

Thursday, 7 October 2021

1

2 (10.30 am)

3

Submissions in reply by MR PHILLIPS

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LORD JUSTICE LEWISON: Yes, Mr Phillips.

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MR PHILLIPS: Good morning, my Lords, my Lady.

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LORD JUSTICE LEWISON: Could you just help me about this

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before we continue. Where are we now on the timetable?

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MR PHILLIPS: My Lord, we have done very, very well. And

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the position at the moment is that I am now --

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LORD JUSTICE LEWISON: You are on Day 5.

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MR PHILLIPS: -- responding on what is the afternoon

12

of Day 4.

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LORD JUSTICE LEWISON: I see.

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MR PHILLIPS: That was the afternoon of Day 4, my Lord.

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Whether we manage to finish today, that is

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a possibility but --

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LORD JUSTICE LEWISON: That's what I was wondering.

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MR PHILLIPS: I understand, my Lord. Absolutely, it's

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a possibility. I think we are all alive to it. I have

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quite a lot of work to do in particular in relation to

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partial release. I want to help your Lordships on the

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law in relation to that. It's a very important area of

23

the law.

24

But first I was going to start, if I may, with the

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construction question, and then I'll come to that.

1 LORD JUSTICE LEWISON: This is C versus D.

2 MR PHILLIPS: C versus D, my Lord, yes.

3 My Lords, my Lady, the judge held that the claims  
4 under the PLC Sub-Debt and the PLC Sub-Notes ranked  
5 pari passu. He reasoned that the subordination  
6 provisions in Claim C and Claim D were ineffective as  
7 between each other, such that the claims prove at the  
8 same time and rank pari passu pursuant to Rule 14.12 of  
9 the Insolvency Rules.

10 Our position is that the judge reached the correct  
11 conclusion in relation to the PLC priority dispute. In  
12 addition to the route the judge took, he could also have  
13 reached the same conclusion by reason of the case LBHI  
14 advanced at trial, which is in our respondents' notice.  
15 For your Lordships' note that is at C1, tab 15,  
16 page 198.

17 Both approaches are based on similar considerations.  
18 First, Claim C and Claim D are both dated subordinated  
19 instruments issued for regulatory capital purposes.

20 Second, each of them used definitional wording that  
21 was similar. That was no coincidence, because under  
22 IPRU(INV) the subordination provisions of Claim D were  
23 required to, and did, replicate as closely as possible  
24 the subordination provisions of Claim C, which, as your  
25 Lordships know, was drawn up on an FSA Standard Form.

1           Both instruments had a solvency condition in  
2           materially similar terms. The effect of these  
3           similarities on the learned judge's conclusion was that  
4           the subordination provisions were ineffective as between  
5           each other, leading to a pari passu outcome.

6           On our alternative case the similarities mean that  
7           the instruments ranked behind the same senior  
8           liabilities and ranked pari passu because of the  
9           operation of Rule 14.12. Either way, the outcome is  
10          pari passu ranking.

11          My Lords, I don't want to leap ahead but I will go  
12          over many of the other alternatives that we  
13          have discussed.

14          We say this is an entirely unsurprising result.  
15          There is no contractual language in either document  
16          which refers expressly to the other or seeks to engage  
17          with their relative subordination. Claim C and Claim D  
18          were both lower tier 2 or tier 3 capital and, as  
19          your Lordships know, no reason has ever been identified  
20          from either a regulatory or a commercial perspective for  
21          why Claim C and Claim D should rank anything other than  
22          pari passu.

23          Against this, the appellants contend that the judge  
24          should have found that Claim D is senior to Claim C.

25          GP1 advances an argument based solely on the

1           definitional wording that you find in claim D. It  
2           relies on what it calls a "subtle but key distinction"  
3           in the wording of the definition of subordinated  
4           liabilities in the PLC Sub-Notes. The definition  
5           extends to liabilities which rank pari passu with  
6           the Sub-Notes.

7           From that, they argue that the Sub-Debt ranks junior  
8           to the Sub-Notes because the Sub-Debt does not admit to  
9           the same possible pari passu ranking.

10          Our position is that this argument is absurd and  
11          obviously wrong.

12          Deutsche Bank. Deutsche Bank's ground 3A only  
13          arises on the assumption that your Lordships consider  
14          that the judge was right to slice up the single  
15          subordination provision and to apply the solvency  
16          conditionality inconsistently from the  
17          definitional wording.

18          I will come on to that. And of course, my Lords, in  
19          addition to the construction arguments Deutsche Bank  
20          have their additional argument on partial release,  
21          which, as I have indicated, we will address at the end  
22          of our submissions.

23          My Lords, we will avoid duplication and we will try  
24          to avoid duplicating submissions we have already made in  
25          the LBHI2 appeal. We will not spend time on the

1 following issues, and what I'd respectfully ask you to  
2 do is just to read those submissions across from the one  
3 to the other. So we won't go back over the statutory  
4 scheme, we won't go back over the subordination case  
5 law, and we won't go back over the solvency  
6 conditionality in these instruments, save to address  
7 Deutsche Bank's ground 3A.

8 Can I turn to the general framework. There are  
9 three points on the framework for approaching the  
10 ranking question between Claim C and D, and we would  
11 like to identify some common ground between us and GP1.

12 First, a couple of points on the pari passu  
13 principle. We are not seeking to elevate it  
14 impermissibly. The first point is that, as my Lord  
15 Lord Justice Henderson put it, Rule 14.12 is part of the  
16 whole background to the question of construction. It is  
17 not just relevant at the point at which one reaches  
18 a contractual impasse.

19 Secondly, it is a critical part of the statutory  
20 regime for distribution and proof in which these  
21 agreements' subordination provisions must be viewed. It  
22 is a starting point and an end point in the sense that  
23 it applies whenever two debts prove in an insolvency.  
24 And my Lord Lord Justice Henderson is right that in  
25 a sense it is unhelpful to think of it as merely

1 a default.

2 Second, the approach to subordination. The key  
3 point of contention on the PLC appeal, aside from  
4 Deutsche Bank's ground 3A, is not about subordination  
5 mechanics. Both we and GP1 see how subordination works  
6 in a similar way.

7 My learned friend said yesterday, and I'm quoting:

8 "What is either side of the word 'accordingly' is  
9 the same. Once you've identified who the senior  
10 creditors are, one knows who one needs to take into  
11 account for the purposes of meeting the  
12 solvency condition."

13 For your Lordships' note, that is page 52, line 24,  
14 to 53, line 5.

15 My learned friend Ms Hilliard agrees with us that  
16 the judge was wrong to distinguish between simple  
17 contractual and contingent debt subordination. And our  
18 only disagreement relates to how you interpret the  
19 definitional wording in Claim C and Claim D and how they  
20 rank relatively.

21 Third, we also agree that where there is circularity  
22 between two instruments, like C1, C2 and C3, pari passu  
23 is in principle the right outcome. And we will address  
24 this point further in a moment but that is obviously  
25 a major point of agreement between us.

1           May I turn to an outline of the priority dispute.  
2           We do not propose to take your Lordships through all of  
3           the instruments again, but it would be helpful, if  
4           I may, just to look briefly at the notes which,  
5           my Lords, you'll find in core bundle 3 at tab 46 at 792.

6           Just to remind your Lordships, there is more than  
7           one offering circular, but they all the same. Just to  
8           remind your Lordships, we're looking at the 225 million  
9           fixed rate subordinated note(s?) due in 2035. And if  
10          I could ask you just to look at the first paragraph --  
11          I wanted to show you something about the regulate  
12          purpose first of all. First paragraph, three lines up  
13          from the bottom:

14                 "Under the existing requirements of the FSA, the  
15                 Issuer may not redeem or purchase any notes prior to  
16                 their maturity date unless the FSA has given its  
17                 prior consent."

18                 Then next paragraph:

19                 "The notes will be unsecured obligations of  
20                 the Issuer, and such obligations will be subordinated to  
21                 the senior liabilities."

22                 Which refers forward.

23                 Then if I could take you through to 795. It's  
24                 a different set of definitions I just wanted to show  
25                 your Lordships. The definition of financial resources

1 and the definition of financial rules.

2 The financial resources is the financial resources  
3 that apply to the Issuer as calculated under the  
4 financial rules.

5 And you can see financial rules further down when  
6 you get to IPRU(INV) 10 in the handbook.

7 And the financial resources requirement is the  
8 financial resources requirement that applies to  
9 the Issuer as calculated under those rules and are  
10 notifiable to the Issuer via its subsidiary regulated by  
11 the FSA from time to time.

12 So there is a requirement for a certain level of  
13 financial resources and it is in that context that  
14 subordinated debt is issued, and of course redeemed.

15 Can we go forward to 807. "Use of proceeds".

16 "The net proceeds of the issue of notes, expected to  
17 amount to ...(Reading to the words)... million are used  
18 to strengthen the regulatory capital base of the group."

19 That is all I wanted just to draw your Lordship's  
20 attention to in relation to that. Can I turn to the key  
21 definitions. If I start at 796. Your Lordships have  
22 seen the definition of liabilities, and your Lordships  
23 have seen that the definition of senior liabilities is  
24 materially the same as the definition under the  
25 Sub-Debt. In other words, it is all liabilities except



1 the subordinated liabilities and the  
2 excluded liabilities.

3 And then we have the definition of subordinated  
4 liabilities. "Subordinated liabilities":

5 "All liabilities to the noteholders in respect of  
6 the notes, and all other liabilities of the Issuer which  
7 rank or are expressed to rank pari passu with the note."

8 Two points on the definition. First, this is the  
9 definition on which GP1's appeal in relation to the PLC  
10 priority dispute rests. It includes that pari passu  
11 wording that GP1 relies upon.

12 LORD JUSTICE LEWISON: Just to get the structure of this, if  
13 something falls within the definition of subordinated  
14 liabilities, then it is not a senior liability.

15 MR PHILIPPS: Correct. Absolutely correct, my Lord. That  
16 is why one looks at them -- I'll come back to what ranks  
17 pari passu and what express rank pari passu means.  
18 I just wanted to give your Lordships the structure.

19 But what this means, my Lord, is that the other  
20 instrument either expresses itself to rank pari passu,  
21 in other words you have an instrument that says, 'This  
22 instrument shall rank pari passu with these notes', or  
23 it ranks pari passu in fact because it proves at the  
24 same time.

25 If you get two debts that when you construe them

1 prove at the same time, they rank pari passu.

2 Then if I may go back to 795 for the excluded  
3 liabilities because, as your Lordship rightly points  
4 out, there are these two exclusions from senior  
5 liabilities. The second one is excluded liabilities.  
6 And excluded liabilities means:

7 "Liabilities that are expressed to be ..."

8 And in the opinion of the insolvency officer:

9 "... are expressed to be and do rank junior to the  
10 subordinated liabilities."

11 So again, you get an expression of juniority in  
12 those other notes, which say: I rank junior to these  
13 subordinated notes.

14 LORD JUSTICE LEWISON: You wouldn't expect that, though,  
15 would you? Because somebody putting up money wouldn't  
16 necessarily know who else has put up money. So you  
17 wouldn't, would you, expect an express reference to the  
18 notes in any other instrument? There will be  
19 a category --

20 MR PHILIPPS: Well, it may or may not say specifically these  
21 notes. But it may say: we rank junior to all  
22 subordinated notes issued by whatever.

23 LORD JUSTICE LEWISON: Yes.

24 MR PHILIPPS: I understand your Lordship's point. Of course  
25 it will depend on timing, as to whether or not a

1 particular set of Sub-Debt exists, and the junior debt  
2 is issued afterwards --

3 LORD JUSTICE LEWISON: That depends on whether the  
4 subsequent lender knew about the earlier --

5 MR PHILIPPS: Of course. Of course. It's a matter of  
6 construction, my Lord. But you need an expression  
7 of juniority.

8 LORD JUSTICE LEWISON: Yes.

9 MR PHILIPPS: And that's crucial. There must be  
10 an expression of juniority in the excluded liability.

11 LORD JUSTICE HENDERSON: Presumably, I mean, there's no  
12 magic in the words used for that purpose, as long as  
13 it's clear from the express wording in the instrument  
14 that there is the necessary juniority.

15 MR PHILIPPS: Yes. There's no magic language that you have  
16 to have --

17 LORD JUSTICE HENDERSON: Just -- slight ambiguity in what  
18 one means by an expressed statement of juniority. Does  
19 it have to say that, you know, in so many words? Or it  
20 is enough to say expressly or to use the express  
21 language which leads inevitably to that conclusion.

22 MR PHILIPPS: I think that's more difficult, but what you  
23 are looking for at the end of the day -- I hate using  
24 that phrase, but what you are looking for is language in  
25 the other instrument that expresses juniority. So there

1           has to be an expression of juniority. And whatever you  
2           are construing, you have to say, yes, that is  
3           an expression of juniority.

4   LADY JUSTICE ASPLIN: And there has to be that wording, but  
5           then I'm just looking at "and in the opinion of the  
6           insolvency officer" that they do rank junior.

7           So is that that the insolvency officer then becomes  
8           the arbiter of whether the words are sufficient for  
9           junior ranking? In other words he construes  
10          those words?

11   MR PHILIPPS: Yes, that's absolutely right, my Lady. And  
12          what the learned judge said in his judgment is that for  
13          these purposes the court's direction to the insolvency  
14          practitioner does that.

15   LORD JUSTICE LEWISON: Let me just see I have understood the  
16          argument against you. As I understand the argument  
17          against you, there are in effect three categories of  
18          debt. There are those which are senior debt, those  
19          which are pari passu debt and those which are junior  
20          debt. And the argument against you is that on this  
21          instrument the noteholders have agreed to subordinate  
22          themselves to the first two categories, that is to say  
23          both senior debt and pari passu debt. The only category  
24          which they have not agreed to subordinate themselves to  
25          is junior debt.

1 MR PHILIPPS: Yes, that's right. And the problem for my  
2 learned friend -- and we will come back to it -- is that  
3 in order to either express yourself or to rank  
4 pari passu, the other instrument has to do that. You  
5 can't -- I will come back to this, but the possibility  
6 that there might be other pari passu debt which will not  
7 rank senior isn't enough to say, well, you've  
8 subordinated yourself to two categories, ergo someone  
9 else who hasn't subordinated himself to pari passu debt  
10 ranking with him has to be junior to you. I will come  
11 back to that, but that's the problem.

12 In relation to this, I just remind your Lordships,  
13 while we are looking at excluded liabilities, of what  
14 Mr Justice David Richards said about the definition,  
15 this definition where he said:

16 "The obvious purpose of the exclusion of such  
17 liabilities is to cater for the situation in which the  
18 borrower issues further debts on terms that it is  
19 expressed to rank junior to the subordinated liabilities  
20 created by these subordinated liability agreements."

21 And he also referred to the possibility that the  
22 borrower might wish to issue such debt.

23 LORD JUSTICE LEWISON: This is Waterfall 1.

24 MR PHILIPPS: Yes, Waterfall 1. My Lord, for your  
25 Lordships' note it's at AB3, tab 51, 1493. But the

1 point the learned judge was making, and I just wanted to  
2 remind you of it, is that this indicates that there  
3 might be further debt introduced in due course.

4 May I then go to page 797, which is the status that  
5 was in paragraph 181, my Lady, the judgment where the  
6 judge dealt with it.

7 LADY JUSTICE ASPLIN: Thank you very much.

8 MR PHILIPPS: Paragraph 3, clause 3, is status and  
9 subordination. And again I will do this quickly because  
10 you've seen it.

11 You have numbered phrase 3:

12 "The rights of the noteholders in respect of the  
13 notes are subordinated to the senior liabilities."

14 And that is materially the same as paragraph 5.1 in  
15 the PLC Sub-Debt. Then you have the word "accordingly",  
16 which links phrase 3 to the conditionalities, which are  
17 then introduced. And we have discussed that  
18 "accordingly" in the sense of "therefore" or "so" or "as  
19 a result".

20 And then you have the conditions 3(a)1 and 3(a)2,  
21 but 3(a)2 and condition 3(b) replicate 5(1)(b) and 5(2)  
22 of the Sub-Debt. That is what I'm dealing with. These  
23 are the same. I will just make three points of  
24 condition 3:

25 One, the subordination provisions in the PLC

1 Sub-Debt and the PLC Sub-Notes are structured in  
2 materially the same way.

3 Two, the definitional wording in the Sub-Notes  
4 tracks that of the Sub-Debt very closely, save for the  
5 extended definition of subordinated liabilities, which,  
6 my Lords, we've just been looking at.

7 Applying my learned friend Mr Beltrami's test when  
8 he said that the critical issue for your Lordships is to  
9 look at the conditionalities. If you accept my learned  
10 friend Mr Beltrami's approach in relation to these two  
11 sets of interests, two sets of subordinated debt, there  
12 is no difference at all between the way the  
13 conditionalities in C and D are expressed.

14 No party argues that -- and this is important -- no  
15 party argues that the PLC Sub-Debt is expressed to rank  
16 pari passu with the PLC Sub-Notes. Claims C and D are  
17 entirely silent as to each other's existence, despite  
18 the fact that the notes were issued after some of  
19 the debt.

20 GP1's case depends on the pari passu wording in the  
21 Sub-Notes subordinating the Sub-Debt to the Sub-Notes.  
22 And before your Lordships consider whether the language  
23 in the Sub-Notes could subordinate the Sub-Debt, the  
24 critical question is whether the pari passu wording in  
25 the Sub-Notes, which is Claim D, has the effect of

1 causing the Sub-Notes, which is Claim D, to rank above  
2 the Sub-Debt.

3 And the answer is no.

4 Before I develop the analysis, can I just take your  
5 Lordships to four key findings in the judgment if I may.  
6 And to do that I just need to have up bundle 2 at  
7 tab 22, which is the judgment.

8 The first the four points I wanted to deal with was  
9 what the judge said about the regulatory purpose. The  
10 judge identified -- this is going to be paragraphs 15  
11 and 18, which were on 343 and 344. I wasn't going to  
12 read them out. The judge identified the contractual  
13 purpose behind both the Sub-Debt and the Sub-Notes as  
14 being to provide regulatory capital to the  
15 Lehmans group.

16 So you have those references and you have seen the  
17 regulatory purpose because I just showed it to your  
18 Lordships from the face of the instruments themselves.  
19 And no one has identified why subordinating the debt to  
20 the notes was consistent with or advanced that  
21 sole purpose.

22 LORD JUSTICE LEWISON: Nor has anybody said it's  
23 inconsistent, have they?

24 MR PHILIPPS: The regulatory purpose was to make the  
25 subordinated debt subordinated to the



1           unsubordinated debt.

2   LORD JUSTICE LEWISON: I follow, but the judge found that  
3           the relative priorities as between subordinated debt was  
4           of no interest to the regulators.

5   MR PHILIPPS: That is actually incorrect. I'm about to show  
6           your Lordships.

7   LORD JUSTICE LEWISON: So that is a finding that you  
8           challenge, is it?

9   MR PHILIPPS: No, sorry, my Lord, what your Lordship just  
10           said is correct. I'm now going to show your Lordship  
11           how it worked in a regulatory framework. Sorry,  
12           I misspoke. Apologies.

13           The second key point out of the judgment was the  
14           requirement to replicate the standard forms. And the  
15           learned judge dealt with this in paragraph 68, which is  
16           at page 360 of the bundle.

17           The Sub-Notes were required to replicate the  
18           standard form used for the Sub-Debt as closely as  
19           possible under the regulatory framework. And my Lords  
20           and my Lady, if you look at 68 --

21   LORD JUSTICE LEWISON: Sorry.

22   MR PHILIPPS: 68. So sorry, my Lord, I do this far too  
23           often. What is said in 68 is:

24           "This is why the loans in the notes were considered  
25           more particularly ...(Reading to the words)... contain

1           subordination provisions. As Ms Hutcherson explained,  
2           the FSA originally used standard form agreements for  
3           regulatory capital. Thus, the LBHI2 Sub-Debt agreements  
4           were in standard form, and the PLC Sub-Notes, because  
5           they involve notes and were not in standard form,  
6           required the specific sanction of the FSA."

7           Now, that specific sanction your Lordships should  
8           see. If I could ask you to take up authorities bundle 5  
9           at tab 82.

10       LORD JUSTICE HENDERSON: Sorry, that reference again,  
11       please. My fault.

12       MR PHILIPPS: Authorities bundle 5, tab 82.

13       LORD JUSTICE HENDERSON: Thank you.

14       MR PHILLIPS: I am going to take you to 2635. This is the  
15       IPRU rules.

16       LORD JUSTICE LEWISON: Say the page number again.

17       MR PHILLIPS: 2635. If your Lordships and your Ladyship  
18       have that page, and if you look at rule 10.63(2), which  
19       provides that a firm may include a subordinated note in  
20       its financial resources only. And that's a crucial  
21       word.

22               And (a):

23               "If it is drawn up in accordance with standard forms  
24       obtained from the FSA."

25               Then there are references to signatories, but that

1 doesn't matter. But then at (g):

2 "If a firm wishes to use a form which differs from  
3 the standard form, it will need to seek a modification  
4 to or waiver from this Rule."

5 So each change to the subordination provisions in  
6 the PLC Sub-Notes need to be reviewed and approved by  
7 the FSA.

8 LORD JUSTICE LEWISON: Would that apply to the Sub-Debt  
9 as well?

10 MR PHILIPPS: No, the Sub-Debt was on the standard form. If  
11 they had wanted to adopt an amended version of what is  
12 form 10.6, then yes, absolutely, they would have had to  
13 do that.

14 LORD JUSTICE LEWISON: There was a bit of flexibility for  
15 both, is that right?

16 MR PHILLIPS: You could apply to amend the standard forms.  
17 But I'm now going to show you how that operated, because  
18 your Lordships will see what it was the FSA was  
19 concerned about.

20 If I could go back to the judgment at  
21 paragraph 61(3)(b), which is on page 357. What the  
22 learned judge says is, which is right, he says:

23 "Secondly, and as further described below, the  
24 regulators unsurprisingly took a great deal of interest  
25 in the nature and terms of regulatory capital. In

1 particular, the regulators wanted to be assured that the  
2 debt agreed by these instruments was appropriately  
3 subordinated so it could properly act as regulatory  
4 capital. This level of interest was such that the terms  
5 of the subordination clauses in the instrument  
6 considered in this judgment were variously imposed by  
7 the FSA or else derived from wording that stemmed from  
8 the FSA or, at the very least, had an underlying  
9 regulatory function."

10 What I'm now going to show you is that PLC duly  
11 submitted a waiver application. So if I can take you to  
12 supplemental bundle 2 at tab 59. It starts at 623.  
13 This is the waiver application form. And at 628 in  
14 paragraph 18 of the form where it asks for  
15 an explanation as to why you are applying for a waiver,  
16 in the second paragraph:

17 "We are applying for a waiver in respect of  
18 rule 10.632(a) on the basis that the subordinated loan  
19 capital which Lehmans Brothers Holding Plc is seeking to  
20 raise is not provided in the form of a subordinated loan  
21 from a commercial bank but rather is raised by way of  
22 dated subordinated bonds vested in the Channel Islands  
23 Stock Exchange and consequently it would be  
24 inappropriate to use the pro forma documentation  
25 applicable only to loans."

1           Then if you look at the bottom of the page they  
2           enclose certain documentation. The first is the  
3           offering circular relating to the 225 million fixed rate  
4           subordinated loan notes, which is what we are looking  
5           at. And the fourth item is a copy of a letter from  
6           Allen & Overy confirming that the terms and conditions  
7           of the notes are materially identical to the FSA  
8           Standard Form. And that is Form 10.6. And that's the  
9           form of the Sub-Notes.

10           If I could take you to 635, showing your Lordships  
11           the attached letter from Allen & Overy.

12   LORD JUSTICE LEWISON: Say the tab number again.

13   MR PHILIPPS: Tab 60, page 635, my Lord. The first  
14           paragraph:

15           "We hereby confirm that, subject to set out below,  
16           the terms and conditions of the notes ...(Reading to the  
17           words)... 225 million fixed rate notes are materially  
18           identical to the corresponding standard terms in the  
19           FSA's authority Form 10.6."

20           Then:

21           "The terms and conditions differ materially from the  
22           corresponding provisions of the standard form in the  
23           following ways:"

24           And over the page your Lordships will see it deals  
25           with the definition of subordinated liabilities:

1           "Subordinated liabilities means all liabilities to  
2           the lender in respect of the loan or each advance made  
3           under this agreement and all interest payable thereon."

4           Which is the normal. Then:

5           "Subordinated liabilities means all liabilities to  
6           the noteholders ...(Reading to the words)... and all  
7           liabilities of the Issuer which rank or are expressed to  
8           rank pari passu with the notes."

9           So the subject-matter of the waiver is the language  
10          we are looking at. And then Allen & Overy explain to  
11          the FSA:

12          "We have used this definition, which better reflects  
13          borrowing in a bond, rather than a loan format. In  
14          particular, no reference is made to the concept of  
15          advances being made by us. Unlike a loan facility,  
16          there is no provision in the terms of the notes to draw  
17          down funds on an ongoing basis but rather a disbursement  
18          of funds in full as at the issue date of the notes,  
19          followed by a bullet redemption in full of the notes at  
20          maturity or such earlier date on which the notes  
21          are redeemed."

22          Your Lordships will have seen immediately that  
23          Allen & Overy did not say that by reason of that  
24          pari passu wording in the definition of subordinated  
25          liabilities the Sub-Note would not be as deeply

1           subordinated as the Sub-Debt on the standard form.

2   LORD JUSTICE LEWISON:   Not be as deeply ...

3   MR PHILIPPS:   As deeply subordinated as the Sub-Debt on the  
4           standard form, because the submission that's being made,  
5           the case that your Lordships are considering, is that  
6           the Sub-Debt on the standard form is more deeply  
7           subordinated because it does not admit of the  
8           possibility of pari passu ranking.   Which is this.

9           And Allen & Overy -- the FSA and Allen & Overy can  
10          see the conversation.   They did not say: this will not  
11          be as deeply subordinated as the Sub-Debt on your  
12          standard form.

13   LORD JUSTICE LEWISON:   And this comes into the construction  
14          process as what?

15   MR PHILIPPS:   My Lord, I'm going to show you in a moment,  
16          because there is then a published document.   And this  
17          is, on any view, part of the factual matrix.

18          Our submission is, just to be absolutely clear, if  
19          the Sub-Notes were on terms that subordinated the  
20          standard form less deeply, in other words the notes were  
21          being made to rank above debts on the FSA Standard  
22          Form 10, Lehmans and Allen & Overy would have told the  
23          FSA, and the FSA would want to know.

24          And instead of that, Allen & Overy told the FSA that  
25          the terms were materially identical.

1           Now, as I've slightly trailed, the FSA gave  
2           a specific waiver direction in relation to the  
3           Sub-Notes. And the waiver direction was a publicly  
4           available document and would have been available to  
5           participants in the banking or financial services  
6           community and would, on the judge's finding, form part  
7           of the factual matrix.

8           If your Lordships weren't minded to take that as  
9           sufficient, that is our submission in any event.

10       LORD JUSTICE LEWISON: Yes. You were going to show us the  
11       public document.

12       MR PHILIPPS: Absolutely, my Lord, that is exactly what I'm  
13       going to do. In tab 61, which helpfully is over the  
14       page, this is the FSA letter to the regulatory officer  
15       at Lehmans. The FSA, a Mr Meadon(?) from the FSA, says:

16           "I am writing to inform you that your application  
17           for a waiver modification of the rules 10.63(2)(a) and  
18           10.63(3) has been approved. Please find enclosed  
19           your direction."

20           And I'm going to show that to your Lordships:

21           "The direction is effective from 26 May and will be  
22           valid until 30 March unless revoked or any conditions in  
23           the waiver modification cease to be fulfilled.

24           "The direction will be published in full on the  
25           FSA's website. Please note that you are required



1           ...(Reading to the words)... immediately if you become  
2           aware of any matter which could affect the continuing  
3           relevance or appropriateness of this  
4           waiver modification."

5           And then over the page on 639, this is the waiver  
6           direction which, as your Lordships and your Ladyship  
7           have just seen, is published on the FSA's website. It  
8           identifies the modifications. And you can see that it  
9           says 10.63(2)(a) is replaced with the following:

10            "If it is drawn up in accordance with the  
11           requirements set out at the end of this rule 10.63(2)."

12           So they set out the amendment. And the text set out  
13           in the schedule to this direction is inserted at the end  
14           of the rule.

15           And just turning over the page, "Conditions":

16            "This direction is conditional upon the firm  
17           obtaining a legal opinion from its external legal  
18           advisers that the requirements of 10.63(2) as modified  
19           by this direction are met."

20           And 2:

21            "The loan capital referred to ...(Reading to the  
22           words)... would meet the requirements of lower tier  
23           subordinated loan capital under IPRU."

24           So it was required to meet LT2 capital.

25           Then if I can take you over the page. This is the

1 text in the schedule that's referred to. And if I can  
2 show you, what it does is it refers to paragraph 4 of  
3 the direction and it says:

4 "The requirements referred to in (a) are  
5 as follows."

6 And it sets out what the requirements are:

7 "(a) The degree of subordination of the loan capital  
8 is no less than that provided by Form 10.6."

9 Your Lordships have seen that not only is that the  
10 subject matter of the waiver direction but of course  
11 Allen & Overy wrote a legal opinion confirming that. It  
12 is no less than that provided by Form 10.6. That is the  
13 form of the Sub-Debt. And this waiver direction  
14 required the Sub-Notes to provide a degree of  
15 subordination no less than that provided by the form of  
16 the Sub-Debt.

17 And my learned friend's submission, and it won't be  
18 lost on you, is that because of the amendment to that  
19 very definition this Sub-Note was senior to that  
20 Sub-Debt. So it did the precise opposite of what this  
21 required, according to my learned friend's submissions.

22 And then in (e):

23 "Taking into account both the provisions of the loan  
24 documents not in Form 10.6 and the provisions in  
25 Form 10.6 omitted from the loan documents, the loan

1 documents are, in substance if not in form, the same as  
2 10.6 except as set out in the following table."

3 There is then a table. And what it's saying is that  
4 in substance it's the same as 10.6 other than or apart  
5 from, and the third one is:

6 "The definition of subordinated liabilities may be  
7 changed to reflect borrowing in a bond rather than  
8 a loan."

9 Now, my Lords, it won't be lost on you that the FSA,  
10 when considering a waiver to their standard form  
11 subordinated debt, says the degree of subordination is  
12 no less than that provided by their standard form.

13 LORD JUSTICE LEWISON: I am confused.

14 MR PHILIPPS: So sorry, my Lord.

15 LORD JUSTICE LEWISON: No, it's my fault. This is the  
16 waiver for the Sub-Note.

17 MR PHILIPPS: Correct.

18 LORD JUSTICE LEWISON: That is to say Claim D.

19 MR PHILIPPS: Yes, my Lord.

20 LORD JUSTICE LEWISON: Claim D must have a subordination of  
21 capital no less than Claim C.

22 MR PHILIPPS: Correct.

23 LORD JUSTICE LEWISON: If Claim D were to outrank Claim C,  
24 then it would not have achieved what this rule requires.

25 MR PHILIPPS: Precisely, my Lord.

1 LORD JUSTICE LEWISON: If, on the other hand, Claim C  
2 outranks Claim D, then this rule has been complied with.

3 MR PHILIPPS: That would not create the same problem. And  
4 if they ranked pari passu it certainly wouldn't create  
5 a problem.

6 LORD JUSTICE LEWISON: So the only thing that this  
7 prohibits -- and tell me if I've got this all the wrong  
8 way round -- is Claim D outranking Claim C.

9 MR PHILIPPS: Yes. And that's my learned friend's  
10 submission.

11 LORD JUSTICE LEWISON: Yes.

12 MR PHILIPPS: But there is another point. This is part of  
13 the factual matrix. What your Lordships see is that  
14 they use as their benchmark, when they are considering  
15 a variation from their standard terms, that the loan  
16 capital, the degree of subordination must be no less  
17 than their standard terms.

18 I don't want to put too much weight on that precise  
19 description, but what it indicates is that the FSA's  
20 view was that the loan capital on their standard terms  
21 had a degree of subordination. And that you would find  
22 across the loan capital on their standard terms. And in  
23 our submission it's another very strong indication that  
24 these subordinated instruments, which are either on FSA  
25 terms or amended FSA terms, subject to waivers, are all

1 intended to rank pari passu. And in our submission the  
2 waiver direction runs directly contrary to my learned  
3 friend's arguments on this appeal.

4 My learned friend's argument that the Sub-Notes were  
5 less subordinated or ranked senior to the Sub-Debt would  
6 not have been permissible pursuant to the waiver  
7 direction. If the language used in that definition made  
8 the Sub-Note senior to the Sub-Debt, the degree of  
9 subordination would not have been 'no less'. I don't  
10 want to labour the point too much, my Lord.

11 My Lords, your Lordships will have picked up that  
12 what this waiver direction approved was a modification  
13 to the subordinated liabilities definition to deal with  
14 the fact that these were notes and not debt. That was  
15 what that was about, and that was the reason why  
16 they did it.

17 So when we submit to your Lordships and  
18 your Ladyship, when we submit that my learned friend is  
19 wrong to attach so much weight to that amended wording,  
20 to that pari passu wording, your Lordships will have in  
21 mind that it could not, from a regulatory perspective,  
22 have the sort of weight they seek to attribute to it.

23 I'm going to come back to the way my learned friend  
24 developed the argument about "it's all common sense" and  
25 this, that and the other. But I'm sorry, it's all so

1 inconsistent with the waiver direction, which  
2 is published.

3 So it's very important for your Lordships to have in  
4 mind that this behalf A is on the FSA's website. So  
5 anybody looking at this sees that this is supposed to  
6 have a degree of subordination no less than provided  
7 for. So it's public.

8 My Lords, that was the FSA waiver process. May  
9 I then move on to the learned judge's conclusions on the  
10 priority dispute. For that we'll need bundle 2, tab 22.

11 Your Lordships and your Ladyship should be aware  
12 that the approach the learned judge took mirrored the  
13 approach he took in relation to Claim A(i), A(ii),  
14 A(iii), which of course was the question between three  
15 tranches of standard form Sub-Debt, save for  
16 immaterial differences.

17 So your Lordships know that we do say, and we say it  
18 across the piece, that the learned judge was wrong to  
19 treat the instruments as being comprised of both simple  
20 contractual and a form of contingent debt subordination.  
21 That is an approach that he did apply to the PLC  
22 Sub-Debt and Sub-Notes. And if I could just show you in  
23 paragraph 335 the learned judge says:

24 "For the reasons that I gave earlier in 172,  
25 I consider the subordination provisions ...(Reading to

1 the words)... cumulatively in the Sub-Debt Agreements  
2 ...(Reading to the words)... and contingent debt."

3 And at 344, perhaps, just for your note, he said the  
4 same in relation to Claim D.

5 Your Lordships will note, however, that the judge's  
6 contingent debt analysis did not affect his conclusions  
7 in the PLC priority dispute, because he ultimately  
8 disposed of that solely by reference to the definitional  
9 wording. And for your Lordships' reference that is at  
10 paragraph 364, where the judge cross-referred back  
11 to 253.

12 So he did determine this part of the debate by  
13 reference to the definitional wording. And he  
14 considered the definitional wording at paragraphs 331 to  
15 335, which starts on 456.

16 Just taking your Lordships through this, at 341 he  
17 set out the relevant definitions, which we have looked  
18 at. At 342 the judge addressed what he termed the  
19 significant difference in the drafting of subordinated  
20 liabilities in Claim D. And you can see that in the  
21 second and third lines. And he said:

22 "The definition of subordinated liabilities under  
23 the Sub-Debt was not followed because the debt created  
24 in the case of the Sub-Notes does not arise out of  
25 an agreement but of individual and legally

1 distinct notes."

2 So the learned judge was right. He picks up the  
3 notes point, and he says that that fact required  
4 an adjustment to the definition of subordinated  
5 liabilities in the case of the Sub-Notes.

6 And the observation was consistent with the waiver  
7 application and waiver direction, which your Lordships  
8 have seen.

9 LORD JUSTICE LEWISON: Remind me -- correct me if I am  
10 wrong, but I don't think the waiver direction played any  
11 part in his reasoning on construction, did it?

12 MR PHILIPPS: No, it didn't, my Lord. I'm reminded we did  
13 make submissions in relation to it. But your Lordship  
14 is right.

15 Now, to say something helpful to the learned judge,  
16 it is unfair of my learned friend to say, as she did  
17 yesterday, that the learned judge erred in not giving  
18 consideration to the *pari passu* wording. That was  
19 yesterday in the transcript at page 39. He had  
20 considered very similar words to it in the LBHI2  
21 Sub-Notes, because one has to remember that when one  
22 gets to the PLC part of the analysis he's already done  
23 the LBHI2.

24 And he did grapple with what the *pari passu* wording  
25 meant, and he did that in 166(2)(e)(i) on 394. He says:



1            "It draws a distinction between subordinated claims  
2            ranking relative claims ..."

3            LORD JUSTICE LEWISON:    Where are you?

4            MR PHILIPPS:    I'm sorry, my Lord, it's on page 394.    I'm in  
5            paragraph 166(2)(e)(i) of the judgment.    What he  
6            says is:

7            "The distinction is an illusive one.    It appears to  
8            differentiate between the order of legal subordination  
9            described in (e)(ii) above and the ...(Reading to the  
10           words)... described in (e)(iv) above where the position  
11           can be changed by party consent.    The problem is that  
12           this provision applies to subordinated creditors of  
13           the Issuer, which by definition could exclude those  
14           creditors relying solely on their priorities determined  
15           by the law, so it's very difficult to make anything of  
16           this provision."

17           But he did consider it.    And it echos, really,  
18           something my learned friend Lord Justice Lewison raised  
19           yesterday -- did I say "my learned friend"?    I'm so  
20           sorry.    My Lord Lord Justice Lewison.    I do apologise,  
21           my Lord.

22           LORD JUSTICE LEWISON:    I take it as a compliment.

23           MR PHILIPPS:    If an instrument does rank pari passu with  
24           another, how can it be subordinated?    Which was a point  
25           my Lord made yesterday.    And how at that point can

1           either debt be said to be subject to continuing  
2           subordination?

3           The pari passu wording is referring to something  
4           commonplace and, as my Lord Lord Justice Henderson said  
5           on Monday, it is the starting point and the end point.  
6           So for a claim to recognise a principle of equitable  
7           distribution and use it to justify seniority is  
8           very odd.

9           And the learned judge plainly adopted this approach  
10          when considering the pari passu wording in Claim D. And  
11          so it's slightly unfair to say that he didn't look at it  
12          at all.

13          Just for your Lordship's note, my learned friend  
14          Ms Hilliard's skeleton recognises as much in  
15          paragraph 26. That's just for your Lordships'  
16          reference.

17          Can I turn to C1, C2 and C3 -- no, apologies.

18   LORD JUSTICE LEWISON: Do we need to worry about that?

19          I think everybody agrees they rank pari passu.

20   MR PHILIPPS: Yes, they do, and in fact I misread my own  
21          heading. What I should have said was, before turning to  
22          how the judge resolved the ranking issues C and D we  
23          should consider how he addressed the issue between A(i),  
24          A(ii) and A(iii), just so that your Lordships have it.

25          And it's paragraph 150 that is the key. What the

1 learned judge's reasoning was -- and I don't need to  
2 read it to your Lordships, but his reasoning was that it  
3 was the similarity in the subordination provisions that  
4 gives rise to the circuitry(?).

5 I think your Lordships have the point, but it is  
6 central, and in our submission the observation applies  
7 equally to Claim C and Claim D, which are  
8 materially similar.

9 LORD JUSTICE LEWISON: It all turns on the word "materially"  
10 in a sense. A(i), A(ii) and A(iii) as I understand it  
11 are identical. C and D are not identical. You say they  
12 are materially similar. I think Ms Hilliard will say,  
13 yes, they are similar but they are different.

14 MR PHILIPPS: Well, what I would say in answer to that is,  
15 the only difference is that definition of subordination,  
16 and that does not impact on this part of the --

17 LORD JUSTICE HENDERSON: That's the point, isn't it? The  
18 argument is that that makes all the difference.

19 MR PHILIPPS: Well, of course it's the argument but, with  
20 respect, it's wrong.

21 LORD JUSTICE HENDERSON: That's what we have to decide.

22 MR PHILIPPS: I'm going to come on to that. But when I say  
23 "materially", that is what I mean.

24 Then in 151(1)(b) he held that they are not excluded  
25 liabilities for each other's purposes, which is plainly

1 right. And in other words, what the learned judge is  
2 finding is that there is no relevant expression of  
3 juniority in A(ii) and A(iii) which qualifies as  
4 excluded liabilities in A(i). And the paragraph, and  
5 you might want to make a note somewhere, is important  
6 because he cross-refers back to it when he deals with C  
7 and D.

8 And as your Lordships know, he found each was senior  
9 from the viewpoint of the other. And then in 152 he  
10 deals with the 'infinite race to the bottom' conclusion.  
11 Whether that's the way one wishes to describe it, you  
12 have each of them saying that the other is senior.

13 LORD JUSTICE LEWISON: Yes.

14 MR PHILIPPS: And he then engaged in a complicated  
15 cross-referential tabular exercise in the same way that  
16 he did in relation to A and B.

17 If I could go to page 421/250. What he says is, and  
18 I pick it up in the third line:

19 "If operating independently as I have described, two  
20 subordination causes serve to create an endless loop.  
21 When they interact ...(Reading to the words)... the  
22 obligations they seek to subordinate rank *pari passu* as  
23 between those obligations, that is simply because  
24 ...(Reading to the words)... to subordination does not  
25 work ...(Reading to the words)... and the default

1 ranking would pertain ...(Reading to the words)...

2 subordination terms and is not displaced."

3 I just want to pause here if I may. The key point  
4 is that, save for Deutsche Bank -- and your Lordships  
5 are aware of this -- the key point is that, save for  
6 Deutsche Bank, all the parties to these appeals agree  
7 that in the event of circuitry, if I can put it that way,  
8 or clash, between subordination provisions, you  
9 ultimately reach a pari passu answer.

10 And your Lordships and your Ladyship are well aware  
11 of that. And I could give you DP1's skeleton, 13 and  
12 17, and PLC's skeleton, paragraph 16, where Mr Beltrami  
13 says that if the provisions were ineffective the  
14 contract would have run out.

15 LORD JUSTICE LEWISON: I may have misunderstood Deutsche  
16 Bank's position but I thought that the argument against  
17 pari passu was based on the dividend stopper.

18 MR PHILIPPS: It is, subject to the 3A, which I will come  
19 back to. I will come back to it.

20 The reason why I have gone to that is that  
21 your Lordships have heard a variety of solutions from  
22 the parties as to how one gets to the pari passu  
23 solution. And what we thought might be helpful is to  
24 just draw some of those together for your Lordships at  
25 this point in our submissions.

1           The first possibility is what I would describe as  
2           ineffectiveness, which is the learned judge's solution.  
3           In our submission this works if it does not require  
4           a freestanding contractual principle. And what we mean  
5           by that is that where it is unclear and equivocal  
6           whether A has waived its right to prove until after B,  
7           and vice versa, such that their subordination provisions  
8           cannot be enforced against one another, the rules  
9           are applied.

10           They can prove at the same time, and they will rank  
11           pari passu. And what one gets from that is, there is no  
12           effective alteration to the creditor's right or  
13           enforceable prohibition which can stop either creditor  
14           from proving.

15           How can A, for example, enjoin B from proving ahead  
16           of it if it's contract says that B is senior? And how  
17           could B enjoin A from proving if its contract says that  
18           A is senior? They can both prove at the same time and  
19           will rank pari passu.

20           So that's ineffectiveness, possibility 1.

21           The second is my learned friend Ms Hilliard's public  
22           policy argument. My learned friend appears to accept  
23           that, on analysis, it is very similar to the  
24           judge's solution.

25           What I mean by that is that as I understood my

1 learned friend during the exchanges with your Lordships  
2 she described it as a paper thin difference between the  
3 two. But what my learned friend did was she bolted on  
4 a further step, which was the rule of public policy in  
5 British Eagle.

6 Now, in our submission this further step is not  
7 necessary but it may be helpful additional background  
8 for your Lordships, in a sense being part of the  
9 statutory framework, because my Lord  
10 Lord Justice Lewison acknowledged the facts of British  
11 Eagle were different to this case, where the issue  
12 relates to the validity of a clearing house agreement.  
13 And it was the clearing house agreement that meant that  
14 it infringed the public policy behind the pari passu  
15 distribution.

16 You don't have that here. We just have a series of  
17 agreements, which all stand on their own.

18 And my Lady Lady Justice Asplin was right to observe  
19 that applying that principle to this case would require  
20 an extension of the principle. However, we do agree  
21 with the thesis that public policy should promote the  
22 smooth operation of an insolvency and that where the  
23 rules have been replaced by contract, which, to use my  
24 learned friend Mr Beltrami's words, have run out, the  
25 rules step in again as the solution.

1           Now, I hope this is helpful, but if you could take  
2           up supplemental bundle 1 at tab 8 at 227. This is  
3           an appendix that we produced to our submissions  
4           at trial.

5           And what we did in this appendix is we analysed the  
6           subordination authorities. So this is an analysis that  
7           we have done of those authorities. And if you are  
8           looking at those authorities you might find, in  
9           particular as my learned friend referred to *ex parte*  
10          Mackay and *British Eagle* -- you might find that of  
11          some assistance.

12          So that was the second potential answer. The third  
13          potential answer is a contractual answer to the problem  
14          of circuitry. And that has been canvassed in various  
15          forms. Three have been suggested.

16          Number 1 is an implied term. Your Lordships have  
17          seen paragraph 5 of *Golden Key*. Lady Arden said that  
18          there can be an implication of such a term unless  
19          contract says otherwise.

20          And one way of serving the circuitry issue is to  
21          imply a term permitting two instruments caught in  
22          an endless circle to prove at the same time as each  
23          other and share *pari passu*.

24          Second, an implied term was suggested to the judge  
25          at first instance but ultimately rejected by the judge



1 because he thought that it might cause market  
2 disruption.

3 And for your Lordship's notes you can see that  
4 reasoning at 154 and 155 of the judgment. Each of the  
5 parties, PLC, us, Deutsche Bank, proposed an implied  
6 term in some form to address the impasse. And you can  
7 see that in our respondents' notice, paragraph 81 and 84  
8 of our skeleton, we suggested this as an alternative  
9 case to prevent the impasse occurring, the implication  
10 of terms in the Sub-Debt to break the circuitry.

11 Another way that we put it in 81 and 84 was that you  
12 could adopt a purposive interpretation in this context.  
13 And just for your Lordships' notes, Antaios is in the  
14 bundle at AB1 at tab 12.

15 But either form of implied term would allow  
16 instruments caught in a circle to rank *pari passu*. And  
17 it is a consensual answer that goes beyond merely  
18 bolting on 14.12, the Rule.

19 Another -- this is the second potential contractual  
20 answer that has been floated with your Lordships.

21 LORD JUSTICE LEWISON: Sorry to stop you. You said the  
22 judge rejected the implied term at 154 and 155.

23 MR PHILIPPS: Yes, my Lord. Have I got that wrong?

24 LORD JUSTICE LEWISON: I'm not sure that he did in those  
25 paragraphs. He may have rejected them elsewhere. I was

1           just looking -- yes, you are quite right. He says -- in  
2           two and a half lines at the end of paragraph 54, is it?

3 MR PHILIPPS: Yes, it's very short, my Lord. I don't  
4           pretend that there was a formal detailed analysis.

5           It's one of the options. I'm sorry, it's not  
6           wonderfully helpful to have the parties saying it's one  
7           of the options that we floated, but I'm trying to draw  
8           it together for your Lordships so you can see the whole  
9           of what has been attempted.

10           Another contractual answer is a Bromarin approach.  
11           We pointed out certain difficulties with that approach  
12           in our skeleton in response to Deutsche Bank. And the  
13           reason for that is that our submission was that it could  
14           not be used to promote the notes over the debt.

15           But if one were to consider what the parties would  
16           objectively have intended as between the instruments in  
17           this case, we say it would be *pari passu*. And plainly  
18           it's not live, but not the dividend stopper. And my  
19           learned friend's objective commercial solution and the  
20           PLC Sub-Note seniority, well, we say that *pari passu*  
21           actually is clear answer if one were to say: if the  
22           parties had considered, what would they have agreed if  
23           they had realised that there was this potential  
24           circuitry, the answer is *pari passu*.

25           So that was the second option.

1           Finally, the third option, but it's one we disagree  
2           with, was my learned friend's argument of reading the  
3           word "agreement" in the Sub-Debt as encompassing what my  
4           learned friend described as different tranches of debt.  
5           We say that because each one is a different debt and  
6           contains its own differences between the debts. So for  
7           example, C3 is dated 31 October. It came over a year  
8           after the other two. It's in euros not dollars. It had  
9           different interest rates and had different maturity  
10          dates. So with respect our submission is that that just  
11          doesn't work.

12          Going back to the judge's resolution, as regards the  
13          PLC priority dispute, the judge correctly concluded that  
14          Claims C and D ranked *pari passu* for distribution. He  
15          dealt with the interaction between the definitional  
16          wording at 349 and following, which is on page 459.

17          And what the judge did was he construed the  
18          provisions of Claim C and Claim D independently, and he  
19          came to the conclusion that, seen from each other's  
20          perspective, they were senior liabilities, leading them  
21          to be ineffective in that particular instance, with the  
22          effect that the *pari passu* principle applies.

23          So if I can just pick up some of the paragraphs.  
24          I don't want to go through this at length or for too  
25          long. At 352, where he says:

1           "The rights under Claim D cannot constitute  
2           subordinated liabilities as understood by Claim C. They  
3           do not arise under any of the agreements comprising  
4           Claim C. They cannot constitute ..."

5           And so on. So that was the first step. So Claim D  
6           are not subordinated liabilities. Unless Claim D were  
7           excluded liabilities, they have to be senior  
8           liabilities. Then at 353 he then deals with the  
9           definition of excluded liability:

10           "The parties were agreed ...(Reading to the  
11           words)... and the court would inform the opinion  
12           insolvency officer."

13           That was the point we made earlier.

14           He then gets to 355 and he says:

15           "Claim D has exactly same definition of senior  
16           liabilities as C. The only difference is in the  
17           definition of subordinated liabilities."

18           357, again by reference to his analysis of A(i),  
19           A(ii) and A(iii), he says, "Claim D is not an excluded  
20           liability." Then he concludes in 358 that, "Claim D is  
21           a senior liability from the perspective of Claim C."  
22           And with respect that was correct.

23           It was a slightly long winded way, perhaps, of going  
24           around saying it has to fall within one of the  
25           exclusions; and it doesn't.

1           Step 2, from the perspective of Claim D --  
2   LORD JUSTICE LEWISON: Is he right, in 357, to say the  
3       question is the one considered in the context of A(i),  
4       A(ii) and A(iii)? A(i), A(ii) and A(iii) are identical,  
5       and here we have a difference in the wording. It's  
6       Ms Hilliard's complaint, in effect, that he never  
7       focused on that difference. It's a similar question but  
8       it's --

9   MR PHILLIPS: It's a similar question ... I mean the reason  
10       is, and I have shown you what he did say about the  
11       pari passu, he said they are not expressed pari passu  
12       and the ranked pari passu language doesn't make any  
13       difference. That's what he said. In my submission  
14       actually that's right. Whether one could have added  
15       some analysis I can't say any more than the judge has  
16       said in relation to that, but the answer is right and  
17       I will come on to my learned friend's argument shortly.

18           Then he looks at it from step 3's perspective, the  
19       analysis is repeated, and he gets to 357 where he says:

20           "The result is each viewed through the prism of the  
21       other subordination provision ranks as a senior  
22       liability. There's no expression of juniority in  
23       Claim C which might make it excluded."

24           Then he gets to his step 3 in 364, where he's saying  
25       that because of the similarity in the simple contractual

1           subordination provisions he gets to a meaningless  
2           outcome in the form of an endless loop and a further  
3           step was needed. And then he construes them separately,  
4           he says that each is pushed to the top of the other, and  
5           the result, as the judge found, was that they prove at  
6           the same time and rank *pari passu*.

7           So if I can just summarise the judge's conclusions  
8           and make it a bit cleaner.

9           The judge's reasoning to resolve the PLC priority  
10          dispute had three central components.

11          From the perspective of Claim C, that is step 1,  
12          Claim D is a senior liability because it is neither  
13          a subordinated liability nor an excluded liability.

14          From the perspective of Claim D, at step 2, Claim C  
15          is a senior liability, because it is neither  
16          a subordinated liability nor an excluded liability.

17          At step 3 those provisions are ineffective to  
18          subordinate one to the other or vice versa, the debts  
19          are entitled to prove at the same time and rank  
20          *pari passu*.

21          The answer is correct. Whether ineffectiveness is  
22          the correct route is where the alternatives fall to be  
23          considered.

24          And your Lordship should be aware as to the first  
25          element of the reasoning that is accepted by my learned

1 friend Ms Hilliard and appears to be accepted by  
2 Deutsche Bank. As to the second element, GP1's case is  
3 focused solely on that limb. And the third element is  
4 accepted in principle.

5 So the scope of GP1's argument is very narrow and  
6 it's quarrel is just with the judge's second step and  
7 his ultimate conclusion.

8 I now want to turn to GP1's appeal and I want to  
9 make a couple of introductory points in relation to GP1.  
10 They show that my learned friend's submissions that  
11 there is a difference between Claim D and Claim C is  
12 illusory. The first question is whether Claim D is  
13 a senior liability in Claim C. We agree with GP1 that  
14 Claim D is not a subordinated liability and Claim D is  
15 not an excluded liability, so the answer is it is  
16 a senior liability.

17 The second question is whether Claim C is a senior  
18 liability in Claim D. And the answer to that is yes,  
19 unless Claim C is expressed to or does rank junior or  
20 Claim C is expressed to rank or does rank pari passu.

21 Claim C does not express to rank junior and does not  
22 rank junior. And GP1 agree with us in relation to that.

23 Claim C is not expressed to rank pari passu. And we  
24 agree with GP1 about that.

25 Where we part company is on whether Claim C does

1 rank pari passu with Claim D. In our submission Claim C  
2 without more does not rank pari passu in Claim D and we  
3 say, as the learned judge did, that as a matter of  
4 independent construction it is senior. And it cannot  
5 rank pari passu because it ranks senior. You cannot say  
6 as my learned friend did, that the solution to the  
7 conflicting seniority construction is that you then rank  
8 them pari passu and once you do that it ranks pari passu  
9 therefore it's subordinated. You can't, with respect,  
10 do that.

11 In its skeleton --

12 LORD JUSTICE LEWISON: Just counterfactually, suppose that  
13 Claim C said this claim is to rank pari passu with the  
14 Sub-Notes.

15 MR PHILIPPS: If it was expressed.

16 LORD JUSTICE LEWISON: If it was expressed. Then according  
17 to the Sub-Notes they would be senior, wouldn't they,  
18 despite the fact they say we rank pari passu? Is that  
19 step right?

20 MR PHILIPPS: Yes, that's right. But the reason for that is  
21 that if Claim C chose to put that in its definitions, if  
22 it chose to say that, it knows what the definition of  
23 subordinated debt is in Claim D. So it knows that it is  
24 cutting itself out of the seniority.

25 LORD JUSTICE LEWISON: Yes, but I mean I think where you get



1 to is that giving the definition in Claim D effect does  
2 mean you have a 'now you see it, now you don't' sort of  
3 outcome, because although something might otherwise be  
4 ranked pari passu, Claim D says, well, despite that, we  
5 will postpone(?) ourselves to it.

6 MR PHILIPPS: Yes. It says precisely that if another claim  
7 expresses itself to rank pari passu --

8 LORD JUSTICE HENDERSON: Or is pari passu.

9 MR PHILLIPS: Or is pari passu. And of course -- well --

10 LORD JUSTICE LEWISON: That's the conundrum. If it is  
11 pari passu then it stops being pari passu because of the  
12 definition of --

13 MR PHILIPPS: With respect, my Lord, that is where it  
14 becomes complete nonsense.

15 LORD JUSTICE LEWISON: That is why I want to understand, how  
16 you say this definition works.

17 MR PHILIPPS: If it ranks pari passu it ranks pari passu.

18 LORD JUSTICE LEWISON: Then what do you do about  
19 subordinated liabilities, the definition of subordinated  
20 liabilities?

21 MR PHILIPPS: You are not getting to it ranking pari passu.  
22 Because if it ranks pari passu that's it. You can't  
23 then say -- and your Lordship is absolutely right, it's  
24 "now you see it, now you don't". You can't then say,  
25 aha, because you rank pari passu you rank senior. You

1           can't declare yourself to rank pari passu and as  
2           a consequence of that rank senior. You either rank  
3           pari passu or you don't. So when your Lordship says  
4           "now you see it, now you don't", you are absolutely  
5           right.

6   LORD JUSTICE LEWISON: So this part of the definition simply  
7           doesn't work?

8   MR PHILIPPS: It works for different things. But the  
9           important point is if it ranks pari passu it ranks  
10          pari passu. You can't conclude something ranks  
11          pari passu and as a consequence it ranks senior.

12   LADY JUSTICE ASPLIN: So basically you are saying you just  
13          don't come back to the definition?

14   MR PHILIPPS: You don't keep going backwards and backwards  
15          and bouncing to and fro --

16   LADY JUSTICE ASPLIN: That is what you are saying?

17   MR PHILIPPS: Yes. And what my learned friends' submission  
18          was -- there is not, for example, an expression that  
19          they rank pari passu. And you only get to them ranking  
20          pari passu if you cut the Gordian knot, as we have been  
21          describing, and what my learned friend's submission is  
22          is that Claim C might rank pari passu. That is what she  
23          was saying. In her skeleton she said it might rank  
24          pari passu, orally she went a step further and said  
25          Claim C will rank pari passu because Claim D can

1 accommodate Claim C at a pari passu level, and it is  
2 logical and sensible and reasonable for Claim C to be  
3 pari passu. If it was not pari passu it would be senior  
4 and that would not be a reasonable outcome of  
5 construction because it would lead to ineffectiveness.  
6 And that's what my learned friend was submitting to you.  
7 With respect, that is not really a proper way to  
8 construe these clauses.

9 LORD JUSTICE LEWISON: Can I ask you another question --  
10 sorry, I'm still having difficulty.

11 MR PHILLIPS: My Lord, this is the nub of it.

12 LORD JUSTICE LEWISON: I'm still having difficulty with this  
13 definition. Let's suppose that somebody lends Lehman's  
14 some money. It's not for regulatory capital, it's just  
15 a straightforward loan. So it's a debt. It doesn't say  
16 it's pari passu at anything in particular, it's just  
17 a loan. Now presumably it would be a senior liability.

18 MR PHILLIPPS: Absolutely, it's an unsubordinated debt which  
19 is precisely the sort of debt the regulatory capital is  
20 there to support.

21 LORD JUSTICE LEWISON: Right. That must be right. But it's  
22 not an excluded liability.

23 MR PHILLIPPS: Well, no, because it's not junior.

24 LORD JUSTICE LEWISON: Because it's not junior, correct.

25 MR PHILLIPPS: Yes.

1 LORD JUSTICE LEWISON: So --

2 MR PHILIPPS: And it's not subordinated, because it's  
3 unsubordinated it is senior.

4 LORD JUSTICE LEWISON: Right.

5 MR PHILIPPS: It can't rank *pari passu* with the subordinated  
6 debt unless it subordinates itself to the same level.  
7 That's the point. You have a definition that identifies  
8 that you are not senior if you have subordinated  
9 yourself to the same level that you rank *pari passu*.  
10 It's very unlikely that commercial debt is going to be  
11 subordinated to the level of regulatory capital. So --  
12 yes.

13 Does that help, my Lord?

14 So what you can't do -- which is what my learned  
15 friend is trying to do -- is say that if someone has  
16 subordinated themselves to the same level, so that they  
17 rank *pari passu* with the subordinated notes, they rank  
18 senior. It just doesn't work. You don't get to step 1,  
19 because if you have ranked yourself senior that way you  
20 haven't ranked yourself to the same level in *pari passu*.  
21 And you can't keep bouncing around picking on  
22 a particular ... okay.

23 I'm being told off. My Lords, it is of course  
24 ironic that in arguing for Claim C being *pari passu* in  
25 Claim D, which is businesslike, to use the language of

1 my Lady Lady Justice Asplin(?), the effect is that  
2 Claim C becomes junior to D. As I have indicated,  
3 my Lord, that is what we think you are talking about  
4 with the "now you see it, now you don't". It has no  
5 fixed point of reference.

6 We say Claim C cannot rank junior to Claim D as  
7 a consequence of Claim D containing pari passu language,  
8 which Claim C only gets into by ranking pari passu. And  
9 critically GP1 have not identified an expression of  
10 juniority that makes Claim D junior to C as a matter of  
11 contractual expression; and there is an obvious flaw.  
12 The Sub-Debt cannot rank junior to the Sub-Notes because  
13 of the possibility they may rank pari passu. To rank  
14 junior the Sub-Debt must be an excluded liability in the  
15 Sub-Notes and there must be sufficient expression of  
16 juniority. And you don't have that.

17 Can I turn to my learned friend's core argument on  
18 the pari passu wording. Can we just pick up bundle 1  
19 and go to tab 17, and in paragraph 21 ...

20 LADY JUSTICE ASPLIN: Sorry, we are in the skeleton, yes?

21 MR PHILIPPS: Yes, it's my learned friend Ms Hilliard's  
22 skeleton. I will try to do this quickly. Paragraph 21,  
23 where what my learned friend does is that she divides  
24 the argument into three steps. If we look first at  
25 step 1, which is 21(1), she says that from the

1 perspective of the Sub-Debts GP1 says the Sub-Notes is  
2 a senior liability; as I have indicated, consistent with  
3 the judge's analysis and we agree.

4 Step 2 is in 21(2). There it's said:

5 "From the perspective of the Sub-Notes it is not  
6 immediately apparent whether they purport to subordinate  
7 themselves to the Sub-Debts. However it is immediately  
8 apparent that they are not purporting to be as deeply  
9 subordinated to the Sub-Debts for the following  
10 reasons."

11 It's really here that the difficulties arise, they  
12 are hedging their bets. They say that it's far from  
13 clear into which definitional category the Sub-Notes  
14 fall and in (1) they say that the Sub-Debts are not  
15 expressed to be senior to the Sub-Notes. So they  
16 recognise that there's no feature of the Sub-Debt will  
17 constitute sufficient expression of juniority, and my  
18 learned friend confirmed that yesterday in the first  
19 part of her address.

20 LORD JUSTICE LEWISON: And you agree with that?

21 MR PHILIPPS: Yes. And in (2) she agrees:

22 "It does not follow from the fact that another  
23 instrument is not expressed to be junior that the  
24 Sub-Notes must be subordinated to it."

25 Well that may be true in a sense but it's

1           irrelevant. In order for the Sub-Notes to be senior to  
2           the Sub-Debt, as my learned friend contends, the  
3           Sub-Debt must be expressed to be junior to it. It goes  
4           on to say that's because there's another option of  
5           pari passu ranking.

6           Then in (3) they argue:

7           "From the perspective of the Sub-Notes therefore it  
8           could accommodate the Sub-Debts on a pari passu  
9           ranking."

10          The argument depends on -- it's the possibility of  
11          a pari passu ranking can be entertained.

12          My learned friend yesterday said that it would be  
13          sensible for Claim C actually to rank pari passu instead  
14          of ranking Claim C senior in Claim D. She said it's the  
15          sensible option, I'm quoting, "it's logical", she  
16          described it as reasonable, and in that way she said  
17          that one could avoid circuitry. But, with respect, it's  
18          just mere assertion. It's the possibility that it might  
19          be pari passu. So it's either pari passu or it isn't;  
20          and it isn't. And if it is pari passu it's not senior.

21          Can I just give you three reasons why the approach  
22          to step 2 of the argument is wrong. In summary, the  
23          Sub-Notes and the Sub-Debt could at best be pari passu  
24          but if they are pari passu they are pari passu. The  
25          Sub-Debt doesn't rank junior to the Sub-Notes because

1           they might rank pari passu. That's the problem. Three  
2           points: "now see it, now you don't"; cannot be right to  
3           say that C engages the pari passu wording in D whether  
4           tentatively or in any other way only to be disapplied in  
5           favour of seniority; two debts. For Claim C to rank  
6           pari passu with D, that requires them both to rank at  
7           the same level and it's very difficult so see what my  
8           learned friend means when she assumes that C and D rank  
9           pari passu tentatively only from claim D's perspective.

10           Then the final point is there's a false dilemma,  
11           when my learned friend said why should as a matter of  
12           construction the court conclude that Claim C is a senior  
13           liability, according to the terms of Claim D, when that  
14           will create an endless loop when there's an alternative  
15           solution which is C being a subordinated liability  
16           pari passu with D.

17           The choice isn't between an endless loop and the  
18           pari passu wording, my learned friend accepts that  
19           pari passu is the result of a loop. And a choice  
20           between pari passu and pari passu as a result of a loop  
21           can't result in a choice of seniority.

22           I'm sorry, it's an awful lot of ways of looking at  
23           the same point which is you are either pari passu or you  
24           are not. And if you pari passu and you fall within the  
25           definition you can't then be senior.



1           Step 3. It is wrong that Claim C is pari passu from  
2           Claim D's perspective, which of course is the starting  
3           point. But even if my learned friend Ms Hilliard is  
4           right that you get to a stage where Claim D is senior in  
5           Claim C, but Claim C is a subordinated liability in  
6           Claim D, it does not follow that the correct resolution  
7           is for D to rank senior. She explained it yesterday,  
8           for your Lordship's reference it was at page 45, the  
9           underpinning to that argument was in paragraph 198 of  
10          the judgment, which to make any sense of this we have to  
11          look at. That's at tab 22 at 407. This is 198. And  
12          would you mind just casting why you eyes over 198 again,  
13          please. It's a difficult paragraph to follow. The  
14          judge appears to be saying where one debt subordinates  
15          itself to another but from the other's perspective they  
16          rank pari passu then the contest is between  
17          a subordinated creditor and an unsubordinated creditor  
18          and the effect should be given to the one effective  
19          subordination provision.

20                 I should just say --

21   LORD JUSTICE LEWISON: Are you paraphrasing?

22   MR PHILIPPS: Yes.

23   LORD JUSTICE LEWISON: All right.

24   MR PHILIPPS: I'm sorry, my Lord, I didn't give you enough  
25          time to read it.

1           Two points. The first point I should make actually  
2           is that no party made submissions to this effect at all  
3           to the learned judge.

4           But first, we do not accept that two debts can  
5           actually rank pari passu only from the perspective of  
6           one of the debts; which is an underlying core of this  
7           particular reasoning. It makes no sense to treat one of  
8           the two debts as being unsubordinated.

9           Secondly, with respect, this is no rule at all. If  
10          pari passu is the outcome dictated by one set of  
11          subordination provisions that's the outcome which should  
12          be given effect to bearing in mind the operation of the  
13          statutory scheme. In those circumstances it cannot be  
14          said that the instruments have agreed to derogate from  
15          the pari passu principle.

16          And the judge's analysis with a priority dispute  
17          between a subordinated creditor and an unsubordinated  
18          creditor -- which was, as I have said, not advanced at  
19          trial and, with respect, is wrong.

20          Can I move on to summarise why GP1's appeal should  
21          fail and then I'll move on to Claim F.

22          GP1's case turns wholly on the pari passu wording.  
23          The question for your Lordships is: does the pari passu  
24          wording in the Sub-Notes have the effect of causing the  
25          Sub-Notes to rank senior to the Sub-Debt? The first

1 reason why GP1's appeal on ground 1 fails is that it  
2 depends on the Sub-Debt ranking pari passu to prove it  
3 ranks junior. If Claim C is a subordinated liability in  
4 Claim D on the basis that the pari passu wording is in  
5 fact engaged, then this can only be because the debts  
6 are entitled to prove at the same time and do rank  
7 pari passu under Rule 14.12. That is what actually  
8 ranking pari passu means. It is a state of fact.

9 LORD JUSTICE LEWISON: You say the argument is  
10 self-contradictory.

11 MR PHILIPPS: Yes, it is, my Lord. If the pari passu  
12 wording is engaged the pari passu ranking can't result  
13 in something different. As your Lordship says, it's  
14 self-contradictory. If Claim C is not a subordinated  
15 liability in Claim D on the basis that the wording is  
16 not engaged it is necessarily a senior liability, as  
17 your Lordship has just seen, because it's just that  
18 carve-out. And the pari passu wording is either  
19 engaged, in which case a pari passu outcome between C  
20 and D will follow, or it is not in which case the result  
21 is necessarily the same as the priority dispute between  
22 C1, C2 and C3.

23 The second reason is that GP1 misconstrues the  
24 definition of an excluded liability in D which requires  
25 it to identify an expression of juniority in Claim C.

1           And, I mean, GP1 acknowledged that the Sub-Debts do not  
2           express themselves to rank junior. GP1 fails to  
3           identify any wording in C that might constitute  
4           an expression of juniority. The definition of excluded  
5           liabilities requires the reasonable reader to look for  
6           the requisite expression of juniority.

7           Third point, there are only three more, GP1's  
8           approach involves a convoluted cross-referral exercise  
9           back and forth between C and D only to reach the  
10          equivocal conclusion of a tentative pari passu ranking  
11          or that Claim C might be an excluded liability.

12          Fourth, GP1 are wrong to say that the Sub-Debt  
13          cannot tolerate other instruments on a pari passu basis  
14          and your Lordships have seen that you could have  
15          pari passu ranking without pari passu language.

16          Fifth, GP1's case that the pari passu wording has  
17          lessened its degree of subordination relative to the  
18          standard form is, as your Lordships know, inconsistent  
19          with the FSA waiver.

20          Can I move on to Claim F, which is GP1's logical  
21          device. This is the hypothetical Claim F, as a logical  
22          tool for reserving the priority dispute in favour of  
23          Claim D. It's an unhelpful device. The short point is  
24          if there is a particular ranking between C and D then  
25          neither Claims F or G can by their own terms change that

1 ranking as the holders of neither C nor D would have  
2 consented. The argument goes, as I understand it, that  
3 because Claim F could validly express itself to be  
4 pari passu with D, and at the same time express itself  
5 to be ahead of C, this reveals a gap into which the  
6 hypothetical Claim F can slot which demonstrates how C  
7 and D must rank. The short answer is that if C and D in  
8 fact rank pari passu it makes no difference to their  
9 ranking that Claim F has expressed itself to rank  
10 pari passu with one and senior to the other. All it  
11 does is establish that Claim F is aiming for a gap that  
12 isn't there.

13 GP1's argument just assumes the conclusion it wants  
14 to reach.

15 Three points. First, we don't agree with  
16 paragraph 39(2). It's obviously not correct that  
17 Claim C is expressed to be junior to anything, that  
18 fails to account for the definition of excluded  
19 liabilities. Second, a new Claim F could not make GP1  
20 rank ahead of Claim C if it didn't already. Third, it  
21 is a meaningless construct. So adopting the assumptions  
22 and assuming GP1 is correct, that one creditor can agree  
23 to rank senior to another, you could posit Claim G which  
24 does something different, which is what we have done  
25 and, again, the supposed gap just wouldn't prove

1 anything.

2 Can I then move on to ground 3(a). Obviously we are  
3 not addressing the dividend stopper. I am conscious  
4 that my Lord Lord Justice Lewison floated the suggestion  
5 that it might be prayed in aid to assist my learned  
6 friend Ms Hilliard's argument. Her argument has always  
7 been a purely textual argument, as your Lordships know,  
8 on behalf of GP1 and of course she did not rely on this  
9 argument.

10 Can we just look at Deutsche Bank's grounds which is  
11 in CB114 at 195.

12 LORD JUSTICE LEWISON: It's ground 3A we're looking at now,  
13 is it?

14 MR PHILIPPS: Ground 3(a), my Lord.

15 The argument is that:

16 "The judge erred in concluding that the ranking for  
17 the purposes of simple contractual subordination is to  
18 be applied to the operation of the contingent debt  
19 subordination provisions in the Sub-Debt and the PLC  
20 Sub-Notes. The learned judge ought to have concluded  
21 that, regardless of when the respective creditors are  
22 entitled to proof of their claims, the contingency to  
23 claim in the Sub-Notes can be satisfied without taking  
24 into account any liability of PLC under the Sub-Debt."

25 So the argument is that you could pay the Sub-Notes

1 without taking into account the Sub-Debt.

2 It is now run in light of the judge's approach to  
3 the implementation of subordination and it assumes that  
4 although C is not a subordinated liability for the  
5 purposes of the definitional wording in D it is  
6 a subordinated liability for the purposes of the  
7 solvency condition. And the argument goes that this  
8 avoids the impasse on Claim D's solvency condition but  
9 not on Claim C's solvency condition resulting in Claim D  
10 getting paid ahead of Claim C. In other words, this  
11 assumes that your Lordships agree that the judge was  
12 right to salami slice the provisions into different  
13 parts which, as we have indicated, we think is a wrong  
14 approach.

15 Your Lordships should note that the argument is  
16 directly inconsistent with GP1's ground 2 which argues  
17 that the judge erred by treating the subordination  
18 provisions as being comprised of those two mechanisms,  
19 the contingent debt mechanism and a simple contractual  
20 provision.

21 I'm asked to remind you that PLC takes the same  
22 view.

23 Deutsche Bank's argument is built on the notion  
24 there might be an inconsistent ranking outcome between  
25 two subordination mechanisms in the same subordination

1 provision:

2 "Although the debts prove at the same time and the  
3 debts rank pari passu, the operation of the contingent  
4 debt mechanism as a freestanding subordination mechanism  
5 results in D being paid in priority to C. If the judge  
6 was wrong to treat the Sub-Debt on the Sub-Notes as  
7 including a contingent debt subordination mechanism this  
8 ground doesn't arise."

9 So if we are right about that, this ground doesn't  
10 arise.

11 My learned friend argues that the judge erred in  
12 resolving an impasse on the contingent debt mechanism by  
13 following the pari passu outcome dictated by the simple  
14 contractual mechanism. And as to this a claim cannot  
15 both be a present provable debt, which may only be  
16 proved after senior liabilities, and also a contingent  
17 debt provable which may be proved at any time. You  
18 can't be both. That's not possible.

19 The effect of the judge's reasoning is that the  
20 simple contractual subordination in C and D is  
21 ineffective and in that particular instance such that  
22 they prove at the same time and rank pari passu. It  
23 makes no sense at all to treat them as being subject to  
24 further contingency which has no regard to the  
25 pari passu outcome dictated by the earlier part of the



1 clause. And if the judge was wrong in his resolution of  
2 the impasse on the contingent debt mechanism, then there  
3 would be a material issue regarding the payment of  
4 Claims A(i), A(ii) and A(iii).

5 Then paragraph 65 of my learned friend's skeleton,  
6 Deutsche Bank argue that a circularity does not arise in  
7 the context of the contingent debt subordination  
8 provisions in Claim D but it does on Claim C. The key  
9 assumption is that your Lordships need to read  
10 subordinated liabilities in Claim D as not including  
11 Claim C for the definitional wording but reading it as  
12 a subordinated liability for the purposes of the  
13 contingent debt mechanism.

14 My Lords, that is what you get from 65(3) of the  
15 skeleton where they say:

16 "Claim C does not fall to be taken into account when  
17 testing the solvency condition for payment ...(Reading  
18 to the words)... Claim D. This is because of the  
19 different definition of subordinated liability in the  
20 Sub-Notes. For the purposes of the solvency condition  
21 to payment in Sub-Note C is a subordinated liability  
22 which ranks or is expressed to rank pari passu."

23 LORD JUSTICE HENDERSON: Sorry, what is the paragraph in  
24 the skeleton?

25 MR PHILLIPS: It is 65(3), my Lord.

1 LORD JUSTICE HENDERSON: It only goes up to paragraph 53 if

2 I'm looking at the right document.

3 LADY JUSTICE ASPLIN: Deutsche Bank.

4 MR PHILIPPS: Sorry, I have moved on, imperceptibly, to

5 ground 3(a) which is the remaining Deutsche Bank --

6 LORD JUSTICE HENDERSON: I'm so sorry.

7 MR PHILLIPS: No, no, it's entirely my fault. Yes, if you

8 just cast your eye over 65(3) but then the argument,

9 with respect, is patently absurd because what it assumes

10 is that the defined term subordinated liability can be

11 read inconsistently across the same provision. They

12 want it to be read differently in the context of the

13 conditionality, if I can call it that, to the

14 definitions. If Claim C is a subordinated liability in

15 Claim D then it is so for all purposes and Claim C and D

16 rank pari passu. It's not possible to say that they

17 only rank pari passu for purposes of the solvency

18 condition.

19 If you look at 23(6) in Deutsche Bank's skeleton, it

20 reveals the inconsistencies in Deutsche's argument.

21 Three lines down, it says:

22 "However, the PLC Sub-Notes are senior liabilities

23 for the purpose of the Sub-Debt and therefore the two

24 cannot rank or be treated as ranking pari passu. Thus,

25 the PLC Sub-Debt Claim C cannot therefore be

1 a subordinated liability from the perspective of the  
2 Sub-Notes either."

3 So that applies to its argument under 3(a) as well.  
4 As the judge found, Deutsche Bank agrees as a matter  
5 of wording:

6 "Claim C is a senior liability. On the express  
7 terms of Claim D that cannot be disregarded for purposes  
8 of the solvency condition."

9 It's really as simple as that. In terms of  
10 an answer to 3(a).

11 My Lords, and my Lady, may I go on to partial  
12 release. Do your Lordships have any other questions on  
13 the ranking issues before I get heavily submerged into  
14 partial release?

15 LORD JUSTICE LEWISON: No, thank you.

16 MR PHILIPPS: I'm very grateful. I'm turning to Deutsche  
17 Bank's partial release argument. Your Lordships and  
18 your Ladyship are right that there is no case that  
19 considers the impact of a release of a guarantor on the  
20 creditor's claim against the debtor. In order to answer  
21 that question we will look at the relevant authorities  
22 both outside and inside an insolvency to ask this  
23 question: does the release of a surety's right of  
24 subrogation make any difference to a creditor's right to  
25 sue or prove? And my Lords, and my Lady, the answer is

1           it does not.

2   LORD JUSTICE LEWISON:   Just two preliminaries, if I may.

3           It's common ground, is it, that by the Settlement  
4           Agreement the right to indemnity from the principal  
5           debtor was released?

6   MR PHILIPPS:   Yes.

7   LORD JUSTICE LEWISON:   I think it's also common ground, tell  
8           me if it's not, that the rule against double proof is  
9           a judge made rule which you don't find anywhere in  
10          Insolvency Rules themselves.

11   MR PHILIPPS:   Correct.   Now may I deal with some  
12          preliminaries, my Lord?

13   LORD JUSTICE LEWISON:   Yes.

14   MR PHILIPPS:   My Lord, if you don't mind me putting it this  
15          way, this really is a matter of real public importance,  
16          this particular point.   So forgive me if I take it  
17          very carefully.

18                 There are two relationships.   First, there is the  
19          relationship between the debtor and the creditor.   The  
20          debtor owes the creditor 100 per cent of the debt.   The  
21          creditor can always sue for the debt, if entitled under  
22          the contract of course.   Inside an insolvency the  
23          creditor can prove for the debt.   Sums paid by the  
24          debtor to the creditor reduce the amount outstanding on  
25          the debt.

1           The second relationship is the relationship between  
2           the creditor and the surety. The creditor has taken  
3           a form of security for the debt due from the debtor.  
4           The security is in the form of a guarantee. The surety  
5           contracts to pay the creditor up to 100 per cent of the  
6           debt. But it may contract to pay less of the debt. The  
7           surety has a secondary liability, by which the surety  
8           has contracted to pay any shortfall in the sum paid by  
9           the debtor to the creditor. As I will show you, the  
10          distinction between the primary and secondary  
11          liabilities is critical. If the surety pays  
12          100 per cent of the debt the surety is entitled to stand  
13          in the shoes of the creditor and pursue the debtor.  
14          Until that point there is no direct relationship between  
15          the surety and the debtor. It is a relationship that  
16          arises by way of subrogation.

17   LORD JUSTICE LEWISON: So does it follow that if the surety  
18          pays to the creditor -- choose my words carefully --  
19          an amount equivalent to full amount of the debt that  
20          discharges the debt?

21   MR PHILIPPS: No.

22   LORD JUSTICE LEWISON: The debt is not discharged?

23   MR PHILIPPS: You have to analyse the individual contracts.

24          The surety owes no direct debt to the creditor. Now  
25          we'll come through all of this but it's really important

1           that we are rigid about the relationships, my Lord, if  
2           you will bear with me. Until that point the surety  
3           cannot sue the defendant. Until the surety has paid the  
4           creditor he cannot sue the debtor -- sorry, I said  
5           defendant.

6           It is only when the surety has discharged the debt  
7           that the surety is entitled to sue the debtor.

8   LORD JUSTICE LEWISON: I haven't understood that because  
9           I just asked you whether if you paid the whole lot it  
10          discharged the debt and you said no.

11   MR PHILIPPS: Well, to whom?

12   LORD JUSTICE LEWISON: Then you say it's not until the  
13          surety discharges the debt.

14   MR PHILLIPS: Well, the surety is paying the creditor.

15   LORD JUSTICE LEWISON: I thought the whole point was the  
16          surety can't discharge the debt.

17   MR PHILIPPS: No, no, no. We have to get this absolutely  
18          right and I am sorry if I'm being unclear. The surety  
19          pays the creditor. When the surety pays the creditor  
20          the surety by right of subrogation can then go against  
21          the debtor.

22   LORD JUSTICE LEWISON: Yes.

23   MR PHILIPPS: Until that point the surety has no claim  
24          against the debtor and no direct relationship to the  
25          debtor. And I think your Lordship --

1 LORD JUSTICE LEWISON: I find that hard to understand.

2 MR PHILIPPS: That's pretty fundamental. The surety has  
3 entered into a contract with the creditor. The surety  
4 hasn't entered into contract with the debtor.

5 LORD JUSTICE LEWISON: I follow. But outside insolvency,  
6 outside insolvency, if the debtor contracts a debt to  
7 the creditor of 100 and the surety pays 50 --

8 MR PHILIPPS: To whom?

9 LORD JUSTICE LEWISON: To the creditor.

10 MR PHILIPPS: Yes.

11 LORD JUSTICE LEWISON: The surety surely has a right to be  
12 indemnified by the debtor for 50?

13 MR PHILIPPS: No.

14 LORD JUSTICE LEWISON: No?

15 MR PHILIPPS: No, no. The right to subrogation hasn't  
16 arisen yet and your Lordship will see how this works  
17 through.

18 LORD JUSTICE LEWISON: So if the surety pays 50 and the  
19 debtor pays 50 --

20 MR PHILIPPS: To whom, sorry, my Lord?

21 LORD JUSTICE LEWISON: To the creditor. They pay half each  
22 to the creditor, is the surety then subrogated? Could  
23 he then claim his 50 from the debtor?

24 MR PHILIPPS: Yes.

25 LORD JUSTICE LEWISON: Why?

1 LADY JUSTICE ASPLIN: Why?

2 MR PHILIPPS: Because the creditor's claim has been  
3 discharged.

4 LORD JUSTICE LEWISON: Well, it hasn't, you say, because  
5 a surety can't discharge the creditor's claim.

6 MR PHILIPPS: I'm sorry. Can we do this in stages because,  
7 actually, it's very dangerous if I get confused because  
8 of your Lordship's questions. I am not smart enough to  
9 be able necessarily to do it. Can I just do this in  
10 stages, it's really important. The right of subrogation  
11 does not arise until the surety has paid the sum that it  
12 has agreed to pay the creditor, because he then by way  
13 of subrogation steps into the creditor's shoes.

14 LADY JUSTICE ASPLIN: So you are saying if the surety pays  
15 50 instead of 100 he has no right of subrogation against  
16 the debtor, in which case you would be barmy, if you  
17 were a surety, to pay anything other than the whole  
18 amount (inaudible).

19 MR PHILIPPS: Well, you can agree that you will be  
20 guaranteeing for £50 and if that is the contract between  
21 you and the creditor then your right of subrogation  
22 will arise.

23 LADY JUSTICE ASPLIN: Yes, but if the debt is 100 and you  
24 have agreed as surety to give a guarantee for 100, but  
25 you make part-payment, then you are in no man's land is



1           what you are saying.

2   MR PHILIPPS: Well, you have no claim against -- I am going  
3           to come on to the consequences because the creditor  
4           doesn't just sit there and have the 50 and then get 100  
5           from the debtor and goes, whoopsie-doops, I've just made  
6           a huge profit.

7           Remember, this is a form of security. It is a form  
8           of security to the creditor for the debt due from the  
9           debtor. But yes, if you only pay £50 your right to  
10          subrogation has not arisen until such time as when --  
11          when the whole lot has been paid the creditor must  
12          account to the surety for any sum that the surety has  
13          overpaid.

14   LORD JUSTICE HENDERSON: What is the nature of that rule  
15          which prevents any right of, so to speak, subrogation  
16          arising pro tanto at an earlier stage? Is it a rule of  
17          law, a rule of -- I can't --

18   MR PHILIPPS: Yes, these are all rules of law.

19   LORD JUSTICE HENDERSON: I know --

20   MR PHILIPPS: I'll take you through all the cases.

21   LORD JUSTICE HENDERSON: Is it judge made law? Where do we  
22          find -- we will find --

23   MR PHILIPPS: Yes, you are going to find all of this and  
24          there are lots of very exciting books about guarantees.  
25          But the point I'm on at the moment is you have to bear

1           in mind you have two different relationships.

2   LORD JUSTICE HENDERSON:   Quite.

3   MR PHILIPPS:   And it's fundamental, if you don't mind me  
4           putting -- it's really fundamental.

5   LORD JUSTICE HENDERSON:   Yes.

6   MR PHILIPPS:   The point I think I just made is it is only  
7           when the surety has discharged the debt, in other words  
8           paid the creditor, that the surety is entitled then to  
9           sue the debtor.  The debtor still owes the debt but the  
10          creditor has been paid under his guarantee, his  
11          security.  So the surety then steps in and he sues the  
12          debtor.  The right of subrogation of course only arises  
13          if there is at that point a debt due from the debtor to  
14          creditor because otherwise there is nothing to be  
15          subrogated to.  It's the right of subrogation that  
16          results in the surety standing in the debtor's shoes.

17   LORD JUSTICE LEWISON:   Well ...

18   MR PHILIPPS:   I'm going to come on to the 100 per cent point  
19           because it is all absolutely crystal clear and not  
20           a problem.  But, please, let me get to that.

21           The answer to my Lord Lord Justice Henderson's  
22           question, which was at page 154, about why there is this  
23           superstructure, is because there are two contractual  
24           relationships and a right of subrogation that only  
25           arises if the surety discharges his liability to the

1 creditor in full. My Lord Lord Justice Henderson's  
2 comment that it would make more sense to say you can  
3 just reduce the debt pro tanto doesn't work and it  
4 doesn't work because it turns a secondary liability into  
5 a primary liability; and that benefits the debtor and  
6 the debtor's creditors at the expense of the surety who  
7 has made the payment. But if that payment --

8 LORD JUSTICE LEWISON: Sorry, say that again.

9 MR PHILIPPS: It benefits the debtor and the debtor's  
10 creditors at the expense of the surety. So if the  
11 surety pays the debtor directly --

12 LADY JUSTICE ASPLIN: Pays the creditor.

13 MR PHILIPPS: No, no -- I was going to the point that  
14 my Lord made yesterday, that it discharged the debt and  
15 I'm just explaining why that doesn't work. And the  
16 reason -- forgive me. The reason why it doesn't work is  
17 that it benefits the debtor because if it discharges the  
18 debt, and it's the surety who has discharged the debt,  
19 the surety has paid the money that lost his right of  
20 subrogation to sue the debtor. Ordinarily what the  
21 surety should do is you pay the creditor and then you  
22 stand in the shoes of the creditor and you pursue the  
23 debtor for whatever the debtor owes. But you don't just  
24 reduce the debt due from the debtor pro tanto because of  
25 a payment by the surety because that treats that

1 secondary liability as a primary liability as  
2 discharging in whole or in part the debt due from the  
3 debtor to the creditor, which is the right the surety  
4 gains by way of subrogation if he makes that payment.  
5 That is the answer to your Lordship's question. I'm  
6 sorry --

7 LORD JUSTICE HENDERSON: Does it then mean the passages we  
8 were looking at yesterday in the judgments of  
9 Lord Justice Hoffmann, Lord Justice Dillon, and probably  
10 others, are just plain wrong?

11 MR PHILIPPS: They are dealing with a completely different  
12 point. No, I'm sorry -- the reason why they are dealing  
13 with a completely different point is they were concerned  
14 with the question of whether or not there was a primary  
15 liability because that would have given set-off to the  
16 directors in MS Fashions. I will take you to it, I will  
17 show you it was not because it was guarantee liability  
18 that was being paid. And the case actually says the  
19 precise opposite because it says that if it was  
20 a guarantee liability it would have been a contingent  
21 liability and not available for set-off.

22 I will come back to it, I absolutely promise. It is  
23 a very important point that we get right.

24 The next proposition is the debtor can never be  
25 liable for more than 100 per cent of the debt. The

1 rules ensure that. Once the debtor has paid  
2 100 per cent of the debt, the debt is discharged. No  
3 more than 100 per cent can ever be proved in the  
4 debtor's insolvency, and that is where the rule against  
5 double proof kicks in. You can never prove more than  
6 100 per cent for the same debt. The rule against double  
7 proof, my Lord, is often described as the rule against  
8 two proofs for the same debt.

9 The creditor can never receive more than  
10 100 per cent. If the creditor receives more than  
11 100 per cent, because both the debtor and the surety  
12 have made payments to the creditor, the creditor must  
13 account to the surety for the balance. The reason for  
14 that is the surety's is a secondary liability. The  
15 surety is not liable for anything other than  
16 a deficiency in what the debtor has paid the creditor.

17 The surety can never be liable for more than the  
18 amount the surety has contracted to pay. If they pay  
19 the creditor 100 per cent of the debt that they owe,  
20 they are liable for no more. Because the liability of  
21 the surety is a secondary liability, when the surety  
22 discharges the liability to the creditor they step into  
23 the creditor's shoes and are entitled to pursue the  
24 debtor up to 100 per cent of the debtor's outstanding  
25 liability.

1 LORD JUSTICE LEWISON: Can I just ask a question I'm  
2 sorry --

3 MR PHILIPPS: Of course. I'm sorry I keep saying please  
4 don't, it's just it's very complicated.

5 LORD JUSTICE LEWISON: I follow. Let us suppose that the  
6 debtor owes 100, and it's payable in two instalments of  
7 50. A surety guarantees the second instalment only.  
8 The debtor pays the first 50 and fails to pay the second  
9 50. The surety pays it. Is he subrogated to the  
10 creditor rights for the 50 that he has paid?

11 MR PHILIPPS: The surety is subrogated to the creditor's  
12 rights to the second 50 from the debtor.

13 LORD JUSTICE LEWISON: Right. Now suppose the debtor owes  
14 100 and the surety guarantees up to a limit of 50. The  
15 debtor pays 50 and the surety pays 50. It has paid as  
16 much to the debtor as he agreed to be liable for. Is he  
17 now subrogated to the creditor's rights?

18 MR PHILIPPS: He can then -- yes, and he can sue the debtor  
19 for the outstanding 50. Because that is the sum that  
20 the surety has paid the creditor, it's the outstanding  
21 50. So he stands in the creditor's shoes by way of  
22 subrogation and he sues the debtor for the second 50.  
23 The creditor keeps the first 50, that's part of the  
24 agreement between him and the debtor.

25 LORD JUSTICE LEWISON: Right. If the debtor paid nothing

1           and the surety paid 50, which is all he agreed to be  
2           liable for, you say he's not subrogated to any rights  
3           that the creditor might have(?), outside insolvency?  
4   MR PHILIPPS:  If he's agreed with the creditor that his  
5           guarantee is a guarantee of £50.  
6   LORD JUSTICE LEWISON:  Yes.  
7   MR PHILIPPS:  Then he is subrogated and he can sue the  
8           debtor for £50.  
9   LORD JUSTICE LEWISON:  Yes.  
10   LADY JUSTICE ASPLIN:  What you were saying earlier was if in  
11           fact he had agreed to pay 100, surety to creditor, and  
12           he's only paid 50, then not.  
13   MR PHILLIPS:  No, exactly, because that's the agreement  
14           between the surety --  
15   LADY JUSTICE ASPLIN:  It's the nature of the agreement.  
16   MR PHILIPPS:  Quite.  When we look at the cases, what  
17           your Lordships are going to see is the competition that  
18           they are concerned about.  It's competition between  
19           creditor and the surety, and we will see that.  
20           The fact of the creditor's rights against the  
21           surety, which of course is the creditor's security  
22           interest if you like, is a matter for the contract  
23           between the creditor and the surety.  As a matter of  
24           fact under the terms of the Settlement Agreement in our  
25           case, I will show you, the creditor has agreed it will

1 never receive more than 100 per cent and I will show you  
2 that.

3 The position is that the debtor remains liable for  
4 up to 100 per cent, whatever the liability is. The  
5 estate cannot pay more than the dividend it would have  
6 paid on whatever is outstanding, up to 100 per cent.  
7 The creditor is unable to recover more than  
8 100 per cent, and in our case that is because the  
9 Settlement Agreement provides they will not receive more  
10 than 100 per cent and it provides that any surplus over  
11 100 per cent is repaid to the surety. The surety has  
12 made payment but has released its right to indemnity,  
13 which it is entitled to do. It has a right to  
14 indemnity, it has a right of subrogation. It's entitled  
15 to release those rights.

16 To the extent that the creditor has received more  
17 than other creditors -- and this is actually quite  
18 an important point. I can't remember who said it, but  
19 the question is: well, that's not very equity it means  
20 that a creditor with a guarantee receives more than all  
21 the other creditors, doesn't that infringe a pari passu  
22 principle? And absolutely not. The reason why the  
23 creditor has received 100 more than the other creditors  
24 in that case is because he took a security in the form  
25 of a guarantee and the surplus over and above the



1 dividend on 100 per cent of the outstanding debt has  
2 come from the guarantee, which is why you take  
3 guarantees. He is in the position of a secured debt.  
4 It's not -- this is important -- because the creditor  
5 has received more of the debtor's estate than it should  
6 have received. It still received precisely the same  
7 dividend, precisely the same as everyone else, but has  
8 a right of guarantee and if it receives some more money  
9 under it's guarantee that's why it took the guarantee.

10 LORD JUSTICE HENDERSON: This is obviously an important  
11 point. One might have thought, or at least this is  
12 obviously relevant, perhaps one of the main reasons you  
13 take a guarantee is because you think it's a stronger  
14 covenant or for various reasons you want to have two  
15 people to call on rather than one. That is a separate  
16 point from whether it actually operates as a security in  
17 addition, and you are saying yes it does.

18 MR PHILIPPS: Both are true. We will see in some of the  
19 cases that there are primary and guarantee liabilities.

20 The flaw in the discussion between my learned friend  
21 and the court yesterday is that it did not properly  
22 identify the competition that the cases are concerned  
23 with. The cases are not concerned with a competition to  
24 a larger slice of the debtor's estate. They are  
25 concerned with a competition between the creditor and

1 the surety to the same slice of the debtor's estate.  
2 The question of a larger slice concerns only the extent  
3 to which the surety makes a contribution to the  
4 creditor.

5 Now, if I can summarise the arguments and the order  
6 in which we will take them. There are four points that  
7 we wish to develop. First, there is what my learned  
8 friend called the general rule outside of an insolvency.  
9 We disagree that the general rule outside of  
10 an insolvency is that a part-payment by a surety  
11 prevents the creditor suing a solvent principal debtor  
12 for the whole amount of the principal debt. To the  
13 contrary, the creditor is entitled to sue for the whole  
14 amount of the debt but with an obligation to reimburse  
15 the surety once the creditor recovers in full or, to be  
16 more specific, for any sums the creditor recovers over  
17 and above the 100 per cent because the surety has  
18 guaranteed the debt. If 100 per cent is received the  
19 surety no longer has anything that he has guaranteed.

20 This general principle can be seen running through  
21 the decisions in *Sass*, *Ulster v Lambe* and the Australian  
22 decision in *Westpac*. Those cases are not the cases  
23 relied on by *Deutsche Bank* and represent the general  
24 rule.

25 Second, is what *Deutsche Bank* calls the impact of

1           insolvency. As to the general rule inside insolvency we  
2           say that this is the rule in Re Sass which has been good  
3           law for 125 years. We will also take your Lordships to  
4           two of the cases that were referred to in Sass and  
5           your Lordships will see it's a longer historical route.  
6           The rule exists to ensure maximisation of recoveries by  
7           the creditor and to prevent the unjust enrichment of the  
8           debtor and by implication other creditors.

9           My Lord Lord Justice Lewison asked if there was  
10          authority for the core proposition that the creditor can  
11          prove for 100 per cent. It is the application of the  
12          basic principles, which I'm taking your Lordship  
13          through. D owes the debtor -- the debtor owes the  
14          creditor 100 per cent throughout.

15        LORD JUSTICE LEWISON: I don't think I questioned the right  
16          to prove. I think I was asking about authority that  
17          entitled the creditor to sue the debtor for 100 per cent  
18          when part of --

19        MR PHILIPPS: When part had been paid. I misunderstood.

20        LORD JUSTICE LEWISON: Outside insolvency. I don't question  
21          the rule against double proof that says a creditor can  
22          prove for 100 even if a surety has paid 50.

23        MR PHILIPPS: I will deal with it both inside and outside,  
24          and I apologise if I misunderstood your Lordship's  
25          question.

1           The third point is what my learned friend called the  
2           impact of the release, which of course is the nub of  
3           Deutsche Bank's argument. We say that the release by  
4           LBHI in its capacity as a surety of its indemnity claim  
5           against PLC does not alter the analysis. The claim  
6           against the debtor is ineffective as (a) the rule  
7           outside and inside insolvency are one and the same and  
8           (b) a waiver by a surety of its indemnity claim does not  
9           alter the creditor's primary claim against the debtor  
10          and does not alter the creditor's right to prove. And  
11          that is the same inside and outside of an insolvency.

12           Fourth, there is the relevance of clause 7(f).  
13          I will come to that at the end. It's a very short point  
14          that was taken on appeal for the first time, but I can  
15          deal with that very quickly.

16           Can I therefore start with the general rule outside  
17          of an insolvency, my Lords. The foundation stone of  
18          Deutsche Bank's argument is what it describes as  
19          a general principle outside insolvency that payment by  
20          a surety will discharge pro tanto the debt due by the  
21          principal debtor to the creditor.

22           For your Lordships' reference, that is  
23          paragraph 69(i) to (iii), and 72 to 80 of  
24          their skeleton.

25           We rely upon a number of cases, but the first case

1           that I want to look at is Re Sass. I'm going to come to  
2           Re Sass twice during the course of the analysis. Can we  
3           take up A1/1 at tab 1. I want to go for these purposes  
4           to pages 11 to 12. Can I tell you, as I have indicated,  
5           we will return to Sass in more detail with we look at  
6           the position inside an insolvency. For present purposes  
7           I am looking at the dicta of Mr Justice Vaughan Williams  
8           on the position outside of an insolvency on page 11.

9   LORD JUSTICE LEWISON: Yes, the second sentence.

10   MR PHILIPPS: Yes:

11                 "I think that the common law right of the bank here  
12                 was to sue the debtor for the whole amount that was due  
13                 from him to them irrespective of the sum which was paid  
14                 by the surety unless that amounted to 20 shillings in  
15                 the pound."

16                 That is absolutely correct as a statement of the  
17                 general principle. It establishes the orthodox position  
18                 outside of an insolvency. It has, as I have indicated,  
19                 been good law for 125 years. It is frankly one of these  
20                 poor cases -- it is one of the first cases that as  
21                 a practitioner in this area that you will learn. It's  
22                 an application of the principles I started out with: the  
23                 creditor has a claim against the debtor for 100 per cent  
24                 of the contract, with the surety it's a secondary  
25                 liability, and it's only when the surety has paid the

1 creditor the full amount of the surety's liability under  
2 the contract between the surety --

3 LORD JUSTICE LEWISON: I understand that's your position.

4 If it's the common law then presumably

5 Mr Justice Vaughan Williams didn't invent it.

6 MR PHILIPPS: Absolutely and that is exactly what we are  
7 going to now. There are two of the cases cited in Sass  
8 that I would like to take your Lordships to, if I may.  
9 I'm hoping that they have made their way into your  
10 Lordships' authorities --

11 LORD JUSTICE LEWISON: A separate clip.

12 MR PHILIPPS: Splendid, as long as your Lordships have it.

13 The first of the authorities that I wish to look at is  
14 Midland Banking Co v Chambers. As a Victorian authority  
15 it is thankfully relatively short, but can I start by  
16 taking your Lordships through the headnote:

17 "The bank permitted the customer to overdraw his  
18 account upon having a guarantee from a surety to the  
19 extent of £300."

20 I should have said this is 1869 and I should have  
21 said it's Court of Appeal.

22 "... to the extent of £300 which guarantee provided  
23 that all dividends, compositions and payments received  
24 on account of the customer should be applied as payments  
25 in gross."

1           Then if I can pick it up four lines down:

2           "Afterwards the customer compounded with his  
3           creditors by a deed [which is one of the ways in which  
4           insolvency was dealt with in that time] which provided  
5           for the administration of the assets as a bankruptcy.  
6           His banking account was overdrawn £410. The mortgage  
7           was realised. The surety paid the bank the £300 secured  
8           by it.

9           Held: affirming the decision of the Vice-Chancellor,  
10          that the bank was not restricted to proof for the  
11          balance of £110 but was entitled to receive the  
12          dividends on the whole £410, not receiving the whole,  
13          including the £300, more than 20 shillings in  
14          the pound."

15          If I can then take you over the page, you can pick  
16          up the facts in the third paragraph down on the  
17          left-hand side.

18   LORD JUSTICE LEWISON: At the time of the execution?

19   MR PHILIPPS: Yes, my Lord. Cast your eye over that, you  
20          can see the numbers. And you can see that Mr Thorpe  
21          paid over £300 in discharge of his guarantee.

22          Then, picking it up further town:

23          "... the trustees contending that they were entitled  
24          to proof for only £110 being the balance due from Mercer  
25          after deducting the £300."

1           And so on:

2           "... Mr Vice-Chancellor Malins made a declaration in  
3 the trustee's appeal."

4           Then on page 400, if I could pick up the judgment of  
5 Lord Justice Selwyn. I will pick up the second  
6 sentence. The two questions:

7           "The other as to the effect of Thorpe having been  
8 fully paid by means of his counter-security:

9           "It is settled by Thornton v McKeown(?) and other  
10 cases that where a surety who is liable for part of the  
11 debt is paid the whole of what he is liable for he is  
12 entitled to stand in the place of the creditor to that  
13 extent against the estate of the bankrupt debtor."

14           Which, my Lady, answers your Ladyship's question:

15           "The surety may, however, in his contract of  
16 suretyship agree to waive his right for the benefit of  
17 the creditor and the question is whether the surety did  
18 so in the present case. I am of the opinion that the  
19 clause in the latter part of the guarantee was intended  
20 to exclude the surety from the right to have a share in  
21 the benefit of the proof and to allow the creditor to  
22 receive the full amount of dividend."

23           As I indicated to your Lordships and your Ladyship,  
24 what the contract is between the creditor and the surety  
25 is a matter for the agreement between them:



1            "This being so, there only remains the question of  
2            whether the position of the creditor is affected by if  
3            fact that the surety that has been fully paid by means  
4            of the security given him by the debtor."

5            Then over the page, where you can see  
6            Lord Justice Giffard:

7            "I quite agree with the opinion of the  
8            Vice-Chancellor and do not think there is any reasonable  
9            doubt as to the meaning of the guarantee for it in terms  
10           first to dividends received from the principal debtor  
11           which must apply to the dividends from his estate."

12           Then, further down:

13           "Such payment stands in the same footing as if it  
14           were made by ...(Reading to the words)... out of his own  
15           money and furnishes no ground for reducing the proof."

16           And there you see the roots of the concept that  
17           there is a difference between the primary liability and  
18           the secondary reliability and the secondary liability  
19           makes no difference. What it establishes is that where  
20           a surety has made a part-payment and has waived his  
21           right to subrogation there is nothing to prevent the  
22           creditor from claiming the full amount of the proof  
23           against the principal debtor. You will see that the  
24           facts in this case are actually very similar to what has  
25           happened in the present case, because pursuant to the

1           2011 Settlement Agreement LBHI released and waived its  
2           right to subrogation.

3           You will also see that the holding in Midland, that  
4           in effect the bank was not entitled to receive more than  
5           100 pence in the pound, goes to the questions posed by  
6           my Lord Lord Justice Henderson, at pages 143 and 144 of  
7           the transcript, as to how to avoid the risk of  
8           effectively the creditors as a whole getting too much --  
9           I think I have answered that point because it's as  
10          a result of security owned -- and if they do whether  
11          this has to be held on trust. The case establishes that  
12          while the creditor is entitled to prove for the full  
13          amount of its proof it should not receive more than  
14          100 pence in the pound where the guarantor has waived  
15          subrogation rights.

16          My Lord, you were rightly concerned about the  
17          creditor receiving more than its fair share. But rather  
18          than reducing the proof and the creditor still proving,  
19          the creditor can still prove for the full amount.

20   LORD JUSTICE HENDERSON: I think my concern was partly it  
21          seemed like a rather clumsy mechanism -- and of course  
22          the creditor can't end up with more than 100. It seems  
23          a rather round about way to ensuring that objective if  
24          he actually gets more than 100 and then you have this  
25          trust mechanism which was supposed to deal with the

1           problem. That seems like a commercially rather round  
2           about and unsatisfactory way of dealing with the point,  
3           to which I suppose your answer is you say that's  
4           a necessary consequence of drawing the correct  
5           distinction between the primary and the secondary  
6           liabilities.

7   MR PHILIPPS: Exactly, my Lord, that is exactly the point  
8           and it is because there are two --

9   LORD JUSTICE HENDERSON: It doesn't really alter my feeling  
10          of disquiet about that being what the law requires but  
11          I do see the point -- I see the force of your argument.

12   MR PHILIPPS: Well, yes. I mean, there are two separate  
13          relationships. Once one has dealt with the debtor and  
14          the creditor, one is then looking at the creditor and  
15          the creditor turns round and looks to see: how much was  
16          outstanding on my guarantee? The surety is entitled to  
17          say: you have now been overpaid, can I have rest back  
18          please. He has only guaranteed it up to 100 per cent.

19                I quite understand your Lordship's point as a matter  
20          of mechanics, but conceptually there is absolutely  
21          nothing wrong with that.

22                Can I then take you to the second authority, please,  
23          my Lords. As the second authority I hope you have  
24          National Provincial Bank of England in Re Rees(?).  
25          Your Lordship should be aware that the analysis is

1 similar to Midland, and Midland was cited by the  
2 successful appellants in this case. I have indicated to  
3 your Lordship both of these are recited in Re Sass. If  
4 I could start with the headnote:

5 "A customer gave to his bankers as security for the  
6 balance which might from time to time be due from him to  
7 them the joint and several bond for £1,000 of himself  
8 and his surety, the liability of the surety being  
9 expressly limited to £500. There was a proviso in the  
10 bond that only dividends received by the bankers in the  
11 bankruptcy of the customer should not so far as  
12 concerned the surety go in discharge of his liability  
13 but the banker should notwithstanding be entitled to  
14 recover on the bond against the surety to the full  
15 extent of £500 or so much thereof as should together  
16 with the dividends amount to 20 shillings in the pound  
17 on the debt due by the customer to the bankers.

18 "The customer filed a liquidation petition and the  
19 bankers proved for the debt due to them. Afterwards the  
20 surety paid the bankers £500 and he then proved in the  
21 liquidation for £500."

22 And it was held in Court of Appeal, go down to  
23 Court of Appeal holding:

24 "The bankers were entitled to retain their proof for  
25 the full amount."

1           And if we could go over to internal page 101 -- I'm  
2           so sorry, I've just noticed the time. May I finish the  
3           authorities?

4   LORD JUSTICE LEWISON: Yes.

5   MR PHILIPPS: Thank you. On page 101:

6           "After proof in bankruptcy has been made it cannot  
7           be reduced by using a payment received by the creditor  
8           from a third party. The effect of the peculiar form of  
9           the bond is that the surety sells to the creditor the  
10          right which he would otherwise have had to stand in his  
11          shoes and have the benefit of the proof to the extent of  
12          the payment he has made."

13          Then Lord Justice James says:

14          "I think the order ...(Reading to the words)... It  
15          appears to me that both the learned judges must have  
16          been under some misapprehension as to facts."

17          If I can pick it up from middle of the page, do you  
18          see a part that says, "It is not that he was surety only  
19          for £500"? This is a point that we see running through  
20          a number of the guarantee cases:

21          "It is not that he was surety only for £500, he was  
22          surety for the whole debt with that limitation.

23          Although the ultimate liability could be enforced  
24          against him, he being surety for the whole he was only  
25          to be called upon to the extent of £500. He had no

1 equity arising out of any reduction of the ultimate  
2 balance if the principal debtor had paid part of the  
3 debt. Of course the bank had a right, if they chose,  
4 not to put the bond in force until the whole thing had  
5 been wound up, to say: the ultimate balance due to us is  
6 more than £500, pay us the £500. That would be their  
7 right. It does not signify in what mode or by what  
8 steps that ultimate balance due to them was to be  
9 ascertained. Therefore, independently of the proviso,  
10 it seems to me their right would be the same."

11 You can see, again, it's the secondary right:

12 "The sureties who had paid a portion of the debt  
13 would or might have been ..."

14 This is a quote from Lord Justice Knight Bruce in  
15 Hope:

16 "The sureties who had paid a portion of the debt  
17 would or might have been entitled to the dividends on  
18 that portion if there had been no such proviso. By the  
19 proviso they in effect sell their right in these  
20 dividends to the creditor. So in the present case the  
21 surety has chosen to contract himself out of a possible  
22 equity. In the plainest most simple terms, he can have  
23 no right to intercept any dividend which would otherwise  
24 be payable to the principal creditor."

25 And then Lord Justice Cotton(?):

1           "The proviso clearly points out that that is so and  
2           the surety is not to take advantage of any payments made  
3           from time to time by the principal debtor. It is to be  
4           liable, though not to a greater extent than £500,  
5           therefore is not entitled to hold the bank as  
6           accountable to him for any dividend they may receive to  
7           the principal debtor's estate ...(Reading to the  
8           words)... further to proof."

9           And it's the beginning of the competition that  
10          I have referred to and we will see it in other cases.  
11          The competition that they are concerned about is between  
12          creditor and surety. The position of the estate stays  
13          the same:

14          "But as in Midland, in Rees the surety had waived  
15          its right to subrogation. Accordingly, they would not  
16          be competing in the debtor's estate with the creditor  
17          and as such there was nothing to prevent the creditor  
18          from claiming against the debtor for the full amount of  
19          the proof without having to reduce it or take account of  
20          sums received under the guarantee."

21          Now, those two cases were cited in Sass and they  
22          form the basis of Mr Justice Vaughan William's approach.

23          My Lords, is that a convenient moment?

24          LORD JUSTICE LEWISON: Yes, thank you. 2.05 pm.

25          (1.05 pm)

1 (The short adjournment)

2

3 (2.05 pm)

4 LORD JUSTICE LEWISON: Yes, Mr Phillips.

5 MR PHILLIPS: May we move on to *Ulster v Lambe*, please,  
6 which we will find in authorities bundle 1 at tab 5,  
7 which is internal page 79.

8 My Lords, if you could cast your eyes over  
9 the headnote.

10 LORD JUSTICE LEWISON: Yes.

11 LORD JUSTICE HENDERSON: So sorry, give me the reference  
12 again. My fault.

13 MR PHILLIPS: Yes, it's authorities bundle 1, tab 5.

14 My Lords, you can see that there was indebtedness to  
15 the bank and there was a guarantee of the whole debt.  
16 There was part payment by the sureties, not of the whole  
17 debt. The bank sued the debtor for whole amount. And  
18 it was held that the payments by the sureties, since  
19 they did not discharge the whole debt guarantee, did not  
20 discharge pro tanto the liability of the defendant.

21 If I can just take you to a couple of passages from  
22 the judgments. If we could move forward to internal  
23 page 164, lines 23 and following, where Mr Justice Lowry  
24 stated the facts and continued:

25 "The principles governing this type of case are



1 discussed in LS Reece [which we've seen] ...(Reading to  
2 the words)... and are well illustrated by the judgment  
3 of ...(Reading to the words)... Vaughan Williams, as he  
4 then was, in Re Sass."

5 He then moves on to the question whether the  
6 guarantee is of the whole debt or part of the debt. And  
7 of course, the reason why that matters, as your Lordship  
8 knows, is that the right of subrogation does not arise  
9 until the sureties have discharged their entire  
10 liability to the creditor.

11 Then if we can go forward to 166, line 23, and if  
12 you would be kind enough to read through to -- well, in  
13 this section, actually, let me tell you what I'm  
14 doing first.

15 In this section the judge considered the contrary  
16 argument based on McKinnon's trustee. That is what he's  
17 doing in this section. And if I could start with 168 at  
18 line 21, because you'll see that at line 21 there's the  
19 end of a quote. I'm going to go back to the quote, but  
20 he says:

21 "I respectfully adopt the statement of principle,  
22 and even if the observations in the McKinnon case point  
23 away from the following in Re Sass I prefer the  
24 reasoning ...(Reading to the words)... which is a  
25 salutary reminder of the importance of the terms of the

1 contract in a particular case."

2 And the reasoning is in the passage that starts at  
3 167 at line 34, through to 168 at line 21. That I would  
4 ask your Lordships, please, to cast your eyes over.

5 If I can just tell you, the question is whether the  
6 surety has the right to interfere with(?) the credit's  
7 right to rank for the full amount of the debt. And if  
8 the surety hasn't fulfilled the whole of his obligation,  
9 he is not entitled to come into competition with the  
10 creditor, which is why I said to your Lordships earlier  
11 that the competition they are concerned about is between  
12 the surety and the creditor, coming into competition and  
13 going for the debtor.

14 LORD JUSTICE LEWISON: The quotation is from Harvey, is that  
15 right, not McKinnon?

16 MR PHILLIPS: That is absolutely right, my Lord. You can  
17 see there references to McKinnon and further up the  
18 page 167, but then the point is dealt with through the  
19 quote from the Harvey case, and that is the point that  
20 Mr Justice Lowry agrees with.

21 (Pause).

22 LORD JUSTICE LEWISON: Yes. The theme that has run through  
23 all these cases that you showed us on this point so far  
24 is that it's all a question of construction of the  
25 guarantee. And I'm conscious of the fact that we

1           haven't actually seen the guarantee. I'm not even sure  
2           it's in the bundle.

3   MR PHILLIPS: For the purposes of this, no, but I will show  
4           you the Settlement Agreement, and that is what's  
5           happened to the contract between the creditor and  
6           surety. But I'm going to come back to that, my Lord.  
7           I will come back to that on the facts of this case.

8           Can I just pick up on page 169 at line 16, which is  
9           Mr Justice Lowry's conclusion. Your Lordships will see  
10          that what he says is:

11          "The true principle is that where the entire debt is  
12          guaranteed with or without a limit, the creditor can  
13          pursue the principal debtor or claim in his bankruptcy  
14          for the full amount of the debt despite any payments on  
15          foot of that guarantee, whether they are made before or  
16          after the principal debtor's bankruptcy, provided those  
17          payments in the aggregate fall short of the full amount  
18          of the debt.

19          "The benefit to the guarantor is that money  
20          recovered in excess of the full amount of the debt is  
21          held in trust for him. The rights of the other  
22          creditors of the principal debtor are not infringed  
23          since the bank is at all times entitled to rank equally  
24          with other unsecured creditors in the principal debtor's  
25          bankruptcy, and has, independently of this right,

1           contracted to receive from the guarantor payment to  
2           supplement the dividend on the entire debt.

3           "If the entire debt is discharged, the creditor has  
4           no further interest and the guarantor stands in  
5           his shoes."

6           And my Lord, that is a very neat summary of what the  
7           position is in relation to guarantees:

8           "If the principal debtor remains solvent, the  
9           question of justice among his creditors does not arise."

10          So provided the payments in aggregate fall short of  
11          the full amount, because it's not until the surety has  
12          discharged his liability to the creditor, the right of  
13          subrogation then arises.

14          Then in the clip there should be an extract from  
15          Chitty, which I think is notionally down as authorities  
16          bundle 5, tab 92, but I think you might have it in the  
17          clip that was sent to you this morning.

18   LORD JUSTICE LEWISON:   Yes.

19   MR PHILLIPS:   Excellent.   There are two extracts from  
20          Chitty.   The second extract, I think, my Lord, is the  
21          extract your Lordship referred to yesterday, but I want  
22          to show your Lordship the extract at 45.078, which is on  
23          page 2952.   This is, my Lords, what Chitty says:

24          "Where a guarantee, whether continuing or for  
25          a particular transaction, is given subject to a limit on

1 the amount for which the surety may be held liable, one  
2 important question of construction often causes  
3 difficulty. This is whether the surety is guaranteed  
4 the whole liability or debt, though his own liability is  
5 for the limited amount, or whether he has guaranteed  
6 only part of the liability of the debt."

7 And that is because that determines whether his  
8 right of subrogation arises:

9 "The distinction is important, principally where the  
10 debtor or the surety becomes bankrupt. If the surety  
11 has guaranteed only part of the debt, he pays the  
12 creditor the amount for which he is liable and, in the  
13 event of the debtor's bankruptcy, the creditor can only  
14 prove against the bankrupt's trustee for the balance of  
15 the debt, whereas a surety can prove against the  
16 bankrupt's trustee for the amount he has paid.

17 "Similarly, where it is the surety himself who  
18 becomes bankrupt, the creditor can only prove against  
19 his trustee for part of the debt which he has  
20 guaranteed. On the other hand, where the surety has  
21 guaranteed the whole debt, though subject to a limit on  
22 his liability, the position is different. In the event,  
23 the creditor can prove for the whole debt against the  
24 bankrupt debtor even though the surety has paid under  
25 his guarantee and the surety has no right of proof of

1 his own, at least until the creditor ...(Reading to the  
2 words)... 100 pence in the pound.

3 "Similarly, if the surety is bankrupt and has  
4 guaranteed the whole debt, the creditor can prove  
5 against his trustee for the whole amount, though he  
6 cannot, of course, recover more than 100 pence in  
7 the pound.

8 "Even where no bankruptcy is involved, the  
9 distinction may sometimes be important, for it seems  
10 that the creditor can recover judgment against the  
11 debtor for the whole debt even though the surety has  
12 paid under his guarantee, unless the guarantee is for  
13 part of the debt alone. If the creditor recovers more  
14 than the balance remaining unpaid, he must account for  
15 the surplus to the surety."

16 And if you look at the note, 410 --

17 LORD JUSTICE LEWISON: Yes.

18 MR PHILLIPS: (Inaudible) Lambe.

19 May I then move, in the same authorities bundle 1,  
20 to tab 15, please. This is Westpac Banking  
21 Corporation v Gollin.

22 LORD JUSTICE LEWISON: Just pause there. You have also  
23 given us 45.084 in this clip. Do you say that's wrong.  
24 That was the passage I had in mind.

25 MR PHILLIPS: Yes, that's the passage you have in mind. We

1           are going to show your Lordship why, in a moment, it  
2           doesn't apply.

3   LORD JUSTICE LEWISON:   That may be right, but what Chitty  
4           says is:

5           "Where a surety enters a contract at the request of  
6           a principal debtor, it's clear that payment of the debt  
7           discharges the debt as between principal creditor and  
8           principal.  The surety cannot sue the principal debtor  
9           for an amount of debt which the creditor has  
10          already received."

11          That, you say, is not right?

12   MR PHILLIPS:  No, it's not right.  This is right.  That  
13          isn't right.  They're both in the same book.

14          Now, whether this is a case of Homer nodding or not  
15          I can't help.  But what I can do is show your Lordship  
16          the authorities and show your Lordship the extract from  
17          Chitty, which you have.

18   LORD JUSTICE LEWISON:  Yes.

19   MR PHILLIPS:  So Westpac, if I may.

20   LORD JUSTICE LEWISON:  Yes.  Where was that?

21   MR PHILLIPS:  Westpac is in authorities bundle 1, tab 15 at  
22          259.

23   LORD JUSTICE LEWISON:  This is Mr Justice Tadgell.

24   MR PHILLIPS:  I'm not going to labour the case but it's  
25          a decision of the Supreme Court of Victoria.  If I may

1 just have a quick look at paragraph 1. The single short  
2 question is:

3 "It is whether the debt claimed should be admitted  
4 to proof to the extent to which it remained unpaid out  
5 of the funds of the debtor company at the commencement  
6 of the winding up or whether there should be a reduction  
7 to the extent of payments made to the creditor by a  
8 guarantor of the debt before the commencement of the  
9 winding up."

10 And then if we can go on to 263 at the top, four  
11 lines down you will note that that is where they --

12 LORD JUSTICE LEWISON: I think actually you need to look at  
13 261, just by the second hole punch, where he says:

14 "The cardinal submission for the liquidator was that  
15 if before he accrues a creditor is paid part of his  
16 indebtedness either by the debtor or by a guarantor,  
17 then the payment extinguishes the debt pro tanto."

18 That is the argument he is dealing with.

19 MR PHILLIPS: Yes. And your Lordship will see that the  
20 answer is no. And the essential reason for this is --  
21 going back to the top of 2063, the reason for this is  
22 that when the principal debtor is bankrupt, the surety  
23 is paid ...(Reading to the words)... comes potentially  
24 into competition."

25 Again, it's a reference to that competition, which



1 I just wanted you to see. But then at 263 at the  
2 bottom, having dealt with the authorities:

3 "These authorities form part of a considerable body  
4 of support ...(Reading to the words)... that a creditor  
5 who proves in the bankruptcy of the debtor need not  
6 deduct from the amount of his proof any sum paid to him  
7 by a guarantor on foot with a whole monies guarantee, so  
8 long as any part of the guaranteed debt remains unpaid  
9 by the bankrupt estate. The conclusion was precisely  
10 expressed by Mr Justice Vaughan Williams ..."

11 Then there is a reference to Lord Justice Lawrence  
12 in Fenton, when he said -- and perhaps you could cast  
13 your eyes over the page to the Lord Justice's quote.

14 Your Lordships will pick up that he refers to  
15 Re Sass.

16 LORD JUSTICE LEWISON: Yes.

17 MR PHILLIPS: And then, my Lords, along similar lines at the  
18 top of 268 at the top, this was essentially the view  
19 adopted by Lord Justice Vaughan Williams in Re Sass.  
20 And picking it up at the bottom, at the bottom of 268 is  
21 the passage that's picked up in Ulster v Lambe where he  
22 talks about the principles and he says:

23 "I respectfully ..."

24 That's the passage in Ulster v Lambe.

25 Then over to 270, in the bottom paragraph:

1           "The single exception among the authorities so far  
2           as I'm aware that has applied the reasoning of the cases  
3           dealing with negotiable instruments in the case of  
4           ...(Reading to the words)... guarantees McKinnon,  
5           ...(Reading to the words)... with a view to terminating  
6           his liabilities ...(Reading to the words)... principal  
7           debtor. The creditor sought to prove in the bankruptcy  
8           for the whole of its debt without deducting what had  
9           been received from the cautioner. The Court of Session  
10          held that the deduction should be made from the proof.

11          "There were other facts, not now relevant, but in  
12          any event went to defeat the creditor's attempt to  
13          resist the reduction to proof. The court went on,  
14          however, to say that the payment by the cautioner having  
15          been made before the sequestration of the debtor's  
16          estate extinguished the debt pro tanto, thereby  
17          necessarily reducing the amount for which the creditor  
18          could prove. The court treated the matter as covered by  
19          the early authority of *Hamilton v Cuthbertson*  
20          ...(Reading to the words)... was held not to be  
21          a relevant distinguishing feature."

22          Then there is a quote from Lord Salvesen. And then  
23          picking up the last six lines:

24          "To take that approach in the case of a whole monies  
25          guarantee is to leave out of account the terms of the

1 guarantor's obligation ..."

2 In other words, to guarantee all of the sum due:

3 "... and the creditor's corresponding right not to  
4 suffer competition from the guarantor. It is not, in my  
5 view, in accord with the authorities to which I have  
6 referred. Mr Justice Lowry ...(Reading to the words)...  
7 took the same view of McKinnon's case and declined to  
8 follow it. I respectfully adopt his criticism and take  
9 the same course."

10 And just at the bottom you can see just above  
11 the break:

12 "If, therefore, the guarantee ...(Reading to the  
13 words)... is entitled between themselves to prove for  
14 the whole ..."

15 And so on.

16 Now, this body of case law represents the orthodox  
17 position and it draws support from all the leading  
18 textbooks on the law of guarantee, including Legal  
19 Problems of Credit and Security, which was formerly  
20 edited by Sir Roy Goode and now edited by Professor  
21 Gullifer, The Modern Contract of Guarantee, which is  
22 O'Donovan and Phillips, and The Law of Guarantees, which  
23 is Andrews and Millett. I'm going to show you that if  
24 I may.

25 Could we take up authorities bundle 4, tab 72.

1 I wanted to look at internal 414, and six lines down if  
2 your Lordships --

3 LORD JUSTICE LEWISON: This is Gullifer.

4 MR PHILLIPS: Yes. I just wanted to pick it up six lines  
5 down where it starts:

6 "Although every case ultimately depends on the  
7 construction of the agreement, the general rule  
8 outside insolvency --

9 LADY JUSTICE ASPLIN: I'm sorry, I don't have it. I'm on  
10 page 414.

11 MR PHILLIPS: Which is in the bundle at 2382.

12 LADY JUSTICE ASPLIN: Yes. Then you were reading from --

13 MR PHILLIPS: Six lines down.

14 LADY JUSTICE ASPLIN: Thank you. I'm sorry.

15 MR PHILLIPS: No, no, it's my fault, my Lady.

16 "Although every case ultimately depends on the  
17 construction of the agreement, the general rule outside  
18 insolvency appears to be that a part-payment by the  
19 surety does not prevent the creditor suing a solvent  
20 principal debtor for the whole amount of the debt."

21 As your Lordships have seen and my Lord  
22 Lord Justice Lewison just put it to me, it depends upon  
23 whether the contract of guarantee entitles the surety to  
24 compete with the creditor.

25 LORD JUSTICE HENDERSON: It's also perhaps worth noting what

1 the learned authors say on page 412 at the top, saying  
2 really what "a difficult and austere" subject this is:

3 "For some reason, conflicting authorities and  
4 obscure reasoning seem endemic ...(Reading to the  
5 words)... bankruptcy cases."

6 Et cetera, suggesting this is a notoriously  
7 difficult minefield rather than the absolutely clear  
8 propositions that you are suggesting rule the position.

9 MR PHILLIPS: Well, I hope that I will shine enough light on  
10 it that your Lordship will agree that this is  
11 indeed clear.

12 LORD JUSTICE HENDERSON: Fine.

13 MR PHILLIPS: I don't say that lightly at all. Then it  
14 carries on:

15 "If the creditor recovers in full from the principal  
16 debtor he is obliged to reimburse the surety. Support  
17 for this view comes from *Ulster v Lambe* where the debtor  
18 was solvent, as well as dicta from the insolvency case  
19 of *Re Sass*."

20 I'm going to leave that there for now. But the  
21 surety is not entitled to compete until it has  
22 discharged its liability to the creditor and the right  
23 of subrogation arises. That is proposition one gets  
24 from all of this.

25 Then tab 75. This *The Modern Contract of Guarantee*.

1 I just wanted to go to 2422 and -- it's 10.51:

2 "Lowry specifically disapproved McKinnon's trustee  
3 ...(Reading to the words)... submitted that this view  
4 should be preferred. The decision in Ulster Bank  
5 appears to be correct because, in accordance with the  
6 principles outlined in the previous section, if the  
7 guarantee is of the whole of the principal's  
8 indebtedness the creditor is entitled at all times to  
9 treat the entire debt as owing."

10 It's worth noting that that is the  
11 fundamental principle:

12 "And there remains an outstanding obligation on  
13 guarantor to see that the whole debt is paid. It should  
14 be irrelevant whether the guarantor makes payment before  
15 or after the bankruptcy."

16 I just now want to turn to cases relied on by my  
17 learned friend, Milverton and MS Fashions, and I will  
18 deal with them chronologically. The first is Milverton,  
19 but before I turn them up, three preliminary points:

20 Milverton has only been cited in England once in the  
21 26 years since it was decided, and for your note that  
22 was a case called Romain v Scuba, which is not in the  
23 authorities bundle because it's not on point.

24 LORD JUSTICE LEWISON: About limitation.

25 MR PHILLIPS: My Lord, you are ahead of me.

1           The so-called general principle it supports is not  
2           referred to in any of the leading textbooks. And like  
3           the commentators and academics, we agree that this is  
4           a case specific to leases, where the obligation of the  
5           guarantor is the same as that of the tenant, and it is  
6           of no general application.

7   LORD JUSTICE LEWISON: I must say, I don't understand that.

8           I don't see why the guarantor's obligation on the lease  
9           should be different from any other guarantors.

10   MR PHILLIPS: It's because it's a principal liability. The  
11           way in which it's dealt with --

12   LORD JUSTICE LEWISON: Why?

13   MR PHILLIPS: Well, we will see.

14   LORD JUSTICE HENDERSON: It's nearly always going to be  
15           direct covenant between the guarantor and the creditor,  
16           so why does that not turn it into a primary liability --

17   MR PHILLIPS: With respect, no, there isn't.

18   LORD JUSTICE HENDERSON: Isn't there?

19   MR PHILLIPS: Again, you have to separate the principal  
20           liability, which is in the contract between the debtor  
21           and the creditor, and the secondary liability between  
22           the creditor and the guarantor.

23           The guarantor might have a direct liability but that  
24           is a separate question, and then you are enforcing the  
25           primary liability between the guarantor and the debtor.

1 LADY JUSTICE ASPLIN: Guarantor and the creditor.

2 MR PHILLIPS: Oh, sorry --

3 LORD JUSTICE HENDERSON: Sorry, perhaps I'm missing  
4 something, but surely there is always going to be  
5 a contract between the creditor and the guarantor from  
6 whom the creditor has acquired the guarantee?

7 MR PHILLIPS: I'm sorry, I misunderstood your  
8 Lordship's question.

9 LORD JUSTICE HENDERSON: So why does that not give rise to  
10 a primary liability as between the two of them?

11 MR PHILLIPS: You have to look at the liability and see  
12 whether or not it is primary or secondary. It's  
13 a primary liability -- if you enter into an agreement,  
14 which is what you get in Milverton, where you say -- and  
15 we have the six individuals, you all contract with the  
16 creditor that you will all pay the rent and you will all  
17 do the other things that are contained in the guarantee,  
18 that is a primary liability.

19 If you enter into a contract with the creditor  
20 whereby you say, 'If the debtor does not pay you, I will  
21 pay you', that's a contract to guarantee and is  
22 secondary as opposed to primary.

23 LORD JUSTICE HENDERSON: I see.

24 MR PHILLIPS: That is the difference. And actually that's  
25 the difference, that's one of the important differences



1 in MS Fashions --

2 LORD JUSTICE LEWISON: I understand that. But why is there  
3 some special rule for leases? That I don't understand.

4 MR PHILLIPS: My Lord, all I can say is that on the facts in  
5 Milverton, on the contracts, it was a primary liability.  
6 The authors have all then said, well, it's a problem  
7 that arises in leases because it's a primary liability.

8 I agree with your Lordship. If you have a primary  
9 liability you have a primary liability. But I do not  
10 practice in landlord and tenant work, and I do not  
11 profess to be able to tell you, well, this is a feature  
12 of landlord and tenant, and before your Lordship that is  
13 the last thing I'm going to try to do.

14 I take your Lordship's point, but I'm not one of the  
15 academics. And it doesn't matter for present purposes  
16 whether it's specific to leases.

17 Right.

18 LORD JUSTICE LEWISON: Yes. You were going to Milverton.

19 MR PHILLIPS: Moving on to Milverton, which is in tab 19.

20 My Lords, I think your Lordships have seen the headnote.

21 LADY JUSTICE ASPLIN: Sorry, I'm behind you. If you give me  
22 a moment, I'd be grateful.

23 MR PHILLIPS: Apologies. Authorities bundle 1, tab 19.

24 LADY JUSTICE ASPLIN: Thank you.

25 MR PHILLIPS: If I can take it that your Lordships have seen

1 the headnote, can I move to Lord Justice Glidewell at  
2 page 3. Lord Justice Glidewell gave the first judgment  
3 and it starts at page 3.

4 LORD JUSTICE LEWISON: Before we go there, can we just look  
5 at the headnote, three lines down:

6 "The licence contained a surety covenant by DB that  
7 MT would pay the rent and perform the covenants."

8 MR PHILLIPS: And perform the covenants.

9 LORD JUSTICE LEWISON: Yes, but that's a guarantee, and that  
10 is a straightforward common-or-garden guarantee. It's  
11 not a primary liability at all.

12 MR PHILLIPS: Yes, it is. As long as they are performing  
13 the covenants, that is primary. And --

14 LORD JUSTICE LEWISON: But he's covenanting that MT would do  
15 that, not that he would.

16 MR PHILLIPS: Surety covenant by DB that MT --

17 LORD JUSTICE LEWISON: By DB that MT would pay the rent and  
18 perform the covenant. That's a classic 'see to it'  
19 guarantee.

20 MR PHILLIPS: "The term further assigned pursuant to the  
21 licence ..."

22 LORD JUSTICE LEWISON: And then there's a covenant for  
23 indemnity, which is also a secondary liability. So  
24 I can't see where you get this primary liability from.

25 MR PHILLIPS: You'll see it from Lord Justice Glidewell's

1 judgment. So you will see it, my Lord. But can I start  
2 with Lord Justice Glidewell.

3 LORD JUSTICE LEWISON: Yes.

4 MR PHILLIPS: At page 3. He says:

5 "This appeal concerns the question whether a lessor  
6 who has received from a guarantor of the lessee's  
7 covenant to pay rent a payment in consideration of his  
8 releasing the guarantor from his obligations under the  
9 contract for guarantee is obliged to give credit for  
10 that payment in seeking to enforce against the lessee  
11 whether the original lessee or a lessee by assignment  
12 ... (Reading to the words).. to pay rent and make  
13 other payments."

14 So that's recording the question. And in relation  
15 to the facts, your Lordships have probably picked  
16 this up:

17 "The instalment of rent due for Michaelmas Day 1991  
18 was not paid. Wilcox and Beverage entered into a deed  
19 of release with the landlord whereby the landlord agreed  
20 that upon receipt of the 50,348 from guarantors they  
21 would be released from all their obligations."

22 My Lord, one of the points that your Lordships  
23 should pick up is of course the guarantors had ongoing  
24 obligations to pay the rent, and you'll see that:

25 "Wilcox and Beverage paid their 50,000-odd. The

1           tenant was sued for the outstanding rent and pleaded  
2           that the landlord had received that 50,000."

3           If we can look further down, where it says,  
4           "September 10, 1981":

5           "The licence, which was under seal, was expressed to  
6           have been made at the request of Mr Donald ..."

7           I'm sorry, this is the fourth paragraph on page 347.

8           I'm still in 347.

9   LORD JUSTICE LEWISON: I see, yes.

10   MR PHILLIPS: So September 10:

11           "The licence, which was under seal, was expressed to  
12           have been made of the request of Mr Bailey and contained  
13           a guarantee by Mr Bailey that the assignee Marketing  
14           Trends should pay the rents reserved and perform the  
15           covenants contained in the lease and provided that if  
16           the assignee should make default in payment of the rent  
17           or its observation of the covenants the surety will pay  
18           and make good to the lessors on demand of losses,  
19           damages, costs [and so on].

20           "The clause also expressly provided ..."

21           And I think, my Lord, this is the answer to  
22           your Lordship's question:

23           "... that the covenant on the part of the surety  
24           shall be deemed to impose upon the surety the same  
25           obligations as if the lease had been granted direct to

1 the surety as tenant."

2 And your Lordship will see that that is significant.

3 If I can go to 351, which is page 7 internally, to  
4 Lord Justice Hoffmann's judgment.

5 Lord Justice Hoffmann, if you have the bottom of  
6 351, said:

7 "Under the terms of the lease and the two licences  
8 to assign there were six persons liable to pay the rent  
9 and observe the covenants."

10 So there were six obligors. And over the page the  
11 fifth part starts in the middle of the page:

12 "But this is not how Lord Justice Russell puts it.  
13 He said that the guarantor had not paid rent. It was  
14 true, he said, that the payments were made because the  
15 tenant failed to pay the rent, but in law they were  
16 nothing but payments under the guarantee in satisfaction  
17 of the third party's contractual obligation. This  
18 distinction between the rent payable by the tenant and  
19 the contractual obligation of the guarantor cannot, in  
20 my judgment, survive in the decision in P&A Swift  
21 Investments. Lord Templeman said:

22 "A surety for a tenant is a quasi tenant who  
23 volunteers to be a substitute or twelfth man for the  
24 tenant's team ..."

25 I promise I didn't have that in mind:

1            "... and is subject to the same rules and  
2            regulations as the player he replaces. In other words,  
3            there is a single set of obligations to pay the rent and  
4            perform the covenants, owed by both tenant and  
5            guarantor. This was the view of Mr Justice Megarry in  
6            Hawkins v Hawkins, with which I respectfully agree."

7            LORD JUSTICE LEWISON: You say that's right, do you?

8            MR PHILLIPS: Yes, my Lord. And my Lord, your Lordship has  
9            seen --

10          LORD JUSTICE LEWISON: A couple of questions arise out of  
11          that. First of all, the statement from Lord Templeman  
12          in P&A Swift is directed to guarantors, sureties, not to  
13          somebody who is a principal obligor. It just says  
14          a surety, so it's not anything to do with landlord and  
15          tenant law. This is the position of the surety.

16          The second observation is that, in Hawkins, which  
17          Lord Justice Hoffmann likes, Mr Justice Megarry said,  
18          "A debt is a debt, whoever pays it".

19          MR PHILLIPS: That is a concept I completely understand.

20          I think the point in Milverton, my Lord, arises out  
21          of what this clause expressly provided, and it's that  
22          passage which I showed to your Lordship.

23          Now, whether this applies to all landlord and tenant  
24          cases matters not.

25          LORD JUSTICE LEWISON: It's not a question of whether it

1 applies to all landlord and tenant cases. Does it apply  
2 to all cases where the surety covenants or agrees with  
3 the creditor as principal debtor? Which many, many  
4 surety covenants do.

5 MR PHILLIPS: Yes. Well, no, if they're a principal debtor  
6 they are a principal debtor, and that payment will  
7 discharge the debt. But it's because it's a principal  
8 debtor. It's not the guarantor paying the creditor that  
9 discharges the debt. It's because you have a direct  
10 principal debtor relationship between the surety and  
11 the debtor.

12 LORD JUSTICE LEWISON: So if the surety also covenants as  
13 principal debtor, then payment by the surety does  
14 discharge the debt, either wholly or pro tanto.

15 MR PHILLIPS: Yes, because that's another payment qua  
16 surety. If one's looking at the triangular  
17 relationship, surety, creditor, debtor, you have another  
18 line there. And it's pursuant to that obligation, which  
19 is a direct obligation from a surety to the debtor.

20 LORD JUSTICE LEWISON: Yes.

21 MR PHILLIPS: Right. So the reason why this is important is  
22 that whilst payment by a primary obligor discharges the  
23 debt to the extent of the payment, payment by a surety  
24 only gives rise to an obligation upon the creditor to  
25 reimburse the surety if and to the extent that the

1           debtor repays in full.

2           And qua surety, the payment will always be to the  
3           creditor. The debtor will also pay the creditor. And  
4           if the creditor receives more than 100 per cent he  
5           accounts to the secondary obligor because the creditor  
6           in that situation did not need to rely on the full  
7           extent of his guarantee.

8           And that's the nature of a secondary liability.  
9           They are only liable if the primary obligor does not  
10          satisfy the liability. If the primary obligor does,  
11          there's no liability at all.

12       LORD JUSTICE LEWISON: Can we just go back for a moment to  
13       Lord Justice Glidewell. The question he posed to  
14       himself on page 5 between two hole punches was:

15                "Does payment by a surety of an instalment of  
16       a lessee's rent discharge the lessee's obligation to pay  
17       the same rent?"

18                So that's a question posed in quite general terms.

19       MR PHILLIPS: Yes.

20       LORD JUSTICE LEWISON: And he answers that on the next page  
21       in the last line of the sidelined paragraph:

22                "If a lessor does recover a sum from any one of  
23       the three, the rent has been paid. The other two cease  
24       to be liable, but they are still liable for  
25       further rent."



1 MR PHILLIPS: Yes, for the further rent going forward.

2 LORD JUSTICE LEWISON: Yes. And Lord Justice Kennedy agrees  
3 with Lord Justice Glidewell.

4 MR PHILLIPS: Yes, that's because that's a primary obligor  
5 paying for the obligation.

6 LORD JUSTICE LEWISON: That's not the question he asked  
7 himself. He asked whether a payment by a surety  
8 discharges the rent.

9 MR PHILLIPS: It's interesting, because often you see in  
10 some of the cases loose descriptions. And the payment  
11 that is being made on this contract in this case is by  
12 a primary obligor.

13 LORD JUSTICE LEWISON: Right.

14 LORD JUSTICE HENDERSON: Do you then say the same about the  
15 passage cited from Lord Templeman:  
16 "It appears to be a general ...(Reading to the  
17 words)... surety. ...(Reading to the words)... with  
18 quasi ...(Reading to the words)... volunteers to be a  
19 substitute ..."

20 Et cetera. Do you say that really the analogy is  
21 only correct if --

22 MR PHILLIPS: If they become a primary obligee --

23 LORD JUSTICE HENDERSON: If there is a primary covenant by  
24 the surety.

25 MR PHILLIPS: Yes.

1 LORD JUSTICE HENDERSON: Again, that is simply not what  
2 Lord Templeman says, but.

3 MR PHILLIPS: But that is right, my Lord. That is --

4 LORD JUSTICE HENDERSON: You say it's right, but it is  
5 (inaudible) distinguished judge has said so.

6 MR PHILLIPS: No, your Lordship is picking on sentences  
7 without the full relationship context.

8 LORD JUSTICE HENDERSON: Yes.

9 MR PHILLIPS: There are two points: the primary obligor  
10 point and the appropriation to specific payments point.  
11 And those two points were identified in the textbooks,  
12 and in the same vein the Supreme Court of Singapore has  
13 said that Milverton is a case specific, with a specific  
14 exception, to the general rule. And I don't -- whether  
15 it applies only in a leasehold context matters not.  
16 It's a question of whether it's a primary obligor.

17 But I just want to show you two of the textbooks.  
18 Can I take you to authorities bundle 4 at tab 72. I'm  
19 taking you back to Goode & Gullifer, On Legal Problems  
20 with Credit and Security. I'm going to 2382 again. And  
21 this time, because it's the same passage --

22 LORD JUSTICE LEWISON: Sorry, where are we going?

23 MR PHILLIPS: Are you on page 414, my Lord? Tab 72. This  
24 is a later bit of the same passage. My Lords, it's  
25 about 15 lines down, and the word on the right-hand side

1 "the", "the other cases cited by Fisher", is Milverton.

2 And I just want to pick up:

3 "In that case the Court of Appeal decided that  
4 payment of rent by a surety discharged the lessee's  
5 obligation to pay the same rent, but arguably this is  
6 not of more general application, as first in the  
7 landlord and tenant situation there's a single set of  
8 obligations to pay the rent and perform the covenants  
9 owed by both tenant and guarantor, and secondly it is at  
10 least arguable that the payment of the rent was payment  
11 in full of that particular obligation related to that  
12 particular period.

13 "If it is right that even outside insolvency the  
14 creditor does not need to give credit for part-payment  
15 by the surety in ...(Reading to the words)... the  
16 debtor, the main plank in Mr Justice Fisher's argument,  
17 namely that the rule should be the same outside and  
18 within an insolvency, falls away."

19 So that was the first of them. Now, whether -- but  
20 your Lordship gets the point. It's the primary  
21 obligation point. And then in tab 75, which is again  
22 The Modern Contract of Guarantee, and it's on 242A and  
23 it's just the footnote, footnote 193.

24 LADY JUSTICE ASPLIN: Sorry, I'm in the right tab but then  
25 which page am I going to?

1 MR PHILLIPS: 2424A, my Lady.

2 LADY JUSTICE ASPLIN: Thank you.

3 MR PHILLIPS: My apologies.

4 LADY JUSTICE ASPLIN: No.

5 MR PHILLIPS: Footnote 193. I want to pick it up near  
6 the middle:

7 "The reasoning in Milverton can certainly be  
8 interpreted that way ...(Reading to the words)...  
9 decisions could be confined by reference to  
10 these factors:

11 "One, the defendant seeking to reduce its liability  
12 to the original lessee was not strictly in the position  
13 of a guarantor vis-à-vis the defaulting assignee in  
14 respect of whose liability payments have been made  
15 by others.

16 "Two, the other paying parties had a higher degree  
17 of responsibility for liability than the  
18 original lessee.

19 "Three, it might be argued that some of the payments  
20 had been appropriated to a divisible obligation or  
21 particular instalment of rent, so as wholly to discharge  
22 that obligation."

23 Then it refers to Goode & Gullifer. So my Lords,  
24 and my Lady, MS Fashions.

25 That is in authorities bundle 1 at tab 60.

1 LORD JUSTICE LEWISON: I hadn't understood the first of  
2 O'Donovan's points:  
3 "A defendant wishing to seek to reduce his liability  
4 to the original lessee was not ..."  
5 So the landlord sues the original lessee, is that  
6 right, in Milverton? Who in the view(?) of the world  
7 was the original tenant.  
8 MR PHILLIPS: My Lord, the reason is that the "sureties", if  
9 I can put them in inverted commas, were primary  
10 obligors. That is the point he is making as well.  
11 LORD JUSTICE LEWISON: No, he's making a different point,  
12 with respect.  
13 MR PHILLIPS: Sorry.  
14 LORD JUSTICE LEWISON: O'Donovan and Philips are making the  
15 point that it was the original tenant. It obviously was  
16 a primary obligor when the lease was granted to it as  
17 original tenant. That's the point he's making.  
18 MR PHILLIPS: Yes. I see that.  
19 LORD JUSTICE LEWISON: And that's what happened, was it?  
20 I'll go back to look at it.  
21 MR PHILLIPS: But then he moves on to the other paying  
22 parties. It may be that that part of there analysis --  
23 LORD JUSTICE LEWISON: (inaudible) understand his  
24 first point.  
25 MR PHILLIPS: I understand, my Lord. I'm sorry if that is

1 not helpful.

2 LORD JUSTICE LEWISON: Anyway, I will go back over it again.

3 So we are going to MS Fashions.

4 MR PHILLIPS: I want to go to MS Fashions, if I may. That

5 is in authorities bundle 1 at tab 16. It starts at 273.

6 My Lords, can we start with the headnote.

7 LORD JUSTICE LEWISON: You did say you were going to take

8 these in chronological order but in fact MS Fashions

9 precedes Milverton.

10 MR PHILLIPS: That is a perfectly fair criticism, my Lord.

11 LORD JUSTICE LEWISON: Sorry?

12 MR PHILLIPS: Your Lordship's criticism is perfectly fair.

13 LORD JUSTICE LEWISON: It's not a criticism, but MS Fashions

14 was decided in 1993 and Milverton in 1994.

15 MR PHILLIPS: The one point that I can take from that is

16 that Milverton didn't cite MS Fashions.

17 Now, if we may, let's look at MS Fashions. Looking

18 at the headnote as it's very important that we are

19 grounded in the underlying facts. Between 84 and 89,

20 three company directors each signed as a principal

21 debtor an agreement with the bank whereby as a guarantee

22 for repayment of loans by the bank to the company [which

23 was MS Fashions] the bank could withdraw money from his

24 deposit account ..."

25 That's the director's deposit account. The debt due

1 from BCCI to the director. The bank is BCCI. And that  
2 is why all this arises:

3 "... with the bank towards satisfaction of the  
4 company's debts due to BCCI."

5 So BCCI owes the directors debts on their deposits,  
6 and the company MS Fashions owed BCCI money:

7 "In 1992 the bank was compulsorily wound up. The  
8 directors in the company issued ...(Reading to the  
9 words)... seeking declarations that directors were  
10 entitled, pursuant to rule 490 of the Insolvency Rules,  
11 to set off ..."

12 I'm sure your Lordships are familiar with rule 490:

13 "... the sums in their deposit accounts against the  
14 companies' respective liabilities to the bank."

15 So you have the three company directors. They have  
16 signed a guarantee arrangement as a principal debtor.  
17 The company could withdraw money from their deposit  
18 accounts in satisfaction of the company's debts. And  
19 it's the key point, or one of the key points, that they  
20 are principal debtors, and I'll explain why:

21 "If they were principal debtors, sums due from the  
22 bank to them [on those deposits] will be the subject of  
23 set-off and would automatically reduce the sums due from  
24 the company to BCCI.

25 If they were sureties that had given charges over

1           their deposits, there would be no set-off because it  
2           would be a principal obligation due from the bank  
3           against a contingent obligation -- sorry, principal  
4           obligation due to the bank. And it would be  
5           a contingent obligation due -- no, I'm sorry,  
6           I was right.

7   LORD JUSTICE LEWISON: Contingent obligation from  
8           the bank --

9   MR PHILLIPS: From the bank, against the debt.

10           And that would not have been mutual dealing. That  
11           was the point.

12           "The directors sought to set off the sums due from  
13           the bank in their deposit accounts against the company  
14           MS Fashions' liability to BCCI."

15           Existing cross-claims arising out of mutual dealings  
16           result in an automatic set-off under rule 490. And if  
17           we then pick up the headnote, dismissing the appeals:

18           "Where there were existing cross-claims arising out  
19           of mutual dealings before the commencement of the  
20           winding of up the company."

21           Because as your Lordships know, the set-off is taken  
22           at the commencement of the winding up:

23           "Rule 490 of the Insolvency Rules took effect so as  
24           to bring about a set-off ...(Reading to the words)...  
25           where a liability had been entered into by the principal



1 debtor there was a primary liability not contingent on  
2 the making of a demand in writing ..."

3 Which is why I said to your Lordships it would have  
4 been contingent liability:

5 "And could constitute a valid cross-claim for  
6 purposes of the rule. And that accordingly the  
7 indebtedness of the companies [that was MS Fashions] as  
8 at the date of the winding up of the bank had been  
9 extinguished or reduced by the amounts which on that  
10 date were standing to the credit of the directors on  
11 their deposit accounts."

12 LORD JUSTICE LEWISON: Yes.

13 MR PHILLIPS: And Mr Justice Hoffmann -- he may have been  
14 Lord Justice Hoffmann at that point -- at first instance  
15 said therefore there was a set-off, and the  
16 Court of Appeal agreed.

17 If I can go to 430 at --

18 LORD JUSTICE LEWISON: I think he heard the motion as  
19 Mr Justice and by the time he gave judgment he had  
20 become Lord Justice.

21 MR PHILLIPS: They were lucky that he had not become  
22 Lord Hoffmann.

23 If I could just pick up in Lord Justice Hoffmann's  
24 judgment, 430, at letter C:

25 "On the insolvency of the bank, can the director set

1 off his claim for the return of his deposit against his  
2 liability to pay the company's debt so that the debt is  
3 wholly or pro tanto extinguished."

4 And of course the debt that the directors wanted to  
5 set off was liability of BCI to the directors. That is  
6 why they wanted a set-off, because otherwise they would  
7 have been relying on whatever dividend they would have  
8 got. That is what the directors wanted to do. And of  
9 course, on a set-off it would count as 100 per cent. If  
10 they could not set off they'd get a dividend from BCCI,  
11 and MS Fashions would still have to pay 100 per cent of  
12 the debt it owed to BCCI.

13 Then on 431B to C, the directors signed a document  
14 which said that they were principal debtors and it says:

15 "Thus, a common feature of all three cases appears  
16 to be that the director signed the document saying that  
17 his liability to pay company's debt was to be as  
18 a principal debtor."

19 And then further down, just above E:

20 "On the other hand, I think it is a tenable view  
21 that such charges over deposit can be analysed as the  
22 creation of a liability on the part of the chargor to  
23 the company's debt, not exceeding the amount of the  
24 deposit, which can be set off against BCCI's liability  
25 to repay the deposit. It seems to me that the reference

1 to the liability of the depositor as being that of a  
2 principal debtor should be as a matter of construction  
3 taken to have that effect."

4 Then at 435, if I may, H. In this passage  
5 Lord Justice Hoffmann explained why, if they had been  
6 guarantors, there wouldn't have been a set-off:

7 "If the relationship between BCCI and the directors  
8 was governed only by the standard form of guarantees,  
9 I think that there would be no answer to the submission  
10 that the liability of the directors remains contingent.  
11 All the guarantees in the BCCI standard form require a  
12 demand in writing ...(Reading to the words)... any  
13 liability arises in the part of the guarantor."

14 And then over the page at D to F, just above  
15 letter D:

16 "In my judgment, the principal debtor clauses have  
17 the effect of creating primary liability for the  
18 purposes of the rule [that's this rule in set-off] that  
19 is debt is not contingent upon demand."

20 Picking it up two lines down:

21 "It is true that for some purposes the courts will  
22 look to the underlying reality of the suretyship  
23 relationship rather than the formal agreement that  
24 liability is to be as principal debtor. But this is  
25 only for the purpose of protecting the surety's

1 equitable rights against the principal debtor, in giving  
2 effect to such consequences as may affect the creditor,  
3 such as the surety's right to take securities and the  
4 rule against double proof. Otherwise, there's no reason  
5 why creditor and surety should not make whatever terms  
6 they choose."

7 And then going forward to 439A to B, this is  
8 Lord Justice Hoffmann's conclusions and the declaration:

9 "Finally, Mr Thomas said that although rule 490  
10 might result in a set-off between BCCI and the director,  
11 this did not amount to payment of the debt owed by  
12 company ...(Reading to the words)... gave the director a  
13 complete or pro tanto defence. This, I think, ignores  
14 the fact that the directors' set-off operates in respect  
15 of the same debt ..."

16 That's what you need, you need mutuality of  
17 (inaudible).

18 "... as that owed by the company. If, as I think it  
19 must be, the set-off is equivalent to payment by the  
20 director, then I think it must operate also to  
21 extinguish to the same extent the debt owed by  
22 the company.

23 "I will therefore declare that the indebtedness of  
24 each of the companies as at the date of  
25 the winding up ..."

1           As at the date of the winding up because this is by  
2           virtue of the operation of the set-off rule in 490:

3           "... has been extinguished or reduced by the amount  
4           which on that date was standing to the credit of the  
5           directors on their respective deposit accounts."

6           My Lords, the reason why Lord Justice Hoffmann  
7           declared that the indebtedness had been extinguished is  
8           because there is a mandatory and automatic set-off where  
9           there are mutual debts or mutual dealings, that occurs  
10          on the winding up. That is what happened in this case  
11          and that is what Lord Justice Hoffmann --

12       LORD JUSTICE LEWISON: I understand that, but doesn't the  
13          reasoning go like this:

14          The debt owed by the surety is not a contingent  
15          debt, because it's a primary obligation. Therefore  
16          set-off applies.

17       MR PHILLIPS: Yes, because you can have mutual dealings.

18       LORD JUSTICE LEWISON: Set-off is equivalent to payment.

19          Well, that's what he says:

20          "If, as I think it must be, the set-off is  
21          equivalent to payment. And set-off, being equivalent to  
22          payment by the director, extinguishes the company's debt  
23          pro tanto."

24       MR PHILLIPS: No, my Lord, with respect, you have inserted  
25          a layer of reasoning that is not there.

1 LORD JUSTICE LEWISON: What have I inserted?

2 MR PHILLIPS: What you have inserted is: the set-off equals  
3 a payment, therefore it extinguishes the debt.  
4 The debt is automatically extinguished by rule 490.

5 LORD JUSTICE LEWISON: Why?

6 MR PHILLIPS: Because that's what the rule says.

7 LORD JUSTICE LEWISON: Well, is it not because, as  
8 Lord Justice Hoffmann says, set-off is equivalent  
9 to payment?

10 MR PHILLIPS: No.

11 LORD JUSTICE LEWISON: So that's wrong?

12 MR PHILLIPS: It's not wrong, my Lord. One can see why you  
13 would describe it as payment. That's not the reason why  
14 it extinguishes the debt. A debt is extinguished when  
15 set-off occurs under 490 automatically. You can't  
16 contract out of it. And it happens at the winding up.

17 LORD JUSTICE LEWISON: I understand that. But that's how  
18 set-off works. It's equivalent to payment. I mean,  
19 leave aside rule 490, just take common-or-garden  
20 equitable set-off outside insolvency. If you have  
21 a set-off, it extinguishes or reduces the debt. That is  
22 how it works. Hanak v Green. Mrs Hanak sues Mr Green  
23 for building works, and he has a cross-claim and --

24 MR PHILLIPS: My Lord, your Lordship may wish to insert that  
25 particular step. But it doesn't matter, because the

1 crucial point in this is: the reason why there was  
2 a set-off, and whether it's because there's a payment or  
3 whether it's just the rule, is because they were primary  
4 obligors. And if they had been guarantors it wouldn't  
5 have been a set-off --

6 LORD JUSTICE LEWISON: I understand that, but we are dealing  
7 with an actual payment here, our case, are we not?

8 MR PHILLIPS: Well, we are going to look at the facts in due  
9 course, but it's really important that your Lordships  
10 appreciate that there is an absolutely core fundamental  
11 difference between payments by principals and payments  
12 by sureties. And this case is not a payment by a surety  
13 qua surety.

14 LORD JUSTICE LEWISON: Right.

15 MR PHILLIPS: And that is really important.

16 LADY JUSTICE ASPLIN: Because they were primary obligors,  
17 which is up front.

18 MR PHILLIPS: Yes, it is, my Lady. Just to make it -- it is  
19 not because payment by a guarantor extinguished the  
20 debt. And that was not the ratio of the case. And that  
21 is important because we say that there are obiter dicta  
22 that are not binding on this court. And if they were,  
23 I suspect that the criticisms and doubts about the three  
24 lines of Lord Justice Dillon by the likes of  
25 Professor Gullifer and Andrews and Millett would never

1           have been written.

2           So a really important point, my Lord. We are not  
3           construing all these academics but they are  
4           [overspeaking] --

5 LORD JUSTICE LEWISON: No, no, but academics are perfectly  
6           at liberty to say the Supreme Court gets things wrong.  
7           Of course they are entitled to ...

8 MR PHILLIPS: My Lord, for present purpose, if the debt from  
9           the directors had been by way of guarantee it would have  
10          been a contingent debt and --

11 LORD JUSTICE LEWISON: That I understand.

12 MR PHILLIPS: Really important.

13           Then can I go on to 446A to B.

14 LORD JUSTICE HENDERSON: Before we get there, do we get any  
15          help from the -- I haven't read it yet, I'm afraid  
16          yet -- from the report of the argument? After all, we  
17          have Sumption QC and Mark Hasgood(?) appearing for the  
18          directors. I think we might get some enlightenment.

19 MR PHILLIPS: What happened was, is that there was  
20          an ex parte interlocutory injunction in which all of  
21          those individuals appeared. It went to Millett. It  
22          went to the Court of Appeal. And then this is the  
23          considered case. But I will come on to that.

24           When we look at Lord Justice Dillon's statement,  
25          which I know that you have, they take it out of context,



1           because this was not an extinguishment because  
2           a guarantor had made a payment. And that's what  
3           I wanted your Lordships to have understood. And what  
4           Lord Justice Dillon says there, that cannot be --

5 LORD JUSTICE LEWISON: Where are you looking?

6 MR PHILLIPS: Cannot be the ratio.

7 LORD JUSTICE LEWISON: Which page are you looking at?

8 MR PHILLIPS: It's the statement that has been looked at,  
9           which is 448 above D:

10           "If there's a set-off between Mr Amir and Mr Ahmed  
11           and BCCI that must automatically reduce or extinguish  
12           the indebtedness to BCCI ...(Reading to the words)...  
13           statutory set-off is not something which BCCI can place  
14           ...(Reading to the words)... operates to reduce or  
15           extinguish the liability of the guarantor."

16           Now, it wasn't operated to reduce the liability of  
17           the guarantor qua guarantor. It was operating to reduce  
18           or extinguish the liability qua principal.

19 LADY JUSTICE ASPLIN: And you would say that that paragraph  
20           which is at DE is qualified by what is said above it  
21           at BC:

22           "Therefore we have a situation in which, though the  
23           situation is tripartite rather than bipartite  
24           ...(Reading to the words)... immediately enforceable  
25           [et cetera] there is a debt presently due from each of

1 the companies to BCCI and equally due ...(Reading to the  
2 words)... as principal debtor."

3 MR PHILLIPS: Yes, my Lady.

4 LADY JUSTICE ASPLIN: And you say that qualifies what  
5 is said above --

6 MR PHILLIPS: Absolutely, my Lady. And what my learned  
7 friends are relying on is the use of the word  
8 "guarantor" by Lord Justice Dillon. And with the  
9 greatest respect, when Lord Justice Dillon used the word  
10 "guarantor" he was not describing a qua guarantor.

11 LORD JUSTICE HENDERSON: Well, isn't another way of putting  
12 it to say that one has to, as it were, read into his  
13 penultimate sentence "a guarantor" in sort of open  
14 brackets "qua principal debtor" close brackets, or  
15 something like that?

16 That would, as my Lady says, pick up the point which  
17 has been made very clearly at letter B above.

18 MR PHILLIPS: Yes, my Lord.

19 May I then just turn to the other two bits of  
20 the history, which should be in authorities bundle 5, at  
21 91. I hope, my Lords, that you have -- it may be in my  
22 little clip.

23 LADY JUSTICE ASPLIN: That's Mr Justice Millett,  
24 MS Fashions.

25 MR PHILLIPS: Yes. This is the report of Mr Justice Millett

1 and then Lord Justices Wolff and Scott. And the first  
2 thing I wanted to show to your Lordships is the dates of  
3 the two decisions.

4 LORD JUSTICE LEWISON: Yes.

5 MR PHILLIPS: This all happened on the same day, because  
6 what had happened was that BCCI in liquidation had  
7 appointed receivers over MS Fashions based upon the debt  
8 due from MS Fashions to BCCI. And the directors ran  
9 along and sought an injunction restraining the receivers  
10 from acting. So this all happened very quickly.

11 And if you just go to 281 you can see those who  
12 appeared and were instructed before Mr Justice Millett.  
13 And the same you can see on page 284. I just wanted to  
14 pick up on 284, just above E where  
15 Lord Justice Scott says:

16 "The argument before Mr Justice Millett and before  
17 us raises a short point of law concerning the effect of  
18 rule 490 of the Insolvency Rules."

19 And then if I can go forward --

20 LORD JUSTICE LEWISON: He makes the principal debtor point.

21 MR PHILLIPS: Sorry, I'm very grateful to my learned junior,  
22 who was trying to prompt me to point that out to your  
23 Lordships. But you got the point.

24 LORD JUSTICE HENDERSON: Sorry, where is it we find that?

25 MR PHILLIPS: That is on 284 at the bottom.

1 [overspeaking] --

2 G -- or H:

3 "The principal debtor will on demand ..."

4 And so on. Then on 287. If I could pick it up at H  
5 where he says, picking up the second sentence:

6 "It is correct that the release of a surety does not  
7 discharge a principal debtor. Nothing but payment does  
8 this. I would accept also that BCCI can, if it wishes,  
9 release the guarantee and still enforce its securities  
10 against the companies. That does not seem to me to be  
11 the point raised by the facts of the present case. It  
12 is plain enough that payment by the surety ...(Reading  
13 to the words)... not only releases the surety but also  
14 discharges or reduces, as the case may be, the liability  
15 to the creditor of the principal debtor ...(Reading to  
16 the words)... the set-off effect of 490 in reducing  
17 Mr Sawar's(?) liability to BCCI corresponds to the  
18 payment of a corresponding amount ..."

19 Which of course is the point -- I take that.

20 Then over the page, just above D:

21 "I think this is case ..."

22 I think that is the passage that my Lord  
23 Lord Justice Lewison was referring to yesterday. But  
24 I think it's important that we then look at 288 just  
25 above D. He says:

1           "I think this is a case in which leave should be  
2           granted to Mr Sawar ...(Reading to the words)... seek a  
3           declaration that the amount of the debt ..."

4   LORD JUSTICE LEWISON:   Sorry, where are you?

5   MR PHILLIPS:   288.

6   LORD JUSTICE LEWISON:   Yes, I see.

7   MR PHILLIPS:   Just above D:

8           "I think this is a case in which leave should  
9           be granted."

10          So this is a leave application:

11          "... should be granted ...(Reading to the words)...  
12          that the amount of the debt which they owe has been  
13          reduced by the operation of 490 to the extent that the  
14          sum stands as a credit in ...(Reading to the words)...  
15          deposit account at BCCI at the date that BCCI went into  
16          liquidation. If it had been left to me now to rule as  
17          a matter of law on the matter, what I have already said  
18          indicates the conclusion to which I would have come.  
19          But this is only an application for leave. It is not  
20          the full hearing of the issue, although it was necessary  
21          for us to form a view on the issue, having regard to the  
22          manner in which it was dealt with below by  
23          Mr Justice Millett ..."

24          Who had refused to intervene.

25          So your Lordships should note, no cases were cited

1 to the courts according to the report. There are no  
2 cases cited. If you look at 284 you can see there's no  
3 reference to any cases having been cited. You can see  
4 that it all happened in a tearing rush. You can see  
5 Lord Justice Scott's expression that this is only  
6 a leave application. So one cannot fairly put  
7 particular weight on the way in which Lord Justice Scott  
8 described the issue.

9 LORD JUSTICE LEWISON: Do you want to say anything about  
10 Lord Justice Woolf at 289 between G, or H:

11 "Once there's been set-off, the company has been  
12 paid. That means that not only is the guarantor or  
13 joint principal discharged ...(Reading to the words)...  
14 but so also is any other debtor who is liable in  
15 relation to the same ..."

16 MR PHILLIPS: I think, my Lord, you have the majority behind  
17 the proposition that set-off constitutes a payment.  
18 I don't want to push the point. I'd always thought of  
19 it as automatic operation of rule 490. But it doesn't  
20 matter. That's one reason why I don't want to push it.

21 So just to make a few points just to pull  
22 MS Fashions together. MS Fashions concerned principal  
23 debtors. Your Lordship should note that the  
24 Court of Appeal, of course, was not shown Re Sass,  
25 although given that the extinguishment of the debt was

1           because of rule 490, that's not as big an issue as it  
2           might have been, because they were principal obligors  
3           rather than guarantors as well, of course.

4           There are comments in the textbooks that I should  
5           just show you. Authorities bundle 4/72. Again, I'm  
6           going back to Goode & Gullifer. That is on 414. The  
7           point I wanted to pick up was just after -- in the  
8           middle of the paragraph that we have looked at, and it's  
9           just after the quote that we were looking at from  
10          Lord Justice Dillon in MS Fashions:

11                 "Neither Re Sass nor Ulster v Lambe was cited to the  
12          Court of Appeal in that case."

13   LORD JUSTICE LEWISON: Ulster Bank was of course cited to  
14          Lord Justice Hoffmann.

15   MR PHILLIPS: Yes, it was. My Lord, absolutely. The other  
16          point was on 71 in the Law of Guarantees. This is  
17          Andrews and Millett. I just wanted to go to 2377. It's  
18          just footnote 53 where Andrews and Millett make the same  
19          point we've just -- and they say at the end:

20                 "This remark, it is respectfully submitted, should  
21          be treated with some caution."

22                 And our respectful submission is, yes, but I think  
23          that, my Lord, your Lordships, and my Lady, you now  
24          understand why that statement was made and what the  
25          context was.

1 LORD JUSTICE HENDERSON: Sorry, which footnote was that?

2 MR PHILLIPS: Footnote 53, my Lord.

3 LORD JUSTICE HENDERSON: Thank you.

4 LORD JUSTICE LEWISON: Yes.

5 MR PHILLIPS: The last -- again, it's in the little clip if  
6 that assists your Lordship. In the clip you should find  
7 explanation of this case from "The Modern Contract of  
8 Guarantee". And they explain the case in its proper  
9 insolvency set-off context. It may assist  
10 your Lordships when you come to consider the case for  
11 the purposes of your Lordships' judgment.

12 LORD JUSTICE LEWISON: This is 11/110 and following, is it?  
13 Is that what you are referring to?

14 MR PHILLIPS: Yes.

15 LORD JUSTICE LEWISON: 11/101 and following.

16 MR PHILLIPS: The next authority is Stotter v Equiticorp,  
17 which is in authorities bundle 26 at 491. But looking  
18 at the time, I'm going to just give you a couple of  
19 points if I may.

20 LORD JUSTICE LEWISON: Tab number again?

21 MR PHILLIPS: It is authorities bundle 26.

22 LADY JUSTICE ASPLIN: Authorities bundle 1.

23 MR PHILLIPS: 1/26.

24 LORD JUSTICE LEWISON: You have Mr Justice McMurdo as well.

25 MR PHILLIPS: This is Fisher in the High Court of Auckland.



1 LORD JUSTICE LEWISON: And you have McMurdo back  
2 in Australia.

3 MR PHILLIPS: Yes. What I wanted to do was -- as  
4 your Lordships know, the case held that a creditor's  
5 proof in the liquidation had to be reduced by the amount  
6 received from the surety before the onset of  
7 liquidation. And it relies on McKinnon and Rowlatt and  
8 Lord Justice Dillon and Milverton, many of those points  
9 that your Lordship has seen, without properly analysing  
10 those points.

11 If you have -- sorry to flip about. I just wanted  
12 to show you textbook material on this.

13 LORD JUSTICE LEWISON: Can I just ask you a question before  
14 we go there.

15 MR PHILLIPS: Yes, of course.

16 LORD JUSTICE LEWISON: You have been submitting that,  
17 properly understood, both MS Fashions and Milverton are  
18 explicable on the basis that the surety was in fact  
19 a principal debtor.

20 MR PHILLIPS: Yes.

21 LORD JUSTICE LEWISON: And on that hypothesis, I think you  
22 accept that a part-payment does discharge the debt  
23 pro tanto.

24 MR PHILLIPS: Yes.

25 LORD JUSTICE LEWISON: Again, on that hypothesis that the

1 debt is discharged pro tanto, what is the impact on the  
2 right to prove, if any?

3 MR PHILLIPS: Well, the debt -- you can only prove for the  
4 balance left after the payment.

5 LORD JUSTICE LEWISON: So if the debt is discharged  
6 pro tanto then the creditor can only prove for the  
7 balance; is that right?

8 MR PHILLIPS: Yes, because you have two individuals who were  
9 liable to pay the debt, and one has paid it.

10 LORD JUSTICE LEWISON: Yes.

11 MR PHILLIPS: And the creditor can only claim up to  
12 100 per cent from his principal debtors. They can only  
13 claim if you have two principal debtors.

14 LORD JUSTICE LEWISON: So if he has two principal debtors  
15 and they owe 100 between them, and one pays 50, the  
16 creditor can only prove for the other 50.

17 MR PHILLIPS: There's only 50 left.

18 LORD JUSTICE LEWISON: And if he only gets a penny in the  
19 pound, that's just tough.

20 MR PHILLIPS: Yes. And if he's got a guarantee then the  
21 guarantor might have to pay the other 49. And if the  
22 guarantor pays 50, then the guarantor can step into his  
23 shoes, put in the proof, and he gets the 1p in  
24 the pound.

25 Tab 75 at 2425. Authorities bundle 4, tab 75, 2425.

1           It's 1081. It refers to Mr Justice Fisher and  
2           then says:

3           "With respect, the reason why the creditor stands to  
4           receive more than the other ...(Reading to the words)...  
5           creditors in the liquidation is because that is the  
6           basis on which the financial accommodation was provided  
7           to the principal debtor, on the basis on which the  
8           guarantee was taken, and in any event the creditor does  
9           not receive a proportionally higher dividend on its  
10          debt. It is just that the principal debt is not reduced  
11          by the pre-liquidation payment, so that the amount on  
12          which the creditor's dividend is calculated is the gross  
13          ...(Reading to the words)... amount of the debt. This  
14          is a consequence of the creditor's right of  
15          appropriation. In any event, the creditor is not  
16          entitled to receive more than 100 per cent in the pound,  
17          and if it does so, it will hold a surplus on trust for  
18          the paying surety."

19          So again, I think your Lordships are seeing the  
20          structure of how this works.

21          And as far as Stotter is concerned, if you could  
22          just go to tab 71, page 2371. It's on 2371 and it's the  
23          last few lines of 13.010, where he says:

24          "There are, however, competing policy considerations  
25          which offer reasons to be cautious about accepting

1 Mr Justice Fisher's view to ...(Reading to the words)...  
2 furthermore it is hard to see why there should be such  
3 fundamental distinction between payments made by the  
4 surety prior to the insolvency and those made after the  
5 insolvency has supervened. There is also a powerful  
6 case for saying that the guarantee is for the whole of  
7 the debt and the creditor is entitled to treat the  
8 surety as having not fulfilled his obligation until he  
9 has seen to it that the entire debt has been paid."

10 Then in tab 72, back to Goode, on 2382 again. This  
11 is a different part of the page, I'm pleased to say.  
12 After the break, Professor Goode moves on to Mr Justice  
13 Fisher, and then five lines up from the end:

14 "The policy argument against the result in Stotter  
15 is also strong since it creates a distinction between  
16 payment made by the surety before liquidation for which  
17 ...(Reading to the words)... to give credit and those  
18 made after which he does not ...(Reading to the  
19 words)... made a payment. However, as pointed out  
20 above, payments made by the person primarily liable do  
21 not fall within the rule in Sass.

22 "It is submitted, therefore, that the position in  
23 English law remains that partial payments by a  
24 ...(Reading to the words)... surety do not reduce the  
25 amount for which the creditor can prove. By partial

1 payments is meant payments of less than the total  
2 indebtedness to which the guarantee relates. If the  
3 creditor has misguidedly taken a guarantee covering only  
4 part of the debt as opposed to ...(Reading to the  
5 words)... full indebtedness to limit of liability then  
6 on paying that part the surety becomes entitled to lodge  
7 a proof himself in respect of the part so paid."

8 Again, we agree.

9 My Lords, just in relation to the public trustee at  
10 Queensland, which is Mr Justice McMurdo, our submission  
11 on that is that this is all of a piece.

12 LORD JUSTICE LEWISON: Yes.

13 MR PHILLIPS: And so rounding it up -- I'm sorry, I felt  
14 I needed to deal with --

15 LORD JUSTICE LEWISON: No, no, you are quite right.

16 MR PHILLIPS: There is no inconsistency between the position  
17 outside and inside an insolvency. And at step one of  
18 the analysis the position outside of a winding up is  
19 that it is possible to sue for the full amount even if  
20 there's been a payment by a surety. If the surety pays  
21 100 per cent of its liability, the right of subrogation  
22 means they step into the creditor's shoes to the extent  
23 of their liability. And that is what the rules are.

24 Can I then move on to the impact of insolvency, and  
25 the rule inside an insolvency is the same as the rule

1 outside an insolvency. And before we do so, we will  
2 flag up one point on the facts in this case, which is  
3 that no payments were actually made on the LBHI  
4 guarantee pre insolvency. They were all made  
5 post-insolvency. Just so that your Lordships are aware  
6 of that. The reference is CB119/3.20.

7 Then if I can just go back to Re Sass, because I now  
8 want to deal with the insolvency part of the case.

9 That's back in authorities bundle 1 at page 9.

10 LORD JUSTICE LEWISON: Sass, did you say?

11 MR PHILLIPS: Yes. Page 9, tab 1. Your Lordships have seen  
12 the headnote. Your Lordships know the facts. I just  
13 want to go to internal page 15. And your Lordships can  
14 see the marked passage:

15 "The surety has a right to ..."

16 Your Lordships I think have seen that.

17 And the court held, as your Lordships know, the  
18 creditor may prove for the full amount of their claim.  
19 That is the same as the position pre-insolvency,  
20 notwithstanding the payments made in respect of the  
21 claim by a guarantor, unless and until it's repaid  
22 in full.

23 LORD JUSTICE LEWISON: Yes.

24 MR PHILLIPS: And then I'll just give you the references.

25 Sorry, I should do this properly. Authorities bundle 4

1 at tab 71 again, on page 2369, and I wanted to pick it  
2 up five lines in. Do your Lordships see the words in  
3 the middle of the page "The basis for the rule".

4 LADY JUSTICE ASPLIN: I'm sorry, I'm on 2369.

5 MR PHILLIPS: Then 13.007.

6 LADY JUSTICE ASPLIN: "The basis for the rule".

7 MR PHILLIPS: Yes.

8 "The basis for the rule is that the surety has  
9 undertaken to be responsible for the full sum guarantee,  
10 including whatever may remain due to the creditor  
11 after receipt of dividends and the principal's  
12 insolvency. He cannot prove nor correctly receive a  
13 dividend in competition with the creditor for a right  
14 of indemnity."

15 And then in Rowlatt, which is in tab 69, and this is  
16 2357, in 11/002, just above the break at the bottom,  
17 four lines up, the words "The better view".

18 LORD JUSTICE LEWISON: Yes. They don't like Stotter.

19 MR PHILLIPS: They don't like it either.

20 So that brings us to the impact of release, which is  
21 step 3 of the analysis. And Deutsche Bank's point boils  
22 down to one argument, which runs as follows:

23 LBHI has released its right of indemnity altogether.  
24 That means the rule against double proof is not engaged.  
25 There are no competing interests at play between the

1 senior creditor and the junior creditor, the surety.  
2 That means Re Sass can not apply. If it did apply,  
3 there is a risk of overcompensation of the creditor and  
4 this would be contrary to the pari passu principle, and  
5 accordingly the general principle outside insolvency  
6 should apply.

7 My Lords, before we get into this, because I think  
8 your Lordships can already see the answers to these  
9 various points, but before we get into this, one  
10 complaint my learned friend made was that the learned  
11 judge had not dealt with the point. And in fairness to  
12 the judge I think your Lordships should be aware that  
13 this point took on a new and much increased significance  
14 in a note produced by Deutsche Bank a week after the  
15 hearing had finished. That's at SB2, tab 18.

16 Now, on the point of substance, the argument is  
17 based on two major flaws: first, there will be no risk  
18 of overcompensation if the rule in Re Sass is applied.  
19 The estate of the debtor is still liable to  
20 100 per cent. That has not changed. The surety is  
21 liable up to the extent of their guarantee, and of  
22 course if the creditor recovered more than other  
23 creditors it is because they took a form of security.

24 But LBHI is not entitled to take more than 100 pence  
25 in the pound, which I'll come back to, and it makes no



1           sense to disapply the rule in Re Sass, actually I would  
2           put it more widely than the rule in Re Sass, it is just  
3           the rule in the context of guarantees outside and inside  
4           of an insolvency.

5           So the first flaw is they do not recognise that it  
6           is the surety's claim to be subrogated to the creditor's  
7           claim that is being released. It is that claim, the  
8           secondary liability, that is what has been released.

9           The competition avoided by the rules that --

10          LORD JUSTICE LEWISON: What has been released? I thought  
11           the claim to indemnity from the principal debtor had  
12           been released.

13          MR PHILLIPS: Yes. Against the surety. I've been on my  
14           feet for too long I think.

15          LORD JUSTICE LEWISON: Under normal principles if a surety  
16           pays what he's guaranteed, when the principal debtor has  
17           failed to pay, he the surety is entitled to an indemnity  
18           from the principal debtor.

19          MR PHILLIPS: Yes, that has been released.

20          LORD JUSTICE LEWISON: That is what's been released.

21          MR PHILLIPS: Yes, I'm so sorry. Yes. But what you can't  
22           have is any competition between the surety and the  
23           creditor. And the release by the surety ensures there  
24           will be no competition in any event. The creditor can  
25           and always has been able to prove for the whole debt and

1           there is no reason to interfere with the ordinary  
2           operation of the rules.

3   LORD JUSTICE LEWISON: Well, suppose that the debt is 100.  
4           The surety pays 50. The creditor proves for 100 and  
5           recovers a dividend of 60p in the pound, so he now has  
6           in his hands 110. What is the obligation he has to  
7           account for that 10 to anybody? The surety no longer  
8           has a claim, because he's released it.

9   MR PHILLIPS: Under the Settlement Agreement he has to pay  
10          it back.

11   LORD JUSTICE LEWISON: Ah.

12   MR PHILLIPS: I am going to show you that. Because as part  
13          of this release you have the obligation to repay if they  
14          did recover more than 10 per cent, but I do need to show  
15          you that, I'm aware of that.

16                If I can first of all just look at the position with  
17          estate. The creditors are faced with a proof for  
18          a total of 100 per cent of the debt so there's no risk  
19          of over-compensation of LBHI out of the estate and  
20          there's no infringement of the pari passu principle. So  
21          there is that.

22                But then on the facts, and I need to show you  
23          core bundle 5, tab 57, this is the Settlement Agreement  
24          which as your Lordships will have picked up from the  
25          judgment is governed by New York law, but fortunately --

1 LORD JUSTICE LEWISON: That's why it's so difficult to  
2 understand.

3 MR PHILLIPS: Well my Lords I, amongst others, had the  
4 pleasure of cross-examining experts of New York law so  
5 no comment.

6 But anyway at 204 ...

7 LORD JUSTICE LEWISON: Clause?

8 MR PHILLIPS: Clause 204, which is on page 1315. Sorry,  
9 did I not give you the page?

10 LORD JUSTICE LEWISON: Yes.

11 MR PHILLIPS: What it provides -- I'll just work through it:

12 "On the effective date each applicable UK affiliate  
13 shall have allowed the claims against the applicable  
14 debtor in the applicable classes in the aggregate  
15 amounts ..."

16 Then:

17 "Notwithstanding anything to the contrary on the  
18 plan or this agreement with respect to each UK affiliate  
19 claim for which the applicable class is settled each  
20 applicable UK affiliate agrees that if at any time such  
21 UK affiliate receives distributions on account of a UK  
22 affiliate claim [which is what we are talking about]  
23 that combined with any distributions received by UK  
24 affiliate on account of the relevant primary claim  
25 exceed the amount of the primary claim such UK affiliate

1 shall remit from time to time any such excess  
2 distributions to LBHI ..."

3 That is not in our capacity:

4 "... within seven business days of receipt thereof  
5 and such remitted excess distributions shall not be  
6 subject to reduction, avoidance, re-characterisation,  
7 reconsideration, recoveries ..."

8 And so on and so forth. But the short point is, any  
9 excess received over the primary claim then has to be  
10 remitted back.

11 So that's on that side. The claims against the  
12 estate are the same, the creditor can't be  
13 overcompensated. And on the other side if the rule  
14 wasn't applied there would be an unfair windfall to PLC  
15 as the debtor because of LBHI's reduced proof, because  
16 estate would not be faced with the proof for  
17 100 per cent of the claim. So there would be  
18 a windfall, but the other way.

19 LORD JUSTICE LEWISON: To the estate.

20 MR PHILLIPS: To the estate. There's absolutely no reason  
21 not to permit a proof for 100 per cent of the claim.

22 LORD JUSTICE LEWISON: Yes.

23 MR PHILLIPS: The other fundamental problem with my learned  
24 friend's propositions is that the rule outside and  
25 inside insolvency is the same, and even if we were wrong

1           about the application of Re Sass the default position is  
2           the same anyway, as I hope I have demonstrated to your  
3           Lordships.

4   LORD JUSTICE LEWISON: I think you both agree that the rule  
5           is the same inside and outside, you just disagree what  
6           the rule is.

7   MR PHILLIPS: I think they say it's different, but for my  
8           purposes I've shown your Lordships what the rule is and  
9           we say it's the same throughout and we say that Re Sass  
10          is the application of the rule in an insolvency  
11          situation.

12   LORD JUSTICE LEWISON: Yes.

13   MR PHILLIPS: Which brings me to clause 7(f), which was the  
14          point advanced by my learned friend Mr Fisher and I will  
15          be thankfully very short.

16                My learned friend described the submission as  
17          an observation. For your Lordships' notes we dealt with  
18          this in paragraphs 107 to 111 of our skeleton. We've  
19          made a procedural point but I don't think your Lordships  
20          are going to be too troubled by it in the context of  
21          an observation. And we've made a substantive point.

22          Can I just make a few short points. Clause 7(f) says --  
23          and your Lordships have seen it:

24                "The lender will not without prior consent of the  
25          FSA take or enforce any security guarantee or

1 indemnity ..."

2 And so on:

3 "... upon obtaining or enforcing a security  
4 guarantee or indemnity, undertaking to hold the same or  
5 any proceeds on trust for the borrower."

6 We understood from the skeleton that my learned  
7 friends were making a point about set-off which we  
8 explained was flawed because you are dealing with  
9 a trust claim as against a debt claim. But my learned  
10 friend orally made a point about the underlying  
11 economics of the arrangement, given that it's (a)  
12 hypothetical, (b) new and (c) just an observation  
13 I would respectfully leave it there.

14 LORD JUSTICE LEWISON: All right.

15 MR PHILLIPS: My Lords, with huge apologies again for taking  
16 up more of your time, do your Lordships have any  
17 other questions?

18 LORD JUSTICE LEWISON: No, thank you very much.

19 MR PHILIPPS: Thank you very much.

20 LORD JUSTICE LEWISON: Who is next? Ms Hilliard.

21 Submissions in reply by MS HILLIARD

22 MS HILLIARD: Yes, I have a right of reply, my Lord. I have  
23 seven short points in reply.

24 First, a response to Mr Phillips' suggestion that,  
25 or assertion, actually, that our argument is illusory,

1 or that we are trying to argue that a pari passu  
2 solution becomes a senior ranking per deem(?). This, as  
3 we understand it, is a variation of the point that  
4 my Lord you made, you put to me yesterday, about there  
5 being a 'now you see it, now you don't' quality about  
6 our argument.

7 Our answer to that is as follows: firstly, it has to  
8 be firmly borne and clearly borne in mind that the  
9 effect of the different definitions is that first, C is  
10 subordinated to everything, other than more junior  
11 excluded liabilities. If another instrument in this  
12 case, D, is not more junior, it must be senior;  
13 secondly, D is subordinated to everything other than  
14 more junior excluded liabilities and pari passu  
15 subordinated liabilities. So it follows that, thirdly,  
16 three, the class of things that C is subordinated to is  
17 wider than the class of things that D is subordinated  
18 to; or putting it another way, the class of senior  
19 liabilities from C's perspective is wider than the class  
20 of senior liabilities from D's perspective.

21 Next, the relevant conclusion that one takes from  
22 a construction of Claim D is that it does not express  
23 itself to be junior to Claim C. The fact that Claim D  
24 from its perspective would see Claim C as pari passu is  
25 just a step along the road to that conclusion. But it's

1 not the conclusion.

2 So if you view the conclusion of the interpretation  
3 exercise Claim D is being that Claim C actually ranks  
4 pari passu, which is what Mr Phillips says our argument  
5 was, then the 'now you see it, now you don't' objection  
6 does we accept have some force. Because we know that  
7 Claim C does not end up ranking pari passu. But that's  
8 not the right conclusion to draw from our interpretation  
9 of Claim D, our construction of Claim D. The  
10 construction of the subordination clause in Claim D  
11 is only to identify, and nothing more, which other debts  
12 Claim D ranks behind. Subject to that, whether or not  
13 other debts ultimately rank pari passu or alongside  
14 Claim D -- and I think we explain probably too many  
15 times yesterday -- is not within Claim D's gift. It  
16 depends on what the terms of the other instruments say  
17 about itself. And in the event of inconsistency between  
18 the two instruments the legal methods of dealing with  
19 that inconsistency.

20 So the mischaracterisation of our argument by  
21 Mr Phillips is when he says that we say that D and C  
22 must rank pari passu. We in fact say from D's  
23 perspective it would treat C as ranking pari passu. We  
24 stressed yesterday the outcome of the subordination  
25 exercise from Claim D's perspective is only that it's



1 not subordinated to Claim C. The outcome of the  
2 subordination exercise from Claim C's perspective is  
3 that it is subordinated to Claim D. And both those two  
4 statements will be true if Claim D ranks ahead of  
5 Claim C. And there's no 'now you see it, now you don't'  
6 about that. That's the outcome.

7 So when my Lord Lord Justice Lewison suggested to  
8 Mr Phillips yesterday that his argument was that our  
9 argument was self-contradictory because it involved  
10 a pari passu outcome leading to a D ranking senior  
11 outcome, Mr Phillips agreed with that, agreed that that  
12 what was his argument was, but as I've explained that's  
13 wrong, that's not our argument because we do not say  
14 that there is a pari passu ranking, there is an actual  
15 pari passu ranking, only that from Claim D's perspective  
16 it would treat Claim C as pari passu.

17 I have to say in any event Mr Phillips' own position  
18 also suffers from the same problem because his position  
19 is that he says that because Claim C views Claim D as  
20 senior, Claim C ends up ranking pari passu with Claim D,  
21 but senior.

22 On any view there's going to be something of  
23 an inconsistency in the way that Claim C and Claim D  
24 view each other, but we say that the outcome of that is  
25 an entirely and always consistent one, in in terms

1           subordination, C is expressed to be subordinated to D  
2           but not vice versa.

3           That's the first point.

4           Second and relatedly, Mr Phillips' argument that  
5           there is a circularity in the simple contractual  
6           mechanism which should be addressed by a pari passu  
7           outcome creates, we say, a yet further problem when one  
8           comes to apply the solvency conditions in the PLC  
9           Sub-Debts. That's effectively Deutsche Bank's ground  
10          3(a) argument. But Mr Phillips was wrong to suggest  
11          that we, GP1, accepted, without more, that the solvency  
12          condition did not affect our analysis. It only doesn't  
13          affect the analysis if our construction is right. If  
14          Mr Phillips' preferred outcome is correct then it does  
15          create a problem with the solvency condition and  
16          Mr Phillips didn't have any solution for resolving it.  
17          We can deal with this very quickly if we just want to  
18          look at Claim C in the sum of 4.5 billion. You probably  
19          remember the terms of the Claim C Sub-Debt. But if you  
20          want to turn it up it's volume 3, tab 43, page 757.  
21          Relevantly clause 5.1 provides that the rights of LBHI,  
22          in respect of the subordinated liabilities, liabilities  
23          under Claim C itself, are subordinated to the senior  
24          liabilities, all liabilities except subordinated  
25          liabilities and excluded liabilities; and accordingly,

1           so it follows, payment of any amount of the subordinated  
2           liabilities, ie liabilities under Claim C itself, is  
3           conditional upon PLC being solvent at the time of and  
4           immediately after payment. And the application of  
5           clause 5.2 means that PLC would only be solvent if it's  
6           able to pay all other liabilities other than  
7           subordinated liabilities, liabilities under Claim C  
8           itself, in full, disregarding for our purposes the  
9           excluded liabilities.

10           Now if one accepts Mr Phillips' proposition, and we  
11           proceed upon the basis that the statement of  
12           subordination to senior liabilities creates  
13           a circularity that reverts to a pari passu ranking by  
14           some form of default legal rule, then that solution  
15           presents a further problem under that insolvency  
16           condition in Claim C. Because if Claim D ranks  
17           pari passu with Claim C under the Sub-Debts then Claim C  
18           cannot be paid on the terms of the instrument because  
19           the solvency condition will not be met. And the reason  
20           for this of course is because the solvency condition in  
21           claim C can only be met by disregarding excluded  
22           liabilities and liabilities under Claim C itself, the  
23           subordinated liabilities under the terms of Claim C.

24           So a pari passu competing debt at senior level,  
25           which is where Mr Phillips would have Claim D rank, is

1 not a subordinated liability under Claim C or  
2 an excluded liability. On that basis, payment of claim  
3 C cannot be paid unless Claim D could be paid first  
4 before the payment of Claim C. So if Mr Phillips is  
5 right a pari passu ranking with C will necessitate yet  
6 a further exercise in impasse-breaking in order to  
7 explain and justify why a debt that ranks pari passu  
8 cannot be paid pari passu.

9 Now, Mr Phillips seem to suggest that this could be  
10 solved by having Claim C treat Claim D as being within  
11 the definition of subordinated liability in Claim C.  
12 But that requires the implication of entirely new words  
13 in Claim C which are not present at all in Claim C, that  
14 are present in Claim D. And we say that this analysis  
15 serves to reinforce the sense of the construction that  
16 we have advanced, it's the other side of the same coin.  
17 Once it's recognised that Claim D, properly construed,  
18 does not subordinate itself to Claim C an outcome which  
19 replaces one perceived impasse with another perceived  
20 impasse simply doesn't arise.

21 So our construction is the only construction which  
22 properly allows "accordingly" to mean "in consequence",  
23 it follows that in both agreements.

24 LORD JUSTICE LEWISON: I haven't got quite my head around  
25 this one. We are looking at clause 5.1.

1 MS HILLIARD: Yes.

2 LORD JUSTICE LEWISON: So:

3 "The rights of a lender are subordinated to the  
4 senior liabilities and accordingly payment of any amount  
5 of the subordinated liabilities is conditional upon ..."

6 Then we go to which --

7 MS HILLIARD: Sorry, over the page to 758, which says 1(b):

8 "... the borrower being solvent at the time ..."

9 LORD JUSTICE LEWISON: I see.

10 MS HILLIARD: Because the first bit is outside of  
11 an insolvency.

12 LORD JUSTICE LEWISON: Yes.

13 MS HILLIARD: So the borrower being solvent at the time or  
14 immediately after the payment. Then 5(2):

15 "For the purposes of subparagraph (1)(b) above the  
16 borrow should be solvent if it is able to pay its  
17 liabilities other than the subordinated liabilities in  
18 full disregarding excluded liabilities."

19 LORD JUSTICE LEWISON: Right. So the point is that if  
20 Claim D is not subordinated it's pari passu, then it has  
21 to be paid.

22 MS HILLIARD: Yes. Yes. And so what you would have to do  
23 is you would have to create another sort of  
24 impasse-breaking mechanism to allow the debts to be  
25 paid.

1 LORD JUSTICE LEWISON: Right.

2 MS HILLIARD: So all I was saying is if we accept

3 Mr Phillips' proposition and we proceed upon the basis  
4 that the statement of subordination to senior  
5 liabilities creates the circularity that reverts to  
6 a pari passu ranking by some form of default legal rule  
7 then that solution, as I say, presents this further  
8 problem under the insolvency condition in Claim C  
9 because it means that if Claim D ranks pari passu then  
10 Claim C can't be paid on the terms of the instrument  
11 because the solvency condition will not be met.

12 I think Mr Phillips' suggestion was that this  
13 problem could be solved by having Claim C treat Claim D  
14 as within the definition of subordinated liability in  
15 Claim C. But as I say, that would require the  
16 implication of new words in Claim C which are not  
17 present in Claim C but are present in Claim D. That's  
18 why we say ours is the only construction which really  
19 works because once it's recognised that Claim D properly  
20 construed doesn't subordinate itself to Claim C  
21 an outcome which replaces one impasse with another just  
22 simply doesn't arise.

23 The third point, it was unclear at the end of  
24 Mr Phillips' submissions the extent to which he continue  
25 to rely on the default rule under Rule 14.12 but to the

1 extent reliance remained I think it was in echoing the  
2 comments made yesterday by my Lord  
3 Lord Justice Henderson as to whether D's perception of C  
4 as a pari passu debt arises as a matter of construction  
5 or because construction runs out and it's necessary to  
6 have recourse to some other legal principle.

7 We say there's no need -- and that's really the  
8 whole point of our submission -- is that there is no  
9 need to get to a default rule. And I think that we were  
10 there on a sort of earlier iteration of our arguments,  
11 we thought, okay, we will use the default rule. But  
12 actually when you look at these instruments you don't  
13 run out of construction opportunities because the  
14 construction works.

15 And an approach which requires reliance on a default  
16 rule, such as that suggested by my Lord  
17 Lord Justice Henderson, requires this two-stage process.  
18 First of all, it requires construction of Claim D that  
19 treats C as a senior liability, which was the judge's  
20 conclusion and the one that Mr Phillips invites you to  
21 endorse; and second, it needs a recognition that that  
22 can't work, because in that event Claim D ranking with  
23 Claim C would create a circularity and that therefore  
24 the only solution is to treat the debts as pari passu,  
25 either under the default rule or on the policy ground we

1 suggested, or via some other legal mechanism.

2 And what we say is it would be peculiar to require  
3 this hypothetical two-stage process where D on its own  
4 terms can land on a workable solution in one stage as  
5 a matter of construction. One doesn't have to go  
6 through all these sort of legal mechanisms because we  
7 can do it by construing the documents. Or to make the  
8 same point another way, it would be an absurd  
9 construction of Claim D which led to a circularity  
10 problem when there was available a construction that  
11 didn't. I mean, generally the law seeks to avoid absurd  
12 solutions, particularly when there is a perfectly  
13 principled and logical alternative available. And to go  
14 back to our second point in this context, it's that by  
15 solving the problem as a matter of construction that you  
16 avoid giving rise to the further problem that the  
17 solvency condition in Claim C would still not be met.  
18 That problem is only avoided if one reaches the  
19 conclusion that D on a proper construction does not  
20 subordinate itself to C. And if one reaches the  
21 a conclusion that D on a proper construction does  
22 subordinate itself to C, so the opposite, then one is  
23 driven to solve the circularity by some form of legal  
24 default. You just create a further problem, in that  
25 Claim C's solvency condition can't be met and so some



1 further remedy is required.

2 The fourth point is that Mr Phillips submitted that  
3 no reason has ever been identified for C and D to rank  
4 other than pari passu. Our answer to that is no reason  
5 has ever been identified why C and D should not rank  
6 other than pari passu. If Mr Beltrami is right, and we  
7 say he is, on his construction of amended B, amended B  
8 ranks below A -- amended B ranks with A other than  
9 pari passu, B ranks below A.

10 Secondly, our response is no one ever appears to  
11 have thought about the relative ranking of subordinated  
12 debt and it's not suggested that it was. And if no  
13 reason has ever been identified for C and D to rank  
14 other than pari passu that fact, we say, goes absolutely  
15 nowhere and certainly nowhere near to leading to  
16 a pari passu outcome. It just means that one should not  
17 be surprised if the consequences of the language used  
18 when it comes to ranking do not have a readily  
19 discernible rationale.

20 LORD JUSTICE LEWISON: I thought Ms Tolaney did suggest  
21 a reason which wasn't entirely tied up with the dividend  
22 stopper argument, which is that the issue under Claim D  
23 is designed to bring in outside money.

24 MS HILLIARD: Yes -- I'm happy to support Ms Tolaney. When  
25 I introduced the case I obviously did explain that the

1 ECAPS investors provided -- the structure was all  
2 designed to attract third party, invest the money to  
3 funnel it up to the limited partnerships and then to  
4 purchase the notes. And that that structure was -- it  
5 wasn't a happenstance, it was purposely put together  
6 with the limited partnership having agreed to purchase  
7 the notes --

8 LORD JUSTICE LEWISON: Yes.

9 MS HILLIARD: -- even before the prospectus went out. So  
10 yes, that would be a reason to -- well, it would be more  
11 of a reason to put D above C than C above D, bearing in  
12 mind that the C debts are totally internal to the Lehman  
13 Group. And as I say, I'm happy to sort of row myself  
14 towards Ms Tolaney on that. I do say that our  
15 construction argument though, if you like --  
16 Ms Tolaney's argument supports our construction  
17 argument, so in other words if our construction argument  
18 didn't work on its own the point that Ms Tolaney has  
19 made wouldn't be enough, but taken together it does give  
20 our construction argument more force I think.

21 LORD JUSTICE LEWISON: Yes. Right.

22 MS HILLIARD: Fifth, Mr Phillips placed great emphasis on  
23 the specific sanction of FSA in relation to the  
24 departure from the Standard Form 10.6 when putting in  
25 place the PLC Sub-Notes. This again, we say, goes

1           nowhere. It seems to be an argument that the  
2           draftsperson or FSA subjectively intended the form of  
3           the notes to be the same as the debts. There's no  
4           rectification claim. And even if that's subjective  
5           intention were admissible, and I have to say I struggle  
6           to see that there is evidence of any intention, but if  
7           it was admissible it's of no use as an aid of  
8           construction, given the judge's finding.

9   LORD JUSTICE LEWISON: It's not relied on.

10   MS HILLIARD: No, It's not relied on.

11   LORD JUSTICE LEWISON: It's not relied on as subjective  
12           intention. What is being said is: here is a departure  
13           from the Standard Form, that can only happen legally, in  
14           regulatory terms, if the FSA has sanctioned the  
15           departure, the FSA's sanction is public, public document  
16           and therefore available to anybody who's buying into  
17           these notes. The FSA sanction says: well you can depart  
18           but there must be no less subordination than the  
19           standard form, ie than Claim C, if you are right then  
20           there is this less subordination than Claim C, therefore  
21           you should interpret Claim D so as to conform with the  
22           regulatory framework. That's the way the argument goes  
23           as I understand it.

24   MS HILLIARD: Yes. I've momentarily lost my reference but  
25           the judge actually did deal with this in his judgment.

1 And he said, and we'll find the reference, he did  
2 actually say: look, in relation interestingly enough to  
3 the Sub-Debts, because the Sub-Debts complies all fours  
4 with Form 10.6, and what he said, this is at  
5 paragraph 326. It starts at paragraph 322, "Regulatory  
6 irregularity?", page 454, tab 22 of core bundle 2. This  
7 is obviously dealing with the PLC Sub-Debt Agreements,  
8 "are very similar to the LBHI2 Sub-Debt Agreements which  
9 comprise Claim A." And he goes on at paragraph 323:

10 "On the other hand these differences ..."

11 He refers to "differences":

12 "... are sufficient to render the PLC Sub-Debt  
13 Agreements non-standard when considered in relation to  
14 the form followed by the LBHI2 Sub-Debt Agreements."

15 That form, it will be recalled, was laid down in  
16 IPRU(INV)10, so-called.

17 "The reason for the failure to follow in all  
18 respects the standard form was explored in  
19 cross-examination of Ms Hutcherson by Ms Hilliard QC.  
20 Ms Hutcherson, entirely unsurprisingly, could give no  
21 direct evidence as to why this might be the case. She  
22 did however, seek to explain why this might be the case,  
23 and her first explanation was that an error had been  
24 made. Her second was that this might have been a case  
25 where the standard forms did not have to be used.

1           "325. Both explanations are possible. The fact is  
2           that someone in the Lehman Group took IPRU(INV) FORM  
3           10.6, and then varied it or caused it to be varied in a  
4           manner beyond that permitted if (i) the regulatory  
5           capital regime applied; and (ii) this was intended to be  
6           regulatory capital. As I have noted, the standard form  
7           envisaged only that the Section B variable terms could  
8           and would be altered,<sup>291</sup> and these changes went  
9           beyond that.

10           "Whilst it is possible that a standard form for  
11           regulatory capital was used -- albeit with some changes  
12           -- in a case where the standard form was not in fact  
13           required, it seems to me more likely that changes were  
14           made in circumstances where the standard form should  
15           have been adhered to, but was not."

16           "I raised this point so that I can dismiss it for  
17           the purposes of this judgment, even assuming the form of  
18           the PLC Sub-Debt agreements ..."

19           Remember that's the PLC Sub-Debts not the notes:

20           "... was deficient, the most that this could have  
21           done was rendered what the Lehman Group intended as  
22           regulatory capital not regulatory capital. Obviously,  
23           that would or might be serious in the regulatory  
24           context, but any such deficiency would sound only in the  
25           regulatory context and would not otherwise affect the

1 obligations arising under the PLC Sub-Debt  
2 Agreements.<sup>292</sup> In short, the rules regarding regulatory  
3 capital, and their potential breach, have no bearing on  
4 the questions of subordination that I must address."

5 LORD JUSTICE LEWISON: Is that right though?

6 MS HILLIARD: Yes.

7 LORD JUSTICE LEWISON: If contract is made, intending to  
8 give effect to a regulatory scheme, or a legal scheme  
9 for that matter, and it could be interpreted so as to  
10 conform with the scheme and could be interpreted so as  
11 not to conform with the scheme, wouldn't a court  
12 interpret it if possible so as to conform?

13 MS HILLIARD: Well, first of all the actual FSA letter  
14 I think on any view is somewhat unhelpful and ambiguous.

15 LORD JUSTICE LEWISON: Never mind the particular facts. The  
16 judge says: regulatory consequences have no bearing on  
17 the question of subordination; ie they cannot affect my  
18 interpretation of the agreement. And I'm questioning  
19 that as a statement of principle.

20 MS HILLIARD: My Lord, yes, I think they can't have any  
21 bearing because the agreement, the agreement is not with  
22 the FSA, the agreement is with LP1 and PLC. So I mean,  
23 the FSA might be saying, you know: you have to have  
24 these terms in your agreement. But if the notes that  
25 are issued to LP1 don't have those provisions the idea

1           that LP1 would not be entitled to enforce the provisions  
2           of the notes because of something that a regulatory  
3           authority said would be somewhat surprising.

4   LORD JUSTICE LEWISON:   So your submission is that regulatory  
5           compliance has no bearing on interpretation?

6   MS HILLIARD:   No, my Lord, because I think -- regulatory  
7           compliance is coming quite close to -- bearing in mind  
8           that it's the FSA for this argument is saying, this is  
9           what we require, is actually coming close to the  
10          subjective intention of a party that isn't even a party  
11          to the agreement.

12                 I think really the way to put it is that this is the  
13          tail wagging the dog, if the wording did not achieve --  
14          assuming that was what the FSA wanted -- it did not  
15          achieve that which FSA and Allen & Overy meant it to,  
16          then it doesn't mean that the wording does not mean what  
17          it means.

18   LORD JUSTICE LEWISON:   I understand that.

19   MS HILLIARD:   It might mean that the FSA's rules  
20           were breached.

21   LORD JUSTICE LEWISON:   Of course the parties' rights and  
22           obligations are in the end governed by the contract.

23   MS HILLIARD:   Yes.

24   LORD JUSTICE LEWISON:   All I'm questioning is the judge's  
25           statement that the regulatory background is irrelevant.

1 MS HILLIARD: Well, I do not see the relevance of the  
2 regulatory background to the enforcement of  
3 the obligations.

4 LORD JUSTICE LEWISON: Right.

5 MS HILLIARD: Just to make my point good in relation to the  
6 waiver, which is what Mr Phillips was relying on. The  
7 FSA waiver letter acknowledges the possibility that the  
8 agreement might not in all fours comply with what the  
9 FSA want it to comply with. Because the FSA waiver  
10 letter requires the FSA to be notified if anyone spots  
11 a problem with the terms of the waiver.

12 So the FSA isn't saying, look, you know, if these  
13 terms don't comply with what we require as a matter of  
14 regulation we won't regard them as enforceable, or we'll  
15 take some action to stop these provisions being  
16 enforced. The most that the letter goes to is requiring  
17 someone who picks up a problem to notify the FSA.

18 And what I say in terms of the waiver letter is  
19 it's -- looking at what the FSA was saying it's very  
20 unlikely that when the FSA use those words would have  
21 been thinking that the ranking that we are pushing for  
22 created any difficulties from a regulatory perspective.  
23 Because whilst the wording, we say, ranks the Sub-Notes  
24 above the Sub-Debts, it ranked behind all the other  
25 already-paid unsubordinated liabilities. And that, we



1           say, is all that the FSA cared about. Why should they  
2           have had any concern about where subordinated  
3           liabilities ranked --

4   LORD JUSTICE LEWISON: We have the judge's finding to that  
5           effect.

6   MS HILLIARD: Yes. I mean there's absolutely no room in the  
7           construction of the Sub-Notes and the debt for a gap in  
8           which some unsubordinated debt accidentally gets  
9           sandwiched between Claim D above and Claim C below.

10   LORD JUSTICE LEWISON: So your point is that when the waiver  
11           says that there must be no less subordination than the  
12           standard form, what it means is no less subordination  
13           vis-a-vis unsubordinated debt.

14   MS HILLIARD: Exactly. Exactly. And that must follow,  
15           my Lord, because as I say, there is absolutely not --  
16           why should the FSA be worried about where subordinated  
17           liabilities ranked between themselves? That wasn't  
18           their concern.

19   LORD JUSTICE LEWISON: Yes. Right.

20   MS HILLIARD: Subordination isn't to a fixed level, it's  
21           always relative. And whilst Mr Phillips characterises  
22           the outcome as Claim D not subordinating itself to the  
23           same level as Claim C, it's equally consistent to view  
24           the result as being Claim D subordinating itself to the  
25           same level as C, but then C, which it does, expressly

1           relegating itself down a further rung.

2           The instruments are welded together at what might be  
3           described as a "Form 10-6 bracket" but it does not mean  
4           that everything in that bracket needs to rank  
5           pari passu.

6   LORD JUSTICE LEWISON:   Yes.

7   MS HILLIARD:   And indeed the forms themselves, the Sub-Debt  
8           forms, don't permit a pari passu ranking.   So the FSA  
9           can't be taken to have intended all Form 10 C debt to  
10          rank pari passu because their instruments don't actually  
11          permit that.   In short, and to the extent that it's  
12          relevant at all, what FSA, as I say, mean by the same  
13          level of subordination is, as I've said, it's  
14          subordination but subordination to unsubordinated debt.

15   LORD JUSTICE LEWISON:   No, you've said that.

16   MS HILLIARD:   And finally, on this topic for completeness --  
17          I'm getting there.   I will finish today.

18   LORD JUSTICE LEWISON:   Well, you have two more points to go  
19          and we still have Ms Tolaney to come --

20   MS HILLIARD:   But they're not very long.   They're short.

21   LORD JUSTICE LEWISON:   So I think we will probably call it  
22          a day there --

23   MS HILLIARD:   Very well.

24   LORD JUSTICE LEWISON:   -- and start again tomorrow.

25          Ms Tolaney, I think you have 45 minutes, is

1           that right?

2   MS TOLANEY:  I have, my Lord.

3   LORD JUSTICE LEWISON:  Right.  10.30 tomorrow.

4   (4.18 pm)

5                               (The hearing adjourned until  
6                               the following day at 10.30 am)

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