September 2017

The 'Cyber-Aware' ORMF Our point of view



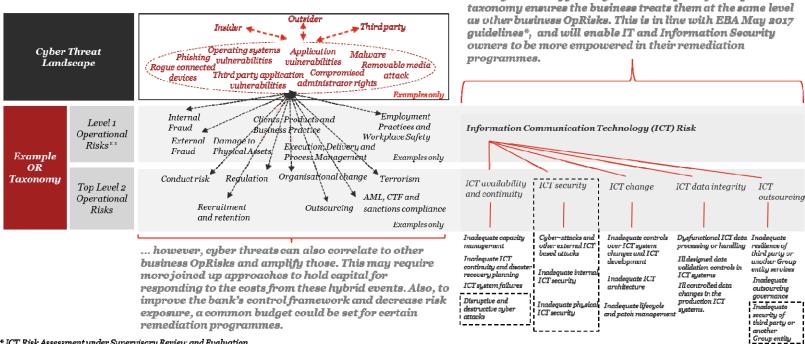
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Why build a 'Cyber-Aware' ORMF, quantifying cyber risk?

- Ensure that the Operational Risk (OpRisk) appetite is backed by ongoing **quantification** of cyber risk exposure, considering also how they correlate to and **amplify exposure of other OpRisks**
- Use the quantification of cyber risk exposures in your **decision-making to prioritise investments** in mitigation (e.g. cyber resilience programmes, cyber insurance)
- **Communicate to your stakeholders** (internal, 3rd party partners, customers, shareholders and regulators) that you understand and have appropriately assessed your Cyber Risk exposure in line with **changing regulations** and industry good practice

Cyber risk is a stand-alone OpRisk but can also amplify other business **OpRisks**



Having technology and cyber risks as part of the OpRisk

^{*} ICT Risk Assessment under Supervisory Review and Evaluation

^{**} Basel OR Loss event categories taken as example for Level 1 Operational Risks

Cyber risk exposure vs risk appetite: stand-alone and correlated

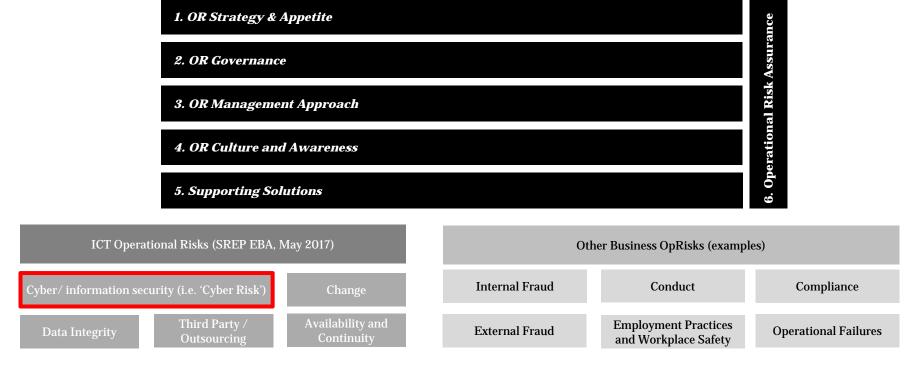
	Risk Appetite			OpRisk Exposure			Cyber-OpRisk Exposure				
Example Level 1 operational risk types	Qualitative	Quant Cumulative loss Tolerance	itative Individual material loss threshold	OpRisk Scenarios Exposure	Risk and Control Self-Assessments Exposure	OpRisk Events/Incidence Exposure	Cyber Threat Ref#	Cyber Scenario Ref#	Likelihood	Financial Impact	Exposure
Internal Fraud	Low	£500k	£100k	£1m	Low	£50k	12,13,16	1,2,3,4	Medium	£1m	High
External Fraud	Low	£500k	£100k	£1m	Low	£20k	12,15,17,20,21,22	5,6,7	High	£1m	High
Clients, Products and Business Practice	Medium	£1m	£200k	£1m	Medium	£150k	12,17,19	8,9	Medium	£Im	Medium
Business Disruption and Systems Failures	Low	£500k	£100k	£5m	Low	£70k	14,1,17,18	10,11,12,13	High	£5m	High
Execution, Delivery and Process Management	Low	£500k	£100k	£5m	Low	£80k	17,18,19	14,15,16	High	£5m	High
Damage to Physical Assets	Medium	£1m	£200k	£1m	Medium	£130k	18,21,35	17,18	Low	£1m	Medium
Employment Practices and Workplace Safety	Low	£500k	£100k	£200k	Low	£60k	25,27,47	19,20	Low	£200k	Low
Cyber	Medium	£1m	£200k	See Cyber-OpRisk Exposure columns	Medium	£140k	All	21,22,23,24	High	£14.2m	High

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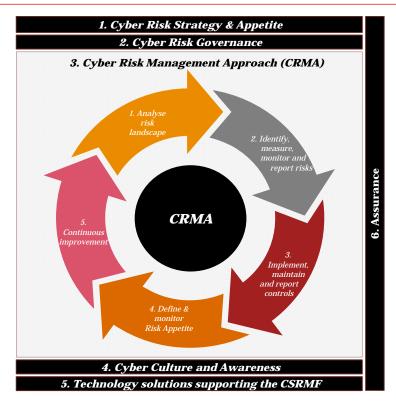
Cyber risk is an operational risk and managed as part of ORMF



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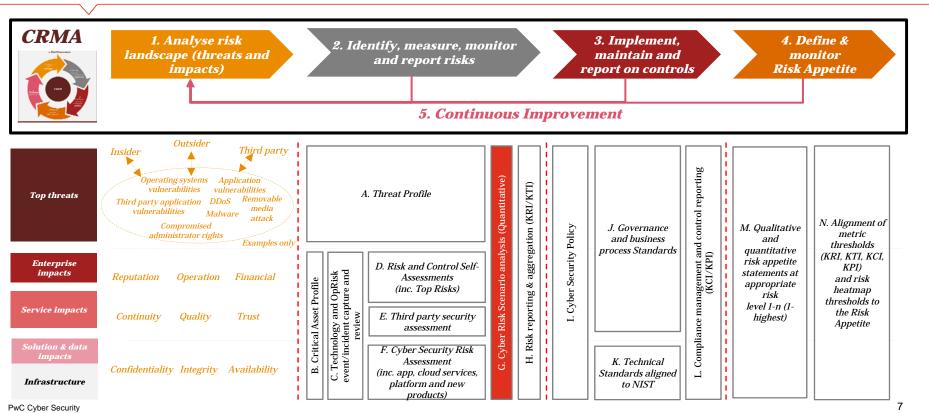
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Example Cyber Risk Management Framework (CRMF)



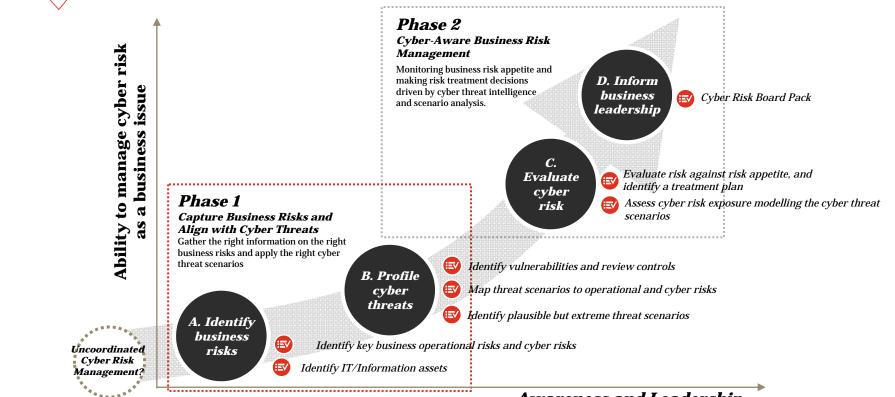
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Example Cyber Risk Management Approach (CRMA)



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Approach to establish the Cyber-OpRisk exposure to the business



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Awareness and Leadership

Cyber Risk Quantification Tool powered by SymantecTM

Company Analytics

Company Specific Business Information

Specific External Cyber Security Metrics

Aggregated Internal Security Metrics

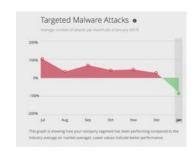
Company Specific Cyber Security Scenarios

Deep Dive Questions to increase precision

1. Company Specific Assessment

CEDARS-SINAI MEDICAL CENTER Applicant Information Name + CRAMS John MIDDAL CENTER Domes of Power & Budoslares - Information - Informati

2. Historic Cyber Security Metrics



3. List of Cyber Risk Scenarios



Extensive company coverage	Readily available quantitative data on companies	Insight to drive qualitative assessments and drive more business
200,000+ Companies with enhanced underwriting data	200+ External Cyber Security Metrics	430+ Deep Dive Questions available in dynamic questionnaire
7 Million Companies with standard underwriting data	200+ Internal Cyber Security Metrics	23 Cost Center Specific Sections
130 Million Domains with basic IT and security data	100 Cyber security scenarios with sized financial impacts for your clients	90% Faster Decision making, in some cases

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