if one then goes to --  
17 nearly finished -- 112 of the skeleton.

18 LORD JUSTICE LEWISON: Paragraph or page?

19 MR BELTRAMI: Paragraph 112. It's said there's a challenge  
20 to the finding of intention by reference to factors  
21 relied upon. And I think I have gone through some of  
22 these, so very briefly, at paragraph 82 it's said that  
23 the judge's finding was contrary to Ms Dolby's evidence.  
24 But for the reasons I showed you it wasn't Ms Dolby's  
25 evidence. She was dealing with tax. She wasn't

1 concerned with anything else. She was content to leave  
2 the drafting to Allen & Overy. Something that had no  
3 tax implications had no concern for her.

4 83 and 85 seem to be points about purpose, which we  
5 have dealt with.

6 86 is a sort of trailer for the authority case,  
7 because it's then said the sole instruction was to defer  
8 interest. But that is not the case we are dealing with.  
9 So that doesn't help.

10 In fact, I asked Mr Grant about this, though I won't  
11 ask you to take it up. I asked him if he considered he  
12 did have a wider remit, as one would expect, as I think  
13 my Lord Lord Henderson referred to yesterday. On his  
14 evidence he said, well, if I saw something that was  
15 a problem I considered it was within my obligations to  
16 deal with it.

17 So it wasn't a matter of constraining authority  
18 anyway. He considered he ought to deal with a point  
19 which was available to be dealt with. But it 's not  
20 an authority case so that doesn't go anywhere.

21 And 87, absence of discussion. That is something we  
22 have dealt with.

23 Paragraph 116, the next challenge on appeal is the  
24 challenge to findings on 'so what', which I have  
25 dealt with.



1           And paragraph 118 is a challenge to outward  
2           expression of accord, which I have dealt with as well.

3           So I'm pleased to say I have come to the end of my  
4           submissions, subject to any questions  
5           your Lordships have.

6   LORD JUSTICE LEWISON: Thank you, Mr Beltrami.

7           Ms Tolaney, I think you are next. No repetition.

8   MS TOLANEY: Indeed, my Lord, which makes my submissions  
9           very short.

10                           Submissions by MS TOLANEY

11   MS TOLANEY: I am very grateful to Mr Beltrami and adopt  
12           his submissions.

13           In our skeleton argument we had taken two additional  
14           points, the second of which was on rectification at  
15           paragraphs 14 to 22, and Mr Beltrami has covered it so  
16           I will say nothing further about that.

17           The first point we said in our skeleton was a point  
18           that actually doesn't arise on our case. It was simply  
19           an answer to Mr Phillips' submission that the factual  
20           matrix might be relevant if the interpretation wasn't  
21           clear. And what we said in that event is first of all  
22           interpretation is clear for the reasons that Mr Beltrami  
23           has given. And secondly, if it wasn't, the answer  
24           wasn't what the judge did and what Mr Phillips proposed,  
25           which is simply essentially to not engage in a process

1 of contractual interpretation, but rather, to apply the  
2 Bromarin-like principles which is I think what my Lord  
3 Lord Justice Henderson had in mind yesterday.

4 LORD JUSTICE HENDERSON: I'd forgotten the name of the case,  
5 but Bromarin was what I had in mind.

6 MS TOLANEY: Exactly. It was what the parties would have  
7 intended was the correct exercise, not simply abandoning  
8 the process of construction.

9 Now on this appeal it makes no difference, we say,  
10 because the outcome's clear as a process of  
11 construction but I will return to that in the context of  
12 the PLC appeal where that line of authority is what we  
13 rely on. It's what we cited repeatedly but wasn't  
14 mentioned at all in the judgment.

15 My Lord, that's everything I had to say.

16 LORD JUSTICE LEWISON: Thank you. That's short and sweet  
17 and no repetition. Mr Arden next.

18 Submissions by MR ARDEN

19 MR ARDEN: I have been given 15 minutes, I pretty am sure  
20 I could do better than that.

21 The position of the administrators is not just as to  
22 (inaudible -- off-mic) the outcome of the ranking issue.

23 LORD JUSTICE LEWISON: You just want to know what to do.

24 MR ARDEN: We want to know what to do. There are really  
25 just two points I want to cover now against that, if

1 I could. We've obviously provided a certain amount of  
2 information relating to the position as to the two  
3 estates. Now, In a sense the figures don't matter and  
4 don't effect -- make no difference to the outcome on the  
5 ranking issue. All one needs to know is that there is  
6 in the case of the LBHI2 (inaudible) case of the PLC,  
7 the PLC has said maybe(?), and that on either case there  
8 is a shortfall, and that's it, that's all one needs  
9 to know.

10 We have in the skeleton just referred to some of the  
11 progress reports. I think I just wondered this, and  
12 it's all I wanted to say on this point now, if the court  
13 thought that it will assist in terms of judgments to  
14 have just some headline figures which just show where  
15 the estates are as things stand and where they think  
16 they will be --

17 LORD JUSTICE LEWISON: I think we've been told they are  
18 somewhere between 300 million and 800 million for  
19 distribution, but that's way below the amount of the  
20 subordinated debt.

21 MR ARDEN: Things have moved --

22 LORD JUSTICE LEWISON: Do we need to know much more  
23 than that?

24 MR ARDEN: Not for the purposes of the exercise you have to  
25 undertake. It's simply that the figures are rather

1 different. It's somewhere between 800 million and  
2 a billion and subject to some costs, but there is  
3 a degree of uncertainty. It's all gone up a bit and  
4 there's a little bit more certainty. The gap between  
5 best and worst is narrowed to a modest 200 million,  
6 rather better than it was.

7 If you think it would help for a section of the  
8 judgment or judgments then we could do that.

9 LORD JUSTICE LEWISON: I think we can take the figure from  
10 you, can't we?

11 MR ARDEN: If you take the figures that I've just given,  
12 which is that --

13 LORD JUSTICE LEWISON: They are only illustrative. As you  
14 say nothing actually turns on it in terms of what we  
15 have to decide.

16 MR ARDEN: No, that's right. In terms of realisations and  
17 potential surpluses it's somewhere between the two  
18 figures that I have just given. Of that, about  
19 600 million has already been received of which about  
20 350 million has been distributed already in fact to PLC  
21 but with the agreement of the two parties. So we have  
22 about 250 in hand. Most of the rest of it will come  
23 from distributions out of the LBIE estate made to LBHI2  
24 in its capacity as a member and that's where the gap is,  
25 as it were, the uncertainty. And in respect of that

1           it's a 200 to 400 band, and that's probably what the  
2           first set of bullet points have said. So if you are  
3           happy with that then I will take it no further.

4           The other point I wanted just to raise now before  
5           I sit down, it just arises out of the difference between  
6           Mr Phillips and Mr Beltrami about the right way to  
7           approach the question of priority, and I will just tease  
8           out Mr Beltrami's approach. Essentially, and he may not  
9           entirely agree with the way in which I just summarise  
10          it, but essentially his submission was that this is all  
11          about ranking, focusing too hard on the right to prove  
12          proof and the scheme is the wrong way around; that what  
13          the court needs to do simply is to determine the  
14          question of ranking and that's a -- it's essentially by  
15          a process of contractual construction.

16          And then what follows from that, in terms of the  
17          scheme, is what follows will follow from the answer to  
18          the ranking question. So if you don't infer(?) to  
19          say: is there a right to prove or is there not? You  
20          simply say: who has priority? Who has priority over  
21          who? And then work out the consequences.

22          Now, so far as my clients are concerned I think we  
23          understand that and so I think essentially what is being  
24          said is you give effect to the ranking conclusion in  
25          whatever way is appropriate in the circumstances in

1           which you find yourself. And so that might be, for  
2           example, by preventing a creditor, subordinated  
3           creditor, from submitting a proof at all.

4           In a sense that's stage 1 of the Waterfall 1 order,  
5           and necessary in that case to get over the logical  
6           problem that Lord Neuberger identified in the  
7           Supreme Court.

8           You might not need to go that far -- you might not  
9           need to stop it at that point. If a proof has already  
10          been submitted you could give effect to the  
11          subordination agreement, an officeholder could give  
12          effect to it by simply declining to deal with the proof,  
13          just putting it to one side and say: I'm not going to  
14          deal with this; and so not admitting it. And in a sense  
15          that's the second part of the Waterfall 1 order where  
16          the order went on to say that the subordinated creditor  
17          could require the office holder to deal with the proof,  
18          so assume it's been lodged, just simply don't do  
19          anything, conceivably an officer holder would be  
20          justified in rejecting a proof on the grounds that it's  
21          simply premature.

22          The other way in which it could arise, or another  
23          part of the distribution process where the question  
24          could arise is in the context of distribution. And  
25          giving effect to a subordination agreement and to

1 priority might, for example, certainly would justify  
2 an officeholder in not reserving for a subordinated  
3 claim in any distribution -- in any distribution that's  
4 made, until one gets to a point where you know that  
5 there is a surplus, so it matters.

6 My Lord, that, I think, is what I understood  
7 Mr Beltrami's -- or where his approach to this leads,  
8 that essentially you wait until you look at the  
9 circumstances in which you find yourself, the  
10 officeholder does that, and then gives effect to the  
11 subordination, the ranking, in whatever way is  
12 appropriate in those circumstances.

13 I tease that out because essentially this is the way  
14 in which the officeholders will look at: well what are  
15 we supposed to do in the circumstances of this, or  
16 indeed any other case? And as it seem to me, listening  
17 to Mr Beltrami's exposition, it was something of the  
18 nature that I've just described: you just ask the  
19 question, look at the circumstances and it may be there  
20 that there be various ways in which the officeholders  
21 should do it and would be justified in doing it.

22 I think really that is all I want to say, it's a  
23 sort of teasing out of what -- it doesn't -- it's not  
24 Mr Beltrami's right or wrong, it's simply this is where  
25 we think that that submission goes. And goes, so far as

1 is relevant, to the officeholders in deciding how they  
2 should perform their functions, what they would be  
3 justified and required to do in the circumstances of  
4 a case like this.

5 I think that's really all I wanted to say,  
6 everything else will be obvious and clear to the court  
7 and clear from the skeleton so I don't have anything  
8 else I can usefully add.

9 LORD JUSTICE LEWISON: Thank you, Mr Arden.

10 Yes, Mr Phillips.

11 MR PHILLIPS: Your Lordships will have seen from the  
12 timetable that despite my having detained your Lordships  
13 until too late last night --

14 LORD JUSTICE LEWISON: We are well ahead.

15 MR PHILLIPS: Well ahead. And I was wondering in the  
16 circumstances if we might rise now to give us a little  
17 bit of time to make our reply as helpful to your  
18 Lordships as possible. I could of course do it now, I'm  
19 in your Lordships' hands. I could of course do it but  
20 it probably wouldn't be as helpful to your Lordships as  
21 it would be if perhaps we could rise now and I could  
22 start first thing tomorrow morning, but ultimately I'm  
23 in your Lordships' hands.

24 MS TOLANEY: My Lord, I've given up the time now because  
25 it's sensible for me to take the argument on the



1 Bromarin line of authorities in the PLC appeal. But I  
2 am quite tight for time there and I have been limited on  
3 that, and on partial relief, both of which are quite  
4 heavy points. So having gone ahead in the timetable  
5 today I was hoping to get a little bit more time.

6 (Pause).

7 LORD JUSTICE LEWISON: I think we would like to carry  
8 straight on, please, Mr Phillips.

9 Submissions in reply by MR PHILLIPS

10 MR PHILLIPS: My Lord, do forgive me if any of my points --  
11 forgive the fact that I have a screen up because I have  
12 been making notes on the screen, which is frightfully  
13 modern for me.

14 The first point that I wanted to deal with is the  
15 contingent debt point. My learned friend, whose  
16 submission was that Lord Neuberger had not decided that  
17 the decision did not go to whether or not it was  
18 contingent, Lord Neuberger did decide that it was not  
19 contingent and the reason why that was critical to the  
20 case, never mind about the points around the outside, is  
21 that contingent debts can prove at any time and are  
22 valued. And the reason why Mr Snowden argued in that  
23 case that the debt was contingent was because if the  
24 debt was contingent then the debt proved and then there  
25 was an argument that under the rules, because it was

1 a debt proved, that the interest would be payable on the  
2 subordinated as well as the other debts, and that's the  
3 reason why it was run.

4 LORD JUSTICE LEWISON: Can I just ask you this: if I have  
5 a contingent debt, the rules say I can prove it.

6 MR PHILLIPS: Yes.

7 LORD JUSTICE LEWISON: Can I agree not to prove it until --

8 MR PHILLIPS: Of course.

9 LORD JUSTICE LEWISON: So why does it matter in the context  
10 of Waterfall 1, given that the decision seemed to turn  
11 on clause 7, which both Mr Justice David Richards and  
12 the Supreme Court interpreted as precluding a proof.

13 MR PHILLIPS: Sorry, forgive me. It didn't only turn on  
14 clause 7, it turned on Lord Neuberger's analysis that it  
15 wasn't a contingent debt primarily because of the  
16 logical problems that that gives rise to.

17 LORD JUSTICE LEWISON: I see that. I see the logical  
18 problem, but -- well, all right.

19 MR PHILLIPS: And that's what then led Lord Neuberger to  
20 decide it wasn't a contingent debt. And I quite  
21 understand there's clause 7 as well, I quite understand,  
22 but on contingent debt that was decided in that case.  
23 You can tell that it was decided in that case because of  
24 the changes in the orders.

25 LORD JUSTICE LEWISON: Yes.

1 MR PHILLIPS: Because your Lordships in the Court of Appeal  
2 changed the order and expressly said it was contingent  
3 debt and the Supreme Court changed it back and said in  
4 their judgments it was not a contingent debt. And as  
5 I've said the point about provability turned on it being  
6 a contingent debt, the disagreement turned on it being  
7 a contingent debt; and if I may respectfully say  
8 although there are the other points that is the ratio.

9 My learned friend, with respect, is wrong in his  
10 analysis of the case and the correct analysis is in that  
11 paragraph I took you to this morning in the learned  
12 judge's judgment. And the reasoning of the learned  
13 judge, which if I may respectfully submit is correct, is  
14 that if a subordinated debt agrees to prove after senior  
15 debt that of itself is an agreement not to prove until  
16 after the senior debt. And you do not need a separate  
17 mechanism. I quite accept, my Lord, you can have  
18 contingent debt with a separate mechanism. But the  
19 shorter and the more important point is that -- it's two  
20 points -- is that you can't prove because it is  
21 subordinated debt, and that's how it works, and as  
22 I have indicated the line of reasoning goes back to MCC  
23 and it's not contingent debt.

24 Can I then, if you don't mind, just say something  
25 about Mr Fuller and Mr Fuller's book.

1 LORD JUSTICE LEWISON: Yes.

2 MR PHILLIPS: Mr Fuller's book was not cited to the learned  
3 judge and he refers to why it wasn't cited, because when  
4 we saw his draft judgment we explained why it wasn't  
5 cited, and there were two reasons. One is particular to  
6 Mr Fuller's position, is that he was the senior man in  
7 the Allen & Overy team and he commented on the drafts in  
8 this case. That's specific to him. But the  
9 intellectual one is actually more serious: Mr Fuller's  
10 book, with the greatest respect to Mr Fuller, is out of  
11 date and in many respects not accurate. His description  
12 in particular of how you subordinate by contingent debt  
13 is inconsistent with Lord Neuberger's judgment, and it  
14 was out of date because he didn't really come on board  
15 with what happened in 1993 in the MCC decision. It's  
16 footnote 50 in the learned judge's judgment.

17 LORD JUSTICE LEWISON: So when the judge quoted from  
18 Mr Fuller's book that was his own research, was it?

19 MR PHILLIPS: That was his own research. And if I can put  
20 it that way, in my submission it's highly regrettable,  
21 because he wasn't addressed on it and he did adopt  
22 an awful lot of Mr Fuller's analysis. And there's one  
23 point in the judgment where he is contrasting  
24 Mr Fuller's analysis of the Waterfall with Lord  
25 Neuberger in Nortel. And with the greatest of respect

1 a textbook is no substitution for the decisions in  
2 particular in this case of the Supreme Court. And the  
3 reason why I say that is because when you come to deal  
4 with contingent debt subordination the Supreme Court is  
5 really where one should be looking. I took you to  
6 Mr Justice Vinelott's --

7 LADY JUSTICE ASPLIN: Sorry to interrupt, can I just ask,  
8 because actually when one looks at the footnotes there  
9 are many, many references to Mr Fuller.

10 MR PHILLIPS: There are.

11 LADY JUSTICE ASPLIN: In paragraphs in Mr Fuller's work.  
12 Was this point not raised when you got the draft  
13 judgment? Had you said --

14 MR PHILLIPS: Yes.

15 LADY JUSTICE ASPLIN: -- "How can you rely on all this?"

16 MR PHILLIPS: Yes, we did raise it, my Lady. I should, in  
17 fairness to the learned judge, show you footnote 50  
18 which is how the learned judge dealt with it.

19 LADY JUSTICE ASPLIN: I'm sorry, I do recall that after all.

20 LORD JUSTICE HENDERSON: Sorry, there is a sort of related  
21 question: did the judge explain why he was placing so  
22 much reliance on Fuller? I had at the back of my mind  
23 he may have said something about that, maybe that's what  
24 you were going to take us to, but if not one slightly  
25 wonders where it came from, so to speak.

1 MR PHILLIPS: Do you mind if I just turn up footnote 50?

2 LORD JUSTICE HENDERSON: Of course not, I am sorry, I didn't  
3 mean to ask two questions all at once, I thought maybe  
4 it might help if it gets the answer.

5 MR PHILLIPS: I'm reminded, you probably know this, but the  
6 judgment was in draft for some months, I think it was  
7 about three months in all. But yes, we did raise the  
8 point. And of course if it was a matter of interest to  
9 you we would be very happy to forward to you what we  
10 said to the learned judge. But what he says is the  
11 parties were quo(?) (inaudible word), and he explains  
12 the reasons, and he points out:

13 "The book is also eight years old in its  
14 third edition."

15 And he says:

16 "I have elected to cite Fuller because it seems to  
17 me important to use so far as possible the common set of  
18 terms of reference to the concepts here in play."

19 And one of the results, if I may respectfully put it  
20 this way, of having relied on Fuller is he picked up the  
21 similarity between my learned friend's submission and  
22 the description of "contingent debt" in Fuller and he's  
23 then gone with it. And one of the consequences is this  
24 contingent debt, simple contractual subordination  
25 analysis. And with the greatest respect to the learned

1 judge we do disagree. We have made our submissions. We  
2 don't think it's contingent debt. We do think you  
3 construe the clauses as a whole. It is a pay-ability  
4 condition. It does not make the liability contingent,  
5 if I can put it that way, my Lord.

6 But two other points, first of all this footnote was  
7 only added as a result of the submissions that we put in  
8 and in my submission it would have been preferable had  
9 a different approach been taken in relation to  
10 Mr Fuller's books as your Lordships know. We just  
11 didn't debate it. But I do respectfully want to make it  
12 clear that in my submission the question of whether or  
13 not clause 5.1 creates contingent debt as opposed to has  
14 a condition as to when payment can be made is  
15 an important point of principle.

16 LORD JUSTICE LEWISON: It's been decided by the Supreme  
17 Court.

18 MR PHILLIPS: It's been decided by the Supreme Court. And  
19 when I say "contingent debt", I mean contingent debt in  
20 the insolvency sense; in other words, that qualifies as  
21 a contingent debt when you prove it. I have not myself  
22 done an extensive trawl of other areas in which the  
23 description "contingent" might be used but it may be  
24 that this is restricted to something of a term of art,  
25 if I can put it that way.

1           But the point is 5.1 is not a contingent debt, that  
2           was the decision of the Supreme Court and I do  
3           respectfully submit that you should not construe this  
4           particular clause in those circumstances as a contingent  
5           debt.

6   LORD JUSTICE HENDERSON: There certainly are plenty of other  
7           contexts. I am thinking of the Law of Property in  
8           Trusts, where is a clear distinction between an interest  
9           which is actually contingent in the sense it doesn't  
10          arise until the happening of some event on the one hand,  
11          and interests which give rise to a present obligation  
12          which is only dischargeable in the future on the other.

13   MR PHILLIPS: Yes.

14   LORD JUSTICE HENDERSON: I mean, if it's a remainder subject  
15          to a life interest, at best immediately, it is not  
16          a contingent interest. Whereas if it's a remainder sort  
17          of per sums borne of X or Y that is purely contingent.

18   MR PHILLIPS: My Lord, your Lordship has the point. And the  
19          point in this case is that the liability is always  
20          there, but there are conditions that need to be met  
21          before it can be paid. And the reason, as your  
22          Lordships have seen, that is done is to ensure that the  
23          subordinated debt is not paid before the senior debt;  
24          and that's where it goes to. And I'm reminded to say  
25          it's very much this is an insolvency law issue and it's



1 an issue my learned friend told you that he didn't think  
2 was terribly important but it is important as a point of  
3 principle.

4 So that was the first point.

5 The second point, if I may, was my learned friend's  
6 submissions on the preference shares, because -- it was  
7 very cleverly done but it's one of those occasions where  
8 you have to spot the joins. Because what my learned  
9 friend's argument depends upon is the notes being placed  
10 in the Waterfall at the level of a preference share and  
11 therefore having a ceiling as well as a floor. I will  
12 develop this a little bit but he described it as though  
13 it's a brick in the wall, and there it goes in as  
14 a preference share and once it goes in as a preference  
15 share you have your ceiling and your floor. And my  
16 learned friend said, and I wrote it down, "Preference  
17 shares have a clear and recognised place". That was my  
18 learned friend's language.

19 However, the notional preference share in the  
20 amended Sub-Notes does not sit in the clear and  
21 recognised place in the Waterfall that my learned friend  
22 identified. It does not clearly set a ranking by  
23 reference to such a place. If I can go back to  
24 clause 3, which I'm sure you have, it's CB3 at 741, it  
25 describes a preference share which could not in fact be

1 a preference share. And so you cannot take the  
2 well-known position of a preference share in the ranking  
3 or in the Waterfall and say: from that I can determine  
4 that that is where these notes rank. And the reason why  
5 I say that -- and this is where the joins were -- is  
6 that as you know it has a preferential right of return  
7 over and it's first of all the holder of all other  
8 classes of share. There's no problem with that.  
9 Preference shares having the rights over all other  
10 shares is not a problem and probably accords with my  
11 learned friend's description.

12 LORD JUSTICE HENDERSON: That's why they are preference  
13 shares.

14 MR PHILLIPS: Exactly, which is the well known position of  
15 a preference share. But this is not in that position,  
16 because it is also over the notional holders. And the  
17 notional holder is a creditor. The notional holder is  
18 a creditor whose claims against the Issuer are  
19 quantified as though they hold a notional share. And  
20 the notional share is notional ownership shares which  
21 have a preferential right. And we know why this has  
22 happened. But it is a creditor with a right over the  
23 preference shareholders because the notional holder is  
24 a preference shareholder. If one looks at the  
25 description of the notional holders that's the

1 preference shareholder. And it is a creditor with  
2 a right over that preference shareholder. And so the  
3 notes come in above a creditor and that is not in the  
4 clear and recognised place of a preference shareholder.

5 So what you get from this is what we've been saying  
6 throughout: it identifies above whom, but it does not  
7 identify below whom. It just identifies that they rank  
8 above a creditor, who is above the preference  
9 shareholders.

10 Now the fact that there is a description of  
11 "preference shareholder" in this notional mechanism is  
12 neither here nor there, that does not pin them in that  
13 well-known place of preference shareholders, so you do  
14 not find the ceiling bit, in our submission, you just  
15 don't find it and you do have to look at the rest of  
16 the clause.

17 That means that you look at those in respect of whom  
18 the notes are subordinated, and they are subordinated in  
19 right of payment, as you well know, to the senior  
20 creditors as defined. And we've seen the definition of  
21 the senior creditors over the page and I won't go  
22 through that again. That is below whom they are ranked.

23 We know why this mechanism has been used. It's  
24 being used because the upper tier 2 debt subordination  
25 type of technique is often done this way and this was

1           used for LT2 and so it was changed and it was changed by  
2           putting a creditor in. So rather than the mechanism  
3           which says: I am treating you as if you are a preference  
4           shareholder; it says: I am treating you as if you are  
5           one rank of creditor above a creditor. And so from that  
6           you just can't take the reference to "preference  
7           shareholder" as fixing in the ranking where they sit.

8           I'm not suggesting for a moment, my Lords, that this  
9           is not relevant. Of course it's relevant. We construe  
10          the clause as a whole. But it doesn't tell you below  
11          whom. It doesn't fix them in that ranking by reference  
12          to a preference shareholder.

13          Can I just make one other point. My learned friend  
14          throughout his submissions on this point referred to  
15          upper tier 2 subordinated debt holders as shareholders.  
16          That's not right. They could be preference shareholders  
17          or they could be creditors, and that is clear from --

18   LORD JUSTICE LEWISON: I think creditors were undated debt.

19   MR PHILLIPS: My Lord, you have the point, you have the  
20          point. But I did notice that that language --

21   LORD JUSTICE LEWISON: No, I think Mr Beltrami said that.

22          My recollection is that he did.

23   MR BELTRAMI: I thought I'd said it, but if I didn't I'll  
24          say it now.

25   MR PHILLIPS: We are all clear, we are all on the same page.

1           Another point to bear in mind is that of course the  
2 preference shareholding position in the Waterfall would  
3 rank the notes below all debt and it wouldn't rank the  
4 notes above the notional holders. I'm sorry, forgive me  
5 if I'm repeating myself a little bit. As I've indicated  
6 you have to look elsewhere.

7           Another point that arose was the relevance of  
8 subordination inside and outside of an insolvency. And  
9 it is relevant -- and those provisions are not in there  
10 for no reason. What you have outside of an insolvency  
11 is you have conditions that would enable the Issuer to  
12 repay some of the subordinated debt. And in order to  
13 pay the subordinated debt outside of an insolvency you  
14 have to be solvent, in other words -- and the way we  
15 would construe it and I'm simplifying it, we would  
16 construe it is you have to be able to pay the senior  
17 creditors. You have to be able to pay the senior  
18 creditors and if you can pay -- and there are two things  
19 that you need to be able to pay ... sorry, you have to  
20 be able to pay your debts as they fall due, and your  
21 assets have to exceed your liabilities, other than those  
22 that are not senior creditors.

23           Now, for the purpose of this let me just go with my  
24 learned friend's split(?). You have our point about the  
25 brackets applying to both. Let's just take it for

1 a minute that it was debt. So outside of an insolvency  
2 you have to be able to do both of those things in order  
3 to repay your subordinated debt. And it matters which  
4 subordinated debt you have to be able to repay because  
5 the second of these, even on my learned friend's  
6 construction, is assets that exceed its liabilities  
7 other than the liabilities to people who are not senior.  
8 So those who you have to be able to pay turns on who are  
9 senior to the subordinated debt in question. And that  
10 applies outside and inside. So it identifies which  
11 subordinated debt you can repay, and it matters. And  
12 a senior subordinated debt can be paid before a more  
13 junior debt. And of course on the face of the judge's  
14 decision the notes could be repaid before the debt when  
15 Lehmans was solvent, if it passed the solvency test,  
16 these notes, the 6 million worth of notes could be  
17 repaid but the debt couldn't. Then once you get to  
18 insolvency --

19 LORD JUSTICE LEWISON: Just say that again, "on the  
20 judgment's judgment the notes ..."

21 MR PHILLIPS: On the judge's judgment the notes were senior  
22 to the debt prior to insolvency. So if you were to look  
23 at the debts solvency condition, because they all have  
24 these solvency conditions, you would have to be able to  
25 pay the notes before you could pay any of the debt, on

1 the judge's decision. Sorry, am I doing this --

2 LORD JUSTICE LEWISON: I thought it was the other way round,

3 no?

4 MR PHILIPPS: The judge's decision before insolvency was the

5 notes were senior to the debt. Sorry, it was just one

6 of those horrible moments. So the judge's decision --

7 LORD JUSTICE LEWISON: Before amendment.

8 MR PHILLIPS: Yes -- no, not before amendment -- well,

9 outside amendment because it's outside of an insolvency.

10 So I am in a solvent situation, Lehmans hasn't gone bust

11 and it has 6 billion worth of Sub-Notes and it has all

12 this Sub-Debt. And the effect of the solvency condition

13 that you find in the Sub-Debt is that you have to be

14 able to pay the Sub-Notes before you pay the Sub-Debt.

15 LORD JUSTICE LEWISON: Can you give me a cross-reference in

16 judge's judgment. You don't need to do it now, perhaps

17 you could come back with it tomorrow morning.

18 MR PHILLIPS: Yes, of course, I will do that tomorrow.

19 LORD JUSTICE LEWISON: Where does he explain this point?

20 MR PHILLIPS: No, he doesn't explain this point.

21 LORD JUSTICE LEWISON: Oh I see.

22 MR PHILLIPS: I'm explaining this is a consequence of --

23 LORD JUSTICE LEWISON: I see.

24 MR PHILLIPS: My learned friend said it didn't matter

25 outside of an insolvency; that's just plain wrong.

1           Because outside of an insolvency the relative  
2           subordination determines who the company can pay first.  
3           So if Lehmans had wanted to redeem some of its  
4           subordinated debt before an insolvency Lehmans would  
5           have to have repaid the notes before the debt. And that  
6           is because the solvency condition -- assuming the judge  
7           is right that it was senior, of course, but then one  
8           gets into the solvency condition in the notes which for  
9           your note is on 679. And it says:  
10           "The borrower shall be solvent if it is able to pay  
11           its liabilities other than subordinated liabilities,  
12           disregarding excluded."  
13           So if the notes were senior, which on the judge's  
14           analysis before insolvency they were, they have to be  
15           paid before you could pay anything on the notes.  
16           You then go into an insolvency --  
17   LORD JUSTICE LEWISON: Sorry, I'm getting lost here.  
18   MR PHILLIPS: I'm sorry, my Lord.  
19   LORD JUSTICE LEWISON: The issue is solvent if it's able to  
20           pay its debts as they fall due.  
21   MR PHILLIPS: Ah, no, you are looking at the wrong  
22           insolvency condition, I'm going to come back to debts  
23           in a moment.  
24   LORD JUSTICE LEWISON: The judge said you have to satisfy  
25           both.



1 MR PHILLIPS: Yes. I'm looking at the solvency condition in  
2 the Sub-Debt.

3 LORD JUSTICE LEWISON: In that case I'm looking at entirely  
4 the wrong --

5 MR PHILLIPS: I'm so sorry. I'm doing it too quickly and  
6 it's one of the ...

7 Could your Lordship turn to tab 38 at page 679, then  
8 I will go back to the other definition, my Lord,  
9 which -- I will deal with that.

10 LORD JUSTICE LEWISON: Right. So looking at the solvency  
11 condition.

12 MR PHILLIPS: In the Sub-Debt.

13 LORD JUSTICE LEWISON: In the Sub-Debt, right.

14 MR PHILLIPS: So:

15 "The borrower shall be solvent if it is able to pay  
16 its liabilities other than the subordinated liabilities  
17 in full, disregarding the excluded."

18 That is at the top of the page in (ii) my Lord. So  
19 prior to an insolvency, if the notes are senior to the  
20 debt what that means is that the notes have to be  
21 payable before anything could be paid on the notes. And  
22 the point that I was just dealing with is it does matter  
23 before an insolvency; it doesn't only arise when Lehman's  
24 goes bust, because one thing that you've seen is that  
25 they did from time to time pay back or issue their

1 regulatory capital. And it was effected prior to  
2 insolvency by the priorities.

3 And that is one of the reasons why -- it's very  
4 simple in this case to just look at it and think: this  
5 only arises in an insolvency; it's only when Lehmans  
6 goes bust that it matters, and therefore to just look at  
7 what the ranking is under the amended notes and say,  
8 well, that's what the ranking is and it doesn't matter.

9 It does matter. And that's why when I said to your  
10 Lordships that a position where the notes are senior  
11 before an insolvency but are then junior after  
12 an insolvency is commercially at least highly  
13 surprising. And I would respectfully submit that your  
14 Lordships should have that in mind when your Lordships  
15 are construing these provisions.

16 So at was just looking at the relevance before. But  
17 I know, my Lord, that you would like me to go back now  
18 to, if we can go forward to tab 42.

19 LORD JUSTICE LEWISON: No, I was just looking at the wrong  
20 documents.

21 MR PHILLIPS: No, no. My Lord, I can't pretend that my  
22 points are necessarily in a logical order. So why don't  
23 we look at this.

24 LADY JUSTICE ASPLIN: Sorry, are you now going to 42?

25 MR PHILLIPS: I'm now going back to the solvency condition

1 in the Sub-Notes, which your Lordships will find at 42  
2 at 742 at the top of the page. As you know there are  
3 two parts, (1) and (2) to the solvency condition. (1)  
4 is "be able to pay its debts as they fall due", and  
5 I will come back to that; and the second is "the assets  
6 exceed its liabilities as defined."

7 Now you have had our submission on the effect of the  
8 brackets applying to both and this only making sense if  
9 it is senior debt.

10 The words my learned friend did not draw attention  
11 to, and this is important, is "able to pay its debts as  
12 they fall due". Because the submission that's being  
13 made is that the effect of that is that you have to be  
14 able to pay all debts. And the effect of that is to  
15 make the notes junior to all other debt. It is only  
16 debts as they fall due. And the argument depends on its  
17 debts, including junior debts, and it depends on junior  
18 debts falling due at the time that this is looked at.

19 We just looked at a junior debt and we saw that it  
20 can only fall due if the senior debt could all be paid.  
21 So it is not as simple as my learned friend suggested.  
22 Because that junior debt will not fall due according to  
23 that condition that I just showed you, the solvency  
24 condition in the Sub-Debt, it will not fall due for so  
25 long as the senior debt has not been paid.

1           So my learned friend's submission that on the back  
2           of "is able to pay its debts", and he didn't go on to  
3           the rest, that this subordinates the notes to all the  
4           debts it's just not right. And when you read that in  
5           the context of the rest of the clause, as I respectfully  
6           submitted yesterday, it refers to senior debt. Not only  
7           because this debt is subordinated to senior debt but  
8           also because the junior debt is not going to be due  
9           until and unless the senior debt has been or can be  
10          paid. I hope I didn't make that too --

11       LORD JUSTICE LEWISON: No, I understand that. If the  
12          payments under the notes are not due then the notes are  
13          within limb 2 and not limb 1.

14       MR PHILLIPS: Exactly. We don't fall underneath. That  
15          submission is not right. Sorry, forgive me.

16                Can I just make a couple of points in relation to  
17          Mr Grant's description of the subordination. (Pause).

18                Thank you to my learned junior, Mr Willson. My  
19          learned friend did not sufficiently address the points  
20          that we made yesterday that if the Sub-Notes contemplate  
21          that they will sit above other junior debt, which we've  
22          seen that they do, then the same clause cannot put the  
23          notes at the bottom of the Waterfall.

24                And in our submission the point that my learned  
25          friend made, which is, "Well, there was no junior debt;

1 don't worry about it", I'm sorry, but that doesn't deal  
2 with the point of construction. When we are construing  
3 this we have to construe it on the basis that there is  
4 or there may be.

5 Just one final point, it's the same with the  
6 excluded liabilities: you have reference to excluded  
7 liabilities, the fact there weren't any doesn't mean  
8 that one doesn't construe what that might be.

9 I said I was going to look at Mr Grant's description  
10 of the subordination. Mr Grant's evidence is in A1 at  
11 paragraph 52. My learned friend took you to  
12 paragraph 52, supplementary 1, tab 1 at page 19. With  
13 respect to my learned friend, and I don't want to bicker  
14 about this, but he didn't read all of it so I want to  
15 take you through all of what he said:

16 "Following the amendments, in a winding up the  
17 noteholders were still described as ranking below senior  
18 creditors."

19 And I think that's the passage my learned friend  
20 skipped over:

21 "But in place of the solvency condition they were  
22 also described as ranking above all classes of issued  
23 shares, including ordinary and preferential shares and  
24 above the notional holders upper tier 2 securities.  
25 Whereas before the amendments the conditions only

1 described what ranked above the LBHI2 Sub-Notes the  
2 amended condition described what ranks above the  
3 Sub-Notes and what ranks below them."

4 And my learned friend said: there you are, it shows  
5 that Mr Grant was telling you that the solvency  
6 condition identified a ceiling and a floor. What my  
7 learned friend did not show your Lordships is the  
8 ceiling that is in that paragraph, it's the ceiling that  
9 is in that paragraph --

10 LORD JUSTICE LEWISON: Why are we looking at this paragraph?

11 MR PHILLIPS: I'm dealing with the specific point on the  
12 evidence that was made by my learned friend.

13 LORD JUSTICE LEWISON: Are you saying this is relevant to  
14 the interpretation of the Sub-Notes?

15 MR PHILLIPS: No.

16 LORD JUSTICE LEWISON: So it's got nothing to do with  
17 interpretation, so why are we looking at it?

18 MR PHILLIPS: This was a point that was made on  
19 rectification.

20 LORD JUSTICE LEWISON: That's fine, I understand that. So  
21 are we moving to rectification now?

22 MR PHILLIPS: Yes. I will just check, if I may, with my  
23 notes that I didn't have anything else. Okay. I'm  
24 going to do this from here.

25 Now I'm going to turn to rectification. I don't

1 think I have any other points but if I do on  
2 construction I will come back to them tomorrow morning.  
3 LORD JUSTICE LEWISON: Just as long as I know where we are.  
4 So we are going to rectification.  
5 MR PHILLIPS: I quite understand.  
6 LORD JUSTICE LEWISON: In which case of course Mr Grant's  
7 evidence is relevant.  
8 MR PHILLIPS: Absolutely. And I want to do some different  
9 points before I do that, I'm sorry.  
10 The first thing that I wanted just to remind your  
11 Lordships, because a lot has been said about what we  
12 were asking for in terms of rectification, it is in  
13 core bundle 2 at tab 32.  
14 LORD JUSTICE LEWISON: It's in your position paper.  
15 MR PHILLIPS: Your Lordship has it. Your Lordship has it.  
16 I just wanted there to be clarity in relation to --  
17 LORD JUSTICE LEWISON: Yes, I mean normally you would look  
18 for a pleading but the position paper is as close as we  
19 get.  
20 MR PHILLIPS: My Lord, may I say something about the  
21 position papers because they are not pleadings, they are  
22 a sort of modus operandi that developed in Lehmans and  
23 when I came to this matter there was already this  
24 modus operandi. And all I will say is that they have  
25 never been treated like pleadings, which is lucky for my

1 learned friend Mr Beltrami, because the argument that he  
2 ran on conditionality wasn't the argument in the  
3 position paper. I'm not taking that --

4 LORD JUSTICE LEWISON: I have only ever come across them  
5 actually in family cases before position papers were ...

6 MR PHILLIPS: My Lord, you have an advantage over me.

7 Anyway, be that as it may.

8 Going to substance, my learned friend towards the  
9 end of his submissions, and I think it was in his  
10 point 4, he say that the rectification case should have  
11 been to include a statement that the amendments didn't  
12 affect the ranking, or words to that effect. I don't  
13 have that quite clearly. But with respect that is  
14 precisely what the confirmatory note does in this  
15 clause. It's precisely what it does, and your Lordships  
16 have heard the submissions on that. Now if such  
17 language is sufficient to direct the way in which this  
18 should be interpreted then I'm the first to say great.  
19 That is a construction point.

20 My learned friend then talked about clause 12(a) and  
21 if I may just say a few words about clause 12(a). Your  
22 Lordships have seen it is a mechanism for the amendment  
23 of certain reserved matters. And those certain reserved  
24 matters included altering the date for payment of  
25 interest. And of course one of the reasons for that,



1 and I'm doing this as a matter of construction, one of  
2 the reasons for that is that those reserved matters 0are  
3 important matters that required not just the sort of  
4 amendments my learned friend identified in 12(b), they  
5 are more important matters, so they are reserved and  
6 they require the assent of the shareholders through the  
7 mechanism in 12(b).

8 It is a proposal by the Issuer. And my learned  
9 friend said the Issuer has to agree. Well the Issuer is  
10 the one who proposes it. This mechanism isn't an offer  
11 and acceptance to that mechanism, it is a proposal and  
12 accord mechanism. And of course any party proposing  
13 a mechanism is doing so on the basis of that's what they  
14 want to do. And you don't need anything more than  
15 a proposal. And there is a mechanism for noteholders to  
16 assent to those proposals: it could be two-thirds, it  
17 could be one-third, it could be 100 per cent, which as  
18 you know is what happened here. But is still assent by  
19 extraordinary resolution. And in our submission that is  
20 no different to the pension cases because it's  
21 a mechanism.

22 LORD JUSTICE LEWISON: Your reliance on clause 12, as  
23 I understand it, is to say: well, we don't need  
24 an outward expression of accord, as you would normally  
25 do in a rectification case. Is clause 12 wide enough to

1           apply this mechanism to a change in relative ranking?

2   MR PHILLIPS: I'm looking at the clock and I'm wondering if

3           I really ought to check.

4   LORD JUSTICE LEWISON: You may want to. What I'm curious

5           about is if a particular change -- let us assume that

6           you are wrong about construction, and that particular

7           change was a change in the ranking, if it is outside the

8           scope of clause 12 does that still mean you don't need

9           the outward expression of accord? I think in

10          AMP v Barker the change was within the scope of the

11          power.

12   MR PHILLIPS: Forgive me for a moment.

13   LORD JUSTICE LEWISON: You can come back to this tomorrow,

14          Mr Phillips. As you know we've made up quite a lot of

15          time.

16   MR PHILLIPS: If I may, because i really do want -- I think

17          the answer to the question --

18   LORD JUSTICE LEWISON: Do you understand the question I am

19          putting to you?

20   MR PHILLIPS: It is on the transcript. (Pause).

21                 The question your Lordship is asking is: if it's

22                 outside the scope of this mechanism, do you need

23                 agreement in the ordinary way?

24   LORD JUSTICE LEWISON: Does clause 12 still remove the need

25          for an outward accord? I understand the argument. If

1           it's within the scope of clause 12, and you say well  
2           that's the mechanism, you don't need anything else. But  
3           if it's not within the scope of clause 12, what then?  
4 MR PHILLIPS: I think the answer to your Lordship's question  
5           is yes, because it's modification by extraordinary  
6           resolution. There are then reserved matters but I think  
7           modification as a general matter. But I will come back  
8           and answer that --

9 LORD JUSTICE LEWISON: If clause 12 extends to any  
10          conceivable modification then that's your answer.

11 MR PHILLIPS: Yes. Let me check. That I think is the  
12          answer but I'll check.

13 LORD JUSTICE LEWISON: All right. Well then let's stop  
14          there.

15 MR PHILLIPS: Thank you, my Lord.

16 LORD JUSTICE LEWISON: We will sit again tomorrow at 10.30.  
17 (4.13 pm)

18                                 (The hearing adjourned until  
19                                 the following day at 10.30 am)

20  
21         Submissions by MR PHILLIPS .....1  
              (continued)  
22         Submissions by MR BELTRAMI .....18  
23         Submissions by MS TOLANEY .....153  
24         Submissions by MR ARDEN .....154  
25         Submissions in reply by MR PHILLIPS .....161

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