

Friday, 8 October 2021

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(10.30 am)

Submissions in reply by MS HILLIARD (continued)

LORD JUSTICE LEWISON: Yes, Ms Hilliard. You have two more points, I think.

MS HILLIARD: Yes, my Lady, my Lords, two very short points more. I was on number 6.

So number 6, Mr Phillips suggested -- and I think one sees that at pages 10 and 11 of yesterday's transcript, that it was common ground that there was no expression of juniority in Claim C as regards Claim D.

Now, in fact, whilst we agree that there was no expression in terms, we say obviously that at the end of the analysis one does find such an expression, and this is because C says it's more junior to everything save that which is expressed to be more junior still.

And D does not say, properly construed, it is more junior still because, properly construed, it doesn't subordinate itself to C.

Obviously I'm just saying the same thing that we've always said in different ways and in order to answer Mr Phillips' objections to our argument.

So what we say is that C ultimately does express itself to rank more junior, so it's not common ground that there was no expression of juniority, only that

1 there was no express expression of juniority.

2 Our seventh and final point is that Mr Phillips
3 submitted that our treatment of British Eagle amounted
4 to an invitation to the court to expand the principle.

5 We don't extend the principle. We don't say that
6 it's an extension of the principle. Rather, we say that
7 British Eagle is an application of the principle. And
8 the principle is that the court will not give effect to
9 contracts or arrangements which subvert the proper
10 operation of the insolvency regime.

11 Now, that may be because the contract seeks
12 impermissibly to evade the pari passu principle, as in
13 British Eagle, or, we say here inadvertently but
14 impermissibly creates a clog in the winding up of the
15 company's affairs.

16 But obviously that principle only applies where
17 there is a clog. And our case here is that there is
18 no clog.

19 LORD JUSTICE LEWISON: We only get to this point if there's
20 an impasse. And this then is the way that you break
21 the impasse.

22 MS HILLIARD: Exactly. And the impasse is created
23 because -- the impasse is there and therefore you can't
24 finish winding up the company's affairs, so you have to
25 break the impasse in some way. And that's what we say

1 is an application of the principle that the court will
2 not give effect to contracts which subvert the proper
3 operation of the insolvency regime which is designed to
4 wind up the affairs of the company and ultimately
5 dissolve the company.

6 But just to conclude, of course, what we say here --
7 although we accept that principle and we say that
8 there's a possibility of that principle, it only applies
9 in our case if there was a clog. And of course what we
10 say our case is there is no clog, for the reasons that
11 I've probably advanced too many times and repeated too
12 many times, but I think you have our argument now.

13 LORD JUSTICE LEWISON: Yes, certainly.

14 MS HILLIARD: Thank you very much, my Lady and my Lords.

15 LORD JUSTICE LEWISON: Yes, Ms Tolaney.

16 Before you begin, there's one point. Mr Phillips
17 yesterday placed quite a lot of stress on analysing
18 MS Fashions on the principal debtor clause, and as
19 I said to him I don't think we have seen the guarantee.
20 I have assumed -- correct me if this is wrong -- that it
21 does not contain a principal debtor clause.

22 MS TOLANEY: The complication, my Lord, is that it's
23 a matter of Delaware law, and Mr Phillips has never
24 relied on the terms of the guarantee and it's never been
25 in the bundles, as far as I'm aware. So if he's going

1 to try to rely on it now, that's problematic.

2 I am going to come on to tell you that that makes no
3 difference in the interpretation of the case, if he's
4 wrong, so it may be worth revisiting the point after --

5 LORD JUSTICE LEWISON: I just flag it up because there did
6 seem to be some emphasis placed on the terms of the
7 guarantee, which we haven't seen.

8 MS TOLANEY: Indeed, and not in the skeleton and not
9 taken below.

10 LORD JUSTICE LEWISON: Well, there we are. I just raise
11 that point for consideration.

12 MS TOLANEY: We noted it, my Lord. I'm not sure there is
13 much we could do overnight given the question arises not
14 under English law.

15 Submissions in reply by MS TOLANEY

16 LADY JUSTICE ASPLIN: Before you begin, live-streaming is
17 not on. I don't know if you have people in your offices
18 who are dependent upon it. Ah, now it has been switched
19 on. Thank you.

20 MS TOLANEY: My Lord, ground 3A briefly before I move to
21 partial release. Ground 3A is set out in our skeleton
22 at paragraph 62. And this is the argument, my Lord, and
23 it is just worth mentioning it to your Lordships again
24 because it was addressed on a different basis, I think,
25 by Mr Phillips.

1 What he said was that this argument required us to
2 salami-slice the clause.

3 Now, that's not right. What the argument involves
4 is, if your Lordships conclude that the contractual
5 mechanism doesn't work in order to establish the
6 breaking of the circularity, and consequently you are
7 driven to the conclusion that the Sub-Debt and Sub-Notes
8 prove at the same time -- as the judge was driven to
9 that conclusion, we say not correctly -- but if one
10 reaches that conclusion on whatever basis, the
11 difficulty with Mr Phillips' argument, and that's where
12 my argument ground 3A comes in, is that one then still
13 has to give effect to the terms of the clause, the
14 solvency conditions, because the premise of this
15 argument is that the contract is still valid and
16 operational but it has been impossible to break the
17 impasse. The conclusion is that they prove at the same
18 time but you then have the conditionality, which is when
19 they get paid.

20 If you then apply the solvency clause, which is
21 actually clear, and that is the parties' agreement and
22 there's no reason to disavow the entirety of the clause
23 when that part of the clause is clear, the Sub-Notes can
24 be paid out because the condition to payment is
25 satisfied because in that scenario you can pay the

1 senior liabilities in full, but Claim C is not a senior
2 liability because of the definition in the notes.

3 LORD JUSTICE LEWISON: Wouldn't Claim C be entitled to be
4 valid as a contingent claim?

5 MS TOLANEY: Claim C would not be payable. You'd have(?)
6 the C value but it wouldn't be payable because the
7 solvency conditions wouldn't be satisfied. Because
8 Claim D would be payable first, there wouldn't be money
9 left. And it would be a question of payment out.

10 And this was what I think Mr Arden was saying.
11 There are a number of ways that the administrators can
12 deal with Claim D in that situation. They could refuse
13 to deal with proof, they could reject it or they could
14 admit it in an amount of zero.

15 So our point isn't that the administrators of PLC
16 need to pay a dividend on Claim C at a different time to
17 Claim D, but that no dividend is payable at all because
18 the condition to payment isn't satisfied.

19 And I would invite your Lordships --

20 LORD JUSTICE LEWISON: Does that not interfere with the
21 insolvency claim, the distribution?

22 MS TOLANEY: I don't believe so, my Lord. And that,
23 I think, was what my learned friend Mr Arden was saying.
24 The debts are admitted to proof, but the question is
25 then when they are payable. And because of the solvency

1 conditions there's a clear regime that the
2 parties agreed.

3 So I would invite your Lordships to look at that if
4 that situation arises because actually it is another
5 answer that does give effect to the parties' agreement
6 even if there is an impasse at the earlier stage.

7 My Lord, may I move to partial release.

8 LORD JUSTICE LEWISON: Yes. Partial discharge, isn't it,
9 rather than release? Anyway, yes, whatever you want to
10 call it.

11 MS TOLANEY: Can I start by addressing five points of
12 principle that came up different times in my learned
13 friend's submission, and then I want to show you the
14 cases to show you why he is wrong on interpretation.

15 The first point of principle is that my learned
16 friend made a critical concession yesterday, and this
17 was in response to my Lord Lord Justice Lewison, Day 4,
18 pages 145 to 146, because he accepted that if a contract
19 of guarantee contains a principal debtor clause,
20 part-payments do discharge the debt pro tanto, and
21 therefore do reduce the creditors' claim.

22 So in other words, he accepts that we're right in
23 any case involving a guarantee with a principal
24 debtor clause.

25 And he has to make that concession because it's the

1 only way he tries to distinguish the cases of
2 MS Fashions and Milverton, which, as the court pointed
3 out, are otherwise binding.

4 I will come on to show you why he's wrong in his
5 construction on that. But what I would say is, actually
6 the concession is fatal to his case, because what he's
7 saying is that a creditor with the benefit of a simple
8 guarantee always has the right to prove for the full
9 debt, but a creditor with the greater benefit of
10 a simple guarantee and a principal debtor clause is
11 worse off because they always have to reduce.

12 So that leads, as a matter of policy, to the absurd
13 situation where the stronger contract, ie the one that
14 gives you the principal debtor and guarantee clause,
15 puts the creditor in a worse position.

16 The second point was that my learned friend built
17 his argument at the start on the basis that the bank had
18 somehow mis-approached the question of the relationships
19 between the parties. And he suggested that the bank
20 hadn't properly identified the issue of competition
21 between the creditor and the surety. That was at Day 4,
22 page 81 lines 20 to 23.

23 Now, that's hard to understand as a submission
24 because that was the heart of my submissions at Day 3,
25 pages 140 to 141. And the key point is that the special

1 insolvency rule operates because otherwise -- and
2 I place emphasis on the word "otherwise" -- there would
3 be competition between the surety and the principal
4 creditor. And it's the rule against double proof that
5 prevents the competition from occurring.

6 And essentially our point, as your Lordship well
7 knows, is that the release of the indemnity claim means
8 that there can no longer be competition between the
9 creditor and the surety, and that's why we say the
10 special rule doesn't apply. So we obviously understand
11 the competition aspect and it's the lack of it that is
12 the heart of my case.

13 LORD JUSTICE LEWISON: Yes.

14 MS TOLANEY: What we also say is that unless the amount, in
15 that scenario, for which the creditor can prove is
16 reduced, the result subverts the pari passu rule in
17 an insolvency situation because the creditor receives
18 a higher percentage recovery on what is actually owed as
19 compared to other creditors. And my learned friend
20 accepted that. But what he said to my Lord Lord Justice
21 Henderson was that preferential recovery is simply
22 a function of the guarantee. That was Day 4, page 80,
23 line 16, to page 81, line 19. And he also repeated
24 references to the guarantee being a form of security.
25 Day 4, page 74, lines 7 to 13.

1 Now, I think this was the point that my Lord Lord
2 Justice Henderson made: it rather depends on what you
3 mean by security because guarantees are plainly
4 contractual arrangements, they don't confer proprietary
5 rights, and a guarantee may be secured, like a principal
6 claim, but they are not usually referred to as security
7 in the real property sense.

8 That was my Lord's point. And in this case the
9 claim of the creditor against the estate is a personal
10 claim and if it's not secured it has a right to
11 participate with other creditors. And so there's no
12 reason why it should do better than the estate's assets.

13 Your Lordships will have seen I'm putting the first
14 two points both in answer to my learned friend but also
15 as a question of what's the right analysis in the
16 policy, because, as you have pointed out, it's
17 judge-made law and at the moment the argument that the
18 guarantee confers a benefit against the rights of other
19 creditors seems hard to justify.

20 The third point of principle was the question of
21 unjust enrichment: my learned friend's 100 per cent
22 point. My learned friend was at pains to explain that
23 on his approach the creditor will never recover more
24 than 100 per cent of the debt owed. And I place
25 emphasis on the word "never".

1 Now, that's a difficult submission to understand
2 because the possibility of overrecovery is the necessary
3 consequence of my learned friend's approach. And what
4 it turned out in the GENPRU, a new point taken
5 yesterday, was that he meant that even if there was
6 overrecovery on his approach, that wasn't a problem on
7 the facts of this case, and he showed you the
8 Settlement Agreement.

9 LORD JUSTICE LEWISON: Section 204.

10 MS TOLANEY: That's right.

11 But that's no answer, because as a matter of general
12 law there should be no overpayment. The money should
13 never come out of the estates in the first place. And
14 therefore relying on a specific term is akin to
15 saying: don't worry, the creditors promise to give the
16 surplus to charity. That cannot be the way the law
17 approaches this.

18 LORD JUSTICE LEWISON: Well, I think you can see that
19 argument in a slightly different --

20 MS TOLANEY: I'm sorry, my Lord, I can't hear you because
21 of the --

22 LORD JUSTICE LEWISON: You can see that argument in
23 a slightly different light. Your argument is, well, the
24 surety has released the claim against the principal
25 debtor for indemnity. And in effect, I think the way

1 that Mr Phillips is putting it, though he didn't quite
2 put it this way, is, well, no, you haven't really; what
3 you've done is you've substituted a right of indemnity
4 against a principal debtor by section 204, which gives
5 you a right against the creditor in the event of
6 a recovery. In other words, it's not a plain vanilla
7 release of the surety's rights.

8 MS TOLANEY: Well --

9 LORD JUSTICE LEWISON: I think that's how I understand
10 the argument.

11 MS TOLANEY: That's right. The reason I say -- obviously
12 the court has to deal with the arguments before it. But
13 obviously, as this is an entirely new point, not trailed
14 before yesterday, but it is also inconsistent with the
15 submission that first of all a release has no effect,
16 and secondly the creditor, when there is a release --
17 and that's what his submissions were until this point --
18 will never recover more than 100 per cent of the debt
19 because, as your Lordship says, he has actually
20 re-characterised the facts of this case to say, well,
21 there wasn't really a release at all.

22 LORD JUSTICE LEWISON: Yes.

23 MS TOLANEY: So that's why we say as a matter of law he's
24 wrong on the analysis, irrespective of what he says the
25 facts of this case were.

1 LORD JUSTICE LEWISON: So in other words, what you are
2 addressing is: the situation would apply if there were
3 what I've just called a plain vanilla release.

4 MS TOLANEY: Indeed, and that's the basis on which this
5 point has been argued.

6 LORD JUSTICE LEWISON: Yes.

7 MS TOLANEY: My Lord, the fourth point of principle relates
8 to the right of subrogation and the right of indemnity.

9 Again, I think this followed from discussions with
10 the court, because Mr Phillips tried to attack the
11 bank's approach by taking you back to what he said was
12 the origin of the insolvency rule. And as I will show
13 you, these are all cases in bankruptcy. And he was
14 suggesting that our approach misunderstood the nature of
15 the surety's rights. That was the Midland and In Re
16 Rees(?) case. And I will come on to those cases.

17 The premise of his submissions seems to be that
18 there was only a right of subrogation. And in response
19 to questions from my Lord Lord Justice Lewison and
20 Lady Justice Asplin, my learned friend said that the
21 surety has no right to make any claim against the debtor
22 unless the surety has paid its full liability.

23 That was Day 4, pages 69 to 72. And his reasoning
24 appeared to be based on the notion that the right of
25 the security to recover from the debtor is dependent on

1 being subrogated to the claim of the creditor against
2 the debtor.

3 But the surety -- and it's well-established,
4 certainly now if not then -- has a right of indemnity
5 arising as soon as it makes and to the extent it makes
6 any payment to the creditor. And that's clear from the
7 cases, the Cattles case and Kaupthing decisions. They
8 are both cited in Andrews and Millett at 13002. And
9 that, for your Lordship's reference, is authorities
10 bundle 4, tab 71, page 2363.

11 I think, as my Lord Lord Justice Henderson pointed
12 out in this dialogue, subrogation is only one mechanism
13 to give effect to the surety's underlying rights to
14 claim a pro tanto indemnity from the debtor. And it's
15 important when the principal claim is secured, because
16 the surety is better off being subrogated to the
17 creditor's rights.

18 But the right of the surety is not limited to
19 subrogation upon payment in full of the guarantee debt.
20 And to the extent the old cases use different language
21 it is not clear to me that they were limiting it just to
22 the right of subrogation. But even if they were, it's
23 clear from the Kaupthing case that that position has
24 moved on.

25 LORD JUSTICE HENDERSON: Under the law as it now stands,

1 what is the right juridical analysis of this indemnity
2 entitlement that arises -- as I think you are saying --
3 immediately upon payment by the surety?

4 MS TOLANEY: I assume it's an implied contract.

5 LORD JUSTICE HENDERSON: Or is it perhaps another way of
6 saying it is actually a form of subrogation and operates
7 as you go along rather than only when the debt is
8 discharged in full?

9 LORD JUSTICE LEWISON: The other possibility is it's simply
10 restitution for unjust enrichment.

11 MS TOLANEY: Indeed.

12 LORD JUSTICE LEWISON: And that's the way the House of Lords
13 seems to have approached it in Banque Financiere and
14 Parc(Battersea), where I think they said you can be
15 subrogated even though you have only paid off part.

16 MS TOLANEY: So it's not right to say it just arises when
17 you pay it in full.

18 Then taking you then to my fifth point of principle.
19 Really this was the key plank, I think, of my learned
20 friend's argument, which was he was claiming that the
21 distinction between primary and secondary liabilities
22 was the key. And the suggestion was that we were
23 confused as to the nature of the surety's obligation.

24 Now, there's no confusion on our part. The position
25 is that the payment of the surety discharges both the

1 secondary guarantee obligation and the underlying
2 guarantee debt. So if the surety pays £50 it discharges
3 the guarantee obligation to that extent and the
4 underlying guarantee debt. And we submit that that's
5 absolutely clear from MS Fashions and Milverton, and is
6 entirely logical as to where it should be as a matter
7 of policy.

8 My Lord, can I start at that point, then, looking at
9 the authorities briefly. My learned friend cited two
10 new authorities yesterday which I would just like to
11 address briefly and then go back to what he said in
12 MS Fashions.

13 LORD JUSTICE LEWISON: Yes. Can I just ask you about your
14 fifth point. The difficulty with the fifth point is
15 fitting it into the rule against double proof, because,
16 I think it was in Stotter that Mr Justice Fisher said,
17 well, how can you prove for more than you are owed? But
18 the cases do seem to suggest that you can.

19 It may be that this is a judge-made rule about who
20 has first crack at what's left in the insolvent
21 estate --

22 MS TOLANEY: Exactly.

23 LORD JUSTICE LEWISON: -- and that you can prove for more
24 than you are in fact owed because of this special
25 judge-made rule. And that's one possible explanation.

1 Which Mr Justice Fisher didn't really buy, but if that
2 is the explanation it is a rather peculiar explanation.

3 MS TOLANEY: My Lord, I don't shy away from that. I would
4 submit that that is the explanation. And that it is the
5 explanation is apparent from the cases and the text,
6 which talk about otherwise there being competition.

7 LORD JUSTICE LEWISON: Yes.

8 MS TOLANEY: So it's not suggested there's any other reason.

9 It's the competition, is the main point, exactly as my
10 learned friend was urging on you. And it's called
11 a special rule, we would suggest, because it's been
12 introduced to deal with a particular scenario in
13 insolvency. But as my Lord Lord Justice Henderson
14 I think has said a number of times during the hearing,
15 it's not ideal.

16 LORD JUSTICE LEWISON: But you have to accept, don't you,
17 that in this situation the creditor can prove for more
18 than he is owed?

19 MS TOLANEY: Exactly. And that seems to be the essence, I'm
20 afraid, of the rule against double proof, is that he is
21 proving for more than he is owed because the
22 surety can not.

23 LORD JUSTICE LEWISON: Yes.

24 MS TOLANEY: And it is judge made. It's not very
25 satisfactory. And we say in this case the ratio for it

1 or the rationale is not there. So --

2 LORD JUSTICE HENDERSON: Sometimes in the older cases there
3 seems to be perhaps an attempt to paper over the
4 contradictions by a sort of rather metaphysical notion
5 that you owe a debt in entirety until every penny of it
6 has been paid.

7 MS TOLANEY: That's right.

8 LORD JUSTICE HENDERSON: Which makes no economic sense. As
9 I say, it's almost a sort of philosophical point. The
10 whole thing has to be discharged before you can say
11 it's gone.

12 MS TOLANEY: Well, you see that very much from Re Sass, the
13 Midland Bank case and Re Rees. All three of them are at
14 pains to say that construing the guarantee, even with
15 a limit, you are still liable for the whole debt. And
16 they take that approach.

17 Now, that isn't the approach of Lord Justice
18 Hoffmann as he then was. He obviously thought that
19 was -- as well as Lord Justice Glidewell. They both
20 obviously thought that that was a very strange thing to
21 say. And as I will remind you, though you are familiar
22 with the cases, they said it in the clearest of terms.

23 So even if there was a position previously, it
24 doesn't seem to be the modern law.

25 LORD JUSTICE HENDERSON: It's really a species of legal

1 fiction and not something I want to encourage.

2 MS TOLANEY: No, and it's outdated now. But the point is,
3 it's fair to say in modern guarantees may arise less
4 frequently, and it may be that is why there is less
5 recent law on it, given it's used for suspense(?)
6 accounts and other things. (inaudible) the debtor
7 committed(?). But it isn't right as matter of law, we
8 would submit, to suggest that a payment by a guarantor
9 doesn't discharge pro tanto the debt.

10 LORD JUSTICE LEWISON: Yes, well, then you are forced back
11 to the uncomfortable position that the creditor can
12 prove more than he is owed.

13 MS TOLANEY: Yes, that's right. I will check the textbooks,
14 but I think one of them even says that in terms.
15 I don't shy away from that. That is the special rule,
16 and it's justified on the competition basis.

17 My Lord, just looking at the Midland Bank case which
18 my learned friend handed up, I think it's at A5/89, and
19 in the clip, and National Bank v Rees(?) is behind it.
20 Can I go to those in moment. I will just tell you three
21 points about those two cases and then I will look
22 at them.

23 My Lady, it's at 89. There are three overarching
24 points. The first is that they are all bankruptcy cases
25 so they are not dealing with the position outside

1 insolvency, as your Lordships know. Second, and taking
2 my Lord Lord Justice Henderson's point, the reasoning is
3 not very clear in certain respects.

4 Insofar as they suggest that there's a surety's
5 right against the principal debtor can only arise by way
6 of subrogation -- it's not clear that they are saying
7 that but, insofar as my learned friend suggested they
8 were, then that would not be the correct
9 approach anyway.

10 And the third and crucial point is that none of the
11 cases involve a release of the surety's right to
12 an indemnity from the principal debtor.

13 So starting, then, with the Midland Bank case. The
14 case isn't relevant, we submit, because it simply
15 recognises the general rule, which is not in dispute,
16 that a guarantor who pays 100 per cent of his liability
17 is entitled to prove in the debtor's insolvency in place
18 of the creditor if the creditor is not proving, because
19 he's then seen as fulfilling(?) the debt.

20 But in that case the surety had waived his right to
21 prove by virtue of the terms of the guarantee. And all
22 the court was considering was whether it was different
23 because the guarantor had been reimbursed from the
24 estate of the debtor. In other words, should the estate
25 be subject to a proof in respect of which it had

1 indirectly discharged? And the court decided that
2 was irrelevant.

3 So it's not a particularly useful authority in the
4 context of this case.

5 Nevertheless, my learned friend submitted that the
6 case was factually very similar to the release in the
7 present case. And he said:

8 "Where a surety has made a part-payment and has
9 waived his right to subrogation, there is nothing to
10 prevent the creditor from claiming the full amount of
11 the proof against the principal debtor."

12 So he relied on it as to waiver being akin(?) to the
13 release. That was Day 4, page 89. But contrary to his
14 suggestion, the similarity isn't there, because there
15 was no waiver or release in favour of the principal
16 debtor. The surety in the Chambers case covenanted with
17 the creditor for the benefit of the creditor not to
18 assert the creditor's claim by subrogation.

19 You can see that from the bottom of page 2942 of the
20 bundle in the judgment of Lord Justice Selwyn. It
21 starts from:

22 "The surety may, however, in contract agree to waive
23 this right to the benefit of the creditor."

24 That's an important difference in this case. And in
25 the Midland Bank case there was in principle the

1 possibility of the competing proof, albeit that might
2 have been a breach of contract between the surety and
3 the creditor. But all this showing is an application of
4 the special insolvency rule, as opposed to the facts of
5 our case where there's no possibility of a proof by
6 the surety.

7 The National Bank v Rees(?) case adds nothing
8 because it was argued on exactly the same basis. Can
9 you see that? It's the next tab on. And if one looks
10 at page 100 of the report, which is at page 2947. You
11 can see that from under Bacon CJ:

12 "The peculiar form of bond gives the bank the right
13 to retain their proof for the full amount."

14 And what you see at page 102 of the report, which is
15 2949, at the very bottom it starts, if your Lordships
16 can see it, "But the proviso is perfectly clear", which
17 is about six lines up from bottom. If you read that to
18 just over the page. (Pause).

19 So again, the estate didn't have the benefit of
20 any release.

21 LORD JUSTICE LEWISON: So what does Lord Justice James mean,
22 further up the page, at page 102? He says:

23 "It's not that he was surety only for the £500, he
24 was surety for the whole debt within(?) the limitation.
25 He had no equity arising out of any reduction of the

1 ultimate balance if the principal debtor had paid part
2 of the debt."

3 What does that mean?

4 MS TOLANEY: That it wouldn't affect the position with
5 the creditor.

6 LORD JUSTICE LEWISON: Equity surely is to do with the
7 rights of the surety?

8 MS TOLANEY: Yes, but there's no right to stand in the
9 creditor's shoes, I think is the point.

10 LORD JUSTICE LEWISON: Oh, I see. So are we getting to the
11 position where what starts as a question of construction
12 of the guarantee turns into a rule?

13 MS TOLANEY: I think that's right.

14 LORD JUSTICE LEWISON: That's how it has evolved.

15 MS TOLANEY: That seems to be how it has evolved. And what
16 is odd about it, as you see, is the peculiar form of
17 bond is ... But it becomes a rule in solvency
18 situations as we see from *Re Sass*, but possibly also in
19 *Re Sass*, with respect, there seems to be the line that
20 we looked at in the second sentence, my Lord. I can
21 show it to you. It's at tab 1 of the bundle, where
22 Lord Justice Vaughan Williams, in passing, says --

23 LORD JUSTICE LEWISON: Common law right.

24 MS TOLANEY: Exactly. And there just doesn't seem to be any
25 basis for that, as your Lordship pointed out. And these

1 cases don't appear to divide(?) it. And they were
2 referred to for that purpose, I think, by my learned
3 friend. But they don't do, properly analysed.

4 Then --

5 LORD JUSTICE LEWISON: I think there is one of the cases
6 that was cited to Mr Justice Vaughan Williams, which we
7 haven't seen, which suggests the contrary. I don't know
8 which one it is off hand.

9 MS TOLANEY: We will check, my Lord.

10 It's at tab 1.

11 LORD JUSTICE LEWISON: I think it's Commercial Bank of
12 Australia v Wilson.

13 MS TOLANEY: Right. But my Lord, irrespective, we would
14 submit, of that particular line, we say the position
15 actually now is very clear outside an insolvency. And
16 that comes from MS Fashions and Milverton.

17 And just to stand back a moment, my learned friend
18 appears to be suggesting to the court two things: one is
19 that the Court of Appeal decision of Lord Justices Woolf
20 and Scott should be just ignored because it was
21 an application for leave to commence the proceedings,
22 and secondly that because Milverton didn't appear to
23 have been cited very often it therefore seems to be not
24 really worth giving much time to. That essentially
25 seemed to be the suggestion at one point.

1 So the position is actually quite clear: these are
2 authorities of the Court of Appeal; they actually make
3 the points in very clear terms, with none of the
4 limitations that were being read in, and one would have
5 to disregard an awful lot of what was said in these to
6 reach the position that my learned friend was urging
7 on you.

8 So if we look first at the authority we passed up
9 yesterday in MS Fashions, at tab 91. And if your
10 Lordships would look at -- I think it was in fact
11 my Lord Lord Justice Lewison who pointed out the
12 passage, at 287H, in the judgment of Lord Justice Scott.

13 That passage makes it clear that Lord Justice Scott
14 regarded it as beyond doubt that set-off, if it
15 occurred, would operate to release not only the surety
16 but also the principal debtor. And similarly,
17 Lord Justice Woolf, at page 289H.

18 LORD JUSTICE HENDERSON: Sorry, what was the reference to
19 the passage in Lord Justice Scott?

20 MS TOLANEY: It was 287, letters H to I, my Lord.

21 LORD JUSTICE HENDERSON: Thank you.

22 MS TOLANEY: The bundle references are at the bottom, 2958.

23 LORD JUSTICE HENDERSON: Thank you very much.

24 MS TOLANEY: And there's plainly weight in their dicta,
25 particularly when you then read the main decision, which

1 is at tab 16, which we have looked at, I know, but if we
2 could go back to the passage at 448D.

3 LADY JUSTICE ASPLIN: Sorry, where do we find that?

4 MS TOLANEY: Sorry, bundle 1, tab 16.

5 LADY JUSTICE ASPLIN: Thank you.

6 LORD JUSTICE LEWISON: The page you want is 448?

7 MS TOLANEY: It's 448 of the report and 296 of the bundle,
8 and it's the passage at letters D to E.

9 So this is the passage in Lord Justice Dillon's
10 judgment that we were debating yesterday. And our first
11 point is that this is precisely and definitively
12 on point:

13 "The discharge of a guarantor's liability to the
14 creditor by payment or in the case of set-off reduces
15 the guarantor's liability and also that of the
16 principal debtor."

17 So the same point that we've seen from the judgments
18 of Lord Justice Scott and Lord Justice Woolf.

19 Now, the argument being advanced by my learned
20 friend is that that was only because the sureties were
21 principal debtors.

22 But that's wrong. And can you see that when you
23 look at the judgment of Lord Justice Hoffmann at
24 page 436, D to F. And the passage starts -- and I think
25 maybe again I'm revisiting ground that I think my Lord

1 Lord Justice Lewison had pointed out to me. but at
2 letter D:
3 "In my judgment the principal debtor ..."
4 And if your Lordships could read from D to F.
5 LORD JUSTICE HENDERSON: So sorry, I'm finding these page
6 references confusing.
7 MS TOLANEY: Would you prefer the bundle references at the
8 bottom, my Lord?
9 LORD JUSTICE HENDERSON: I think, given that the print
10 doesn't show the pages of the report at all clearly --
11 MS TOLANEY: I'm so sorry. It's page 284 of the bundle.
12 LORD JUSTICE HENDERSON: Thank you.
13 MS TOLANEY: It's letters D to F and it's in the judgment of
14 Lord Justice Hoffmann at first instance.
15 LORD JUSTICE HENDERSON: Ah, I'm so sorry, I was looking at
16 Milverton and that's why I was getting confused.
17 MS TOLANEY: Would your Lordship just look back at -- the
18 passage I had just referred to was in
19 Lord Justice Dillon's judgment.
20 LORD JUSTICE HENDERSON: Yes.
21 MS TOLANEY: That was at 296, d to E, which I know you are
22 familiar with.
23 LORD JUSTICE HENDERSON: Yes, indeed. Thank you.
24 MS TOLANEY: Then I was going back to the judgment of
25 Lord Justice Hoffmann to see how this arose.

1 LORD JUSTICE HENDERSON: Yes.

2 MS TOLANEY: And this passage is extremely important in the
3 judgment of Lord Justice Hoffmann because he is
4 describing the guarantor as a principal debtor. And
5 doing that doesn't stop the court looking at, as he puts
6 it, the underlying reality for some purposes. And
7 crucial the surety's equitable rights and the rule
8 against double proof.

9 And the only relevance in this case, as I think
10 your Lordship pointed out, of the guarantor being
11 a principal debtor was that the guarantor's liability
12 wasn't contingent on demand. And so a mutual debt could
13 be set off.

14 You see that in Lord Justice Dillon's judgment at
15 447H to 448C. Let me just give you the bundle
16 references. That is 295H to 296C.

17 And crucially, when Lord Justice Dillon comes to
18 consider the effect of set-off, he plainly regards the
19 sureties as guarantors, and he refers to them as such,
20 to contrast them with the principal debtor.

21 If he had only thought the relevance was principal
22 debtor, then the phrase would be nonsense in the
23 judgment, because they would all be principal debtors.

24 And my Lady Lady Justice Asplin put to my learned
25 friend yesterday that the paragraph at -- it's bundle

1 page 296B, 448 of the report, that paragraph B to C
2 might qualify the more general statement of principle on
3 which I rely.

4 And the answer to that, my Lady, is that the former
5 paragraph explains why there is set-off in this case.
6 The latter paragraph is about the effect of the set-off,
7 because it begins "If there is set-off" and then there
8 are the two points that emerge.

9 And the first point is that the set-off operates as
10 if it were payment under the guarantee. And we get that
11 from the sentence "it operates". And that is exactly as
12 my Lord Lord Justice Lewison put it at Day 4, page 133:

13 "Set-off is equivalent to payment."

14 And the use of the word "therefore" in that sentence
15 makes it clear that the reason why the payment by way of
16 set-off reduces the liability of the principal debtor is
17 because it's treated as payment under the guarantee.

18 And set-off was only important because it was
19 a method of payment, as your Lordship said. And it was
20 treated as such -- just for your Lordship's note -- by
21 Lord Justice Hoffmann as well. And that was at page 277
22 of the bundle, letters A to B, which is 429 of
23 the report.

24 LORD JUSTICE LEWISON: A to B. That is just reciting
25 the facts.

1 MS TOLANEY: But that's the basis on which
2 Lord Justice Hoffmann was approaching this. It was all
3 presented as a method of payment.

4 LORD JUSTICE LEWISON: Sorry, I'm not sure we are looking at
5 the right place. 429 starts "29 June 1992 sought as
6 against the bank."

7 MS TOLANEY: I'm sorry, my Lord, I will check the reference.
8 The other point I just wanted to make on this, while
9 we are finding the reference, is at page 286 of the
10 bundle, which is 438 of the report, at letter F, where
11 Lord Justice Hoffmann specifically agrees with the
12 analysis of Lord Justices Scott and Woolf.

13 LORD JUSTICE LEWISON: Yes.

14 MS TOLANEY: And that is, as my Lord Lord Justice Lewison
15 pointed out, the position after Re Sass and Ulster Bank
16 had been cited to him.

17 Given that the payment is treated as a payment under
18 the guarantee, it engages the general rules stated in
19 the penultimate sentence of the passage we were looking
20 at of Lord Justice Dillon's judgment, which was at 296
21 of the report.

22 And the rule isn't qualified. It couldn't be stated
23 in more general terms. Note the reference to
24 "a guarantor" not "the guarantor".

25 So if Lord Justice Dillon had meant only that

1 a payment by a person treated as a principal debtor to a
2 creditor reduces the principal debt, then he certainly
3 would not have referred to the position of the guarantor
4 throughout this paragraph.

5 And at page 451 of the report and 299 of the bundle
6 he concludes by saying, at letter H, that he dismisses
7 the appeals for substantially the same reasons as those
8 of Lord Justice Hoffmann.

9 My Lord, I apologise, I gave you a bad reference.
10 It was page 287 of the bundle, 439 of the report.
11 Letters A to B.

12 LORD JUSTICE LEWISON: Yes.

13 MS TOLANEY: And not, with apologies, the reference I gave.

14 My Lord, that then takes me to the case of
15 Milverton. That's in the bundle at tab 19.

16 Again, we would suggest to the court that this
17 couldn't be clearer, despite my learned friend's
18 submissions trying to distinguish it. There is nothing
19 in the analysis of the court that suggests that the
20 terms of the guarantee or the fact that it was to do
21 with leases changed the general principle stated in this
22 case. And one sees --

23 LORD JUSTICE LEWISON: Just to unpack the facts a little
24 bit, because I think we do just need to understand it.

25 You have L, who grants a lease to T1. T1 assigns to

1 T2, who is surety S1. T2 then assigns to T3, who are
2 sureties 2 and 3. Reversion then changes hands. T3
3 goes bust. Landlord sues T1. In fact the sureties then
4 pay a sum. First of all it's S2 and S3 who pay for
5 their release. They pay £50,000-odd.

6 The rent outstanding at that time was £19,500. S1
7 then pays a further 10,000 for his release. And the
8 court decides the whole of it can be set off against
9 rent then due.

10 MS TOLANEY: That's exactly right.

11 LORD JUSTICE LEWISON: That's what's decided in the case.

12 MS TOLANEY: It is. And that is a lot easier than if I had
13 gone through the facts. It's very clear from page 350
14 of the bundle.

15 And the question, my Lord, is framed by
16 Lord Justice Glidewell on page 347 of the bundle, page 3
17 of the report, in general terms. And you see that he
18 answers the question at page 6 of the report, page 350
19 of the bundle. That's the reference I just gave
20 your Lordship, where he clearly distinguishes the role
21 of principal assignee and surety. And he deals with the
22 surety on the assumption that there has been a default,
23 ie it was a proper (inaudible) liability. And the
24 payment by any of them discharges the guarantee, as
25 your Lordship has just said in your summary of

1 the facts.

2 LORD JUSTICE LEWISON: Discharges the rent.

3 MS TOLANEY: That's right, discharges the rent.

4 And if one turns then to page 353 of the bundle,
5 page 9 of the report, Lord Justice Hoffmann takes the
6 same approach, and in particular in the paragraph that
7 starts "Mr Bailey", which is the third on the page,
8 halfway down, "for the purpose of", that sentence at the
9 end of the paragraph.

10 LADY JUSTICE ASPLIN: I'm sorry, I can't find that. I'm on
11 page 9 or 353 --

12 MS TOLANEY: It's page 9 or 353.

13 LORD JUSTICE LEWISON: Just above the red line.

14 LADY JUSTICE ASPLIN: Thank you. (Pause).

15 MS TOLANEY: What your Lordship will see, and I think again
16 your Lordship pointed this out, is that on page 8 the
17 decision in P&A Swift Investments is cited. That's 352
18 in the bundle. And it's relying on that decision, which
19 you see in the penultimate paragraph, and the view of
20 Megarry J in Hawkins, that he expressly makes the point,
21 Lord Justice Hoffmann as he then was, that you cannot
22 say that payment is only in respect of the release.

23 And the case is actually a good way of establishing
24 the illogicality or the absurdity of saying a creditor
25 who has been paid a debt by a guarantor can continue to

1 pursue the debtor for that debt. And that's very much
2 the approach that the court took in this case.

3 LORD JUSTICE LEWISON: But the whole of the rule against
4 double proof depends on characterising the two claims as
5 two claims in respect of the same debt.

6 MS TOLANEY: It does.

7 LORD JUSTICE LEWISON: Even though they are probably
8 different debts, properly analysed.

9 MS TOLANEY: Properly analysed, they are, but that's the
10 fiction that's created by the insolvency regime. It's
11 one of the reasons, my Lord, I did say at the beginning
12 that -- I accepted I had to overcome the insolvency
13 regime, not just position outside banking -- outside the
14 insolvency regime, because of that special rule.

15 My learned friend also took your Lordships to Ulster
16 Bank v Lambe and I don't propose to turn that up unless
17 your Lordship wishes me to. We say it suggests
18 it's inconsistent.

19 LORD JUSTICE LEWISON: Just remind me which tab.

20 MS TOLANEY: It's tab 5 of bundle 1.

21 And that it was discussed and not followed in
22 Stotter and we simply say -- my Lord, actually it may be
23 sensible if I'm going to make the point on it for
24 your Lordship to have it in front of you.

25 LORD JUSTICE LEWISON: I just wanted to say one thing about

1 Ulster Bank. If you look at the facts it seems that the
2 payment which the sureties made was not actually
3 appropriated to the debt, it was put into a separate
4 account.

5 MS TOLANEY: A suspense account.

6 LORD JUSTICE LEWISON: Into a suspense account. So it
7 wasn't actually appropriated to the debt, so it wasn't
8 in fact payment.

9 MS TOLANEY: No. And also it seems to be a decision that
10 does turn on the terms of the guarantee as well. And
11 Westpac simply follows this case.

12 Then finally may I just -- I know your Lordship has
13 looked at it but I can just ask you to turn up Octaviar,
14 which is at volume 2, tab 34. I'll conscious of the
15 time but I would just invite your Lordship to read
16 perhaps in your own time again from pages 833,
17 paragraph 75, 833 of the bundle and 35 of the report,
18 through to the conclusion at paragraph 92 which is
19 page 842 of the bundle and 44 of the report. And in
20 particular the points that arise from that passage are
21 that the court considers the academic criticism and
22 notes the position, but looks at the cases of Stotter,
23 MS Fashions and Milverton, and in particular thinks that
24 the proposition cited by the court in MS Fashions and
25 Milverton were uncontroversial, but it was going to

1 reduce pro tanto.

2 At paragraph 91 you see the reasoning as to why it's
3 a difficult submission to accept that the guarantor's
4 payments do not reduce the principal debt, not least in
5 the light of interest accruing.

6 LORD JUSTICE LEWISON: Yes. I think I just want you to tell
7 me, if you won't mind, what was the issue in the case.

8 Is Mr Justice Murdo saying that because the part-payment
9 by the surety has reduced the debt, the creditor can
10 only prove for the balance? If that's what's he's
11 saying then he is not applying the rule against double
12 proof.

13 MS TOLANEY: He's not saying that.

14 LORD JUSTICE LEWISON: I understood you to accept that even
15 though the amount for which the creditor -- even though
16 the amount of the balance owing to the creditor has been
17 reduced he can still prove for the entirety of the
18 original debt.

19 MS TOLANEY: Yes, I am. I was understanding him to be
20 talking about the effect of clause 4.2(b).

21 LORD JUSTICE LEWISON: That's set out somewhere, isn't it.

22 MS TOLANEY: It is set out in paragraph 63, it starts, and
23 it's over the page on 828.

24 LORD JUSTICE LEWISON: Yes.

25 MS TOLANEY: My Lords, two further points. I had one

1 correction which is that I'm told that the principal
2 debtor basis for distinguishing Milverton was raised in
3 a note submitted by my learned friend. I didn't see it
4 in his skeleton but I may have missed it so I should be
5 fair to him.

6 The second point is that I think he suggested
7 yesterday that the judge could be excused because this
8 had all come up rather late, the release point. What
9 happens, and I will not take up the court's time --

10 LORD JUSTICE LEWISON: I understand you put in some written
11 submissions after the hearing.

12 MS TOLANEY: As I recollect it's in our opening, my learned
13 friend didn't respond to it in opening, he responded to
14 it in reply. We were then given permission to put
15 in a --

16 LORD JUSTICE LEWISON: I'm not terribly interested in these
17 grumbles.

18 MS TOLANEY: I understand that, but I don't want it to be
19 suggested that this was a new point in -- the fact is,
20 with respect to the judge, it was the square point, and
21 he didn't deal with it, but this court could do so.

22 LORD JUSTICE HENDERSON: And it's an important issue of law
23 so obviously -- we want to look at it in the round but
24 as long as nobody is taken by surprise in this court,
25 which nobody is suggesting.

1 MS TOLANEY: Certainly not.

2 LORD JUSTICE LEWISON: Can I just find out from you where
3 this is going. We've got to the position I think where
4 you say well, the payment by the surety discharges the
5 debt, pro tanto, nevertheless the creditor is entitled
6 to prove for the whole debt. You say not in this case,
7 the creditor must only prove for the balance. And that
8 then turns on the release.

9 MS TOLANEY: Exactly. We say the general rule outside
10 insolvency is clear, it's not what my learned friend
11 says; it's very clear. But there is a special rule in
12 insolvency just about proof which creates a legal
13 fiction for proving purposes. The underpinning
14 rationale of that strange rule is that there is
15 a competing debt owed to the surety and that the estate
16 must not be faced with two competing claims. Here there
17 is no such competing claim, therefore the special rule
18 shouldn't be applied because the rationale for it simply
19 doesn't exist.

20 LORD JUSTICE LEWISON: Yes.

21 MS TOLANEY: My Lords, if I can assist you further.

22 Submissions on guarantee by MR PHILLIPS

23 MR PHILLIPS: My Lords, I do not rise by way of seeking to
24 make submissions in rejoinder. Can I just make that
25 clear from the start. But I rise in order to assist

1 with your Lordship's question before my learned friend
2 started her position.

3 LORD JUSTICE LEWISON: The guarantee.

4 MR PHILLIPS: Yes. May I just very briefly make a few
5 points. And whilst I do this could I ask the associate
6 to hand the guarantee to your Lordships. And I know my
7 learned friend's going to object. Please don't --

8 MS TOLANEY: I don't have a copy.

9 MR PHILLIPS: I'm so sorry.

10 MS TOLANEY: I do object to this I must say. It's entirely
11 up to the court, but if this is going to be the mainstay
12 it's a little rum.

13 LORD JUSTICE LEWISON: Let's just hear what Mr Phillips has
14 to say. Either we will take it into account or
15 we won't.

16 MR PHILLIPS: My Lords, I don't want your Lordships to look
17 at it at this point. May I just explain. My Lords and
18 my Lady, we understood throughout that it was common
19 ground that the guarantee did not give rise to a primary
20 liability but only to a secondary liability. And that
21 is obvious and was obvious from all the skeleton
22 arguments and for a reason that I will show your
23 Lordships, I hope in a moment, that is because it would
24 have been an impossible point to take.

25 I'm not going to get into when points were and were

1 not raised, but in relation to this one point I would
2 make is of course this is Deutsche Bank's appeal and if
3 they were going to take the point that this created
4 a primary liability, rather than it being my --

5 LORD JUSTICE LEWISON: No. The point arose because of the
6 way in which you explained MS Fashions.

7 MR PHILLIPS: Okay. My Lords, would you please turn to the
8 second page of this and I can show you the "guarantee"
9 language.

10 LORD JUSTICE LEWISON: To what is it an exhibit?

11 MR PHILLIPS: We don't know, but this is a resolution, this
12 is the guarantee. Can I just show you -- the guarantee
13 terms are at the top of the second page:

14 "... and it is resolved that the company hereby
15 fully guarantees the payment of all liabilities
16 obligation and commitments of the subsidiaries ..."

17 And the subsidiaries are set forth in a schedule:

18 "... each of which shall be a guarantee subsidiary
19 for the purposes of the code."

20 LORD JUSTICE LEWISON: The code being? It's an
21 insolvency code?

22 MR PHILLIPS: No, it's the --

23 LORD JUSTICE LEWISON: Oh, code of authorisation. That's
24 these Articles of Association, something like that.

25 MR PHILLIPS: Yes, my Lord. But the short point, and it is

1 to assist your Lordships, and your Lordship did ask this
2 question, the short point is it's clear on the face.
3 Your Lordships don't need evidence of Delaware law. You
4 are dealing with a secondary liability. And in the
5 context of your Lordships' judgment on this matter
6 I thought that it was appropriate that you should see
7 what it is that my Lord your Lordship has been
8 asking for.

9 LORD JUSTICE LEWISON: Yes.

10 MR PHILLIPS: Unless I can help further, that was the
11 only point.

12 LORD JUSTICE LEWISON: No, thank you.

13 Ms Tolaney, do you want to say anything about this?

14 Reply submissions on guarantee by MS TOLANEY

15 MS TOLANEY: My Lord, I'm just taking instructions because
16 I'm told it's not quite as straightforward as this,
17 that's why I'm a little ...

18 LORD JUSTICE LEWISON: Do you want us to go away for
19 a couple of minutes?

20 MS TOLANEY: The query we had was what then happened in the
21 plan that compromised this guarantee, because it didn't
22 just stop here. And then it got a lot more
23 complicated so --

24 LORD JUSTICE LEWISON: What, in leading up to the Settlement
25 Agreement you mean?

1 MS TOLANEY: My Lords, I don't think it's sensible to get
2 into the stacks of documents I now have behind me.
3 I think the query was: could this document simply be
4 read in isolation or did it get amended or altered or
5 interpreted differently in the context of the plan that
6 then followed settling this guarantee, and admission of
7 the claims?

8 That is all I can say. We are not taking any point
9 on primary debtor or not -- you've understood my
10 submission. We say that's a misreading of the cases in
11 any event. It was really actually if my learned friend
12 wanted to take a point and his point seems to be that
13 this isn't a primary liability and therefore --

14 LORD JUSTICE LEWISON: You say it doesn't matter.

15 MS TOLANEY: I do.

16 LORD JUSTICE LEWISON: Right.

17 Well, thank you very much. We have had excellent
18 submissions from everybody, if I may say so. There is
19 an awful lot to think about. It won't surprise you to
20 learn that we are not going to launch into judgment
21 straight away. So we will reserve our judgments. You
22 will receive a draft in the usual way, which will be
23 your opportunity to correct our English and our grammar
24 and our spelling, but not our reasoning.

25 We would hope that in the event of receiving the

1 drafts you will be able to agree an order disposing of
2 the various appeals. If, as may well be the case, you
3 can't, please make short submissions in writing and we
4 will make the order we consider to be appropriate.

5 Thank you all very much indeed.

6 (11.35 am)

7 (The hearing concluded)

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