

1 Wednesday, 6 October 2021

2 (10.30 am)

3 Submissions in reply by MR PHILLIPS (continued)

4 LORD JUSTICE LEWISON: Yes, Mr Phillips.

5 MR PHILLIPS: Good morning, my Lords, my Lady.

6 My Lords, I'm yielding to my learned friend

7 Mr Beltrami's wish to address your Lordships in relation

8 to an authority that your Lordship raised.

9 LORD JUSTICE LEWISON: I think it was a red herring in the
10 end because it was unilateral mistake.

11 MR BELTRAMI: It was a unilateral mistake, my Lord. We dug
12 it out, and I don't think it is going to --

13 MR PHILLIPS: That is what I was going to say about it.

14 Thank you very much.

15 My Lords, my Lady, we have now had the opportunity
16 to read the transcript of Mr Beltrami's submissions
17 overnight and to consider some of your further questions
18 that were raised.

19 To do this in a structured way I will adopt the same
20 structure as the parties so far. So I will comment on
21 the general approach, the amended notes, the unamended
22 notes and rectification. And I will won't repeat the
23 points that I made yesterday.

24 So if I may start with the general approach. Using
25 my Lord, Lord Justice Lewison's words in our opening the

1 construction of each of the instruments requires
2 approaching them as the reasonable reader would, giving
3 effect to all the different parts of the agreement,
4 reading them as a whole in a unitary manner and trying
5 to avoid, where possible, an uncommercial result.

6 Central to the construction arguments you have heard
7 prosecute both sides is the interrelationship between
8 what we have called the definitional wording, which my
9 learned friend calls the general principle of a
10 statement of intent, and the conditionalities, which my
11 learned friend called the mechanism.

12 My learned friend repeatedly said that the real
13 issue for your Lordships is whether the conditionalities
14 in these instruments amounted to an expression of
15 juniority. If you need the page references it's on
16 page 79, 23 to 25, and 49, 23-25.

17 We do not say that conditionality can never amount
18 to an expression of juniority. But they don't in
19 this case.

20 All parts of the subordination provisions are
21 connected by the word "accordingly" to the definitional
22 wording meaning "in consequence of" or "therefore", and
23 you cannot read one without the other.

24 My learned friend Mr Beltrami necessarily assumes
25 that the conditionalities have independent and

1 inconsistent effect to the definitional wording.

2 My learned friend also said that the first phrase is
3 "just [and I'm quoting] a confirmation that the debt is
4 subordinated debt". And he said that at page 35, lines
5 24 to 25. And he described it as a "general principle
6 of subordination".

7 And with respect, that is not right. The statement
8 is not an unqualified statement of subordination in the
9 abstract. It is an agreement to subordinate one's
10 rights to payment to defined senior liabilities for
11 senior creditors. That is what the plain words say, and
12 my learned friend's case in relation to the notes
13 ignores it.

14 I then turn to the amended notes. In asking you to
15 find that the judge was correct for all purposes in
16 relation to the amended notes, my learned friend
17 Mr Beltrami did not address two fundamental problems:

18 First, on the judge's reasoning the definition of
19 senior creditors in the amended notes does not the
20 define to whom the LBHI2 Sub-Notes are subordinated.
21 Mr Beltrami said that the conditionalities could alter
22 the legal characteristics of defined senior creditors
23 because those characteristics were not set in stone.

24 And with respect, we disagree.

25 Take the amended notes. The definition of senior

1 creditors expressly envisages debts which are junior
2 because they express themselves to be junior. SLP3 has
3 not agreed to subordinate its notes to debts expressed
4 to rank junior to them. However, outside of
5 a winding up PLC say that no debt due can ever be junior
6 because that is what the cash flow conditionality
7 dictates, and inside a winding up PLC says that all debt
8 ranks senior to the notes, save the notional holders,
9 because that's what the further conditionality dictates.

10 In our submission, a reasonable reader would not
11 conclude, having read the senior creditors' definition,
12 that the notes subordinated themselves to everyone or
13 almost everyone, although my learned friend said by
14 reference to the judge's methodology that it was
15 "uncomfortable", that was the word he used, to end up
16 with potentially inconsistent subordination clauses.
17 That is exactly where he ends up: with express
18 definitions which are inconsistent with
19 the conditionalities.

20 And we don't think that your Lordships need
21 authority for the proposition that where parties provide
22 that certain terms in a contract bear a certain meaning
23 when defined in a definitions clause, the court will be
24 very slow in departing from the express meaning. And if
25 your Lordships wish to read T&N at paragraph 262.6 in

1 the bundles, it is authorities 128/523. I'm not
2 suggesting turning it up now.

3 The second of these two fundamental problems is that
4 on the judge's reasoning the effect of what we call the
5 further conditionality is that all upper tier 2 debts
6 rank ahead of the lower tier 2 LBHI2 Sub-Notes, save for
7 the upper tier 2 debts that use the preference
8 share mechanism.

9 My learned friend could not explain why, on his
10 construction, upper tier 2 debt ranked higher than
11 lower tier 2 debt. That does not sit comfortably with
12 GENPRU. Your Lordships will recall the letter A&O wrote
13 confirming the LT2 status of the notes in both amended
14 and amended form. And as the judge found at
15 paragraph 67, GENPRU only required subordination to
16 unsubordinated debts both inside and outside
17 a winding up. And your Lordships will recall that the
18 express subordination to unsubordinated creditors is
19 found in the definitions. It is not found in the
20 preference share mechanism.

21 My learned friend has identified no sensible
22 regulatory reason as to why, on his construction, the
23 Sub-Notes were subordinated to absolutely everyone,
24 including tiers of regulatory capital which sit
25 below LT2.

1 How did it make sense for it to be impossible for
2 LBHI2 to issue junior regulatory debt at any time?
3 Which is the flexibility, my Lords, that your Lordships
4 have seen in Mr Justice David Richards' judgment in
5 particular in relation to issuing further junior debt
6 which is excluded liabilities.

7 LORD JUSTICE LEWISON: Can I just ask about tier 2 capital.

8 MR PHILIPPS: Yes.

9 LORD JUSTICE LEWISON: That includes undated debt, I think,
10 doesn't it?

11 MR PHILIPPS: No, it's dated -- oh, it does include undated.

12 LORD JUSTICE LEWISON: On Mr Beltrami's interpretation, the
13 dated debt does take preference over undated
14 upper tier 2 capital, doesn't it?

15 MR PHILIPPS: No, it doesn't.

16 LORD JUSTICE LEWISON: No?

17 MR PHILIPPS: No. And that's one of the problems, because
18 on Mr Beltrami's construction it only takes priority
19 over such upper tier 2 debt if it uses a notional
20 holders mechanism. And that was the judge's decision.

21 The way I think of it, picking up my learned
22 friend's Pink Floyd analogy, is that one has the brick
23 in the wall, preference shares, and has the
24 upper tier 2; one has the lower tier 2, and further up
25 one has the seniors. So I can put four bricks, as it

1 were, in the wall. But that's the answer to
2 your Lordship's question.

3 LORD JUSTICE LEWISON: So on Mr Beltrami's construction, the
4 notes take priority over some but not all LT2 capital.

5 MR PHILIPPS: Precisely right, my Lord. Precisely right.
6 And of course any debts that express themselves to be
7 junior, unless they use that same notional shareholder
8 mechanism, are senior.

9 My Lords, there are six specific points, if I may,
10 in reply to the amended notes argument made by my
11 learned friend. The first point is what we describe as
12 the floor to ceiling point. Mr Beltrami said it was
13 impossible and meaningless for there to be a floor but
14 not a ceiling. And that is not right. The definitional
15 wording defining who your senior creditors are, sets the
16 ceiling, and the ceiling below whom the amended
17 notes rank.

18 Interpreting the preference share mechanism as both
19 a floor and a ceiling makes the definition of senior
20 creditors entirely redundant. And one only makes sense
21 of the whole clause on our case. The definitional
22 wording tells you to whom you are subordinated,
23 including, critically, the unsubordinated creditors.
24 And the preference share mechanism describes the
25 position in a winding up to make clear that this LT2

1 debt sits at LT2 level, above upper tier 2 debt.

2 In our submission the repeated references to over
3 and above are more consistent with the conditionality
4 being a floor than its being a ceiling. And we made the
5 point yesterday that the notion preference share cannot
6 sit in the well-known place my learned friend described,
7 because there are creditors in the brick immediately
8 above, which is the upper tier 2 creditors.

9 Second point: my learned friend's different regimes
10 point. My learned friend Mr Beltrami said it was not
11 unusual to have different tests inside and outside
12 an insolvency. He said that you get that from the LBHI2
13 Sub-Debts standard form and you get it from the cases.

14 Two points:

15 First of all the LBHI2 Sub-Debts do not have two
16 regimes operating inconsistently. That's not how they
17 operate. Clause 5.1(a) is applicable outside
18 a winding up. Clause 5.1(b) is applicable both inside
19 and outside of an insolvency, and it effects
20 subordination to the senior creditors in both scenarios.

21 Second point: my learned friend referred to Maxwell
22 and Kaupthing. They do not support the different regime
23 proposition. I won't go back to the cases, but your
24 Lordships should note that they are cases where there
25 was only subordination in an insolvency. That does not

1 mean that the subordination regimes provisions contain
2 different regimes for where the debts ranked inside and
3 outside of the insolvency. They were unsubordinated
4 outside of the insolvency and they had agreed to
5 subordinate themselves inside an insolvency, so that's
6 very different.

7 The third point was the theoretical junior debt
8 point. My learned friend Mr Beltrami refers to the
9 possibility of the notional holders and the potential
10 for juniority. But he then said that there were no
11 notional holders and so the category below the debt
12 is irrelevant.

13 We say that that does not follow when one is looking
14 at the construction, especially when you consider that
15 the definition of senior creditors expressly
16 contemplates debts that rank junior to the notes.

17 I am sure I don't need to remind your Lordships of
18 the words, but it does expressly contemplate there may
19 be junior debt. That language suggests that they do not
20 fall to the bottom of the pile or join at the end of the
21 queue, which is the submission that my learned friend
22 was making. They expressly contemplate that there will
23 be debts which are, and are expressed to be, junior.

24 The fourth point is the confirmatory note point.
25 My learned friend Mr Beltrami said we are bending the

1 construction of the notes to the confirmatory note.

2 That is, with respect, an unfair criticism. The
3 notes sit in the lower tier 2 level above the equity and
4 all the upper tier 2 debt, including preference shares
5 and undated subordinated debt instruments.

6 My learned friend also sought to explain the
7 confirmatory note by suggesting that the reference to
8 any upper tier 2 security was in fact only a reference
9 to the notional holders.

10 With respect, that construction is not open on the
11 words of the confirmatory note. The wording states that
12 "the notes are intended to rank above any upper tier 2
13 securities", ie all upper tier 2 securities. And on my
14 learned friend's case any upper tier 2 undated debt that
15 subordinated itself without a preference share mechanism
16 would rank above the note. And the confirmatory note is
17 inconsistent with that construction.

18 The fifth point is the proving for 100 per cent. My
19 learned friend said that this means that notes proved as
20 a debt but ranked as a preference share.

21 Two points: that is impossible. It does not rank as
22 a preference share, because it is a debt. And the
23 second point is, it proves for 100 per cent, which tells
24 you that it can't be a share, but it also tells you it
25 can't be a contingent debt, and it can't be a contingent

1 debt because no contingent debt can prove for
2 100 per cent. That would mean there's no contingency.

3 I know my learned friend said this is an arid
4 debate, but we do say the categorisation and
5 characterisation of the mechanisms is important. Even
6 on my learned friend's case, the further conditionality
7 does appear to be a form of simple contractual
8 (inaudible word).

9 Sixth point, and the last point under this head: my
10 learned friend did not attempt to justify the judge's
11 analysis of the old and new regimes; in other words, the
12 new regime being a completely different regime that
13 starts with the conditionality, starting at phrase 8,
14 whether or not you have numbered it.

15 Phrase 2, in other words subordinated to the senior
16 creditors, is where you find the subordination to
17 unsubordinated creditors as required by GENPRU. And
18 that's the regulatory context of this debate. And it
19 will be wrong to construe the subordination provision
20 without reference to the clause that meets the
21 regulatory requirement. And in our trial skeleton, just
22 please make a note, SB18/135 and following,
23 we explain --

24 LORD JUSTICE LEWISON: SB8 --

25 MR PHILIPPS: SB1, tab 8, 135 and following. What we have

1 done there is an analysis of the regulatory regime,
2 because of course you will appreciate that GENPRU was in
3 the UK implementing the regulation.

4 May I move on to the unamended. Just a very few
5 points. The unamended notes. The big criticism we
6 raised at my learned friend's construction was that when
7 applied it left a very curious result, that under the
8 definitional wording the notes rank after the senior
9 creditors as specifically defined, but under the
10 solvency conditionality they ranked behind
11 all creditors.

12 My learned friend, with respect, had no answer to
13 that point in his submissions.

14 Four specific points in reply:

15 First of all the tie-breaker point. My learned
16 friend accepted that had the judge properly applied his
17 approach to the notes on the definitional wording you
18 would reach at least a pari passu ranking with the debt.
19 And that's at page 75, line 12 of the transcript. He
20 said that the insolvency conditions were then the
21 tie-breaker. He accepted that the Sub-Debt has a form
22 of category insolvency condition. Which is plainly
23 right. We've seen it. The definition of liabilities is
24 very broad. He said that you plug in the definitions --
25 and I am using my learned friend's phrase, "plug in" --

1 and there is no expression of juniority. That was
2 page 76, lines 3 to 7.

3 He then turned to the notes. His argument was that
4 when you come to the notes you do not plug in the
5 defined terms, you read the cash flow solvency in
6 isolation, and that is what is supposed to make all to
7 the difference between the two solvency conditions.

8 But if you plug in the definitions into the
9 Sub-Debt, why not plug them into the solvency condition
10 in the notes? Why ignore the words "accordingly" and
11 the connections to the definitional wording? These are
12 all unanswered points on my learned friend's case.

13 The next point is the two solvency conditions. In
14 relation to the solvency condition in the notes my
15 learned friend said the end result is to ensure as much
16 subordination as it could.

17 With respect, that is not right. He only gets to
18 that conclusion because he wrongly reads debts as
19 meaning all debts and not just being debts owed to
20 senior creditors, because he ignores the words "as they
21 fall due". And if my learned friend is right that the
22 Sub-Notes can be read in this way and that the correct
23 exercise is to compare and contrast solvency conditions,
24 then the same approach could be applied to the Sub-Debt.

25 If you read clause 5(2) in isolation from subordination

1 to the senior liabilities it requires you to pay all
2 your liabilities. You could read it in the same way as
3 the cash flow solvency conditions of the notes, because
4 any excluded liabilities with a solvency condition would
5 not have fallen due. And there's nothing that might
6 constitute Sub-Notes and excluded liabilities in
7 the Sub-Debt.

8 Third point. My learned friend said it doesn't
9 matter that there are two different solvency tests. The
10 cash flow solvency test is referable to all debts, both
11 senior and non-senior liabilities, and a balance sheet
12 test which is referable to senior liabilities.

13 With respect, that would create very odd results.
14 We agree with my Lord, Lord Justice Lewison, that there
15 are two limbs to the test. As we explained yesterday,
16 when you look for the debts as they fall due, it does
17 not include the junior debts. I would disagree with my
18 learned friend Mr Beltrami that a cash flow test and
19 a balance sheet test would ordinarily take as a relevant
20 point a distinction re identity of the creditor in
21 question, as the Supreme Court confirmed in Eurosail the
22 description is one of futurity concerning the debts in
23 question. In other words, will it fall due in the
24 reasonably near future?

25 The fourth point is the parenthesis point. The

1 words in parenthesis in the solvency definition relate
2 to both. My learned friend said it would be strange
3 that it qualifies both, but open to your Lordships as
4 a matter of construction. That is page 81, 16 to 17.

5 We say that is far more likely and gives effect to
6 the definitional wording and treats the solvency
7 condition as being a consequence of it, and it is also
8 consistent with debts as they fall due.

9 The fifth point is, my learned friend referred to
10 a rogue junior instrument which he said is not the
11 answer to the meaning of condition 3 because it's
12 hypothetical only.

13 Three sub-points, if I may. One, we remind you of
14 what Mr Justice David Richards said about excluded
15 liabilities in Waterfall 1. They are a category of
16 potential liabilities and they are still relevant to the
17 construction exercise.

18 Two, the important point to the reasonable reader
19 would be that the note could rank above more junior
20 creditors -- I am sure that point is not lost on your
21 Lordships -- which meant that they could not at the same
22 time be rock-bottom.

23 And as I submitted to you yesterday, junior debt
24 could not be a debt that's fallen due. If there was
25 junior debt it would not have fallen due and the notes

1 would rank before it.

2 It follows from that, contrary to my learned
3 friend's submission, that the solvency condition is not
4 an expression of juniority. And I want to make three
5 points and then a final comment on the construction.

6 One, in the absence of an expression of juniority it
7 means that outside a winding up the notes and the debt
8 rank *pari passu*.

9 Two, despite my learned friend's submission that you
10 can have contrary and conflicting regimes in one
11 subordination provision, a unified approach to
12 construction points to the same relative ranking, both
13 inside and outside a winding up, you can have such
14 an approach.

15 Accordingly, to the extent that there is any
16 ambiguity in relation to the new regime inside
17 a winding up, it should be resolved in favour of
18 a *pari passu* construction so that the two regimes
19 are consistent.

20 Then my final comment. My Lords, all of these
21 instruments were part of the Lehman's regulatory capital
22 structure. Your Lordships have heard my learned friend
23 Mr Beltrami alight on the reference to debts in the
24 solvency condition in the Sub-Note and say to your
25 Lordships, very eloquently: well, there it is, the

1 expression of juniority. That is an expression that the
2 notes say we rank junior to the debt.

3 On a more detailed analysis you discover that
4 actually it isn't, and my learned friend actually on
5 a detailed analysis is wrong, because a junior debt will
6 not fall due before a senior debt and, of course, nor
7 will a pari passu debt.

8 But that's an example of my learned friend's taking
9 differences in the language used across these clauses
10 and seeking to place on them a weight they do not bear.

11 And your Lordships will shortly hear my learned
12 friend Ms Hilliard doing something similar with the
13 pari passu wording in the PLC debt structure.

14 But what your Lordships have not heard is a single
15 reason why any of the Lehmans companies would have made
16 any of the lower tier 2 debt senior or junior to any
17 other lower tier 2 debt. And no reason has been given,
18 because there is none.

19 The plain and obvious answer is that these tranches
20 of subordinated debt ranked pari passu as between
21 themselves. It is the only answer that makes any sense.
22 And absent any clear expressions of juniority, that is
23 what the Sub-Debt did.

24 My Lords, may I spend a very short time on
25 rectification. Just a couple of points to close with on

1 rectification, including an answer to your Lordship's
2 question on clause 12. I will follow my learned
3 friend's structure again, first dealing with the lack of
4 evidence of intention from decision-makers.

5 My learned friend said the evidence was sparse, at
6 page 102, and that cases like FSHC show you that
7 rectification needs to be thrashed out in the witness
8 box. That was at 106.

9 Just a couple of points. As we explained to the
10 judge at trial, and as my learned friend accepts, oral
11 evidence is not a prerequisite for a rectification case.
12 And your Lordships have seen *Oscatello v Murray*, which
13 my learned friends referred to your Lordships. That was
14 a rectification case which succeeded and there was no
15 oral evidence. And for your Lordship's --

16 LORD JUSTICE LEWISON: I remember doing a case in front of
17 Mr Justice Lawrence Collins which turned on the
18 agreement between two dead people, so there was no oral
19 evidence. It had to be pieced out from the documents.

20 MR PHILIPPS: My Lord, that is precisely the point, my Lord.

21 I am not over-emphasising it but that's the point.

22 LORD JUSTICE LEWISON: It's a question of evidence.

23 MR PHILIPPS: Exactly. There was a comprehensive disclosure
24 of communications with the Lehman Group during the
25 period of the amendment. Thousands of documents. There

1 was not a single document which show any discussion of
2 a relative ranking, let alone a change in relative
3 ranking. My learned friend showed you pages 100 to 101
4 which showed, he said, other members of the Lehman
5 Group, in his words, quoting, "actively considering what
6 the ranking position was pursuant to the amendments".

7 He was looking at SB2, 41 at 520. This was
8 obviously a discussion about retaining LT2 status and
9 remaining as debt, not equity. In other words,
10 a regulatory issue, not the relative ranking of
11 the instruments.

12 The ranking point wasn't raised because Mr Grant
13 didn't think there was an issue and so he didn't tell
14 Ms Dolby, and she said she didn't raise it with those
15 other people because the issue wasn't raised with her.
16 And the inference from the lack of discussions on this
17 topic, in our submission, which is confirmed by
18 Ms Dolby, was that there was no intention to
19 alter ranking.

20 My Lord, Lord Justice Lewison, asked about the
21 evidential basis surrounding Ms Dolby's statements that
22 she shared her intention with Mr Rush and Mr Triolo.
23 Your Lordships, that is page 116, 117.

24 Can I just make a couple of points for
25 clarification. Mr Rush was the head of tax. He was

1 Ms Dolby's boss and shared an office next to her. They
2 discussed the amendments and the purpose of the
3 transaction in the run-up to sign-off. And for
4 your Lordships' note again it is supplemental
5 bundle 2570, internal page 129.

6 LADY JUSTICE ASPLIN: Sorry, that was -- supplemental
7 bundle.

8 MR PHILIPPS: Number 2, tab 570, internal page --

9 LORD JUSTICE LEWISON: Tab 570.

10 LADY JUSTICE ASPLIN: That is why I was confused.

11 MR PHILIPPS: Page 570, I do apologise. I actually have
12 a false reference. I apologise. I didn't notice.

13 LADY JUSTICE ASPLIN: Fine. Sorry, I put you off
14 your stroke.

15 MR PHILIPPS: No, not at all, my Lady.

16 LORD JUSTICE LEWISON: That page shows discussions between
17 Ms Dolby and --

18 MR PHILLIPS: Tab 54, my Lady. Yes, they discussed the
19 amendments and the purposes of the transaction in the
20 run-up to sign-off. That is what it goes to, my Lord.

21 Mr Triolo was vice president in the tax department.
22 He was sent the electronic consent by Ms Dolby on
23 28 August. A gentleman named Mr Guth(?) based in the US
24 asked for the electronic consent to be sent to
25 Mr Triolo, adding "just email the resolution to the

1 directors and they will approve". And that, for
2 your Lordship's reference, is SB1, tab 1, 312, which is
3 in the rectification chronology.

4 Those materials formed the background to the
5 questions which I put to Ms Dolby about her sharing her
6 intentions with Mr Rush and Mr Triolo. And I am sure,
7 my Lords, you will recollect that she did describe how
8 she shared those intentions with them.

9 For your Lordships' reference, that is at page 571
10 of supplemental bundle 2, tab 54. It was internal
11 pages 135 line 19 to 137 line 4. And the point that
12 I was putting to her was that there was no evidence that
13 anyone considered relative ranking of the debt and the
14 notes at the time of the amendments because no one in
15 the Lehman Group thought that they created a ranking
16 issue. But that was shared between her and the
17 individuals who signed the various resolutions.

18 Can I just say something about Mr Grant's intention,
19 and then that will be it, apart from answering your
20 Lordships' questions. My learned friend referred to the
21 intention of Mr Grant. He did that at page 127. Can
22 I be clear: it has never been part of our case that he
23 was a decision-maker. He was just the draftsman. But
24 his evidence is useful in terms of firstly what he was
25 instructed to do and secondly the background to the

1 drafting process itself, and specifically my learned
2 friend said that when Mr Grant said he did not intend to
3 change ranking he said that was not so much the legal
4 effect of the document. But the best expression of what
5 Mr Grant was doing is in supplemental bundle 2 at
6 tab 52, 552, internal pages 137 to 138.

7 If your Lordships feel that I have time I could show
8 you now. If your Lordships would prefer to look at it
9 later then --

10 LORD JUSTICE LEWISON: We will look at it in our own time.

11 MR PHILIPPS: Thank you, my Lord.

12 What Mr Grant says is that his intention was to make
13 it clear that it in the winding up the securities
14 continued to rank -- above upper tier 2 security was
15 continuing to rank below the senior creditors. That is
16 what one gets from it.

17 I think yesterday I did take your Lordships back to
18 paragraph 52 and pointed out that my learned friend in
19 fact hadn't read, when Mr Grant was referring to the
20 ceiling, Mr Grant at the beginning of the paragraph had
21 referred to the definition of senior creditors.

22 My Lords, that leaves me with one point to deal
23 with, which is your Lordship's question in relation to
24 whether the ranking alteration was within the scope of
25 the power under clause 12. And I think I should just

1 open up bundle 3, tab 41 at page 728, which is
2 clause 12(a).

3 If I can make the point before taking you to the
4 language. This provides that any amendments to the
5 notes can be made by extraordinary resolution, and it
6 reserves certain matters which can only be amended by
7 extraordinary resolution. It's the first two lines, the
8 procedures memorandum:

9 "Provisions for convening meetings with noteholders
10 to consider matters in relation to the notes ..."

11 And it's these words:

12 "... including the modification by extraordinary
13 resolution of any provision of these conditions."

14 It then talks about the forum.

15 LORD JUSTICE LEWISON: Do we need to know anything about the
16 procedures memorandum?

17 MR PHILIPPS: No, my Lord. That's just the procedures for
18 passing an extraordinary resolution. The point
19 your Lordship asked me was, does the --

20 LORD JUSTICE LEWISON: Yes. And you say any conditions
21 would include relative ranking.

22 MR PHILIPPS: Absolutely. And my Lords, what you see is
23 that the providing "however", up to a reserved matter
24 identifies certain matters that can only be amended by
25 extraordinary resolution.

1 I am not saying to your Lordships that the ranking
2 is a reserved matter. But it does fall within
3 any matter.

4 LORD JUSTICE LEWISON: Yes. Then you go on presumably to
5 say a resolution in writing signed by all noteholders
6 takes effect as if it were --

7 MR PHILIPPS: As if it was. Precisely, my Lord. It is
8 a mechanism. It did apply. It could have applied. So
9 the answer to your Lordship's question, done properly,
10 is yes.

11 My Lords, unless I can assist your Lordships further
12 those are our reply submissions.

13 LORD JUSTICE LEWISON: Thank you very much.

14 Submissions by MS HILLIARD

15 MS HILLIARD: My Lady, my Lords, the priority dispute here
16 is between the PLC Sub-Debts and the PLC Sub-Notes.

17 The PLC Sub-Debts were three simple facility
18 agreements, with PLC as borrower and LB Holdings as
19 lender, to which LBHI now has title by way
20 of assignment.

21 The investment structure that underpinned the issue
22 of the PLC Sub-Notes is more complicated, and for that
23 reason it's deserving of some brief attention in order
24 to understand the provenance of the Sub-Notes.

25 First, GP1, the appellant. GP1 is the general

1 partner of five limited partnerships, although we're
2 only concerned here with limited partnerships 1 to 3.
3 The Limited Partnership Agreements for each of the
4 limited partnerships are at bundle 4. 53 is for the
5 first limited partnership. 4/54, with a supplemental
6 agreement at 4.55, and that's in relation to the LP2.
7 And the third Limited Partnership Agreement is at 5/56.

8 LORD JUSTICE LEWISON: I confess I haven't opened any
9 of them.

10 MS HILLIARD: I mean, move me on if you want to --

11 LORD JUSTICE LEWISON: If I need to look at them of course
12 I will, but I'm just telling you I haven't.

13 MS HILLIARD: I think it probably is worth looking at them,
14 not in a huge amount of detail, but I think it does help
15 to put in context the particular construction issue
16 which we're involved with.

17 So the Limited Partnership Agreements, and they are
18 dated 22 March 2005.

19 LORD JUSTICE LEWISON: So you want bundle 4.

20 MS HILLIARD: Yes, bundle 4 at tab 53, for LP1. You only
21 really need to have a look at one Limited Partnership
22 Agreement because they're all in materially the
23 same terms.

24 So you have the general partner, LP Number 1
25 Limited; Chase Nominees Limited, who we will see is the

1 Initial Limited Partner; LB Investment Holdings Limited,
2 a preferential limited partner. And then Lehman
3 Brothers Holding Plc is guarantor, and Lehman Brothers
4 Holdings, you will see, is joined for the purposes of
5 giving an undertaking. We'll look at that in more
6 detail as we go along. And the LP1 agreement is at
7 tab 53.

8 The recitals provide:

9 "Whereas the general partners agree to become the
10 general partners, preferential limited partners agree to
11 become a limited partner."

12 And:

13 "The Initial Limited Partner being a nominee for the
14 ...(Reading to the words)... depository of European
15 ...(Reading to the words)... agreed acting principal,
16 become a limited partner in a limited partnership to be
17 formed under the Limited Partnerships Act in accordance
18 with the terms and conditions set out in
19 this agreement."

20 Then you will see that the guarantor and LBHI are
21 not to become partners. Then you have the definitions
22 and in particular you have schedule 2. If one goes to
23 schedule 2 at page 1162, you have the definition of
24 Initial Limited Partner, which is Chase Nominees
25 Limited. You have definition of holder immediately

1 above, which provides that in respect of each preferred
2 security each person registered on a register as the
3 limited partner holding such preferred security. And
4 then over the page at 1164 you have the preferred
5 capital contribution, and that means:

6 "In relation to the preferred securities, the
7 aggregate contributions to the assets of the Issuer
8 being a whole multiple of €1,000 paid in cash by
9 the holders."

10 Then you have the preferred securities:

11 "The outstanding fixed rate to CMS linked guarantee
12 non-voting, non-cumulative ...(Reading to the words)...
13 securities of the Issuer originally issued on the
14 closing date in the principal amount of €200 million,
15 each such security representing the interest of
16 the holder."

17 So that is the ECAPS that stand behind the limited
18 partnership. Then over the page you have the definition
19 of subordinated guarantee, which means:

20 "Subordinated guarantee in respect of the preferred
21 securities executed by the guarantor."

22 And that was the guarantee that was the subject of
23 a consent order whereby those with the benefit of the
24 guarantee agree that they were subordinated --

25 LORD JUSTICE LEWISON: This is what the judge called

1 Claim E.

2 MS HILLIARD: Yes, exactly.

3 And then subordinated notes means:

4 "Fixed rate ...(Reading to the words)...

5 subordinated notes originally issued on the closing date
6 in the principal amount of €200 million by UK Holding
7 [that is PLC] and held by the Issuer [that is GP1] as
8 initial partnership assets or any eligible investments
9 which are held by the Issuer as partnership
10 assets thereafter."

11 So if one goes back to page 1128 you have the
12 commitment, which is defined as:

13 "Any amount of capital contributed to the Issuer and
14 any amount of capital agreed to be contributed by any
15 partner to the assets of the Issuer pursuant to
16 clause 4."

17 Then 1129. Partner means:

18 "General partner, the Initial Limited Partner [so
19 Chase Nominees who are going to be holding ECAPS] the
20 preferential limited partner or any other general
21 partner of the Issuer."

22 And partnership assets means:

23 "The assets of the Issuer from time to time and
24 includes but is not limited to the name of the Issuer,
25 capital contribution, commitments, the subordinated

1 notes or any of the ...(Reading to the words)...
2 investments."

3 And then over the page at clause 2 you have the
4 formation of the Issuer. And clause 2.4, 1131:

5 "The business of the Issuer should be to raise and
6 provide finance and financial support to the guarantor
7 and PLC and its group. In carrying on such business
8 the Issuer shall ...(Reading to the words)... acquire
9 the following ...(Reading to the words)...
10 Subordinated notes."

11 Then over the page you have the identification of
12 the partners, who include the initial limited partner.
13 And then we can move on to clause 4.

14 LORD JUSTICE LEWISON: Just in a couple of sentences, what
15 are we getting out of this?

16 MS HILLIARD: My Lord, I think what you are getting is at
17 least the design of the investment structure which
18 supported the issue of the notes. Unlike the facility
19 agreement between the LBHI2 Sub-Debt, here we have the
20 Sub-Notes that were purposely acquired by a limited
21 partnership. And at the time -- there was never ever
22 any intention that the Sub-Notes would be acquired by
23 any other party at the time other than GP1 as the
24 general partner of these different partnerships.

25 And at the same time there was a prospectus

1 advertising the issue of ECAPS and effectively inviting
2 third party investors to invest in those ECAPS.

3 So it wasn't entirely discrete to the Lehman Group.
4 There were outside investors that invested the ECAPS
5 knowing that the proceeds of the ECAPS would be used to
6 purchase the subordinated notes.

7 If one goes to clause 6 we can see the description
8 of the preferred -- actually if one goes to page 114,
9 one sees --

10 LORD JUSTICE LEWISON: 114 something.

11 MS HILLIARD: 1140. One sees the reference to capital
12 contributions. Clause 5.1(b):

13 "The preferred capital contribution to satisfy the
14 commitment in respect of the preferred securities
15 referred to in 4(2) shall be €200 million, such sum to
16 be paid by JP Morgan Chase Bank as common depository for
17 Euro ...(Reading to the words)... Clearstream."

18 It is anticipated under the limited partnership that
19 200 million, which has been raised by issuing ECAPS to
20 the market, will be paid into this limited partnership,
21 which in turn will loan or give those monies to PLC in
22 return for the notes.

23 We say that ultimately that may not make
24 a difference because we say that what do you is you
25 simply construe the two separate instruments.

1 LORD JUSTICE LEWISON: That's what I would have thought,
2 which is why I'm a little bit puzzled about what this is
3 all about.

4 MS HILLIARD: Well, I could have just ignored the structure,
5 the investment structure, but in view of what my Lady
6 said at the beginning of the appeal that made it clear
7 that you hadn't even had an opportunity to look at the
8 document, I thought it wasn't, you know, uninteresting
9 or irrelevant that you saw them, so that you could at
10 least see these instruments in their economic context.

11 If we can just now briefly look at the terms of
12 the ECAPS. They're found in core bundle 3 and they are
13 again in materially similar terms. So if we could look
14 at the prospectus issued by LP1, which is at
15 core bundle 350.

16 Here, we have 225 million fixed rate CMS-linked
17 guaranteed non-voting non-cumulative perpetual preferred
18 securities. It refers to the subordinated guarantee and
19 the fact application has been made to link preferred
20 securities on the Luxembourg Stock Exchange.

21 If one looks at the summary of preferred securities
22 and subordinated guarantee and in particular page 894,
23 there is provision for the ranking of preferred
24 securities. And rights upon liquidation. And then on
25 page 895, eligible investments:

1 "The proceeds raised by the Issuer [ie LP1] of the
2 preferred securities will be used by the Issuer to
3 purchase the subordinated notes."

4 LORD JUSTICE LEWISON: Sorry, where are you? Page 895?

5 MS HILLIARD: Yes.

6 LORD JUSTICE LEWISON: Yes.

7 MS HILLIARD: And subordinated notes will be issued by UK
8 Holding PLC and will have a maturity of 30 days.

9 And subordinated notes are defined at page 900 in
10 the same way. This is found in the Limited Partnership
11 Agreement, explaining that they are fixed rate
12 CMS-linked subordinated notes ...

13 LORD JUSTICE LEWISON: Yes.

14 MS HILLIARD: We can now look at the terms of the Sub-Notes
15 issued by PLC. They're found also in volume 3, tabs 46
16 to 47. They're all materially the same so we can have
17 a look at tab 46, which is the issue to LP1. So then we
18 have 225 million of fixed rate CMS-linked subordinated
19 notes due 2035.

20 LORD JUSTICE LEWISON: This is what the judge called
21 Claim D, is that right?

22 MS HILLIARD: Yes. And you can see halfway down the page
23 that application has been made to list the notes on the
24 Channel Islands Stock Exchange. And then if one moves
25 forward you can see the definitions, terms and

1 conditions of the note. And there you have excluded
2 liabilities, page 759, which are expressed to be:

3 "... and in the opinion of the insolvency office of
4 the Issuer ...(Reading to the words)... junior to the
5 subordinate liabilities in any insolvency of
6 the Issuer."

7 Liabilities means all present and future sums,
8 liabilities and obligations payable or owing by
9 the Issuer.

10 And senior liabilities:

11 "All liabilities ...(Reading to the words)... the
12 subordinated liabilities and excluded liabilities."

13 And subordinated liabilities means:

14 "All liabilities to the noteholders in respect of
15 the notes and all other liabilities of the Issuer which
16 rank or express to rank pari passu with the notes."

17 The definition of liabilities, excluded liabilities
18 and senior liabilities is the same as in the Sub-Debt,
19 which we'll come on to look at. The difference -- and
20 we say, as you will have seen from our skeleton, the
21 material difference is the definition of
22 subordinated liabilities.

23 Then we have the status and subordination clause at
24 clause 3, that's page 797, which provides:

25 "The notes constitute direct unsecured ...(Reading

1 to the words)... obligations to the Issuer and claims of
2 the noteholder against the Issuer rank pari passu
3 without any preference among themselves."

4 So that's the noteholders relating to this issue
5 of notes.

6 "The rights of the noteholders in respect of the
7 notes are subordinated to the senior liabilities and
8 accordingly payment of any amount, whether principal,
9 interest or otherwise, in respect of the notes is
10 conditional upon ... "

11 And then we have a provision which is really
12 materially the same as in relation to PLC under the
13 LBHI2 level. So "accordingly" appears three times. And
14 because we're in an insolvency process:

15 "Payment of any amount in respect of the notes is
16 conditional upon the Issuer being solvent at the time of
17 and immediately after such payment. And accordingly no
18 such amount which would otherwise fall due for payment
19 shall be payable except to the extent that the Issuer
20 could make such payment and still be solvent."

21 Then (c):

22 "For the purposes of condition 3B above, prior to
23 insolvency of the Issuer ...(Reading to the words)... to
24 the insolvency of the Issuer by the auditors and on or
25 after insolvency of the Issuer a report ...(Reading to

1 the words)... any relevant time as to the insolvency of
2 the Issuer by an insolvency officer in each case in
3 a form and substance acceptable to the FSA."

4 And that shall be:

5 "... in the ...(Reading to the words)... and treated
6 and accepted by the FSA, the Issuer and the noteholders
7 as correct and sufficient evidence of the Issuer's
8 solvency or insolvency."

9 As I say, those notes were listed on the
10 Channel Islands Stock Exchange. And at page 813 you can
11 see that at the time of this circular LP1 had already
12 agreed to purchase the notes. Page 806 refers to the
13 fact that the notes will be issued initially in global
14 form. And 807 describes how the proceeds of the notes
15 are to be used, which is to strengthen the regulatory
16 capital base of the group, to pay off existing loan and
17 for general corporate purposes.

18 And as we have seen, these notes were purchased by
19 LP1 with the proceeds of the issue of the ECAPS, the
20 prospectus that we just looked at.

21 The PLC Sub-Debts are found at volume 3, tabs 423 to
22 425. We only need to look in detail at the first one.
23 Interestingly they're for the same amounts as in
24 relation to the LBHI2 Sub-Debts: 4.5 billion, 3 billion,
25 and then 8 billion. I don't know why that was,

1 particularly, those figures.

2 The first Sub-Debt Agreement, as I say, is at
3 tab 44. I don't think we need to look at it in any real
4 detail because it's in exactly the same terms materially
5 as -- there are slight differences but I think for our
6 purposes they're in the same terms as in relation to the
7 LBHI2 Sub-Debts.

8 LORD JUSTICE LEWISON: You want the one at tab 44. We
9 started off at 43 but --

10 MS HILLIARD: 43.

11 LORD JUSTICE LEWISON: Right. These are all Claim C.

12 MS HILLIARD: These are all Claim C. And at page 755 you
13 have the definition of excluded liabilities, which as
14 I say is the same as Claim A, and also we see exactly
15 the same definition in Claim D. The same definition of
16 liabilities in Claim D, the same definition of senior
17 liabilities in claim D, but the definition of
18 subordinated liabilities is different.

19 And here the definition of subordinated liabilities
20 means all liabilities to the lender in respect of each
21 advance made under this agreement.

22 So whereas Claim D -- and we will come on to this in
23 a bit more detail in a minute, but whereas Claim D
24 admits of the possibility of liabilities ranking with it
25 on a pari passu basis, Claim C says nothing about that.

1 Subordinated liabilities, when one's dealing with
2 Claim C, is solely those liabilities in relation to
3 that instrument.

4 My Lady, my Lords, Mr Beltrami made a number of
5 introductory points about the subordination analysis
6 that the court is required to undertake. We echo most
7 of those points at our appeal and in particular what we
8 say is, first, that the task is one of contractual
9 interpretation and contractual application. Second,
10 that the instruments all have to be interpreted
11 according to their words.

12 Factual matrix is largely irrelevant, firstly
13 because, as I think my Lord, Lord Justice Lewison,
14 observed, these were negotiable instruments where the
15 scope of the factual matrix is attenuated in any event.
16 And further, the fact that the instruments under
17 consideration were created to raise funds to provide
18 regulatory capital, that in our submission takes the
19 task of interpretation nowhere in circumstances where
20 it's common ground that no one within the Lehman
21 organisation ever gave any consideration to where these
22 instruments ranked between themselves.

23 The judge at first instance found at paragraph 161
24 that Mr Miller's evidence was not legally relevant for
25 the purpose of construing the LBHI2 Sub-Notes.

1 Likewise, we say Mr Miller's evidence is not legally
2 relevant for the purposes of construing the PLC
3 Sub-Debts and the PLC Sub-Notes.

4 LORD JUSTICE LEWISON: Is there perhaps a tension between
5 your point that the factual matrix is largely irrelevant
6 on the one hand and your reference to the fact that
7 no one within Lehmans gave any thought to
8 relative ranking?

9 MS HILLIARD: Well, it means that there were, if you like,
10 no extraneous facts that one could take into account for
11 the purposes of construing the particular instruments,
12 because if no one gave any thought to it we are left
13 with the language.

14 LORD JUSTICE LEWISON: I see. A sort of negative point.

15 MS HILLIARD: Yes.

16 And third, we echo Mr Beltrami's submission that
17 Rule 14.12 of the Insolvency Rules is not, as I think
18 LBHI would like to persuade you, is not some sort of
19 principle of construction. We say that the rule only
20 applies where construction runs out. There may be at
21 the end of the day a very thin veneer or layer between
22 when you can construe the parties to have agreed
23 a pari passu ranking and when the construction doesn't
24 take you any further, because there is just a complete
25 circularity, a continuous loop.

1 But our submission is that you have to carry through
2 the construction exercise first, and don't -- which
3 I think my learned friend Mr Phillips would invite you
4 to do -- don't immediately go to a pari passu
5 conclusion, applying Rule 14.12. You may reach
6 a pari passu conclusion, and we say that's possible, but
7 we say you could do it with construction. You don't
8 have to just leap for Rule 14.12 as providing
9 the answer.

10 My Lady, my Lords, GP1's grounds for appeal are in
11 volume 1, tab 12. They are very short. It's readily
12 apparent from those grounds that our appeal is
13 essentially that the judge erred in not giving full
14 consideration to the words of the instruments being
15 construed, and specifically the Sub-Notes.

16 Put shortly, the Sub-Debts do not, in terms,
17 expressly provide for any other debt ranking at
18 a pari passu level with them. The Sub-Notes do, in
19 terms, expressly provide for debts ranking at the same
20 level as them. And the oddity of the judge's
21 conclusion, and that's at paragraph 356, his conclusion
22 was that that definitional difference between the two
23 instruments made no difference to the outcome, the
24 outcome being that of a pari passu ranking. And he
25 reached that conclusion even though neither instrument C

1 nor instrument D expresses itself, in terms, to rank
2 pari passu with the other, and the possibility of
3 a pari passu ranking is only acknowledged by the terms
4 of one instrument, Claim D, the PLC Sub-Notes, and not
5 the Sub-Debts.

6 Further, although the judge expressly found in
7 paragraph 356 of his judgment that Claim C is
8 subordinated debt and is not expressed to rank
9 pari passu with the notes, he overlooked that Claim D
10 admitted the possibility of another claim ranking
11 pari passu without there being any expression of such
12 a ranking being a competing instrument.

13 Then somewhat extraordinarily, having found that
14 Claim C is subordinated debt and is not expressed to
15 rank pari passu with the notes, he then went on to find
16 that Claim C did indeed rank pari passu with the notes.

17 So in short, what we say is that a key part of the
18 judge's reasoning as to why the instruments do rank
19 pari passu is that they do not rank and are not
20 expressed to rank pari passu.

21 We say this is a very strange result derived, we
22 say, from the cursory attention that the learned judge
23 gave to the question that he posed at paragraph 356,
24 which is: is Claim C a liability of the Issuer ranking
25 or expressed to rank pari passu with the notes? And he

1 answered that question in only two lines in
2 paragraph 356. He said:

3 "Given that Claim C is subordinated debt and is not
4 expressed to rank pari passu with the PLC Sub-Notes,
5 this definitional difference makes no difference to
6 the outcome."

7 LORD JUSTICE LEWISON: There's a bit of "now you see it, now
8 you don't", though, isn't there? Because let us suppose
9 that, leaving aside the terms of the instruments, two
10 claims do rank pari passu. The definition of
11 subordinated liabilities in the notes says, well, if
12 they do rate pari passu they don't, because we are
13 subordinated to them.

14 So it's a very odd concept, isn't it? On the one
15 hand they are and they do rank pari passu, and on the
16 other hand they don't.

17 MS HILLIARD: Well, we say that Claim C doesn't rank
18 pari passu. That's the whole point.

19 LORD JUSTICE LEWISON: Well, yes, but suppose that there was
20 a claim which did rank pari passu with the notes.
21 According to the literal interpretation of the
22 definition of subordinated liabilities, it wouldn't.
23 But it does.

24 MS HILLIARD: Well, no, because the definition of
25 subordinated liabilities is both expressed to rank

1 pari passu and does rank pari passu, so --

2 LORD JUSTICE LEWISON: But that's the point. If it does
3 rank pari passu, how can it be subordinated? How can
4 notes be subordinated to it if it does in fact rank
5 pari passu.

6 MS HILLIARD: Well, they wouldn't in those circumstances.

7 The notes wouldn't be subordinated --

8 LORD JUSTICE LEWISON: But that's not what the
9 definition says.

10 MS HILLIARD: -- but it's necessary to also look at the
11 other instrument. So I mean, if for example, in this
12 case, D admits of a possibility of a pari passu ranking
13 but actually when you construe C that doesn't admit of
14 a pari passu ranking because the only subordinated
15 liabilities under Sub-Debt C are those under that
16 particular advance, and the only time that the
17 pari passu ranking comes in is when you have to consider
18 the Sub-Debts, the individual Sub-Debts, together.

19 And what breaks the circularity -- and we accept
20 that. What breaks the circularity in that event is the
21 statutory rule of pari passu.

22 But as we'll come on to explain, we say that the
23 pari passu statutory rule doesn't actually have to be
24 invoked in construing the debts in the notes in
25 this case.

1 LORD JUSTICE LEWISON: I understand that. If the
2 instruments themselves show a relative ranking. Then
3 you don't get to Rule 14.12. I understand that.

4 MS HILLIARD: Yes.

5 LORD JUSTICE HENDERSON: Equally, Rule 14.12 is part of the
6 whole background to the whole question of construction.

7 MS HILLIARD: Yes.

8 LORD JUSTICE HENDERSON: I'm slightly puzzled. I know it's
9 not the principle of construction but surely on any view
10 it's a highly relevant part of the background against
11 which all these instruments are created?

12 MS HILLIARD: It's relevant when you get to the point where
13 you can't construe the instruments any longer and you
14 run out of rope, as it were.

15 LORD JUSTICE HENDERSON: Well, why is it only relevant at
16 that point? I quite see it provides a tie-breaker when
17 you get stuck. But I mean, it just -- you are placing
18 a lot of stress -- and I quite understand why -- between
19 the difference of the two definitions of
20 subordinated debt.

21 MS HILLIARD: Yes.

22 LORD JUSTICE HENDERSON: But if it's really just pointing to
23 something which is a commonplace, namely that the
24 default rule anyway is *pari passu* ranking, does it
25 really bear all that weight?

1 MS HILLIARD: If you let me develop my argument.

2 LORD JUSTICE HENDERSON: Of course.

3 MS HILLIARD: In relation to the pari passu wording of D,
4 and where we come out to as to where C sits, there is
5 perhaps a very, very thin, you know, paper thin
6 difference between electing for the Rule 14.12 and
7 construing it in a way in which we say it can be
8 construed. But we still say that that's relevant. One
9 has to have a consistency. And when you come on to see,
10 there is no consistency, with the result, we say, that D
11 ranks above.

12 LORD JUSTICE HENDERSON: Thank you.

13 MS HILLIARD: What we say, as I say, is that the judge
14 really didn't grapple with or explore the fact that the
15 two instruments are different. He just said it makes no
16 difference. And what we say is that if he had the
17 grappled with the language he would have concluded that
18 Claim D must rank above Claim C. But before we get on
19 to the language of Claim C and Claim D it's necessary to
20 remind ourselves that in construing subordination
21 agreements such as these a borrower's agreement with its
22 creditors can only identify where the creditor is to be
23 placed in the waterfall, the creditor can't relegate
24 another creditor lower in the waterfall if the latter
25 creditor has not agreed that outcome with the borrower.

1 So where a borrower agrees with two different lenders,
2 where in the waterfall they rank, there are three
3 possible outcomes as between those lenders. And we set
4 that out at paragraph 33 of our skeleton.

5 First, claim X may provide that it ranks somewhere
6 below claim Y in the waterfall. Claim Y in turn may
7 provide that it ranks somewhere above claim X. And in
8 those circumstances there will be a consistent statement
9 of ranking across the two instruments and there's no
10 difficulty. So in that instance Y will rank above claim
11 X because they both independently agreed with the
12 borrower where they should rank.

13 The second example is that claim X may provide that
14 is ranks somewhere below claim Y but claim Y doesn't say
15 that it's to be subordinated to claim X. And this was
16 the judge's principal 2 that he identified at paragraph
17 198 of his judgment where he concluded that Claim A
18 ranked below unamended Claim B.

19 In that case there's still no inconsistency, X
20 treats Y as senior, Y doesn't treat X as senior both,
21 and those statements can be true if X ranks behind Y.
22 There's no need to break any circularity or resolve any
23 inconsistency in that case because the terms of the
24 instrument dictate the outcome.

25 Then the third possibility is that claim X may

1 provide that it ranks behind claim Y and claim Y says
2 the same thing about X. And that's the position that we
3 have seen in relation to claims A (i) to (iii). There's
4 a straight inconsistency, the propositions can't both be
5 true, and that's where you have to bring in a way to
6 break the circularity and Rule 14.12 does it.

7 My Lord, Lord Justice Lewison, was asking on Monday
8 about what tool is available in the law's armoury to
9 deal with that inconsistency or circularity which is
10 caused in the third example. There are three candidates
11 and we say that the first two don't work and the third
12 is to be preferred.

13 The first option is the default Rule under 14.12.

14 LORD JUSTICE LEWISON: The first one is default rule?

15 MS HILLIARD: Yes -- well, the problem with that solution is
16 that it begs the question, the two instruments are only
17 subordinated to the same senior creditors once it's been
18 decided that the other instrument is not to be treated
19 as a senior creditor for its purposes. And in this
20 context I should address a comment by my Lord, Lord
21 Justice Henderson, who cautioned against referring to
22 the default rule because the rule reflects the starting
23 point rather than the end point. And my Lord is of
24 course correct, but it must be recalled that it's common
25 ground in this case that there has been some degree of

1 subordination in all these instruments. The pari passu
2 default rule that otherwise applies in an insolvency has
3 therefore been displaced to some extent and certainly
4 between these instruments and the general body of
5 unsubordinated creditors.

6 The question is therefore at what point does the
7 contract run out so that one has to revert to that
8 default rule.

9 The second option is to treat the subordination
10 provisions as ineffective between the two instruments
11 when they present inconsistent results. But as my Lord,
12 Lord Justice Lewison, put it on Monday, the problem is
13 that they are not ineffective, they are too effective;
14 it's the effectiveness that leads to the impasse
15 problem. If they were not effective they would not be
16 a problem and treating them as simply ineffective
17 therefore again seems to beg the question of why they
18 are ineffective.

19 So the third option that we would commend is
20 a policy one. It was a point that we ran below in the
21 context of a slightly different debate which arose
22 following the circulation of the draft judgment. The
23 concern there was that the solvency conditions, if they
24 were to be given a separate life, might prevent payment
25 of any dividends under the instruments even when they

1 were otherwise due. And our policy argument is this: in
2 a winding up process it's necessary for the company's
3 assets to be distributed so its affairs can be wound up
4 and the company eventually dissolved. And as a matter
5 of policy the parties can't by contract evade the
6 operation of the Bankruptcy Laws. I mean, that is
7 Lord Justice James in *ex parte MacKay*. It wasn't in the
8 bundle, my Lord, but it is now in the bundle of
9 authorities at tab 85 but I think probably it's
10 generally accepted that that's the principle.

11 Lord Cross in the majority of the House of Lords,
12 and we may want to turn that up, that's at bundle
13 authorities 5, tab 87, Lord Cross in the House of Lords
14 in *British Eagle*. At page 779E Lord Cross said:

15 "British Eagle then points out that even though
16 there may be nothing in the Companies Act which deals
17 expressly with a case of this sort the Court can always
18 refuse to give effect to provisions in contracts which
19 achieve a distribution of the insolvent's property which
20 runs counter to the principles of our insolvency
21 legislation."

22 And he cites *ex parte Mackay*. So he records with
23 apparent approval the submissions that the court can
24 refuse to give effect to provisions in contracts which
25 achieve a distribution which runs counter to the

1 principles of insolvency legislation.

2 Of course those principles include the distribution
3 of a company's assets pari passu upon a winding up. At
4 780F Lord Cross rejected the submission that such
5 a power is limited to cases where the parties' dominant
6 intention was to evade the statutory scheme and
7 therefore disregarded the contractual mechanism for the
8 clearing house arrangements then in issue because they
9 had to yield to the general liquidation. That's at 780H
10 to 781E.

11 While subordination provisions per se are not now
12 considered necessarily to fall foul of those principles,
13 there is no suggestion that those principles do not
14 continue to be good law. So if the effect of the
15 parties' contractual bargain is that neither can submit
16 a proof in the insolvency until the other one has, and
17 that any more junior creditors can't be paid either,
18 that would be an agreement, in our submission, that even
19 inadvertently prevents the proper operation of
20 Insolvency Rules and should not be enforced to that
21 extent.

22 In that event the rules of pari passu distribution
23 will be applied to prevent a situation arising whereby
24 the affairs of the company can't be finally wound up
25 because of an impasse and the company can't be dissolved

1 because of an impasse created by the contracts made by
2 different parties with the same insolvent debted
3 company.

4 So the application of the pari passu rule in that
5 instance is not applied because the pari passu rule
6 automatically applies in that instance but it applies
7 because without applying that rule the company's affairs
8 can't be finally wound up. So it's a policy-driven
9 solution.

10 LORD JUSTICE LEWISON: I mean, it's not entirely easy to
11 understand the juridical basis for this. Let us suppose
12 that a loan is made on the terms of one of the Sub-Debt
13 Agreements. At its inception there is nothing wrong
14 with that, nothing at all. Perfectly legitimate method
15 of subordinating the debt to other liabilities. And
16 were the borrower to enter insolvency the court would
17 give effect to that clause. The problem only arises
18 because another one comes along with exactly the same
19 subordination provision.

20 MS HILLIARD: Yes.

21 LORD JUSTICE LEWISON: So it's not a case, the sort of
22 British Eagle case of an agreement trying to circumvent
23 the insolvency regime, because neither of them do,
24 I mean, it's the interaction between them that causes
25 the problem.

1 MS HILLIARD: That's why we says it's inadvertent. There's
2 no deliberation about it. As things have panned out
3 because there's two agreements that create this
4 circularity, if the companies' affairs are going to be
5 finally wound up there has to be a solution found. And
6 the solution is --

7 LORD JUSTICE LEWISON: Disapply.

8 MS HILLIARD: Yes.

9 LADY JUSTICE ASPLIN: So it's inevitably an extension of
10 British Eagle.

11 MS HILLIARD: Yes, although British Eagle is wide enough to
12 encompass the submission that we are making. The two
13 agreements won't be void but they're just unenforceable
14 to that extent. They are not void, they obviously have
15 effect but they can't be enforced because -- well, they
16 can't be enforced so that a payment is made because of
17 the circularity.

18 That's why we say the policy solution is the right
19 one because --

20 LORD JUSTICE LEWISON: So effectively I think that means the
21 judge was right but missed one step in the analysis.

22 MS HILLIARD: Yes.

23 LORD JUSTICE LEWISON: Because once you've disapplied the
24 subordination provisions then Rule 14.12 must take over.

25 MS HILLIARD: Yes. Yes.

1 LORD JUSTICE LEWISON: Yes.

2 MS HILLIARD: But once you've recognised that they are
3 unenforceable between themselves.

4 LORD JUSTICE LEWISON: Yes.

5 MS HILLIARD: My Lady, my Lords, with that framework in
6 mind, I'm going to now turn to the instruments in this
7 case. And before looking at the instruments
8 individually I want to address you on a point that was
9 made by both Mr Phillips and Mr Beltrami about simple
10 contractual subordination versus contingent debt
11 subordination. This was addressed by us as ground 2 of
12 our grounds of appeal where what we said is that the
13 judge erred in concluding that the subordination clause
14 contained both a simple contractual subordination
15 provision and a contingent debt subordination provision.
16 I think we all agree that something went wrong there.
17 But we submit that on a proper construction of the
18 subordination terms in both instruments they comprised
19 a single contractual subordination term and that the
20 word "accordingly" means no more than consequently or,
21 how I read it, "it follows", it's describing the
22 consequences of the subordination provision at the
23 beginning of the clause.

24 So as with the case of Claim A, what is either side
25 of the word "accordingly" is the same. Once you've

1 identified who the senior creditors are, one knows who
2 one needs to take into account for the purposes of
3 meeting the solvency condition.

4 Moving on from that point, the first question is
5 where does Claim C, we were looking at Claim C in tab 43
6 of volume 3 page 756, where does Claim C rank itself?
7 So we've looked at the definition of liabilities,
8 subordinated liabilities, senior liabilities and
9 excluded liabilities. So clause 5(1) contains the
10 subordination provision. And clause 5(1) provides that
11 C's claim is subordinated to senior liabilities. C's
12 claim is the subordinated liability, which I've already
13 addressed you on, it's defined as all liabilities in
14 respect of each advance made under this agreement.

15 So under the terms of C's agreement with PLC a debt
16 under some other instrument can't be a subordinated
17 liability because the only liabilities comprised in the
18 definition of subordinated liabilities in C's claim are
19 those liabilities created by C. More specifically,
20 Claim D is not a subordinated liability because it is
21 not a liability in respect of the advance made under
22 Claim C's agreement with PLC.

23 So if Claim D is not a subordinated liability as
24 a matter of construction, Claim D is either a senior
25 liability or an excluded liability as defined in C's

1 agreement with PLC.

2 Senior liabilities in Claim C are all liabilities
3 except subordinated liabilities and excluded
4 liabilities, and excluded liabilities in Claim C are
5 relevantly defined as liabilities which are expressed to
6 rank junior to subordinated liabilities.

7 Pausing there, my learned friend Mr Phillips on
8 Monday proceeded on the basis that an instrument can
9 only express itself to be junior to another if it refers
10 to it in terms. We do not accept that premise. For
11 example, an instrument which contained an absolutely
12 unequivocal statement of subordination to all other debt
13 would be expressed to be junior to all that other debt,
14 even without referring in terms to any particular other
15 instrument. Similarly we would say that a debt which is
16 expressed itself to be subordinated to everything but
17 a preferential share is expressing itself to be
18 subordinated to other debts which do not so peg
19 themselves to the bottom of that level of the waterfall,
20 even if the debt that subordinates itself to everything,
21 the preferential share, doesn't refer to loans/other
22 debts.

23 Although for the sake of argument and to make it
24 simple it is convenient first to consider the analysis
25 as if that premise were right, that you have to refer to

1 the other debt; in other words, we're going to proceed
2 for now on the basis that an instrument can only express
3 itself to rank junior to another if it refers to the
4 other instrument.

5 LORD JUSTICE LEWISON: What do you mean by refers to? You
6 mean by identifying the parties or by identifying the
7 category or --

8 MS HILLIARD: No, the category. We mean expression in
9 terms. So on that basis and still from the perspective
10 of Claim C, the liabilities of Claim D are not expressed
11 to rank junior to the subordinated liabilities. Because
12 first of all Claim D doesn't refer to Claim C at all,
13 which was your point, my Lord, thus Claim D is, pursuant
14 to the terms of Claim C, not an excluded liability and
15 it doesn't express itself to rank junior to the
16 subordinated liabilities.

17 So according to the terms of C, D is not an excluded
18 liability. So C, according to its own terms is
19 subordinated to D.

20 It's now necessary to look at the terms of Claim D
21 to see where D ranks itself. That provision we already
22 looked at is at clause 3 and relevantly, at page 797, if
23 you want to look at it, and relevantly clause 3(a)
24 provides the notes, ie the notes which are the
25 subject-matter of that note issued constitute direct

1 unsecured and subordinated obligations of PLC and the
2 rights of the noteholder against PLC rank pari passu
3 among themselves.

4 So those were the notes involved in that issue.

5 Then it goes on to say that the rights of the
6 noteholders are subordinated to senior liabilities and
7 payment of any amount is conditional upon PLC being able
8 to pay its liabilities in full other than the
9 subordinated liabilities excluding obligations which are
10 not payable or capable of being established or
11 determined in the administration and excluded
12 liabilities.

13 I said before the definitions of senior liabilities
14 excluded liabilities in Claim D are the same as for
15 Claim C.

16 Claim C does not express itself to rank junior to D.
17 So we know from D's perspective Claim C is therefore not
18 an excluded liability.

19 However, the definition of subordinated liabilities
20 in Claim D is different from Claim C, and we've seen the
21 definition, it's all other liabilities of the Issuer
22 which rank or are expressed to rank pari passu with the
23 notes.

24 So within that definition of subordinated
25 liabilities are: one, those claims which rank pari passu

1 with Claim D; or two, those claims which are expressed
2 to rank pari passu with Claim D.

3 Claim C does not in express terms express itself to
4 rank pari passu with Claim D. However, even though
5 Claim C is silent on the point, Claim D does provide for
6 the possibility that an instrument could rank pari passu
7 in fact with Claim D. So Claim D doesn't exclude the
8 possibility of Claim C ranking pari passu with Claim D,
9 although C has not expressly provided for that outcome.

10 So at this point, from the perspective of Claim D,
11 we've whittled the position of Claim C down to two
12 possibilities: either Claim C is a senior liability, or
13 it ranks pari passu with Claim D. But the outcome of
14 treating C as a senior liability is, we say, not one
15 that is sensibly or really available. The claim as
16 a matter of construction -- because for Claim D to treat
17 Claim C as a senior liability would result in both
18 Claim D and Claim C being senior liabilities to each
19 other, creating the endless loop that we saw with claims
20 A(ii) and A(iii).

21 So sensibly and reasonably one wouldn't wish to
22 construe Claim D as having that effect unless there was
23 no other alternative conclusion. But there is
24 an alternative conclusion. It's not the only option
25 available from claims D's perspective, but it's the

1 sensible option, because Claim D can accommodate Claim C
2 on a pari passu basis at the subordinated level,
3 a pari passu ranking which is expressly provide for in
4 D's definition of subordinated liabilities.

5 LORD JUSTICE LEWISON: You have to read the definition
6 though as referring to a claim which but for this
7 definite would rank pari passu, don't you?

8 MS HILLIARD: No, because what you are looking at is you are
9 trying to rank other subordinated debt according to
10 where D sees them in the waterfall. As I explained,
11 there are two options. Once one has got rid of C not
12 being an excluded liability, there are two options: it
13 would be a senior liability or it would be
14 a subordinated liability. And logically and reasonably
15 why would D -- why would anybody as a matter of
16 construction say, well, C must be a senior liability if
17 it produces the endless loop that is created in relation
18 to A (i) to (iii)? Why would one opt for an endless
19 loop if one could produce the same outcome on the terms
20 of D's agreement with the borrow? And that we can,
21 because D's agreement with the borrower admits of the
22 possibility of a pari passu ranking at D's level.

23 That, we say, is a more sensible outcome because it
24 avoids the endless loop. C has already ranked D as
25 a senior creditor, so you don't have to worry about C.

1 What we're talking about is where D would rank C and it
2 doesn't make logical sense as a matter of construction
3 for D to rank C or for the court to rank C at the level
4 of a senior creditor which creates the very endless loop
5 which is so deeply unattractive. We only are driven to
6 an endless loop when there is no other solution and on
7 this occasion there is another solution: D expressly
8 provides for the possibility of an alternative debt
9 ranking at a pari passu level with it.

10 LORD JUSTICE LEWISON: Then you get into the now you see it,
11 now you don't, because having recognised that
12 possibility D now takes priority over something which
13 would otherwise have ranked pari passu with D. That's
14 why I suggested to you that you might have to read the
15 definitions as if it said: which but for this definition
16 would otherwise rank pari passu.

17 MS HILLIARD: Well, it's not a now you see it, now you don't
18 situation, because we've already established that C on
19 its own terms has made D a senior liability. So we're
20 only talking about where D is considering it should rank
21 C.

22 D, by allowing C to rank pari passu, is not
23 subordinating itself to C. The result of that
24 construction is that Claim D is a senior liability
25 according to the terms of Claim C's agreement with PLC.

1 LORD JUSTICE LEWISON: Yes.

2 MS HILLIARD: But Claim C is a subordinated liability
3 according to the terms of Claim D's agreement with PLC.
4 As I say, why should as a matter of construction the
5 court conclude that Claim C is a senior liability
6 according to the terms of Claim D's agreement with PLC,
7 when that will create an endless loop when there is
8 an alternative solution, which is Claim C being
9 a subordinated liability pari passu with Claim D? And
10 because Claim C has already elected to treat Claim D as
11 a senior liability Claim D therefore ranks for payment
12 before Claim C.

13 What we say is this conclusion is consistent with
14 the judge's second principle articulated at
15 paragraph 198 and which I addressed you on when I set
16 out three possible outcomes. The first outcome being
17 it's made absolutely clear, X makes absolutely clear
18 that it ranks somewhere below Y, Y makes absolutely
19 clear that it ranks somewhere above claim X. There's
20 a consistent stage of ranking, no problem. The second
21 example is where claim X provides that it ranks
22 somewhere below claim Y, but claim Y doesn't say that it
23 is to be subordinated to claim X. And that is the
24 second principle that the judge identified at 198 and
25 that the principle that we say applies in this case.

1 Here, instrument C subordinates itself to a senior
2 debt, D. But the second instrument D does not
3 subordinate itself to C because it does not treat C as
4 a senior liability. The consequence is that C ranks
5 behind D.

6 In short, Claim C's terms contain an unequivocal
7 expression of subordination, C's terms do not say
8 anything about being subordinated to a level which is
9 pari passu with another instrument. But the same is not
10 true of Claim D. And as a consequence we say that
11 Claim C sees Claim D as a senior liability but Claim D
12 doesn't see Claim C as a senior liability.

13 LBHI's complaint at paragraph 5 of its skeleton is
14 that because we argue that the pari passu wording in the
15 PLC Sub-Notes means that Claim C and Claim D may result
16 in a pari passu ranking, Claim C cannot rank junior to
17 Claim D. But this is to ignore the fact that when we
18 acknowledge that the wording of the PLC Sub-Notes,
19 that's D, admits of the possibility that Claim C may
20 rank pari passu with Claim D, that is looking at the
21 position from D's perspective. The relevant conclusion
22 and the only relevant conclusion is that D doesn't treat
23 C as a senior liability because to do so would be to
24 create a circularity and, as I say, why would you opt,
25 why would you deliberately create a circularity when you

1 don't have to when there is another provision in the
2 instrument which avoids that result?

3 So D doesn't treat C as senior, because C may rank
4 pari passu. But D can't dictate where C ranks by
5 reference to it. Only that C does not rank ahead of it.
6 And in order to find out where Claim D ranks from C's
7 perspective it's necessary to look at the wording of
8 Claim C and Claim C unequivocally subordinates itself to
9 senior liabilities but not to liabilities which are
10 expressed to be junior to the subordinated liabilities.

11 LORD JUSTICE LEWISON: I understand that, it's though you
12 say whatever may or may not be clear about Claim D,
13 it doesn't express itself to be junior to Claim C
14 or anything in the category of claim C.

15 MS HILLIARD: Yes, and therefore as regards Claim C, D must
16 rank senior.

17 LORD JUSTICE LEWISON: Yes. If you express yourself to rank
18 pari passu with something else, you are not ranking
19 yourself junior.

20 MS HILLIARD: No, exactly. And that's not the same when you
21 are looking at it from D's perspective because D admits
22 of the possibility of a pari passu ranking. So we say
23 that paragraph 29 of LBHI's skeleton is wrong.
24 Paragraph 29 submits that the judge's analysis of
25 the PLC priority dispute was correct because it was

1 rooted in the fundamental similarity between Claim C and
2 Claim D. I hope I've demonstrated to my Lady and
3 my Lords that the similarity was not fundamental, the
4 key provisions were different and unless you just --
5 you know, unless we just throw up our hands and just
6 ignore the fact that the provisions were different in
7 this case, then it's necessary to look at them and to
8 try and give meaning to them. But the judge did not try
9 to see where the differences led him as a matter of
10 the construction of the language. On the contrary,
11 extraordinarily, we would say, having concluded that
12 Claim C was not expressed to rank *pari passu* with
13 Claim D, the judge concluded that Claim C and Claim D
14 did rank *pari passu*. That's what's so strange. I mean,
15 if Claim D didn't express itself to rank -- how do you
16 get to a *pari passu* ranking?

17 Secondly, LBHI submitted that the judge's analysis
18 was correct because, they say, the interaction between
19 the subordination provisions resulted in a meaningless
20 outcome. But, as we've explained, the interaction
21 between Claim C and Claim D doesn't result in
22 a meaningless outcome. If you apply our analysis and
23 our construction, Claim D ranks ahead.

24 LBHI's also wrong at paragraph 37 of its skeleton
25 argument when it describes GP1's argument that Claim C

1 is a subordinated liability from Claim D's perspective,
2 because it does in fact rank pari passu with Claim D.
3 That's not GP1's argument. GP1's argument is simply
4 that from Claim D's perspective it will not -- doesn't
5 have to treat Claim C as a senior liability. And that's
6 because it can accommodate it on a pari passu basis. So
7 therefore it doesn't subordinate itself to it. Whether
8 or not Claim C in fact ranks pari passu is not
9 an outcome which is in D's gift. Where Claim C ends up
10 ranking requires a consideration of Claim C's terms and
11 then a comparison of the results.

12 LBHI is also wrong in its submission at paragraph 39
13 of its skeleton that it's not open to GP1 to hedge its
14 bets by reference to a tentative pari passu ranking
15 without committing itself either way. Again, and I'm
16 sorry if I'm repeating myself in different ways, but
17 again LBHI misunderstands the purpose of this iterative
18 exercise. Claim D doesn't have to commit itself to
19 ranking pari passu with the Sub-Debts. However, the
20 fact that Claim D on its own terms can tolerate
21 a pari passu ranking with the Sub-Debts has the
22 consequence that Claim D, unlike Claim C, doesn't treat
23 Claim C as a senior liability. And that's what we are
24 saying at paragraph 21.2(3) and (4) of our skeleton.
25 And LBHI's skeleton is no answer to it.

1 LORD JUSTICE HENDERSON: Can I come back to a point I was
2 putting to you rather prematurely about half an hour
3 ago, which is I'm a little troubled by the weight which
4 this possibility of a pari passu ranking is being asked
5 to bear bearing in mind that that's anyway the default
6 position and of course one can always envisage another
7 instrument which just expresses itself to rank
8 pari passu with something else, that is really just
9 a statement of the obvious, so just admitting that as
10 a possibility, how can that really be sufficient, as it
11 were, to make all the difference?

12 MS HILLIARD: Well, it doesn't make all the difference but
13 we are left with Claim D with two options: a senior
14 liability or a pari passu ranking with D as
15 a subordinated debt. And all we're saying is that as
16 a matter of construction why would D opt for C to be
17 a senior liability which would create this endless loop?

18 LORD JUSTICE HENDERSON: In fact that bring one back to
19 pari passu again, doesn't it?

20 MS HILLIARD: Well, it doesn't have to opt for being
21 a senior liability because on its own terms D has, if
22 you like, a get-out. D allows for the possibility that
23 Claim C can rank itself as a pari passu liability with
24 Claim D. And Claim C doesn't have that effect.

25 LADY JUSTICE ASPLIN: You are just saying that there is

1 potential for it.

2 MS HILLIARD: Yes.

3 LADY JUSTICE ASPLIN: And it's the more business efficacious

4 construction. That's what you are saying.

5 MS HILLIARD: Yes.

6 LORD JUSTICE LEWISON: I'll just try to put it in simple

7 language so even I can understand it. You have

8 an instrument under which somebody lends some money to

9 the borrower and the lender says: well, I will

10 subordinate myself to everything except that which ranks

11 pari passu to me. And then another lender comes along

12 and says: well, I'll subordinate myself to everything.

13 And that's really where you get to.

14 MS HILLIARD: That's where you get to, yes. And that's not

15 so extraordinary. That's just a function of the

16 terminology. C was happy to go to the bottom of

17 the pile but D admitted of the possibility that it

18 didn't go to the bottom of the pile.

19 LORD JUSTICE LEWISON: Yes. You can pay your butcher's bill

20 before you pay me because otherwise I will take the

21 divvy to all your creditors. And then your dressmaker

22 says: well, I'll come last.

23 MS HILLIARD: It's taking me a bit out of my time. But one

24 of the possibilities that we posit in our skeleton is

25 a claim F. Claim F, it's a bit as you describe,

1 my Lord, claim F comes along, and claim F expresses
2 a flaw to the degree of the subordination, namely that
3 it doesn't want to be subordinated to the same degree as
4 Claim C. Such a term would not offend the principles of
5 insolvency law as claim F would not be seeking to
6 achieve a better outcome in an insolvency than it would
7 have achieved but for the existence of subordination
8 provisions. Prima facie Claim C is already more junior
9 to claim F as Claim C is expressed to be junior to
10 everything. And it wouldn't contradict the terms of
11 Claim C because Claim C on its terms always falls to the
12 bottom of the pile save in respect of debts which are
13 expressed to be more junior still, which claim F is
14 expressly not.

15 Now, on the other hand, at the same time as claim F
16 is saying: I don't want to be subordinated to the same
17 degree as Claim C, claim F could express itself to be
18 subordinated to all unsubordinated creditors of PLC but
19 to rank pari passu with Claim D. That again wouldn't
20 offend the principles of insolvency law as they relate
21 to subordination because claim F would simply be
22 relegating itself down the order of priority it would
23 have enjoyed but for such a term, and claim F wouldn't
24 be impermissibly to promote itself, nor would it cause
25 any problems with the terms of Claim D because the PLC

1 Sub-Notes expressly accommodate other debts expressed to
2 rank pari passu at that level. So you could have
3 claim F that says: I want to rank pari passu with
4 Claim D, but I don't want to fall to the level of
5 Claim C. Claim C has already said: I want to be
6 subordinated to everything except that which is
7 excluded.

8 LADY JUSTICE ASPLIN: So F is not pushing C down.

9 MS HILLIARD: No.

10 LADY JUSTICE ASPLIN: C has already taken its position at
11 the bottom of the pile.

12 MS HILLIARD: Yes.

13 LORD JUSTICE LEWISON: Right, I think we have that point.

14 MS HILLIARD: So we say that because claim F can express
15 itself, without contradicting either Claim C or D or the
16 insolvency principles, as ranking ahead of C, but
17 alongside D, that means that D must rank ahead of C,
18 using that sort of hypothetical example.

19 Now, LBHI seek to answer this hypothetical debt
20 point at paragraphs 49 to 50 of their skeleton. They
21 posit a Claim G, which expressly ranks itself junior to
22 Claim C and senior to Claim D. Our submission is that
23 Claim G doesn't provide any answer to the example that
24 we give --

25 LORD JUSTICE LEWISON: I'm sorry, which paragraph --

1 MS HILLIARD: This is paragraphs 49 to 50 of LBHI's skeleton
2 at volume 1, tab 19, page 303.

3 LORD JUSTICE LEWISON: Yes, I see.

4 MS HILLIARD: LBHI seek to answer this hypothetical debt
5 point, they posit Claim G, which expressly ranks itself
6 junior to Claim C and senior to Claim D. But Claim G,
7 in our submission, doesn't provide an answer to the
8 example that we give of claim F. If Claim D is senior
9 to Claim C and Claim C is junior to Claim D, Claim G's
10 terms have clearly resulted in a meaningless expression
11 of subordination and it would be a matter for the court
12 to determine whether G should be ranked junior to C or
13 above Claim D in that instance.

14 However, the fact that Claim G, the terms of Claim G
15 creates difficulties in ranking G in that instance does
16 not result in our hypothetical at claim F not serving as
17 an analytical tool to test the ranking of Claim C and
18 Claim D as between themselves. And that's all it is,
19 that's is all Claim F is. We are using it as analytical
20 tool to test the ranking. We say that it's actually
21 an inappropriate analytical tool because it demonstrates
22 that C does rank below D.

23 This is a convenient point to relax the expression
24 in terms approach and to rerun the analysis by looking
25 to see whether C or D do express themselves to be more

1 junior to the other despite not referring to each other
2 in terms. This is a much shorter exercise because of
3 the analysis that we have already done. The conclusion
4 that we draw is that C still ranks below D. We start
5 again with Claim C, it's subordinated to Claim D unless
6 Claim D expresses itself to be more junior still. To
7 consider whether Claim D expresses itself to be more
8 junior still one needs to consider the terms of Claim D
9 and that's not reading the instruments conjunctively but
10 looking at the terms of D when C requires one to. The
11 problem is that when asking what Claim D expresses about
12 its ranking, it's obviously necessary to refer back to
13 Claim C because Claim D asks amongst other things
14 whether Claim C expresses itself to rank junior.

15 Now, absent some logical tool to cut through the
16 exercise, there is a never-ending jumping back and forth
17 between the terms of the two instruments. But there is
18 a logical tool to cut through the exercise which
19 effectively imposes an answer we came to on the express
20 in terms approach, that is to recognise that when one
21 asks whether from D's perspective C is expressed to rank
22 junior, there can only be two answers: yes or no. If
23 the answer is yes then C is not a senior liability from
24 D's perspective, and D is not subordinated to C.

25 If the answer is no, then from D's perspective that

1 might be because C is pari passu or senior but, as we've
2 seen already, it would be absurd to posit the senior
3 outcome as that leads to circularity which would revert
4 to pari passu. From D's perspective, the worst case
5 outcome is that C ranks pari passu, it expressly permits
6 that outcome. So why as a matter of construction would
7 one not be drawn to that outcome?

8 So when C asks whether D expresses itself to be
9 junior to C, the answer is no. D views C as at worst
10 equal to it. It does not accommodate an outcome where C
11 is senior. And it doesn't depend on where you start.
12 Start from D. D asks whether C expresses itself to be
13 junior or not. Again via the same process D concludes
14 that C either expresses itself to be junior or
15 pari passu but it will therefore either be an excluded
16 liability or a subordinated liability, never senior.
17 Again, to construe Claim D in a way that treats Claim C
18 as senior is to impose a circularity in the outcome
19 which Claim D does not require there to be.

20 Short but sweet. Perfectly formed I would say. The
21 main thing to bear in mind, my Lady and my Lords, is
22 that there is an inconsistency, but C ranks D above it.

23 LORD JUSTICE LEWISON: Yes. Your main complaint about the
24 judge is he didn't dive into the definition.

25 MS HILLIARD: No.

1 LORD JUSTICE LEWISON: He just ignored it.

2 MS HILLIARD: Yes, and the definition must mean something.

3 LORD JUSTICE LEWISON: Yes, all right. Thank you,
4 Ms Hilliard. Who is next? Ms Tolaney.

5 Submissions by MS TOLANEY

6 My Lord, Deutsche Bank's case is that in a proper
7 interpretation of the two sets of subordination
8 provisions, like my learned friend Ms Hilliard, the PLC
9 Sub-Notes have priority. That case arises only if
10 your Lordship does not accept Ms Hilliard's textual
11 analysis and argument. So the premise of my case, which
12 I think is the same premise that Mr Phillips has, and
13 indeed was the basis on which the judge approached it,
14 is that the two sets are circular, the two sets of
15 provisions are circular, and on their face the
16 circularity needs to be resolved.

17 LORD JUSTICE LEWISON: We are to assume that they each rank
18 each other senior.

19 MS TOLANEY: That's right. Read literally. So, my Lord,
20 the structure of my submissions is that I'm going to
21 start with a brief overview of my case and then I'm in
22 your Lordships' hands, I can either address the issue of
23 permission, because Mr Phillips takes a point that
24 I don't have permission to advance this argument, or
25 I can deal with the question of permission after

1 I've developed the argument, I'm entirely in
2 your Lordship's hands.

3 LORD JUSTICE LEWISON: I think we had better see how the
4 argument goes. Because I think you are trying to rely
5 on it simply as an aid to construction of the
6 instruments.

7 MS TOLANEY: I am, that's right.

8 LORD JUSTICE LEWISON: Whether that is permissible because
9 it's particular background material which wouldn't
10 necessarily have been known to the reasonable reader is
11 a different question, but I understand that that is the
12 way you want to deploy it.

13 MS TOLANEY: Indeed, my Lord. The short point is that the
14 way the judge approach this argument at first instance
15 was to address the question of the parties' subjective
16 intentions, based on the evidence he heard. That was
17 not a case that the bank ever advanced. It was evidence
18 given by a witness, I accept that, but it wasn't
19 advanced by us in opening or indeed in closing. Our
20 case was and remains that objectively on terms of the
21 debt structure one can see in this circumstance
22 an intention which aids construction and it's
23 an objective intention, it's nothing to do with that the
24 parties agreed.

25 LORD JUSTICE LEWISON: I understand that but this is prayed

1 in aid of the priority of Claim D.

2 MS TOLANEY: It is.

3 LORD JUSTICE LEWISON: Which is the notes tradeable.

4 MS TOLANEY: It is.

5 LORD JUSTICE LEWISON: So you have to get your particular

6 dividend stopper agreement into the --

7 MS TOLANEY: Tradeable notes. I understand that.

8 I understand and I will address that. It's

9 a difficulty, I accept. But it's one that I think on

10 the facts of this case may be that exceptional case

11 where you can do that, even though the instrument is

12 a tradeable note.

13 LORD JUSTICE LEWISON: Right.

14 MS TOLANEY: My Lord, the starting point is that the judge

15 did not in fact ever engage with this argument. And

16 that was surprising because he actually said no

17 authority was cited to him, and in fact the same line of

18 authorities that we have cited in our skeleton on this

19 appeal was cited both in opening and in closing to him.

20 In essence what we are saying is that there is

21 a clear and objective indication as to what the parties

22 would have intended had they turned their minds to the

23 point. And that's apparent from the contractual debt

24 structure. I will come on to develop that but can

25 I make four points in brief summary by way of

1 an overview and then I will develop it.

2 The first point is that the PLC Sub-Debt was
3 an intra-group liability that was settled by way of book
4 entry. In contrast, the PLC Sub-Notes were part of
5 a back-to-back funding structure involving securities
6 which you've been shown briefly, the ECAPS, and the
7 ECAPS, just so your Lordships knows, is an acronym for
8 enhanced capital advantage preferred securities.

9 LORD JUSTICE LEWISON: Say that again.

10 MS TOLANEY: Enhanced capital advantage preferred
11 securities. That's what the ECAPS stands for.

12 The crucial point is that these were issued to
13 external investors, including Deutsche Bank, by
14 partnerships controlled by LBHI.

15 My Lord, I'm raising my voice to outdo the
16 scaffolding. If it gets too loud please tell me.

17 LORD JUSTICE LEWISON: Sorry about that.

18 MS TOLANEY: The short point is that the payments due under
19 the ECAPS could not be paid unless PLC made the regular
20 payments due under the PLC notes. I will show you that,
21 but that was the funding structure.

22 So effectively PLC's payments under the Sub-Notes
23 funded the distributions under the ECAPS.

24 The second of my four points is that under the terms
25 of the ECAPS LBHI undertook not to pay any dividends or

1 repurchase any stock if any of the regular payments were
2 not made under the ECAPS. That's the dividend stopper.

3 For your Lordships' note, that is addressed in our
4 skeleton at paragraphs 42 to 45 and I will come back to
5 it.

6 The judge described the dividend stopper in
7 an unchallenged finding at paragraph 366(6) of his
8 judgment, which I will show you in a moment. What he
9 said was that it was a commercial incentive on LBHI to
10 ensure that PLC could pay all sums payable under the
11 Sub-Notes. He recognised at subparagraph (5) of the
12 same paragraph of his judgment that there was a strong
13 commercial incentive because triggering the dividend
14 stopper would have been extremely damaging to the
15 Lehmans Group.

16 The third point is that under the express terms of
17 the PLC Sub-Debt, this is the point you've been
18 addressed on this morning, all other subordinated debt
19 had to be either senior or junior. As Ms Hilliard has
20 been explaining. What we say is that having agreed by
21 the express terms against the background of Rule 14.2
22 that provision, the only possible conclusion is the
23 parties intended to change the outcome that would have
24 applied under Rule 14.2. So the debt was either junior
25 or senior, it was not to be pari passu. And that much

1 one can see from the parties' intentions.

2 The fourth point, and this is one point where
3 Mr Phillips and I agree, the subordination provisions in
4 the Sub-Debt and the Sub-Notes were intended to and did
5 operate in a solvent situation. And that was at
6 the time of every payment under each instrument.

7 So the for PLC to make regular interest payments
8 under the Sub-Note to fund the payments due under the
9 ECAPS PLC had to be able to satisfy the solvency
10 condition to that payment. So when interpreting these
11 instruments the court should have in mind the possible
12 commercial consequences of any possible interpretation
13 in a solvent situation not just an insolvent, because
14 that, we submit, would give a real clue to what the
15 parties would have intended had they addressed their
16 mind to the point.

17 What we draw from those four points, which I'll
18 develop, is that first of all each of those points would
19 have been known to the parties to the PLC Sub-Notes,
20 that's PLC as the issuer and the LBHI-controlled
21 partnerships as the subscribing noteholders. That may
22 be relevant to the fact that this is being implied into
23 notes as to whom the noteholders were and what the
24 purpose of the structure was, which I'll come on to.

25 The second point one can take from it is that

1 therefore, from the perspective of the reasonable
2 objective person in their position, what they would have
3 intended had they thought about the relative priority of
4 the Sub-Notes and Sub-Debt, was first of all, as I've
5 said, the intention appears to be that the Sub-Debt
6 would rank either senior or junior, those being the only
7 options on the terms of it, and we say they would
8 plainly have intended the Sub-Notes to rank senior,
9 knowing that they funded external liabilities, the
10 failure to meet those liabilities triggering
11 a disastrous scenario with the Lehman Group, and in
12 particular had they been ranked pari passu PLC's ability
13 to pay the Sub-Notes even outside insolvency would have
14 been competing with its very substantial intra-group
15 liabilities to LB Holdings under the debt.

16 Just to put that in context, the total amount that
17 could be drawn under the debt facilities was 3 billion
18 and 12.5 billion with a floating interest rate that
19 could vary significantly. So why put at risk the
20 triggering of the dividend stopper by putting them into
21 competition with that sort of internal Sub-Debt?

22 So that's the case in a nutshell and obviously I'll
23 have to develop that and make that good.

24 Just standing back and looking at what the judge
25 did, the judge, rather than seeking to resolve the

1 conflict in circularity by seeking to determine as
2 a matter of contractual interpretation which of the two
3 sets of provisions prevailed, effectively, we submit
4 with respect, just abandoned any process of
5 construction. He almost accepts that in his judgment.
6 He says no authority was cited to him and he accepts
7 it's a fairly novel approach. We submit that the one
8 thing the judge should not have done was that. Even if
9 he'd reached a different outcome he had to go through
10 a process of contractual interpretation. And the reason
11 he appears to have done what he did was
12 a misunderstanding that the pari passu rule was some
13 form of default. But that's just not right.

14 As you've heard from both, I think, Mr Beltrami and
15 Ms Hilliard, the pari passu rule is simply a rule of
16 distribution, it provides for the claims of creditors
17 with the same right to payment be treated equally but it
18 doesn't determine whether the two creditors have the
19 same right to payment in the first place. So it's only
20 a default in the sense that it operates unless there's
21 a contractual agreement and I think Mr Phillips accepted
22 that, it's not a default, it's not a tiebreaker, the
23 contract trumps, so you have to say there's no contract
24 before you get to that position, and you have to
25 interpret the contract before you can get to that

1 position.

2 What we say is that the judge properly interpreting
3 the contract, whether or not he followed the approach
4 that we are advocating, the one thing which he did which
5 was, we say, unacceptable was to ignore the express
6 terms. That's because we say that he arrived at the one
7 conclusion that's precluded by the parties' agreement,
8 namely that the Sub-Debt couldn't rank pari passu with
9 any other debt issued by PLC. I think Ms Hilliard was
10 developing that point.

11 So we say if you take that as the starting point on
12 the express terms, his result, or at least the way he
13 went about it, was wrong, and we submit that that's
14 a clear indicator, and then the question is junior or
15 senior, and we say that can be discerned not on the
16 words but looking at what the parties would have
17 intended. The line of authorities we rely upon is the
18 Bromarin line, and, my Lord, I'm going to take the court
19 to my Lord, Lord Justice Lewison's book which sets out
20 all the relevant extracts and one case, and essentially,
21 as the court will know, this is where the parties on
22 their face haven't actually provided for the scenario,
23 the court then, I think, as it's put in one of the
24 cases, doesn't just throw up its hands, it looks to find
25 what the parties would have intended as best it can.

1 That's not to say the court has to rewrite the contract,
2 it's not to say that the parties' irrelevant subjective
3 intentions can come into play, and it's not to say that
4 the court can always do it. But at least it's a process
5 one should try to engage with, and that is what we are
6 suggesting to the court.

7 We are saying that the judge's approach should
8 actually just be set aside because he didn't engage with
9 this process and actually he appears to have analysed
10 this argument on entirely the wrong basis.

11 So can I show your Lordships quickly the authorities
12 and then I will come back after lunch to develop my --

13 LORD JUSTICE LEWISON: Just a thought goes through my mind,
14 bearing in mind that Mr Beltrami yesterday was
15 describing the details, as it were, as mechanism, I mean
16 there are cases which say that where a party's machinery
17 fails a court can step in. That's not quite the same
18 principle as working out what the parties would have
19 decided if they'd thought about it, but it's maybe
20 a related principle, a sort of *Sudbrook v Eggleton*-type
21 case.

22 MS TOLANEY: I can see that, my Lord.

23 LORD JUSTICE LEWISON: Sorry, it may be another red herring,
24 just as bad as *Kemp v Neptune Concrete*. But it's
25 a thought. Anyway, where are we going?

1 MS TOLANEY: Can I refer first to my skeleton.

2 Paragraphs 28 to 32 is where the principles are set out.

3 For your Lordship's note, I don't think we should turn
4 it up, this was all set out at first instance and one
5 can see that in the first volume of the supplementary
6 bundle tab 11 at paragraph 166 onwards. So it was all
7 there at first instance.

8 LORD JUSTICE LEWISON: Sorry, I was looking at wrong
9 skeleton. Which paragraphs?

10 MS TOLANEY: 28 to 32 of the appeal skeleton. That's in the
11 core bundle at tab 18. The key propositions are as
12 follows. First, where there is an event or circumstance
13 that is not contemplated in the parties' contractual
14 agreement judging from the language of the contract, if
15 it is clear what the parties would have intended, the
16 court will give effect to that intention. That's the
17 citation from Lord Neuberger's judgment in
18 Arnold v Britton, which follows on from the Bromarin
19 line, and obviously we emphasise the words "would have"
20 because obviously the premise of this is that the
21 parties did not.

22 The second point which follows on is the question of
23 whether or not the event or circumstance was
24 contemplated is to be judged from the language of the
25 contract. So it's not concerned with whether the

1 parties subjectively failed to contemplate the relevant
2 circumstance. What matters is that the court is faced
3 with a situation for which objectively the contract
4 fails to provide and that is why the court is engaging
5 in this exercise.

6 I will just pick up that point because my learned
7 friend Mr Phillips mounts an attack on the application
8 of the Bromarin principle on the facts of this case.
9 For your Lordships' note, in his skeleton argument,
10 which is at tab 19 at paragraphs 68, he says you have to
11 look at whether the particular event was unforeseen at
12 the relevant time, namely when the contract was made,
13 which we agree with provided that is an objective
14 exercise, not a subjective, and if you look at
15 paragraph 69 of his skeleton the test changes to whether
16 the event was unforeseeable, which we say is not the
17 right test.

18 So the fact that he predicates his submission on
19 saying, well, obviously the parties must have foreseen
20 or it was foreseeable that the FSA Standard Form point
21 he make and that this scenario could have happened,
22 that's not the right test. On the face of it the test
23 is: did the parties cater for the situation? And if the
24 words don't appear to suggest they did, that's when you
25 look at what they would have done. So that's why we say

1 the principle applies here.

2 LORD JUSTICE LEWISON: What strikes me as odd, it's just my
3 own reflection, is that the FSA didn't see this problem
4 when they were promulgating their standard form.

5 MS TOLANEY: I think that's because it doesn't matter to the
6 FSA how subordinated debt ranks amongst itself. That's
7 I think why. I think as long as it's within the tiers,
8 they accept and they don't mind what happens in the
9 ranking at the bottom. That's the understanding.

10 The third point, my Lord, is if the principle is
11 engaged then as an objective exercise the court's task,
12 as this court well knows, is to identify from the terms
13 of the contract and the admissible factual matrix what
14 the parties would have intended. And obviously the
15 judge made various comments about what the admissible
16 factual matrix was. Now, I am not trying to pray in aid
17 facts and matters known from discussions that were had
18 or that type of factual matrix, I am actually looking at
19 part of the back-to-back funding structure, so the ECAPS
20 was a back-to-back structure with the notes, and that's
21 the matrix I'm looking at.

22 Can I just ask your Lordships to look at authorities
23 bundle 4, tab 73, which is an extract from my Lord,
24 Lord Justice Lewison's book, it may be unnecessary for
25 my Lord, Lord Justice Lewison, to look at it, but this

1 sets out the extracts from the various cases on the
2 point and it may be helpful if after lunch I can just
3 show you the Munich case, which is the last case cited.
4 It may be that you would prefer just to cast your eye
5 over these two pages.

6 LORD JUSTICE LEWISON: Yes, you needn't read it aloud.

7 (Pause). How much do you want us to read?

8 MS TOLANEY: If you could cast your eye over the Bromarin
9 principle and then over the page, 2.119, the Nagel case,
10 which I think my Lord, Lord Justice Henderson, is
11 familiar with, and then finally the Munich case.

12 LORD JUSTICE HENDERSON: I was at one stage, yes, thank you.

13 (Pause).

14 LORD JUSTICE LEWISON: Yes.

15 MS TOLANEY: I was going to show you either now or after
16 lunch, I'm in your Lordship's hands, the Munich Capital
17 case. It should have been added to your Lordships'
18 bundles at tab 85.

19 LORD JUSTICE LEWISON: Shall we do this after lunch.

20 I imagine it's going to take more than a couple of
21 minutes.

22 MS TOLANEY: I think it will.

23 LORD JUSTICE LEWISON: 2.00.

24 (The short adjournment)

25 (2.00 pm)

1 MS TOLANEY: My Lords, I was going to take you to the Munich
2 case, which is at bundle 5 of the authorities, tab 88.

3 My Lords, the case concerned the interpretation of
4 a reinsurance policy and the issue was the correlation,
5 if you like, between the terms of the insurance policy
6 and the reinsurance policy. And essentially you can see
7 from paragraph 1 of the judgment that it was Ascot
8 reinsuring Munich Re in respect of Munich's liability
9 under the underlying insurance policy.

10 And the underlying insurance policy provided cover
11 for a project period and then for a lower level of cover
12 for a maintenance period, and the project period was to
13 run for a fixed period of time; the maintenance period
14 was then to run for a 12-month period after the expiry
15 of the project period. And you can see that from
16 paragraph 15.

17 LORD JUSTICE LEWISON: Sorry, which paragraph?

18 MS TOLANEY: Paragraph 15. You see here the "project
19 period" and the "maintenance period", and it's the
20 wording of the maintenance period that is
21 particularly crucial.

22 The reinsurance policy, which is governed by English
23 law, incorporated all the terms of the underlying
24 policy, and if you look at paragraph 2, the last
25 sentence, you can see that it was common ground that it

1 was intended to be back-to-back with the insurance
2 policy. But when the project overran, Munich Re agreed
3 to extend the project period under the underlying
4 insurance policy but, in error, failed to
5 correspondingly extend the terms of the reinsurance
6 policy. You can see that from paragraph 3.

7 The competing arguments are essentially that
8 Munich Re said that even though it had failed to extend
9 the project period under the reinsurance policy which
10 had expired, it benefited from the maintenance period,
11 reading the clause literally. And Ascot argued that
12 despite the literal interpretation the maintenance
13 period had not begun upon the expiry of the project
14 period as it said, because it had been intended by the
15 parties that it would only cover the maintenance after
16 the end of the construction period. Which had happened.

17 And the relevant clause you can see set out at
18 paragraph 30. And over the page, maintenance period.
19 The question was, when did the maintenance period begin,
20 given the literal wording but given the background to
21 the contract?

22 And at paragraph 50, the judge held, understandably,
23 that the maintenance period, read literally, supported
24 Munich's argument but that she was not persuaded
25 nevertheless that the construction was right.

1 And the judge, if one goes back to paragraph 43,
2 under the heading "The law", reached her conclusion
3 based upon the case law that she set out,
4 Arnold v Britton and Chartbrook.

5 Obviously at paragraph 18 she puts the well-known
6 proposition that the worse the drafting the more ready
7 the court can be properly to depart from the natural
8 meaning. And at 19 she refers to -- 19 of the citation,
9 this is.

10 LORD JUSTICE LEWISON: 19 is in the quotation from --

11 MS TOLANEY: It appears to be in the quotation from
12 Arnold v Britton.

13 LORD JUSTICE LEWISON: Arnold v Britton, is it?

14 MS TOLANEY: It is. At 19 she makes the point that
15 commercial common sense is not to be invoked
16 retrospectively.

17 LORD JUSTICE LEWISON: I think that is
18 Lord Neuberger's point.

19 MS TOLANEY: That's right. I beg your pardon.

20 Lord Neuberger makes the point; the judge relies on it.

21 I just highlight that because that's not what I'm
22 doing. If one drops down, commercial common sense is
23 only relevant to the extent of how matters would or
24 could have been perceived by the parties, or reasonable
25 position in the parties' place as at the date of

1 the contract.

2 Now, that's the territory I say I am in. And I will
3 show you why.

4 Mrs Justice Carr, as she then was, cites at 45 her
5 conclusion from what the court is to identify, and says:

6 "Meaning has to be assessed in light of the natural
7 and ordinary meaning of the clause, any other relevant
8 provision of the contract, the overall purpose of the
9 clause and the contract, the facts and circumstances
10 known or assumed by the parties at the time the document
11 was executed, and commercial common sense."

12 Then at paragraph 48 onwards, she says:

13 "Given the issues arising on the facts of this case,
14 it's helpful to refer to two further authorities
15 specifically dealing with the exercise of contractual
16 interpretation in changed factual circumstances, against
17 the background of Arnold v Britton."

18 And here she cites the Bromarin case, and also the
19 Nagel case.

20 LORD JUSTICE LEWISON: Yes.

21 MS TOLANEY: That leads her to the conclusion that the
22 literal reading, despite it being clear on its face,
23 isn't right, because, as she says at paragraph 51:

24 "Clause 21 falls to be construed in circumstances
25 not objectively envisaged at the time that the parties

1 entered into the reinsurance policy."

2 And she relies on what was objectively contemplated.

3 Then if one also looks at paragraph 53 to 55. (Pause).

4 The judge went then on in paragraph 56 to look at
5 the commercial context, which she regarded as important.

6 And if I could just refer your Lordships to
7 paragraphs 57 and 66. (Pause).

8 LORD JUSTICE LEWISON: So just to see what she's actually
9 doing. So we have project period. That's in
10 paragraph 15, I think, is it?

11 MS TOLANEY: That's right.

12 LORD JUSTICE LEWISON: The relevant definition.

13 MS TOLANEY: That's right.

14 LORD JUSTICE LEWISON: It attaches on 1 March 2011. Cover
15 until 30 March 2014 but not beyond 30 September 2014.

16 And she said at 67 it did not expire on
17 30 September 2014.

18 MS TOLANEY: That's right, because an extension was given
19 under the insurance policy, which was then not mirrored
20 in the reinsurance policy. So the point was that under
21 the insurance policy the project period carried on, but
22 under the reinsurance policy it had expired, and
23 therefore the maintenance period kicked in under the
24 reinsurance policy even though that didn't mirror what
25 was happening under the insurance policy.

1 LORD JUSTICE LEWISON: So in practical terms she has excised
2 the words "not beyond 30 September".

3 MS TOLANEY: That's right. And she did that, one can see,
4 based on, for example, paragraph 51, on the objective
5 understanding that the insurance policy was mirroring
6 the reinsurance policy and essentially that they were
7 part of a wider contractual structure, rather than
8 literally construing the words in the
9 reinsurance policy.

10 LORD JUSTICE LEWISON: Does that go a bit further than the
11 previous cases? Lord Justice Sedley, in the bit quoted
12 in the book, says you have to be creative with
13 the words.

14 MS TOLANEY: That's right.

15 LORD JUSTICE LEWISON: That's not being creative with the
16 words, that is striking out the words.

17 MS TOLANEY: But I think in a sense that is what she's
18 envisaging, because the premise is that the words don't
19 say what the court is going to do. And that's where we
20 get into the theoretical objective intention, because
21 you are ascribing an intention the parties never
22 really had.

23 But the reason this case is significant is not just
24 because it goes beyond. It shows in a back-to-back
25 commercial contractual situation, where you can glean

1 an understanding from contract A about what was supposed
2 to happen with contract B, you should look at it as part
3 of a picture, having in mind the commercial
4 consequences. And here the commercial consequences were
5 that it would be nonsensical to have the period kicking
6 in of the maintenance when the project was still
7 on foot.

8 Now, in our situation we know that's nonsensical to
9 have a never-ending loop, and there is a back-to-back
10 contract that one should have a look at to see which out
11 of the two was envisaged to be senior.

12 LORD JUSTICE LEWISON: Whose intention are we looking at --

13 MS TOLANEY: In the --

14 LORD JUSTICE LEWISON: -- for the purpose of this argument?

15 MS TOLANEY: The parties to the Sub-Notes. And I'll come on
16 to show you that the parties to the Sub-Notes were well
17 aware of the dividend stopper and the terms of the
18 limited Partnership Agreements, and that's why you can
19 ascribe intention to them. And I will also come on to
20 why in fact their notes isn't relevant in this case.

21 So shall I move on, then, to show you the
22 facts I rely on. The starting point is the ECAPS. The
23 ECAPS are the holders of the Sub-Notes of which GP1 is
24 the general partner. The background to this, my Lord,
25 is that PLC, part of the Lehman structure, wanted to

1 raise money from external investors for tax and
2 regulatory reasons, to reduce the internal debt. And
3 there were different benefits under the US and UK
4 regimes. I think that's common ground.

5 LBHI set up the three partnerships with GP1 as the
6 general partner, as Ms Hilliard has explained. The
7 partnerships then issued the ECAPS to the external
8 investors, and the partnerships then used the money
9 raised to buy the Sub-Notes from PLC. So there's
10 a back-to-back structure, the purpose of which is to get
11 some external funding in and hold the monies in a way
12 that gives tax benefits.

13 The Sub-Notes were only ever intended to be issued
14 by PLC to the Partnerships, so they're all
15 Lehman entities. So although these are notes listed on
16 the Channel Islands Stock Exchange, they were listed for
17 tax purposes, and for all real purposes they are
18 an internal structure used to fund tradeable securities,
19 being the ECAPS. So the PLC notes are an internal,
20 essentially, Lehman's construct.

21 LORD JUSTICE LEWISON: You say they were listed for tax
22 purposes. Is there evidence or a finding to
23 support that?

24 MS TOLANEY: Well, I will show you the terms of it, because
25 what you can see from the terms of the notes is that

1 they had to be tradeable but then if they were traded
2 they were immediately replaced on the same terms. That,
3 we deduce, is for tax reasons.

4 So the idea was to provide a funding mechanism. And
5 because they were only ever intended to be held within
6 the Lehman group, we say for these purposes
7 your Lordship can not regard them as third party
8 negotiable instruments for the purposes of looking at
9 construction. That's why we say that you can construe
10 it in this way and imply a term, whereas I understand
11 that usually in tradeable notes one would be quite
12 reluctant to do that. That is the point of distinction.

13 LORD JUSTICE HENDERSON: The terms contemplated that they
14 might be sold to third parties, albeit that they were
15 going to have to be replaced with something similar.

16 MS TOLANEY: Exactly.

17 LORD JUSTICE HENDERSON: Isn't this rather against you,
18 because that does contemplate them going outside the
19 Lehman Group?

20 MS TOLANEY: I would say that, but I would also say that was
21 a construct as much in itself because they had to be
22 contemplated to be tradeable to get the tax benefits, is
23 my submission. There is no evidence they were traded,
24 and if they are traded they would then immediately have
25 to be replaced on the same terms.

1 LORD JUSTICE HENDERSON: But doesn't the point that the
2 notes would then -- in that situation they would go
3 outside the Lehman Group and that therefore must, one
4 might think, inform the approach to the construction?

5 MS TOLANEY: I fully accept --

6 LORD JUSTICE HENDERSON: You are not suggesting this is a
7 sham or anything like that?

8 MS TOLANEY: I'm not suggesting it is a sham, but I'm
9 suggesting that because of the reasoning behind setting
10 them up, and when looking at the terms being something
11 that one can't construe easily, one can see that first
12 of all they weren't in fact ever traded out of
13 the group. The purpose of them was not for them to be
14 traded out of the group. I absolutely accept that the
15 terms suggest it was possible for them to do so. But
16 the fact that they then had to be replaced on immediate
17 terms, identical terms, supports my case that this was
18 a structure put in place for tax regulatory reasons.
19 And therefore the relevant knowledge and/or intentions,
20 as my Lord Lord Justice Lewison said, is of the holders
21 to the notes. And the prospect of bringing in third
22 parties' knowledge, we submit, is actually less relevant
23 on the facts of this case.

24 If you are against me on that --

25 LORD JUSTICE LEWISON: I should say, I share my Lord's

1 scepticism, first of all because as he rightly says they
2 were tradeable notes, and secondly because the intention
3 of the Lehman entities not to trade them outside group
4 sounds suspiciously like subjective intention. So ...

5 MS TOLANEY: I wasn't taking it as subjective, I was taking
6 it as objective, because the structure of this construct
7 was only to fund the ECAPS. So there would have been no
8 purpose in trading them out of the group. So I'm not
9 relying on a subjective intention, I'm relying on the
10 objective structure looked at as a whole.

11 And in any case, even if you were looking at it from
12 the perspective of them being traded out, it wouldn't
13 make any sense, in the interests of noteholders who
14 might acquire the notes, to construe the Sub-Notes as
15 junior. So even if you did take into account the
16 intentions of a possible third party, looking at this
17 structure with the dividend stopper, we would submit,
18 which would be relevant to anybody buying the Sub-Notes,
19 they would assume, we would suggest, that they wouldn't
20 be inferior to internal Lehman debt.

21 LORD JUSTICE LEWISON: So what, the dividend stopper
22 agreement or the agreement which contains the dividend
23 stopper can pass to a third party via the notes, are
24 you saying?

25 MS TOLANEY: I think they could have been aware of it

1 because the third party would see it in the ECAPS
2 offering circular. Can I show you the documents?
3 LORD JUSTICE LEWISON: Well, maybe I haven't understood the
4 structure, but the notes are separate from the ECAPS.
5 MS TOLANEY: They are, but they are part of the back-to-back
6 structure.
7 LORD JUSTICE LEWISON: Yes, we are thinking about what
8 happens if the notes are traded. The ECAPS could stay
9 where they are.
10 MS TOLANEY: That's right, but the holders of the Sub-Notes,
11 the Sub-Notes being used to fund the ECAPS would
12 probably be aware, we could suggest, because of the
13 back-to-back structure, a bit like the reinsurance
14 policy and insurance policy.
15 LORD JUSTICE LEWISON: Anyway, you wanted to show
16 us something.
17 MS TOLANEY: Yes. Core bundle 3 at tab 50. I think
18 Ms Hilliard showed you this this morning.
19 LORD JUSTICE LEWISON: Tab 50.
20 MS TOLANEY: Tab 50. This is the ECAPS offering circular.
21 If one starts with the investment considerations, and
22 over the page you see the reference to distribution
23 and capital --
24 LORD JUSTICE LEWISON: Where are we?
25 MS TOLANEY: I was just showing you the heading "Investment

1 considerations" at 889. Then over the page within that
2 section is "Distribution and capital stopper".

3 LORD JUSTICE LEWISON: Yes.

4 MS TOLANEY: And that's at page 890. If you then go over
5 the page to 891 you see the Issuer is LB UK Capital
6 Funding LP. And you see at the bottom of the
7 bullet points that the Issuer's principal assets will be
8 the subordinated notes, the PLC notes.

9 And at the bottom of that page you see the use of
10 the proceeds. You can see the structure of this, being
11 the funding for the Sub-Notes.

12 On page 892 you see the distribution rate
13 definition. And if you could read the first two
14 paragraphs, please. (Pause).

15 Then drop down to the paragraph that starts:

16 "The holders will be entitled to receive
17 distributions only if the Issuer ..."

18 If your Lordships could read to over the next page.
19 (Pause).

20 So from this you can see that distributions were
21 payable annually but only if the Issuer has received
22 sufficient funds under the PLC Sub-Notes and as long as
23 GP1 has not published a no payment notice.

24 Then if you go to bundle 4 at tab 53. Keep open
25 bundle 3, please, if can you. This is one of the

1 partnership agreements. And if you go to 1168 of
2 the bundle the terms are all here. 2.3, for example.
3 You also see in this agreement at page --
4 LORD JUSTICE LEWISON: What are we actually looking at here?
5 MS TOLANEY: I was looking --
6 LORD JUSTICE LEWISON: This is a schedule which does what?
7 MS TOLANEY: -- at page 1168. And this will show you the
8 underlying terms in the Partnership Agreement that
9 I have shown you in the offering circular, the terms of
10 the preferred securities.
11 LORD JUSTICE LEWISON: Sorry, I'm not quite there. 1162 --
12 MS TOLANEY: 1168.
13 LORD JUSTICE LEWISON: 1162 starts with a schedule to terms
14 of preferred securities. That is the part of the
15 document we are looking at.
16 MS TOLANEY: That's right, and that is the attachment to the
17 Limited Partnership Agreement.
18 LORD JUSTICE LEWISON: And the preferred securities are
19 the ECAPS.
20 MS TOLANEY: Yes. So this is just showing you the
21 underlying terms annexed to the Partnership Agreement,
22 which also contains at 1155 the dividend stopper by way
23 of an undertaking of LBHI.
24 Going back to the offering circular, which was in
25 bundle 3, that we were just looking at, you also see

1 that advertised, that distribution and capital stopper,
2 at page 893.

3 Then I should show you at 895 the eligible
4 investments point, which, as I have accepted, shows that
5 these could be traded but has the clause that they will
6 be substituted on identical terms.

7 And the limited partnership agreement containing the
8 dividend stopper was available for inspection to anybody
9 buying the Sub-Notes.

10 LADY JUSTICE ASPLIN: Sorry, could you say that again?

11 MS TOLANEY: The limited partnership agreement was available
12 for inspection to anybody buying the Sub-Notes.

13 LADY JUSTICE ASPLIN: Thank you.

14 MS TOLANEY: So that is how they would have known about the
15 dividend stopper.

16 The upshot of this structure was that LBHI had to
17 ensure that regular payments were made under the ECAPS
18 or else it would be forced to suspend its whole dividend
19 and stock repurchase programme for a full year until
20 after the regular distributions resumed.

21 If one looks at the judgment at paragraph 366, the
22 judge recorded a number of these points in findings that
23 are unchallenged by both sides.

24 LORD JUSTICE LEWISON: Just a moment. (Pause).

25 MS TOLANEY: Page 462 of the bundle.

1 LORD JUSTICE LEWISON: Yes.

2 MS TOLANEY: And he records that distributions will be made
3 only if the Issuer has received sufficient funds under
4 the PLC Sub-Notes. He records the no payment notice.
5 And he records that it was that discretionary nature of
6 the obligation to pay distributions which enabled the
7 tax benefits.

8 LORD JUSTICE LEWISON: Yes.

9 MS TOLANEY: He then records the Partnerships constituted by
10 Limited Partnership Agreements to which LBHI was
11 a party. And he records in subparagraph (5) the
12 damaging consequences if the dividend stopper had
13 been triggered.

14 Then over the page his finding that one can imagine
15 the lengths that LBHI would go to to avoid triggering
16 the dividend stopper and that this would act as a kind
17 of commercial assurance to the ECAPS holders that the
18 distributions would in fact be made.

19 Pausing there, the distributions come from the
20 Sub-Notes.

21 And if you drop down to the end of subparagraph (6):

22 "The whole point of the dividend stopper, as I see
23 it, was to create a commercial incentive on LBHI to
24 ensure that PLC could pay."

25 Now, just while I'm in the judgment, the judge then

1 drops down at 368 -- and I'm going to come back to the
2 judge's approach, but obviously he criticises the
3 arguments on the basis they bear no reference to the
4 terms of the instruments themselves, and he says he will
5 consider them. In fact, he doesn't then go on to
6 consider the bank's argument but rather considers the
7 impact of the evidence he heard, which is a different
8 argument and I'll show you that in a moment.

9 LORD JUSTICE LEWISON: There are two ways you might put this
10 argument. One is to use it in support of Ms Hilliard's
11 construction. But at the beginning of this section of
12 your submissions you asked us to assume that she was
13 wrong about that and that there was a circularity
14 between claims C and D.

15 So are you disavowing reliance on the dividend
16 stopper argument as an additional prop for Ms Hilliard's
17 argument or not?

18 MS TOLANEY: Ms Hilliard's argument relies just purely on
19 the terms themselves not having a circularity.

20 LORD JUSTICE LEWISON: Yes.

21 MS TOLANEY: To the extent she needs a commercial reason for
22 her construction, then obviously the dividend stopper
23 would assist. But the way she has argued it is that
24 she doesn't.

25 LORD JUSTICE LEWISON: No, I understand that.

1 MS TOLANEY: So the answer is that the argument in its
2 primary form arises if there's a circularity and one
3 needs to look at what the parties would have intended.
4 I think your Lordship's point is that the parties'
5 actual intention could also be relied on as informing
6 the construction.

7 LORD JUSTICE LEWISON: Yes. Does it enable us to -- or does
8 it help us to choose between the rival interpretations
9 or does it come into play after we have considered
10 interpretation and come to the conclusion that there is
11 a circularity? That's really my question. Or is
12 it both?

13 MS TOLANEY: I think it could be both, my Lord. And perhaps
14 whichever one would win.

15 LORD JUSTICE LEWISON: That is, if I may say so, a typical
16 advocate's response.

17 MS TOLANEY: I think the answer, my Lord, is that, strictly
18 speaking, if your Lordship can see a commercial
19 intention that informs the actual words used and you
20 accept Ms Hilliard's construction with a different
21 definitions, then yes, of course this would inform
22 that argument.

23 It also, however, informs a separate argument, which
24 is if you consider that the words used simply don't give
25 the solution and you have to look for something else.

1 And what we say is -- and this isn't just
2 a commercial argument; this is what the parties must
3 have intended because it is commercially sensible -- it
4 is more than that, because it is in a back-to-back
5 structure, which I am not sure the judge gave any
6 credence to, but once you understand that the only way
7 the PLC notes could pay the ECAPS dividends and the
8 non-payment of the ECAPS distributions, so called, would
9 be catastrophic, you would understand why you would
10 prioritise the payment of the notes over what was about
11 25 billion of internal debt. If it came to it. Because
12 why would you keep it competing?

13 And that may give a clue to why the wording is what
14 it is. So you are right, that could give the actual
15 intention. Or if the wording is nonsensical, that would
16 be the sensible choice to make, as indeed
17 Mrs Justice Carr in the case I showed you did, because
18 it doesn't make sense. First of all, we know it can't
19 be *pari passu*, is the truth, looking at the wording and
20 the very fact there is a contractual agreement.

21 The only way the judge got to *pari passu* -- and
22 I will show you this -- is through two mechanisms:

23 He got to it, one, because he approached it from
24 entirely the wrong perspective. And I will show you.
25 He looked at the tranches of the Sub-Debt and then

1 applied the same reasoning. And the two don't go
2 across. And I will show you that.

3 But secondly, and more colloquially, he got to it by
4 just saying the contract is hopeless.

5 And your Lordship may conclude the contract is
6 hopeless, but it would have to have been having gone
7 through the exercise of saying the contract is hopeless
8 and we can't ascertain from the words and/or the
9 objective circumstances what the parties would have
10 intended, so we essentially abandon the contract.

11 And that's what the judge didn't do. He treated it
12 as if it was another option when it really wasn't
13 another option. It was: the contract doesn't work.

14 So my Lord, can I just show you what the judge
15 actually did --

16 LORD JUSTICE LEWISON: Yes.

17 MS TOLANEY: -- and why he got to his conclusion and why
18 it's wrong. The relevant section of the judgment is
19 paragraphs 151 to 154. What the judge is dealing with
20 here are the sub-tranches of the same debt.

21 LORD JUSTICE LEWISON: Yes.

22 MS TOLANEY: So it's Claim A(i), (ii), (iii), all of which
23 were in materially the same terms. And what the judge
24 did was to essentially say at paragraph 152 that it was
25 all circular because they're all in the same terms and

1 therefore he couldn't break the circle.

2 And what he then does in paragraph 155 onwards is
3 essentially conclude -- and the conclusion is at
4 paragraph 250, page 421 -- that it's all meaningless.

5 LORD JUSTICE LEWISON: Yes.

6 MS TOLANEY: And he says it's because, in 249, you can't
7 work through an interpretative approach.

8 Now, in relation to the tranches of the Sub-Debt,
9 the three tranches, there was no need to go down that
10 route, because if you go back to the definition of
11 subordinated liabilities -- this is in the LBHI2
12 agreement, and it's at bundle 3, tab 38, page 676. So
13 you have here the individual tranches of the same
14 Sub-Debt, the LBHI2 debt. And what you see in this
15 clause is the words "all liabilities to the lender in
16 respect of the loan" et cetera.

17 Now, the word "lender" causes no difficulty when you
18 read it across the three tranches of the same debt,
19 because it's the same lender. And it would be true of
20 any future lender because it includes any permitted
21 lender. The word "agreement" is not separately defined.
22 But looking at the ordinary meaning of the words you
23 could happily construe "agreement" as including the same
24 three tranches under the same debt.

25 It's not a stretch to say that each tranche of one

1 debt is covered by this agreement. There is
2 a contractual interpretation, because you wouldn't be
3 construing the word "agreement" when you are looking at
4 three tranches of the same debt in a vacuum. You know
5 the other two tranches exist, or could exist.

6 LORD JUSTICE LEWISON: Well, you do now, but you construe it
7 at the date of the agreement.

8 MS TOLANEY: But you know it could exist if they were going
9 to -- they could have had future tranches.

10 LORD JUSTICE LEWISON: Future tranches. Would they not be
11 different debts?

12 MS TOLANEY: They would be different debts but under the
13 same agreement between the same parties, essentially.
14 And that's the crucial point. If the judge had looked
15 at: it was a permissible construction as a matter of
16 commercial common sense to say for the purposes of this
17 it's not circular because this agreement can be read
18 wider to encompass the other tranches of the same
19 Sub-Debt between the same parties on materially
20 identical terms issued for the same purpose, and
21 therefore it was possible to reach a conclusion that
22 they ranked pari passu, other than simply saying, "None
23 of it works; I'm going to set it all aside".

24 He could have at least engaged in that process. He
25 didn't. What he did was simply say: because they're all

1 the same and it's the same tranches, it doesn't work;
2 therefore it's pari passu. And he then moved over, for
3 the same reasoning, it doesn't work, to claims C and D.

4 And what we say is that that was wrong because there
5 was a commercial construction, whether it's Bromarin or
6 actual words, that could have made that work in
7 a sensible way.

8 The same isn't true -- just to take the point out
9 the play -- isn't true as between the Sub-Debt and the
10 Sub-Notes, because obviously you have different parties.
11 And so the same analysis doesn't work in relation to
12 C and D.

13 So we suggest that first of all the judge just
14 didn't engage in even the process. Your Lordship may
15 not agree that that's the right answer, but it was
16 obviously commercially sensible that you looked at the
17 three different tranches of the same debt and saw
18 whether the agreement, properly read, could be construed
19 to mean all of them.

20 LORD JUSTICE LEWISON: Yes.

21 MS TOLANEY: And he didn't do that. He just simply in
22 a sense put up his hands and said, "It doesn't work;
23 it's meaningless, and because this is meaningless
24 everything else is meaningless, so it's all pari passu".

25 And Ms Hilliard has already addressed you on why we

1 say that reaching pari passu as between the notes and
2 the debts in D is wrong because actually the express
3 terms, if they do anything, indicate that pari passu
4 wasn't what the parties intended. And at least the
5 judge should have engaged with that.

6 LORD JUSTICE LEWISON: Yes.

7 MS TOLANEY: My Lord, coming back, then, to the dividend
8 stopper. Your Lordships have heard my argument as to
9 why we say it's relevant and how it comes into play.
10 I fully accept that one might say, well, I understand
11 the dividend stopper, I understand all the commercial
12 consequences, but why does it affect the ranking in the
13 Sub-Notes/Sub-Debt? That's the question.

14 And the answer to that, on my case, is that first of
15 all it's not two unconnected contracts. They are a
16 back-to-back structure. So it's obvious that you would
17 look at it all in the round together.

18 Once you approach it -- and everybody would have
19 known about that. I have shown you the documentation.
20 That is how it was put together.

21 Once you approach it from the perspective of the
22 back-to-back structure, having regard to that really
23 quite strikingly unusual commercial incentive and the
24 structure of it being to ensure that the notes would be
25 paying through to the ECAPS, you do understand that, if

1 nothing else, the parties wanted to make sure that the
2 notes paid the ECAPS. That must be right.

3 That leaves you then with the third step, which is
4 that if you have a situation, which I suggest we do,
5 where the notes and the debt have to be either junior or
6 senior, pursuant to the parties' express agreement so
7 far as it goes, then it's obvious that had the parties
8 addressed their minds to it, and given that commercial
9 undertaking in place, they would have wanted to ensure
10 that the notes took priority over debt -- they are both
11 subordinated; no one is shying away from that -- but the
12 notes would take priority over the debt because any
13 other conclusion would be irrational. And one has to
14 look at it when they were solvent.

15 LORD JUSTICE LEWISON: But if the borrower was solvent, why
16 would it matter?

17 MS TOLANEY: Because the dividend stopper was so crucial
18 that -- let's say for any reason payment couldn't be
19 made under the notes and debt. They wouldn't have
20 wanted to trigger having to pay the debt at the same
21 time as the notes, on a cash flow basis or any
22 other basis.

23 LORD JUSTICE LEWISON: One would have thought that if they
24 couldn't pay the distributions they were insolvent.

25 MS TOLANEY: It's not just the -- the solvency test requires

1 them to pay everything. So they could have had -- and
2 I'm coming on to this; this meets my learned friend's
3 point over the timing. They needed to be able to pay
4 everything. So they could have been solvent on
5 a cash flow basis but not on the solvency test basis,
6 which was what the trigger was here.

7 LORD JUSTICE LEWISON: Oh, the cash flow or balance sheet
8 point, yes.

9 MS TOLANEY: Exactly. So that's why we say that when you
10 look at that it isn't Deutsche Bank simply saying,
11 "Here's a commercial reason, therefore you must
12 construe". There is actually an absolute link in the
13 structure, and it was put together on that basis.

14 And nobody is saying that the parties discussed this
15 or formed this view and that's what the terms say.
16 What's being said here is that the parties -- this is on
17 the premise that the parties didn't discuss it, but you
18 can draw their intention from the back-to-back contract.

19 And I would say, my Lords, putting aside the
20 question over 'does it help Ms Hilliard's argument?', in
21 this scenario you have the judge's approach,
22 Mr Phillips' approach and my approach, all of which
23 require you in a sense to try to impose a solution.

24 I'm going to come on to Mr Phillips' approach,
25 because he's saying that his approach is either

1 a purposive construction or an implied term for
2 pari passu.

3 The judge is saying there's no contract.

4 So all three approaches recognise that there's
5 a problem that has to be resolved. And Deutsche Bank's
6 approach is the only one that says, well, here's the
7 contractual structure, and you can see how it was set
8 up, and there's a good commercial reason why, if you had
9 to pick between the Sub-Notes and the Sub-Debt, the
10 notes would rank senior.

11 And that was actually In LBHI's own interests, as
12 the judge recognised.

13 LORD JUSTICE LEWISON: Yes.

14 MS TOLANEY: My Lord, can I then address the criticisms of
15 my arguments made by Mr Phillips. They are at
16 paragraph 61 of his skeleton argument in tab 19 of
17 core bundle 1.

18 LADY JUSTICE ASPLIN: Sorry, could you repeat that?

19 MS TOLANEY: Paragraph 61. It's at page 308.

20 LADY JUSTICE ASPLIN: Thank you.

21 MS TOLANEY: I have been told by my junior that I said
22 25 billion for the Sub-Debt. In fact my maths is wrong
23 and it's around 15 billion.

24 So at paragraph 61(i) to (ii), my learned friend
25 suggests that the bank is wrong because the judge

1 accepted LBHI's case, denying that the commercial
2 incentive identified by the judge required any
3 particular priority.

4 We submit, irrespective of the fact that we
5 criticise the judge's judgment anyway, we don't think
6 you reach that conclusion. And what he said, as
7 Mr Phillips sets out in paragraph 2 of his skeleton
8 at 61(ii):

9 "The judge concluded that the overriding purpose of
10 the subordinated debt structure was to provide
11 regulatory capital."

12 That's in his judgment at paragraph 15. He
13 concluded that the structure of the ECAPS, including the
14 dividend stopper, was driven by tax efficiency. That is
15 at 373, subparagraph 2 of his judgment.

16 But what we say is that that only explains why there
17 was a dividend stopper in the first place. It doesn't
18 say anything about the commercial incentives created by
19 the dividend stopper.

20 And one of the reasons that your Lordships need to
21 treat the judge's judgment on the conclusions he draws
22 about the dividend stopper with some caution is this --
23 and it's probably a good time to show you.

24 I showed you how he accepted the bank's case as to
25 the dividend stopper and how it came about and its

1 purpose. What then happened was, he deals with, in
2 section 3(6)(9) of his judgment -- that's at page 464 --
3 he deals with the evidence.

4 I'm not suggesting that your Lordship has to read
5 the whole of this, but if one just goes through the
6 pages to 467.

7 LORD JUSTICE LEWISON: He didn't think much of Mr Katz.

8 MS TOLANEY: He really didn't. His evidence was very
9 roundly rejected. I don't shy away from that.

10 What you can see in paragraph 2 of 373 is that what
11 the judge didn't believe was the suggestion Mr Katz made
12 in his oral evidence for the first time that there had
13 been an actual discussion about the ranking. And you
14 can see that in subparagraphs (2) and (3) and (4) as
15 well. He insisted that there had been discussions.

16 What I can show you, but I won't turn it up unless
17 your Lordship wishes to see it, is that in the written
18 opening submissions of the bank and the written closing
19 submissions of the bank the case that was put by the
20 bank is the one I'm putting to your Lordship. It's
21 an objective exercise, on the basis that there had been
22 no agreement as to it.

23 But the judge didn't deal with that case, and it was
24 very clearly set out in the closing that it was not
25 a case supporting the suggestion of actual intention.

1 But what the judge deals with in his judgment is the
2 actual intention in the case. And you see that in the
3 conclusion paragraph at 376 that that the dividend
4 stopper argument fails on its facts. And he says that
5 the evidence would go to contradicting or varying
6 the meaning.

7 And it's not actually clear what clear meaning the
8 judge attached to it. But then he says:

9 "Factual matrix needs to be treated with
10 some caution."

11 That was his general comment. And then thirdly he
12 talks about material relating to the drafting
13 history documents.

14 So what he's dealing with in here is a case that
15 there was an actual discussion, even though it wasn't
16 recorded in the documentary evidence. And he rejects
17 that case. He doesn't deal with the case that I'm
18 putting to you, that this is an exercise of --

19 LORD JUSTICE LEWISON: You are saying it doesn't matter what
20 Mr Katz says; just look at the document.

21 MS TOLANEY: And we said so in our closing submissions. The
22 reason why this is relevant is that my learned friend
23 tried to suggest that the judge made certain findings
24 about the nature of the dividend stopper. But the
25 paragraph he was citing as relying on was 373(2). And

1 in this paragraph what the judge is doing is explaining
2 why he disbelieved Mr Katz's evidence. He's not making
3 a finding that the dividend stopper had no consequences
4 beyond tax consequences. And indeed we've seen that he
5 in fact makes the opposite finding.

6 Going back to paragraph 63 of my learned friend's
7 skeleton -- I don't know if your Lordship still has that
8 open. That is in bundle 1 at tab 19.

9 LORD JUSTICE LEWISON: 63, yes.

10 MS TOLANEY: His next criticism is that the bank relies on
11 a false factual premise that the incentive on LBHI
12 requires Claim C to be payable in priority to D. And he
13 makes two points:

14 At paragraph 64 he says it's wrong that the notes
15 and the debt were -- we're wrong that we say they were
16 competing, because payments were due on different dates.
17 This is the point I just alluded to.

18 That point's wrong, because it misunderstands how
19 the solvency condition operates in the PLC Sub-Notes.
20 And your Lordship will remember, we looked at this. It
21 is clause 3A of the Sub-Notes, and it requires -- the
22 solvency test looks at the ability to pay liabilities in
23 full. It's not a cash flow test.

24 So the issue isn't that there's insufficient cash to
25 make one competing or two competing payments at any one

1 time. The issue is, at a time when a payment under the
2 notes would otherwise fall due, PLC is contractually
3 precluded from making that payment unless it can satisfy
4 the contractual solvency test. And that looks at total
5 assets and liabilities.

6 So the actual management of payments is irrelevant.
7 The judge held it was irrelevant at trial and that's why
8 that's not a good point.

9 The second point that's made is at paragraph 65,
10 that there'd be no competition if the PLC Sub-Debt were
11 a subordinated liability under the Sub-Notes, because
12 they would be excluded by the insolvency test.

13 And there are two answers to that. The first is
14 that even if it was possible the Claims C to B are
15 subordinated liabilities under the notes,
16 notwithstanding the apparent circularity of the terms,
17 the same isn't true the other way round. That is
18 Ms Hilliard's point. There's a difference in
19 the definition.

20 And the second point is that the function of the
21 solvency test in these instruments, as I've said, is
22 that no sums are payable unless and until the test is
23 satisfied. And so if the notes and the debts are
24 subordinated liabilities and rank pari passu, then PLC
25 is contractually obliged to make payments under each

1 instrument without taking into account its ability to
2 pay under the other.

3 If, on the other hand, the Sub-Notes are a senior
4 liability under the Sub-Debt, then in a liquidity
5 constrained scenario nothing would be payable under the
6 Sub-Debt unless and until there were sufficient assets
7 to pay the Sub-Notes. And that's why there's
8 a competition point.

9 Then finally, at 71 Mr Phillips suggests there is
10 a linguistic inconsistency. I think that is true of all
11 of us. We are all saying that the express terms require
12 some help.

13 Can I come on, then, to the problems with
14 Mr Phillips' case, by contrast to what he says are the
15 problems with mine. We can see his case at paragraph 81
16 in e same document.

17 What is being said by LBHI is that you can construe
18 the agreements commercially or purposively in order to
19 find that it operates on a pari passu basis. And
20 alternatively, that there's an implied term, although
21 it's not very clear what the implied term would be. And
22 the key difference, we would say, is that we can't
23 discern a purposive construction within the arguments
24 that are put forward.

25 The reasons that are given are twofold. First of

1 all it's said at paragraph 80 that the subordination
2 categories in the PLC Sub-Debt and Sub-Note are
3 entirely symmetrical.

4 Now, that's not right, because we have seen that the
5 definitions are in fact different, and there is no
6 engagement with that. But in any case it is uncertain
7 why the similarity of the definitions would give
8 a pari passu ranking, because as far as we can see
9 they're operating to make each other senior or junior.
10 And on this hypothesis all the provisions do is create
11 a circularity. And it's not therefore clear why that
12 would lead to pari passu by way of a purposive
13 construction.

14 The second reason, which I think is the main reason
15 prayed in aid, is that the regulatory regime and
16 statutory default favours a pari passu ranking. This is
17 set out at paragraph 82, subparagraph (4) in particular,
18 at page 315.

19 Now, the judge concluded that the regulatory regime
20 was indifferent to the relative ranking of PLC
21 subordinated debt, because it didn't matter from
22 a regulatory perspective. The only thing that mattered
23 was that all subordinated debt ranked lower than
24 unsubordinated creditors in order to count as
25 regulatory capital.

1 So it's not clear why the regulatory regime would
2 provide a favouring of pari passu. As I said to
3 your Lordship earlier, I think this morning, that may
4 well be why the FSA standard form doesn't deal with it,
5 because the FSA doesn't have a concern.

6 It would obviously be open to the parties to specify
7 a pari passu ranking. But they didn't, we submit. And
8 all the statutory regime provides for is that the two
9 debts entitled to prove at the same time rank for
10 distribution pari passu. But that begs the question as
11 to what the parties agreed on subordination. So unless
12 one disapplies the subordination provisions entirely, as
13 the judge did, we don't get to pari passu. And
14 therefore the suggestion that there is a purposive
15 construction that leads you to pari passu, we submit,
16 with respect, is wrong. Similarly(?), an implied term.

17 Then I think the finale arguments relied on by my
18 learned friend are that it is commercially implausible
19 to suggest that the FSA Standard Form did not permit
20 pari passu ranking subordinated debt. That is at 81(3).

21 But the answer to that is, well, you have to look at
22 the express terms of this contract, and if there are
23 inferences or commercial reasons why pari passu may have
24 been the right reason, then it's for my learned friend
25 to argue that. But that's not what he's arguing, so far

1 as we can see, in these paragraphs.

2 He also relies on some sort of alleged general
3 market expectation -- I think Mr Beltrami addressed
4 this -- that all LT2 subordinated debt would rank
5 pari passu. And Mr Beltrami has outlined why that's not
6 sustainable. And it's not based on any finding made by
7 the judge. We would refer the court to paragraph 161 of
8 the judgment, which seems to be opposite to that.

9 So my Lords, that's why we say that if you look at
10 the alternative argument you see that there isn't, we
11 would respectfully submit, a purposive commercial
12 construction or a basis for an implied term.

13 So what you are really left with is the conclusion,
14 and it's a stark conclusion, that even though the
15 contracts are operative and functioning as contracts,
16 the Sub-Debts, the Sub-Notes, the mere fact that the
17 court can't find a solution to the interaction means
18 that the subordination provisions are effectively
19 completely set aside or abandoned.

20 That's the judge's solution. The only alternative
21 solutions are a textual construction, which means you
22 never get into that, or looking along the Bromarin
23 approach for what the parties would have intended in
24 a scenario they obviously hadn't anticipated or foreseen
25 in express terms clearly enough, and then finding the

1 solution through the contractual structure.

2 And the solution I am offering is one that is
3 commercially grounded and falls from the terms that I've
4 shown you.

5 I have one alternative case which I would just like
6 to take very shortly, which is set out in writing at
7 paragraphs 62 to 66 of my skeleton. And this is our
8 ground 3(a). This case proceeds --

9 LORD JUSTICE LEWISON: Can I just ask you this: I know you
10 are not involved in the rectification appeal --

11 MS TOLANEY: No.

12 LORD JUSTICE LEWISON: -- but the point has been made very
13 forcefully by Mr Beltrami that the question is not what
14 the parties would have agreed but what they did agree.
15 And if you are in the 'what they would have agreed had
16 they thought about it' territory you cannot rectify.

17 You are saying, well, if you know what they would
18 have agreed had they thought about it, you don't need to
19 rectify; you just apply the contract. Is there
20 a tension between those two positions?

21 MS TOLANEY: I don't think so, because on rectification what
22 is being said is that the parties actual intended
23 something else and that the court can see from the
24 relevant evidence that that's what was intended across
25 the line and so on and so forth, and therefore the

1 contract can be rewritten to reflect what was the
2 parties' actual intention.

3 And for the purposes of rectification, where you
4 strike a line through what it said and put something
5 different in, which is the case that is being advanced,
6 that's the test. What I'm putting forward is different,
7 which is that you have contractual provisions but it is
8 not clear how they are intended to operate on their
9 face. That either the court is then faced with simply
10 striking them out and saying, "We're not going to give
11 effect to this bargain because we don't know how to
12 interpret it", or, which the court has done
13 traditionally, to look at is there an objective
14 inference of the parties' intentions as to what they
15 would have intended in order to make this contract work.

16 LORD JUSTICE LEWISON: I just had this uncomfortable feeling
17 that rectification is supposed to reach the parts that
18 contracts can't reach.

19 LORD JUSTICE HENDERSON: Is the important difference in
20 rectification cases the intention you are looking at is
21 a subjective intention and has to be shared?

22 MS TOLANEY: Exactly.

23 LORD JUSTICE HENDERSON: That is the point -- a deal cleared
24 up following endless disputes and disagreements about it
25 on that topic, whereas on your argument it is objective

1 the whole way.

2 LORD JUSTICE LEWISON: That may be the answer.

3 MS TOLANEY: That's exactly right.

4 LORD JUSTICE HENDERSON: So it is only quite a narrow area
5 of ground where one differs from the other, but it does
6 differ in a critical enquiry as to what was actually
7 subjectively in the minds of the protagonists, which is
8 completely irrelevant to any question of contractual
9 construction, including the Bromarin extension.

10 MS TOLANEY: Exactly. That's right.

11 There is also one other difference just on the facts
12 of it, which is that Mr Phillips is seeking to change
13 clear wording to mean something different, whereas I'm
14 in a situation where, on a different point, everybody
15 agrees on this hypothesis that one has to work out what
16 it means.

17 LORD JUSTICE LEWISON: Anyway, ground 3(a).

18 MS TOLANEY: Ground 3(a). We covered this in writing, and
19 this is a point that proceeds in the alternative on the
20 assumption that contrary to our primary case the judge
21 was right to hold that claims C and D, the notes in the
22 debt, could prove in PLC's insolvency at the same time.
23 So it proceeds on that hypothesis.

24 And where we disagree on that hypothesis with the
25 judge is that it doesn't follow, even if they can prove

1 at the same time, that they would be able to be paid out
2 in the same time.

3 And why that is is that there is a separate question
4 of whether the contractual conditions to payment of each
5 debt have been satisfied at the second stage of the
6 analysis, which requires a solvency test to be applied.

7 So putting that a little bit more clearly, I think,
8 than I have just done: the first stage of the analysis
9 was to consider when in time the two debts could prove.
10 And the judge said *pari passu*.

11 That's not the end of the question because the next
12 stage then would be, and this is a conceptually
13 different stage, whether the conditions to payments of
14 each of the Sub-Debt or the Sub-Notes had been
15 fulfilled. And then that requires looking at the
16 solvency test within each instrument.

17 And if you look at that second stage in that way,
18 Claim C would qualify as a subordinated liability under
19 the notes because it ranks *pari passu*. But Claim D
20 would not qualify as a subordinated liability, because
21 of the different definition. And so the contingency
22 under the PLC Sub-Debt would not be satisfied unless PLC
23 could pay Claim D in full, which it can't, but the
24 contingency in the note would be satisfied without
25 taking into account Claim C. And so the upshot is that

1 Claim D would have to be valued at zero for the purposes
2 of distribution.

3 I beg your pardon, Claim C would have to be, sorry,
4 (inaudible) the debt.

5 My Lord, I think that only leaves me, on the first
6 of my two arguments, with any residual point on
7 permission. And the short point is that, as I have
8 shown you, the judge dealt with a completely
9 different argument.

10 LORD JUSTICE LEWISON: We had better have a look and see
11 what the judge said.

12 MS TOLANEY: I have shown you that the argument that the
13 judge addressed was an argument as to whether the
14 parties actually agreed the ranking. And there is then
15 a debate at a hearing. Can I just show you this. I am
16 sorry to do this but the order itself, we would say, is
17 very confused. So I have to go through the transcript,
18 which isn't ideal.

19 The transcript is in supplemental bundle 2, tab 58.
20 The relevant page of the bundle is 620. It starts at
21 page 207 in the internal numbering.

22 LORD JUSTICE LEWISON: Yes.

23 MS TOLANEY: The debate had been over appealing in relation
24 to the dividend stopper, but there was a mismatch
25 because obviously the bank's argument was an objective

1 argument, and the judge found as to subjective. And the
2 judge was saying to my learned junior Mr Fisher that the
3 order would contain an effort at both the positive and
4 negative side of things. Line 11.

5 LORD JUSTICE LEWISON: Page 207.

6 MS TOLANEY: That's right. Top right-hand corner. And
7 he says:

8 "Whilst I do consider that it is for the
9 Court of Appeal to decide what is a construction point
10 and what isn't, it is for me to decide whether the
11 dividend stopper, as I framed it in my judgment, goes
12 forward. And I'm making clear it does not.

13 "Now, there may well be means by which the material
14 which at the moment is addressed under the heading
15 dividend stopper can be regarded as a construction
16 argument. That is a matter for the Court of Appeal."

17 And then if one drops down on page 208 to line 4,
18 he says:

19 "I have taken the view that most of what you call
20 dividend stopper argument isn't construction, but if you
21 want to say on appeal that it is, that is a matter which
22 you can run as a matter of construction. And it is for
23 the court to say what is and what is not within the
24 Arnold v Britton test."

25 Then if one drops down to line 18:

1 "All I am saying is that the pure dividend stopper
2 argument, as I characterise it in my judgment, is not by
3 my permission going further."

4 Now, what I understand from that is that he's saying
5 you can't appeal on my factual findings against Mr Katz.
6 There was no actual agreement. And that's the argument
7 he addressed in his judgment. And there's no attempt to
8 run that or appeal against that, because it wasn't
9 a case that the bank ever argued.

10 But he is saying that insofar as you are saying it's
11 an Arnold v Britton objective construction point, then
12 that is a matter that you can run as a matter of
13 construction, and it's for the Court of Appeal.

14 So what we would suggest to your Lordship is that
15 that's plainly what this argument is, and obviously it's
16 been run and been --

17 LORD JUSTICE LEWISON: And the order says?

18 MS TOLANEY: The order says -- if I can show you. It is
19 core bundle 2, tab 23, at page 483, and it's at
20 paragraph 17.

21 He gives permission to appeal the declaration at
22 paragraph 7, which is the finding on the seniority
23 ranking. And then he says:

24 "It is as defined in paragraph 32(2) and further
25 explained at 3(6)(vi), any contention that the court

1 erred in making the factual findings or rejecting the
2 arguments made or recorded as having been made and
3 described in the judgment."

4 So there is no attempt to appeal his factual
5 findings or indeed the arguments made as recorded in his
6 judgment. It's an entirely different argument he didn't
7 deal with.

8 LORD JUSTICE HENDERSON: It does look like a fairly
9 comprehensive wording to rule out anything to do with --

10 MS TOLANEY: I agree, and I was just about to say that the
11 problem with this order is the word "including".

12 LORD JUSTICE HENDERSON: Yes.

13 MS TOLANEY: And the reference to 32(2). So it is a very
14 confusing order. And it's why I have had to show you
15 the transcript, because the judge did say, in terms,
16 that a construction point was open to us. And also it's
17 a rather rum order in circumstances where the judge
18 didn't deal with the construction point that was argued.

19 So my Lords, I would submit that having looked at
20 the transcript and the order, which is quite frankly
21 quite confused, it's clear we do have permission and the
22 reality is that it's really for your Lordship now to
23 assess the merits of the argument as it stands as
24 a matter of construction.

25 LORD JUSTICE HENDERSON: Wasn't the wording at paragraph 17

1 a matter for agreement between counsel? I mean, what
2 did the judge -- he didn't draft the order himself,
3 did he?

4 MS TOLANEY: I'm sorry, my Lord, I would have to take
5 instructions. I wasn't involved in this. I can take
6 instructions on it.

7 Right. It was settled by the judge.

8 MR PHILIPPS: There was a lot of back and forth. We didn't
9 agreed and so the judge settled it.

10 I'm sorry, I didn't want to interrupt my
11 learned friend.

12 MS TOLANEY: I'm grateful. So I'm afraid the order gives
13 rise to a number of construction points itself.

14 LORD JUSTICE LEWISON: What he's refusing permission for is
15 the argument as defined at paragraph 32(2) of the
16 judgment and is further explained in 3(6)(6). As far as
17 I can see, 3(6)(6) does not explain the argument. But
18 32(2) does. And if you go to 32(2)(a) he's quoting
19 from -- I imagine it's position papers. This is all
20 about -- the provision in paragraph 30 is all about
21 commercial rationale for the ranking advocated by
22 Deutsche Bank.

23 So it is being used there, it seems to me, as an aid
24 to interpretation.

25 MS TOLANEY: It is.

1 LORD JUSTICE LEWISON: And the judge has refused you
2 permission to run that argument, has he not? And
3 I don't think you applied to this court against
4 that refusal.

5 MS TOLANEY: My Lord, I understand we didn't. But the
6 interpretation with the transcript that was given to
7 this is that it was against the, as he put it, pure
8 dividend stopper -- those are the words he used in the
9 transcript -- which is what he explains in 365 to 377.

10 LORD JUSTICE LEWISON: I understand that. But appeals are
11 appeals against orders.

12 MS TOLANEY: Well, my Lord, all I can do in that situation,
13 having argued it and seen the problems, is ask for
14 permission now, if there's any ambiguity.

15 LORD JUSTICE LEWISON: Right.

16 LORD JUSTICE HENDERSON: If there is a difference between
17 what he said in argument and what he actually said in
18 the order which he finally drew up himself, apparently,
19 I suppose one ought to take the latter as his finally
20 considered view on the matter.

21 MS TOLANEY: Well, my Lord, I understand that. I think
22 there was some confusion about what the judge really
23 intended. But as I say, the parties have both put out
24 their submissions. We are in a position to argue it.

25 LORD JUSTICE LEWISON: We have heard your side of the

1 argument. Whether we hear Mr Phillips' side of it we
2 will decide.

3 MS TOLANEY: Indeed. And if there is any ambiguity I would
4 ask for permission now.

5 LADY JUSTICE ASPLIN: Ms Tolaney, you would also presumably
6 rely -- although maybe I read it too quickly -- upon
7 paragraph 32(2)(b) of the judgment, which says that
8 because of the generality of the points I'm going to
9 deal with it later at H, which takes you back to the
10 different argument.

11 MS TOLANEY: It does. It's a different argument. And
12 that's why I said, I think if you read everything
13 together he's dealing with the argument he dealt with.
14 But I fully accept on face of the order it appears to
15 (inaudible).

16 My Lord, just one point, which is that, I think in
17 answer to one of my Lord Lord Justice Henderson's
18 questions, LBHI accept that the Sub-Notes were listed
19 for tax purposes. And the reference to that is the
20 reply position paper, paragraph 18.2, subparagraph 1.
21 And the reference is core bundle 3, tab 37, page 635.

22 LORD JUSTICE LEWISON: Thank you.

23 MS TOLANEY: My Lord, I'm afraid I'm carrying on because
24 it's now on a different topic, which is partial release.

25 LORD JUSTICE LEWISON: Yes. This is the ruling against

1 double proof point.

2 MS TOLANEY: Yes. My Lord, the issue for the court on this
3 topic is, what is the effect of LBHI releasing its claim
4 as guarantor in respect of the PLC Sub-Debt in PLC's
5 insolvency as part of a Settlement Agreement?

6 LORD JUSTICE LEWISON: It's common ground, is it, that
7 that's what the Settlement Agreement did? It is the
8 Clause 8.02 point, I think.

9 MS TOLANEY: That's right.

10 LORD JUSTICE LEWISON: Speaking personally, I find this very
11 hard to understand, but it looks pretty comprehensive.

12 MS TOLANEY: It is, and I can show you from my learned
13 friend's skeleton the facts which show it's
14 common ground.

15 LORD JUSTICE LEWISON: It seems to be agreed that in its
16 capacity as guarantor LBHI has given up its right to be
17 indemnified by the principal debtor.

18 MS TOLANEY: That is right. This is therefore quite a short
19 point, because the point is simply: what is the effect
20 of the release on a ruling in insolvency?

21 LORD JUSTICE LEWISON: That is not a feature, as far as
22 I can see, of any of the cases to which we have
23 been referred.

24 MS TOLANEY: That's right.

25 LORD JUSTICE LEWISON: It's not a feature of the Australian

1 or the New Zealand cases. So we don't need to choose
2 between them, do we?

3 MS TOLANEY: No.

4 LORD JUSTICE LEWISON: All we have to decide is, does it
5 make a difference that the surety no longer has a right
6 to be indemnified by the principal debtor?

7 MS TOLANEY: Exactly. And it's common ground that in
8 an insolvency where a surety has guaranteed payment of
9 a debt, the creditor can prove for the full debt, even
10 if the surety has made part-payment of the debt, and the
11 surety can't prove. That is also common ground, and
12 it's common ground that that is a special rule
13 in insolvency.

14 And the rationale, as I will come on to show your
15 Lordship, is to prevent competing claims in insolvency
16 for the same debt.

17 And the creditor is treated as senior to the surety
18 and therefore has the right to prove for the full debt
19 and will account to the surety in the event of a full
20 recovery in that scenario.

21 But as your Lordship has just said, this case is
22 a novel scenario not considered by authority, because
23 you have the release, so there is no longer the
24 competing surety claim within the insolvency.

25 And the question is, then, what happens to the

1 special rule? And we say that given that there is no
2 competing claim, and that's the rationale for the rule,
3 the special rule doesn't apply and the creditors' proof
4 should only be admitted for the amount that takes into
5 account his own debt, so less what he's already been
6 paid, because any other result would unjustly enrich the
7 creditor and subvert the pari passu rule because the
8 creditor would be receiving, at the expense of the
9 general body of unsecured creditors,
10 an excessive distribution.

11 And we say that's the only result that makes sense.

12 Now, we also say, to the extent your Lordships are
13 interested, accepting that it's not definitive, that
14 outside an insolvency that would be the case, that the
15 claim against the --

16 LORD JUSTICE LEWISON: That's LS Fashions.

17 MS TOLANEY: Exactly. So we say that's the position.

18 There's an argument about that. But actually on my case
19 I don't even need to succeed on that, because if
20 I persuade your Lordship that the special rule has
21 no application --

22 LORD JUSTICE LEWISON: I think you do, don't you? You have
23 to say that that's the position outside insolvency,
24 because if you can't say that's the position outside
25 insolvency then none of the creditors' debt has been

1 repaid, so it's all outstanding, so he ought to be able
2 to prove for all of it.

3 MS TOLANEY: My Lord, it could say that. But what I was
4 going to say was that in a sense you have the special
5 rule, presumably because it isn't --

6 LORD JUSTICE LEWISON: But your point is, the special rule
7 doesn't apply where the surety has given up his right
8 to indemnity --

9 MS TOLANEY: What I'm saying is exactly that. And in
10 an insolvency situation you have to have the
11 special rule.

12 LORD JUSTICE LEWISON: Suppose that the surety -- suppose
13 there's a debt of £1 million. And a surety pays half
14 a million. And let's suppose that outside of insolvency
15 that does not discharge the creditor's debt, and let us
16 suppose that the surety has given up his right to
17 indemnity. The creditor surely in those circumstances,
18 because his debt has not been repaid, could prove for
19 £1 million. And if a dividend of, say, 60p in the pound
20 were declared, he would pocket £600,000 out of the
21 insolvent estate, add it to the half million he has
22 received, total 1.1 million.

23 MS TOLANEY: And get a windfall at the expense of the estate
24 and the other creditors.

25 So that's why we say that there are two stages to

1 the analysis. I'm happy with taking both together or --
2 actually I say I could win on just the first stage,
3 which is that because it is an insolvency situation you
4 also have to have in mind the effect on other creditors
5 if you allow a proof for too much.

6 And that's why the special insolvency rule shouldn't
7 apply here. But in any case, I say that that reflects
8 what would happen outside the insolvency position. And
9 I would therefore give the court some comfort that it
10 was the right answer for that reason.

11 LORD JUSTICE LEWISON: Yes.

12 MS TOLANEY: Now, my Lord, at the risk of saying something
13 negative about the judge again, the judge just didn't
14 deal with this point. The relevant part of his judgment
15 is at paragraph 288 to 303.

16 But what's just a bit startling about this is that
17 the key point is, as your Lordship has identified,
18 what's the effect of the release?

19 The judge never even engages with the question of
20 the release, despite it being in a full written closing
21 note and pointed out when the judgment came in draft.

22 So Lord Justice Newey gave permission, and this
23 court is essentially hearing the argument afresh.

24 LORD JUSTICE LEWISON: Yes.

25 MS TOLANEY: I think your Lordship can see that the release

1 just isn't addressed.

2 So my Lord, turning then to the case that arises.
3 The facts, as your Lordship has identified, are common
4 ground. They are set out, if your Lordship needs to see
5 them, at paragraph 88 of my learned friend's skeleton.
6 So you can be confident of the commonality of that.

7 And what's clear, therefore, is that the guarantor's
8 claim for an indemnity, having made a part-payment, has
9 been released. And LBHI, who was the guarantor, its
10 claim is as the assignee of the original holder. So
11 it's only claiming as the principal debtor.

12 LORD JUSTICE LEWISON: Yes, wearing a different hat.

13 MS TOLANEY: My Lord, the special rule applicable in the
14 usual scenario is set out in our skeleton argument at
15 paragraphs 81 and 82.

16 LORD JUSTICE LEWISON: Yes.

17 MS TOLANEY: The rationale is explained in some of the text.

18 If I could show you, by way of example, authorities
19 bundle tab 71.

20 LADY JUSTICE ASPLIN: Sorry, which authorities bundle
21 is that?

22 MS TOLANEY: Bundle 4, sorry, at tab 71. I'm looking at the
23 second page within the tab, which is 2363.

24 LORD JUSTICE LEWISON: Yes. This is Andrews and Millett,
25 is it?

1 MS TOLANEY: It is. And what you can see if you read the
2 first paragraph --

3 LORD JUSTICE LEWISON: 9001.

4 MS TOLANEY: No, it's 13.002, sorry. It's the second page,
5 page 2363.

6 LORD JUSTICE LEWISON: Yes.

7 MS TOLANEY: What you will see is:

8 "The essence of this rule is that the insolvent
9 estate should not be compelled to entertain more than
10 one proof in respect of the same debt, for to do so
11 would unfairly distort the pari passu principle of
12 distribution in an insolvency."

13 Then if your Lordship goes down to the paragraph
14 under the heading "Re Kaupthing Singer", the third down,
15 in the middle of that paragraph you can see a sentence:

16 "PD has the primary obligation to see [et cetera].
17 But if PD is insolvent, S may not enforce that right in
18 competition with C."

19 LORD JUSTICE LEWISON: Yes.

20 MS TOLANEY: And then if one goes over to 2369 of
21 the bundle, and it's 13.007, this is just showing you
22 the part payment point. And it's the same point, if one
23 looks about seven lines down, about receiving a dividend
24 in competition.

25 If I could just emphasise four points. The first

1 point is that it's an approach that's adopted as
2 a special rule in insolvency proceedings.

3 Second, the rationale given is important. It's
4 because the surety has undertaken to be responsible for
5 the full sum guaranteed that the surety is prevented
6 from proving in competition and claiming its right in
7 indemnity. And so this rule reflects the subordinate
8 status of the surety.

9 The third point is that the idea is also to prevent
10 there being two proofs for the same debt. The
11 competition point.

12 And the fourth point is that the estate bears
13 liability for the full amount due and therefore the
14 creditor proves the full amount. But we would suggest
15 that that's predicated on there still being a competing
16 right. It's just that it's not being manifested in
17 a separate proof.

18 LORD JUSTICE LEWISON: Just say that last point again.

19 MS TOLANEY: The fact that the creditor can prove for the
20 full amount, we say, is because there is the premise
21 that the surety has a right to be indemnified.

22 LORD JUSTICE LEWISON: I see.

23 MS TOLANEY: So that's why the estate still owes the money.

24 And the assumption would be that the creditor will
25 account if it recovered the full amount, because that

1 claim is there. And this rule is about not allowing
2 a competitive or double proof.

3 LADY JUSTICE ASPLIN: And not requiring the estate to enter
4 into an enquiry about these matters.

5 MS TOLANEY: Exactly.

6 You then come on to what's the impact of the
7 release. And here the creditor has benefited from
8 a payment by the surety. The estate is not liable to
9 make any indemnity payment to the surety, so there's no
10 prospect of competition between the surety and
11 the creditor.

12 LADY JUSTICE ASPLIN: I'm sorry, I'm going to have to ask
13 you to say that last part again. The creditor benefits
14 from the payment from the surety. And then you went on:
15 "The estate is not liable ..."

16 MS TOLANEY: To make an indemnity payment to the surety.

17 Then thirdly, because of that, there is no prospect
18 of competition between the surety and the creditor. And
19 therefore there is no risk of a double proof. So the
20 rule against double proof is irrelevant.

21 We say, therefore, if there's no competition, no
22 risk of a double proof, that only leaves the creditor's
23 proof and the question of the amount of that proof.

24 LORD JUSTICE HENDERSON: The rule against double proof is
25 a judge-made law, but it's not something set out in

1 the rules.

2 MS TOLANEY: That's right.

3 LORD JUSTICE LEWISON: The rules of judge-made law that
4 Lord Neuberger refers to in Waterfall 1.

5 MS TOLANEY: That's right.

6 LORD JUSTICE LEWISON: Which he says is capable
7 of development.

8 MS TOLANEY: Yes.

9 And here, what we would say is that there's
10 an obvious policy reason that underpins the special
11 rule. But where there is no surety there's no good
12 reason to allow the creditor to claim for more than the
13 creditor is in fact owed, when there is no surety.

14 And in answer to my Lord Lord Justice Lewison's
15 point, there may be an extra point in an insolvency
16 which goes beyond the position outside, which is that
17 otherwise the estate and the other creditors in
18 an insolvency will be prejudiced by a creditor who has
19 already had recovery gaining more than he should do.

20 And we say that would actually be contrary to the
21 *pari passu* principle of fair distribution.

22 Can I deal with two points that LBHI make. First of
23 all it's suggested that the rule in *Re Sass*, which
24 I will show you, continues to apply notwithstanding the
25 release, and that the bank's approach is contrary to

1 that decision.

2 And the short answer to that is that Re Sass doesn't
3 deal with the scenario in which there's a release of the
4 surety's indemnity claim. So we don't accept that it's
5 contrary to that decision. There's a sentence in it we
6 don't agree with, and I'll show it to you. But that
7 sentence is then developed afterwards.

8 LORD JUSTICE LEWISON: That is your overarching point,
9 really, that none of the cases that considered this
10 question has ever considered the case where the surety
11 has released the right to indemnity.

12 MS TOLANEY: That's right.

13 LORD JUSTICE HENDERSON: If one looks at the underlying
14 rationale, you say there is only one sensible answer,
15 which is, the only way you can avoid the risk of
16 effectively the creditors as a whole getting too much,
17 is by limiting -- sorry, the original creditor's
18 recovery to what is left after the part-payment.

19 MS TOLANEY: Exactly. That is why I said it's
20 a short point.

21 LORD JUSTICE LEWISON: I think we have that point.

22 Can I ask another question. Andrews and Millett
23 suggest at 13.008 that if you make a part-payment under
24 a negotiable instrument, the rule against double proof
25 doesn't apply. Everybody seems to have taken the view

1 that these notes are a negotiable instrument. Does that
2 exception apply? Or is that irrelevant?

3 MS TOLANEY: My Lord, I think that's irrelevant.

4 LORD JUSTICE LEWISON: Irrelevant.

5 MS TOLANEY: For the purposes of this. It would be a nice
6 answer if it was.

7 My Lord, I will show you, shall I, Re Sass, even
8 though it doesn't deal with it, unless --

9 LORD JUSTICE LEWISON: By all means.

10 MS TOLANEY: It's in volume 1 of the authorities, and it's
11 in tab 1 of the bundle.

12 The facts are clear from the headnote, which is that
13 an all money guarantee was given to a bank for sums that
14 became due or owing from the customer, up to a limit of
15 £300. The customer became bankrupt. The bank received
16 £300 under the guarantee and sought to prove for the
17 full amount without giving credit. And the trustee
18 challenged it. And the court held the bank could prove
19 the full guaranteed sum.

20 The big issue in the case was whether this was
21 a guarantee for the whole amount but up to a limit or
22 should be construed as a guarantee only for £300, which
23 would have made a difference.

24 So that was the actual issue in the case. If one
25 looks at the judgment of Mr Justice Vaughan Williams at

1 page 11 of the bundle, the sentence we disagree with,
2 which I am going to come on to develop, is the second
3 sentence, I think, the common law right of the bank.
4 But that's not material to his decision on this case.

5 LORD JUSTICE LEWISON: Where did he get that from? He
6 doesn't cite any authority for it.

7 MS TOLANEY: He doesn't.

8 LORD JUSTICE LEWISON: I have looked at the authorities that
9 were cited to him and none of them seem to support
10 that proposition.

11 MS TOLANEY: That's right. And we say actually the cases
12 that I will show you show it's not right. But that's
13 the sentence we don't agree with.

14 But then if one carries on reading through the
15 judgment, it's the third sentence that's actually key:

16 "When the bankruptcy supervenes the rights of the
17 principal creditor ..."

18 And your Lordship will see that the judgment in fact
19 deals mainly with the question of this construction of
20 the guarantee in this case, and he reaches the
21 conclusion, opposite the second hole punch on the page:

22 "It is true that his liability was to be limited."

23 But he construes it as a guarantee nevertheless for the
24 whole amount, and then he reaches his conclusion about
25 the bargain at the end.

1 LORD JUSTICE LEWISON: I'm a little bit puzzled by the
2 statement, "if the surety is surety for part of the
3 debt, then the principal creditor can only prove for the
4 remainder", compared with his previous statement that at
5 common law the creditor can sue for the whole debt,
6 never mind what he's been paid. I don't quite see at
7 the moment how these two statements fit together.

8 MS TOLANEY: That's right, what his rationale --
9 your Lordship's sees the inconsistency. But for present
10 purposes there's nothing in that case that is contrary
11 to the bank's position other than the outside insolvency
12 point.

13 LORD JUSTICE LEWISON: Right.

14 MS TOLANEY: So insofar as that's a point taken by LBHI
15 that's the answer.

16 The second point taken by LBHI is that allowing the
17 creditor to prove only for the sum that he's now owed,
18 if I could put it that way, leads to the unjust
19 enrichment of the insolvent estate and the general body
20 of creditors because the estate essentially gets
21 a windfall because it doesn't have to pay off the
22 surety. That seems to be his point.

23 And what my learned friend says at I think
24 paragraph 105(2) of his skeleton, that gives a windfall.

25 LORD JUSTICE LEWISON: Sorry, I'm in wrong volume.

1 MS TOLANEY: It's volume 1, tab 19, my Lord.

2 LORD JUSTICE LEWISON: Paragraph 102?

3 MS TOLANEY: It's paragraph 105, subparagraph (2). He says
4 it would be a windfall. But then if one then goes back
5 to 87(4) at page 317, what you can see is this
6 continues, I'm looking at Re Sass, but you see on the
7 fourth line:

8 "If LBHI cannot prove it as surety at all, and
9 cannot prove as creditor for the full amount that would
10 result in unjust enrichment."

11 But obviously LBHI cannot prove as surety because
12 it's released its right to do so. So if the premise is
13 suggesting that LBHI can't prove, then it ignores the
14 release and if the release has given a benefit to the
15 estate presumably it's been done for reasons that are
16 known to LBHI but it shouldn't be allowed to permit the
17 principal creditor to recover excessively at the expense
18 of other general body of creditors.

19 My Lord, I think that then deals with the position
20 as a matter of the insolvency context. I'm not sure
21 there are any more ways I can put the same point.

22 That takes me on to then the position outside
23 an insolvency.

24 And as I said, I recognise the point's not
25 determinative but we say it is actually consistent with

1 the analysis. We have addressed this point at
2 paragraphs 72 to 80 of our skeleton argument in
3 bundle 1, tab 18. If I could just start with
4 MS Fashions v BCCI, which is in authorities bundle 1 at
5 tab 16, a very familiar decision. The decision is
6 obviously focused on the question of set-off. But the
7 facts are relevance and there's a general statement of
8 principle on which we rely. If I could show you the
9 general statements of principle first and then I can
10 show you the rest of the case. My Lord, if you go to
11 page 448 at letter D, you see:

12 "If there is a set-off between Mr Amir and Mr Ahmed
13 [who were directors who had given guarantees] that must
14 automatically reduce or extinguish the indebtedness to
15 BCCI, the companies."

16 Then if you drop down:

17 "It operates to reduce or extinguish the liability
18 of the guarantor and necessarily therefore operates as
19 in effect a payment to him to be set against the
20 liability of the principal debtor. A creditor cannot
21 sue the principal debtor for the amount of the debt
22 which the creditor has already received from
23 a guarantor."

24 So it's that general statement is the principle.

25 LORD JUSTICE HENDERSON: I am bound to say the natural --

1 I suspect the off-the-cuff reaction of most lawyers to
2 that would be to say, "Well, of course that's right."

3 MS TOLANEY: Exactly.

4 LORD JUSTICE HENDERSON: And it's only when you look at
5 Re Sass that you think, well, actually, is there
6 a different rule after all?

7 MS TOLANEY: Exactly. And I think the points that are taken
8 by my learned friends are -- they suggest that the
9 payment from the directors was being analysed as
10 a principal debtor payment. And that's not right, they
11 were principal debtors and guarantors and you can see
12 that. The relevance of the principal debtor status was
13 that the court held there was no need for a demand
14 before claiming. So that was the relevance of it. And
15 one can see that if you start with the judgment of
16 Lord Justice Dillon at page 291 of the bundle. You can
17 see the broad proposition stated at 444 at the top,
18 which sets out what the issue is.

19 Then at 447G to H you can see that the court
20 considers, at the bottom, that the effect of him having
21 liability also as a principal debtor was to dispense
22 with any need for a demand.

23 LORD JUSTICE LEWISON: Yes.

24 MS TOLANEY: The other point made by my learned friend is
25 that the case is somehow limited because it's dealing

1 with set-off. We would suggest that the passage that
2 I've shown your Lordship at page 448D to E is not so
3 limited, it's a statement of principle, and as my Lord
4 Lord Justice Henderson said seems a fairly obvious one.
5 So we don't see a reason for suggesting that that
6 principle is limited to set-off, and nor is it limited
7 to a case where there's a charge, which is another point
8 I think that was taken.

9 We then come on to the authority at tab 19 --

10 LORD JUSTICE LEWISON: Can I just make a couple of points
11 about MS Fashions. You will obviously know that the
12 case came before Lord Justice Hoffmann at first
13 instance. If you look at page 427 of the report you
14 will see that Ulster Bank v Lambe was cited to him.

15 MS TOLANEY: That's right.

16 LORD JUSTICE LEWISON: Which is why the case was being
17 referred to. If you go on to 432, letter B, you see
18 that Mr Justice Millett refused relief but the
19 Court of Appeal allowed the appeal. And if you look the
20 report of that appeal Lord Justice Scott says exactly
21 the same thing about the effect of payment by
22 a guarantor. I think he used the word "clearly".

23 Then if you look at the declaration that
24 Lord Justice Hoffmann made at 439 -- the order itself is
25 not set out in the report but he says he's going to

1 declare the indebtedness of each of the companies --
2 that is companies to BCCI -- has been extinguished or
3 reduced by the amount standing to the creditor, the
4 directors, and that declaration is upheld by this court.
5 So that is the ratio of the decision.

6 MS TOLANEY: Exactly, my Lord. You are absolutely right to
7 point that out and it's clear that it's not limited to
8 set-off.

9 My Lord, if we then go to the authority at tab 90.

10 LORD JUSTICE LEWISON: This is Milverton.

11 MS TOLANEY: Milverton. The case involved a lease under
12 which there were six people liable to pay the rent, by
13 reason of being the tenants, former tenants or
14 guarantors of the tenants or former tenants. And
15 a claim was made against the original tenant for the
16 amount of rent. And it was disputed on the basis that
17 some of the guarantors had made part-payments to which
18 no credit was given and the landlord said that no
19 payment by a guarantor could extinguish the liability of
20 the tenant to pay rent, and that these payments had been
21 made in return for a lease under the guarantees. This
22 case involved an argument in particular that payments
23 have been made in return for a release under the
24 guarantee. I should just say as a point of distinction
25 there's no suggestion in this case that the indemnity

1 was in any way by virtue of the part-payments released.

2 The first paragraph of the report, the decision of
3 Lord Justice Glidewell, identifies the issue of
4 principle. And it's framed as being as to the impact of
5 receiving payment from a guarantor in return for release
6 of the obligations as a guarantor. That's why I said
7 there is a point of distinction here, because that's not
8 the position here.

9 One then goes to page 5, and halfway down the page
10 Lord Justice Glidewell identifies the first question
11 considered by the judge:

12 "Does payments by a surety of an instalment of
13 a lessee's rent discharge the lessee's obligation not to
14 pay the same rent?"

15 And the question is posed by reference to the surety
16 making payment, and the passage quoted from Woodfall(?)
17 is to the same effect.

18 And Lord Justice Glidewell says over the page on
19 page 6 that he doesn't think the authorities cited in
20 Woodfall(?) support the proposition.

21 If your Lordship could read from halfway down,
22 "I agree with the judge's conclusion on this issue ..."
23 to the end of the paragraph.

24 LORD JUSTICE LEWISON: Yes.

25 MS TOLANEY: So the court is saying that the payment by

1 a surety does operate to pay the rent for the relevant
2 period. And this is approached on the basis that the
3 payment is made as a surety. You see that from the
4 reference to "lessee" and "assignee" and "a surety".
5 I make that point because Mr Phillips suggests that this
6 case should be read as if it's six principal debtors.
7 And that's not right, as you can see from the passage.

8 And if one drops to the second hole punch you can
9 see the explanation as to why, and the point that it
10 would be so unjust that equity would prevent it, in the
11 middle of that paragraph, starting "The sureties have
12 each made a payment ..."

13 LORD JUSTICE LEWISON: Yes.

14 MS TOLANEY: On page 9 you then have the decision of
15 Lord Justice Hoffmann, as he was then, agreeing, and the
16 key passage is at page 9, the red-lined passage, where
17 it was argued that the payments were made in
18 consideration for being released and not in satisfaction
19 of a guarantor's obligations.

20 If your Lordship would just read from "for the
21 purpose of deciding ...", which is in the middle of the
22 highlighted passage. (Pause).

23 LORD JUSTICE LEWISON: Yes.

24 MS TOLANEY: We say that that makes it plain that the
25 payment wasn't to be treated solely as in return for the

1 release but was referable to the guarantee, and in this
2 case anyway there's no release of the guarantee.

3 LORD JUSTICE LEWISON: Neither Andrews and Millett nor
4 Savoy(?) much like that decision.

5 MS TOLANEY: No.

6 LORD JUSTICE LEWISON: Chitty, on the other hand, seems to
7 think it's right.

8 MS TOLANEY: That's right. There's a lot of academic
9 disagreement on this and in particular the policy
10 considerations. But we suggest it's obvious that if you
11 have the money you shouldn't be able to get it twice.
12 And the special rule on insolvency is about competitive
13 proofs, not about allowing double-recovery.

14 LORD JUSTICE HENDERSON: Even in insolvency it does produce
15 a rather clumsy outcome, doesn't it? If you have to pay
16 the full amount even though you have already had
17 received credit for half of it you end up with the
18 rather complex and unsatisfactory solution of the
19 surplus being held on trust for the surety.

20 MS TOLANEY: That's right.

21 LORD JUSTICE HENDERSON: That can give rise to all sorts of
22 problems of enforcement and ignorance of rights and
23 goodness knows what. It seems to make far more sense to
24 say, you can just reduce the debt pro tanto rather than
25 have all this superstructure and opportunity for things

1 to go wrong.

2 MS TOLANEY: That's absolutely right. And even more so
3 here, where you have had the surety make a deal, why
4 should the court then try to in a sense go behind it to
5 give the surety more?

6 LORD JUSTICE HENDERSON: Yes, it's an a fortiori case.

7 MS TOLANEY: It is.

8 My Lord, the only other case I was going to show
9 you, but I don't know whether having seen those you wish
10 to see it is the Octaviar case, which is in bundle 2 at
11 tab 34, an Australian decision. And the relevance of
12 that case really was to say that Ulster Bank v Lambe was
13 wrong and that it shouldn't be followed, and really to
14 deal with some of the criticisms made in Goode and text
15 about favouring the position in Re Sass. I can show
16 your Lordship that decision, obviously it's not
17 a decision of this court but it's informative.

18 LORD JUSTICE LEWISON: It's up to you, Ms Tolaney, but if as
19 at the moment I think MS Fashions ratio is that the
20 liability to the creditor is partially discharged, and
21 if I'm right to say that that is the ratio, then it
22 binds us so it doesn't really matter what the
23 Australians think.

24 MS TOLANEY: I will leave it there but with liberty to
25 respond on this case --

1 LORD JUSTICE LEWISON: I mean, this is Murdo J, is it?

2 MS TOLANEY: It is.

3 LORD JUSTICE LEWISON: Well, he considers Mr Justice Fisher
4 and Mr Justice Tattall(?) and all that --

5 MS TOLANEY: He does. And he thinks clearly that it
6 operates in the way that MS Fashions suggests and that
7 the prevent authority doesn't assist.

8 LORD JUSTICE LEWISON: Speaking for myself, I have read it.

9 MS TOLANEY: I don't think, my Lord, I have then anything to
10 add. We have one further alternative point which is
11 I think in answer to Mr Phillips, which Mr Fisher is
12 going to deal. But unless I can assist you further.

13 LORD JUSTICE LEWISON: Right.

14 Submissions by MR FISHER

15 MR FISHER: My Lords, my Lady, it's a very brief point, just
16 to add to those made by Ms Tolaney. We made it in our
17 skeleton at paragraphs 98 to 101, which is at tab 18 of
18 the first bundle, page 285.

19 LORD JUSTICE LEWISON: Relevance of clause 7(f).

20 MR FISHER: That's correct, my Lord. My Lord it's the sum,
21 albeit perhaps not too much relevance. We rely on it to
22 make this point, which is one of the arguments made by
23 my learned friend is to say well, as Ms Tolaney pointed
24 out, any other result is unfair to them as the creditor.
25 And we say it works the other way round. We say unless

1 we are correct the unfairness is suffered by the estate
2 because it's a subversion of the pari passu principle.

3 But the one additional point we just wanted to draw
4 to your attention was the way in which the documents had
5 anticipated this scenario would actually work. And
6 that's where clause 7(f) comes in. If I could just ask
7 you to take that up. It's in core bundle 3, tab 43,
8 page 759.

9 These are the standard terms and conditions which
10 form part of all of the subject. One can see at
11 page 759, 7(f), there was an undertaking from the lender
12 that they would:

13 "... not take or enforce any security, guarantee or
14 indemnity from any person for all or ...(Reading to the
15 words)... subordinated liabilities, and the lender
16 shall, upon obtaining or enforcing any security,
17 guarantee or indemnity, notwithstanding this
18 undertaking, hold the same and any proceeds on trust for
19 the borrower."

20 Which is PLC.

21 Now, as far as we are aware, that didn't happen, and
22 there has been no suggestion that any monies were
23 retained on trust for PLC. And this issue proceeded
24 before the judge in accordance with the agreed facts
25 effectively shown by Ms Tolaney. But the point we make

1 is very brief and it's based on the economic effect
2 which would have occurred had clause 7(f) been complied
3 with, because in that scenario, my Lords, my Lady, the
4 monies received would have been held on trust, PLC, and
5 PLC would have been entitled to them in the case
6 of insolvency.

7 And so although they wouldn't have been applied in
8 satisfaction of the guaranteed liability there would
9 have been no set-off and effectively the economic result
10 would have been the same as we are now advocating,
11 because the monies would have had to go to PLC in full,
12 because they were held on trust, and although the
13 creditor would have therefore retained a claim for the
14 full amount you would have had to hand over the monies
15 which had been held on trust and the net effect would
16 have been, as we now advocate, that they would have been
17 limited to economically a claim for effectively the
18 difference between full guarantee to sum and the amounts
19 which had been made by the guarantor.

20 Now we say that's just a further point to note, and
21 in support of the arguments made by Ms Tolaney that
22 there is in fact no windfall to the estate in the
23 scenario which we are positing, and the way in which the
24 rule should operate is exactly as we have said, which
25 avoids unjust enrichment of the creditor at the expense

1 of the body of the creditors.

2 Now an objection is taken to us relying on
3 clause 7(f) by Mr Phillips. We did raise it in our
4 position paper, it wasn't argued at trial and before the
5 judge. All I'm relying on it for is to make this
6 observation, in terms of economic effect: if one looks
7 at the terms of document quite clear what should have
8 happened, and there is a parity of outcome between what
9 the document anticipated and the result for which we are
10 arguing as a consequence for partial(?) (inaudible).

11 My Lords, my Lady, that is the simple point we have
12 on clause 7.

13 LORD JUSTICE LEWISON: Right.

14 You can you have five minutes now if you want,
15 Mr Phillips, or if you like we can start afresh
16 tomorrow.

17 MR PHILIPPS: My Lords, I am feeling like the twelfth man
18 for sure in this case. It seems to be my place to
19 finish the day and start the next day.

20 LORD JUSTICE LEWISON: "The night watcher" I think they are
21 called now.

22 MR PHILIPPS: With my eyesight I'm not sure I can be called
23 a watcher.

24 My Lords, may I just trouble you on one point --

25 LORD JUSTICE LEWISON: Yes, of course.

1 MR PHILIPPS: -- which will assist us hugely overnight,
2 depending on the answer to this point, and that is the
3 question of the dividend stopper. If, my Lords, you
4 take the view that I do not need to address you on the
5 dividend stopper that would save --

6 LORD JUSTICE LEWISON: I tell you what, we will go out, see
7 where we are --

8 MR PHILIPPS: I'm sorry.

9 LORD JUSTICE LEWISON: It doesn't matter. Don't go away.
10 We will come back and tell you within the next five to
11 ten minutes.

12 MR PHILIPPS: I am so sorry, my learned junior has just made
13 a point that when you look at 32(2), where at 32(2)(b)
14 where the learned judge says, "Because of the generality
15 of the point", and he goes on to deal with schedule A,
16 the generality of the point was that it was common to
17 LBHI2 and PLC. That's what that meant in that paragraph
18 of the judgment. I'm sorry about that.

19 LORD JUSTICE LEWISON: Don't worry. We will go out and we
20 will be back in five or ten minutes.

21 MR PHILIPPS: Thank you very much.

22 (4.10 pm)

23 (A short break)

24 (4.12 pm)

25 LORD JUSTICE LEWISON: Well, we have some sympathy with

1 Ms Tolaney's position, looking at the transcript of the
2 consequential hearing. But we are all of a view the
3 order is clear and the argument is not open to
4 Deutsche Bank.

5 MR PHILIPPS: Thank you very much, my Lords. Your Lordships
6 understand why I asked, and I'm very grateful.

7 LORD JUSTICE LEWISON: Of course. All right.

8 10.30 tomorrow.

9 (4.13 pm)

10 (The hearing adjourned until
11 the following day at 10.30 am)

12 Submissions in reply by MR PHILLIPS1
13 (continued)
14 Submissions by MS HILLIARD24
15 Submissions by MS TOLANEY72
16 Submissions by MR FISHER156

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